2000-2008



DR. ALFRED BADER CBE

2A Holmesdale Road Bexhill-on-Sea East Sussex TN39 3QE England Phone/Fax: 01424-22223

July 26, 2000

MEMORANDUM OF UNDERSTANDING RE ISAAC NEWTON ARTS TRUST BETWEEN STEPHEN AND SIMONE PHILLIPS (PHILLIPS) AND ALFRED AND ISABEL BADER (BADER)

Beginning late in 2000 (exact date to be decided) Phillips will spend about half time to promote the Trust, with the goal of obtaining firm commitments for \pounds 2 million (two million pounds sterling), during that one year. The funds are to be received within two years of the beginning date.

Bader will provide £ 50,000 (fifty thousand pounds sterling) as follows:

- 1. £ 10,000 (ten thousand pounds sterling) when Trust is established and bank account is in place.
- 2. £ 15,000 (fifteen thousand pounds sterling) when the Trust has received charitable status, and $2-5-2001~\omega/T$
- 3. £ 25,000 (twenty-five thousand pounds sterling) six months after the "beginning date" if the Trust has received charitable status by that date. If not received, when it is received. 8-6-2001 ω/τ ✓

Bader will provide £ 950,000 (nine hundred fifty thousand pounds sterling) over a period of twelve months after having received proof of firm commitments for £ 2 million (two million pounds sterling) made during the first year of the Trust.

The Baders' obligations shall be binding on their estates.



July 26, 2000

Page Two

The Phillips' compensation by the Trust during the first year shall be approximately £ 35,000 (thirty-five thousand pounds sterling).

The Phillips shall engage the help of Mrs. Jane Whistler and Dr. and Mrs. Shelley Katz, to promote the Trust. Compensation shall be at the discretion of the Phillips.

Stephen Phillips

July 26, 2000 AB/az

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FAX FR H : 4142770709

SIEREN RANER FINE ARTS

4142770709

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PG: 2



Stovenske' 1, 2000

Dis, Alfred and Isabel Bader 924 East Juneau Avenue Astor Horel, Soile 622 Milwaukee, Wisconsin 53202 USA

t sabel and Isabel.

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I me of mote is to stoppy say thank you must me early for your committed hits answers. I moverally and the opportunity that increases for a many people, as railly red in these stondards contributions. You lift my spirits and those of the content native say with your generoests.

On a separate matter, I have just written to Stephen Pfallips, with pape to you, advanting him that the Finnese Committee of the Black of Travisors gave, enthusiastic agreement in principle to Mr. Pfallips, request for consideration of a supprisonal rest. We must unwanted to greater lead to detail. From ourse that System Protest and Sandy Stangtonery will send affect our that stop en in reasonable period of time. I have forward to make proposition and advantage of the stangtonery of the stangtonery of the proposition of the stangtonery of

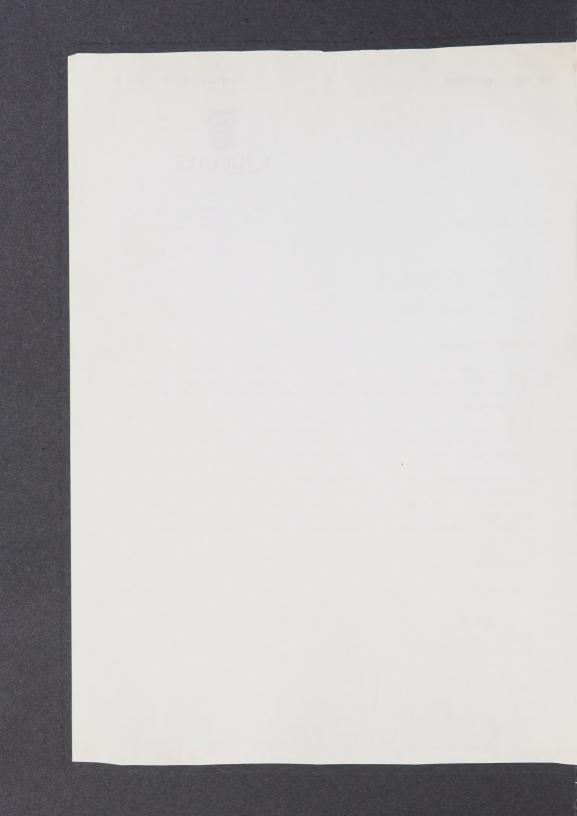
William neere best wishes

Yours muly

William C. Leggett

Principal and Vice-Citato eller

THE TEADERS AND CITIZENS FOR A DECEMBER



FAX FROM : 4142770709

ALFRED BADER FINE ARTS

21/11/00

17:01

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Faxed Copy on:



V 1000-1 20000

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All Stephen Phillips
West Word Carters Corner Place
Hailsham of Sussex
England I/N 27 4HX
Fax: 011-44-1-323-83350)

Dear Mr. Phillips:

There can be maker of the possibility of a pomerous rent of the Issue Newton telescone unlights—adjacent land with the Finance Committee of the Board of Trustees. There exists approval in principle to move to the next stage. This would be a formal or possibilities detailing the nature and terms of the proposed lease, the process area of land or or higher to the lease, along with all other necessary terms and conditions involving security to the property, sharing in the cost of jointly used inflavoration matrance, e.e., as will be re-decise counted by Oueen's.

I look forward to hearing from you on these and my related matrice at your convenient

Vice Principal (Academic), Suzanic Fortier, will now assume responsibility for this positional and doubt that she will sety heavily on advice from Sondy Memocomery

I we see every success in moving this project forward. Please copy his on all correspondence every success in moving this project forward. Please copy his on all correspondences every success in moving this project forward.

With sine and best wishes

Yours mily

Original Signed By WILLIAM C. LEGGETT William C. Leggett Principal and Vice-Chancellor

copy Alfred Bader Suzanne Fortier, VP (Academic)

bec Judith Brown, Director of Development, Donor Relations & Stewardship Sandy Montgomery, International Study Centre Tom Thayer, Director, Financial Services

Lee Tierney, Associate Secretary, Board of Trustees



Stephen Phillips
West Wing, Carters Corner Place
Hailsham, East Sussex BN 27 4HX
Tel 01323 833163, fax 833301, mob 0860 922918
e-mail Stephen@montsegur.clara.net

William C.Leggett, Principal Queens University Kingston, ON K7L 3NX

1 October 2000

Dear Principal Leggett.

I am writing on the subject of the Isaac Newton observatory building at Herstmoneeux. I know you have had conversations with Doctors Alfred and Isabel Bader on the subject and indeed we have spoken once on the telephone.

With the support of the doctors Bader I have now set up a charitable trust - the Isaac Newton Arts Trust (company number 4071909) - to raise funds and support for an arts centre in the Newton dome. We have some notable trustees.

There is so far a very positive response in the community but the wheels of funding bodies grind slowly so I am seeking pledges of support at this stage.

What we would like to have from Queens is an agreement stating your willingness to hand over the building with a substantial block of the surrounding woodland (specifically planted to shelter the dome from winds) along the lines I have discussed with Sandy Montgomery. This area of woodland, which is not listed as of scientific importance, gives the observatory its own coach park on the nearby Wartling Road, a path through the woods which would be expanded for vehicular access, the observatory and its small outhuildings and the two clearings - one around the building and the other 30 yards or so away which provides a completely secluded parking area.

If we were able to have this area, to be accurately drawn up by a surveyor, on a peppercorn rent for 50 years we would have a reasonable chance of attracting state and corporate funds for the development of a corrently redundant building.

I understand this is not unlike the relationship with the Science Centre. I think the period of 50 years is likely to be the one which the new capital lottery fund to be launched shortly by the Arts Council of England, would seek to protect any investment it might make. (I sat on the Arts Council through its first lottery programme).







The Observatory

Arts Centre



West Wing Carters Corner Place Hailsham East Sussex BN27 4HX

Dr. Alfred Bader 924 East Juneau, Suite 622 Milwaukee, Wisconsin 53202 U.S.A.

3/10/00

Dear Dr. Bader,

We wish to acknowledge your contribution of £10,000 (sterling) in writing and to state that we provided no goods or services in consideration of your gift.

Please keep his letter with your tax records.

Ferhur Flillwis

Yours sincerely,

Stephen Phillips Director Surve Millijs

Simone Phillips Administrator

Jean Alfred,

for you Should require a

fuller statement mentioning

that the funds are for a

non-profit, charitable project

ne can provide it on request.

Allow, will this is what we

understand you require.

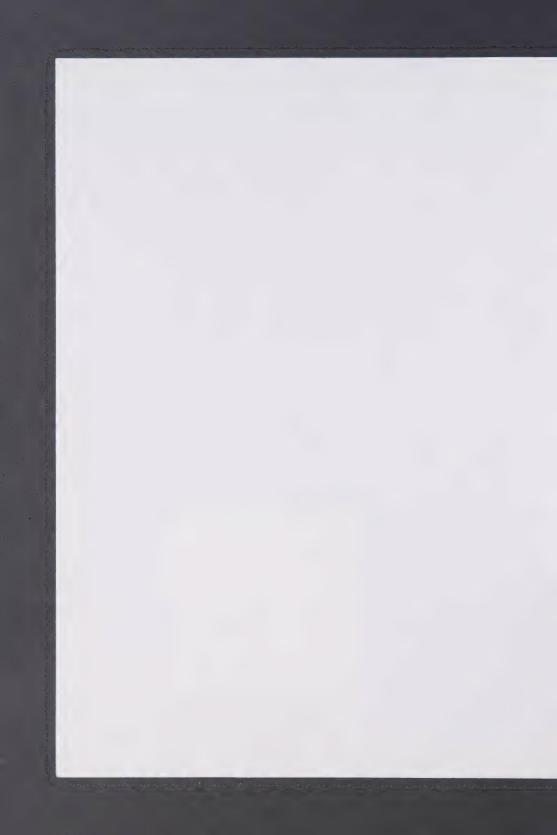
Regards, Carione

ISAAC NEWTON ARTS TRUST (Reg No: 4071909)

Director: Stephen Phillips Administrator: Simone Phillips

Tel: 01323 833163 Fax: 01323 833301 Email: stephen@montsegur.clara.net

Doctor Agnes Benedickson, Professor Tom Berger, Admiral Sir Lindsay Bryson KCB FREng FRSE, Doctor Paul Frost, Pete McCarthy, Christopher Metcalfe, OBE, Charles Moore



Stonethwaite Kempley Green Dymock Glos, GL18 28 W.

5th Dec. 2000.

Dear Isabel and Alfred.

This is just to say thank you both, once more, for giving us such an interesting and enjoyable time at Heretmonceur. We appreciate the approximity to visit the castle and its grounds, as well as to see you both again.

we were very lucky to have such a beautiful day to look round. It all looked aplendid yesterday, when we left in the rain, but the sunshine on Sunday was super.

As usual, we are just amazed at your achievements in acquirip such a splendid property and developing it in such an exciting

and imaginative way. What an acquisition for Earl Sussex! So much going on for the cultural aspect of life, as well as opportunities for employment for many people. It is clear that it is all appreciated: withers the support for the concert. It was a delightful programme, including some of my very favourte Mozart pieces, and very much enjoyet. we send you our very best wishes, not just for Christmas-time, but for always. Keep up the good work. you seem to thrive on it, and way you continue to enjoy it all for

many years.

yours surcerely, Elizabeth + Hickael. Subject: Re: Lomnice

Date: Wed, 14 Mar 2001 11:05:18 +0000

From: Library < library@isc.queensu.ac.uk>

To: baderfa@execpc.com

CC: "Patrick O'Neill"

Bung His

Doar Dr Bades

Thank you for forwarding me a copy of your letter to the Mayor of Lomnice. I hope your visit will take place and by then, we may even know who the two sponsored students are, and you may be able to meet them.

An official letter (and a Czech translation) was send to all three parties at the beginning of the month (copy as attachment).

As yet I was unable to speak to the parties to find out their reaction to our letter. I will try again, just to make sure that there are no misunderstandings or problems.

Eugene

Part 1.2 **Type:** Winword File (application/msword)

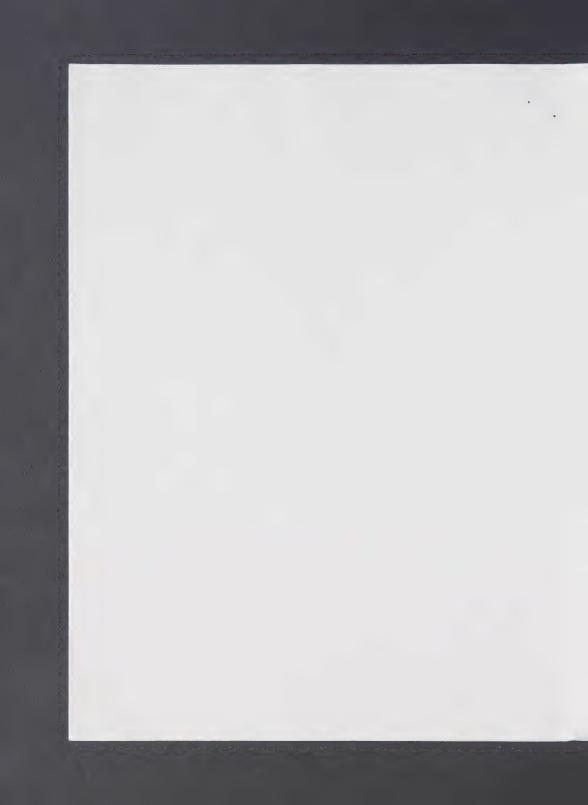
Part 1.3 Type: Winword File (application/msword)

E Svoboda Librarian

International Study Centre Queens University (Canada) Herstmonceux Castle E Sussex BN27 1RP England

email - library@isc.queensu.ac.uk (from June 2000)
old email - Library@ISC-Queens.co.uk

telephone +(44) <0>1323 834 444 Fax +(44) <0>1323 834 499



01.02.2001.

Dear Colleagues,

As you know, when Dr Bader visited your town last summer he promised to provide a bursary for a student from one of the two schools in Lomnice to undertake a short course of study here at the International Study Centre, Herstmonceux Castle, England.

After the discussions you had with E Svoboda, we presented Dr Bader with a consolidated proposal and as a direct result of this he kindly agreed to donate sufficient funds to cover the costs of two students studying here for one (Autumn) term.

Our mother Institution, the Queens University (Canada), after having carefully examined the details of this project, also agreed to the above proposal.

We are therefore pleased to inform you that we are ready to accept two students, nominated by your schools, to study here in the coming Autumn trimester, and if everything works out satisfactorily during this trial period, every Autumn trimester thereafter.

The bursary provided by Dr Bader will initially cover the cost of return transport for the two students between England and the Czech republic (2 days). It will also cover all study fees, examination fees (if any), educational visits associated with the courses studied, and of course accommodation and food for the period of 10.09.01 to 13.12.01.

The Queens University (Canada) expressed a concern that the benefit for the students in studying here and the success of this project will depend to a large extent on the students' knowledge of the English language. It is proposed that a brief written English language test be provided by us for prospective students, prior to their 'Maturita' examination. This test could help you in the final selection of the student from your school (details to follow).

We are looking forward to this project very much and hope that the benefits of studying here, as envisaged by Dr Bader, will be realised and that the co-operation between our educational establishments will continue for the foreseeable future.

Yours sincerely

Academic Director



Dear Patrick,

Thank you for your long and informative e-mail of today.

The most worrisome aspect is that there are only 45 students from 8 different Canadian universities. The one university that has certainly not kept its promise is the University of Toronto.

Allow me to give you my cheque for the two students from Lomnice when I see you late next week.

