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DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

X.30 am

Ms. List Cade

I hope you are feeling much

betier.

We are off to Memorlis in

2 hours, seturing next Wednesday

evering -

Pleare do pend me juit a bring proposal - one pheet will be plenty telling me essentially what you paid by phones and that each will be between \$7500 - \$5000 plus ant of godiel costs & ca. \$1000 for 100 galleys.

I plan to phase this info with Jeff

Sianamous. Best withen

Gua



LISL CADE 172 w.79 st. new york 10024

212·595·6225 fax 877·3241

January 1995

1980	Established LISL CADE COMMUNICATIONS
	Previous Employment:
1964 - 71	Publicity Manager, Harper & Row
1971 - 79	Publicity Director W. W. Norton & Co.
1969 - 85	Media Consultant to the Rockefeller Foundation Worked with three presidents: Dr. J. George Harrar, Dr. John H. Knowles, Dr. Richard Lyman and Nobel Laureate Dr. Norman Borlaug (1970 Nobel Peace Prize for the Conquest of Hunger)
1980 - present	Clients handled by Lisl Cade Communications

# **PBS**

William F. Buckley, Jr.'s television program <u>Firing Line</u>. Publicity on special <u>Firing Line</u> series and debates.

#### **Publishers**

Addison Wesley; Ballantine; Ballinger; Bantam;
Basic Books; Crossroad/Continuum; Crown; Dell;
Dodd, Mead; E. P. Dutton; Ecco Press; Eridanos Press;
Fromm International; Grove's Dictionaries of Music;
Harcourt Brace Jovanovich; HarperCollins;
Harvard Business School Press; Holt, Rinehart & Winston;
Houghton Mifflin; Kodansha International; Little, Brown;
Longmeadow Press; Wm. Morrow; Thomas Nelson; W. W. Norton;
Oxford University Press; Pantheon; Peterson's Guides;
Pocketbooks; Simon & Schuster; Texas A & M University Press;
Thunder's Mouth Press; University of California Press;
University Press of New England; Viking; Walker & Co.;
Warner Books; Weidenfeld & Nicolson; Wesleyan University Press.

List of titles attached.



Simon & Schuster (continued)

Loves Music, Loves to Dance by Mary Higgins Clark

All Around the Town by Mary Higgins Clark

<u>I'll Be Seeing You</u> by Mary Higgins Clark

Remember Me by Mary Higgins Clark

The Lottery Winner by Mary Higgins Clark

Stewart, Tabori & Chang

American Churches by Roger G. Kennedy

Texas A & M University Press Quest for the Presidency 1992
A Newsweek Book
by Peter Goldman, Thomas M. DeFrank
Mark Miller, Andrew Murr & Tom Mathews

Thunder's Mouth Press

Plausible Denial: Was the CIA Involved in the Assasination of JFK? by Mark Lane

Deadly Secrets: The CIA-Mafia War Against Castro and the Assasination of JFK by Warren Hinckle and William Turner

University of California Press <u>The Humanities in American Life</u> Report of the Commission on the Humanities

<u>Seeing Voices</u>
<u>A Journey into the World of the Deaf</u>
by Oliver Sacks

University Press of New England Ethics at the Bedside by Dr. Charles M. Culver

Books handled 1980 - present:

Addison-Wesley

America's Greatest Walks

by Gary Yanker and Carol Tarlow

Yakuza

The Explosive Account of Japan's

Criminal Underworld

by David Kaplan and Alec Dubro

Ballantine

The Hite Report on Male Sexuality

by Shere Hite

What Every Woman Should Know About Men

by Dr. Joyce Brothers

Ballinger

Reinventing the Wheels

Ford's Spectacular Comeback

by Alton F. Doody and Ron Bingaman

The E-Myth

Why Most Businesses Don't Work

And What To Do About It

by Michael Gerber

Windows of Opportunity

From Cold War to Peaceful Competition

in U.S. - Soviet Relations

edited by Graham T. Allison and William Ury with Bruce J. Allyn

Bantam

Journey to the Stars

Space Exploration - Tomorrow and Beyond

by Robert Jastrow

Basic Books

Love's Executioner

& Other Tales of Psychotherapy

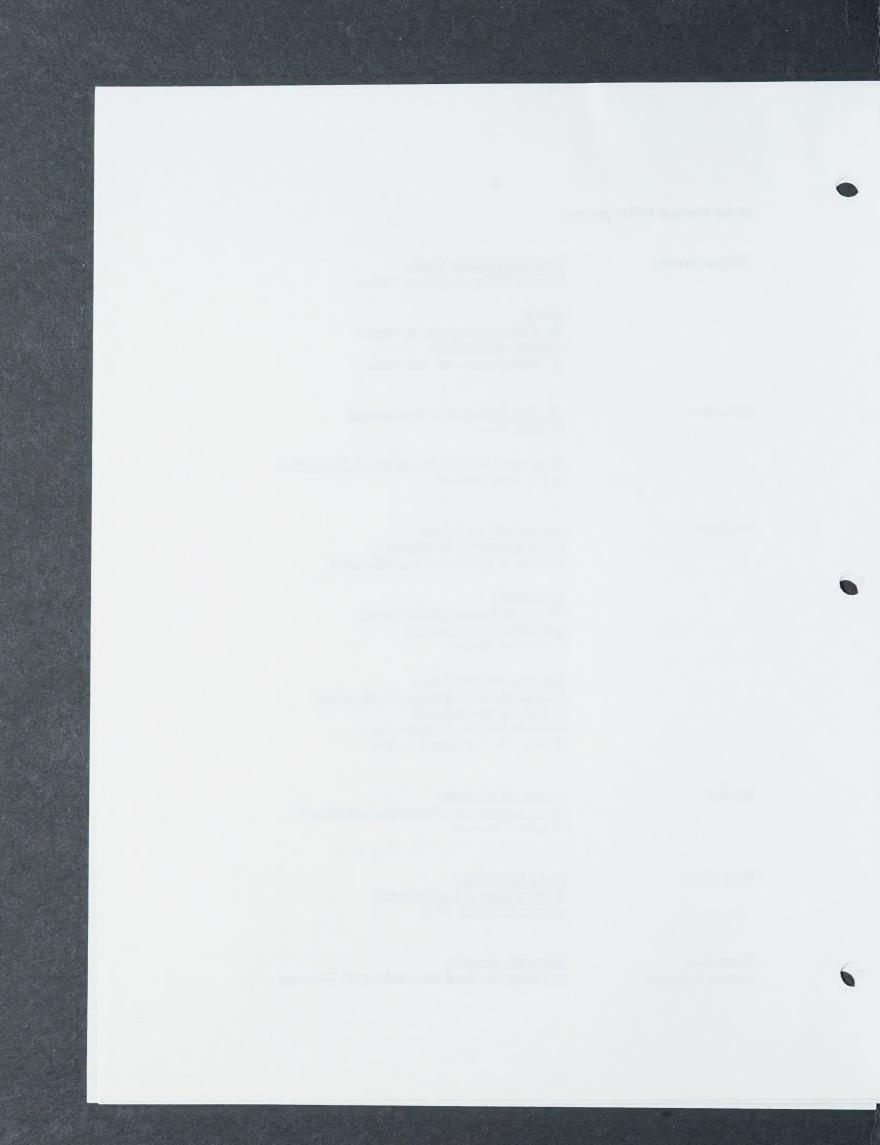
by Irvin D. Yalom, M.D.

Council on

Foreign Relations

**Economic Summitry** 

by George de Menil and Anthony M. Solomon



Crittenden Books

The Almanac of Investments
Edited by Michael Crittenden

Crossroad/Continuum

Out to Change the World A Life of Father James Keller of the Christophers by Richard Armstrong

<u>Suicide: The Forever Decision</u> by Dr. Paul G. Quinett

Winners and Losers
The 1988 Race for the Presidency
A Candidate's Perspective
by Senator Paul Simon

Codename: Scarlett
Life on the Campaign Trail
by the Wife of a Presidential Candidate
by Jeanne Simon

<u>Living Longer, Living Better</u> by Jane Porcino

Loving Him Without Losing You by Carolyn Nordin Bushong

Reel Women
Pioneers of the Cinema 1986 - Present
by Ally Acker

Crown

Second to None American Companies in Japan by Robert Christopher

A More Perfect Union
The Making of the United States Constitution
by William Peters

Dell

Weep No More, My Lady by Mary Higgins Clark



Dodd, Mead

<u>China Shockwaves</u> by Nancy-Gay Rotstein

E. P. Dutton

The Pine Tree Book by Russell Peterson

The Girls at Lighthouse Point

by Beverley Gasner

**Earthsong Collections** 

Within A Rainbowed Sea by Christopher Newbert

Ecco Press

The American Story

Short Stories from the Rea Award

Edited by Michael M. Rea

Eridanos

Launched publisher and handled the list

(1988-90)

Foundation Center

America's Voluntary Spirit by Brian O'Connell

Fromm International

Launched publisher and handled the list (1982)

Grove's Dictionaries of Music, Inc.

