Aldrich

FILE MANAGEMENT ARCHIVES







#### ALDRICH CHEMICAL COMPANY

# SEVENTH ANNUAL SERVICE AWARDS DINNER

**OCTOBER 22, 1988** 

A special thanks to the employees of Aldrich Chemical Company. Your hard work and dedication over the years have helped make Aldrich the fine company that it is today.

#### **PROGRAM**

Cocktails
Dinner
Opening Remarks
Presentation of Awards
Closing Remarks
Music and Dancing







Todd Anderson



Jacqlynn Behnke



Reginald Bouchard



Bill Brekke



Maurice Cocos



Robert Crusan



Barbara Duchaine



Brian Gustafson



Cynthia Hanke



Constance Harder



Alan Harrington



Charles Henke



Diane Henschel



Robert Lafond



Anthony Mauer



Jill Pallo



Lincoln Paul



Joseph Porwoll



Mark Schneider



David Sorrem



Dorene Starrett



Ledi Walusayi



Gary Zynda



Ruth Wantz Quality Control January 1, 1978



Stephen Kolodij Warehouse January 16, 1978



Rosemarie Fox Shipping January 23, 1978



Debra Kelley Glass Shop January 30, 1978



Thomas Fandre Maintenance & Engineering February 6, 1978



John Long Purchasing April 10, 1978



Mark Poniewaz Production May 1, 1978



John Kelly Production May 26, 1978



Brian Barbuch Sheboygan June 19, 1978



Gene Fisher Sheboygan June 29, 1978



Kurtis Kleparski Sheboygan/Safety July 17, 1978



Cynthia Daniels Graphic Services August 7, 1978



Bobby Thomas Warehouse August 7, 1978



Earl Jackson Pilot Plant October 16, 1978



Ronnie Martin Quality Control November 6, 1978



Frances Greve Accounting November 13, 1978



Kimberly Johnson-DeShong Packaging December 4, 1978



Gloria J. Perry Purchasing December 4, 1978



Rhonda Timmons Packaging December 4, 1978



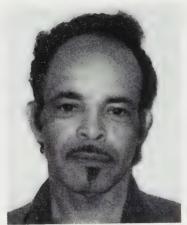
Angelena Harris Shipping December 11, 1978



Gary Waarvik Pilot Plant December 13, 1978

Picture Unavailable Lester McGill Packaging March 27, 1978

Picture Unavailable Gloria Lane Packaging September 25, 1978 Picture Unavailable Joann Grabowski Packaging November 13, 1978



Dardeen Anderson New Jersey January 10, 1973



John Daniels Sheboygan January 15, 1973



Doris Lamontagne Purchasing January 17, 1973



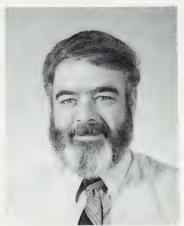
James Kurtz Maintenance & Engineering January 26, 1973



Diane Shuder Packaging February 14, 1973



Emily Lisztwan Packaging April 3, 1973



Andrew Smith Data Processing December 4, 1973

Picture Unavailable Rodney Podd Shipping August 31, 1973



Mary Lent Shipping February 19, 1968



Barbara Feustel Customer and Order Services June 1, 1968



Anna Napiorkowski Quality Control July 1, 1968



William Helmin Packaging September 9, 1968



Robert Lewis Production September 16, 1968



Frank Di Pierro Isotopes September 23, 1968



Henry Koppel Bulk Sales January 21, 1963



John Riedmaier Production December 12, 1963



Paul Freeman Production September 2, 1958



Phillip Holm Pilot Plant September 7, 1958

#### Retirees

Helen Bader Frank Brecka Frances Calafut Ruby Cook Sara Edelstein Emil Glasberg Ruth Gormley Floyd Green Lillian Hanson Howard Hasz Ernst Herf Lorraine Hill Ruth Hillmantle Ruth Hoffman Dick Koehler Mary Krutz Pauline Kudrin Vera Laszlo Bernadine Majeski Rudolph Manriquez Ella Markovits Luise Menghini Sophia Moritz Mildred Prather Ronald Reck Elfriede Rothe Myrtle Schmitt Regina Schultz Verona Shuda Gerald Slagle Lorraine Van Patten Elaine Warnke

#### Previous Recipients

Wayne Adler Waheeduddin Ahmed Carl Alberts Dardeen Anderson Martha Anderson Steven Archer Ralph Arndt June Atkins Leeanna Attaway Alfred Bader Carol Bahrke Brian Barbuch Mary Barnes Julia Barnes Cvnthia Barton Christine Benson Robert Bessey Carl Biller Mark Borenstein Evelyn Boulton Shirley Bourgeouis Stephen Branca Robert Branski David Brent Diana Brien James Brien Jean Brockmeyer Phyllis Brown Richard Bruesewitz Delores Buckner Walter Capelle Michael Carroll Barbara Chambliss Bertean Coleman Helen Collick Larry Cooper Doris Cunningham Lee Curry Dieter Damrow Cynthia Daniels John Daniels

Tito Delgado Frank Di Pierro Arlene Dorman Daniel Duchesneau Patrick Duffy William Early Alma Edwards Mark Eisold Randall Eisold James Evans Thomas Fandre Richard Farrell Barbara Feustel Gene Fisher JB Fisher II Lyle Fox Rosemarie Fox Dan Franks Paul Freeman Sharon Fujihira Lee Gantenbein Robert Gorzek Donna Gottsacker Joann Grabowski Gertrude Grav Frances Greve David Griffiths Patricia Gunther Jean Hames Angelena Harris David Harvey Marilyn Hassmann William Helmin Jennifer Hemme Shirley Herron William Hildebrandt Claude Hisey Mary Jane Hoffman Jeauan Hofmann Phillip Holm Timothy Holt

Beverly Horick Linda Ingalls Earl Jackson Robert Jakubiak Dolores Jenkins Michael Jensen Kimberly Johnson-DeShong Ramona Jules Garv Karas Russell Kasprzak Linda Kehren Debra Kellev Steven Kellogg John Kelly Jeffrey Kett Carmen Kirkland Bruce Klein Kurtis Kleparski Michael Kloss Irwin Klundt Stephen Kolodij Henry Koppel Cynthia Kopperud Kristine Korthoff Timothy Koss Mary Kozlowski Michael Kozlowski Phyllis Kratzer Timothy Kreinus Kathryn Krupp James Kurtz Robert Laitinen Doris Lamontagne Clinton Lane Gloria Lane Patricia Lasink Lisa Lathers Youngman Lee Robert Lenga Mary Lent Robert Lewis

## Previous Recipients

Emily Lisztwan Donald Loback John Long David Lubus Michael Lumm Gary Lusz Richard Machmueller Kenneth Makowsky Valli Males Thomas Malitz Rosie Malone Ronnie Martin Michael Matzke Lester McGill Chervl McOueen Milan Mehta Delores Menehan Marian Metz Thomas Mirr Jacqueline Mititch George Monnie Barbara Moore Cvnthia Morrow Glen Mrotek Jai Nagarkatti Anna Napiorkowski James Nash John Neafsy Charles Nichols Leila O'Dean Brian O'Neill Sandra O'Neill Thomas Pappone Margaret Parham Kanailyalal Parikh Don Paylak Gloria J. Perry Clarence Peterson Keith Pierce Rodney Podd Norbert Pokrzewinski

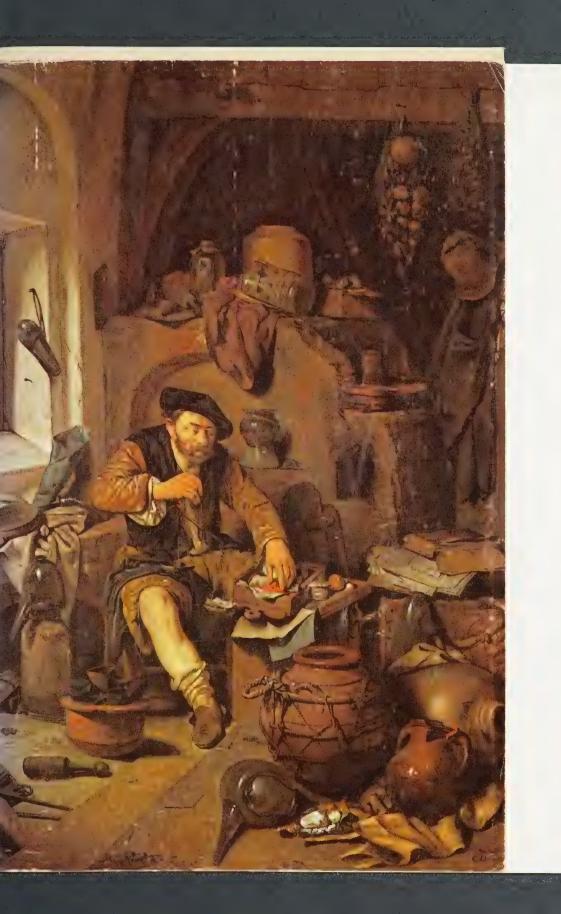
Mark Poniewaz Donna Poth Charles Pouchert Judith Pruss Frank Purdy, Jr. Kathryn Pykett Jonathan Pykett Roger Ouinn Jeffrey Ouint John Radke Abolfazl Rahmani Douglas Reamer Joseph Rebarchik Jeffrev Reimer David Reinmuller John Riedmaier Leonard Rochwerger Christine Roeder David Rogers Mattie Roper Stephen Roschyk Mark Rossman Timothy Rossman Alfonse Runquist Marie Ruppel Barbara Saladin Thomas Salow James Sanders William Sapp James Sarafin Dennis Schilling Peter Schreiber Colleen Schroeder Chris Schroeder Steven Schultz Joseph Serketich Jacqueline Settingsgaard William Sharp Terry Shea Young Ho Shin Nelgene Shortridge

Diane Shuder Brian Siegel George Skeff Andrew Smith Rich Smrcina Shahram Solati Paul Stachnik Deborah Stadick Lee Stanton Scott Stoltzmann Eugene Sulkowski Kevin Swanson David Swessel William Szabo June Tate **Bobby Thomas** Rhonda Timmons Patrick Trainor Dorothy Tucker Wayne Uhler Gary Waarvik Clifford Walker Eddie Walker Kenneth Wallace Ruth Wantz Marylyn Ward Stella Ward Linda Weatherall Roger Weber Rosemary Wettberg Thomas Wickersham John Wicks Michael Wild Carl Wondra Francis Young David Yurk











#### ABOUT OUR COVER



The alchemist reproduced on our cover is part of one of the most beautiful alchemical paintings we know. The greatest artists - Rembrandt, Velasquez, Vermeer - unfortunately did not paint alchemical subjects, but many of the lesser known Dutch artists did, and this is by one of these, Cornelis Bega, painted around 1660.

