



10 LOWNDES SOUARE LONDON \$W1X \$HA 0171-235 8852 Fax: 0171-235 9733

TO 0014142770709

from Jeffrey Simmons

FAX TO: Alfred Bader

DATE: 12 February 1996

Dear Alfred

Obtaining information from your publisher and from my German agent is like getting blood out of a stone. If and when the blood is forthcoming, it is not always of the right colour or quality.

I have had no reply from Germany despite four separate requests, the most recent on 17 January. I shall try again but I expect to be seeing my agent next month in person.

As to Michael Dover, he promised me information while you were still in England! On 29 January, he assured me verbally that he would telephone me with answers later that same day. In fact, after further representations, I at last received a fax from him after normal business hours last Friday.

At long last he confirms receipt of your supplementary cheque but he now tells me that a cheque for £1280.70 held in reserve has NOT been sent to your bank, despite his personal agreement that this would be done.

He now tells me that the reserve is there because they remit a high proportion of the income from sales to you and that this has to be paid on net sales, rather than gross, because they are still liable for returns. He quotes an example of 112 copies having been sold into the trade by their Yorks and Lancs rep, of which 83 have been returned.

Of course I know all this - it is elementary and obvious but he agreed nevertheless that it should not apply in your case. All he can now do is apologise to me. It will all come right in the end, so I do not think there is any point in making a fuss for a comparatively small amount.

As to a breakdown of sales, 1566 copies were notified on the royalty statement. I must assume that your 2000 were not included because he now reports as follows:

1000 Canada 330 USA 100 Australia 278 UK 68 Rest of world 2000 Dr Bader.....TOTAL 3776

I present the above without comment.

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Lettrey Simmons

FAX THE ALTER Bader

DATE: 21 February 1941

Dear Klifred

I am not quite sure how to respond to your most recent message.

The charges you have paid to Preight Brokers international set to me to be unconnected with the cost of carriage, insurance and freight. They are extras that the brokers should be able to justify to you.

Why should they have needed to pay 9 bond fees? I find the Customs duty even more puzzling. I am unaware that the US Customs exact duty on the import of books from the UK but in any case this is an estimated charge. Was it actually baid?

I rather suspect that this is all part of a general system whereby people make a few dollars on the side, hoping that because the amounts are miniscule in relation to the overall cost, they will either remain unnoticed or be ignored.

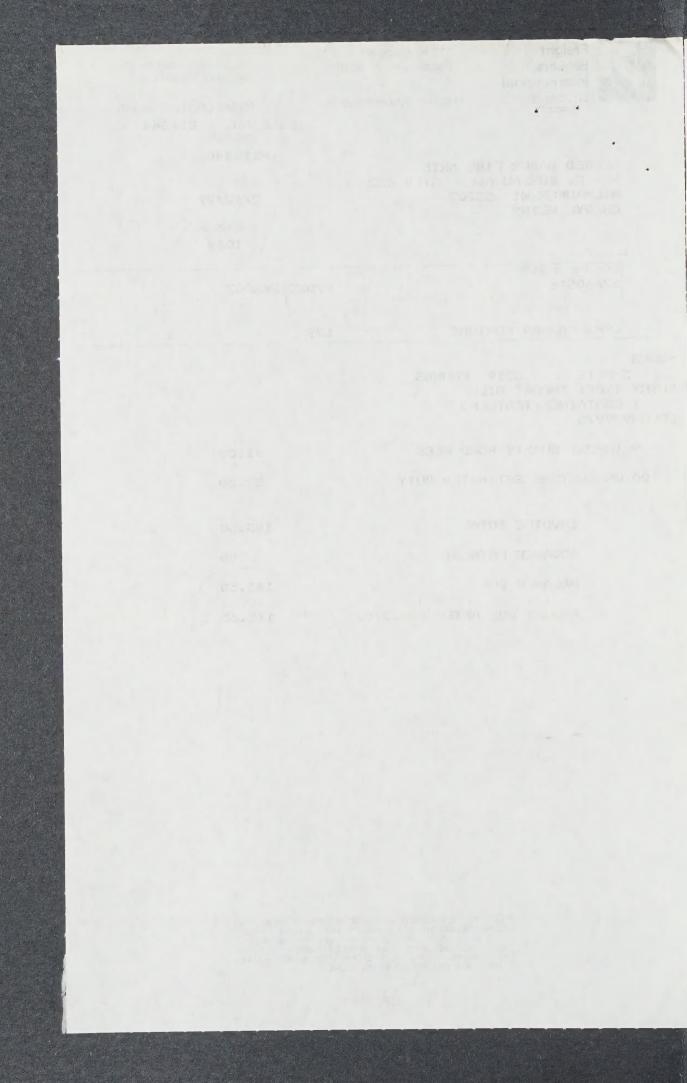
I can raise the matter with Weidenfeld if you wish but I hardly think it worthwhile, to be honest. It might be worth asking a question of the brokers, but you have of course already paid their bill.

The important thing is that you have books to sell at your lectures ac-

sest wishes

			en e		
Freight Brokers International	873 N. Route 83 Bensenville, IL 60106		TELEPHONE: (630) 766-3370 FAX: (630) 766-5744		
Chicago	FMC 1477 IATA 01-1-		TERMS: UPON PRESENTATION		
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ALFRED BADER FINE ARTS 924 E. JUNEAU AVE. STE# 622 MILWAUKEE,WI 53202 CHERYL WEISS		7,8	311344A		
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IF YOU ARE THE IMPORTER OF RECORD, PAYMENT TO THE BROKER WILL NOT RELIEVE YOU OF THE LIABILITY FOR CUSTOMS CHARGES IN THE EVENT THE CHARGES ARE NOT PAID BY THE BROKER. THEREFORE, CUSTOMS CHARGES MAY BE PAID WITH A SEPARATE CHECK PAYABLE TO THE U.S. CUSTOMS SERVICE, WHICH SHALL BE DELIVERED TO CUSTOMS BY THE BROKER.





# ALFRED BADER FINE ARTS

DR. ALFRED BADER

ESTABLISHED 1961

Dear Jeffrey Thanks for your fax. I am of course following your addice. The caule dealers of yesterday have become he pecand hand can dealers & enfours broken of to-day. But - not to worry - I have the book .

Best withe



Jeb. 21 97

By Appointment Only ASTOR HOTEL SUITE 622 924 EAST JUNEAU AVENUE MILWAUKEE WISCONSIN USA 53202 TEL 414 277-0730 FAX 414 277-0709



FAX FROM:



DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone: 414/277-0730 Fax: 414/277-0709

February 20, 1997

TO:Mr. Jeffrey SimmonsFAX:171-235-9733

Dear Jeffrey:

Could you please guide me in a petty matter, keeping in mind how careful I am with money.

You will recall that Weidenfeld had quoted £350 to deliver 2,000 books, CIF Milwaukee. CIF means that they are paying for all of the expenses.

Now, however, as you will see from the enclosed, the Customs broker in Chicago has billed me \$143.50, which I have paid.

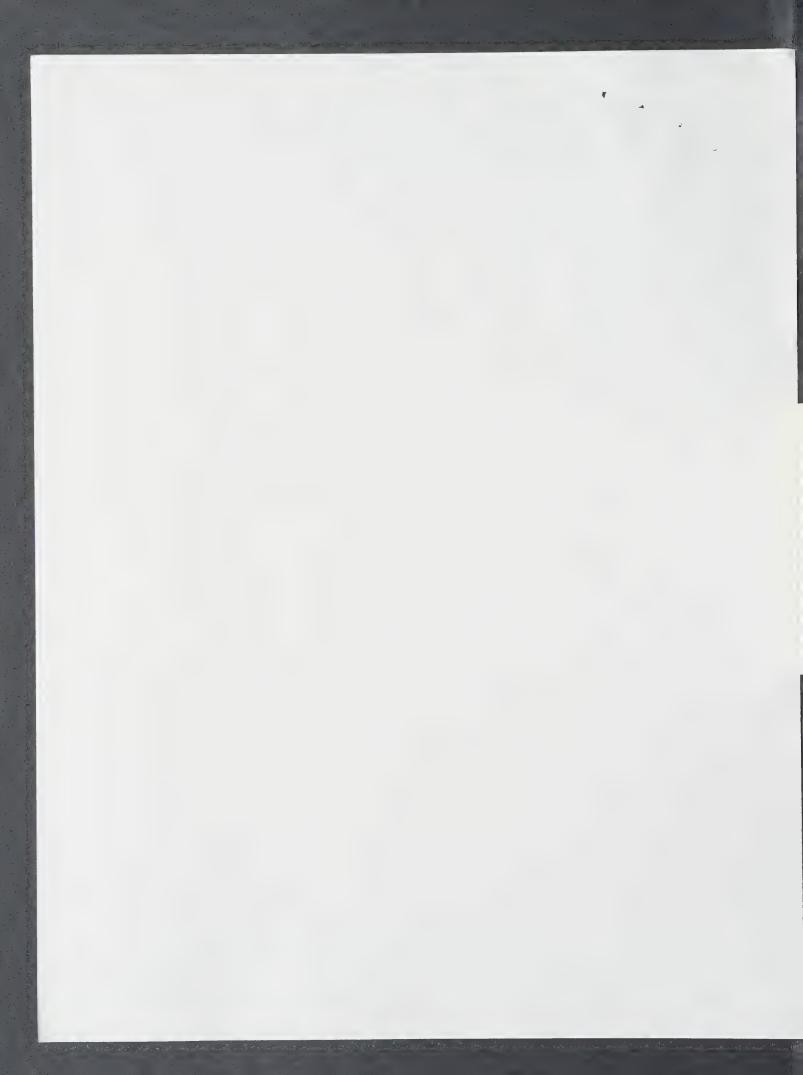
Should I deduct that \$143.50 from the £350 I owe them, or should I just forget about it and pay Orion the £350?

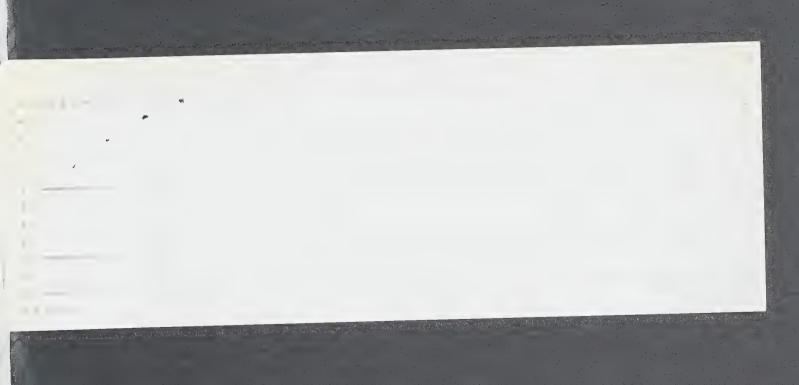
It has become clear to me that the best way to sell books is during invitations for various speeches. Thus, for instance, I will be speaking at Boston College in April, and they have just ordered 40 books. Also, there will be a book-signing at an American Chemical Society meeting in San Francisco, also in April.

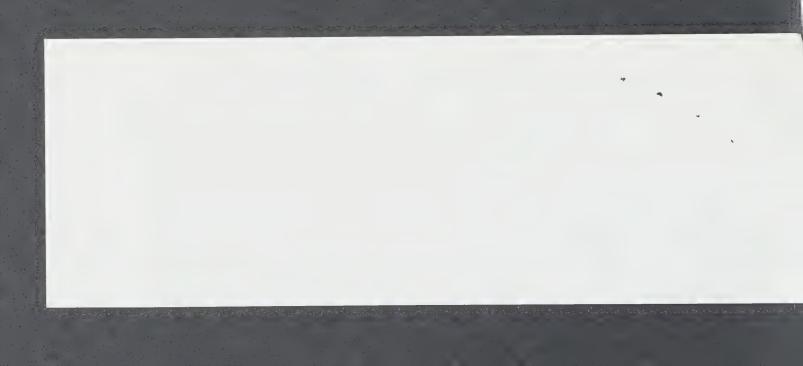
Thus, eventually - if I live long enough - the books will sell, but we have to be patient.

With many thanks for all your help, as always,

AB/cw







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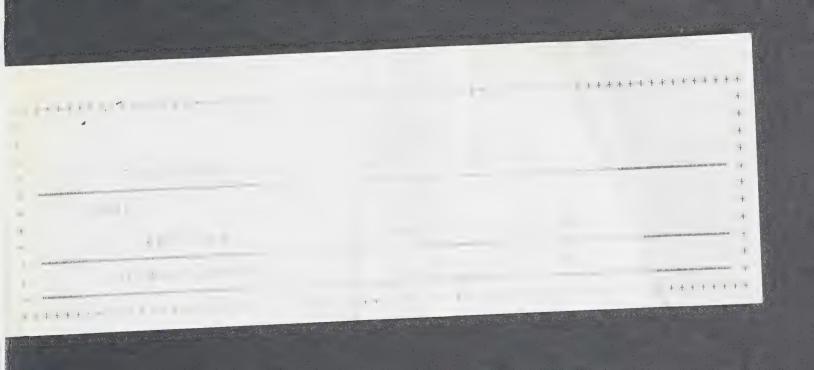
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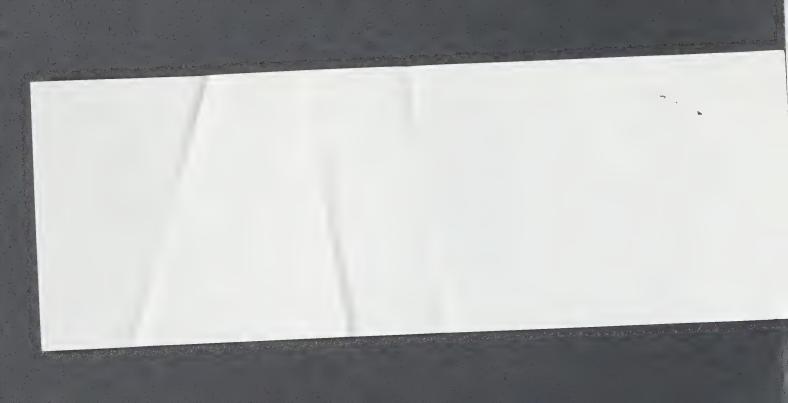
DR. ALFRED BADER

ESTABLISHED 1961

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Lours.