The New Grove Dictionary of Musical Instruments

Harcourt Brace Jovanovich

<u>Death March</u> The Survivors of Bataan

by Donald Knox

Amazon

by Brian Kelly and Mark London

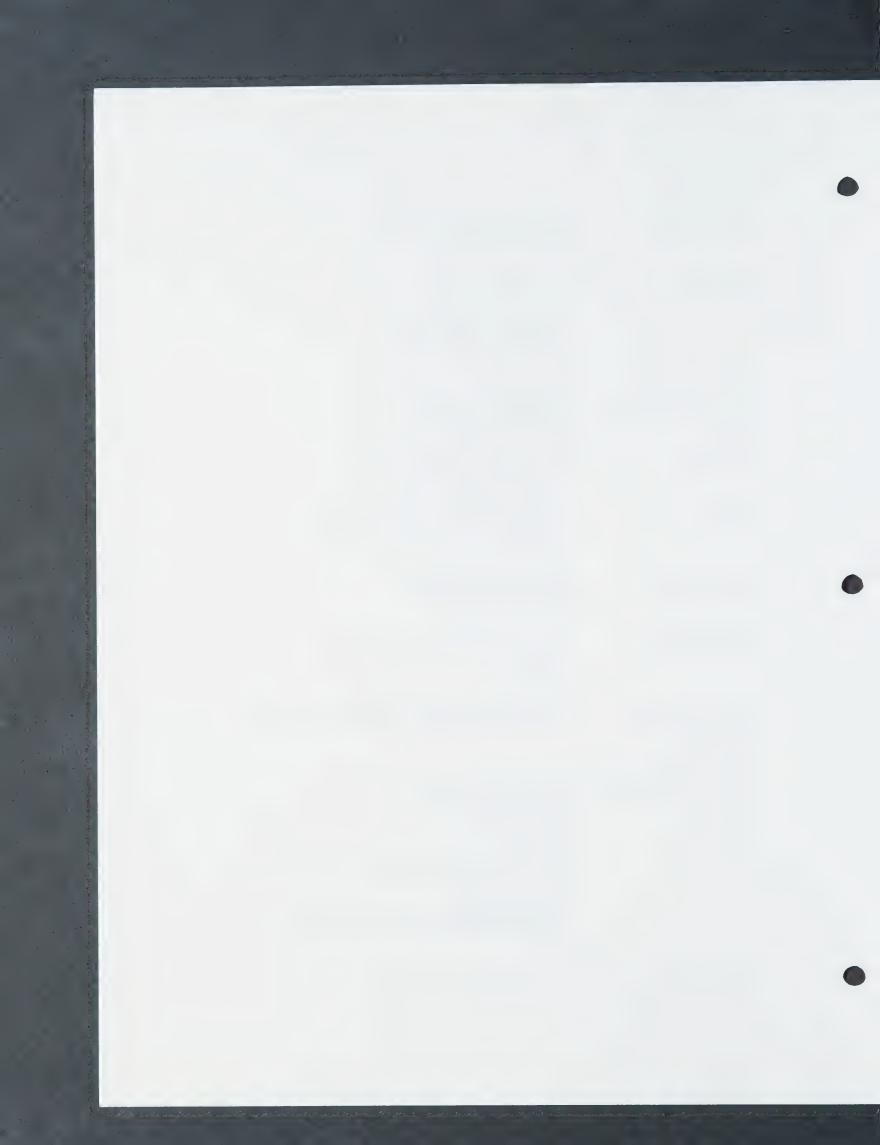
**Quiet Neighbors** 

Prosecuting Nazi War Criminals in America

by Allan Ryan

HarperCollins

The Birnbaum Travel Guides



Harvard Business School Press Justice on the Job by David W. Ewing

Holt, Rinehart & Winston

A Catholic Education by Robert Benard

Houghton Mifflin

The Birnbaum Travel Guides

The Courage to Change Personal Conversations About Alcoholism by Dennis Wholey

Are You Happy?
Some Answers to the Most Important
Questions In Your Life
by Dennis Wholey

Gender Gap by Bella Abzug

<u>Two-Bit Culture</u> <u>The Paperbacking of America</u> by Kenneth Davis

<u>Trapdoor</u> by Bernard J. O'Keefe

Brainpower by Dr. Vernon Mark with Jeffrey P. Mark

Kodansha International

A Place Called Hiroshima by Betty Jean Lifton

<u>Colette's Japanese Cuisine</u> by Colette Rossant



Little, Brown

How To Make Nuclear Weapons Obsolete

by Robert Jastrow

<u>It Happened In Our Lifetime</u> <u>A Memoir in Words and Pictures</u>

by John Phillips

Three Farms

Making Milk, Meat and Money

from the American Soil

by Mark Kramer

Longmeadow Press

Missing In Manhattan

by The Adams Round Table

Justice In Manhattan

by The Adams Round Table

Morrow

How To Make Big Money in Low-Price Stocks

in the Coming Bull Market

by Ralph Charell

Thomas Nelson

New King James Version of the Bible

New York City Landmarks Preservation Commission (with the Arts

(with the Arts Publishers, Inc.)

Art of the Olmsted Landscape

by Bruce Kelly, Gail Travis Guillet and

Mary Ellen W. Hern

W. W. Norton

Kennedy and Roosevelt

The Uneasy Alliance

by Michael R. Beschloss

Fragments from Greek and Roman Architecture

(Classical America Series)

by Hector D'Espouy

Music in the New World

by Charles Hamm

Looking Back:

The American Dream Through Immigrant Eyes

by Marie Jastrow



W.W. Norton (continued)

Our Aging Society
Paradox and Promise
(The Aging Society Project of the
Carnegie Corporation of New York)
Edited by Alan Pifer and Lydia Bronte

The Second Carnegie Inquiry into Poverty and Development in Southern Africa: South Africa: The Cordoned Heart by Francis Wilson

<u>Uprooting Poverty: The South African Challenge</u> by Francis Wilson and Mamphela Ramphele

Oxford University Press

Encounters with Darkness French and American Writers on World War II by Frederick Harris

Tranquillitas Ordinis
The Present Failure and Future Promise of
American Catholic Thought on War and Peace
by George Weigel

When Light Pierced the Darkness
Christian Rescue of Jews in Nazi-Occupied Poland
by Nechama Tec

In the Lion's Den: The Life of Oswald Rufeisen by Nechama Tec

Pantheon

Rebuilding America
A Blueprint for the New Economy
by Gar Alperovitz and Jeff Faux

Peterson's Guides

SAT Success by Joan Carris



**Pocketbooks** 

While My Pretty One Sleeps by Mary Higgins Clark

<u>I'll Be Seeing You</u> by Mary Higgins Clark

St. Martin's Press

Party Till You Die by David Charnee

Simon & Schuster

The Enchanted Loom Mind in the Universe by Robert Jastrow

King of Kings
A novel of the life of David
by Malachi Martin

The Keys of This Blood
Pope John Paul II, Mikhail Gorbachev and
The Struggle for the New World Order
by Malachi Martin

The Power to Lead
The Crisis of the American Presidency
by James MacGregor Burns

The Fall of Saigon by David Butler

<u>Pat Tung's Chinese Cookbook</u> by Pat Tung

What Every Woman Ought to Know About Love and Marriage by Dr. Joyce Brothers

Weep No More, My Lady by Mary Higgins Clark

While My Pretty One Sleeps by Mary Higgins Clark

The Anastasia Syndrome & Other Stories
by Mary Higgins Clark



Viking Press

Blue Smoke & Mirrors

How Reagan Won & Why Carter Lost

the Election of 1980

by Jack W. Germond & Jules Witcover

Walker & Co.

The Bone Orchard by Joseph Trigoboff

Warner Books

**Decked** 

by Carol Higgins Clark

Snagged

by Carol Higgins Clark

Iced

by Carol Higgins Clark

Weidenfeld & Nicolson

Blowback: U.S. Recruitment of Nazis

and its Effect on the Cold War

by Christopher Simpson

Wesleyan University Press

Sex and Morality in the U.S.