Bega must have liked the subject because he painted it with many minor variations at least twice, the second version being the well known smaller work in the collection of the Fisher Scientific Company. An essay in our Aldrichimica acta, 4, 17 (1971) discusses the relationship of the two paintings.

To us the painting is a thing of great beauty, of immediate interest to every chemist as it illustrates how a laboratory looked in the 17th century. Perhaps things haven't changed so very much, as this alchemist's workshop reminds us of our collector's desk.

If you would like to have a reproduction of this painting, please don't tear off this cover - we will happily send you a full color print of the complete painting for one dollar.

If only the alchemist had possessed this Aldrich Handbook: how much easier his work would have been! In any case, we are certain that Bega would enjoy knowing that his masterpiece graces the finest compilation of chemicals known.

# ALDRICH HANDBOOK OF ORGANIC CHEMICALS

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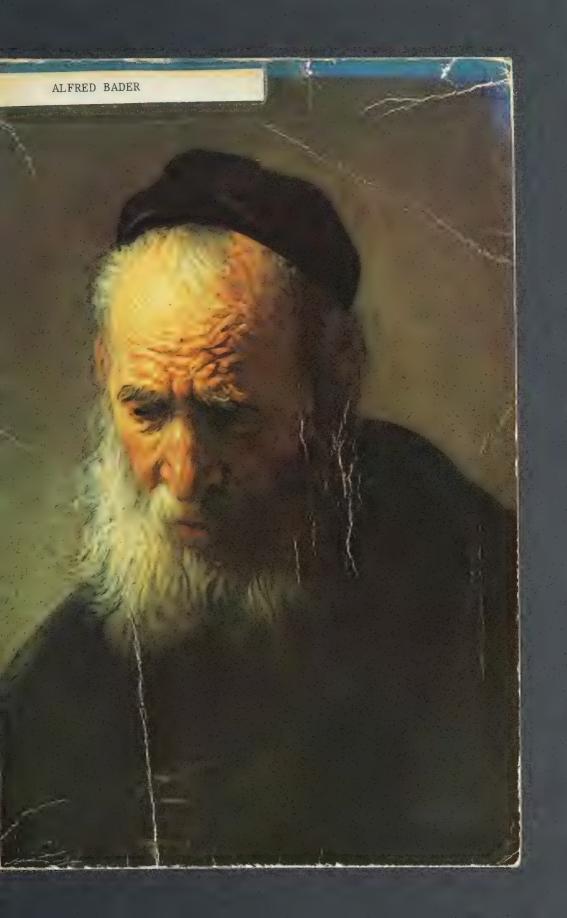
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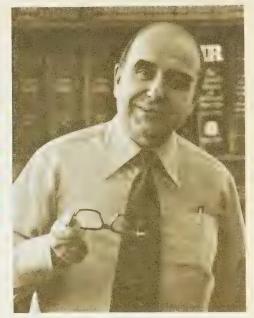
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One of the most pleasurable aspects of my work is talking with our customers. I spend several days a month visiting university laboratories and meeting with our industrial customers to ensure that the

quality of our service is good and the purity of our chemicals excellent, and to get suggestions from fellow chemists for new products we should add to our Catalog/Handbook.

Occasionally I may even get a complaint — hardly ever about purity — but sometimes about delays in delivery. We list over 10,000 products, including hundreds of new stains, dyes and inorganic chemicals, in this Catalog/Handbook. Well over 96% of these are in stock, ready for immediate delivery. A few products are back-ordered, and we make a great effort to reduce their number.

Nothing is as important to me as having our customers know that we think of them as individuals, not as names on a printout or numbers on a list. It would be unthinkable to send our customers to intermediaries or dealers who cannot possibly give as good service or know as much about our products as we do. At Aldrich, we want no barriers between our customers and us. Order from Aldrich directly, and if you have any questions, ask us.

We want to be bothered.

I hope Aldrich will never become so large that we cannot be "bothered" by our customers. We care immensely and sincerely, and if you should ever wish to discuss a problem directly with me or any of our very capable technical or sales personnel, please call us at (414) 273-3850. It is important to me that we preserve our tradition of service and quality.

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Cappe Boon

Dr. Alfred Bader, President Aldrich Chemical Company, Inc.

# 1981-1982 Aldrich Catalog Handbook of Fine Chemicals

Catalog 20
A valuable resource for chemists, researchers, students and chemical purchasing agents —

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# ABOUT OUR COVER

This beautifully sensitive study of an old man (oil on wood,  $91/2 \times 8$  inches) is a portrait of Rembrandt's father, painted by Rembrandt in 1629 just before his father's death. The identity is clear from a comparison with an inscribed drawing (Fig. 1) in the Ashmolean Museum.



This study is the only known painting of Rembrandt's father, though the artist did use his father as a model in Biblical paintings, for instance, as Jeremiah in the Rijksmuseum and as St. Paul in Nürnberg. It was admired quite early, for one of Rembrandt's students, Joris van Vliet, etched it in 1634 (Fig. 2).



It may be that Rembrandt's father was just losing his eyesight

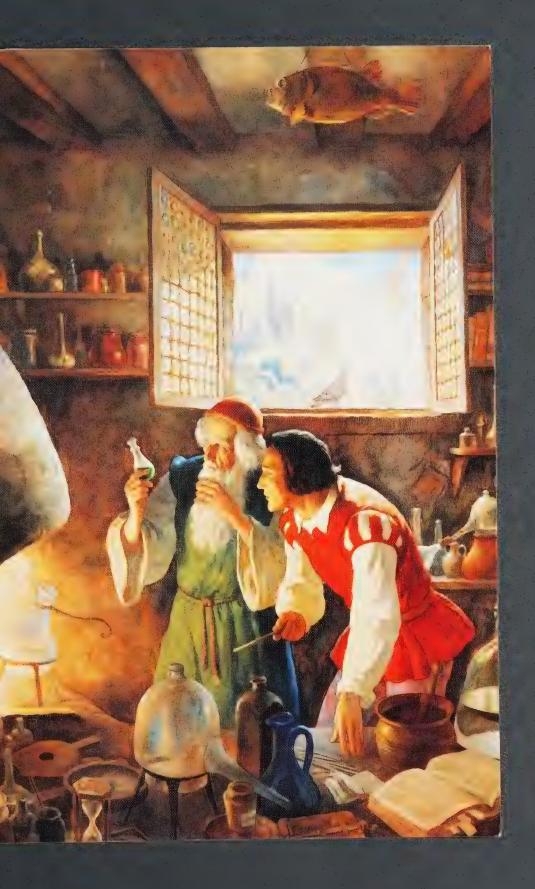
when this was painted, and this contributed to Rembrandt's great empathy with the sitter. The overpowering emotion one feels when viewing this study is that of the care of one human being for another. Thus we thought it a fitting subject for the cover of our Catalog/Handbook which was prepared with such care for our customers.



If you would like to have a reproduction of this painting, please do not tear off this cover; we will be happy to send you a full color print of the painting (suitable for framing) for \$2.00, postpaid.

There have been so many requests for reproductions of the alchemical painting by Cornelis Bega (Fig. 3), which we had on our cover some years ago, that we decided to reproduce that also in full color, and that reproduction is also available for \$2.00, postpaid.







As a member of Sigma-Aldrich Corporation, a global company with over 7,200 employees and operations in 35 countries, Aldrıch is dedicated to accelerating your success through innovation, service, support, and quality. Through the acquisition of companies such as JRH, Proligo, and Iropharm we continue to provide you with a broad range of products, capabilities, and services that complement our Handbook of Fine Chemicals featuring over 35,000 listings including almost 2,000 new products

We take your ideas and comments to heart regarding our Handbook (the Original), and continue to improve it in order to provide you with a superior scientific tool. We hope you'll find this New Edition of our "classic" even more useful to you in your daily work

### This edition features

- Easy-to-read font and highlights in a two-column layout
- Over 20,000 chemical structures/linear formulas
- Updated application notes and literature citations
- · Cross-reference indices and tables
- · Safety pictograms along with Risk & Safety numbers
- · SKU and packaging identifiers

Our award-winning Web site, sigma-aldrich.com, complements our Handbook by providing you with additional product offerings from our sister companies and over three million pages of technical information. Visit our recently enhanced site regularly to view newly added products; conduct structure searches; download application notes, analytical data, and technical updates; or to place and track your order

If you need larger quantities of any of the products listed in this Handbook, please contact SAFC at 1-800-244-1173 (USA) or at safcglobal.com.

We are always eager to hear from you, so "Please Bother Us."

Joe Porwoll, President Aldrich Chemical Company

"Please Bother Us." Do you have a compound you wish we offered that would benefit your research by saving you time and money? If so, please send us your suggestion either by contacting our Technical Services department, listed on the outside back cover of this handbook, or email us at aldprod@sial.com. We will be delighted to give your suggestion careful consideration. Your product ideas could appear in the "Please Bother Us." section of the Aldrichimica Acta

# **Table of Contents**

How to Use This Handbook	2	CHEMICAL LISTINGS
To Place an Order	3	Alphabetical Listings
Catalog Features	4	Molecular Formula Index
Safety Information	5	CAS Index
General Information	9	Product Number Index
Online Services	12	Abbreviations and Acronyms
Aldrıchımıca Acta/ChemFiles	13	Worldwide Service and Support Information 2854
Special Packaging Options	14	Ring System Index
Supporting the Chemical Community	15	Periodic Table
SAFC	16	Conversion Tables
Application Index	17	Trademark Index

# The Alchemist

By Newell Convers Wyeth

Appearing on our cover, *The Alchemist* (oil on canvas, 1.924 x 1.29 m) was painted by American painter Newell Convers Wyeth (1882–1945). Wyeth had a zest for life and carried this enthusiasm through a tremendous number of paintings—more than 3,000 illustrations, numerous vast murals, and a great many still life and landscape paintings In 1937, Wyeth was commissioned by The Hercules Powder Company to paint *The Alchemist*. Depicted in this painting is an aged, wise man mentoring his assistant—both surrounded by open books and atypical distillation apparatus, including vessels and laboratory glassware of various types. They are standing in front of the Athanor (a ceramic furnace), a common element when depicting alchemists. Through the open window we see a castle, suggesting the financial support European royalty gave to alchemists. The doves in the window may represent the purity of their work. Also of note, and in keeping with the traditions of 17th century science genre paintings, the scene would be incomplete without a stuffed monster suspended from the ceiling, in this case a puffer fish. **Courtesy of the Chemical Heritage Foundation Image Archives**.





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Sigma-Aldrich is a leading Life Science (75%) and High Technology (25%) company. We have the broadest biochemical and organic chemical scientific knowledge and expertise in the world, We list 85,000 products and produce 40,000, many more than any other company. Our research brands are found in laboratories worldwide.