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A DECEMBER OF Jan



DR. ALFRED BADER WHITE GABLES 2A HOLMESDALE ROAD BEXHILL-ON-SEA EAST SUSSEX TN39 3QE TEL: 01424 222223

Near Jeffing: Werden feld is weither well or youiged nor generous. They made at last too perious mistakes, which certainly lea to lost pales, and king did little or nothing to advertise it. But I do need books in the U.S. and po will pay \$350 for 2000 books to be delivered free to my office in the Astor Hotel. Please ask frem to bill me, not to pend the books will collect charges. Nurich Emanuel (my eld find Kalglis wife ) is writing a most interesting article for Re Guardian, an article to be expanded into a book. Naturally, I have hold her about your your pervices What do you think about he short Storin written by Victoria Unidensitigs president? Jappy Samkak to you & you wolky Gua 5 XII 96.



P. 02

#### 071-235 8852

Pax: 971-205 9723

## from Jeffrey Simmons

### FAX TO: Alfred Bader

DATE: 1 November 1994

## Dear Alfred

The photographs look superb and your layout is both professional and attractive. I do not think you intended to send a Xerox of Plate 13 and I cannot find 14 and 15, but this will all sort itself out in due course when you deliver the complete pictures and captions. I have a few queries but there is no point in raising them here when we can settle everything quite guickly on the spot in London when we make the final selection.

You ask about 'Mama with me' as against 'Mama with Alfred'. I much prefer 'me'.

You include a note about Marvin suggesting that you delete the story about Uncle Miklos. I am unsure if this requires any action on my part, or even why the letter from Nicholas Serenyi is included among the photo section.

There is no problem about Plates 16 and 17 relating to important literature abnd letters.

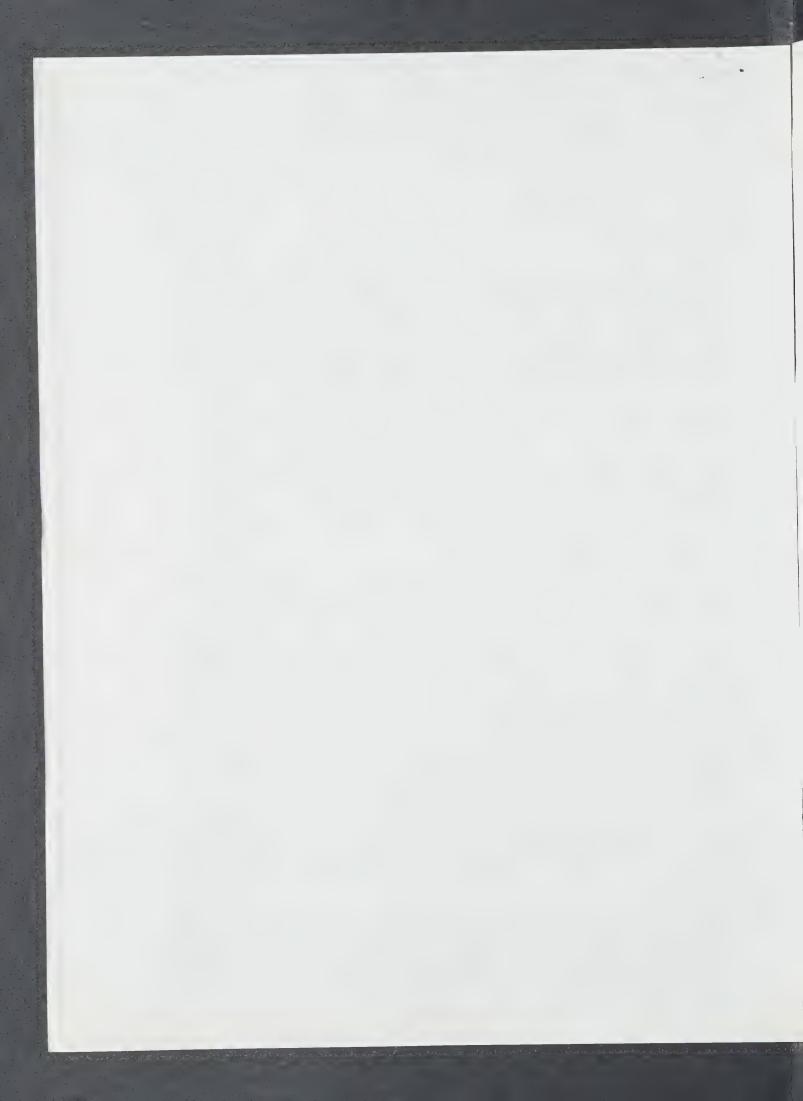
Nor is there any difficulty about the ten plates, each containing four photographs. It is quite a simple matter for the designer to reduce them in size as necessary.

The copies you sent of <u>Aldrichima Acta</u> are most interesting but I think you do not intend them to be reproduced in part in the book. As a matter of fact, the other important thing we must do when we meet in London is to indicate exactly where and what you want to insert in the text as opposed to the art section.

In this connection, I think it will be sensible for Coralie Hepburn to be present at our meeting. We are blessed with an excellent/able/competent and most helpful editor, and she should participate in the selection process.

The problem is that she will be in Moscow until 11 November, so could we re-schedule our meeting for llam on Monday, the 14th? We can then either meet here or in Weidenfeld's offices. If this is impossible, she could make the 17th or 18th.

Coralie will get as much material together for you as possible which she can show us at this meeting: the preliminary pages, for example, and page designs, if we have not already had them. She confirms that there will be no problem about your having proofs while you are in England.



01-11-1994 18:09 FROM JEFFREY SIMMONS LIT AGENT TO 01014142770709

As to the index, rather than indicate Chapter 6 when referring to Isabel and Danny, I think it is better to put pages 77-90 (or whatever the actual page numbers turn out to be). As to an entry like the Woolf family, I prefer that it reads:

Woolf, family Albert p Bill p Corinne p 20e p

(Names of course merely as illustration). But I can help you with this in London.

Please advise about a re-scheduled meeting. I am very willing to see you, if you wish, on the 11th but I do not want to have to go through the same process twice.

Everything is coming together. It is quite exciting!

Blest wishes

I ack. fax & gove him eyour Travel schedule Nov 12-18.

P.03





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FAX FROM

DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

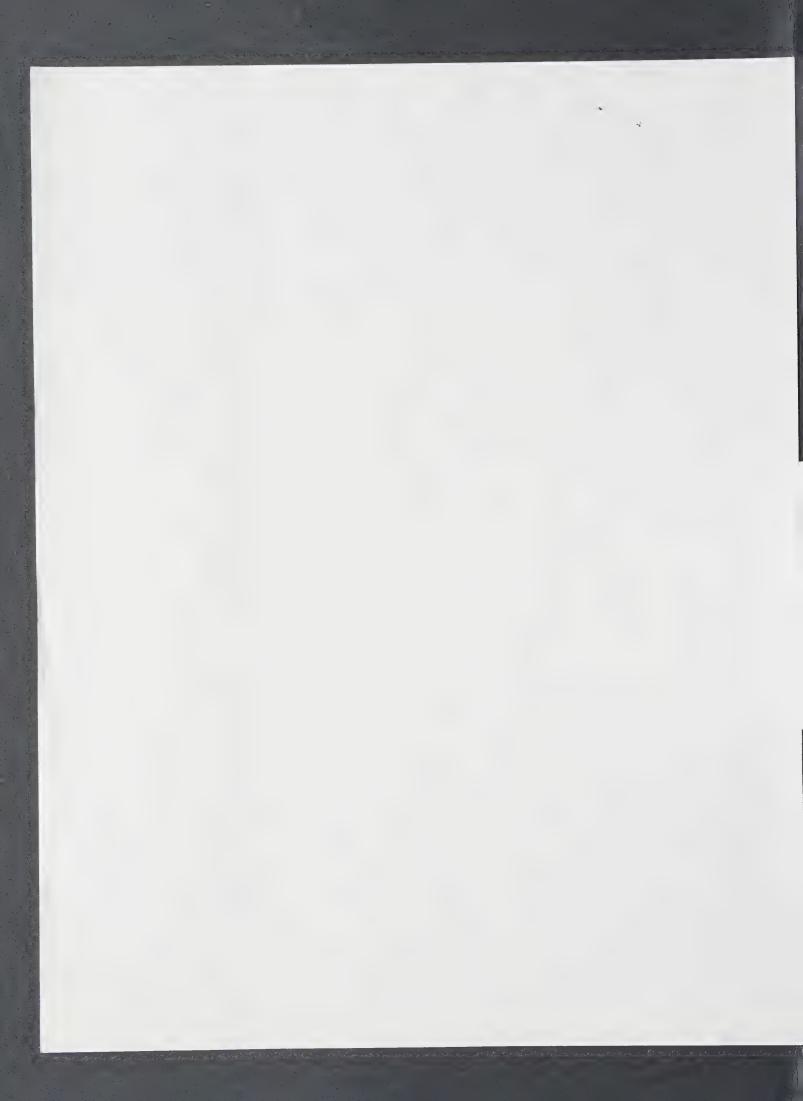
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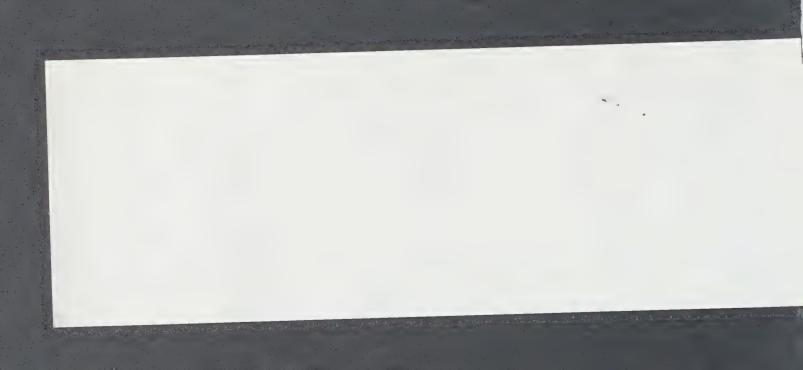
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ALFRED BADER FINE ARTS, Astor Hotel Suite 622, 924 East Juneau Avenue, MILWAUKEE, Wisconsin, U.S.A. 53202

26th February 1994

Dear Dr. Bader,

#### Re PENTLAND PRESS LTD.

I was glad to understand from your letter of 27th December that the book list had reached you safely.

Recently I had the visit to my home of their editorial director, Anthony Phillips, and managing editor Jill Cole, and I took the opportunity to enquire if they work in U.S.A. They told me that they opened an office nearly a year ago at:

> The Pentland Press Inc., 5124 Bur Oak Circle, RALEIGH, North Carolina, U.S.A. 27612

With best wishes,

Yours sincerely,

J. Pate





Aerogramme



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ALFRED BADER FINE ARTS, Astor Hotel Suite 622 924 East Juneau Avenue, MILWAUKEE, Wisconsin, U.S.A. 53202

#### Name and address of sender

J. Pate,

The Chestnuts,

25 Roke Road, KENLEY, Surrey CR8 5DZ

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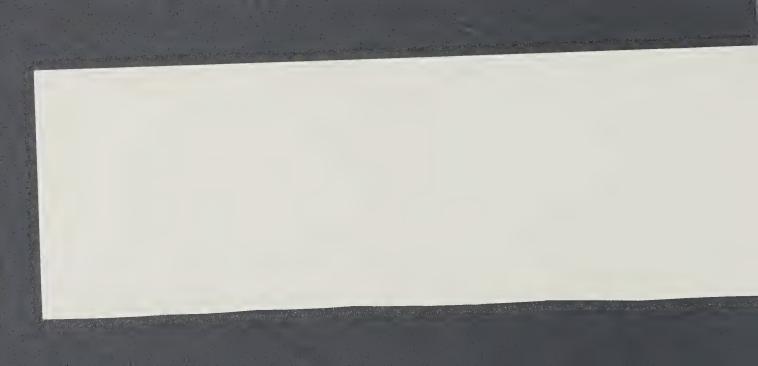
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## Spring / Summer 1993

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## **BOOK LIST**

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SCIENCE	33
RELIGION AND PHILOSOPHY	34
LITERATURE	42
FICTION	43
CHILDREN'S FICTION	50
POETRY	51
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BACKLIST	62
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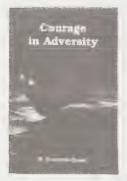
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£14.50

£14.50

#### **BUSH PATHS**

#### Keith Arrowsmith

During the eight years Keith Arrowsmith served as a District Officer in Eastern Nigeria he kept a journal and this has formed the basis for his book. He describes, for the most part, personal experiences, situations into which his duties led him, and people whom he met. It is a valuable record of life in Africa immediately after the Second World War.

Casebound with jacket ISBN 1 872795 24 2



1 ... 11 B / . R. ..



#### WOODSMOKE AND TEMPLE FLOWERS

#### Jean Falconer

Jean Falconer arrived in Malaya in 1941 and was instantly captivated by the beauty of the country and charm of the people. In a series of letters, beautifullywritten, sensitive and evocative she describes the horror of the Japanese invasion, the aftermath of the occupation and the gradual rehabilitation of the country after years of starvation and neglect.