An Empirical Enquiry under the Auspices

of the Kinsey Institute

by Albert D. Klassen, Colin J. Williams

and Eugene E. Levitt



#### LITERARY AWARDS:

National Book Awards - handled publicity and press conferences (1968-70)

National Book Critics Circle - launched the awards and handled publicity (1975-79)

Kenneth B. Smilen/Present Tense Literary Awards (1983)

Mystery Writers of America - The Edgar Allan Poe Awards (1993)

The Rea Award for the Short Story (1987 - present)

#### AWARDS HANDLED FOR THE ROCKEFELLER FOUNDATION:

Nobel Peace Prize - Dr. Norman Borlaug (Conquest of Hunger)

Youth Awards

International Music Competition

Awards in the Visual Arts

#### **EXHIBITIONS:**

Municipal Arts Society: Breaking Ground:

Open Space Temporary and Accidental (1980)

Photographs by Marvin Newman Commentary by Brendan Gill

The Classical Flourish (1980) A photographic exhibition of New York Classical Ornament

Presented by Classical America in conjunction with the Municipal Arts Society of New York

Metropolitan Museum of Art: Art of the Olmsted Landscape (1981)

Conceived by the New York City Landmarks Preservation Commission and sponsored by the Arthur Ross Foundation and the National

Endowment for the Humanities.



## **PUBLICATIONS:**

"The Electronic Press: Ready and Waiting"
Co-authored with Henry Romney, Rockefeller Foundation
(Increasing the Impact, published by the W. K. Kellogg Foundation)

Interview with Mary Higgins Clark in Loves Music, Loves to Dance (Pocket Books)

## LECTURES AND SEMINARS ON PUBLICITY:

Mystery Writers of America Symposium: <u>Selling Your Book: Strategies</u>

League of Vermont Writers

New School of Social Research

New York University Publishing Course

Publishers Publicity Association

ASJA (American Society of Journalists and Authors)



LISL CADE 172 w.79 st. new york 10024

212·595·6225 fax 877·3241

January 28, 1995

Dr. Alfred Bader Alfred Bader Fine Arts Astor Hotel Suite 622 924 East Juneau Avenue Milwaukee, WI. 53202

Dear Alfred:

It was a great joy to meet you and Isabel, then to receive your warm letter and beautiful gifts. The drawing and prints, already being framed, will be a source of daily pleasure to me and mementos of our meeting.

The jacket of your book is most outstanding and, I see, based on a painting in your collection. It would be a good idea to obtain more jackets from your publisher and have them pasted on press kits - that will draw immediate attention to your book when it reaches the desks of reviewers.

A press kit should contain a release, bio, Q & A (or news items or anecdotes), author photo. In your case, also a photo of the book jacket. As samples, I enclose press kit material on <u>Blowback</u>, a Weidenfeld & Nicolson book. Also, two press kits - <u>Quest for the Presidency 1992</u> and <u>God and the Astronomers</u>.

I am truly sorry to miss the opportunity of working on the book - do let me know how things are developing.

The common threads of our early lives are, indeed, amazing and our crossing paths now seems, as you say, "beschert." I hope that means that our first meeting was a beginning and that we shall stay in touch.

Again, my warmest thanks and best wishes to you and Isabel,

12; K



# THE WALL STREET JOURNAL!

To Envisor Books Are Nor Oversholded

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# ALFRED BADER FINE ARTS

DR. ALFRED BADER

ESTABLISHED 1961

le Jeffrey List Cade called to pay that she might be abre to help of in mis ilear Lise: ladey, my very good pecitory of 15 years - Marilyn Harsmann, ip Very sick and in the hospital , Here, glease do not wind my peribbling. You might like to take courses with my literary agent, Jeffrey Simmens m Landon (fax. 011-144-71-235 9733). He is very able and has been most helpful If course, of you could help, ) could provide le loc or po covers which Weidenfeld pupplied.

\* Never on Junday!

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By Appointment Only
ASTOR HOTEL SUITE 622
924 EAST JUNEAU AVENUE
MILWAUKEE WISCONSIN USA 53202
TEL 414 277-0730 FAX 414 277-0709



LIST

212-595-6225 fax 877-3241 172 w.79 st new york 10024

February 13, 1995

Dr. Alfred Bader FAX # 414-277-0709

Dear Alfred:

I was delighted to learn about the publication schedule of your book from Paul Feldstein's letter.

As there is much greater potential for press and review coverage during July and August. I strongly advise a publication date no later than the beginning of August. As Trafalgar Square will have stock of books at the beginning of May, they might be able to push publication up to July. Once you hit September, you are up against fierce competition for press space, with publishers all coming out with their big fall books.

Mr. Feldman says that Trafalgar Square "will send out the book for review in May and reviews will appear in late summer or early fall." As this does not reflect the correct procedure or timetable for dealing with reviewers, I want to reiterate these herewith:

A publication date is set to coincide with the date books are in stores.

The publication date is a guideline for reviewers, as to when they can schedule reviews.

Bound galleys need to go out 3 - 4 months in advance of publication.

Advance copies should go out six weeks prior to publication.

I am very happy and excited that this publication timetable makes it possible for us to work together and, most importantly, under circumstances allowing us to develop an effective publicity program, leading to worthwhile results.

Looking forward to talking with you,

best regards,

XIA



### FAX FROM

DR ALEKSI ... ALU Dulle 1 TO D24 : ALL TOP AND TORON TO ALEXANDER TORON TO ALEXANDER

TO THE PERSON falle the the will immail afterfor



DR. ALFRED R. BADER
Suite 622
924 East Juneau Avenue
Milwaukee, Wisconsin 53202
Telephone 414-277-0730
Fax No. 414-277-0709

14 1 95

of pag .-To: N/s. Lise Cade When you get to know me better, you will calife Rai I am benj monther med. ansuit grandey. But of earlier, I can to fat only when I ... ! ( Gabel, and I will leave for rifinneapplis un on hour, returning lote Thursday afternoon. M. d. - working without we have to be the for a person of Frances in Termerce, returning Thursday www. wwax, to 75 Henre, please he patient if I do not coming promptly, and, of course, i con Pic you received the fax 1 pent early this Henricha Kingman weeken nog, coping and in pear



DR. ALFRED R. BADER
Suite 622
924 East Juneau Avenue
Milwaukee, Wisconsin 53202
Telephone 414-277-0730
Fax No. 414-277-0709

To: Ms List Caae

14. 1, 95

Many Ranks for yerherdany fax. Jadey,
my fine peccetary, of 15 years, is in internive
care in hospital after an operation a week ago.
Hence, glease don't mind my por bishing.

Tid Jehna Johnpro rehim he M's to year

Weidenfeld is teny pet in its way, and
Trafalgar may be also. Weidenfeld refuses to
supply bound galley, but he book will be
available in England in April.

Two questions

(1) Now can you & 1 best week together, and what will your total charges be?

(v) Once you (I have agreed (and of course I hope we will) would it make peure for you to Lack to Paul Feldstein to coordinate efforts?

Best wishes, Ag. a





DR. ALFRED BADER

292,00

ESTABLISHED 1961

To Jeffrey Simmons

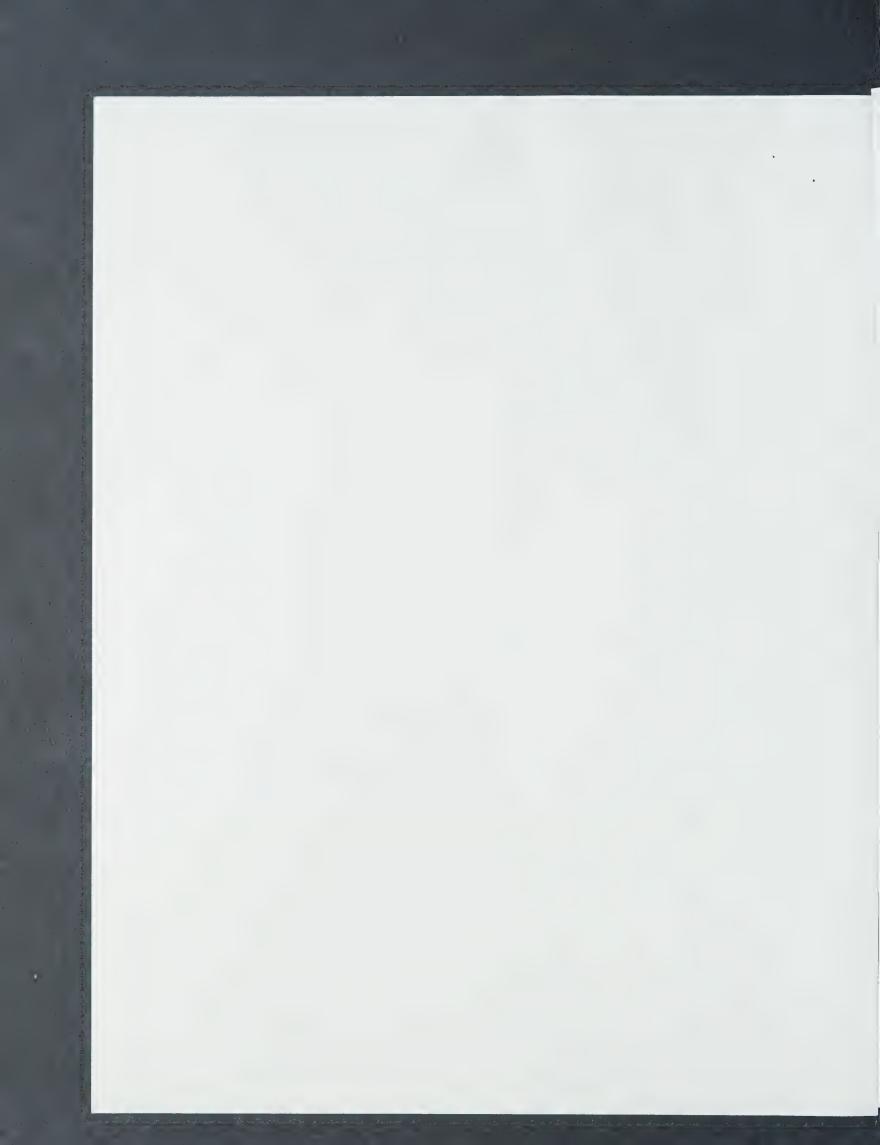
24 1 95.