With all good wishes I remain

Yours sincerely, Alfred Bader

Patrick O'Neill wrote:

Dear Alfred and Isabel

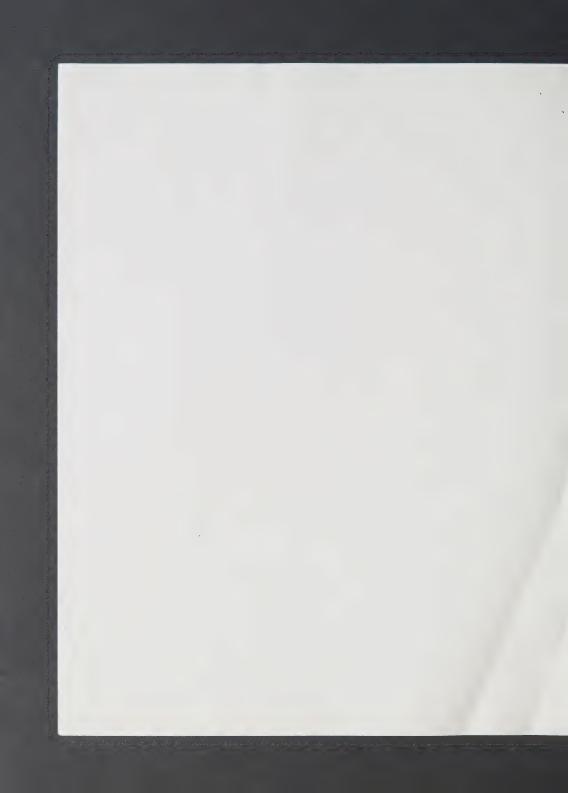
I thought you might appreciate hearing about a few promotional activities that I have been engaged in at the ISC since we last met.

The Spring term is well underway by now, with 45 students from eight different Canadian universities. During the second part of the term we will have an additional five exchange students from the IESEG School of Management at the Catholic University of Lille. Our exchange program with Lille has picked up nicely—three ISC students each spent three weeks at IESEG last term. This will now be the standard model: our students going there in the winter term, theirs coming here in the spring term. I'm also planning to get one of their instructors to teach here in the spring term next year.

I'm trying to get a similar arrangement going with the University of Antwerp. It's going to be more difficult, because their term-dates don't quite mesh with ours. They are very enthusiastic, however, so I'm sure we'll be able to work something out--certainly including getting some of their instructors to teach at the ISC. Trudi and I went over to Antwerp to talk to them about a month ago, and they treated us very nicely. (We visited Lille on the same trip.)

I contacted Oberlin, to see what had become of the scholarship funding you provided, and was assured by both the President (Nancy Dye) and the Vice-President (Kay Thomson, who said she was the person you dealt with originally) that they are very grateful for the funding, which is fully in place. I have encouraged the relevant Assistant Dean there to be somewhat more active in advertising the opportunity to students.

Roseann Runte is obviously going to make very good use of the funding you provided at Old Dominion University. One of their study-abroad advisers has already visited the ISC and seemed very enthusiastic. He confirmed that their new president was very keen to send students to the ISC.



As it happens, I met Roseann's successor as President of Victoria University, Paul Gooch, last night: he is over here at the moment for a conference. It is a very interesting conference, in fact, bringing together the academic vice-presidents (and some presidents) of all the Ontario universities and about fifteen of their counterparts from the UK. Excellent visibility for the ISC. This was Suzanne Fortier's idea, and a very good one too. Suzanne is also here at the moment. Trudi and I had dinner with the entire group last night, and naturally I seized the opportunity to do a little propaganda work on behalf of the ISC.

I contacted Carlos Seoane, who has already sent me a lot of information about the Complutense. I am in turn sending him our latest promotional materials, which he has promised to distribute appropriately. I am hoping to make Madrid one of our principal targets for recruiting ESL students.

On a very different front, I am also sending out some initial feelers to Fudan University in Shanghai, with which Queen's now has an exchange agreement. As it happens, Shelley Katz will be travelling to Shanghai next month to give a concert, and has a good contact at Fudan, an old Chinese student friend (Junbo Ge) who is now a very highly regarded cardiologist. I have asked Shelley to consult with him about the ESL possibilities.

I will be in Canada in early July, and I am arranging to meet with the academic vice-presidents and appropriate deans and department heads at both Toronto and the University of Western Ontario. I may also be able to include McGill.

Finally, the Lomnice arrangement appears to be fully on track.

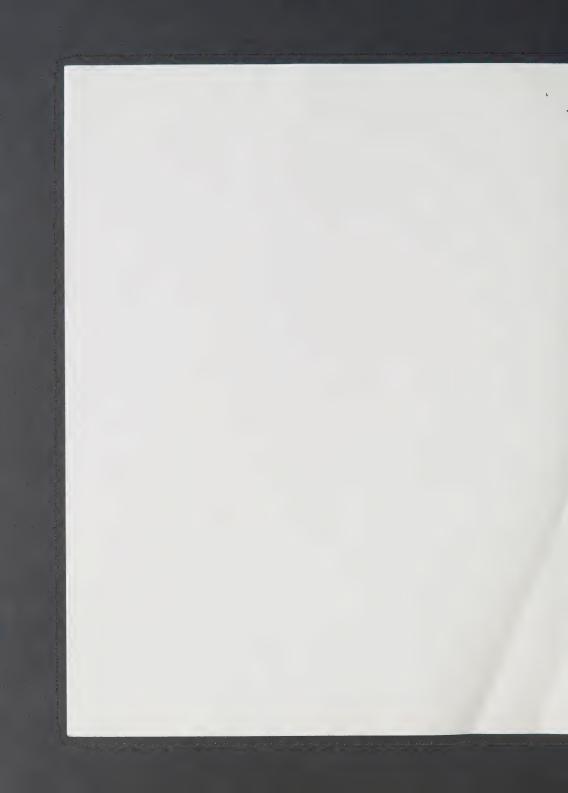
I hope you are both keeping well, and Trudi and I look forward to seeing you next month. Best regards from both of us.

Patrick

Dr. Patrick O'Neill, Academic Director International Study Centre Queen's University (Canada) Herstmonceux Castle Hailsham, East Sussex BN27 1RN United Kingdom

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www.queensu.ca/isc



ONTARIO UNIVERSITIES

CONSEIL DES UNIVERSITÉS DE L'ONTARIO

May 28, 2001

Dr. Alfred Bader and Dr. Isabel Bader Astor Hotel - Suite 622 924 E. Juneau Avenue Milwaukee, WI 53202 USA

Dear Drs. Alfred and Isabel Bader,

Thank you. Having just spent a week at the International Study Centre at Herstmonceux Castle I am writing to express my appreciation for the generous gift of the Castle to Queen's University and the collective support of a vision that is truly unique.

Queen's hosted the Ontario Council of Academic Vice-Presidents at the ISC and I attended as part of my duties as Vice-President (Policy and Analysis) for the Council of Ontario Universities. I had the distinct pleasure and privilege of working with Principal David Smith during his terms at Queen's and afterwards as he conducted further work for the Council. During those years he spoke fondly of the ISC but, having never seen, or experienced it first hand, it was difficult for me to become fully engaged in the discussion of its potential. Now - having had the opportunity to actually walk the grounds, mix with faculty, staff and students, and participate in a "field trip" – I see the potential and the truly unique learning experience it provides.

Your contributions to Queen's are deeply appreciated and the ISC has the potential to realize the vision that was established almost a decade ago. Many people have contributed to the progress that has been made to date but, like so many things, it began with a vision

Once again, thank you. The week at the ISC will be permanently etched on my mind.

Yours sincerely,

Ken Snowdon

Vice-President (Policy & Analysis)

Council of Ontario Universities

180 Dundas Street West, Suite 1100, Toronto, Ontario м50128 416 979-2165 Fax 416 979-8635 E-mail cou@cou.on.ca Web Site www.cou.on.ca



INTERNATIONAL STUDY CENTRE (ISC)

Quarterly Report

September, 2001

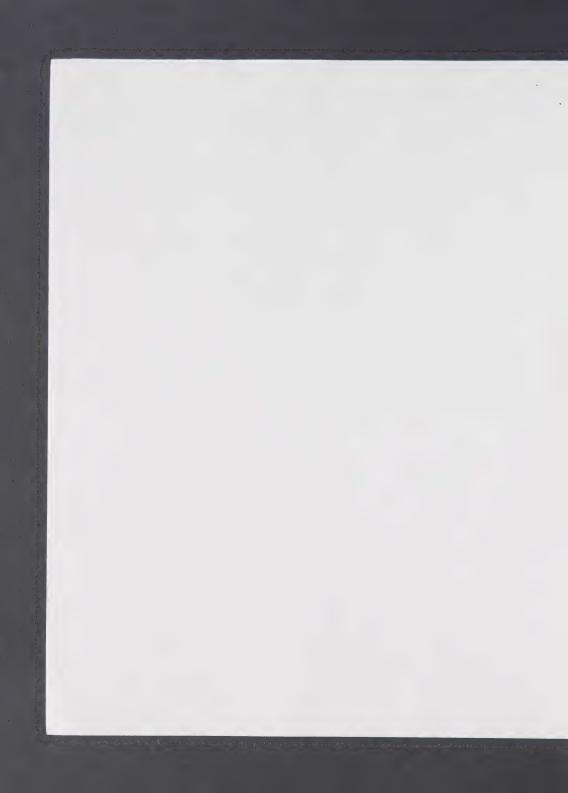
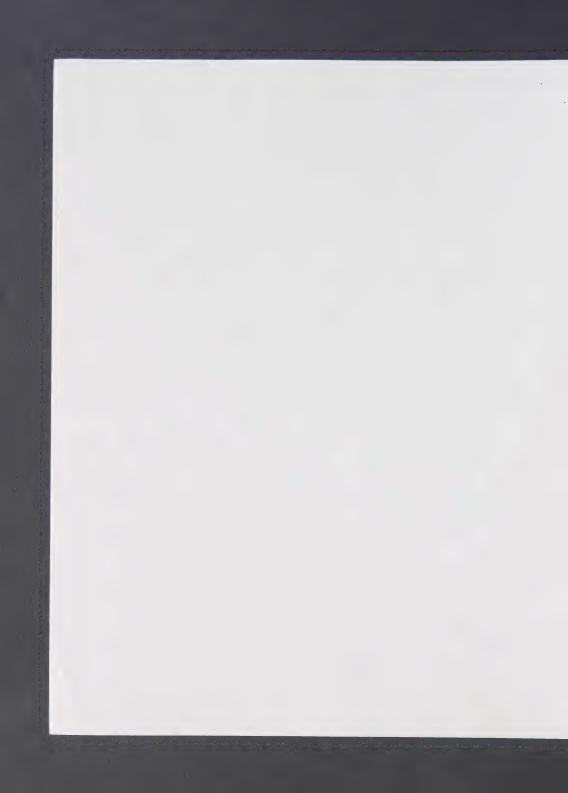


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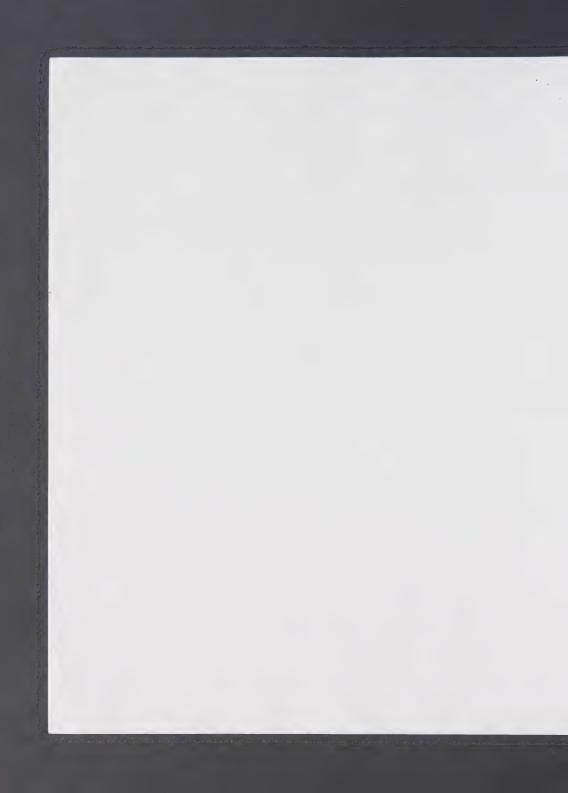
Introduction

In the introduction to the May, 2001 report (See Appendix A) the Mission of the ISC was reiterated. Significant progress has been made in solidifying the ISC mission, implementing academic programs and operational structures and processes and establishing a framework for budgeting. In the May report, the current situation was reviewed, along with next steps. It was noted that the Upper Year and ESL programs were not meeting enrolment targets and that the First Year program was vulnerable to fluctuations in numbers from CUSAP partners.

The enrolment confirmations for 2001/02 reflect a decline in enrolments in all ISC programs other than Winter Upper Year, confirming the vulnerability that was referred to in May. The decline in the First Year numbers is partly due to the University of Toronto and the University of Western Ontario deciding not to participate in the First Year program.

As noted in May, changes have been made regarding responsibilities for partnership cultivation and partnership building with the ISC Academic Director becoming more involved. Recruitment of both First Year and Upper Year students for the ISC is now a priority for the Office of the University Registrar, with many new initiatives to be implemented this year. In addition, there is now a small task force with representation from the Principal's Office, the Vice-Principal (Academic) Office, the Office of the University Registrar (OUR) and the International Study Centre (ISC) that meets weekly. Some of the steps being taken are outlined in the section "Action Plan" on page 6.

After discussion with all those directly involved, it is felt that with the new measures in place and the building of additional partnerships, particularly in the US, there is every reason to believe that the ISC can meet the first and upper year enrolment targets. ESL continues to be an unknown, but as noted later, changes are being made to ESL recruitment strategies.



Enrolment

Enrolment Targets:

Target enrolments in all of the ISC programs were established to, on the one hand, achieve the mission of the institution and, on the other hand, reach a cost-recovery financial situation. The targeted enrolment, at capacity, is as follows:

		Tarast
		Target
Spring		100
Fall	First year	100
	Upper year	60
	ESL	20
Total Fall		180
Winter	First year	100
	Upper year	60
	ESL	20
Total Winter		180
Total		460

The make up of the targets for 2002/2003 have changed to reflect less reliance on our CUSAP partners. As a result the target for Queen's students in the First year program has increased to 85 from 50 in 2000/2001. The Upper year target consists of 37 Queen's intramural students with the remainder from CUSAP partners and other institutions.

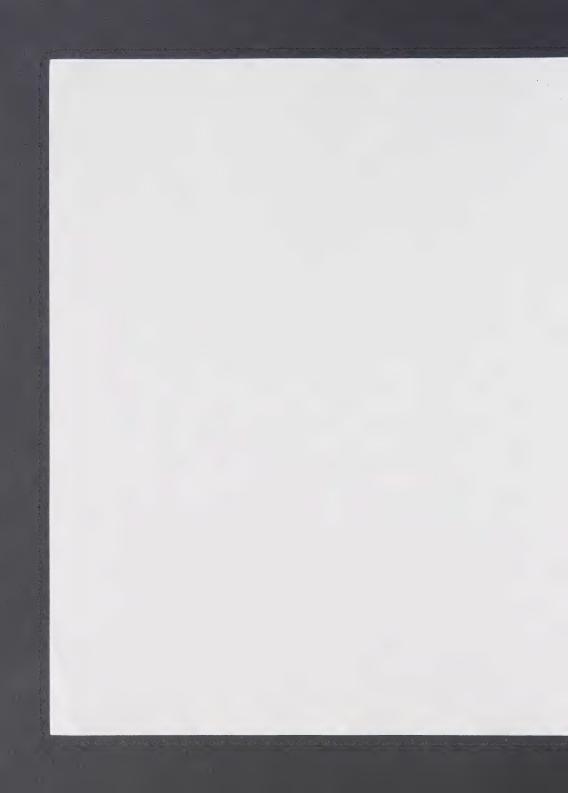
Current Situation:

a) First year (FY) program:

As reported in the Quarterly Report of May 2001, two of our CUSAP partners Toronto and Western- have decided not to participate in the FY program. Of the other CUSAP partners, two –McGill and UBC- recruited fewer students than in the previous year. Dalhousie's participation increased from two to four students. Overall, our enrolment in the FY program is below target by 16 students.

b) Upper year (UY) program:

The UY program is again significantly short of its enrolment target. Total Fall 2001 enrolment is at 16 students, i.e. 44 students below target. From applications and confirmed enrolment for the Winter 2002 term, it is projected that enrolment will be below target by 24 students.



c) ESL program:

There are only 2 ESL students at the ISC for the Fall of 2001. While additional enrolment is expected for Winter 2002, total enrolment continues to be significantly short of the target that was set at 20.