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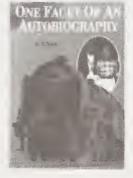
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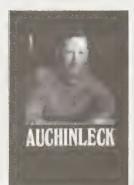
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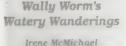
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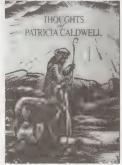
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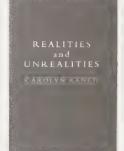
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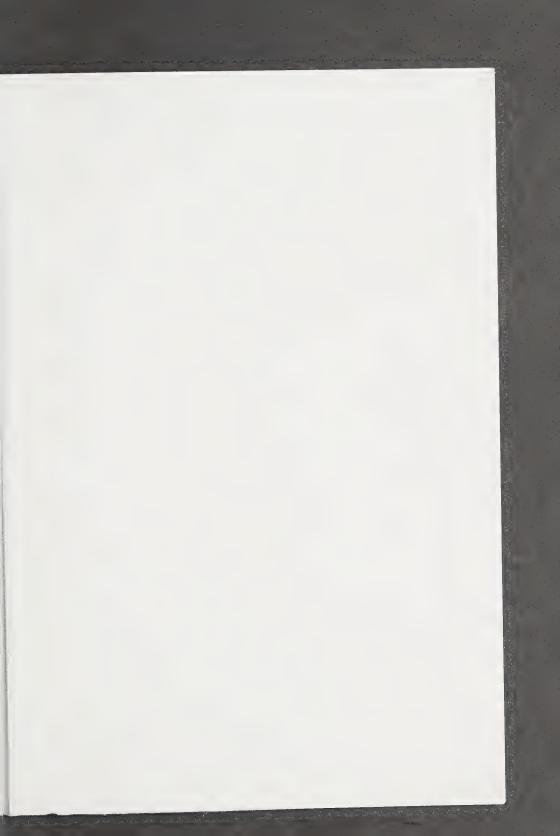












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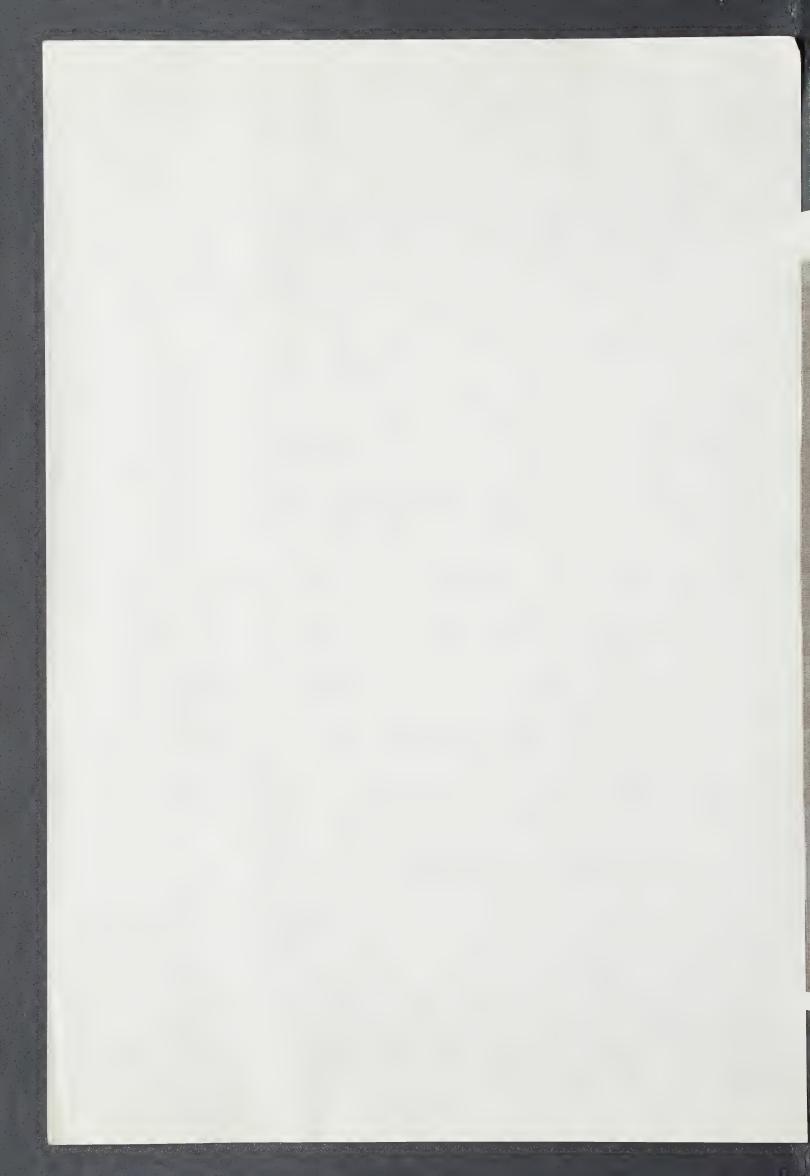
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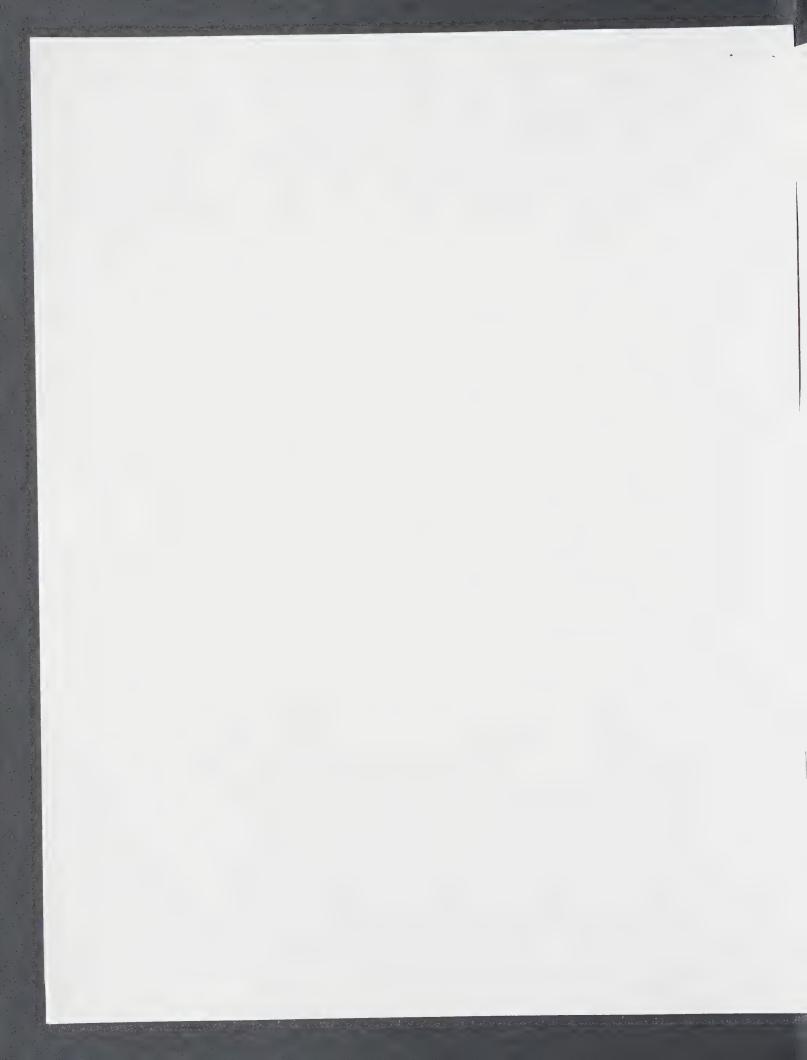
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DR. ALFRED BADER

October 12, 1994

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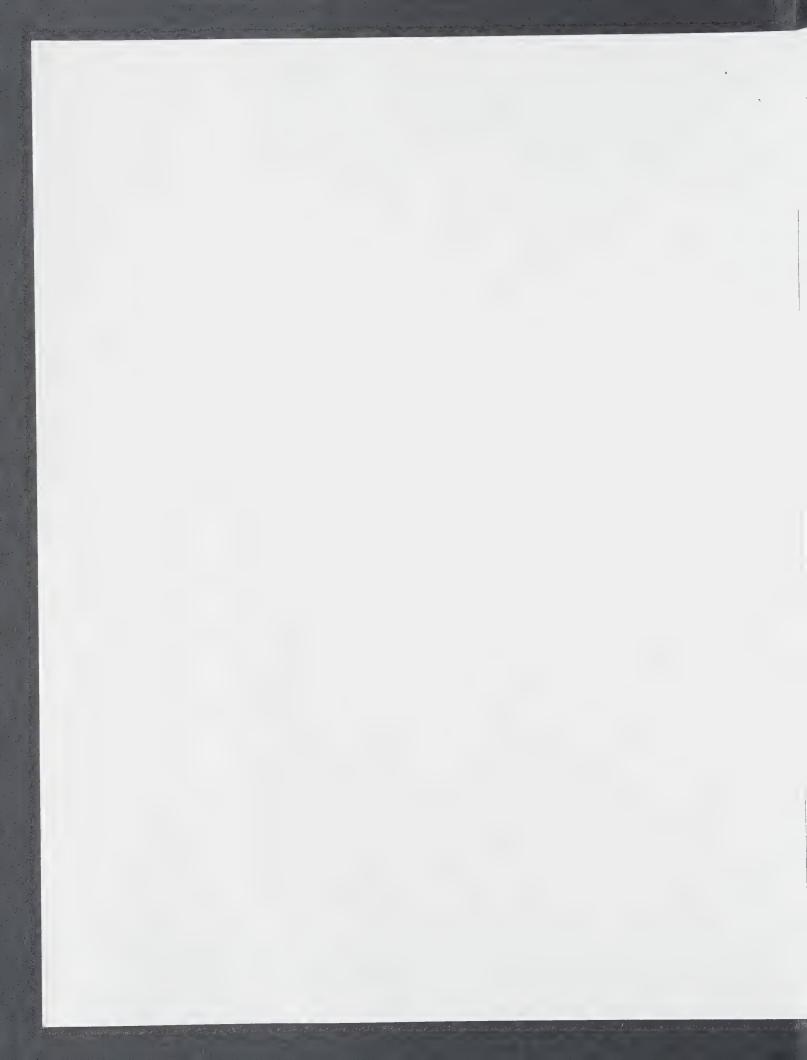
Enclosed are clean copies of chapters 1--12 and the disk. I also return your comments. I remember, of course, that you have kept copies, but in most instances where I have not followed your advice, I have noted my reasons for not doing so. We hope to have the next 12 chapters with the second disk ready before the end of the month.

If at all possible, I would like to have the inserts photo-reduced with the pages where they are to appear. They could be reduced to as small a size as possible which would still permit the material to be readable. Surely Weidenfeld can do that.

Also, the very important appendices with Chapter 13 can, I hope, be added to the text, rather than have them as appendices at the end of the chapter, or even worse, at the end of the book. Again, these appendices could be photo-reduced to as small a size as possible. I plan to deliver the original papers by hand on November 11th, unless Weidenfeld needs them before that date.

I have enclosed another copy of the memo from attorney Lane of Foley & Lardner who is their copyright specialist. I discussed the matter with him again this week, and there is no problem whatever in reproducing the 1955 ad to which Mrs. Fieser objected. With the more recent ads from the *Aldrichimica Acta*, he feels there will be no problem if we use only part, that is, the title and a little text of each ad. That leaves only the question of the ROUNDUP ad, which I enclose in its entirety. We might just reproduce the top or, if you think it is all right, just refer to it in the text and give the reference to the *Acta* page.

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Mr. Jeffrey Simmons October 12, 1994 Page Two

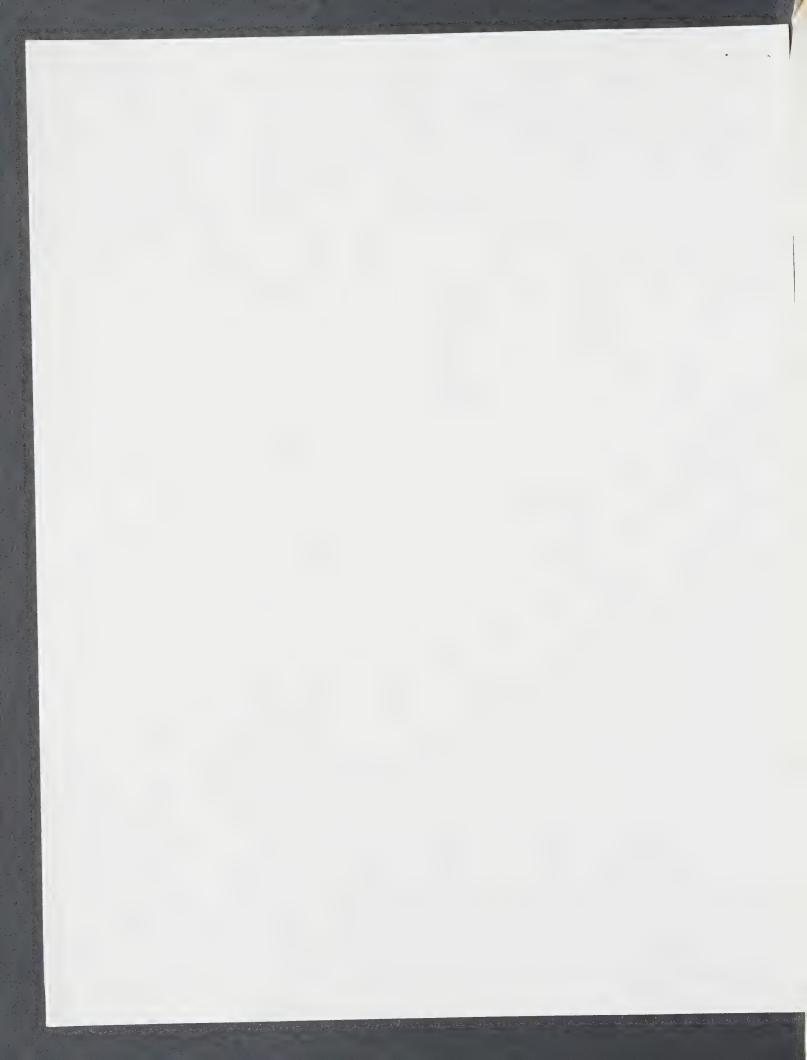
You have done a really splendid job, and the text reads much better now. Sometimes however, I just have to smile at your corrections. For instance, your saying that no English person would use the term "washup" for a sink shows that you lead such a sheltered life and haven't been to the Midlands. There, the term "washup" is certainly used for a sink, and I am quoting Mr. Richards directly. Hence, I would like to retain this rather colorful bit.

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All good wishes, also to your mother.