Medly, Marilyn is likely to be in the hospital for a long time: He puffered a froke - bloodelot in the beam - during the year - and is goodly ged on her right pide the muder hands but can only not pay yes

Lish Cade had hoped fat the book sould be pold as an American book, not an import Note her Jebrmany 13 comments - but we consider change. He widerfeld Topology pet-up It will be a well-produced book anyway, and I have greater worrses just now

By Appointment Only
ASTOR HOTEL SUITE 622
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MILWAUKEE WISCONSIN USA 5,3222
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CADE

212-595-6225 fax 877-3241

172 w.75 tr. new york 10014

February 13, 1995

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Advance copies should go our six weeks prior to publication.

I am very happy and excited that this publication timetable makes it possible for us to work together and, most importantly, under circumstances allowing us to develop an effective publicity program, leading to worthwhile results.

Looking forward to talking with you,

6070772414

best regards,





DR. ALFRED BADER

ESTABLISHED 1961

24.11.95

Liebe Lie :

My good peccetary of many years is in the hogital, a strong following a should where operation. Hence please don't wind my peribbling.

But as you will pea from Jeffrey Simmons'

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conjugate the weiden feet imports,

Conjugate which the free period only.

But it winden feet Trafolyon Aguse peen

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MILWAUKEE WISCONSIN USA 53202
TEL 414 277-0730 FAX 414 277-0709



very per in flain wang: no gallage, timing on Any per fit, etc.

List: This is not the end of the world.

The book will be beautifully produced,

many chemister, Canadians and Jews read

it — not as many as with your help—

but Aill.... And our pilve lining is that

we have gotten to know you and

cutainly would to story in touch.

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1 Sabel juis me in both wisher



LISL CADE 172 w.79 st. newyork 10024

212·595·6225 fax 877·3241

March 5, 1995

Mr. Alfred Bader Alfred Bader Fine Arts 924 East Juneau Avenue Milwaukee, WI. 53202

Dear Alfred:

I very much enjoyed our telephone conversation and appreciate your keeping me informed on the situation pertaining to the book.

Many thanks also for your letter and the article on William Frederic Wise. Now that you have given me a drawing by him, I am very interested in learning more about this artist.

I am currently working on a <u>Firing Line</u> debate on an issue relevant to your secretary's situation - the issue of jury awards for personal injuries. Enclosed is a release. I am checking the Milwaukee air-date, in case you'd like to watch it.

As I mentioned to you, the Canadian Booksellers Association annual convention is taking place in Toronto from June 15 - 17. This would be a good opportunity to promote your book in Canada. Who is the Canadian distributor for Weidenfeld & Nicolson?

I look forward to hearing how things are going with you, how your secretary is feeling and to any new developments on the book.

Best regards to you and Isabel,

1.



B

#### **FAX FROM**

DR. ALFRED R. BADER
Suite 622
924 East Juneau Avenue
Milwaukee, Wisconsin 53202
Telephone 414-277-0730
Fax No. 414-277-0709

To:

Fax:

Date:

Message:

To Lise Cade

w. A. her regards

and again,

many Faul

70.111.95.

leina



212-595-6225 fax 877-3241

Michael Harry

hours Higher

I was very happy in re ... in the my hoad copy of your book. We I wo will ! .... ... In the to work and them you it; en truly beautiful aus min men and my injoyment in near is to i min the in the illustration.

Mayor your got the merriage treat tradical at farmere I connect that we may every 1. were the Paris the and with there are to interestapen Concerde to a commercial to bear that Dr. Eliosoff & mine com up at Whitier college - for was hund must a while I wer it imper stones sibilities. I where I would be ratified at some er it african inty there is for the brock, which resident limiter

1-7: J





DR. ALFRED BADER

ESTABLISHED 1961

May 10, 1995

Mrs. Lisl Cade 172 West 79th Street New York, NY 10024

Dear Lisl:

I haven't heard from you for awhile and hope you are well and also that you received my autobiography, which I mailed to you on April 18th.

The local bookseller, Harry Schwartz, has 700 copies on hand and sales have begun briskly. The enclosures will show you what is happening.

Sadly, Marilyn shows almost no improvement and has been moved from the hospital to a nursing home. She cannot speak and is completely paralyzed on her right side. A very competent lawyer is now looking at the facts.

With all good wishes, I remain,

Yours sincerely,

AB/cw

By Appointment Only
ASTOR HOTEL SUITE 622
924 EAST JUNEAU AVENUE
MILWAUKEE WISCONSIN USA 53202
TEL 414 277-0730 FAX 414 277-0709



LISL CADE 172 w.79 st. newyork 10024

212·595·6225 fax 877·3241

March 21, 1995

Dr. Alfred Bader Alfred Bader Fine Arts Astor Hotel Suite 622 924 East Juneau Avenue Milwaukee, WI. 53202

Dear Alfred:

It was good to hear from you.

I am glad that Marilyn's situation is being evaluated by a lawyer. If her paralysis was caused by negligence, she should be entitled to considerable compensation. This issue is the subject of the <u>Firing Line</u> debate, to air in Milwaukee on WMVS-TV on Friday, March 24th, from 10 PM - midnight. Enclosed are a videotape and transcript.

Things are very busy here, with an extensive book tour for an author with whom I work regularly, Mary Higgins Clark. She will be autographing at the Harry Schwartz Bookshop in Brookfield on May 16th. I think of Harry Schwartz with special sentiment, as it is thanks to him that I met you and Isabel.

Keep me posted on developments with your book and how you are. From your well-typed letters, I see you have found an efficient secretary - though I miss your "scribbling."

Best regards,

VIII



Dr. Alfred Bader 2961 North Shepard Avenue Milwaukee, Wisconsin 53211

#### A Chemist Helping Chemists

September 22, 1995

Mrs. Lisl Cade 172 West 79th Street New York, NY 10024

Dear Lisl:

Your thoughtful good wishes reminded me of our great meeting, and of course, Isabel and I want to reciprocate your good wishes.

As I may have told you, we don't like New York very much, and so come there only once or at most twice a year, and our next visit will probably be for the large Old Master auctions in January. Then, of course, we hope to be able to spend some time with you.

There have been all sorts of reviews of my book, so far mainly in England and Canada. I enclose two of the best and the one really terrible one. But as someone pointed out to me, it may be better to get a very long, terrible review than no review at all.

The American Chemical Society is just beginning to sell the book, and that will undoubtedly help.