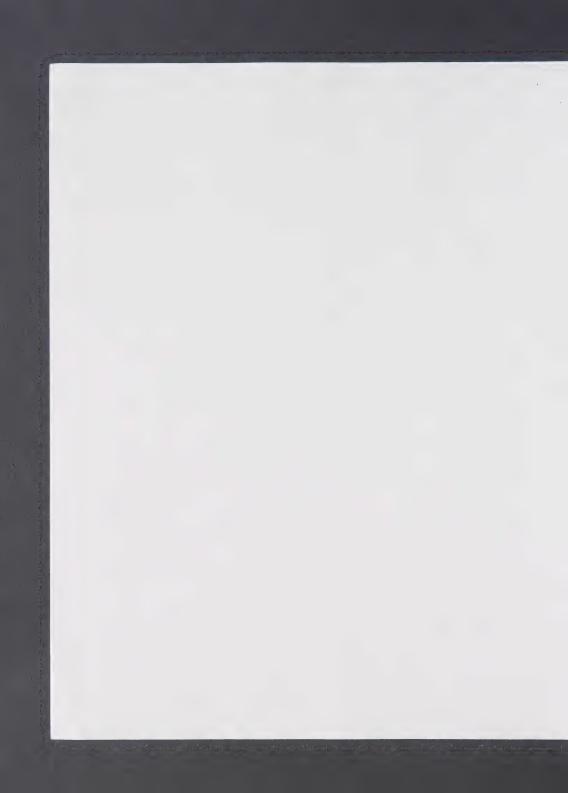
Enrolment History:

Enrolment by program and term for the last four years is shown below.

		1998/99	1999/00	2000/01	2001/02
Spring		57	54	47	45
Fall	First year	90	101	109	84
	Upper year	12	19	19	16
	ESL	7	7	0	2
Total F	all	109	127	128	102
Winter	First year	89	101	109	84
	Upper year	25	46	27	36*
	ESL	5	0	4	0
Total V	Vinter	119	147	140	120
Tota	al	285	328	315	267

^{*} Actual confirmed upper year winter term enrolment to date is 29, however additional enrolments are expected.

Table 4 (attached) shows a more detailed breakdown of enrolments by CUSAP partners. Note that this only shows the confirmed admissions for Winter 2002.



Action Plan

In view of the severity of the situation and the urgency of meeting enrolment targets, a task force was struck. Its role is to assess current structures, procedures and marketing/recruitment efforts, and devise and implement a plan of action. This plan has three major action areas, which are detailed below.

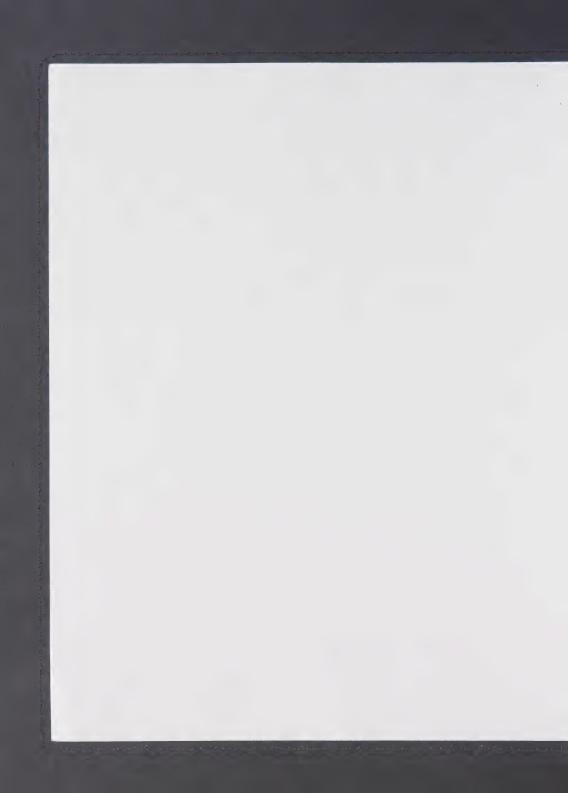
1) Structural/Operational/Attitudinal

- Weekly meetings of the Task Force which includes representation from the Principal's Office, the Vice-Principal (Academic) Office, the Office of the University Registrar (OUR) and the International Study Centre (ISC).
- Changes to first-year recruitment to include more of a focus on the ISC opportunity, especially at targeted schools (See Table 2).
- Upper year recruitment strategy reassessed and refocused by the OUR (see Table 3).
- E-Recruitment strategies to be developed by the OUR.
- Changes to ESL recruitment strategies with the ISC taking more of a responsibility in forging and cultivating partnerships.
- Dean of Arts and Science establishing a closer link between his Office and the ISC with an Associate Dean (Studies) assuming responsibility for this portfolio.
- Renewal of the Faculty of Arts and Sciences commitment to have 30 upper-year students at the ISC each term.
- Review of the upper-year program to better meet students' needs.
- Work by the ISC Academic Director, Faculty Deans and Undergraduate Chairs to ensure that any program concerns are ironed out.
- Implementation of an "Ambassadors program" by the ISC Academic Director with enthusiastic past instructors at the ISC helping in the promotion of the ISC programs.
- Establishment of "dotted" reporting/communication lines in order to achieve better communication and have quicker follow-up to action items.
- · Development of promotion templates and kits.

2) Promotion and Partnership Building

CUSAP Partners:

 Involvement of the ISC Academic Director and the AVP (Academic) with CUSAP partners, in particular to review existing course offerings in the UY



program and to improve the transition of students from the ISC to their home institution.

- Efforts to maintain the participation of both the University of Western Ontario and the University of Toronto in the CUSAP partnership through their participation in the upper-year program.
- Implementation of a recruitment incentive for CUSAP partners through the return of an administrative fee for every first-year enrolment.
- Focused upper-year recruitment in establishing specific program partnerships.

Non-CUSAP Partners:

- Active search of potential new partners and compatibility analysis, with an initial focus on US institutions. Because of the exchange rate, the ISC offers these institutions very good value for money.
- Cultivation of links with ESL recruiting agents by the ISC Academic and Operation Directors.
- Partnerships being explored outside of the US:
 - o Laval University: partnership between Queen's and Laval with ESL at the ISC for Laval students and Francais pour non-francophone at Laval for Oueen's students
 - o ITESM: A large institution in Mexico looking for study abroad opportunities in England. There has been enthusiastic response with commitments of sending 15 to 30 students in the Fall and Winter terms This opportunity is being aggressively explored.

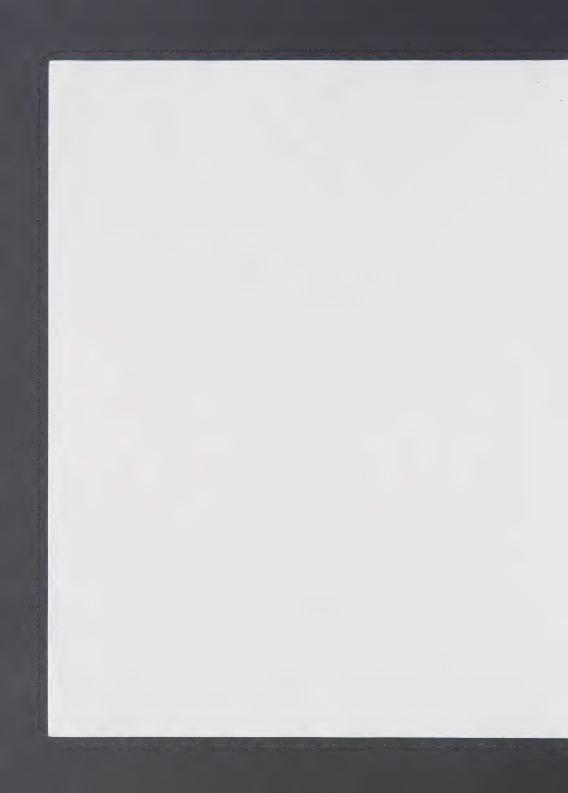
3) Communication and Budget

• Weekly updates on all recruitment and partnership building activities by all those involved.



- CC7 DSB Quarterly reports to the Principal.
 - ISC staff instructed to explore all opportunities for savings at the ISC.
 - Quarterly budget reporting by the ISC to the Office of the Vice-Principal (Academic).
 - Establishment of direct contact between the ISC budget officer and the Executive Assistant to the VP (Academic).

In Summary, with the possible exception of ESL where there is reliance on ESL agents, it is felt that ISC targets can be achieved with the new initiatives that have been or will be put in place in the current year, especially if we are successful in fostering new partnership agreements. An additional uncertainty is the timeframe in which we can establish consistent enrolment demands both on-campus and from our partners.



Revised Budget Projections

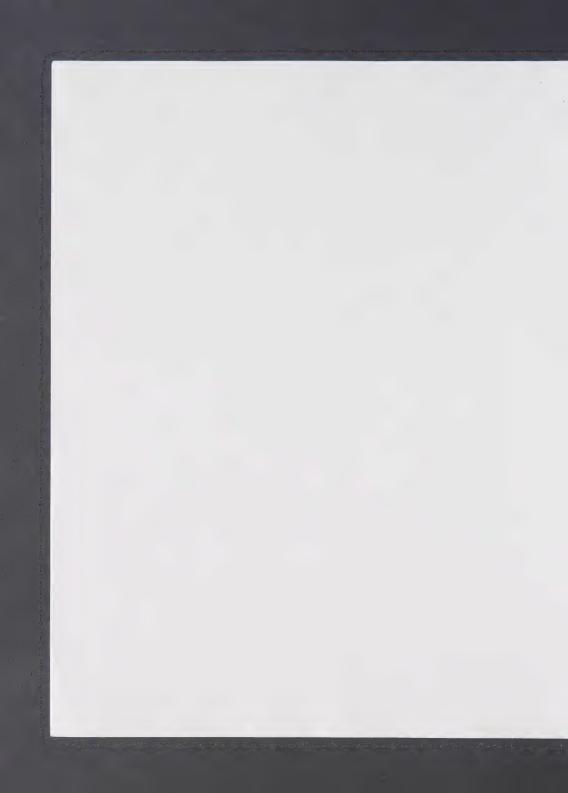
Table 1 shows the budgets and actual results for 1999/2000 and 2000/01. In addition the 2001/02 budget has been revised given the lower than expected enrolment numbers.

As noted in the May, 2001 report, all domestic students studying at the ISC are BIU eligible. Thus, Table 1 shows a notional allocation of BIU revenue based on the eligible enrolment at the ISC using the full average BIU value of \$3,691 per BIU. Previously, Queen's did not receive any additional government grants for enrolment growth if it was not in a targeted program. With this years Provincial budget, all incremental government funding will be tied to enrolment growth (or additional BIUs) Therefore, in reviewing the ISC operating budget it is not unreasonable to notionally allocate a share of BIU funding. The change to government grant funding makes the enrolment at the ISC more critical to the Queen's operating budget as any enrolment loss at the ISC would have to be made up on the Queen's campus in order to receive additional funding. On the other hand, all enrolment growth at the ISC will be fully funded in the future.

Capital Deficit:

The table below outlines the capital deficit of the ISC which is being amortized over 40 years at the rate of \$250K per annum. The book value of the land and buildings and furniture and equipment for the years ended April 30, 2000 and April 30, 2001 is also shown below.

	1999/2000 2	2000/2001 2	2001/2002
Capital Deficit		\$000's	
Opening capital deficit	\$9,643	\$9,393	\$9,143
amortization for the year*	(\$250)	(\$250)	(\$250)
Capital Deficit- end of year	\$9,393	\$9,143	\$8,893
* amortized over 40 years			
Investment in Capital Assets			
,	\$10,955	\$10,752	
Investment in Capital Assets Book value of Land and Buildings Book value of Equipment and Furnishings		\$10,752 \$327	



Operating Deficit:

The annual deficits shown in Table 1 are deficits before accounting entries for depreciation, exchange gains or losses, capital reserves etc. The table below shows the operating deficits per Table 1, reconciled to the Queen's financial statements to reflect the accumulated operating deficit of the ISC.

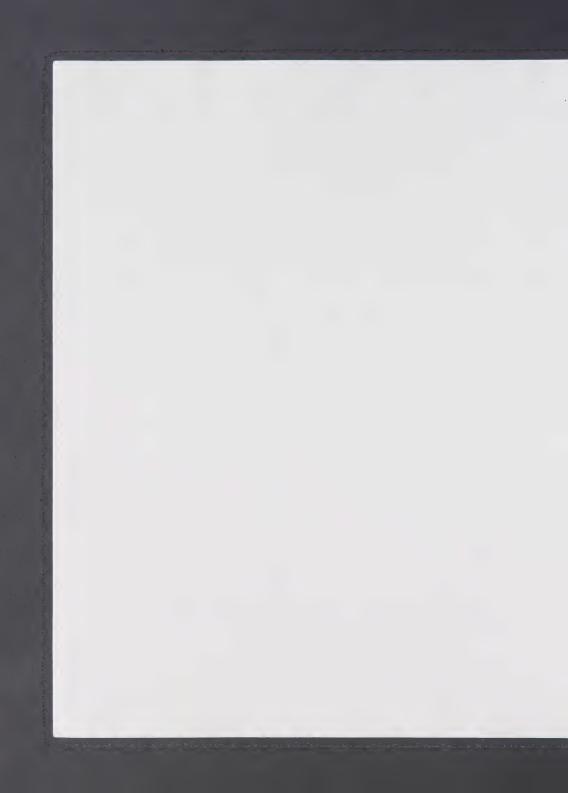
In the March, 1999 ISC presentation to the Finance Committee it was noted that in order to address the accumulating operating deficit, there would be a subsidy from the operating fund of \$200K in 1999/2000 rising at a rate of \$200K per annum. In addition, reserves from other ancillary enterprises amounting to \$300K in 1999/2000 rising at a rate of \$150K per year to a total of \$600K per annum in 2001/02 would be applied against the deficit.

The actual allocations from Queen's are as shown in the table below. As there was no transfer from operating funds in 1999/2000, \$600K was transferred in 2000/01 which is the \$400K as budgeted plus \$200K for the previous year. The allocation for 2001/02 will be \$600K. There have not been any allocations from ancillary enterprises to date, but there is currently an ancillary reserve of \$750K which will be applied to the ISC deficit in 2001/02.

	1999/2000	2000/2001	2001/2002
Operating Deficit		\$000's	
Opening Operating Deficit	\$7,001	\$8,143	\$9,113
Net loss for the year per Table 1	\$919	\$1,155	\$1,861
Accounting Adjustments*	(\$27)	\$165	\$300
Amortization of Capital deficit	\$250	\$250	\$250
Allocation from Queen's Operating Budget	\$0	(\$600)	(\$600)
Allocation from Ancillaries	\$0	\$0	(\$750)
Net loss for year per Financial Statements	\$1,142	\$970	\$1,061
Operating Deficit- end of year	\$8,143	\$9,113	\$10,174

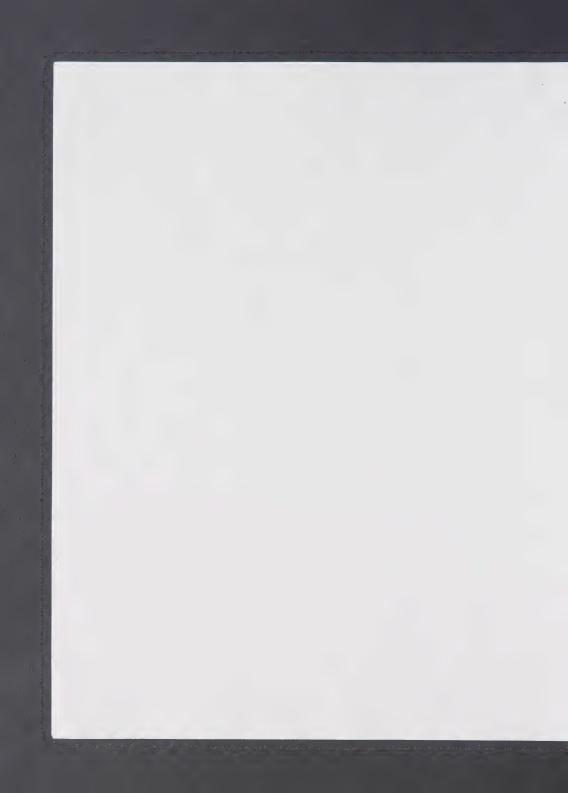
^{*} depreciation; exchange gains or losses, capital reserves etc

The exchange rate used in Table 1 for 2001/02 is \$2.15 per UK pound. The average rate for UK Pounds purchased to date is \$2.14 and on August 31, 2001 the ISC had approximately £1.4 million on hand. Therefore, the estimate for accounting adjustments in 2001/02 as shown above is based on 2000/01 assuming there is no exchange gain or loss.