Sincerely,

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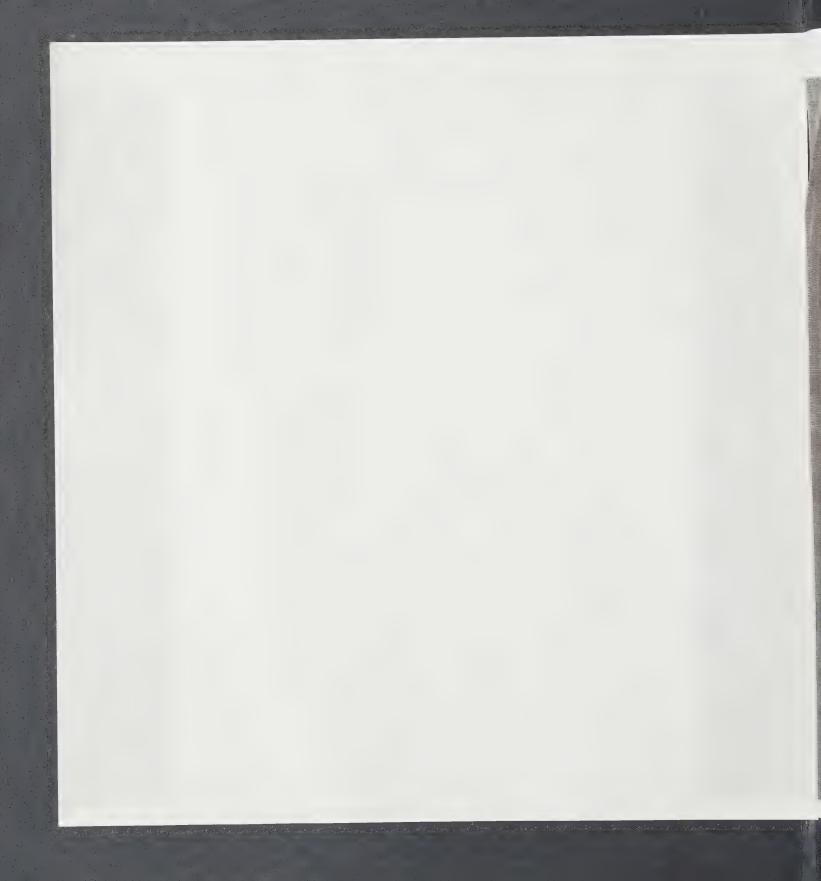
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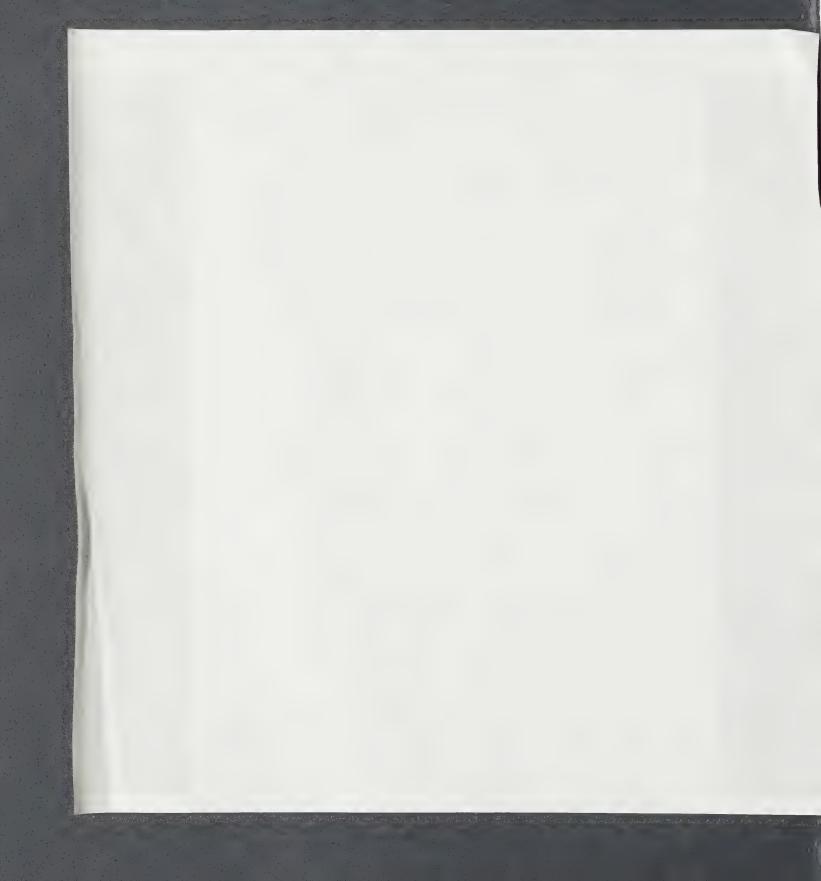
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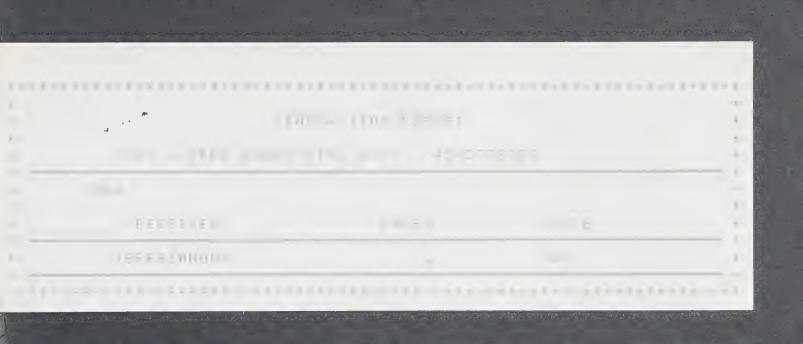
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Juna

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## DR. ALFRED R. BADER



"This is definitely the last time for Chapter Seventeen!"

Mean Jeffray: your comments about CEO in chapter 12 have highlighted have dippointed the beginning of has chapter is. Hence we have reformated fat and enclope reformat. Also, wi have added two penéences to gage 119 ef chapter 7, underlined on the encloped. No you approve Best withes 5 × 94. apr.a

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05-10-1994 16:43 FROM JEFFREY SIMMONS LIT AGENT TO 01014141.70 000

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trom Jostrey Simmini

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I had known Dan for weny years and new always round nim I no vorking with him very awkward and working with Aaron Findher straightforward) it not easy.

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00-10-1984 14:55 FROM JEFFREY SIMMONS LIT AGENT II STOTATAGEN

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Hum Jeffrey Simmons

#### PAX TU: Alles damer

DATE: 4 DEFONDE 1444

Dear Alignet

I have posted by ordinary arrhaft this fime: 2 new 'our proof of the packet. It is what is known a strist prior plane: quality han the previous sample. T have print migner quarity than the previous sample pointed out that the yold still needs to be stronger on the red. It also shows the Herstmondeux picture on track background. Uncortunately neither the photourable nor anyone ease can tind the original, so we are having use the Saviris prochare, out the result should be satisfining

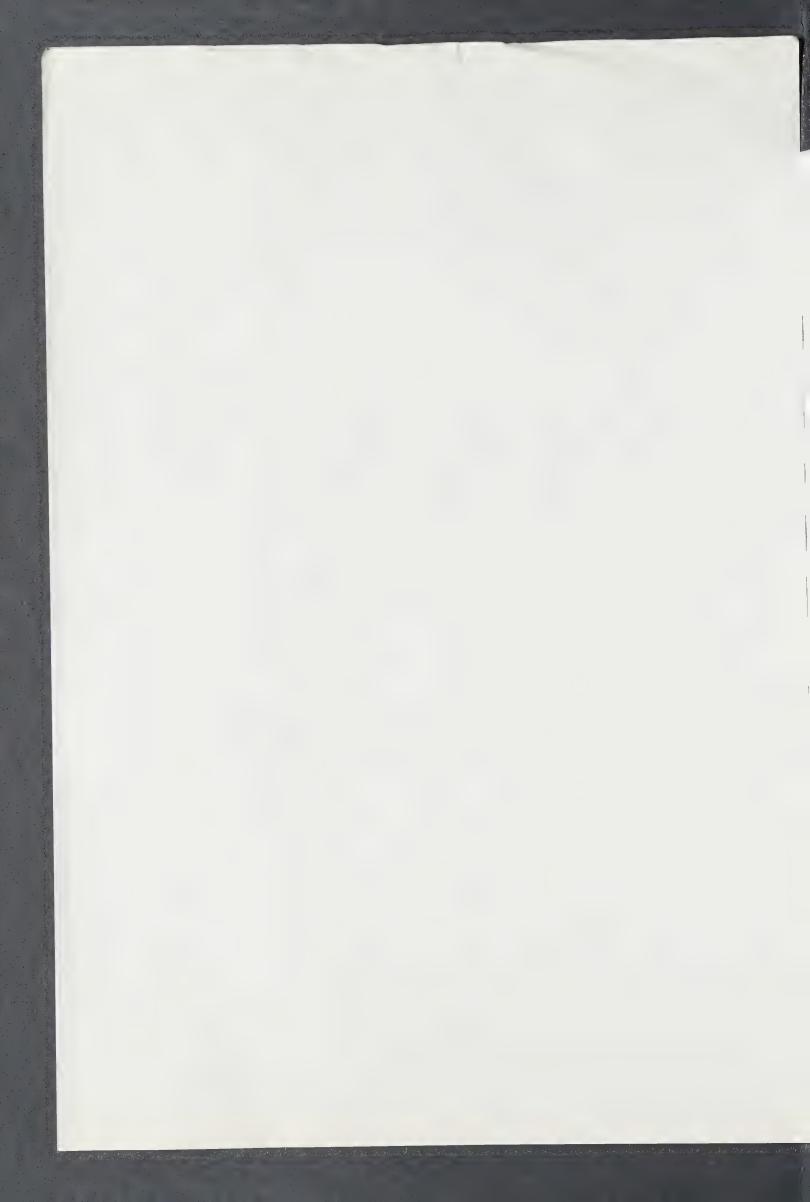
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7.011 t have spoken also to Veidenfeld about the appendices should Not include them on the disk, but separately sup in good copies that can be photographed and scanned in. 1 E they are unsuitable for photography, they will have to be set by letterpress, presumebly in a smaller type -iza These appendices should accompany the disk and text with in indication where they are to be innerted

nave also asked for a final date for notification by you of the spirt between hard and soft editions. Born Michael Dover and the editor (Coralie Hepburn, who is most estromely helpiul to me) are leaving today or tomorrow for Frankfurt and will not be available until next week, but this matter luto duc seem urgent

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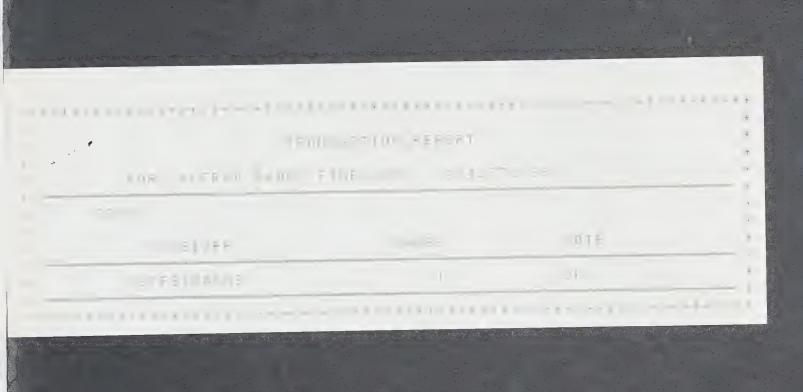


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AL-IA-II - DE LE FRANKLEFFREN -IMMENS L'E FBENT TO 01014142770709

Your willing slave burneth the midnight oil! I have edited chapter 13. It is good. Just be right belance. Not too any winneded not too intolerant — and it ends brilliantly by informing readers what I safe 11.1 \_\_\_\_\_

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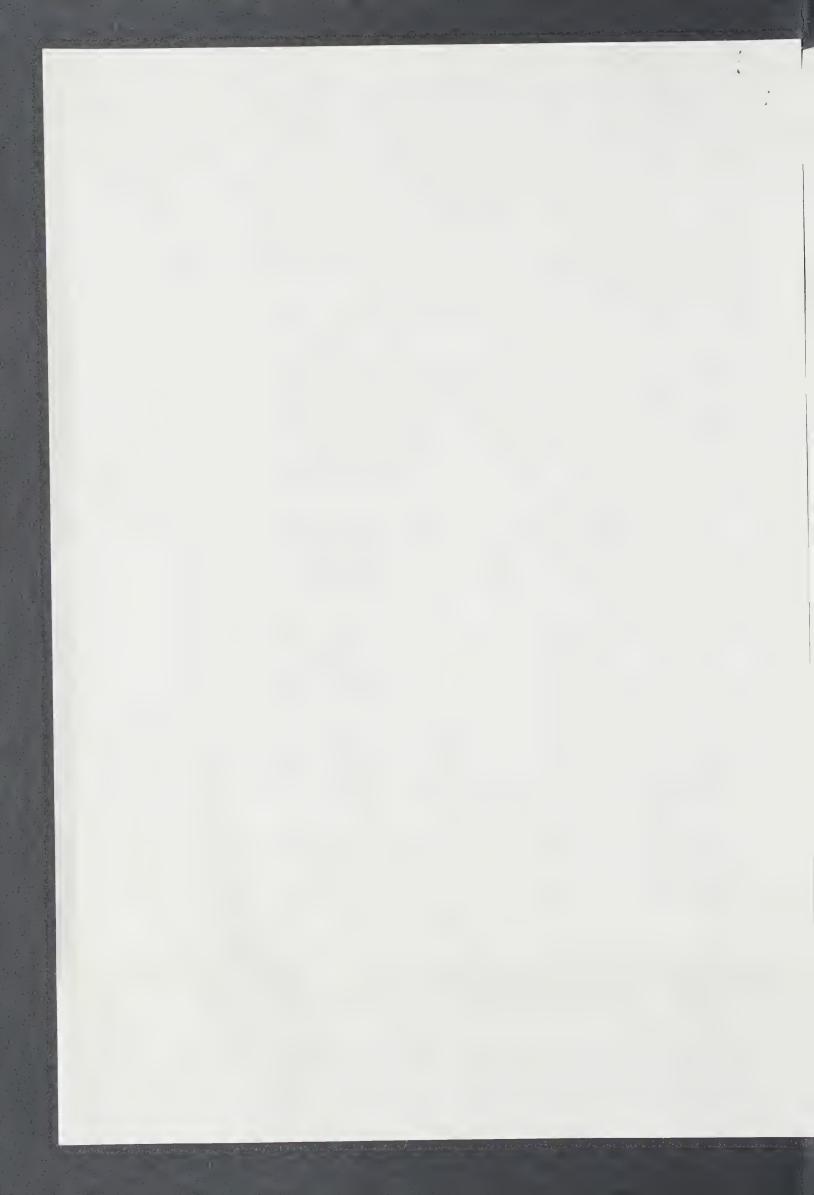
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I know you are anxious about chapter 1. Here not yell been able to start work on editing the two her arrived yesterday, and I may not be able to start initia similar. It



POR-OBASERA SHELL FROM TEARRE LIMITE LI WARMEN DO NO SASATTADAR

Fren do chapter 13 over the weekend, OL UN any Case as sound and I have edited it. I will give you my opinion too will understand that you are not my only client, although I amplying you a great deal of priority.

Finally, let us pencil in 11 am on Friday, November 11.