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We are a truly global company—40% USA, 40% Europe, 20% ROW. Service is much more than shipping our products from stock at 16 worldwide distribution centers it encompasses every relationship with our customers. When customers deal with Sigma-Aldrich, they expect and receive the best possible service

### Passion for Process Improvement

Process improvement is an integral part of our culture. It is simply a methodology for testing and implementing changes—changes that will result in improvement. And we truly believe in its value as a means to help us serve you better!

# **How to Use This Handbook**

# **Chemical Listings**

All chemicals contained in this Handbook are listed in this section by name, in alphabetical order. Prefixes such as bis, tris, tetra, etc. are considered to be part of the name, whereas descriptors such as *R*, *cis*, *tert*, etc. are not

Commonly used names and acronyms can also be found in this section cross-referenced to the name. For example, Mosher's acid and its acronym MTPA are both listed alphabetically and cross-referenced to the systematic name  $\alpha\textsc{-Methoxy-}\alpha\textsc{-(trifluoromethyl)phenylacetic acid.}$ 

There are several ways to quickly locate a product depending on the information you have. For example, if you are looking



for a chemical and know either its name, formula, or CAS number, using the page headers of the Chemical Listings section and one or more of the indices should help you quickly locate the chemical. The CAS® Number Cross-Reference Index (see page 2701) lists Chemical Abstracts Service Registry Numbers in ascending order together with the corresponding Aldrich Handbook page number. The Product Number Index (see page 2773) lists the product number in ascending order together with the corresponding Aldrich Handbook page number.

# **Other Resources for Product Location**

- Visit sigma-aldrich.com and use our advanced search features to quickly locate and order Aldrich products
- Contact our Technical Services staff who can search for products currently in the Handbook as well as those listed since its publication. They would be glad to help. Simply give them a call (see back cover for contact information)

# Labware

Due to our expanding selection of lab equipment & supplies, Sigma-Aldrich is introducing a dedicated Labware Catalog. This NEW dual-volume set containing the Aldrich Handbook of Fine Chemicals along with the Sigma-Aldrich Labware Catalog was delivered together in a shelf display box for convenient access and storage.

We welcome your comments and suggestions regarding this new format. Please email us at labware@sial.com.

# A Wide Range of Labware for Chemistry & Life Science

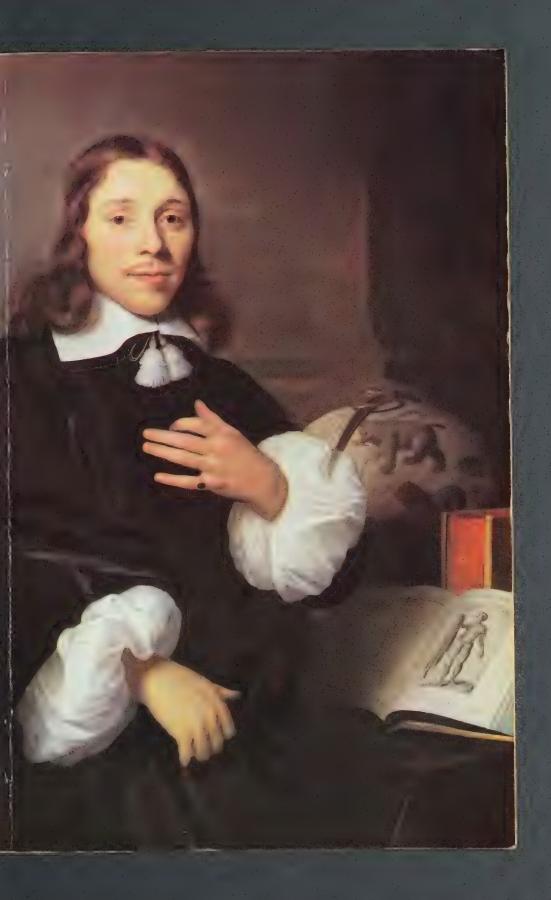
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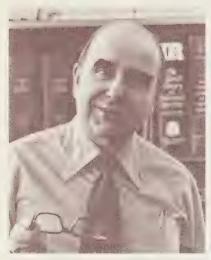
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Throughout our years of serving chemists we have striven to provide an increasingly comprehensive range of high-quality products at competitive prices. Speed is of the essence and so we ship most orders on the day of receipt.

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1984-1985

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A valuable resource for chemists, researchers, students and chemical purchasing agents

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spectrophotometric solvents ... reagents for hydroboration ... organometallic reagents ... polymers ... catalysts ...

ion-exchange resins and adsorption media ... atomic absorption standards ... precious metal salts ... an expanded specialized glassware and equipment section and several new product lines including HPLC solvents ... pure elements ... spin labels and optically active compounds.

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Chemists Helping Chemists in Research and Industry



ALDRICH CHEMICAL CO.

P.O. Box 355, Milwaukee, Wisconsin 53201 USA

# ABOUT OUR COVER



When this portrait (oil on canvas, 38 x 32 inches) was sold unframed and dirty at Parke-Bernet in 1981, it was simply called "Portrait of a Gentleman" by Isaac Luttichuys. Our chemist-collector was intrigued by its quality and its scientific interest — the celestial globe and the book on anatomy which must relate to the sitter. Actually, the portrait is signed and dated 1657. In a paper on Luttichuys, William Valentiner described it as one of the artist's most charming works. The sitter may have been Cornelis Danckerts, well-known Amsterdam publisher and maker of globes. The book is a 1647 Danckerts' edition of Vesalius' Anatomy. The curious engraving is Gasparo Becerra's "Muscle Man Holding His Own Skin" (Fig. 1) which had first appeared in

Valentiner pointed out that while Luttichuvs was not well known, his works were good enough to have been mistaken for those of Vermeer and Terborch. The quality and scientific interest of this painting make it a natural for the cover of our Catalog/Handbook.

Valverdes' Historia de la composición del

1) Valentiner, W.R. The Art Quarterly 1938, 1, 151.

If you would like to have a reproduction of this painting, please do not tear off this cover: we will be happy to send you a full color print of the painting (suitable for framing) for \$2.00, postpaid.

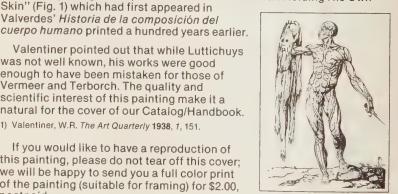


Fig. 1



# **Chemists helping chemists**





With Aldrich you can be assured of our commitment to unsurpassed quality and service. Our products are rigorously analyzed using modern instrumentation and carefully packaged to maintain high quality. Once you place an order, it is our goal to ship it the same day. Should any questions arise before or after placing an order, please contact us. We have an experienced technical support staff ready to listen and assist.

**This new** Aldrich Catalog/Handbook contains 34,000 products including 4,000 new products. We have added hundreds of new application references to our listings as well as references to new Aldrich publications. To help you locate products more easily we have also added two new cross-reference indices (CAS number and product number).

"Your research interests and needs are extremely important to us. In fact many of our new products come from suggestions by researchers such as yourself. We are chemists helping chemists worldwide."

Clint I ama

Jai Nagarkatti

Dovid R. Harvey

# Aldrich

(R)

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# TO PLACE ORDERS





# **CUSTOMER & TECHNICAL SERVICES**

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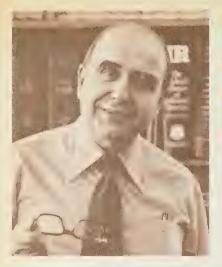
"Our door is always open please give us a call."

This colorful masterpiece entitled "Street Musicians at the Door" (detail) (oil on canvas, 68.6 x 55.9 cm) was painted by Jacob Ochtervelt in 1665. Ochtervelt's reputation still stands on the "high life" scenes of patrician everyday life which he executed during the third quarter of the seventeenth century. As still-life painting and portraiture became increasingly sophisticated in style and subject, so did Ochtervelt, Johannes Vermeer, Jan Steen and others turn to more stylized treatments of genre life. The complete image above depicts the two distinct worlds: an elegant interior with bright color and clear light, and a monochrome exterior with musicians in rustic clothes, seen through the open door. The interior reflects Vermeer's influence in light, color and tranquility; the exterior shows the jolly, noisy and rougher subjects of Jan Steen. The contrast is so striking and the influences so unmistakable that the painting is a virtual pastiche of these two artists.

Ochtervelt's entrance hall paintings are the reverse of Steen's scenes of street life at exterior doorways, and pictures in the museums at Berlin, The Hague and Amsterdam show similar rustic characters and monochromatic treatment derived from Steen. In the end it is striking opposition of the family's private life with that of the external world which is the main theme here, symbolized by two differing artistic styles.

The painting is in the collection of The Saint Louis Art Museum.







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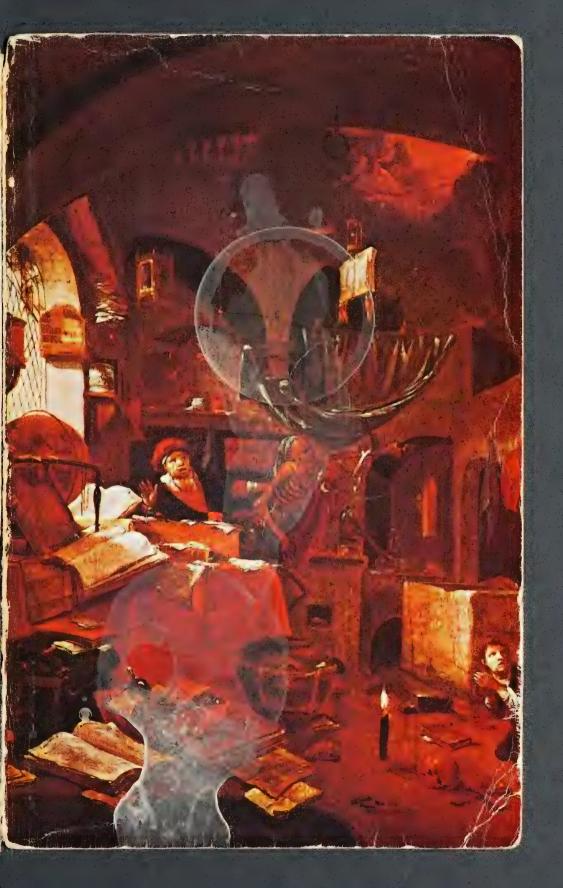
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BIOCHEMICALS

# The Source

for over 18,000 compounds including Polymers, Deuterated Solvents, Enzymes, Boranes, Spectrophotometric Solvents, and Rare Chemicals

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Aldrich Chemical Company, Inc.