ISC Budget Review

		1999/2000			2000/01		200	2001/02		
	Budget	Actual	Variance	Budget	Actual	Variance	Budget	Revised budget	At capacity	
Enrolment: Spring/Fall/Winter	70/180/180	54/127/147		60/140/160	47/128/140		60/140/160	45/102/120	100/180/180	
ISC Expenditures	£	£	£	£	£	£	£		£	
Admin	119,948	107,193	12,755	129,367	123,424	5,943	120,245	120,245	120,245	
Estate and Maintenance	231,657	227,133	4,524	185,261	193,748	(8,487)	205,276	205,276	205,276	
Security			0	79,647	85,248	(5,601)	87,376	87,376	87,376	
Housekeeping	68,292	58,146	10,146	74,715	66,500	8,215	87,391	84,592	89,977	
Front of House	102,031	92,244	9,787	64,763	71,233	(6,470)	75,243	75,243	75,243	
Catering	454,348	383,799	70,549	450,169	425,513	24,656	424,011	378,838	460,124	
Finance	49,119	41,888	7,231	52,177	44,428	7,749	51,049	51,049	51,049	
ISC Overhead	474,020	420,445	53,575	433,742	450,783	(17,041)	440,574	440,574	440,574	
Subtotal	1,499,415	1,330,848	168,567	1,469,841	1,460,877	8,964	1,491,165	1,443,193	1,529,864	
Academic	435,881	446,143	(10,262)	434,450	436,900	(2,450)	482.017	482,017	482.017	
Library	57,871	44,309	13,562	58.088	57.204	884	62,467	62,467	62.467	
Computing	98.585	68,888	29,697	91,404	81,220	10,184	92,406	92,406	92,406	
Student Services	214,948	193,910	21,038	207,527	190,794	16,733	210,709	178,219	244,909	
Subtotal	807,285	753,250	54,035	791,469	766,118	25,351	847,599	815,109	881,799	
ISC total	2,306,700	2,084,098	222,602	2,261,310	2,226,995	34,315	2,338,764	2,258,302	2,411,663	
ISC Revenue										
Tuition Fees	1,845,239	1,266,100	(579, 139)	1.378.723	1,314,849	(63,874)	1.604.651	(1,179,767	2.010.233	
Other income	1,010,200	1,200,100	(0,0,.00)	.,,,,		(,,	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		_,,	
EMBA	126,000	143,435	17,435	100,800	90.952	(9.848)	0	0	0	
Language School	65,000	40,191	(24,809)	55,930 1,600	49,237	(6,693)	10,500	10.500	10.500	
Investment income	1,600	45,913	44,313		67,701	66,101	36,000	60,000	60,000	
Rent	32,400	39,619	7,219	32,400	37,508	5,108	32,400	32,400	32,400	
Other	9,800	13,030	3,230	9,800	43,079	33,279	10,250	(10,250)	10,250	
Total Revenue	2,080,039	1,548,288	(531,751)	1,579,253	1,603,326	24,073	1,693,801	1,292,917	2,123,383	
ISC Net Revenue (Loss)	(226,661)	(535,810)	(309,149)	(682,057)	(623,669)	58,388	(644,963)	(965,385)	(288,280)	
HCE net revenue	144,303	144,944	641	75,353	132,392	57,039	62,948	100,000	100,000	
Net Loss in £	(82,358)	(390,866)	(308,508)	(606,704)	(491,277)	115,427	(582,015)	(865,385)	(188,280	
Curbana sata	\$ 2.35	\$ 2.35		\$ 2.35	\$ 2.35		\$ 2.15	\$ 2.15	2.15	
Exchange rate	2.33	2.33		2.55	2.00		2.15	2.13	2.10	
Loss in CDN\$	(193,541)	(918,535)	(724,994)	(1,425,754)	(1,154,501)	271,253	(1,251,332)	(1,860,578)	(404,802	
Exchange gain/(loss)					200,955		0	0	0	
Net Loss in \$		(918,535))		(953,546)	/	(1,251,332)	(1,860,578)	(404,802	
Share of BIU income		613,629			555,311		690,217	491,826	922,750	
Net (Loss)/ Gain after share of BIU income		(304,906)			(398,235)		(561,115)	(1,368,752)	517,948	



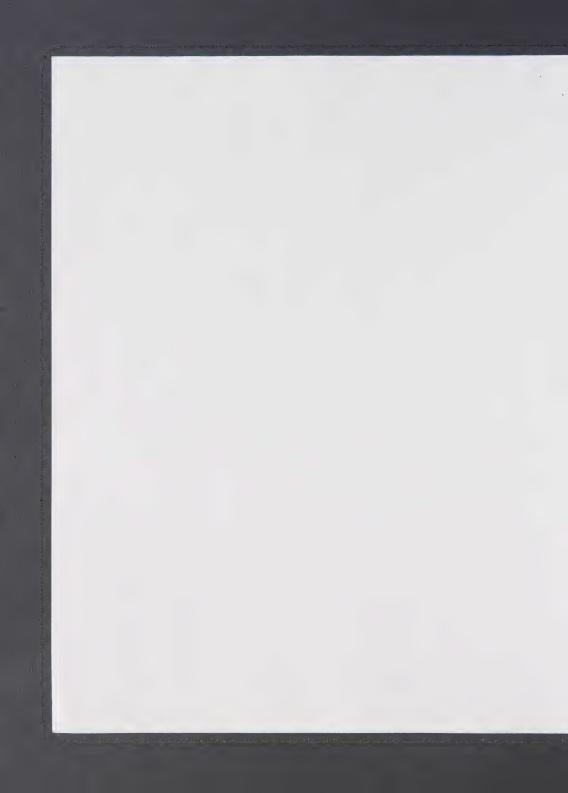
First-Year Program 2002/2003 - Tactical Recruitment Plans and Acti-Prepared by the Office of the University Registrar (OUR)

When	What	Who
Every Friday	Tracking Sheets Recruitment officers instructed to track all interested FY students during high school visits and submit to office for follow up (ISC Recruiter)	OUR
tba -see status	Training for High School Visits All recruiters will receive additional ISC training	OUR
January - April major activity	CUSAP and ISC Profile Develop and design	OUR
on going	Publication Distribution List Develop extensive database to include all contacts who should be on annual mailing list. Keep updating.	OUR
August	Publication Mass Mail (1st mail out) Co-ordinate packages with Queen's mail out to contacts on list.	OUR
TBA	Survey to Measure Recruitment Tools Survey in all acknowledgement packages.	OUR
SeptNov	Highschool Recruitment ISC featured in all Queen's recruitment presentations	OUR
ТВА	Focus Group Plan Develop plan - first and upper.	OUR/School of Business
October	Guidance Counsellor Newsletters/ mail ISC Profile Highlight ISC in annual fall newsletter and send coy of ISC (coord.both) Profile with each newsletter.	OUR
TBA	ISC Website Plan Update site (pictures, content, Queen's logo)	OUR
January	Return High school visits	OUR
March	ISC Presentations Two ISC presentations at March Break Open House.	OUR/ISC alumni /faculty
April (1st week)	ISC Alumni Phone Buddy Program ISC applicants receive phone call from ISC alumni.	OUR/ISC alumni



Upper-Year Tactical Recruitment Plan and Activities Prepared by the Office of the University Registrar (OUR)

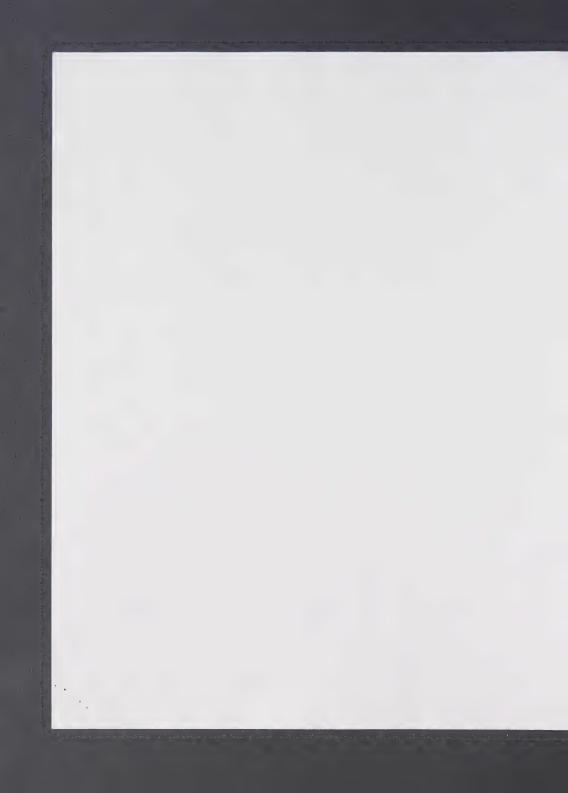
When	What	Who
on-going	New Partners Developing contacts with potential new strategic alliances in Canada, U.S. and abroad	VP Academic's office Academic Director
on-going	Market Research Research potential strategic alliances - using compatibility assessment	OUR
tba	Ambassador Program Establish key contacts on campus to actively promote ISC to current students	Academic Director/ IPO OUR
Sept. 4	Hire ISC Alumni (Work/Study student) To assist with on campus recruitment.	OUR
Sept 10-Oct 31	ISC info booths - Mac-Corry ISC Alumni will distribute ISC profile and track potential winter/spring/fall students for follow-up	OUR
Sep 10-Oct 31	ISC Poster Campaign 16 strategic locations to promote ISC. Booths in Mac-Corry (every Tues. & Fri.)	OUR
Sept. 18-Oct 31	Journal Advertisments To promote FRW/S terms and promote ISC booths in Mac-Corry	OUR
Sept. 11	Sales Pitch/Package Develop standard package to send to potential partners.	OUR/ VPA Office
tba	Direct Mail Targeted to 2nd & 3rd year students with 80%+ grade averages in relevant depts.	OUR
Sept-Feb 3 weeks in October	Study Abroad Fairs Ontario study abroad fairs held at selected ON university campuses	tba
tba	CUSAP campus visits To review new admission process & share recruitment ideas.	OUR
tba	Law sessions Special classroom sessions for Law students.	Faculty of Law/ OUR
tba	ISC information sessions - IPO	IPO office/OUR past ISC faculty
tba	School of Business sessions Special sessions for Commerce students.	School of Business
tba Sept	ISC Alumni Events ISC Hömecoming ISC Tea	Hal Dumbrille
tba	E-Recruitment Develop and execute	OUR



ISC Historic Enrolment By Program and Partner Institutions

Table 4

Annual Variance	Per term Variance	TARGET	TOTAL	TOTAL F-Y	Western	Toronto	McGill	Dalhousie	ИВС	Queen's	First-Year CUSAP	TOTAL UYP++	TOTAL SPP	Ukraine SPP	Warsaw SPP		TOTAL ESI	CIC ESL+	INOCB ESC+		TOTAL UYP	Other USA	Elizabethtown	Other Cdn	Western	U of T	McGill	Dalhousle	UBC	Queen's	Upper-Year	70	
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Extracted from International Study Centre (ISC) Financial Report, May, 2001

Introduction

Mission

After a number of years of uncertainty the mission of the International Study Centre has been solidified. The ISC's mission is to deliver high-quality academic programs. Its central programs are a unique First-Year (FY) program for Queen's students and those from CUSAP partners; a high-quality Upper-Year (UY) program for students from Queen's and other, primarily North American, universities; and an enriched ESL program which contributes an important international component to the ISC community. The focus on academic programs is being intensified, and non-academic activities such as social functions (e.g., weddings) are being reduced, consistent with the Greenfield plan.

The FY, UY and ESL programs would have an ideal enrolment mix of 100/60/20 students per term in the Fall and Winter. In the Spring, we aim for 70 UY and 30 ESL

Current Situation

The First Year program is meeting its enrolment target but is vulnerable to fluctuations in numbers from CUSAP partners. The program is administratively very costly, both for Queen's and for the partners. Two CUSAP partners have signaled that they no longer wish to send FY students.

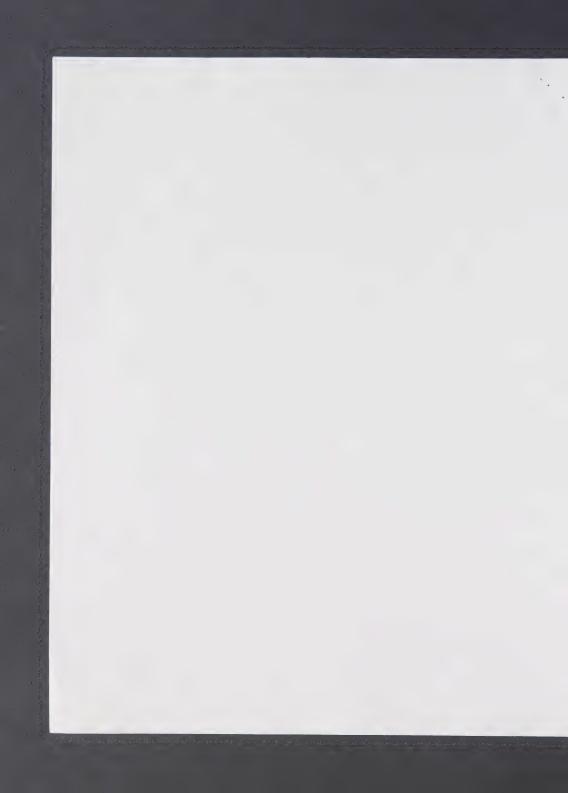
The UY program is not meeting its enrolment target, especially in the Fall term. There is much work to be done to make the program attractive and to market it both at Oueen's and to students at other universities.

The ESL program has far to go to achieve success.

The EMBA program and the ELAC program have both ceased to operate at the ISC in the summer term.

Next Steps

In 1999, JWT Educational was commissioned to undertake a market survey relating to attitudes towards the UY program among the Queen's community. The final report was received in March 2001, and the recommendations are being evaluated and prioritized.



After an extensive round of consultation with the CUSAP partners concerning revision of administrative roles of the partners and Queen's, no consensus could be reached on a new model that would satisfy all the partners. We are therefore continuing with the current model but are working to improve communications among the front-line offices.

We aim to give the ISC a larger role in, and responsibility for, marketing the ISC programs. This will necessitate changes in the responsibilities of the ISC Academic Director so that this individual will have the time and resources to enable him/her to visit both Queen's and other universities in Canada and the USA, build relationships and develop partnerships that lead to a steady annual flow of UY students

Two CUSAP partners (Toronto and Western) no longer wish to send students to the FY program, but these partners have agreed to continue as members and refocus their efforts on marketing the UY program.

We believe there is great potential to market the UY program to students at colleges and universities in the US, where interest in study-abroad opportunities is much greater than it is in Canada, and where the cost of the program will not be such a barrier.

We are now offering to include the ISC UY program in our undergraduate exchange agreements. Exchange students studying at the ISC would pay tuition at their home institution but would pay room/board and local program expenses (ie the field-study program) at the ISC. Having exchange students at the ISC would add an invaluable international dimension.