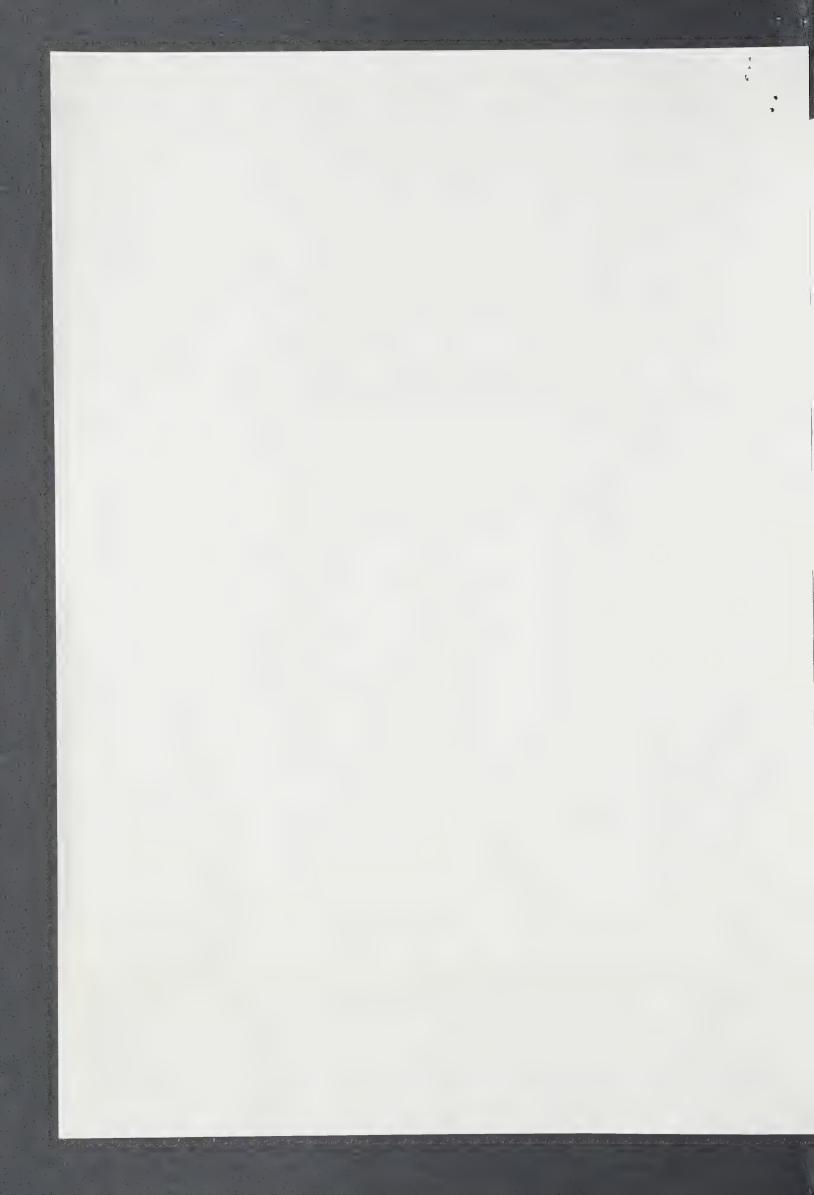
( am so pleased that Harilyn is better. I um terety ill bot I had a bad lime last week and am only just rully recovered. I don't want you surrounded by old clucks.

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AL AND A



# FAX FROM

DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

September 30, 1994

To: Mr. Jeffrey Simmons

Dear Jeffrey,

Following our long telephone discussion this week, I have of course carefully considered what you told me and also had a chance to discuss this in some detail with Marvin Klitsner.

You told me that you felt that while that Weidenfeld is a good British publisher that will do well printing the book, they will not do a good job of selling it in the United States.

When I mentioned this to Marvin, he reminded me that he had pointed out on seeing the Weidenfeld contract that almost all of the obligations were on me, and they had practically no obligations other than printing a good book and giving it a <u>full</u>-page in their book catalogs. (Have your seen the mock-up for that, incidentally.)

In our discussions with Weidenfeld it was clear to me that they didn't really think that the book would sell well and as long as I paid the £25,000 fee they didn't really care.

What was of course most important to me is that they produce a good book and that I hope they will do.

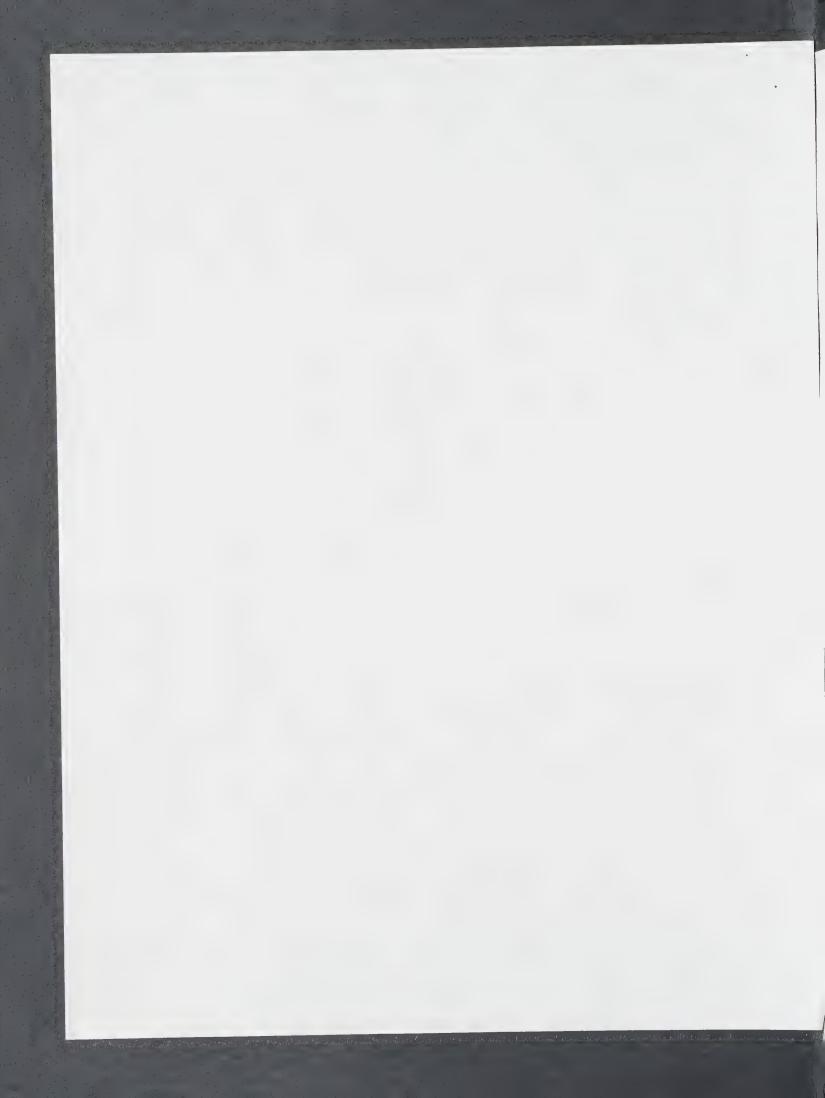
However, as I explained to you in our conversation, I am not inclined to spend any money advertising the book in the United States.

I do believe that the book will sell well, albeit to a very specialized readership, that is, to chemists worldwide, to people in Milwaukee and St. Louis and also to many Canadians. I don't think that advertising the book generally will help very much although I am convinced that reviews in the Sunday *New York Times* and in *The New Yorker* would certainly help. I think that they will review it without advertising <u>if</u> Weidenfeld tries hard to get them to read the book in the first place.

I will try to get the book reviewed in the American Chemical Society and in the Royal Society of Chemistry magazines. Also I believe that a writer friend of mine at Imperial College who publishes a lot *The Independent* and in the *Financial Times* will get reviews accepted.

The contract doesn't give Weidenfeld a great deal of incentive to advertise in the U.S. They might consider advertising much more if I were willing to consider a change in the contract whereby they would get a larger share of the sales price. I would be willing to consider this carefully <u>after I have received the capital invested</u>.

I will be in England pretty much from the 10th of November to the 23rd of December, and if you would like to meet with me and Weidenfeld, we could of course discuss this then.



May I plan to visit you at our usual hour, that is, around 11 a.m., on Friday, November 11th? If that is not convenient, would one of the next days be?

In our contract we agreed that the title would be <u>The</u> Adventures of a Chemist Collector. The mock-ups I received call the book Adventures of a Chemist Collector. Do you have a preference?

Our discussion has made me look at the contract we signed on July 8th, and there are some details which should be amended.

Clause 6 calls for my paying for the cost of corrections on the proofs if they exceed 10% of the cost of typesetting. However, Weidenfeld will not have any typesetting cost because we are supplying the disks.

I have the impression that Weidenfeld is an honorable company and this should not cause any problems whatever.

Clause 13 calls for payment to my account at Close Brothers Limited. My account number there is the same, but the bank has moved to a new address, namely, 12 Appold Street, London EC2A 2AA.

Please alert Weidenfeld that I would like to change the split between hard bound and soft bound books; personally I believe that the hard bound will sell very much better. Please ask them to tell me what the <u>deadline</u> is for me to advise them about the change, of course then giving them exact numbers.

You will note that my Germanic up-bringing shows in my attention even to trivial details. But I sense that you are built very much the same, and I really appreciate the speed and quality of your editing.

You of course will do well only if the book sells well and I very much hope that you can devise some means of persuading Weidenfeld to do a much better job than they now plan to promote the book in the United States.

Marilyn has recovered and is busy making the changes on chapters 1--12 which we plan to send to you by Fedex the week after next. Is the disk satisfactory?

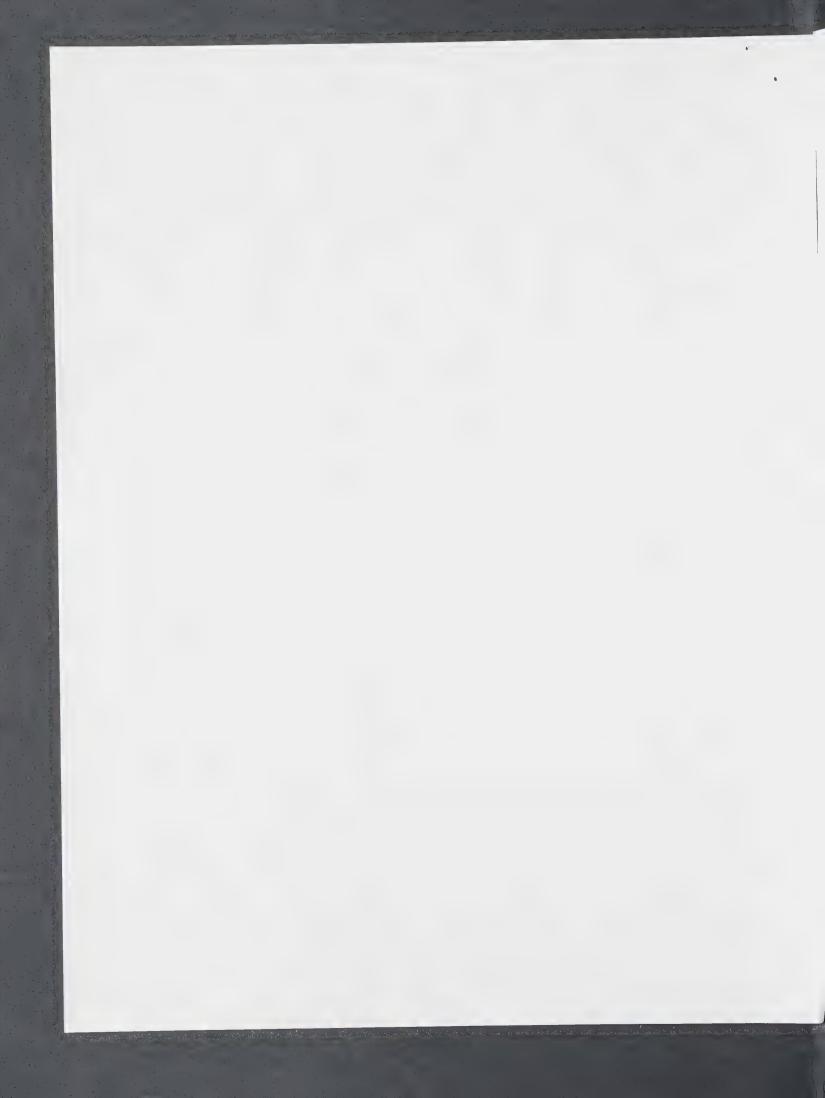
Do you like chapter 13?

All good wishes, also to your Mother.

Sincerely,

Que a

c: M. Klitsner, Esq.