# **About Our Cover:**



The alchemical painting on our cover seems to be singularly appropriate for our Handbook because it is probably the only known 17th century Dutch depiction of an actual transformation of a base metal into gold. What a weird scene it is! While the senior alchemist says his incantations, the terrified laboratory technician kneels within the magic circle: two candles facing east-west, a skull, crossed bones, blood from a freshly killed animal and a Bible. A block of metal is suspended from the ceiling, a skeleton blows into a trumpet, lightning illuminates the laboratory - and the sun is shining outside. The painting is signed by Thomas Wyck (1616-1677) who painted many alchemical paintings, but none quite as wild as this. Could Wyck have had a specific scene in mindperhaps from one of the many versions of Faust? Our chemist-collector would be happy to hear from any reader who might recognize the actual literary passage from which the artist drew his inspiration.

We, of course, can only smile. If only the alchemist had had our Handbook - how much easier his work would have been!

If you would like to have a reproduction of this painting, please don't tear off this cover; we will happily send you a full color print of the complete painting (suitable for framing) for one dollar, postpaid.



# **CHEMISTS HELPING CHEMISTS**

Customer satisfaction is most important to us. We visit universities and industrial customers frequently to ensure that we understand and meet our customers' needs.

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alexand Bank David B Hovey ( To ) ...

Alfred Bader

David Harvey

Jai Nagarkatti

We are dedicated to preserving our tradition of service and quality. If you ever wish to discuss our products and service, please do not hesitate to call us.

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# General Correspondence

P.O. Box 355 Milwaukee, WI 53201 USA

## Office Hours

Monday - Friday 7:00 am - 7:00 pm Saturdays, Sundays & Holidays 8:00 am - 12:00 noon

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# Aldrich Chemical Company, Inc.

1001 West Saint Paul Avenue Milwaukee, Wisconsin 53233 USA

# **ABOUT OUR COVER**



Our chemist-collector can't remember ever looking at a portrait which gave him more pleasure than this of a young, serious girl (oil on panel,  $15 \times 11 \frac{1}{2}$  inches). The painting caused him one sleepless night before he purchased it at an auction in London recently, and has given him countless hours of pleasure since.

We have had many old-master paintings on our catalog covers, but none of such modest and informal beauty.

We can be certain where and when this was painted—in Holland about 1645—but we do not know the painter. Many Dutch artists of the Golden Age painted portraits of children, but few with such an enchanting direct gaze, such trusting eyes. Did this girl affect her contemporaries as she affects us—and what became of her whose simple beauty is captured here in paint?

Surely, a work of such quality is a fitting cover for our Catalog/Handbook which we try so hard to make the best in the world.

If you would like to have a reproduction of this painting, we will be happy to send you a full-color print suitable for framing for \$2.00, postpaid.

ORGANIC CHEMICALS CATALOG



BULK CATALOG



# **ORGANIC BULK CATALOG**





# ABOUT OUR COVER

When we asked our chemist-collector which of his paintings most clearly depicted massiveness, he unhesitatingly chose the painting on our cover. And so it became our choice for our bulk catalog.

Our chemist had acquired this painting from a small gallery in Copenhagen where it had just come from the family of Gauguin, the great painter. Neither Gauguin nor the gallery owner had any attribution. Nonetheless, our chemist bought this, and the first night could not sleep—haunted by the intensity of this painting beside his bed—Ezekiel in the Valley of Dry Bones.

Since then a number of art historians have seen and admired this painting. Some have thought that it was painted by Fragonard; our collector thinks it is earlier and Italian, perhaps one of the very paintings that influenced the young Fragonard to paint many such studies during his travels in Italy.





ALFRED BADER CHEMICALS

LIBRARY OF RARE CHEMICALS



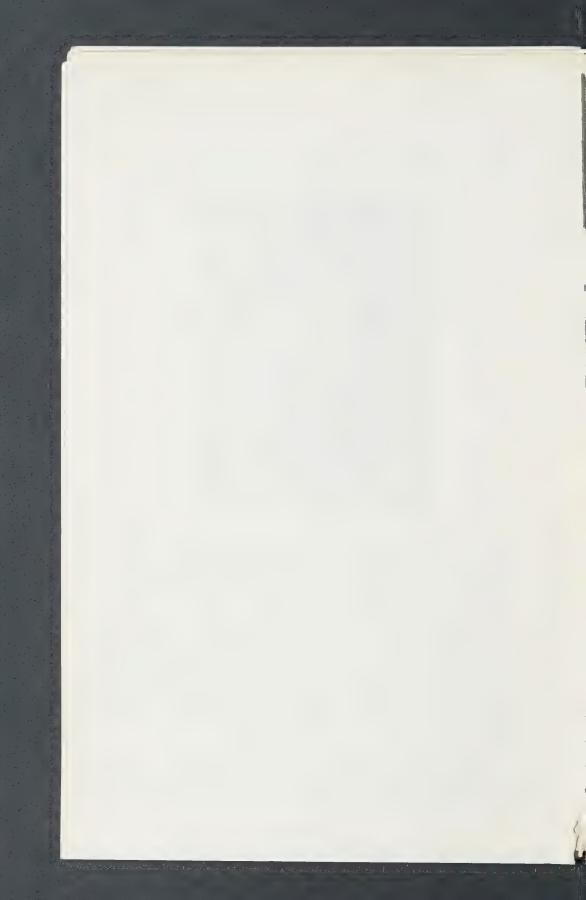
# **About Our Cover:**

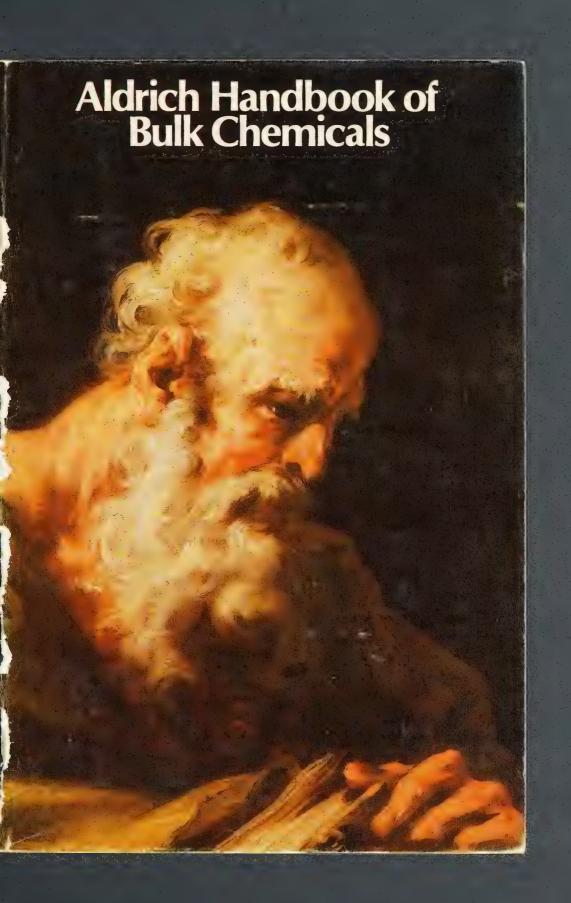


One of our chemists collects old Dutch and Flemish paintings, and when we asked him some years ago which of his paintings might best fit the cover of our first *Library of Rare Chemicals* catalog, he quickly pointed to the sketch you see. Nothing, he thought, could better depict surprise, and surely the concept of a library of rare chemicals, computer-coded, of thousands of out-of-the-way chemicals is bound to evoke surprise.

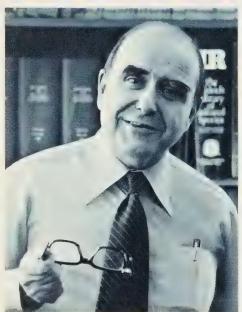
Since then, hundreds of our customers have told us that this had been the finest cover we ever used, and we have often been pleasantly surprised to see this well-known face staring at us from the most unexpected places. Thus it seemed logical to retain this cover: surely surprise will be even greater when our customers realize that we now offer 15,000 such chemicals, by name, structure and molecular formula. And we hope that our competence in offering our library will approach the ability of this artist who worked in Antwerp around 1630.

If you would like a reproduction of this "Man Surprised", do not tear off the cover — we shall happily send you a reprint of the complete painting (suitable for framing) for one dollar, postpaid.





# Aldrich for Bulk Chemicals



As Aldrich has grown, so has its capability to offer larger quantities of chemicals. I still remember, with great pleasure, the very first bulk order we received, back in 1955, for 500 lbs. of suberic acid. Now we accept a good many orders for tonnage lots every week, and many of these bulk orders are shipped from stock. Just ask for a ton of oxalyl chloride, dihydropyran, hexanetriol or 3-hydroxypyridine.

Many of our customers have told us that they use our Catalog/ Handbook as much as a handbook as a catalog. Which handbook lists as many physical constants, literature references, and hazard warnings as ours? And so we hope that our bulk-chemical customers will appreciate these even more detailed descriptions of some of the products we offer in bulk. Please remember, however, that these 468 data sheets cover just a sampling of the thousands of products which we handle in bulk. If you need a product not included here, please ask. If it's listed in our Catalog/ Handbook, there is a good chance that we can offer it in bulk.

Gefra Boan.



# **Aldrich Inorganics**



Aldrich Chemical Company Milwaukee, Wisconsin

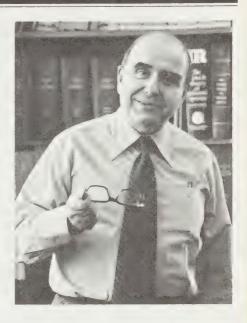
# Why Aldrich for Inorganics

Chances are many of the organic chemicals in your laboratory bear the Aldrich label, but until recently you wouldn't have found many inorganic chemicals in our comprehensive Catalog/Handbook.

However, for some years we had felt that there was a need for a reliable supplier of inorganics; thus, we selected several hundred fine inorganic reagents to include in our most recent Catalog/Handbook.

As it became known that Aldrich was considering inorganics, we began to receive inquiries — many relating to inorganics used by the organic chemist, but some also needed by the inorganic, analytical and physical chemists.

(Entertaining questions and suggestions from the research community has traditionally received very high priority at Aldrich; your input



from the inorganic area will be held in the same regard.)

In response, the distribution of this supplementary catalog allows us to present chemists with a compact collection of over 1,000 "Aldrich Inorganics," including silica gels, Dowex and Rohm and Haas resins, specialty and high-purity salts and solutions, catalysts, precious-metal salts, borane reagents and other air-sensitive chemicals, plus supportive equipment and services.

We have always felt that by applying standards and practices derived from many years' experience in the organic field, we could build toward providing the research community with a unique source of products and services which span the entire chemical spectrum.

For the inorganic, physical and analytical chemists having limited exposure to Aldrich, we suggest that you ask a few organic chemists about us — then try us yourselves. We think you will be pleasantly surprised to find a single source capable of handling your chemical requirements in a personal manner.

Aldrich — chemists helping chemists in research and industry.

Gefra Boar.

Dr. Alfred Bader, President Aldrich Chemical Company, Inc.