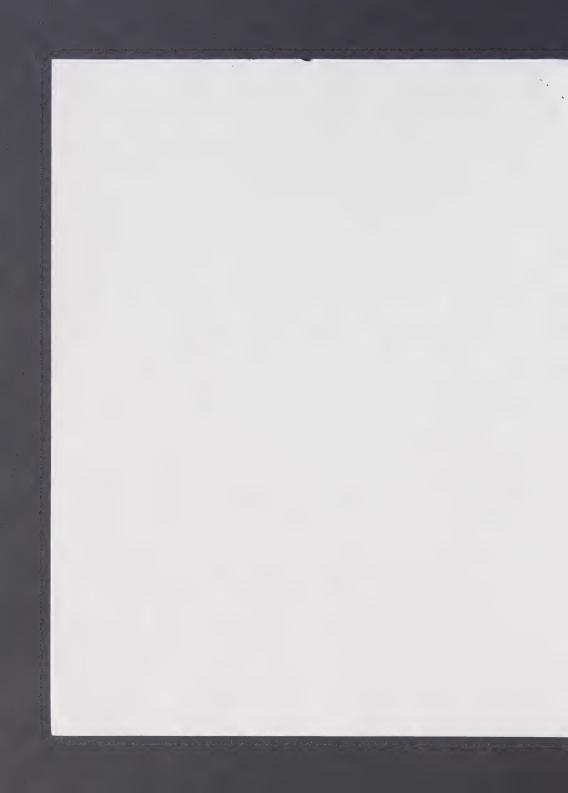
We have opened discussions with U of T concerning several programs that we could offer jointly in the Spring and/or Summer. These may link with Toronto's programs at Sussex, Sienna and Berlin.

Marketing of ESL programs generally relies heavily on the use of agents, and the market is highly competitive. We plan to shift the responsibility for marketing the ESL program to the ISC (especially for the European market).

We plan to introduce other academic programs in the summer term

a) In particular, we are working with SHAD International to launch a new Shad Valley program at the ISC in July of 2002. (This will bring 50-60 top-level high-school students from across Canada to the ISC for the month of July for an enrichment program focusing on science, technology and entrepreneurship.)

b) We have also had discussions with the Directors of the local school boards (Algonquin and Lakeshore District Catholic School Board and Limestone District School Board) about the possibility of jointly founding a Shad-like program at the ISC that would focus on the social sciences and humanities



('ortewations

November 12, 2001

Memorandum of Understanding

between

Alfred Bader and Queen's University

Regarding Dr. Alfred Bader's gift to the Queen's International Study Centre (ISC) at Herstmonceux.

Dr. Alfred Bader commits that he will:

1) Gift to Queen's 5 million pounds sterling over a 5 year period beginning in 2001 to be expended in support of the ISC, its operations and programs, at a rate of up to 1 million pounds sterling per year beginning in Queen's fiscal year 2002-2003 and continuing through fiscal year 2006-2007.

Queen's University commits that it will:

- 1) Make best efforts to ensure the long-term academic and financial viability of the ISC. This will include: a) an international search for a new Director with a record of success in such endeavors; b) appointment of the Director for a period of up to 5 years.
- 2) That it will not terminate the ISC's academic program or dispose of the Herstmonceux property prior to 2006 - 2007.
- 3) That, in the event that a sustainable break-even financial position for the ISC is achieved prior to 2006-2007, the funds remaining from this gift will be retained in an abeyance account for future uses by Queen's. The use of these remaining funds will be determined through discussions

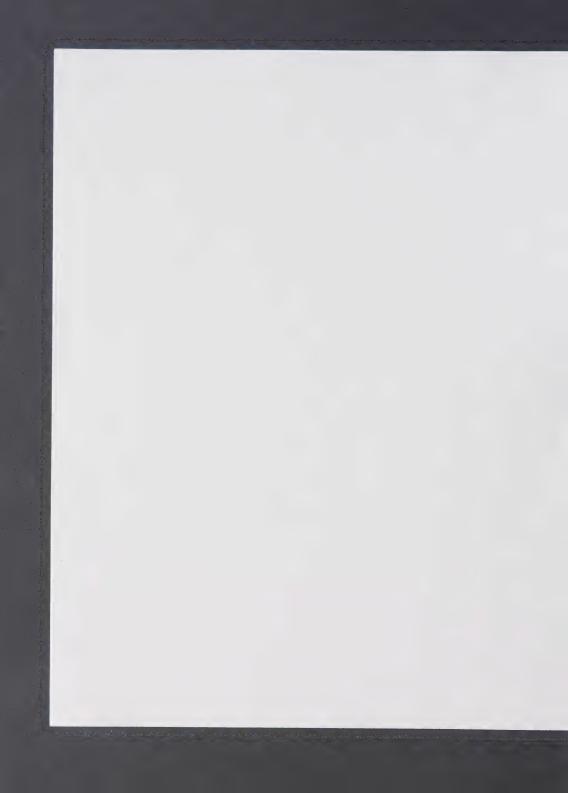
between Alfred Bader or his designate and Queen's University.

Alfred Bader and Queen's University jointly agree that:

- 1) The details of expenditures from this gift, as they relate to ISC operations, shall be at the discretion of Queen's, with the understanding that they are intended to facilitate the transition to a sustainable and successful academic and financial operation at the ISC.
- 2) Should exceptional circumstances arise prior to 2006-2007 to render progress toward the academic and financial goals sought for the ISC unachievable, Alfred Bader or his delegate and Queen's University would, together, review and amend these commitments as appropriate

William C. Leggett Principal and Vice-Chancellor Alfred Bader

Signed at Herstmonceux



Thank you for supporting Queen's University

Value: \$11,000.00 US (\$17,431.70 CDN) Donor ID: 0010086753

Allocation: Herstmonceux Canada

Dr Alfred & Dr Isabel Bader 2961 N Shepard Ave Milwaukee, WI 53211

> Glende Kog! Glenda Kaye



Receipt Date: November 22, 2001 Receipt Number: 0002072586

056792



Receipt Date: November 22, 2001 Receipt Number: 0002072586

056792

United States

Thank you for supporting Queen's University

\$11,000,00 US (\$17,431,70 CDN) Value: Donor ID: 0010086753

Allocation: Herstmonceux Canada

Dr Alfred & Dr Isabel Bader 2961 N Shepard Ave Milwaukee, WI 53211 United States

Alend Kay!

Glenda Kaye





ADVANCEMENT BUSINESS OFFICE

Old Medical Building Queens University Kingston, Ontario, Canada K7L 3N6 Tel 613 533-2060 1 800 267-7837 Fax 613 533-2663

Charitable Registration #10786 8705 RR0001

http://www.queensu.ca

November 28, 2001

Dr Alfred & Dr Isabel Bader 2961 N Shepard Ave Milwaukee, WI 53211 UNITED STATES

Dear Alfred and Isabel,

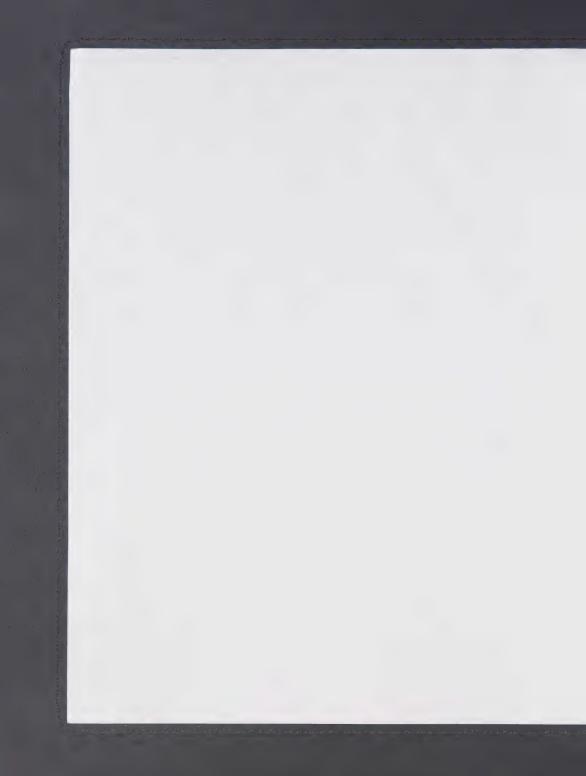
Thank you again most sincerely for your recent gift of \$11,000 US (\$17,431.70 CDN).

In accordance with your wishes, this gift has been directed to fund two scholarships in the amount of \$8,500 (Cdn) each, to enable two students from Masaryk University in Brno, Czech Republic, to register in the ESL+ program at the International Study Centre in the Winter 2002 term.

Your ongoing support of international initiatives is deeply appreciated. Please accept my warm personal regards.

Sinberely.

George N. Hood Vice-Principal (Advancement)





INTERNATIONAL STUDY CENTRE Queen's University (Canada)

HERSTMONCEUX CASTLE HAILSHAM EAST SUSSEX, BN27 1RN UNITED KINGDOM Tel: 01323 834444 Fax: 01323 834499

Dr. Alfred Bader White Gables 2A Holmesdale Road Bexhill-on-Sea East Sussex TN39 3OE

20 November 2002 4

Dear Alfred,

On behalf of the ISC, I would like to thank you very sincerely for your generous cheque in the amount of \$11,000 US.

This will confirm, for the record, that the purpose of this gift (the approximate equivalent of \$17,000 CDN) is to cover two scholarships in the amount of \$8,500 CDN each to enable two students from Masaryk University in Brno, Czech Republic, to register in our ESL+ program at the ISC in the 2002 winter term. Each scholarship is intended to cover the ESL+ tuition fee of \$8,000 CDN and a contribution of \$500 CDN towards the student's travel costs from the Czech Republic to the United Kingdom.

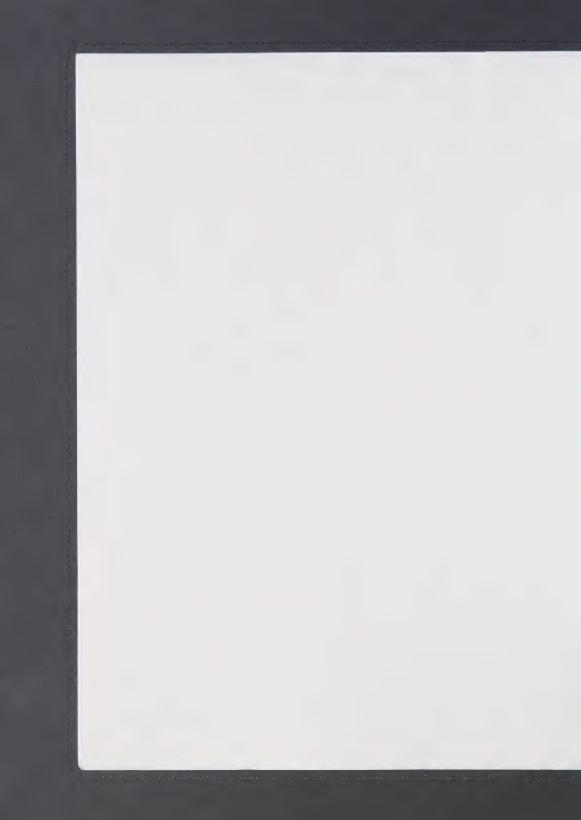
By copy of this letter, I am asking Donna Janiec in the office of the Vice-Principal (Academic) at Queen's University to arrange for an appropriate receipt.

With many thanks once again for your continuing support of the ISC,

Yours sincerely,

Patrick O'Neill Academic Director

cc Donna Janiec





December 4, 2001

Dr Alfred & Dr Isabel Bader 2961 N Shepard Ave Milwaukee, WI 53211 UNITED STATES

Dear Alfred and Isabel.

Please accept my warm thanks for your recent gift of \$200.00 US (\$310.24 CDN). An official charitable receipt is attached below.

In accordance with your wishes, this gift has been directed to offset the costs of hosting a recent dinner at Herstmonceux Castle.

Thank you for your thoughtfulness.

Sincerely,

George N. Hood Vice-Principal (Advancement)





August 13, 2001

Dr Alfred & Dr Isabel Bader 2961 N Shepard Ave Milwaukee, WI 53211 UNITED STATES

Dear Alfred and Isabel.

Thank you most sincerely for your gifts of \$11,000 US and \$12,000 US.

In accordance with your wishes, these gifts have been allocated as follows: \$11,000US will support two students from the town of Lomnice in the Czech Republic; these students will be enrolling in the English Second Language program at the ISC this fall. The gift of \$12,000US will be used to defray costs of the MECA conference. Receipts totalling \$23,000US are attached below.

I am grateful to you for your support of the initiatives at the International Study Centre, which provides such unique learning opportunities.

Please accept my sincere appreciation and warmest personal regards. I hope that you are planning a visit to campus again this fall, and that we will have an opportunity to talk at that time.

Vice-Principal (Advancement)

ALTERD & I SARRELL - YOU HAVE HAD A
GOOD SUMMER SOUD I LOOK
FORWARD TO SHING YOU THIS FALL
BEOT





December 7, 2001

Dr Alfred & Dr Isabel Bader 2961 N Shepard Ave Milwaukee, WI 53211 UNITED STATES

Dear Alfred and Isabel

Thank you most sincerely for your recent gift of \$40,000.00 US. An official receipt for CDN \$62,276.00 is attached

In accordance with your wishes, this gift has been directed in support of the Musicians in Residence program at the International Study Centre at Herstmonceux Castle.

The Campaign for Queen's has recently passed its target of \$200 million, and continues to move ahead. I am very grateful for your tremendous generosity, and look forward to the success of the many important projects which your special account will ultimately fund.

Please accept my sincere appreciation and warmest personal regards.

George N. Hood

Vice-Principal (Advancement)



Contributiona)

Detach Here

Date

2/5/01

Pay to the order of

Purchaser

ISAC NEWTON ARTS TRUST Debit Account No. 30008499

ALFRED R. BADER

2961 N. SHEPARD AVE. MILWAUKEE, WI 53211-3435

Trans Code 877

Draft Amount

GBP15.000.00

Rate

1.475000

USD Equivalent 22125.00

Commission

Other Fee

0.00

Total

22125.00

Customer Copy

Draft No. 077883

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Date AUGUST 6, 2001 GEG

Pay to the order of

ISAAC NEWTON ARTS TRUST

Debit Account No.

30 00 8499 Trans Code 877

Draft Amount GBP 25,000.00

Rate

1.4210

Purchaser

ALFRED R BADER 2961 N SHEPARD AVE

MILWAUKEE WI 53211

USD Equivalent \$35,525.00

Commission

0.00

Other Fee

Total

\$35,525.00



Arts Centre



West Wing Carters Corner Place Hailsham East Sussex BN27 4HX

12/09/01

Dr. Alfred Bader 924 East Juneau, Suite 622 Milwaukee, Wisconsin 53202 U.S.A

Dear Dr. Bader,

We would like to acknowledge your contribution of £25,000 (sterling) and to state that we have provided no goods or services in consideration of your gift.

Please keep this letter with your tax records.

Yours sincerely,

Stephen Phillips Project Consultant Simone Phillips Administrator

Senone Rully's

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Kitty Ann, Professor Tom Berger, Admiral Sir Lindsay Bryson KCB FREng FRSE, Crispin Freeman, Doctor Paul Frost (Chair), Pete McCarthy, Christopher Metcalfe, OBE, Charles Moore Project Consultant: Stephen Phillips Associate : Jane Whistler Administrator: Simone Phillips Tel: 01323 833163 Fax: 01323 833301 Email: stephen@montsegur.clara.net





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Administrator: Simone Phillips

Fax, 01523 833307 Fmail: stephen@montsegur.clara.net



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9/02/01

Dr. Alfred Bader 924 East Juneau, Suite 622 Milwaukee, Wisconsin 53202 U.S.A

Dear Dr. Bader,

We would like to acknowledge your contribution of £15,000 (sterling) and to state that we have provided no goods or services in consideration of your gift.