# , FAX FROM

DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

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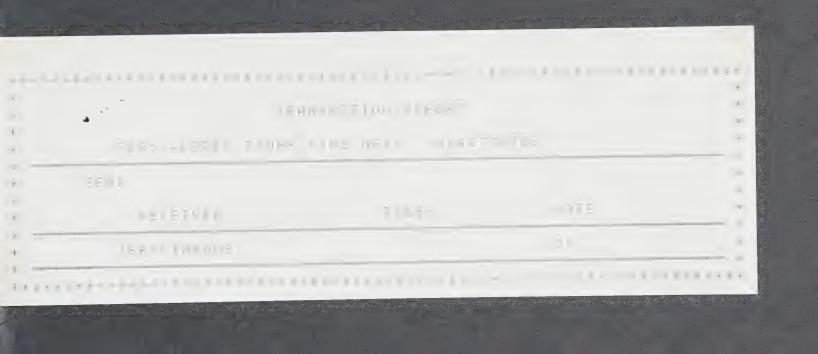
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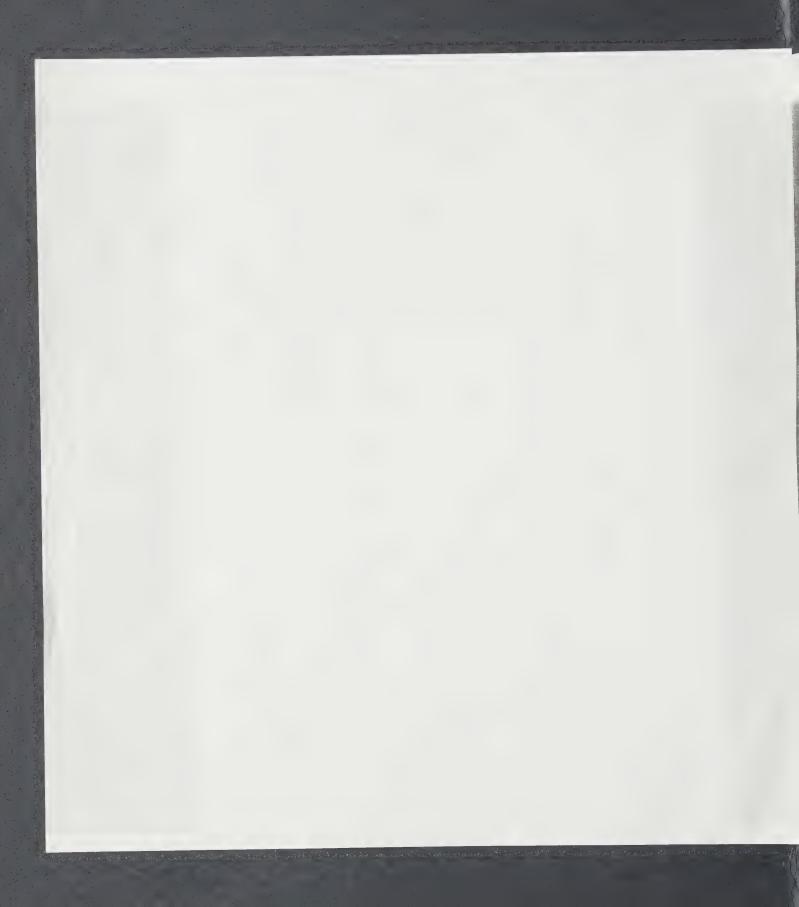
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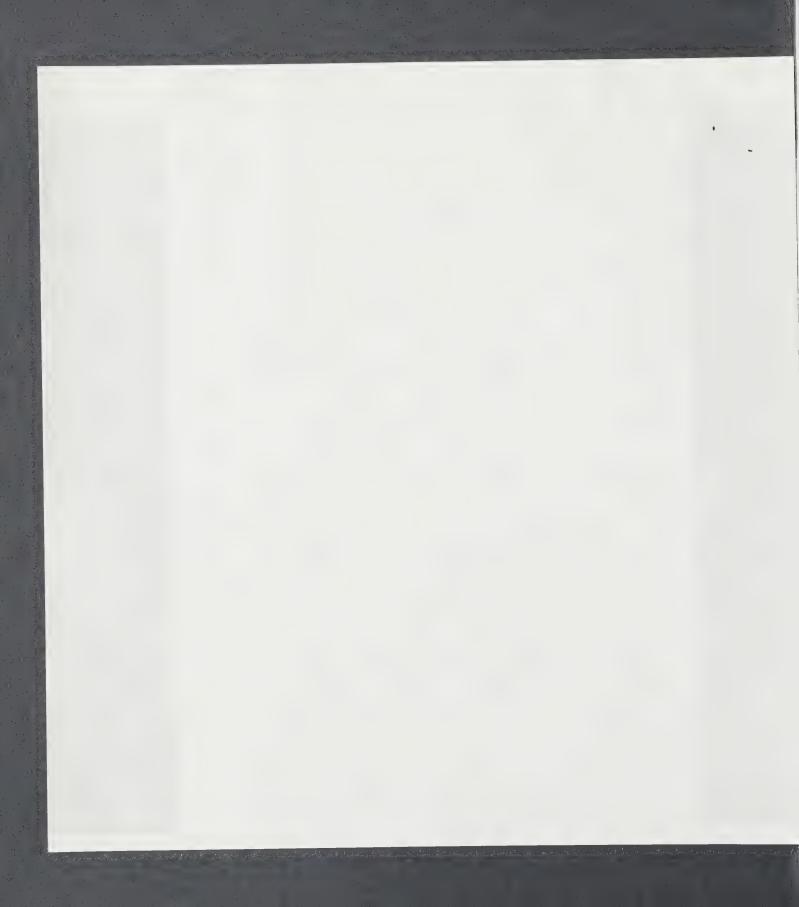
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from Jetfrey ammona

RAX IU: Axi:@ Dill.

DAVE: 25 September 1331

Dury Alfred

I have completed the editing of chapters to if, which should reach you converge the bedget.

I think you must write at least briefly about the derger of Aldrich and Sigma. You do not say abw, when or why it happened, and the reader is suddenly thrown in at the deep end with a set of characters - Dan, Aaron, iom, bavid etc. whom be has either nut met at all of at most in a passing reference to some future event. This is in sharp contrast to the defail into which you have gone concerning other mergers, sequilition etc.

An introduction to the Sigme-Addition chapter is all thet is necessary, and i so not think it will require any consenuential changes later in that chapter

Apart from this. I have no problems with what I have culted so lat. I is loca that

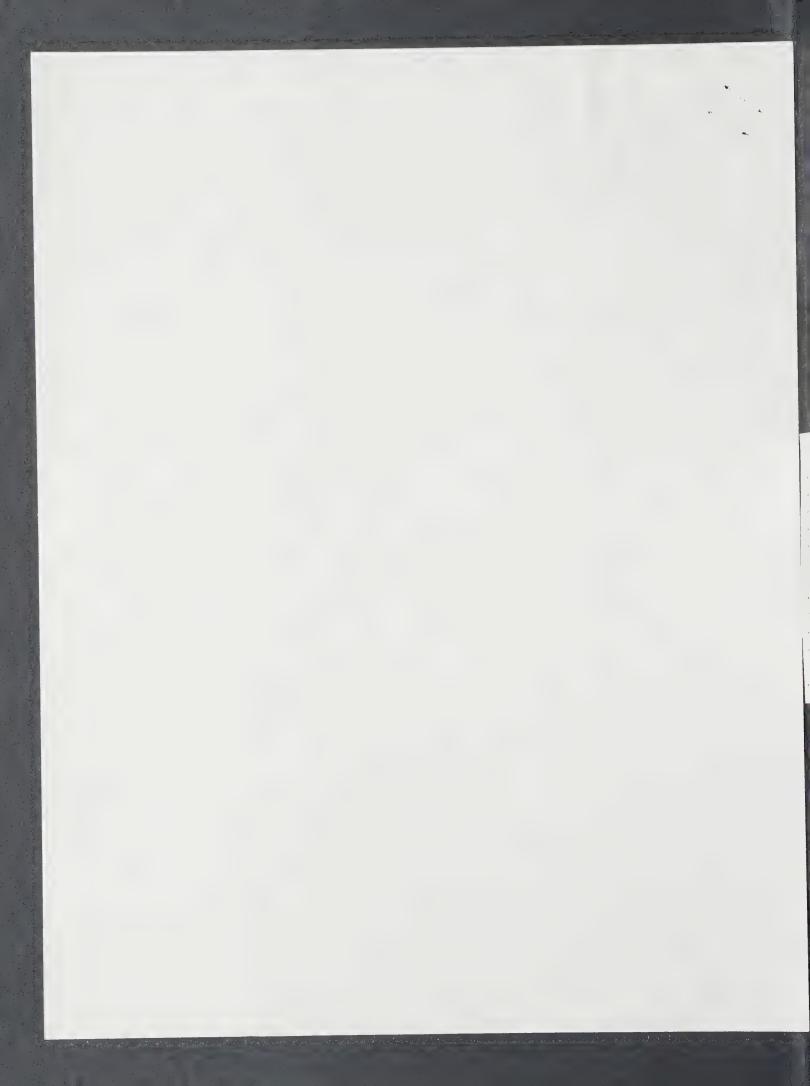
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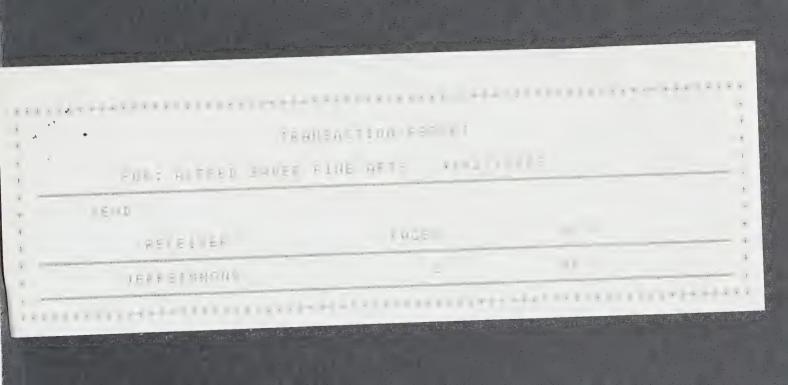


FAX FROM

DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

Lup X av y1 To: jeffren Summens F. A. A. S. C. A. Mean Apren Thanks for fax of to- day. Macilyn is pick, Ipabel is working her hair and I can't type. Hence This porible. I hope you kept copius. Digua Aldrich merger ip diparpred in pome details m Phaple T. Aiduch, gage 117-120, ou te rangle copy I have here. I attach Rage 118. Kerhaps you are prist working for hours una longet. Or are there missing gaze Keif with 







### FAX FROM

DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

September 27, 1994

### To: Mr. Jeffrey Simmons FAX 011 44 71 235 9733

Dear Jeffrey,

We are sending you today for Fedex delivery on Thursday, chapters 13-24. Please confirm receipt. Your work will go faster because you have already corrected chapters 16, 19, 20, 21 and 24.

With chapter 13 come all the appendices which could be printed in smaller size. There are some minor changes in red, made by Isabel and me after Marilyn typed the text. She will make these changes after we receive your corrections.

Included also is the disk of David Smith's introduction, with the hard copy. When Weidenfeld has looked at this and found it satisfactory, please fax and we will prepare two disks, 1--12 and 13--24.

Also included are many reproductions of the paintings described in chapter 18, just so you can see what I am writing about.

With your Fedex shipment of 5--12, please return the photographs of Isabel and me at the castle which Weidenfeld did not use on the back cover. We will want to use some of these with the text.

We will now:

- 1. prepare 32 pages of photographs with captions. The photograph of my mother (in a good painting) will be one page; 31 pages will have 4 photos each, all to be delivered to you around November 11.
- 2. complete name index.

Weidenfeld cannot have predicted that you and we would do so much work and send disks; surely this will affect their billing.

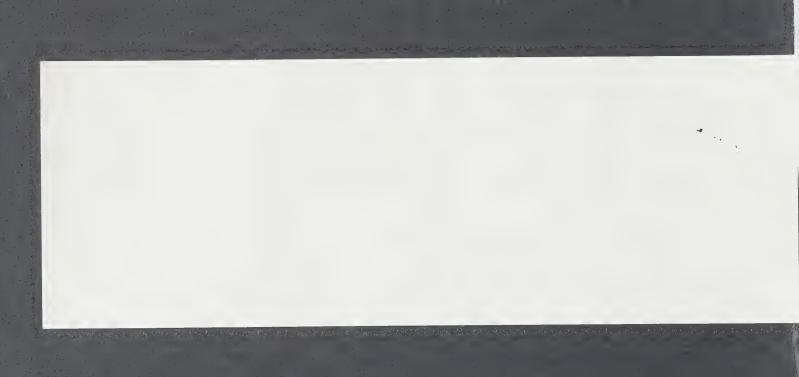
I hope you are over your virus.

Best wishes,

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### ALFRED BADER FINE ARTS

DR. ALFRED BADER

September 26, 1994

ESTABLISHED 1961

Mr. Jeffrey Simmons 10 Lowndes Square London SW1X 9HA England

Dear Jeffrey:

I very much hope that you have fully recovered from your virus.

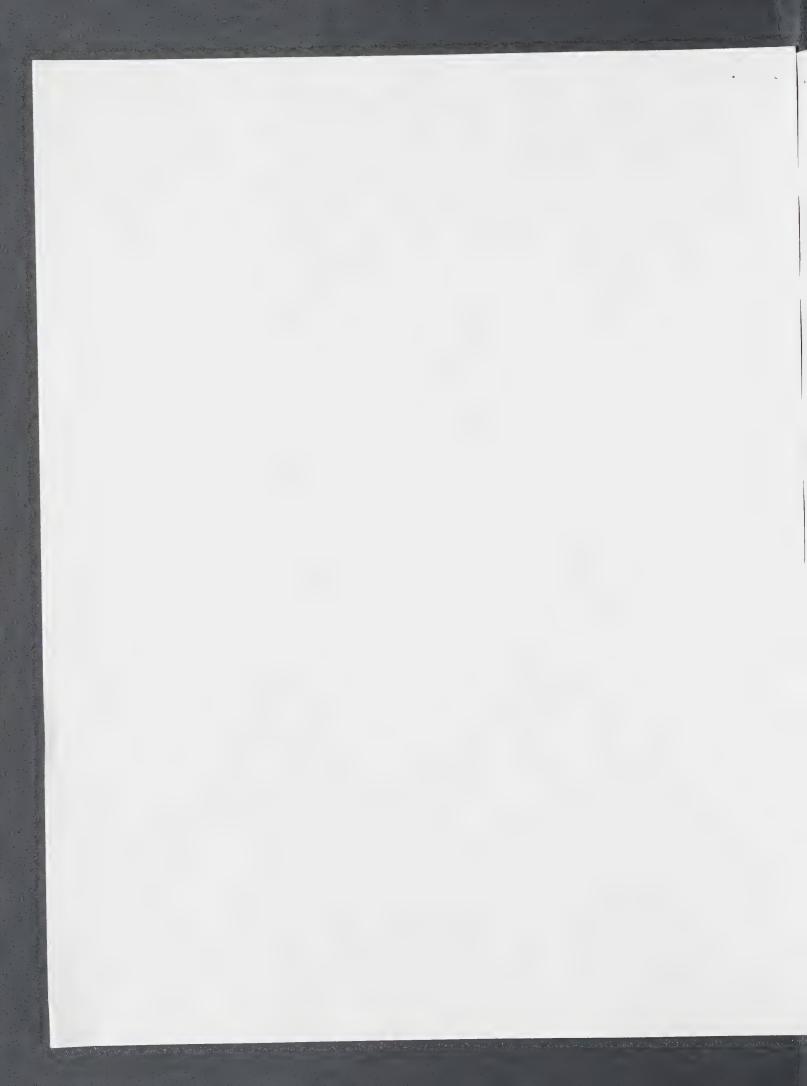
Gradually, I have learned just how your corrections work, and how useful they are. There is no question in my mind that they improve the text.

I think that I am now at the point where I can simply turn your corrections, chapter by chapter, over to Marilyn and ask her to make all corrections, except a selected few where I would like to keep the text as it was. Of course, I am mindful that you told me that I can do whatever I like, but you have gone to such trouble and your corrections have generally been so clear that I think it only courteous and right for me to write a brief note in every case where I keep the old text, explaining to you why.

Let me give you a specific example, the first one where I would like to keep the original, on page 2 in the childhood chapter. I wrote that my ancestors had lived in worlds apart and "I wonder whether they ever met each other, what they would have thought of the marriage of my parents and what they would think of my life and adventures." You commented that this should be deleted because I say essentially the same thing on page 5. But on page 2 I am really writing about my ancestors several generations back. Of course I know what my mother's parents thought, but they didn't live in the castle which was sold by the Serenyi family a generation or two earlier. But I really do wonder whether my Bader ancestors in the 18th century ever knew or had any dealings with the Serenyis so very nearby.