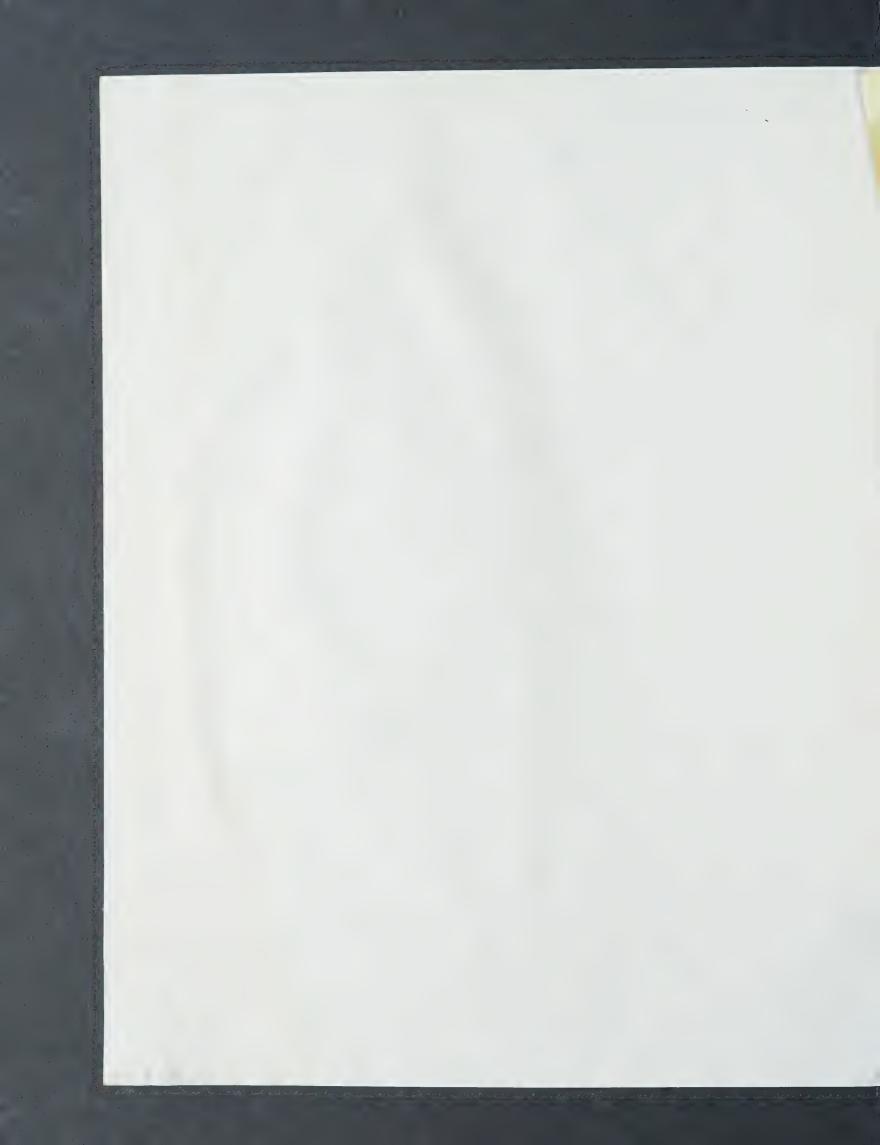
10,000 were printed, and so far 6,000 have sold. I don't really know whether this is good or bad.

With all good wishes for the New Year, I remain,

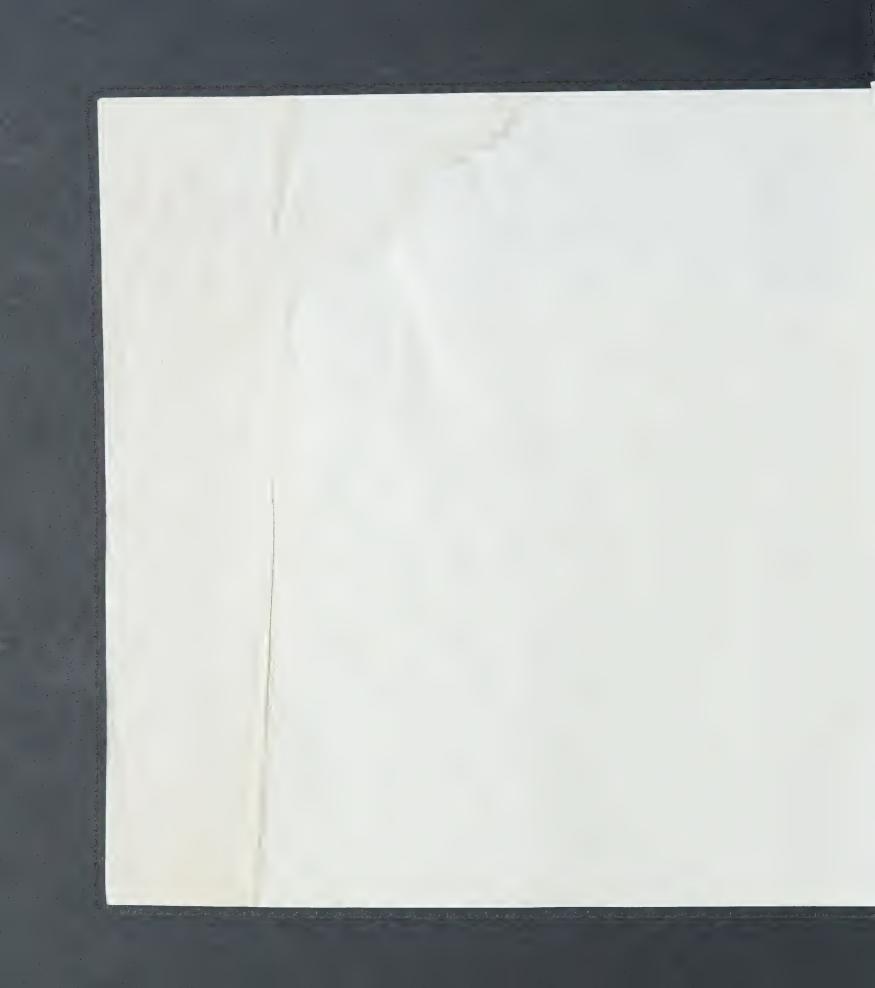
Yours sincerely,

AB/cw

Enclosures



INTERIOR STREET market and the same of the sam se company series and the company of the books are DO THE RESERVE In the Control of the me thould TO THE PROPERTY. world bluone de erga Chicago - o february Liu di Le ei azzival and the same of th nest menth!





#### **FAX FROM**

#### DR. ALFRED BADER

Suite 622
924 East Juneau Avenue
Milwaukee, Wisconsin 53202
Telephone: 414/277-0730
Fax: 414/277-0709

May 22, 1996

TO: FAX: Mrs. Lisl Cade 212/877-3241

Page 1 of 47.

Dear Lisl:

I am sorry that we have not gotten together before now and may not until my next trip to New York, planned for the first week in November.

Enclosed please find copies of book reviews, all of which look good but don't translate into sales.

Thus far, Weidenfeld & Nicolson, Trafalgar Square in the U.S. and Little, Brown in Canada have sold only 1,566 copies and I myself have sold only about 500, mainly at book-signings at American universities.

Clearly what is lacking is a book review in one of the major papers, like the New York Times, The New Yorker or the Wall Street Journal.

If I could live my life over again, I would have decided to come to you six months before the actual date of publication, which was just a year ago.

If I understood you correctly, then there is nothing that you could do to help with such reviews now. If, on the other hand, I misunderstood you, and you think that there is something that you could do, please let me talk to you about that.

Isabel and I are leaving for England on May 25th and will be back on July 26th. If there is something that you think that you might do, please fax me and I will call you right away to discuss.

With all good wishes, I remain,

Yours sincerely,

AB/cw Enclosures





DR. ALFRED BADER

ESTABLISHED 1961

September 27, 1996

Mrs. Lisl Cade 172 West 79th Street New York, NY 10024

Dear Lisl:

Thank you for your good wishes.

Isabel and I will be in New York but only very briefly, giving two lectures at Yeshiva University on Monday, November 4th. One will be on the history of the Aldrich Chemical Company and the other on the Rembrandt Research Project and the Collector. Both subjects were covered in detail in my autobiography.

After that, we will probably be in New York around the middle of January for the major Old Master auctions. Then would be a good time to get together for lunch or dinner.

I hope that you received my last fax of a couple of months ago when I told you how sorry I was not to have worked with you for quite a few months before the publication of the book.