# **Aldrich Inorganics**

Features over 1,000 listings of inorganic chemicals . . . ultrapure salts . . . atomic absorption standards . . . reagents for hydroboration . . . organometallic reagents . . . heterogeneous and homogeneous catalysts . . . ion-exchange resins and adsorption media . . . drying agents . . . precious metal salts . . . specialized glassware and equipment . . . developmental reagents. Data include prices, physical properties, Chemical Abstracts registry numbers, literature references, handling precautions and disposal methods.

ALDRICH

chemists helping chemists in research & industry

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## **About Our Cover**

When we asked our chemist-collector to suggest a painting which would be appropriate for reproduction on our cover, he immediately nominated this striking representation of an alchemist intent upon transforming lead into gold.

While it is unfortunate that the greatest artists—Rembrandt, Velasquez, Vermeer—did not paint alchemical subjects, many of the lesser known Dutch artists did, and this, painted around 1660, is by one of them, Cornelis Bega.

Bega must have liked the subject because he painted it at least twice, with many minor variations, the second version being the well known smaller work in the collection of the Fisher Scientific Company. An essay in our *Aldrichimica Acta*, 4, 17 (1971) discusses the relationship between the two paintings.

To us the painting is a thing of great beauty and of immediate interest to every chemist as it illustrates how a laboratory looked in the 17th century. Perhaps things haven't changed so very much, as this alchemist's workshop reminds us of our collector's desk.

We expect the alchemist's work might have been considerably easier if only he had possessed this catalog! In any case, we are certain that Bega would enjoy knowing that his masterpiece graces such a fine compilation of inorganic chemicals.





\*Your Guide to Summer in the City!



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# Millof the Millof the

The inside scoop on Milwaukee antique collecting. And some great places for a treasure hunt.

by Mary Van de Kamp Nohl ~ photos by David Bader

Newberry and Lake Drive. Of course, the traffic cops used to be at the four corners directing traffic. All gone now.

SEARS: They used to have passenger boats between here and Chicago. A boat called Christopher Columbus, a whaleback steamer, would go everyday from here to Chicago. And there were boats that would go north to Green Bay. One summer I went up to Sturgeon Bay to pick cherries. A lot of people would go there to pick cherries. We took the boat.

SPORIS: My dad had a car. My dad was a big shot. It was, I remember, a Buick.

SEARS: On Hampshire and Hackett, there's a fairly large duplex my father had built. In 1910. Well, my father was not foresighted enough to realize the day would be coming when everyone would own a car, so he built this duplex over the whole lot and we didn't have room for a driveway, so we had to rent a garage.

#### ETHNIC CULTURE

sports: My friend Elsie was a German girl and used to teach me German. I said, "I hate to speak it," and she said, "You must speak German when you are with me." I couldn't speak German, but my dad taught me how to sing in German. He was No. 1 German – oh, was he strict. But I didn't care about Germany. I still remember a German song. It was a song about a bird.

STARS: I was living on the East Side, and there weren't too many Germans. The Third Ward, we used to call that Little Italy because so many Italians lived there. It was a pretty poor section of the city.

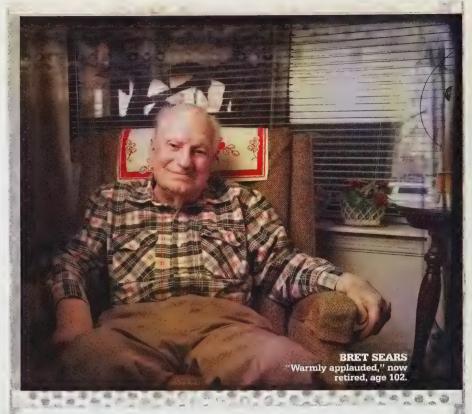
SPORIS: My mother was Polish. She made homemade Polish sausage. I can speak Polish. And Slovenian, a little bit. They taught us in English at St. Josaphat's School, and it was so hard for me.

RINDFLEISCH: Rindfleisch is just as German as can be. However, when my grandfather brought his family to this country, and my dad was a year old, Grandfather said, "Now we're in the United States, no more talking German." His English was a mixture, partly German and partly English, but it was what he called United States.

#### **KEEPING COOL**

SPORIS: No air conditioning. Nothing to do but sit and take it.

GEISLER: You just suffocated. You



suffocated with the windows open. It was pretty miserable.

SEARS: We had electric fans.

SPORIS: We used to swim in Lake Michigan. We had a house near the [Kinnickinnic] river, and I used to be in that river all the time. One day, Elsie and I, we skipped school and went to the river to swim.

GEISLER: My mother made our swimsuits out of a pair of bloomers and a dress with a big, wide skirt. It was quite stylish. I don't think anyone today would know what bloomers are. I'd put on a suit and walk out. I swam in the lake and in the river. I also ice skated on the river. It depends on your definition of clean, but we went in anyway.

SPORIS: I remember the ice box. Well, half of it was where you would put a block of ice, and below you put the food.

#### **ENTERTAINMENT**

SEARS: There used to be six theaters on Wisconsin Avenue. The Alhambra was a magnificent theater. When I was a little kid, maybe 8, my folks took me to the Alhambra to see a movie called *Huckleberry Finn* and somehow we got separated on the way out. I got lost. I couldn't find my parents. Here I was at night, an 8-year-old kid Downtown. Well, I walked all the way

home. I found my way by following the street car line.

RINDFLEISCH: I remember the old Davidson Theater. They had legitimate actresses and actors.

SEARS: There were three vaudeville theaters [Downtown]. The Palace was the biggest, right near Sixth Street. And the Miller, on Third Street, between Wisconsin and Wells. Then there was the Riverside.

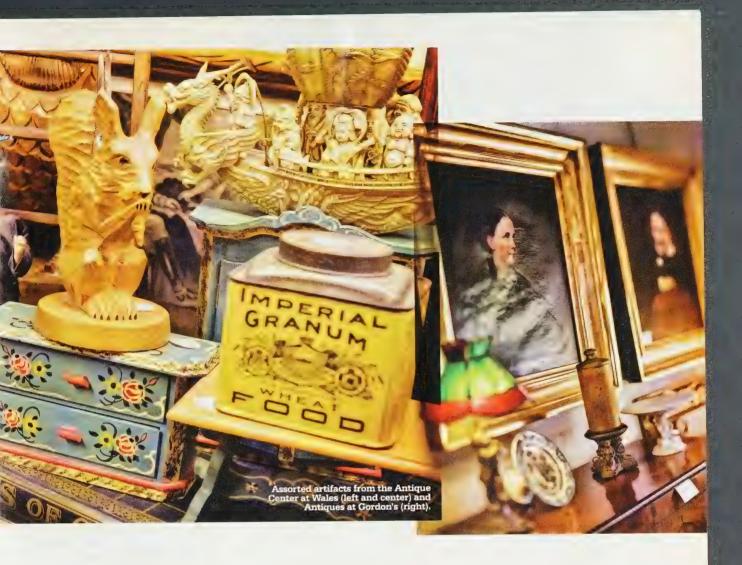
SPORIS: My husband owned a bar. Sporisz Saloon. He had it undercover [during Prohibition]. He was a smart, slick man. He used to go for that beer, to a little town, I don't know the name of it. You couldn't do nothing to him. Cops used to come by and drink beer. I didn't like it because it was so bitter.

SEARS: They had many concerts. A band played in different parks. On Monday night maybe it was Humboldt, Wednesday night maybe it was Washington. I think they were at Lake Park on Friday nights. They'd play all summer. It was the same program at all of the parks.

#### SCHOOL TO WORK

SEARS: My mother was a piano teacher and gave me lessons all the while I was in

continued on page 92



Alfred Bader was a struggling Milwaukee chemist on a New York business trip when he purchased his first old master painting. Bader knew more about phytochemicals than fine art, but he liked the painting and the dealer was willing to let him pay in 16 monthly installments of \$50.

Only later did Bader discover that *Man Surprised*, the portrait of Adriaen Brouwer, had been painted by 17th century Flemish artist Joos van Craesbeeck (the dealer had credited another artist). It had been a good investment.

Back in Milwaukee, Bader built a successful corporation, the Aldrich Chemical Co., and never had to buy another painting on time. Over the next 58 years, he became a relentless student, picking the brains of the world's greatest experts in Dutch and Flemish art and amassing an impressive collection of 17th century paintings. Last January, Bader sold Rembrandt's 1635 *Minerva in Her Study* to a New York collector for what may be a world record: \$37.5 million.

Not everyone becomes a collector on Bader's scale, but the advent of "Antiques Roadshow" has countless Americans scouring their attics for treasures left by Grandma or Aunt Ethel. Collecting has gone mainstream. Thanks also to eBay, Martha Stewart, price guide gurus Ralph and Terry Kovel, and celebrity collectors like Oprah, there has never been a time when average folks were more aware of the value of collectibles.

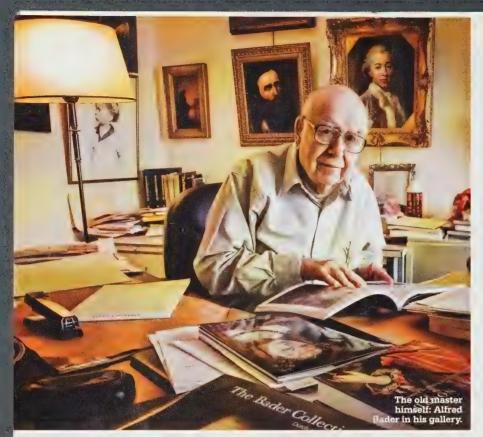
And Milwaukee, it turns out, is a great place for treasure hunting. "Dealers from across the country know the kind of deals we have here," says Third Ward consignment shop operator Billie Dyszelski. They often send "pickers" – the middlemen of the antique business – to shop here, because Milwaukee has a reputation as a city with a history for appreciating quality and a frugality that keeps prices modest.

#### Who Collects

"Ten percent of the population has the collecting gene," says Grafton antique dealer Gordon Kirsten. You can identify most collectors early on, he says. They're the kids collecting bugs, McDonald's give-away toys and baseball cards. Kirsten collected rocks, butterflies and comics. Bader started with stamps.

But some start later. Native Milwaukeean Ralph Kovel and wife Terry bought their first antique, a \$25 vintage music box, when they were courting. With 96 books to their credit, the Kovels reign as the king and queen of antique and collectible price guides. The Kovels – through their monthly newsletter, a weekly column in 130 newspapers, an Internet e-zine and countless appearances on TV – keep tabs on the middle and lower end of the antique and collectibles market.

Perhaps reflecting Ralph's childhood spent growing up on Grant Avenue in frugal Milwaukee, the Kovels always collect



"what's not too expensive," says Terry. The couples' most valuable collection, she says, occupies their basement, a veritable general store filled with advertising collectibles.

Collectors come in many stripes, Terry says. They may be investors, decorators, purists attracted by the history and quality of an item, status seekers looking for prestige, or buyers recapturing their youth by buying the toys of their childhood. You may be a collector without even realizing it: It only takes five items to make up a collection, Terry says.