Please keep this letter with your tax records,

Yours sincerely,

Stephen Phillips

Director

Semone Phillips

Simone Phillips Administrator

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Kitty Ann, Professor Tom Berger, Admiral Sir Lindsay Bryson KCB FREng FRSE, Crispin Freeman, Doctor Paul Frost (Chair), Pete McCarthy, Christopher Metcalfe, OBE, Charles Moore

Project Consultant: Stephen Phillips Associate: Jane Whistler Administrator: Simone Phillips Tel: 01323 833163 Fax: 01323 833301 Email: stephen@montsegur.clara.net



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Kitty Ann. Professor Tom Berger, Admiral Sir Lindsay Bryson KCB FRLing FRSF, Crispin Freeman, Ductor Paul Frost (Chair), Pete McCarthy, Christopher, Metcalfe, OBL, Charles Monro Administrator: Simor

Fmail: stephen@montsegur.clara.net



Arts Centre



West Wing Carters Corner Place Hailsham East Sussex BN27 4HX

10/10/00

Dr. Alfred Bader 924 East Juneau, Suite 622 Milwaukee, Wisconsin 53202 U.S.A

Dear Dr. Bader,

We would like to acknowledge your contribution of £10,000 (sterling), received 27^{th} September, 2000, and to state that we have provided no goods or services in consideration of your gift.

Please keep this letter with your tax records,

Yours sincerely,

Stephen Phillips Project Consultant Simone Phillips Administrator

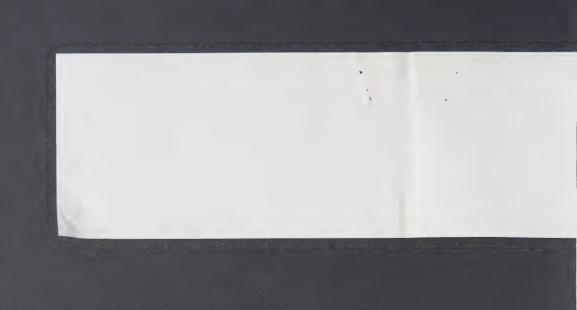
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FAX FROM:

Alfred Bader Fine Arts 924 East Juneau Avenue Astor Hotel -Suite 622 Milwaukee, WI 53202 Ph: 277-0730

Fax: 277-0709 e-mail: baderfa@execpc.com

A Chemist Helping Chemists

January 23, 2002

TO:

Mrs. Gillie Arnell Herstmonceux Castle Page 1 of _4_

FAX #:

011 44 1323 834499

Dear Gillie.

Would you please help me with two matters:

1. Before Christmas we sent photograph of an impressionist painting to Daphne, hoping that she would know who painted it. Could you please ask her?

Of course, we hope that she has fully recovered.

2. Last year we brought over to Eugene, in two lots, a large collection of old books on film which Isabel thought would be of great interest to students of film.

We asked Eugene to send us a valuation for tax purposes, and I fear that he may be taking this much too seriously and spending a great deal of time doing it.



As you perhaps know we gave Queen's well over US \$4 million in Sigma-Aldrich stock, so it is not very important whether this collection is valued at \$x,xxx or at \$x,xxx+. A rough estimate would be quite sufficient and all we need is a simple letter thanking Isabel for the books valued at \$xxxx.

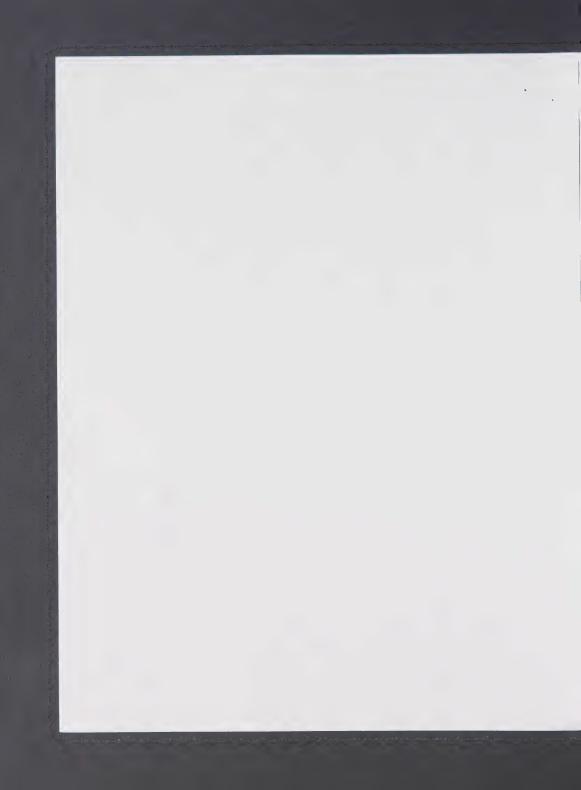
Your tax year ends in April, but our tax year ends on December $31^{\rm st}$ and we are just working on our taxes.

With all good wishes as always I remain

Yours sincerely,

Alfred Bader

AB/az





Dr. Alfred Bader

924 East Juneau, Suite 622 Milwaukee, Wisconsin 53202 Phone: 414/277-0730 Fax: 414/277-0709 E-mail: baderfa@execpc.com

A Chemist Helping Chemists

, lake , to Euglina

July 30, 2001

Mr. Eugene Svoboda, Librarian International Study Centre Queen's University Herstmonceux Castle Hailsham BN27 1RP ENGLAND

Dear Eugene,

We were so busy during the last few weeks that we simply forgot to give you the balance on the books related to film, promised in my letter of December 19th, copy enclosed.

Please let me not forget to bring those books to you when we see you next November. Please give us one receipt.

With all good wishes I remain

Yours sincerely,

Alfred Bader AB/az





DR. ALFRED BADER CBE 2A Holmesdale Road Bexhill-on-Sea East Sussex TN39 3QE England

Phone/Fax: 01424-222223

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Vere are he fort 40 boochs

related to film. We'll delide more.

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P.s. Please gib us git one. (eccipt, next pummer.



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Dr. Alfred Bader 2961 North Shepard Avenue Milwaukee, Wisconsin 53211

(414) 962-5169

May 3, 2002

Professor John Osborne Department of Art Queen's University Kingston, Ontario K7L 3N6 CANADA

Dear John,

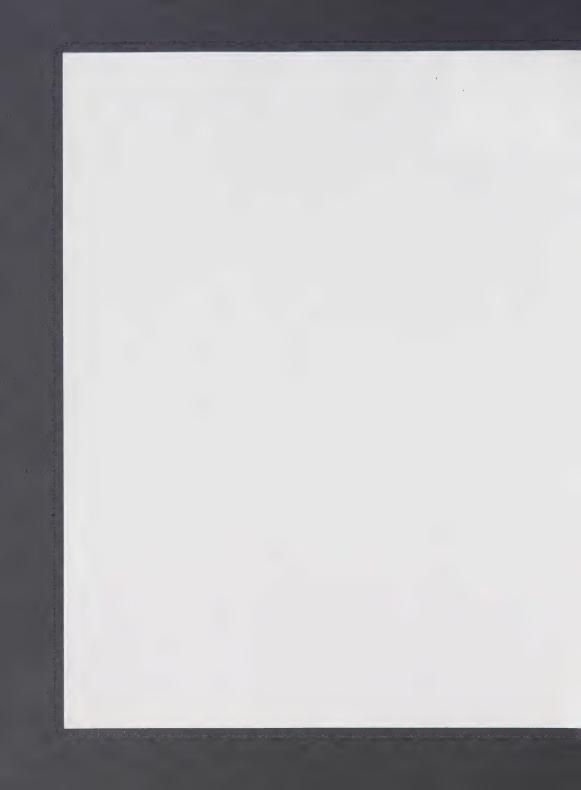
Thank you so much for your letter of April 29th.

I am so glad that the Conference of Art Historians at Herstmonceux went so well. It is particularly important to involve non-Canadian participants.

Daphne, the art historian teaching at Herstmonceux, is a truly enthusiastic and inspiring teacher. She does not have her Ph.D., but yet I have not seen a group of students more turned on by their teachers than her students.

I am very happy to see that Sebastian Schütze is accepting the offer, though of course it is disappointing that he will not start until July 2003. I believe that some Master students were hoping to begin studying with him this coming September.

Please refresh my memory what my obligation is beyond the C \$2.5 million, which will be transferred from the Abeyance Account to that of the Department of Art on July 1, 2003. I believe I promised US \$25,000 for books on Italian art and perhaps that money should be sent before he arrives. Also, there is the obligation for his assistant for three years. Exactly what is this, and does this also begin on July 1,2003?



As you know, I am very concerned about the new location of the Art History Library and convinced that it would be far better at the Douglas Library than at Staufer. Have you had a chance to discuss this with Volker Manuth? He is now in Holland but he shared his concern with me very strongly. Have you had a chance to discuss this with David McTavish and David de Witt?

I do not think that the problem is entirely one of distance, because Staufer is not that much further than the Douglas Library. But if all the books were in the Douglas Library, all by themselves, they would be under the control of the art historians. On the other hand, if they were at Staufer they would be under the control of librarians, who tend to dance to their own tunes. I am not speaking so much from experience about librarians at Queen's, but librarians all over academic institutions.

Canadian mails can be very slow and I would like to ask you to send me your letters by fax to 414-277-0709 at the gallery.

I much look forward to hearing from you and remain with best regards

Yours sincerely,

Alfred Bader

AB/az



Subject: Students

From: Alfred Bader Fine Arts <baderfa@execpc.com>

Date: Fri, 03 May 2002 09:35:27 -0500

To: Sandy Montgomery <s_montgomery@isc.queensu.ac.uk>

Dear Sandy,

I just heard a horror story which I would like to share with you: Last Saturday two Queen's art history students, Victoria Pollard and Kristin Campbell, who had been staying at Bader Hall, got very sick from food poisoning due to a meal that was brought in. They did not want to spend the L 12 per meal and so sent out for food and really got miserably sick.

Being so sick, they wanted to stay at Bader Hall for another day or two, but were told they could not stay there, not because there weren't empty rooms -- there were -- but because the rooms had to be made ready for incoming students. These two girls then found it really very difficult to get back to London because they were so sick.

The minor question: Shouldn't Queen's students be charged the special rate of L 4 per meal rather than L 12? The major question: When two students are so sick, shouldn't they have been allowed to stay at Bader Hall even though it might have made the cleaning schedule a little more difficult?

I cannot conceive that the second decision was yours but must have been made by someone quite uncaring at the desk.

With best wishes, Alfred



Subject: Re: (no subject)follow up

From: Sandy Montgomery <s montgomery@isc.queensu.ac.uk>

Date: Mon, 13 May 2002 09:04:07 +0100

To: Alfred Bader Fine Arts <baderfa@execpc.com>

lo De Maria Mewit

Dear Alfred

the person we believe was on duty at that time has been on holiday and is due back this week, nobody else has any idea of this happening so we are waiting to talk to that person. There is no record in the night porters book or reception hand over book of such an incidenr or any report of anyone complaining of food poisoning. I haven't forgotten and am taking this complaint very seriously. As far as I am concerned we would never turn anybody away that complained of being ill, student or otherwise. It would help if we could be told who the students dealt with.

At 14:03 10/05/2002 -0500, you wrote: Dear Sandy,

Did you ever find out why Victoria Pollard and Kristen Campbell were treated so badly?

Best wishes, Alfred







ALFRED BADER FINE ARTS

INTANL SHED 190

December 26, 2002

Mr. Stephen Phillips 6 Rue Jules Ferry 24110 St. Astier FRANCE

Dear Stephen,

Isabel and I were sorry that we could not meet while we were in England but I was happy to be able to talk to you at length last week.

In the statement which you submitted to The Friends of the Castle through Louise you stated that the Trust had applied for the leader funds and that the result of the application will be known this December. But then in our telephone conversation you told me that you will not know the result until January. When you do know, please let us know.

You told me that you will be sending us the list of the Trustees of the INAT but so far I have not received this. I very much look forward to knowing who they are.

The INAT financial year ends, I believe, in September. Please send me a copy of your last Financial Statement.

When are you submitting the lottery fund application for which you expect to receive the results in July of 2003?

You will recall that we committed £ 1 Million provided that the INAT could raise £ 2 Million. Initially we sent you £ 50,000 in 2001, but when you could not obtain the funds that year we extended our promise for the balance of £ 950,000 until the end of December 2002. Now, with your application pending and the results to be known in July of 2003, we have extended it once again but not wish to extend it further.

With all good wishes for a happy and healthy 2003 to you and your family I remain

Yours sincerely,

Alfred Bader AB/az



Subject: FW: Great ISC Story!

From: "david bevan" <d bevan@isc.queensu.ac.uk>

Date: Fri, 2 Jan 2004 09:57:01 -0000

To: "daphne" <daphne@gatehousefarm.freeserve.co.uk>

CC: <baderfa@execpc.com>

Another victory!!! Congratulations, Daphne!

David

----Original Message----

From: Angela James [mailto:alj@post.queensu.ca]

Sent: 24 December 2003 19:01

To: david bevan; francesca moultrie; annika cochrane; jo brown; Kristen

Healy; Gary Wagner; Jenny Corlett

Subject: Great ISC Story!

Lucky student wins free tuition Colleen Healey says she was shocked to learn earlier this month that she had won this year's tuition. On Dec. 2, the Master of Art Conservation student received a cheque for \$5,555.92 from Nestle Canada for her 2003-2004 tuition. All she did was attend a library workshop in September, which allowed her to enter a draw to win free tuition for the year worth up to \$6,000, depending on program of study.

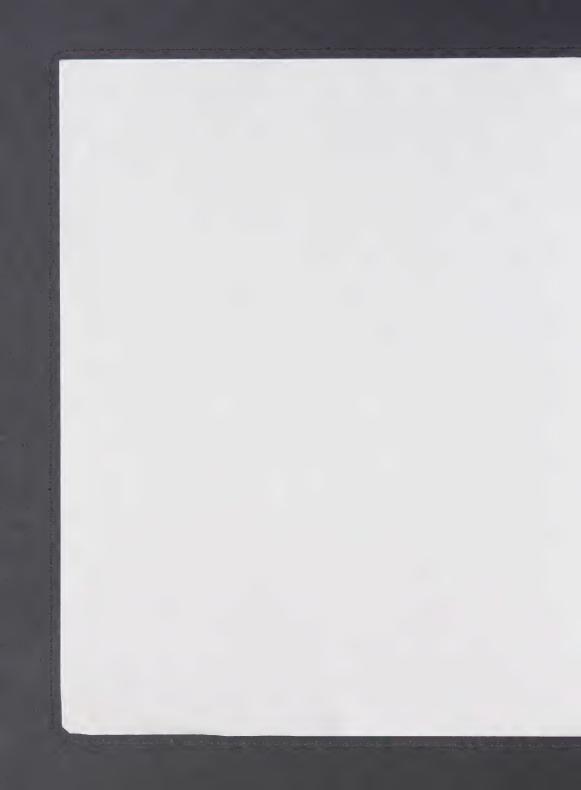
In addition to giving out 20,000 mini-boxes of Smarties, the library sweetened the pot this year with the free tuition competition all aimed at getting students out to learn about library resources, says Reference Librarian Melody Burton. Ms. Healey is in her first year of the two year program. She completed her undergraduate degree in Art History at Queen's last spring. She started her studies at Queen's in Biology in 1999, but after attending the International Study Centre at Herstmonceux Castle in her first year, which included weekly visits to museums and art galleries, she reconsidered her major. "Art Conservation is a perfect combination of science and art, my two loves," says Ms. Healey, who comes from Iqaluit, Nunavut. She hopes to intern this summer at a conservation institute in Turkey, which specializes in objects recovered from shipwrecks. After graduation, she plans to work in museums or archaeological or conservation sites. Her dream is to visit and work in Egypt. Ms. Healey attended a Research Strategies workshop as part of Art

Conservation 801. The class was held in the Douglas Library Electronic Classroom and taught by Lucinda Walls, Public Services Librarian for Music

Angela L. James
ISC Recruitment Coordinator
Stauffer Library, Lower Level
Queen's University Kingston, ON, Canada
Tel: 613-533-6000 ext. 75665
email: alj@post.queensu.ca
www.queensu.ca/isc

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& Art.