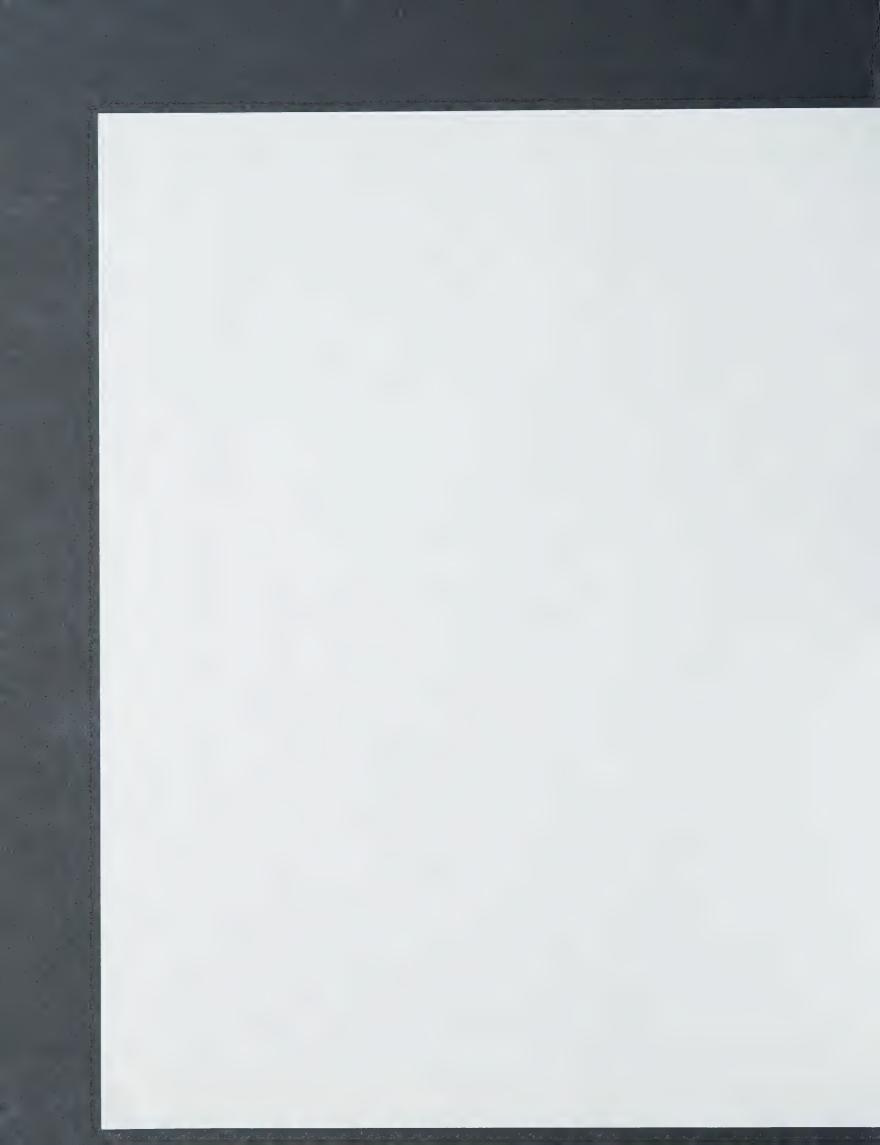
Still, there have been lots of good reviews, and in time the 10,000 printed will sell, mainly through book-signings at talks such as those at Yeshiva University.

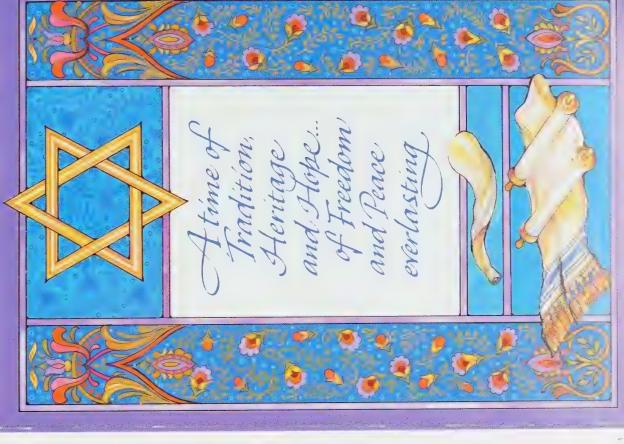
With all good wishes, I remain,

Yours sincerely,

AB/cw

By Appointment Only
ASTOR HOTEL SUITE 622
924 EAST JUNEAU AVENUE
MILWAUKEE WISCONSIN USA 53202
TEL 414 277-0730 FAX 414 277-0709





Judy Hand

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195 USA 275 CAN Hope you'll let me hear from you on your ment wist to New York.

It would be great to lift

To Alfred and Isakel Bader,

Thinking of you with special wishes for joy, health and happiness always

Happy New Year

List Cade

This will be a set you and Isabel are coming to New York on Tuesday ther for dinner that evening. Would you let me know what all the wonderful to see you! Mean Lisl Great! 157 pm OK 2 A "haimish" family restantant sould be great. Be A wisher



# FÁX FROM



# DR. ALFRED BADER

Suite 622

924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone: 414/277-0730

Fax: 414/277-0709

January 15, 1997

Page 1 of 1

TO: FAX: Mrs. Lisl Cade 212/877-3241

Dear Lisl:

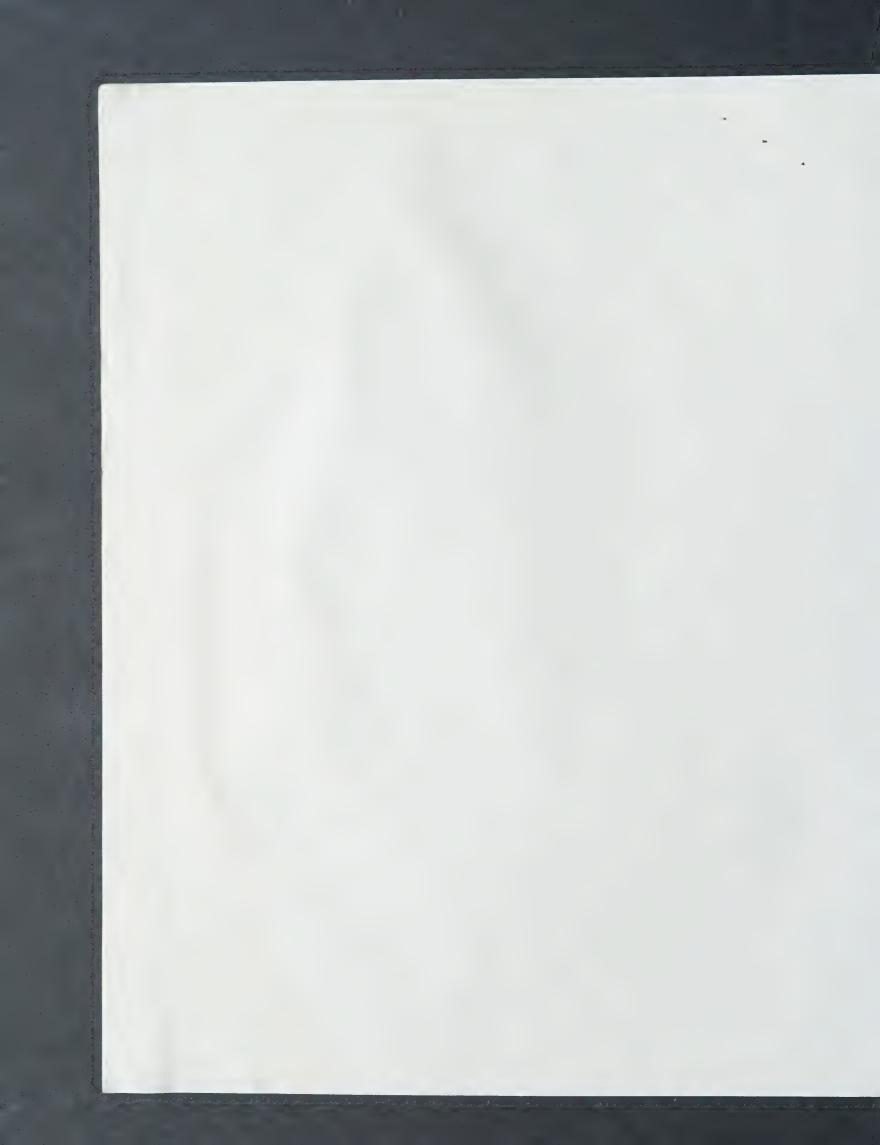
Isabel and I plan to arrive in New York mid-afternoon Tuesday, January 28th, and were wondering whether you might be free that evening for a simple supper in your neighborhood.

It would be great fun to get to know you better.