Bader, whose one purchase turned him into a collector, calls himself an auction and antique shop addict. He will head to Europe again this summer to scour shops for masterpieces obscured by dirt and neglect. At age 84, he runs the low-profile Alfred Bader Fine Arts Gallery in an Astor Hotel suite, where he sells what's now the hottest category in the metro antique and collecting market: reasonably priced, good-quality vintage paintings. "I have the best job in the world," he says.

Antique collecting itself is relatively new. People didn't collect until the 1950s, Kovel said on a recent Milwaukee visit. "Before that, you either were wealthy and you inherited [antiques], or you were poor, and you had used furniture." Now, anyone can become a connoisseur and there are more antiques than ever. Anything at least a century old was once the standard, but

today anything more than 50 years old is considered an antique.

#### Getting Started

**Alfred Bader has two rules** for collectors. The first: "Never buy anything unless you really love it."

Even veteran collectors can't always be sure what they're buying is the real thing, says Laurel Turner, curator of exhibitions and collections for the Charles Allis and Villa Terrace museums. "That's why you should always buy things you just love. That way you will never be disappointed," she says.

Riverview Antique Market dealer Victor Mora advises new collectors to start slowly and buy only inexpensive items until their knowledge and confidence grows.

# What to Collect & Where

Almost anything that interests you is fair game. There is almost no limit to what people collect. In her 20 years as a dealer, Fox Skylight Gallery of Antiques manager Sandy Kelsenberg has sold everything from a KKK membership handbook to an anti-vampire kit complete with impaling stake, holy water and rosary. She's sold a set of false teeth samples and even a vibrating belt reducing

machine like the one Lucille Ball used in an episode of "I Love Lucy."

Collector Joe Pabst, a descendent of the local brewing family, favors what he calls "the curious and the macabre." Among his prized possessions: a World War Iera prosthetic wooden arm displayed as a sculptural object on a table in his home, a 100-year-old veterinarian's syringe, and "a crappy old hotel chest of drawers" that he had an artist refinish to complete a bohemian East Side interior that includes a hallway ceiling of claret red covered with a collection of 250 antique prisms.

# Where Should you Start Shopping?

The antique market begins with auctions, estate sales and flea markets. That's where dealers buy wholesale, often using pickers to do their buying. The secret of estate sales is to arrive an hour or more before the official sign-up sheet goes up to get a priority position.

Other "wholesale" avenues include consignment and second-hand shops. If you wait until an item sells in a retail shop, you

will pay much more.

"The rule of thumb is that dealers like to triple the price they paid for something. One-third represents what it cost them, one-third goes for rent and one-third is profit," says Fox Gallery's Kelsenberg.

But for the educated collector, who learns a lot about, say, 20th century art glass, there are bargains to be found even in the top antique shops. Says veteran antique shop owner Kirsten: "The best collectors in any category will know more than the most knowledgeable dealer because we have to be generalists."

And be careful of buys on eBay. Though the online auction site has taken steps to address problems with fraud, there's no substitute for holding something in your hands when it comes to evaluating its quality and authenticity.

#### Look for Quality

**Bader's second rule:** "Always buy the very best quality you can afford."

Be wary of damaged goods, no matter how old or interesting the item looks. "No one wants damaged merchandise anymore," says Jim Dieter, owner of Blackhawk Antiques Market. "I wouldn't even give you a dime for it." As gas prices and living costs rise, lower-end buyers are less

active and higher-end buyers seldom take a chance on damaged items, unless it's an incredibly rare piece (say a 1600s delft charger). "The business has changed a lot in the past four years," Dieter adds.

Fine quality and unique items hold their value and keep on selling. "Fairly priced, high-quality, rare and unique items sell without any problem," says Gordon. "The real problem is finding enough of them."

The best quality is always the best investment. In art glass, it's Steuben and Tiffany. Sevres and Meissen in figurines. Roycroft and Stickley in the Arts and Crafts movement. And in books, it's early editions of classic best-sellers. "It's always better to have one great item at \$100 than 10 mediocre things at \$10," adds Kelsenberg.

The good news? Much of the best is still affordable. "A lot of people see an antique and say I could never afford that.' Well, you could. And a lot of things, including antique silver and furniture, cost much less than the things in stores now, and the quality is much better," says Gurnee Antique Center manager George Zukowski.

#### How to Bargain

With any purchase, it's important to bargain diplomatically. "Dealers just hate it when someone says 'I'll give you this much,'" says Joanne Toman, a Riverview Antique Market associate. It's better to say, "Can you do any better on this?" At many shops, simply asking will net a discount of 10 or 20 percent on items priced over \$10 or \$20.

If you love something that's out of style, buy it now. It's on sale. And even if you're after what's hot, "The buys are still out there," Terry Kovel says, "at church sales, little auctions, big auctions, shops."

#### How to Avoid Fakes

In January 2006, Villa Terrace Decorative Arts Museum opened an exhibit of Asian antiquities, including fine old ivory carvings belonging to Dr. Clifton Peterson, a prominent local collector. Peterson assembled the exhibit himself with the help of local appraiser Janice Kuhn, says Turner, who assumed her position as curator for Villa Terrace after the show ran.

(If Kuhn's name sounds familiar, it's because she was convicted of four counts of felony theft in 1991 stemming from the sale of antiques for consigners who were



#### AUCTION GALLERIES:

BAILEY'S HONOR AUCTION SERVICE. Auctions held at the Richfield Chalet, Carol Miller auctioneer. 1271 Hwy. 175, Hubertus, 262-569-8687, baileyshopor.com.

## CEDARBURG AUCTION CO. "The middle-of-the-road items,

at times, they're giveaways," says one regular Cedarburg auction-goer. The auctions are held at Circle "B" Recreation Center, 6261 Hwy. 60, Cedarburg, 262-377-4444, cedarburgauction.com.

#### SCHRAGER AUCTION

GALLERIES. Milwaukee's banks have put their trust in AI Schrager for more than 50 years when it comes to liquidating the estates of the wealthy. Examine auction items at the gallery, then bid from the comfort of home via the Internet. 2915 N. Sherman Blvd., 414-873-3738, schragerauction.com.

### THE HOUSE IN THE WOODS INC. Weekday auctions are

INC. Weekday auctions are very popular with antique dealers. The annual holiday sale is a big hit. S91 W37851 Antique Lane, Eagle, 262-594-2334, houseinthewoodsinc.com.

#### PAUL AUCTION COMPANY

Sunday antique and collectible auctions. N131 County Road S, Kewaskum, 262-338-3030, paulauction.com.

#### CONSIGNMENT SHOPS:

CHATTEL CHANGERS INC. Chattel Changers keeps prices reasonable, and they drop 15 percent for each month the item is in the store. That brings a steady traffic of collectors, dealers and pickers. 2520 E. Capitol Dr., 414-961-7085, chattelchangers.com.

#### FOX SKYLIGHT GALLERY OF ANTIQUES, BASEMENT

LEVEL. Shop manager Billie Dyszelski says she caters to young people from Bay View and Riverwest who are just beginning to collect, but antique dealers are also regulars at her eclectic shop, which includes Wisconsin art from the 1800s through the present, 1950s and '60s commercial and home furnishings, old wicker, and outsider and folk art. 112 E. Mineral St., 414-382-0007.

LEGACIES LTD. Items are priced reasonably and prices fall 15 percent every 30 days. Dealers, collectors, decorators and even moms and dads outfitting their grown children's homes frequent the place. 7922 N. Port Washington Rd., Fox Point, 414-352-8114, legaciesttd.com.

#### THE CONSIGNMENT STORE - PATRICIA FRANCES

INTERIORS. A veteran appraiser and antique dealer, Patricia's consigners keep her 15-year-old shop filled with interesting antiques, including rarities like the "Mediterranean pass," bearing the signature of U.S. President John Quincy Adams, which sold to a local attorney recently for \$600. W62 N634 Washington Ave., Cedarburg, 262-377-7710.

#### ANTIQUE SHOPS:

#### ALFRED BADER FINE

ARTS. More like an art gallery for collectors. European and American paintings from the 1600s to the late 20th century; originals and antique copies. More than half of the gallery's paintings sell for less than \$1,000. "Why would anyone buy prints when they can buy an oil painting for the same money?" asks Bader. No shop hours; call to arrange an appointment. Astor Hotel, Suite 622, 924 E. Juneau Ave., 414-277-0730.

#### ANTIQUES AT GORDON'S

The area's largest one-dealer shop, this 5,000-square-foot barn is near I-43. Gordon's features period to country furniture, porcelain, fine glassware and art pottery, postcards, American Indian and fine art antiques. Proprietor Gordon Kirsten has been here for almost 40 years. He's an authority on art glass and Indian artifacts. 2275 N. Port Washington Rd., Grafton, 262-377-4313.

#### ANTIQUES CENTER AT

WALES. Ron Christman and wife Debby are recognized as two of the area's finest dealers. They focus on quality 18th, 19th and early 20th century furniture, accessories, folk art and paintings, with a specialty in Early American and painted furniture. And Ron runs a side business providing period frames for paintings. 323 E. Summit Ave. (Hwy. 18), Wales, 262-968-4913.

#### ANTIQUE CENTER - WALK-

ER'S POINT. Really three shops: Our favorite is the thirdfloor collection of men's vintage clothing, shoes and accessories - best in the region, Good selection of women's vintage too, all by DIME A DANCE (414-383-3036). You'll find quality 1940s lizard handbags (\$35) and matching vintage shoes, costume iewelry. Bakelite and Mexican silver, copper by Matisse and Renoir, along with collectible head vases, books, inexpensive early pressed glass and golden oak furniture. The mid-floor shop, Asiana, sells recent Oriental imports. 1134 S. First St., 414-383-0655

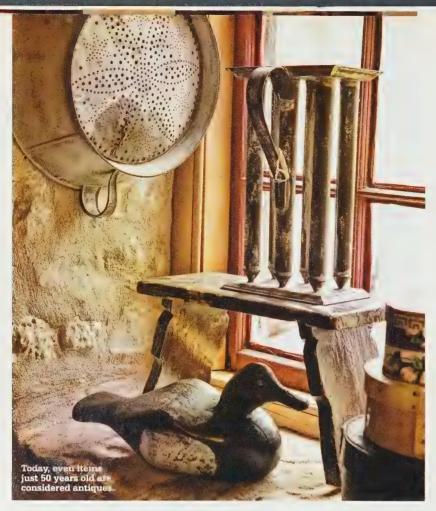
#### **BLACKHAWK ANTIQUE**

MARKET. No mundane rummage here. Blackhawk's 30,000-square-foot Cream City brick warehouse and its 125 dealers are higher-brow, offering 18th century furnishings and accessories, Deco and 20th Century Modern, paintings, vintage lighting, costume iewelry and more. Some shops won't deal on prices, but proprietor Jim Dieter considers it part of his job. "I try to make it a win-win for both the seller and the buyer," he says. The adjoining PIERCE REGAL shop features a good selection of shiny refinished furniture. 633 S. 12th St., 414-385-9999. blackhawkantiquemarket.com.