DEPARTMENT OF ART

Queens University Kingston, Ontario, Canada K7L 3N6 Tel 613 533-6166 Fax 613 533-6891

PAGE 02

29 August 2004

Dr. Alfred Bader By FAX

Dear Alfred,

I am writing to provide you with some information about a conference that the Dept. of Art is organizing at Herstmonceux in April 2005, and to seek your possible assistance.

The conference, entitled "Reading Gothic Architecture", is intended to bring together the foremost British and North American specialists in late medieval and Renaissance architecture, with the aim of discussing how Gothic buildings were designed and "read" by their viewers. A fuller description and a list of the probable participants may be found in the attached pages. This conference is being organized principally by Dr. Matthew Reeve, who received his doctorate from the University of Cambridge in 2003. Matthew is currently a post-doctoral fellow at Queen's, working under my supervision. I am also a co-organizer of this event. It seemed to us highly appropriate that we should hold such a conference in a late medieval Gothic building! As you may remember, I was able to organize a hugely successful conference at Herstmoneux in April 2002, a conference which Matthew attended while still a doctoral student at Cambridge. Indeed, that is where we first met. Incidentally, you may be interested to know that another of those who participated in that April 2002 event, Dr. John Goodall, is publishing an article on the architecture of the Castle in the August 2004 issue of *The Burlington Magazine*.

I can also tell you that Dr. Reeve has already made arrangements with Brepols, one of the leading academic publishers in Europe, for the subsequent publication of the conference proceedings.

As you will see from the proposed budget, in addition to finding travel funds for the speakers, we also need to raise about \$13,000 (Cdn) to cover the charges levied at Herstmonceux itself for the rooms and meals. We had hoped to apply to the Social Sciences and Humanities Research Council of Canada for a conference grant for this purpose, as I did successfully on the last occasion. Sadly, however, we have just learned that the rules for the SSHRC competition have recently been changed, and these



now expressly prohibit any funding for conferences held outside Canada. Needless to say, this has left us scrambling. One possibility is to hold the conference in Kingston—but Herstmonceux would be so much more appropriate! Indeed I have been encouraging my colleagues to think in terms of a regular series of art history conferences at the Castle. I believe that this should be a vital part of our efforts to establish a larger international profile for the Department of Art, which in turn should make it easier for us to attract outstanding candidates for vacant positions, including the two Bader chairs.

Given your own interest in seeing Herstmonceux used for intellectual gatherings of this sort, and your specific invitation to me to let you know about the Department's needs, I wonder if you might consider assisting us financially in this project. Your participation in this enterprise would be enormously welcome, and would of course be acknowledged in the programme and subsequent publication.

If there is any additional information that you might require in contemplating this request, please do not hesitate to let me know.

With very best wishes,

Sincerely,

John Osborne

Professor and Head



Reading Gothic Architecture Conference Herstmonceux Castle, Sussex, England April 25-28, 2005

AIMS OF THE CONFERENCE

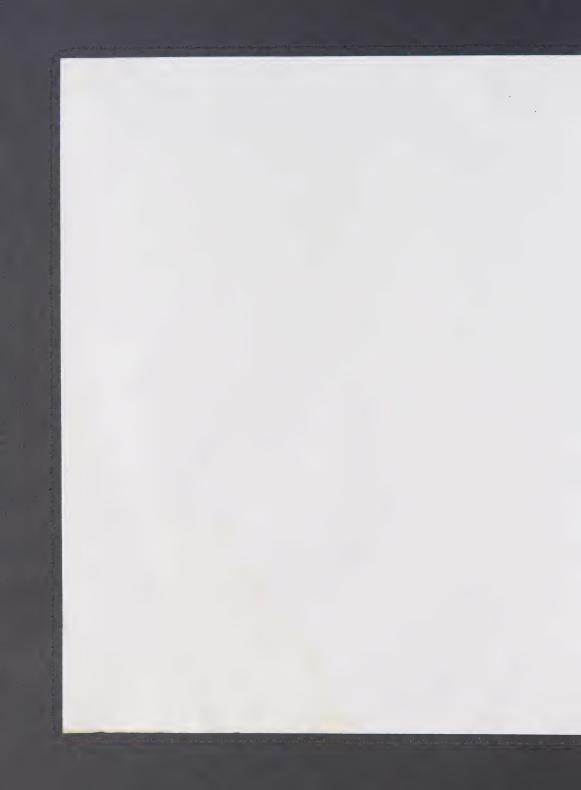
The aim of this conference is to bring together scholars working on European architecture c. 1150-1550/1600 to discuss ways in which Gothic buildings were designed and 'read' by medieval viewers. Despite considerable scholarship in the field, the overridingly formalist concerns in the historiography have meant that some of the fundamental questions of what Gothic was or how Gothic was intended to work as a structural and ornamental system remain unexplored. Architecture is located at the centre of this conference in the belief that pre-modern buildings were designed as an integrated visual ensemble, complete with painted glass, wall painting, altarpieces and ars sacra, which are as integral to a construction of 'architecture' as the buildings themselves. Inspired by recent revisionist accounts of Gothic architecture, such as discussions of the formal and thematic relationships between physical architecture and mnemonic structures by Mary Carruthers and Walter Cahn, meditations on the structure of Gothic buildings vis-a-vis the mechanics of contemplation by Linda Neagley and Paul Crossley, and the construction of Gothic as a modernist paradigm in medieval culture by Marvin Trachtenburg, this conference aims to clarify and define the present state of scholarship on the meanings and interpretations of Gothic. Contrary to other meetings, this conference acknowledges and embraces the fact that the style we now classify as 'Gothic' does not fit within the chronological parameters established for 'the Middle Ages'. In attempting to break down the anachronistic divisions of 'Medieval' and 'Renaissance', this conference focuses on the formation, morphology and, ultimately, the value systems of Gothic as an international architectural style that cannot be defined by traditional period labels. This is the first conference of its type, and it has accordingly attracted attention from a diverse body of scholars from Europe and North America, and from the fields of Medieval and Renaissance art history.

KEYNOTE SPEAKER

Paul Binski of Cambridge University will present a keynote address. "English Decorated Architecture: Value and Virtuosity". This lecture is based in part upon his forthcoming book with Yale University Press (2004), and upon the series of lectures given in the prestigious Mellon Lectures at Yale University.

PUBLICATION

The keen interest on the part of the speakers and the high calibre of the papers in general has indicated the need to publish a volume of the proceedings. Matthew Reeve will edit select papers from the conference in a single volume entitled Reading Gothic Architecture, to be published with Brepols (New York and Turnhout) in their new Studies in the Visual Culture of the Middle Ages series in early 2006.



SAMPLE ABSTRACTS

Dr Paul Binski (Keyaote Speaker) Reader in History of Art, Cambridge University English Decorated Architecture: Value and Virtuosity

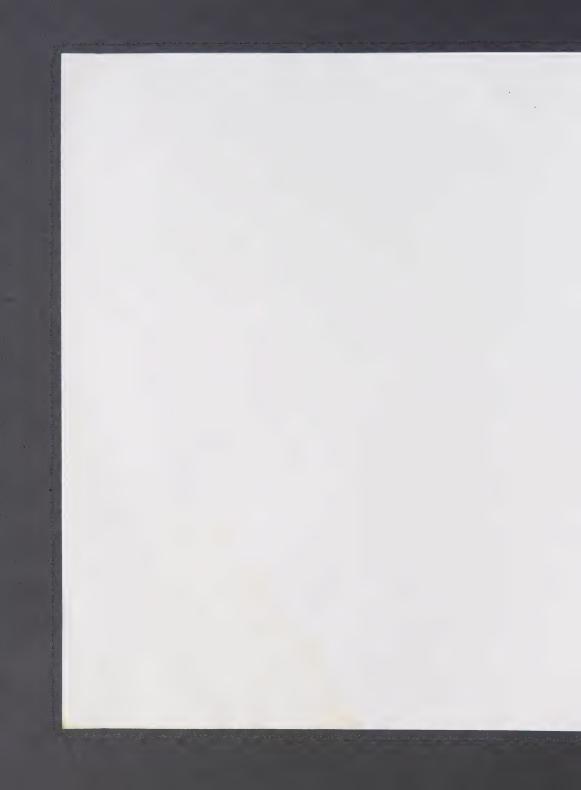
To date, the most interesting thinking about English Gothic architecture c. 1300 has been governed by formalist presuppositions, notably the work of Jean Bony on the Decorated Style. The present paper will suggest that formalist approaches may be usefully supplemented by discussion of human value-systems and agency. Decorated architecture raises particular questions about display, richness, complexity and tradition. To what extent do these relate to attitudes to self-conscious artistry within the architectural and sculptural professions, and from without? Architects were viewed with an ambivalence, relecting thoughts about the freedom and constraint of the professions in the 13th century, to which moral theology devoted some time. To what extent was the Decorated Style the product of a new culture of professional virtuosity, the ethical dangers of which had long been apparent to theologians and moralists?

Professor Christy Anderson Associate Professor, History of Art, Yale University Against Language: Gothic Architecture and Other Sacred Images in Renaissance England

In their famous debate over poetic form in the years around 1601. Samuel Daniel and Thomas Campion both employed architectural metaphors. Daniel argued for a national language based on the 'wonderful forms' of Gothic architecture. Gothic was not just the national architectural style for Daniel, it was also a more potent visual system that could express emotion and experience in ways that were not available to linguistic systems. Classicism may have derived from antiquity, but its usefulness was limited by its close ties to ancient language. Gothic, on the other hand, did not employ such grammatical models and thus was more like an ancient system of signs such as that, according to Daniel, that are 'descended from the auncient Aegiptians, and Chaldeans, in the Schoole of Memphis: who devised meanes before Characters were founde out, to utter their conceptes by formes of Beastes, Starres, Heartes . . . and these notes were called sacra nota.' This paper will examine the understanding of Gothic architecture in late Tudor England as a visual language in the writings of Samuel Daniel and others, and in the architecture of Robert and John Smythson.

Professor Hans Boker McGill University Peter Parler's designs for Prague Cathedral

Prague Cathedral constitutes in its new awareness of space and plasticity the well-known turning point from Gothic to late Gothic architecture. As much as has been said about this change in architectural style, no or minimal attention has been paid to Peter Parler's original designs not only of the choir, but also of transept and south tower of the cathedral that have been preserved in Vienna. Mostly regarded as 15th-century copies of the lost originals, a recent investigation uncovered the complex design process that had



led, by changing proportions and consistently revising the detailing, only gradually to the finalised version.

Ethan Matt Kavaler

Graduate Dept, of the History of Art, University of Toronto
What's so funny about Gothic architecture? Wit in the Gothic of the sixteenth century

Ribs in vaults cobbled together with fictive bolts? Tracery bars seemingly tied together with fictive rope? These are some of the instances of architectural wit that Gothic architects present in the sixteenth century. Designers had become quite sophisticated about their art. An awareness of Italian ways of building had put the challenge to northern practitioners, who experimented, for example, with ever more complex vaulting schemes. It is in this context that architectural jokes occur, but they are inevitably a subversive statement on this art. The Gothic, an abstract non-representational mode of design, was increasingly infiltrated by mimetic elements. Ultimately, this can be seen as a rupture in the system. For architects such as Benedikt Ried and several others, the Gothic had become a mode, a conscious choice, no longer able to represent the world in its totality. The architectural jokes that follow are in part a critique of this system and sign of its newly limited validity.

PROVISIONAL LIST OF SPEAKERS AND SUBJECTS

Dr Paul Binski, University of Cambridge (Keynote Speaker)
Value and Virtuosity in Decorated Architecture

Professor James Addiss, School of Architecture, City University of New York Moving About: Ritual and Quotidian Circulation in Medieval Church Architecture

Professor Christy Anderson, Yale University
Against Language: Gothic Architecture and Other Sacred Images in Renaissance
England

Professor Hans Boker, McGill University Peter Parler's Designs for Prague Cathedral

Dr. Charles Bourget, College de Sherbrooke Reading Architectural Space in the French Flamboyant: Some Prefigurations of the Trent Council Prescriptions

Professor Kathryn Brush, University of Western Ontario
"Sculpture, Screening and the Structuring of Viewer Experience in Thirteenth-Century
Mainz

Professor Caroline Bruzelius, Duke University TBA



Professor J. Bugslag, University of Manitoba Architectural Drafting and the "Gothicization" of the Gothic Cathedral

Professor J. Caskey, University of Toronto at Erindale "Liquid Gothic": the Uses of Ornament in Southern Italian Gothic

Dr N. Coldstream, President, British Archaeological Association TBA

Professor P. Crossley, Courtauld Institute of Art TBA

Professor E.M. Kavaler, University of Toronto "What's So Funny About Gothic Architecture?" Wit in the Gothic of the Sixteenth Century

Dr J. Luxford, University of St Andrew's, Scotland Embellishing Privacy: The Stone Cage Chantry Chapel in England c. 1400-1500

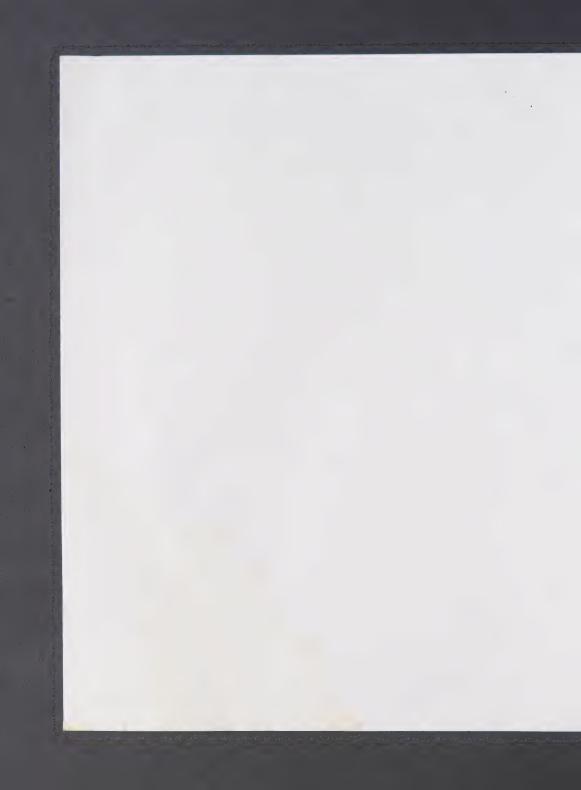
Dr R. Moss, Trinity College, Dublin Revivalist tendencies in Irish Late Gothic: Defining a national identity?

Professor L.E. Neagley, Rice University
The Late Gothic Porch and High Gothic Last Judgement of the Parish Church of SaintMaclou in Rouen: The Articulation of Social and Religious Space in the Fifteenth
Century

Professor M. Reeve, Queen's University/ Goldsmith's College, University of London Mapping Space, Mapping Time: Vault Paintings at Salisbury Cathedral

Professor Malcolm Thurlby, York University, Toronto Artistic Integration in Early English Gothic

Ms Laura Whatley, Urbana Champaign The Holy Sepulchre Chapel at Winchester: Iconography and Displacement



TOTAL COSTS FOR THE USE OF HERSTMONCEUX CASTLE

Food and Accommodation:

The present "delegate rate", including accommodation with ensuite facilities, breakfast, lunch and dinner and 2 tea/coffee breaks during the day:

Single rate: £75.30 per day

£75.30 X 20 speakers over two days = £3012

Use of Rooms:

Conference Room: £700/ day for two days= £1400

Opening Banquet:

Per person rate £ 45 \times 20 = £900

Total Cost £5312



Herstmonceux Castle Enterprises Limited

Conference Room Rates

Room	Capacity	Day Rate	½ Day
Seminar Rooms 1 - 6	Up to 120	£250.00	£175.00
As break-out rooms	Between 8 to 30	£100.00	€ 75.00
Dacre Room	44 / 27	£300.00	£175.00
Film A Video Room	50	£500.00	£300.00
Ballroom	180	£1,000.00	£700.00
Board Room	20	£500.00	£250.00
Conference Room	60	£700.00	£350.00
Elizabethan Room	30	£300.00	£175.00
Drummer's Room	10	£250.00	£125.00
Риб	70	£300.00	£175.00

Banquet meals start at £40.00.