By now I have read you corrections to eight chapters and so know that the instances where I would like to stick to the original text are few and far between.

By Appointment Only ASTOR HOTEL SUITE 622 924 EAST JUNEAU AVENUE MILWAUKEE WISCONSIN USA 53202 TEL 414 277-0730 FAX 414 277-0709





Mr. Jeffrey Simmons September 26, 1994 Page Two

There are some instances where I wish I had a chance to discuss them with you personally, and perhaps we will have a chance in November. An example is your suggestion that I delete the story of the bed bugs. But, Jeffrey, the story is true and a commentary on life in Vienna. I am convinced that there were many thousands of households where bed bugs were common, and I am not quite sure why you suggest that I take it out. I am not trying to paint myself as a goody, goody clean boy as I really was neither.

You will have realized I was astounded when you told me the story of your "friend" billing you £500 for introducing you to Weidenfeld. Of course, he must know that you are an accomplished literary agent and that with just a little effort you could have interested Weidenfeld anyway.

I have asked myself what my reaction would be if Abby Gail Spears sent me an invoice marked "for introduction to Jeffrey Simmons, £1000." I would laugh and certainly not pay her. And yet when I try to think about this objectively, Abby Gail could say, correctly, that without her help I would never have met you. This your friend certainly cannot say about Weidenfeld.

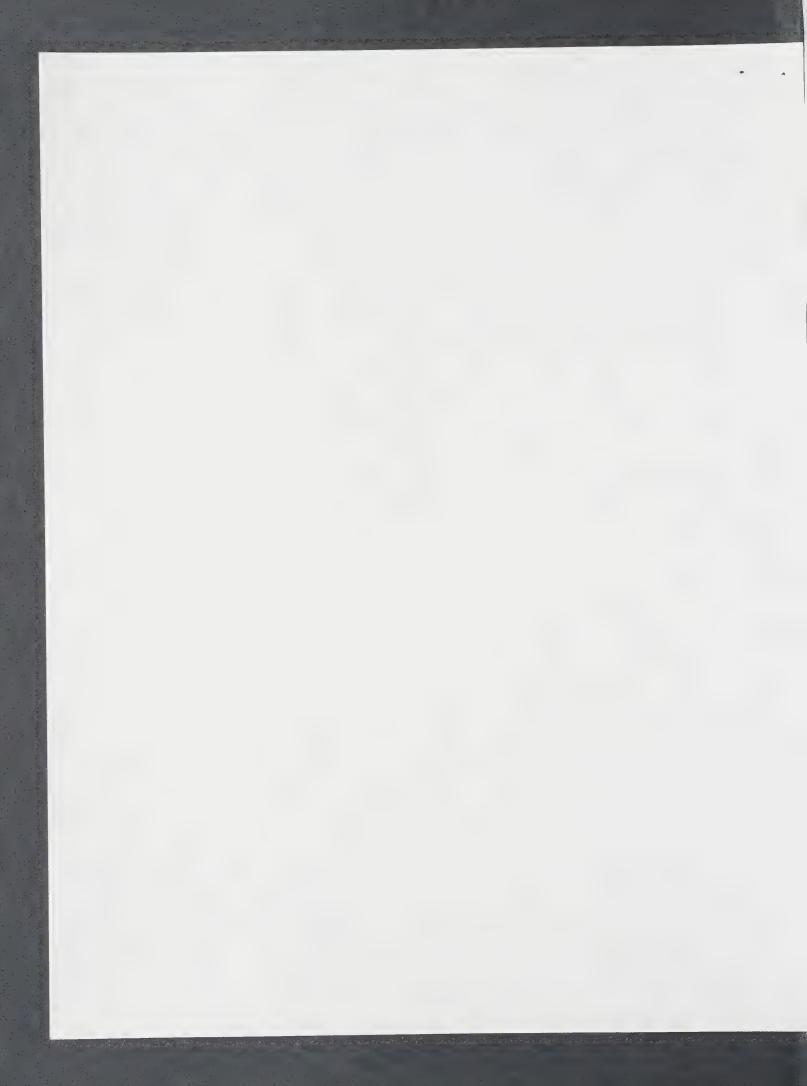
The watercolor I gave you as a thank you to him certainly is not worth  $\pounds 500$ . It is an original work by a competent, but not well-known, artist; the last time I saw such a watercolor at auction it brought  $\pounds 80$ . It's the sort of modest gift that I give to many acquaintances who have done some favor, such as your friend did for you.

In the last forty-odd years, I have introduced thousands of people to others in a similar manner, always trying to help two parties. It has never occurred to me to send anyone an invoice for any amount under similar circumstances.

Perhaps we live in quite different worlds.

All good wishes to you and your mother.

Sincerely,



from Jetting Street

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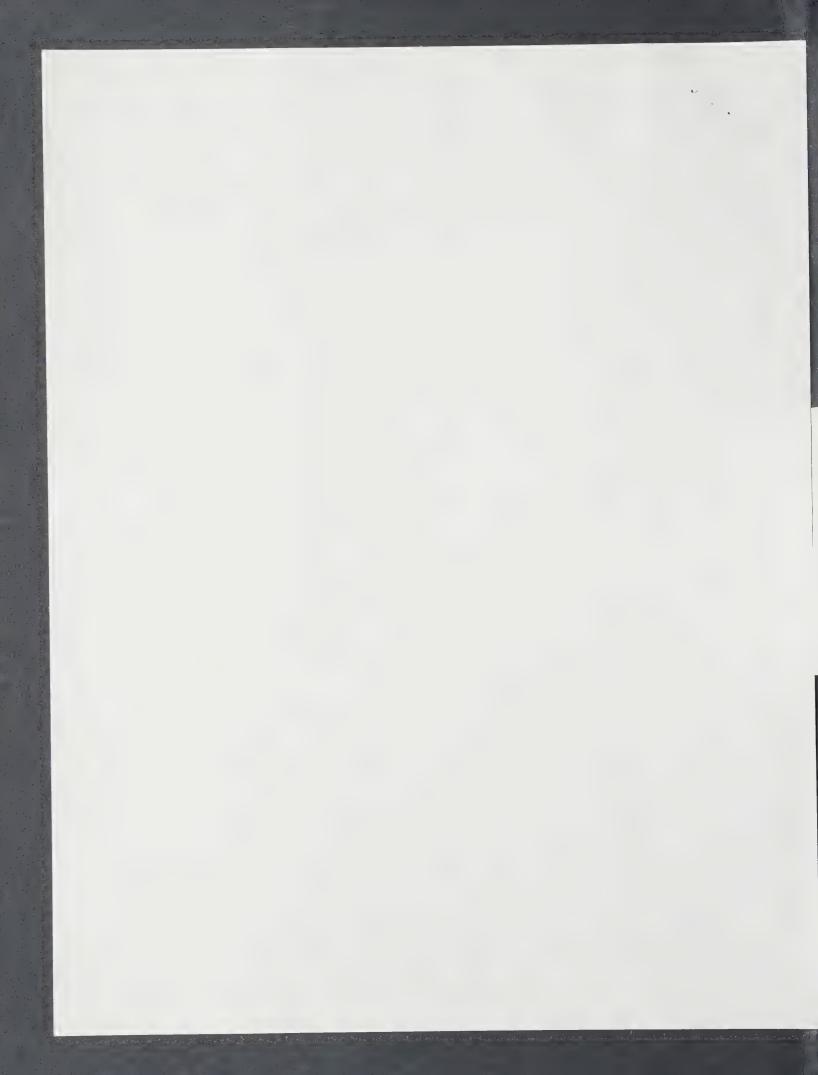
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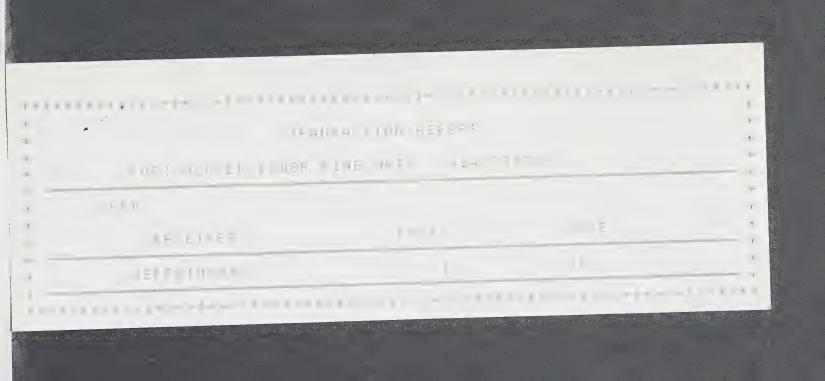
DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

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I are leaving on a H-dray lecture tarris to morrow morning. Nexte week - Brobably Wedneday Sypt. 28 -(or 1-2 days earlier, if important to you) I le Jedex Ch. 13-24. Then - within 2-3 days after receiving your ch. 5-12 corrections we'll Jedex ch. 1-12 dipe; also one other dipe will Principal Amik's introduction. This way, we'll be clope to having everything with you by October 15, as pcheduled. Have do you like Ch. 5-12 ? The ena will be easier for you, because you have corrected Ch. 1/2, 19, 20, 21 and 24 previously, I would much like to Keep in yachet, and hope liseiden fild can pliengthere the gold Many Fanks & best wither Quy a







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T have conveyed your messages about the Janket and Falarouse copy, as everycalar you request should be dould with. 2 would september the return of the meteria, I sent by Swierals, Unless it is important to you to seep it.

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ALL GOOD WIENES





# Alfred Bader Adventures of a CHEMIST COLLECTOR

Born in Vienna, Alfred Bader fled to England at the age of fourteen, ten months before the outbreak of World War II. Although a Jewish refugee from the Nazis, he was interned in 1940, along with other 'enemy aliens', and sent to a Canadian prisoner-of-war camp.

Today, Bader is one of the most respected men in his field. In this heartwarming book, he tells the fascinating story of how he made good in the land of opportunity, the United States.

It was a case of hard study and hard work. Obtaining his release in 1941, he was accepted at Queen's University in Kingston, Ontario, where he studied engineering chemistry. There followed a fellowship in organic chemistry at Harvard. He worked in Milwaukee as a research chemist for the Pittsburgh Plate Glass Company and in 1951 co-founded Aldrich, which today, as Sigma-Aldrich, is the world's largest supplier of research chemicals.

He spent forty years building Aldrich's distinctive reputation, and the extraordinary story of how he was eventually thrown off the board of Sigma-Aldrich will be of key interest to people in the chemical industry worldwide, as well as to students of business.

After leaving Sigma-Aldrich, he continued a fruitful career as an art collector and dealer, and he has some very pertinent and amusing things to say about his experiences in the art world.

(Continued on back flap)

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BACK

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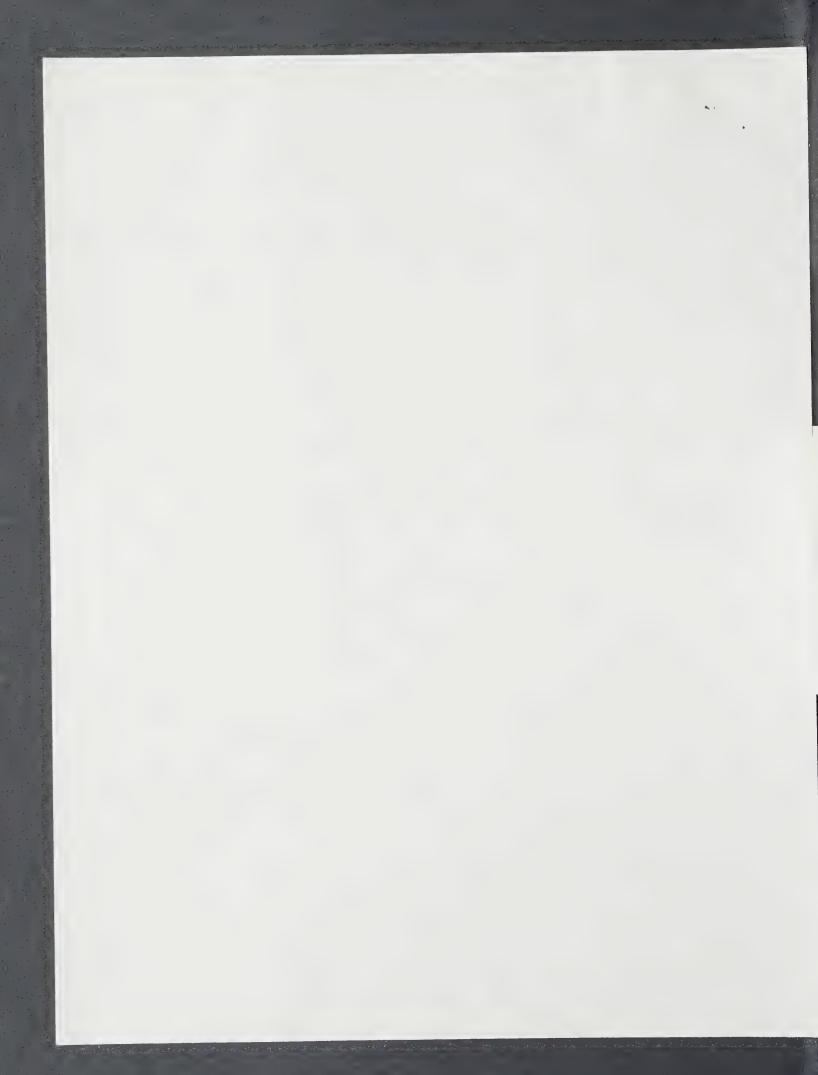
Price in UK only £14.99 net Alfred Bader and his family have earned a reputation as generous benefactors, notably in the fields of chemistry, education and Jewish interests. Bader's personal philanthropy has been particularly directed towards helping students of chemistry and art history. He recently gave £6,000,000 to Queen's University to purchase and renovate Herstmonceux Castle in Sussex (the home of the the old Royal Greenwich Observatory) - one more 'thank you' to the Canadian institution that had enabled him to take the first steps on the road to success, so entertainingly described in this book.

Here fordered. is an wet propriate these you do not find me promoat. in Ch. Le. I did not act me and to prove that is set work during the divorces and when is died would be brush and K.A ..... oratio voio domo. Front Jacket: 'The Alchemist' (detail) by David Ryckaert (1648), in the collection of Isabel and Alfred Bader.