#### CLINTON ST. ANTIQUE CENTER. Tiny shop distin-

guished by its reasonable prices and beautiful garden out back. Inside: advertising items, brewery collectibles, Milwaukee

Fronting of the page //



never paid.)

Milwaukeean Marvin Sokolow, an "Antiques Roadshow" Asian art appraiser, saw the show and fired off a letter berating the museum for passing off 1960s reproductions as artifacts from the Ming and Ch'ing Dynasties.

Sokolow says that when the Milwaukee Art Museum installed its new Asian Gallery a few years earlier, then-director Russell Bowman hired a world-class expert – Dr. Stephen Little, then-curator of Asian art for the Art Institute of Chicago – to verify the authenticity of every item. "That's the way things should be done when there is no specialized knowledge on staff," he says.

But Turner is more sanguine. She says Asians have been copying their own art for 4,000 years. "Oriental objects are very difficult to date because they reuse symbols and even ancient ivory. It's considered a tribute to the past."

When it comes to verifying authenticity, even big-name museums have been embarrassed. Curators at the Henry Ford Museum and Greenfield Village in Dearborn, Mich., gloated over their coup of purchasing a Pilgrim-era Brewster chair

for a mere \$10,000 in 1970. Seven year later, Rhode Island artisan Armand La Montagne told museum officials they'd find his mark at the base of one of the chair's spindles. He'd crafted the chair using historic techniques in an effort to embarrass experts blinded by their enthusiasm for a bargain. The museum had fallen for his hoax. For a time, it displayed the chair as a lesson to others.

In recent years, the number of reproductions designed to look exactly like the originals has exploded. The Kovels recently wrote that you could identify a particular porcelain figure as a copy because the original never had blue feet. "Well, the Chinese read what we write, too, and they started making copies in the correct color," Terry Kovel laments.

Collectors like Bader and Sokolow say the best defense is to develop your own expertise by visiting top museums and the best antique shows, touching the real thing and debriefing the most respected authorities, then pouring over auction records and reference books yourself. Most veterans of the business are delighted to share their knowledge, as are the members of collecting clubs for everything from Red Wing

pottery and Steiff animals to cash registers and cut glass. Ask dealers who carry the items you're interested in whether they know of a collector's group or do an Internet search to find one.

Another bit of advice from Kovel: Deal only with well-known shops of longstanding. "Odds are they're honest," she says. "But ask a lot of questions. Most people won't lie, and ditch them if they won't give you a letter in writing saying this is a 17th century whatever if you're paying good money. And if someone's selling antiques in a [temporary] hotel [sale], the odds are they're not antiques."

Another great resource – and one of the city's best kept secrets – is the Milwaukee Art Museum's American Heritage Society, which hosts lectures, workshops and exclusive tours of the homes of renowned private collections.

"In time, you'll train yourself to spot real quality and the true signs of age and wear," says Mora.

If you do make a mistake, consider it a learning experience, says Sokolow, who once acted in the enthusiasm of the moment at an auction, paying \$1,000 for a \$20 Chinese reproduction. He put the item in his closet as a reminder that he's not infallible.

An hour's drive south of Milwaukee, the Gurnee Antique Center provides an admirable customer service in two glass display cases filled with reproductions of classic pieces, ranging from antique Staffordshire figures of recent Chinese vintage to cast iron banks aged by burying them in dirt to Roseville pottery complete with the original raised letters mark.

"It's almost daily that someone wants to buy something out of those cases even with them labeled reproductions," says manager George Zukowski. "And they would buy it too, if we put a price on it. A great deal of this stuff is being sold by retailers – Home Goods, TJ Maxx, Tuesday Morning and elsewhere – including a lot of new majolica [a richly colored glazed art pottery] ... it's creating all sorts of problems."

#### Selling your Treasures

Let's begin with a reality check. Not every old thing in your home is worth big bucks. "The 'Antiques Roadshow' and all that is making people crazy," says Karen Hartay, manager of Pilgrim Antiques Mall. "They all think they have something worth

a million dollars."

Many dealers find themselves regularly breaking the bad news to would-be sellers. Zukowski recounts how a woman came into his shop with a platter similar to one valued at \$5,000 on the "Antiques Roadshow." "I had to tell her that one on TV was made by Limoges – hers wasn't. And that one was in perfect condition. Hers had a chip."

Another woman came in with Grandma's cookie jar expecting to sell it for big money. "I had to ask her if Grandma was alive last Christmas, because the Macy's sticker was still on the bottom," he adds.

As for the prices quoted on "Antiques Roadshow," dealers note that these are for insurance [replacement] purposes, which differs from what a dealer – who needs to pay the rent and make a profit – will pay. "If you are selling something to an antique dealer," Terry Kovel says, "you can't expect to get more than half the retail price."

Value and price aren't determined just by what an object is or even how old it is — things from the 1960s may fetch high sums while 1900s items languish. It also matters where an item has been. In other words, Jackie Onassis' pearl necklace will always be worth more than yours, even if your pearls are bigger and have a better nacre and luster. "In real estate, it's all about location, location, location," says veteran auctioneer Al Schrager. "Well, with antiques, it's situation, situation, situation."

As for selling treasures on eBay, Kovel notes that only one-third of the items listed there actually sell the first time through.

#### Badger Chic

Regional arts and crafts from the 1700s through the 1960s and '70s are hot all over the country, says Kovel, and the museums that specialize in them are growing as well. The old West Bend Art Museum, the foremost collector of Wisconsin art, has been renamed the Museum of Wisconsin Art, and it's raising \$11 million to build a new home.

On Sept. 11, the importance of Wisconsin regional art and crafts will be recognized when the Milwaukee Art Museum opens its new exhibit: "The Finest in the Western Country: Wisconsin Decorative Arts 1820-1900."

Wisconsin's 19th century cabinetmakers, potters, weavers, quilters, blacksmiths and other craftspeople created a diverse range of utilitarian, innovative and unusual

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memorabilia, garden and funky architectural items. 1110 S. First St., 414-647-1773.

DOROTHY GALLUN AND ASSOCIATES. The area's most experienced antique jewelry dealer, Dorothy Gallun and her gemologist daughter Patty offer fine antique, estate and designer jewelry. N70 W5336 Bridge Rd., Cedarburg, 262-546-4523, gallunjewelry.com.

FOX SKYLIGHT GALLERY OF ANTIQUES. Three floors, two stores. Upper two floors offer 90 dealers selling items as recent as 1970s and '80s mixed in with older items. See consignment shops for basement listing, 112 E. Mineral St., 414-382-0006.

PILGRIM ANTIQUE MALL. Collectible jewelry, glassware, vintage clothing and linens, golden oak furniture from the early 1900s, and even a Shell gas pump (\$895) from when gasoline sold for 14.8 cents a gallon! Items are mostly from the 1950s and earlier "Before Martha [Stewart] went to jail, we'd have crowds of ladies in here looking for her featured item of the week from her TV show," says dealer Erika Kopp. W156 N11500 Pilgrim Rd., Germantown, 262-250-0260.

RIVERVIEW ANTIQUE
MARKET. Top offerings include paintings by Wisconsin
artists and a wide assortment
of folk art. Reasonably priced
decorator items practically fly
out of interior designer Gene
Berube's three booths. 175
S. Water St., 414-278-9999.

MARSH HILL LTD. Best time to shop is when a large crate of furnishings arrives from Europe. That won't happen again until the fall. The shop features 1800s case pieces. like Welsh cupboards and chests. New chairs made using old methods are also sold. Most intriguing: 500pound staddle stones, once used to support granaries on English farms, now popular as garden ornaments (\$1,200 to \$1,600). 2045 W. St. Paul Ave. 414-933-1061

SETH'S ANTIQUES. Wonderful collection of Victorian items – though prices tend to be high. 1233 12th Ave., Grafton, 262-376-1862, seths-antiques.com,

WAUKESHA: A Dickens of A Place, 521 Wisconsin Ave., 262-542-0702; Fox Riverwalk Antique Mall, 250 W. Main St., 262-549-4404; Susan Kruger Antiques, 401 Madison St., 262-542-7722 for architectural antiques; and Family Heirlooms Antique Shop, 259 W. Main St., 262-524-0747, offers great glass.

#### FLEA MARKETS:

**ELKHORN ANTIQUE FLEA** MARKET. May 18, June 29, Aug. 10 and Sept. 28. Proprietor Nona Knapp is a stickler for real antiques and collectibles, so your chances of finding something old are better here than at any other local flea market. Most items date from the 1920s through the 1950s with some from the late 1800s, including padlocks, pens, stoneware, jewelry and BB guns. A must-stop for area antique dealers. With more than 500 dealers from eight states

and a 7 a.m. start, bring your hiking shoes. Food available. Walworth County Fairgrounds, Hwy. 11., Elkhorn.

CEDARBURG MAXWELL STREET DAYS. There are 1,150 dealer spaces indoors and out. Held May 25, July 20, Aug. 31 and Oct. 5 from 6 a.m. to 3 p.m. Still worthwhile, though the proliferation of fresh produce and sheer rummage has diminished the number of real antiques. Fireman's Park, W65 N796 Washington Ave., Cedarburg.

#### ANTIQUE SHOWS:

DELAFIELD ANTIQUE SHOW. The area's premier antique show is held twice annually, in late April and early November, at the Delafield Hotel, 415 Genesse St. (Hwy. C). It features more than 70 high-quality local and national dealers specializing in 18th, 19th and early 20th century American and English furniture, accessories, folk art, paintings and more.

ST. MONICA'S ANTIQUE SHOW. Feb. 13-15, 2009: This annual show with 25 to 30 dealers starts off with a delightful social evening of wine, hot appetizers and live music (\$35). 5601 N. Santa Monica Blvd., Whitefish Bay.

WISCONSIN ANTIQUE DEALERS ASSOCIATION shows will be held Oct. 3-5 and again Feb. 6-8, 2009, at the Waukesha Expo Center Forum Building. More than 50 professionally screened dealers from Wisconsin and Illinois with affordable quality goods, including many showonly dealers.

MILWAUKEEPUBLIC RADIO))

Senior editor Mary Van de Kamp Nohl talks hutches and highboys on WUWM's "Lake Effect," May 16 from 10-11 a.m. and again from 11 p.m. to midnight.

objects, explains MAM spokesman John Eding.

The title reflects the fact that Wisconsin was originally part of the American West. "From fur trade-era metalwork to the cabinetmaking traditions of European immigrants to original art pottery, the works in this exhibition provide the first major survey of decorative arts made in Wisconsin," Eding says.