With all good wishes, I remain,

Yours sincerely,

AB/nik1

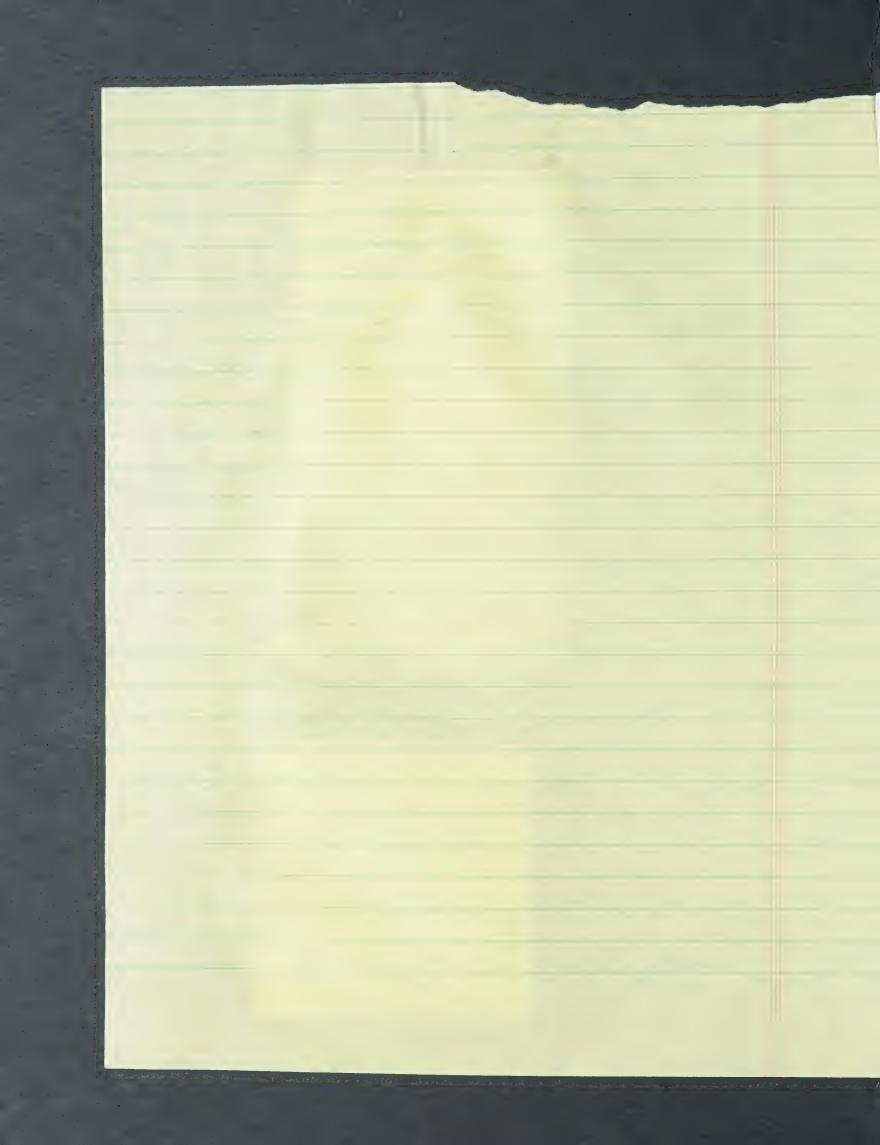


Sherry 630 766 3370 customs elearance broken Freight Brekers 141 Duty to gost. (Hord covered bocks) Werchandisa placessing fre Min. 92500 goods # 350 / 1000 dre- when 3500

188 de last thurs. Have until this thurs. HA R



6/8 Charge Please De 1 - L. Viens utuit you will a fex from Hustina. quion il mener fulle monte medininal if the second of the second To the state of th 





# MEMORANDUM

TO:

**MARVIN** 

FROM:

CHERYL

DATE:

February 11, 1997

RE:

ALFRED'S BOOKS

Alfred requested an additional 2,000 of his book from the publisher, as US supplies were running low and Weidenfeld doesn't seem to be selling much overseas.

The customs broker in Chicago received the books last Thursday but didn't call until yesterday. They will begin charging storage this Thursday. To complete shipment and prevent storage charges, they require the following:

- 1) POA signed by an officer (The office manager won't do) - Enclosed - Please review and sign if OK with you.
- US Customs Merchandise Fee Calculated at 0.21% of the wholesale value. I'm taking 2) 12.50 per book times 2,000 times 0.0021 = 52.50
- US Customs Bond Since we don't import books regularly, we need a single entry bond 3) at the rate of \$3.50 per 1,000 times 25,000 = 87.50

The broker will bill us after services are rendered, and I have spoken with Mrs. Hauck about storage. Do you know of anything else that I should be aware of?

of 35t. Thanks for your assistance -# 60e hery t cease return ASAP-J((

Atop in Jonation (Wed.) to

Linalize il all is (9%.)



#### **FAX FROM**



# ALFRED BADER FINE ARTS

Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone: 414/277-0730 Fax: 414/277-0709

February 12, 1997

To:

Sherry

Fax:

630/766-5744

Dear Sherry:

Enclosed please find the Customs Power of Attorney for Alfred Bader Fine Arts signed by the corporate secretary, Marvin Klitsner.

ABFA is a dba for B&K Enterprises, Inc., and B&K's federal tax ID number is 39-6079117.

The value of the books is \$25,000. Using the information you provided, I calculate the Merchandise Fee at \$52.50 and the Customs Bond fee at \$87.50 for a total due of \$140. Please confirm and bill us accordingly.

Regarding final delivery, Friday between the hours of 9:00 am and 4:30 pm will be fine. Please ask the driver/carrier to confirm with us in advance so that we can arrange for dock access and freight elevator access. Niki will be in on Friday. The driver may also want to know that we are located in the Astor Hotel and that the loading dock and parking lot are accessible from Astor Street. If they need further directions, please have the driver call during business hours at the above number.

Again, we appreciate your assistance in this matter.

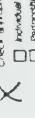
Best wishes,

Cheryl Weiss Office Manager

Enclosure



# CUSTOMS POWER OF ATTORNEY



Check animadrieta box. Partnoship (1) Coporation | Individual

Sole Propriority 900

KNOW ALL MEN BY THESE PRESENTS: THAT, Alfred Bader Fine Arts / Bak Enterprises.

哲に配く

(Full Name of person, partnership, or corporation, or sole proprietorship (identify) Inc.

Juneau Ave, Milwaukee, WI 53202, hereby constitutes and appoints sech of the following persons a componsition doing business under the laws of the State of X Wisconsin doing business se

Freight Brokers International and any of its lecensed officers or amployees duly authorized to act for it by power of attorney having an office and place of business at  $924~\mathrm{E}_{\odot}$ 

as a true and lawful agent and attorney of the grantor named above for and in the name, blace. and stead of said grantor from this data and in all Outdoms Districts, and in no other name,

belon, transportation, or exportation of any merchandise shipped or consigned by or to said to make, endorse, sign, declare, or swear to any entry, withdrawal, declaration, certificate, bill of lading, cannet or other document negatived by law or regulation in connection with the imporgrantor; to perform any act or condition which may be required by law or ingulation in connecson with each merchandibe; to receive any merchandibe deliverable to and grentor;

collect drawback, and to make, alph, declare, or evest to any statement, supplemental statement, schedule, supplemental echedule, cartificate of delivery, certificate of manufacture, cerment, achieves, cerminicate of manufacture, cerministicate of cerministicate of collections and collections are considered or considered or collections. liticate of memutecture and delivery, abatract of manufacturing records, declaration of proprietor on drawback entry, declaration of exporter on drawback entry, or any other affidavit or document which may be required by tare or requisition for drawback purposes, regardless of whether such bill of boling, swom statement, echedule, certificate, abstract, deciaration, or other To make endomentation bills of lading conferring suthority to transfer title, make entry or grittent or document is intended for filing in any customs district;

To elign, seal, and deliver for end as the act of ead grantor any bond required by law of required in connection with the entry or withdrawel of imported merchandles or merchandles exported with the chirty, clearance, leding, exported with the chirty, clearance, leding, unliading or narygation of any vessel or other means of conveyance owned or operated grantor, and any and all bonds which may be voluntarily given and eccepted under applicable

www.and.regulations, consignee's and owner's decirrations provided for in section 485. Tantf Act of 1930, as amended, or affidavits in connection with the entry of merchandise;

To sign and awear to any document and to perform any act that may be necessary or required by law or regulation in connection with the entering, clearing, teding, unlading, or operation of any vessel or other means of conveyance owned or operated by said granter;

To authorize other Customs Brokers to act as granter's agent; to receive, endorse and collect checks tabued for Customs duty refunds in granter's name drawn on the Treasurer of the United States; if the grantor is a nonresident of the United States, to accept service of process on

notice of revocation in writing is duly given to and received by a Distinct Director of Custome. If the donor of this power of stionery is a partnership, the said power shall in no case hardening force or effect after the expiration of 2 years from the date of its execution. authority to do anything whelever requisite and necessary to be done in the premises as fully as said grantor could do it pretient and acting, hareby relitying and confirming all that the said agent and attention shall lewritify do by virtue of these presents, the foregoing power of attorney Including making, aligning, and filling of protests under section 514 of the Tariff Act of 1930. In which said grantor is of may be concerned or intersaled and which may property be transacted or performed by an agent and attorney, giving to said agent and attorney full power and And generally to transact at the customhouses in any district any and all quatoms business. behalf of the grantor;

(SEE OVER) (Dott) 02/11/97 (Corporate seal) N WINESS WHEREOF, the GAID Alfred Bader Fine Arts has caused these presents to be sealed and signed: (Signature)

WITNESS:





### Dr. Alfred Bader

924 East Juneau, Suite 622 Milwaukee, Wisconsin 53202 Phone: 414/277-0730 Fax: 414/277-0709

A Chemist Helping Chemists

March 17, 1997

Mr. David Schwartz Harry W. Schwartz Bookshops 4093 North Oakland Avenue Shorewood, WI 53211

# **BILL OF SALE**

10 copies of *Adventures of a Chemist Collector* at \$12.50 per copy

\$ 125.00

TOTAL

\$ 125.00

Thank you!