A non-refundable deposit of 10% is required to confirm a booking. Room hire prices are subject to change and VAT at the prevailing rate, currently 17.5% if applicable.

We are a No Smoking establishment



INTERNATIONAL STUDY CENTRE (ISC)

Quarterly Report

October, 2004

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Table 2- Detailed ISC enrolment history	

Executive Director's Report

2003-4 has been an exhilarating and exhausting year at the ISC! We have run four terms for the first time and exceeded our target enrolments in each of these. Financially, this buoyancy has secured the best yearly results since the ISC was established. Academically, too, a more diverse program of courses and field studies taking still more intentional advantage of the European context, further progress in widening our recruitment strategy, a better mix of faculty – particularly in the Spring and Summer Terms – in terms of origin and experience, have together generated a real excitement about the specificity of an "ISC pedagogy". This, as we debate, identify, share in and develop further its distinctiveness, will only advance the aspirations of all who work and study at the ISC towards still greater distinction. There has been much, therefore, in which to rejoice.

However, September in England has a habit of reminding one that summers of content rarely last forever... The new cohort of students is here - 127 first-year and 20 upperyear - and they are already impressing everyone with their passion, energy, talent, intelligence and curiosity. But - alas! - the drop in numbers of actual registrants, both first-year and upper-year, from Fall 2003 - despite the remarkable promise of the significant numbers of several hundreds of high quality first-year applicants back in March, gives rise for considerable concern and will certainly have a negative impact on our budgetary situation this year. And yet, if appropriate corrective action is collectively taken, this concern should be short-lived: much thought, both at Kingston and at Herstmonceux, is already going into conceiving changes in process and other actions which may prevent this situation from recurring; and, let it already be noted, the upperyear numbers for the Winter Term 2005 are currently up from where we were at the equivalent time for Winter 2004. In a perverse way, therefore, one could perhaps acknowledge the drop in numbers this term as a salutary reminder that, whilst so much has indeed been accomplished over the last ten years, there is still much to be done - and every year - through those ahead.

Dr. David Bevan Executive Director, ISC

Budget

2003-2004 Final Results:

The table below compares the flexed budget to the actual 2003-04 outcome at an exchange rate of \$2.25, prior to year-end entries.

	2003-04 Flexed Budget	2003-04 Actual
Enrolment: Spring/Fall/Winter	105/182/184	105/182/184
	£	£
ISC Expenditures	2,505,528	2, 594,801
ISC Revenue	2,282,291	2,376,499
ISC Net Loss	(223,237)	(218,302)
HCE Net Revenue	115,000	132,293
Net Loss in £	(108,237)	(86,009)
	\$	\$
Exchange rate	2.25	2.25
Loss in CDNS	(243,533)	(193,520)
Kingston strategic investments	(108,000)) (110,792)
Net Loss	\$(351,533) \$(304,312)

Table 1 (attached) provides a more detailed breakdown of revenues and expenditures.

The table below details the net loss after year-end adjustments, the contribution from Drs. Bader, the Queen's allocation and the resulting net change in the accumulated operating deficit.

Comparative results for 2001-02, 2002-03 and 2003-04:

	2001-02	2002-03	2003-04
Loss for the year before adjustments	\$1,344	\$1,014	\$304
Exchange (Gain) Loss	(\$421)	(\$100)	\$148
Other year-end adjustments			(\$104)
Amortization of unfunded original capital cost (02-03 reversed in 03-04)	\$250	\$222	(\$222)
Loss after adjustments	\$1,173	\$1,136	\$126
Gift from Drs. Bader	\$0	(\$1,136)	(\$126)
Net Loss	\$1,173	\$0	\$(
Allocation from Queen's Operating Budget	(\$600)	(\$800)	(\$1,000
Allocation from Ancillaries	(\$750)	\$0	\$(
Kingston expenses reversed in 2003-04		\$48	(\$48
Net change in operating deficit	(\$177)	(\$752)	(\$1,048
Operating Deficit- beginning of year	\$8,639	\$8,462	\$7,71
Operating Deficit- end of year	\$8,462	\$7,710	\$6,66

The other year-end adjustments are corrections to the opening reserve balances (capital contingency and restricted funds). It was determined that the unfunded capital cost should not have been charged to ISC operations, thus the 2002-03 entry was reversed in 2003-04.

2004-05 Budget

The budget presented below is the budget that was presented in May flexed to actual enrolments for Spring, Summer and Fall terms of 135, 48 and 148 respectively, with the winter term target of 180 unchanged. The exchange rate used remains \$2.35 per UK pound.

As noted in the May report, under the new budget model, grant revenue associated with ISC enrolment is credited to the ISC budget. In addition, the ISC is charged for direct ISC expenditures on the Queen's campus (in the International Programs Office and the Office of the University Registrar) and an imputed overhead charge. The net of these amounts is shown in the budget below as a transfer from the operating fund of \$350,000. The exact method of calculating this transfer is under discussion.

Flexed 2004-05 Budget:

	Flexed 2004-05 Budget
Enrolment:	
Spring/Summer/Fall/Winter	135/48/148/180
	£
ISC Expenditures	£2,676,771
ISC Revenue	£2,230,927
ISC Net Loss	£(445,844)
HCE net revenue	£21,535
Net ISC Loss in £	£(424,309)
Loss in CDN\$ @ \$2.35	\$(997,126)
Transfer from operating fund (operating grant net of Kingston operating costs and overhead)	\$350,000
Kingston strategic investments	\$(56,000)
Net Loss	\$(703,126)

The detailed budget is shown in Table 1 with comparisons to prior years.

Capital Reserves:

Given the high cost of maintaining the infrastructure at the ISC, the annual budget contains an amount of £102,500 for capital repairs and capital contingency. Any unspent funds during the year are accumulated in a reserve set aside to deal with known costs such as re-roofing of the buildings. The reserve on April 30, 2004 was £55K.

Operating Deficit:

The generous gift from Drs. Alfred and Isabel Bader will offset the annual operating deficit for 2003-04 to 2006-07. Therefore, the entire Queen's operating fund transfer will be used to reduce the accumulated operating deficit in each of those years.

ISC Accumulated Operating Deficit	2002/03	2003/04	2004/05	2005/06	2006/07	2007/08	2008/09	2009/10							
	\$000's														
Accumulated deficit, start of year	8,462	7,710	6,662	5,812	4,762	3,512	2,262	1,012							
Adjustment recorded in 02-03 and reversed in 03-04	48	(48)						`							
Transfer from operating fund	(800)	(1,000)	(1,200)	(1,400)	(1,600)	(1,600)	(1,600)	(1,362)							
ISC operations- Queen's grant less Kingston expenses			350	350	350	350	350	350							
Accumulated deficit, end of year	7,710	6,662	5,812	4,762	3,512	2,262	1,012	0							

Capital Deficit:

The capital deficit of the ISC is being amortized over 40 years at the rate of \$250K per annum. The capital deficit on April 30, 2004 was \$8,393K.

ISC Budget Details

	2001-	-02	2002-	-03	2003	3-04	2004-	05
	Flexed Budget	Actual	Flexed Budget	Actual	Flexed Budget	Actual	Original (May) Budget	Flexed Budget
Enrolment:	Budget	Actual	Биидет	Actual	Dudget	Actual	Duaget	
Spring/Fall/Winter	45/102/128	45/102/128	74/125/153	74/125/153	105/182/184	105/182/184		
Spring/Summer/Fall/Winter							138/40/180/180	135/48/148/180
ISC Expenditures	£	£	£	£	£	£	£	£
Admin	118,851	109,143	166,796	112,064	169,687	160,794	170,075	170,075
Estate and Maintenance	203,776	198,980	194,507	196,728	198,390	199,373	195,734	195,734
Security	87,376	90,527	91,630	89,213	91,590	93,038	94,127	94,127
Housekeeping	76,585	63,781	74,811	66,700	71,315	79,679	91,066	90,005
Front of House	75,689	77,840	77,166	72,546	74,622	71,717	73,512	73,512
Catering	388,296	359,474	422,960	430,112	480,380	483,821	510,353	496,337
Finance	49,949	54,873	50,783	51,482	52,463	45,457	51,610	51,610
Transportation				/			34,926	34,926
ISC Overhead	422,275	438,768	470,161	534,586	512,556	562,891	518,589	518,589
Capital repairs funded from r	,			/		(34,309)		
Restricted fund expenses		36,422	0_	32,538		50,458		
Subtotal	1,422,797	1,429,808	1,548,814	1,585,969	1,651,003	1,712,919	1,739,992	1,724,915
00000								
Academic	472,515	436,809	444,295	411,051	431,296	482,879	519,025	519,025
Library	62,067	44,984	62,520	46,709	67,260	61,736	67,260	67,260
Computing	91,594	78,373	92,525	80,641	94,207	88,431	89,369	89,369
Field Studies					199,551	183,994	217,207	206,299
Student Services	177,669	168,735	218,753	221,151	62,211	64,842	70,468	69,903
Subtotal	803,845	728,901	818,093	759,552		881,882	963,329	951,856
Buotomi								
Total Expenditures	2,226,642	2,158,709	2,366,907	2,345,521	2,505,528	2,594,801	2,703,321	2,676,771
ISC Revenue							2 221 050	2.000.270
Tuition Fees	1,227,209	1,228,143	1,556,489	1,568,177	2,162,645	2,202,224	2,221,958	2,069,279
Other income					1			
SHAD			59,400	42,608	42,608	41,233		
Other Programs	10,500	12,572	0		1		22.000	22.00
Investment income	60,000	38,182	30,000	23,306		21,769		23,00
Rent	32,400	29,885	34,860	35,787		41,228		110,45
Other	16,250	36,677	14,450	81,983				28,19
Restricted fund revenue		36,422		32,538		50,458		
Total Revenue	1,346,359	1,381,881	1,695,199	1,784,399	2,282,291	2,376,499	2,383,606	2,230,92
ISC Net Revenue (Loss)	(880,283)	(776,828)	(671,708)	(561,122)	(223,237)	(218,302)	(319,715)	(445,84
HCE net revenue	100,000	151,719	104,000	158,222	115,000	132,293	21,535	21,53
Net Loss in £	(780,283)	(625,109)	(567,708)	(402,900)	(108,237)) (86,009)	(298,180)) (424,30
Exchange rate	\$ 2.15	\$ 2.15	\$ 2.25	\$ 2.25	\$ 2.25	\$ 2.25	\$ 2.35	\$ 2.35
Exchange rate								(007.1)
Gain (Loss) in CDN\$	(1,677,608)	(1,343,984)	(1,277,343)		1			
ISC Kingston Expenses				(107,722)	(108,000)	(110,792)		
Transfer from operating fund							350,000	0 350,0
					7) (351,533)	(304,312	2) (406,723	(703,12

Annual Variance

ISC Historic Enrolment By Program and Partner Institutions

TARGET Per term Variance	TOTAL	TOTAL U-Y++	0.5	TOTAL SPP	Warsaw SPP	10171	CIC ESL+	ESL+	NUCB ESL+	TOTAL U-Y	Other Int'l	Other USA	Elizabethtown	Other Cdn	Victoria	Western	McGill	Dalhousie	UBC	CUSAP Oueen's	Upper-Year	TOTAL F-Y	Victoria	Toronto	McGill	Dalhousie	Queens	CUSAP First-Year		
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FAX FROM:

Alfred Bader Fine Arts 924 East Juneau Avenue Astor Hotel -Suite 622 Milwaukee, WI 53202 Ph: 277-0730 Fax: 277-0709

e-mail: baderfa@execpc.com

August 12, 2005

TO: Dr. David Bevan, Director

Herstmonceux Castle

Page 1 of _1__

FAX #: 01

011 44 1323 834499

Dear David,

This is just to confirm Isabel's and my offer to pay £750,000 for the building of a residence for academics, near the Bader Hall. Sandy thought that this would be the cost and we do believe that it would make life at the castle for academics and their families much easier.

As you know, David Smith helped us greatly in the acquisition of the castle and so we think that the building should be named after him, for instance the David Smith Residences or the David Smith Hall or whatever you think most appropriate.

Incidentally, we would like to pay this amount from us directly rather than through the Abeyance Account at Queen's. That is, if you go ahead we would simply make a gift of the equivalent of £750,000 to Queen's University.

I much look forward to your and Sandy's reaction.

With best personal regards I remain

Yours sincerely,

Alfred Bader

AB/az



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Pictures

Subject: Pictures From: "Mary Telford" <mary-t@tiscali.co.uk> Date: Sat, 23 Sep 2006 10:22:06 +0100 To: "Alfred Bader CBE"
baderfa@execpc.com>

Dear Alfred,

I hope you are keeping well.

I have just attached some snaps taken on 2nd July to Isabel's PC. Please would you remaind her to have a look - I know she does not check her PC regularly!

Thanks, love from Mary Telford

Saber



Fw: BBC E-mail: In pictures: Herstmonceux Castle

Subject: Fw: BBC E-mail: In pictures: Herstmonceux Castle

From: "William Lambert" <wlambert.bmsi@tiscali.co.uk>

Date: Sun, 24 Sep 2006 08:18:41 +0100

To: "Isabel Overton-Bader" <baderfa@execpc.com>, "John & Vivien Alexander" <john.alexander21@ntlworld.com>, "Mary Telford" <mary-t@tiscali.co.uk>, "Dennis Kemp" <64dennis@supanet.com>

Happy Memories! Love, Bill

-- Original Message ---- From: "phil" <philindi@yahoo.co.uk> To: www.mbert.bmsi@tiscali.co.uk>
Sent: Saturday, September 23, 2006 2:29 PM
Subject: BBC E-mail: In pictures: Herstmonceux Castle

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In pictures: Herstmonceux Castle



The south-east view of Herstmonceux Castle is among 14 SPORT historic watercolours bought after a public appeal for funds.

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PEN-International

Summer Leadership Institute

August 9 - 16, 2008 Herstmonceux Castle, East Sussex, England



*** National Technical Institute for the Deaf *** Rochester Institute of Technology ***



About the 2008 Summer Leadership Institute

The second PEN-International Summer Leadership Institute, a multinational week-long program for postsecondaryndary deaf and hard of hearing students, took place 9-16 August 2008 at Herstmonceux Castle in East Sussex, England.

Approximately 50 participants: Eighteen deaf and hard of hearing international students, fourteen sign language interpreters and voice language translators, faculty members, speakers from the National Technical Institute for the Deaf and PEN-International's partner programs in Japan, China, and Russia, and a representative from The Nippon Foundation of Japan participated in the program. There were also a faculty member and two deaf and hard of hearing students from the University of Wisconsin-Milwaukee, courtesy of the Alfred Bader family who provided significant funding to support this Institute.

The goals of the Institute were to promote development of leadership skills among postsecondary student leaders who are deaf and hard of hearing; to focus on self-advocacy skills; and to engage in learning about Deaf Culture and awareness. This was accomplished through ice-breaking activities, training workshops by faculty members, student leadership presentations, evening cultural performances and demonstrations, team-building exercises, and social hours in the pub on the Castle grounds. In addition, there was an educational daylong field trip to London.

It was clear that the 2008 Summer Leadership Institute was a resounding success, as was the 2006 Institute. Faculty members, interpreters, translators and students immediately bonded, and the cultural exchanges and exposure was a tremendously positive experience for everyone involved.



































"The SLI is a really good opportunity for international students to catch-up with new concepts of leadership, and how to become a successful deaf leader."

-Student





























































Participating Institutions

China

PEN-China

Changchun University of Technology Beijing Union University Tianjin University of Technology

<u>Japan</u> PEPNet-Japan Tsukuba University of Technology Ehime University

Russia

Bauman Moscow State Technical University

USA

PEN-International

National Technical Institute for the Deaf / Rochester Institute of

Technology

University of Wisconsin-Milwaukee

http://www.pen.ntid.rit.edu/events/exchanges/2008/summer-institute/







Designed by Christopher Samp Summer Leadership Institute PEN-International © 2008