Much of the furniture, ceramics, textiles and metalwork have been brought to light through an ongoing collaboration of the Wisconsin Historical Society and the Chipstone Foundation to document Wisconsin-made decorative arts for a publicly accessible online archive (you'll find it at *content.wisconsinhistory.org/decorativearts*).

"It's going to make things made in Wisconsin more valuable, and it might even spark a whole new collecting trend," says veteran antique dealer Ron Christman.





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	otherwise specified)	FW	Formula weight
d	Density at 20°±5°C	mp	Melting point, °C
FCC	Meets specifications in the Food Chemi-	NA	FEMA number not available
	cals Codex	[]	Number within brackets is the Chemical Ab-
FEMA	Flavor and Extract Manufacturers'		stracts Service registry number
	Association of the United States	Note:	Physical constants cited herein are typical values

#### Cross References . . .

Secondary names for a product are included in the alphabetical listing, followed by the primary name (in parentheses) and pricing information. *Physical constants and organoleptic descriptions are cited only under the product's primary name.* 

#### About our Cover ...

Our chemist collector loves Dutch 17th century paintings, particularly of biblical subjects by Rembrandt students. But sometimes he finds landscapes or still lifes which are just too good to pass. The simple and enchanting still life by Peter Claesz (*ca.* 1596-1660), one of Holland's ablest still life specialists, is surely a fitting cover for our catalog.

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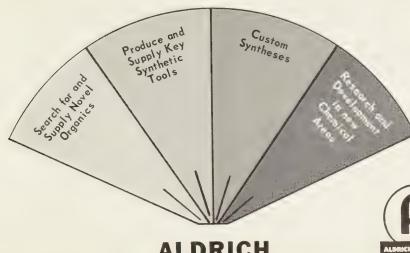
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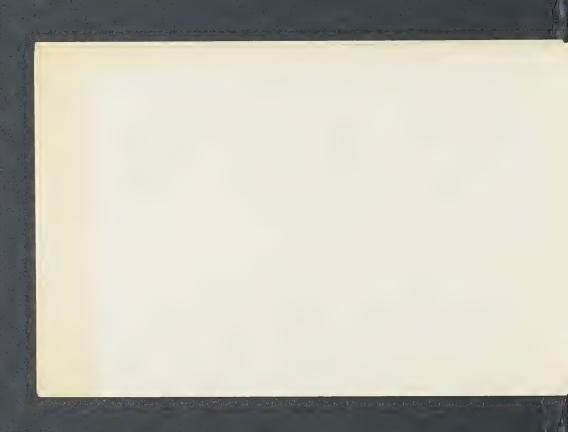


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The Absolute Configuration and Partial Synthesis of  $\alpha$ ,  $\beta$ ,  $\gamma$ , and  $\delta$ -Skytanthine --E.J. Eisenbraun, et al., Chem. and Ind., 1962, pp. 1242-1243.

Hydrogen Peroxide - Vanadium Pentoxide Oxidation of Cyclohexenes --E.J. Eisenbraun, et al., J. Org. Chem., 28, 2057 (1963).

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Some Antidepressant Drugs and their Mechanism of Action on Excitable Membranes -- J.H. Biel, et al., Ann. N.Y. Acad. Sci. <u>107</u>, Art. 3, 1139 (1963).



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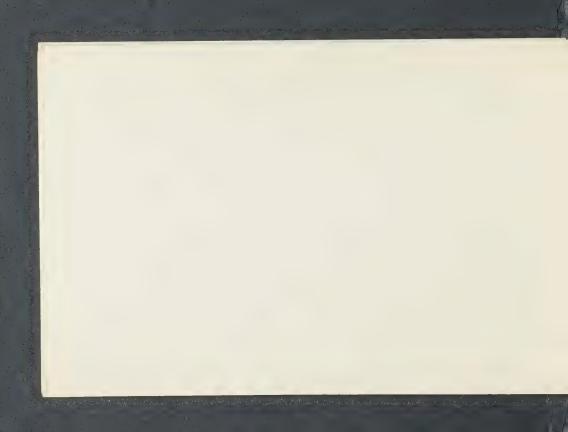
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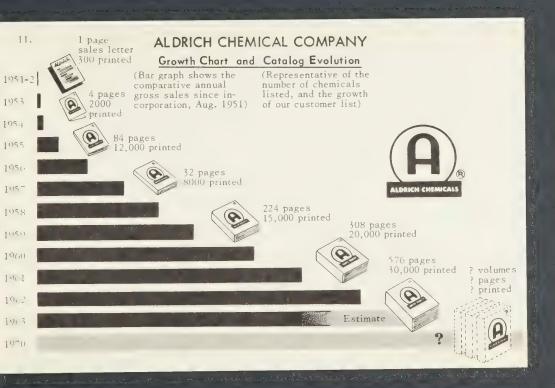
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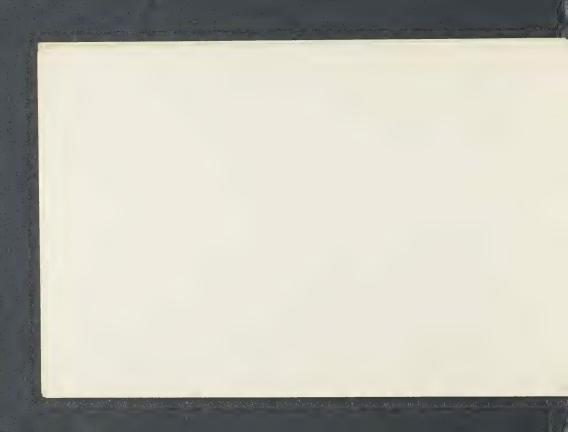
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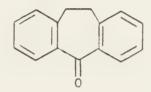




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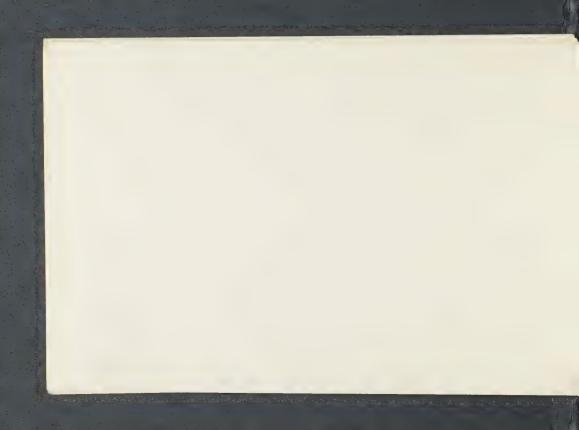
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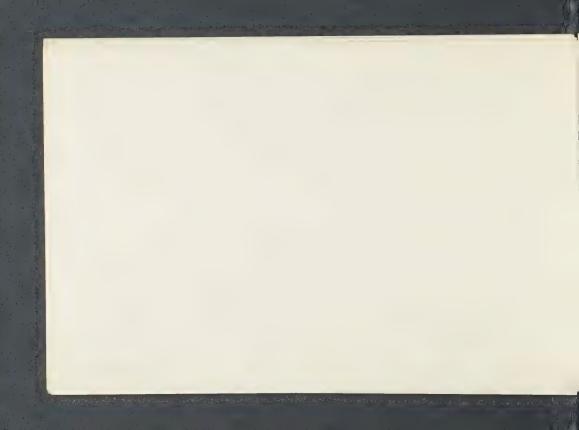
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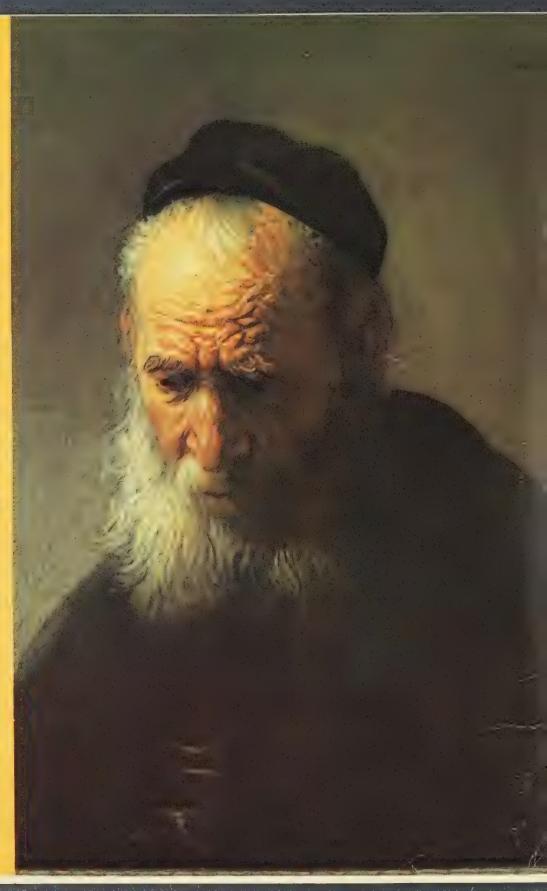
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Dr. Alfred Bader, President Aldrich Chemical Company, Inc.

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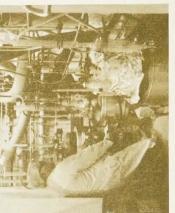
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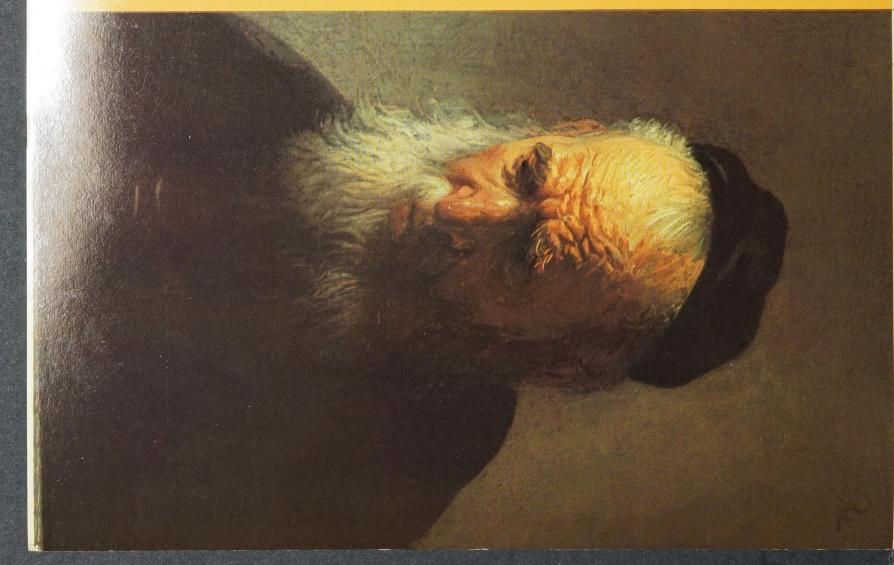








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