RCD (10) A. Aleck 802



# **FAX FROM**



# DR. ALFRED BADER

Suite 622

924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone: 414/277-0730

Fax: 414/277-0709

April 10, 1997

TO:

Ms/LeeAnn Langdon

Business & Technical Book Buyer and

Corporate Sales Manager

Library Limited Bookstores

FAX:

314/727-0478

. Lick Neubert

# Dear Ms. Langdon:

You may recall that three years ago, at a time of the annual meeting of the Sigma-Aldrich Corporation, you sold a number of copies of my autobiography, *Adventures of a Chemist Collector*, available from Trafalgar Square (ISBN #0-297-83461-4). I enclose some comments and reviews of book.

I believe that at the time, you sold about 30 copies, after my mentioning the availability of the book from your store at the company's annual meeting.

On Tuesday, May 6th, I will again be in St. Louis, at the annual meeting of the company; at that meeting, may I again say that the book is available from you?

One St. Louis resident, Mrs. Kristy Woolerod, is currently looking for a copy to purchase. If you can help her, please contact her at 314/340-6650. (If you cannot be of assistance, please let me know, and I will find another source of the book for her.)

With many thanks for your assistance and all good wishes, I remain,

Yours sincerely,

AB/cw

3945 Magnelie Prive 314 173 7604 St Louis 63110



LISL

212·595·6225 fax 877·3241 172 w.79 st. new york 10024

April 17, 1997

Dear Alfred and Isabel,

I have kept happy recollections of
your visit to New York. It was wonderful
of you to take time out to get together
for dinner and to invite me to sulfred's
ctimulating and enlightening art lecture.
all my best wisher for Passaver
and, again, many thanks for two most
enjoyable evenings.

dookiup forward to staying in touch, with warmest repards,

dist





#### Dr. Alfred Bader

924 East Juneau, Suite 622 Milwaukee, Wisconsin 53202 Phone: 414/277-0730 Fax: 414/277-0709

A Chemist Helping Chemists

April 28, 1997

Mr. Jeffrey Simmons 10 Lowndes Square London SW1X 9HA England

# Dear Jeffrey:

Are book sales helped if the books are shown in elegant homes? I don't know who Jenny Hall is, but her home looks elegant.

I look forward to Weidenfeld's next sales report - perhaps it won't be quite as discouraging as the last ones.

What I have learned is that the best way to sell books is not through Weidenfeld, Trafalgar or Little, Brown (none of them really made any effort), but at book signings when I am invited to speak. That happens many times a year.

Last Thursday and Friday I spoke at Boston College - four lectures and 40 books sold. The week before, there was a book signing at the ACS meeting in San Francisco. Unfortunately, Trafalgar could fill only part of the ACS order.

In 1995, I received \$6,600 for books sold by me. In 1996, this dropped to \$3,470, but sales are going up this year.

Thus, provided only that I live long enough, all the books of the first printing will sell, but it will probably not make sense to have a second printing.

Can you ask Weidenfeld how many books they have left? Also, it will be interesting to see how many of the 10,000 they will be able to account for.

In any case, I am likely to recoup my investment and may actually make a small profit - particularly if I don't consider the cost of money invested.



Mr. Jeffrey Simmons April 28, 1997 Page 2

But the bookkeeping is a chore, as people often pay me in cash. Would it make sense to you for us to estimate total receipts and for me then to pay you 15% of the projected profits, when next I see you?

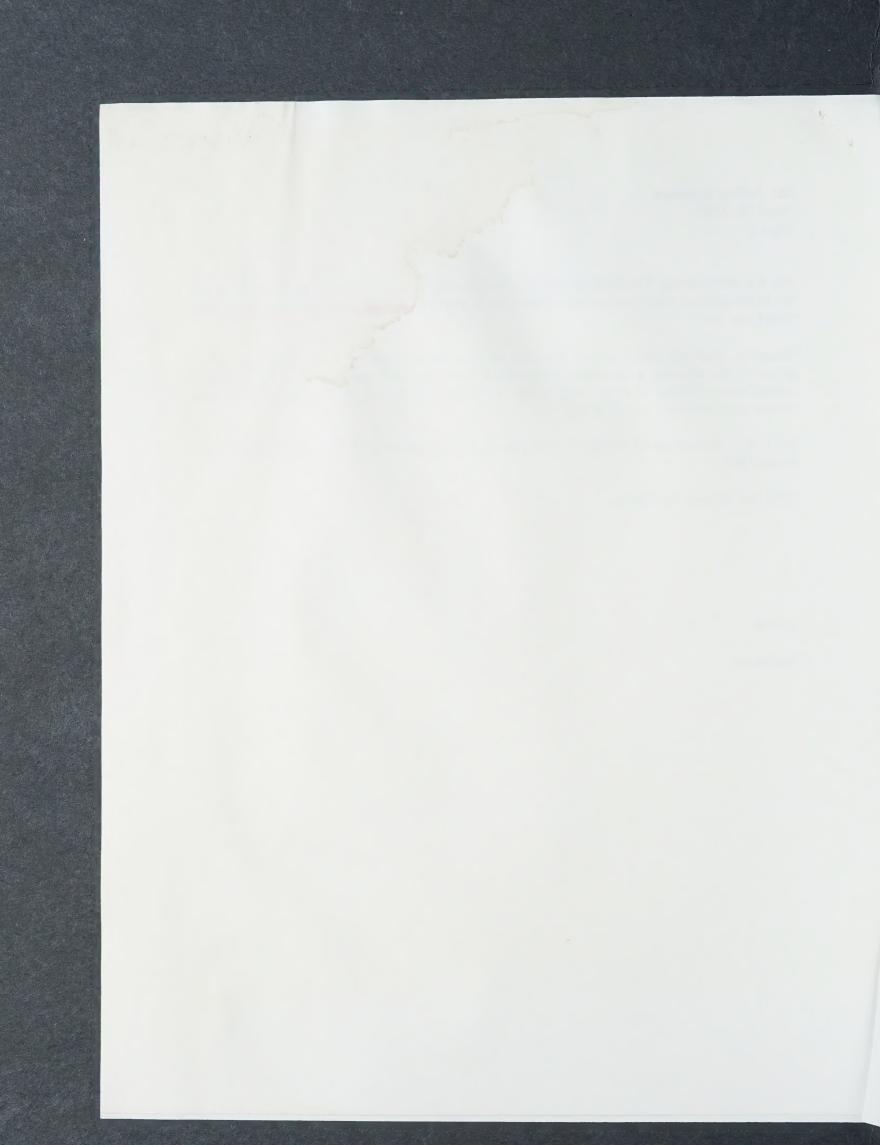
Naturally, that will relate only to the sales of these 10,000 books. I still keep hoping that someone will consider a documentary or even a film. So many readers accuse me of having robbed them of hours of sleep - they couldn't put the book down. As you know: there is no conceit in my family; it's all in me.

We'll be in Britain for a few days in early June and then again most of July, and of course I will contact you.

With best wishes, as always,

AB/cw

Enclosure





873 North Route 83 Bensenville, IL 60108 (630) 766-3370 Fax: (630) 766-5744

# **FAX MESSAGE**

10: Oefred Boder Fin	e arts pages
ATTN: Cheryl	
PROM: Sherry DATE: 2/11/97	
DATE: 2/11/97	

RE:

Bond Fee \$3.50/\$1000.00 declared value min. \$35.00

Duty: duty free mpf. 21% dedored value min. \$25

\* Power of attarney must be completed by licensed of ficer of the company of returned to Freight Brokers prior to returned to Freight Brokers prior to customs aleanance.