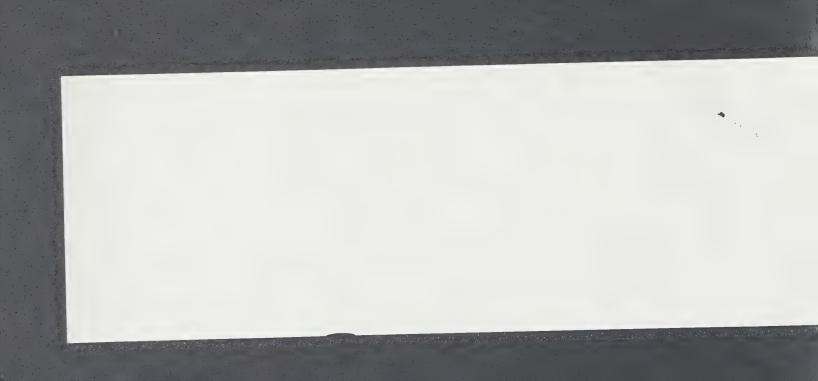
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Jacket Design by: The Senate What do you hink about I Weidenfeld & Nicolson The Orion Publishing Group (Price ? 1 per Orion House an ad finition 5 Upper St Martin's Lane London WC2H 9EA



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## FÁX FROM

DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

September 16, 1994

## To: Mr. Jeffrey Simmons FAX 011 44 71 235 9733

Dear Jeffrey,

Thanks for Chapters 1--4 which arrived yesterday afternoon. Your corrections are clear, and I will adopt most. I am encouraged by Ch. 3 where there are so few further changes.

May we make 2 discs, one for 1--12 and one for 13--24? That would allow Weidenfeld early on to pass on usefulness of disc.

I am content to leave out "plates" for photos of family and friends, but I think that plate references will be needed for paintings. Can we have reproductions of typed material (i.e., first catalog, ads, etc.) not counted among the 32 plates?

Will Weidenfeld make sure that foreign words, references, etc. are handled uniformly, i.e., either in italics or underlined?

You told me that photos are needed by the end of October. Would my delivering them by hand around November 10 suffice?

Will we receive galley proofs in Bexhill before Christmas?

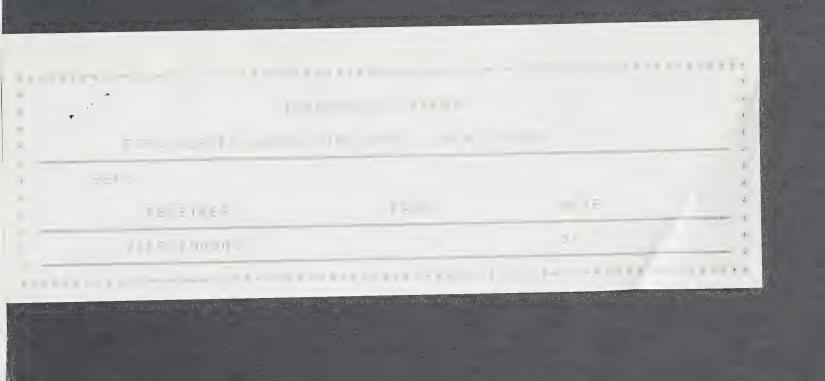
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Best wishes,

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## PAX PROM

DR. ALLERHO R. HADDK Suite F22
OLA EQST FUNCTURAL ACTION MIWAUKEE, WISCOMM 50:202
Telephone SIA 277-0750 Fax No. 411-277-0700

Sementar D. 1944

To: Mr. Jerosy submittees EAN 011-54-71-235-973.

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Thanks for Chaptors 1. 4 which arrived yesterday attentions. Your corrections are clear, and I will adopt most I am encouraged by Ch. 5 where there are so rew purfier changes.

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DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

To: ileas Jeffrey The chances of the ALS batting the buck me. Less than eler Dureaucrates 2.4. In alord controderne - and bureaucrates - Il deride. yet I am ready confident that I have to mail pell day not Diance return restance shopping an able fear at a time, by taken collect where way forder were here, 11-92-9831-3. Aller when we to a complete, have you reilled oppier copied, Ken Fine and I will reinburge you

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#### 11 TEL TRAVE TIME TARA

PAX TO: Alt.ec Bader

DATE: 33 Sectember 1991

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I am enormously encouraged by the setter you have sevelven from the American Chemical Sourany Buosh Important,

My advice is to wait until we have page brouts and a larger. These will be plenty of time. Under no cisconstance should you show them anything at this numer.

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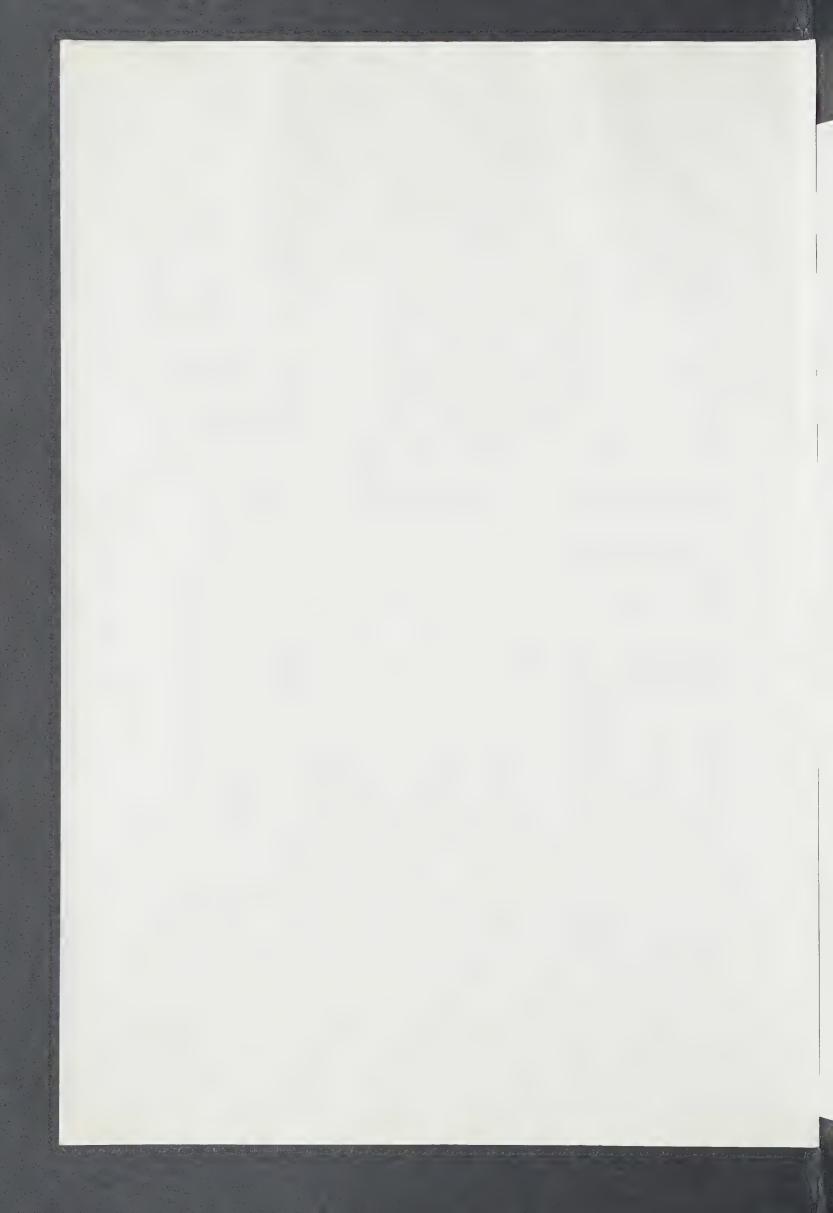
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## ALFRED BADER FINE ARTS

DR. ALFRED BADER

ESTABLISHED 1961

Erer your Kippen Near Jeffrey: Thanks for your long fax of to-day, and also you welcome pecand mersoge. Moritz Emanuel ence asked me wheter I know why he travelled Fird class - becomes Red war no fourk class. But here is no 3- day Feder pervice. Eucloped are chapters 5-12. I have left minor corrections, to be married with yours. You will find chapters 16 and 19-24 as easy as 3, po the word will be over next week, (1 hope). Fast well.

fand regards to you and your mother, ana A 2 day feder to- day. By Appointment Only Itabel ASTOR HOTEL SUITE 622 924 EAST JUNEAU AVENUE marelyn MILWAUKEE WISCONSIN USA 53202 TEL 414 277-0730 FAX 414 277-0709



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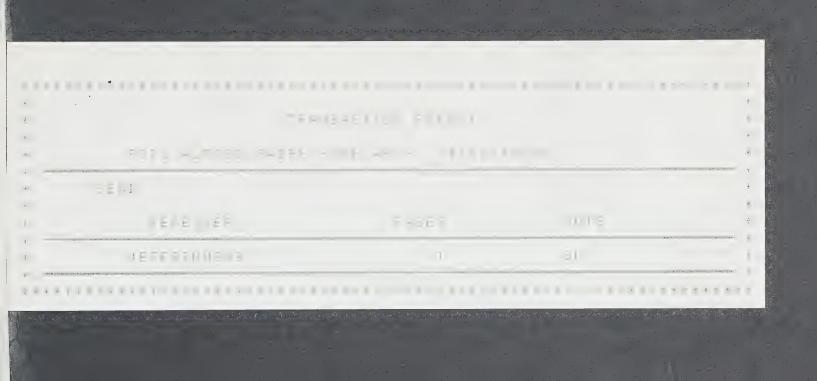
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10 LOWNDES SQUARE LONDON SW1X 8HA 071-235 8852 Fax: 071-235 9733

from Jeffrey Simmons

FAX TO: Alfred Bader

DATE: 14 September 1994

Dear Alfred

I much appreciate the message you left yesterday with my mother. Don't worry: I will only work as hard as is necessary.

I have edited the first two chapters and checked the revised third. This only leaves the fourth. I expect to return all four chapters to you by Fedex on Friday. No doubt you will confirm receipt. (I will keep a copy of everything, and it is most helpful to be able to use your Fedex number.)

I must congratulate both you and your secretary on the way you have managed to decipher my markings on chapter 3. There are one or two tiny things only to deal with.

In fact the publisher will read the book and can make minor changes on the disk, so it is not vital that it is perfect.

This is quite a difficult book to enable me to stick to a completely consistent style for foreign words, numerals &c. For example, why should a German word be italicised but a Hebrew word be left in roman? I am adopting a commonsense approach and, if I am not entirely consistent, there is always a reason for my method.

I have done a great deal of editing on the two opening chapters, but I hope this will decrease as we get more into the chemical section. There is a lot of work however, which is why I indicated my concern to you yesterday that I should be able to meet the deadline. I can only do my best, and I do not usually fail. It would be a lot easier if I did not want to do a really good job for you.

Best wishes



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# 071-235 8852

# Fax: 071-235 9733

#### from Jeffrey Simmons

FAX TO: Alfred Bader

DATE: 13 September 1994

Dear Alfred

I am enormously encouraged by the letter you have received from the American Chemical Society Books Department.

My advice is to wait until we have page proofs and a jacket. There will be plenty of time. Under no circumstances should you show them anything at this moment.

Talking of the jacket, I sent you by Swiftair this morning alternative colour proofs, together with suggested catalogue copy. This should be with you on Friday or latest Monday.

I have permission from the photographer to use the Herstmonceux picture, subject to an acknowledgment and a copy of the book in due course. Unfortunately no one can find the original transparency, so we may have to pay the photographer to produce a negative - which is the next best thing. I doubt if the cost will exceed L10.

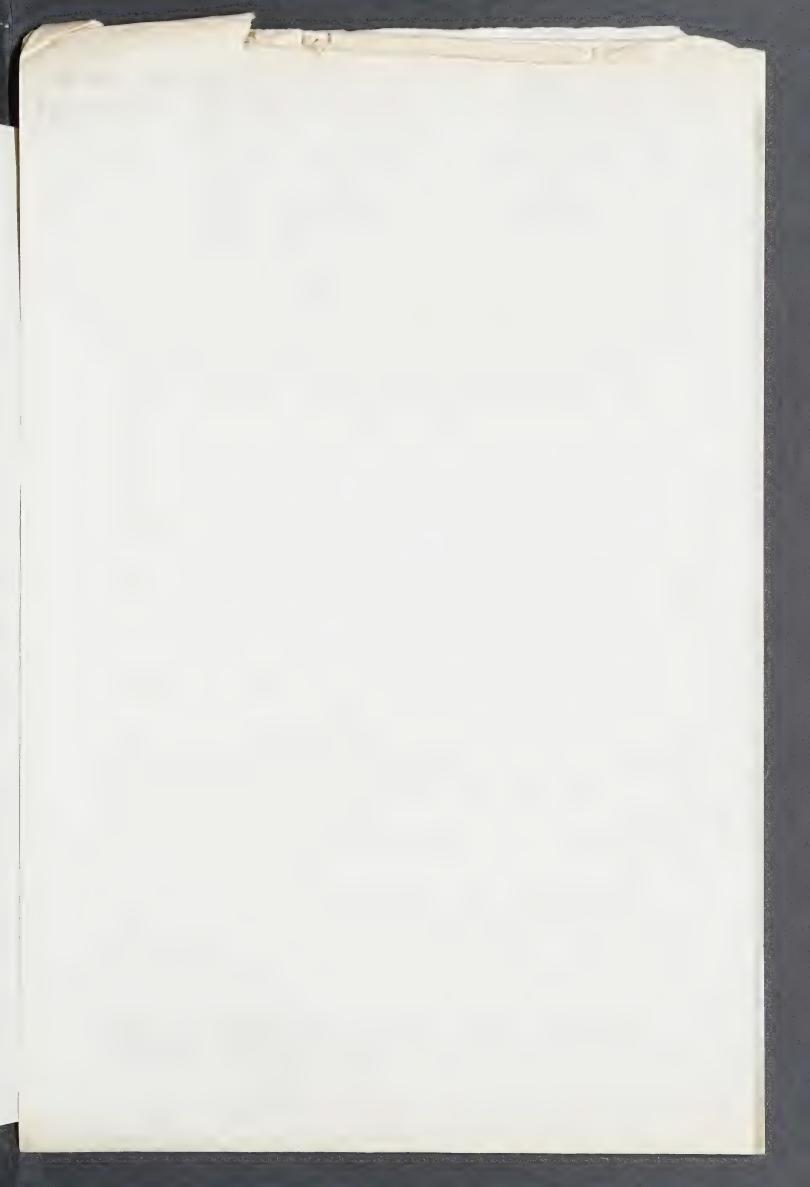
I have edited the long first chapter and am halfway through the shorter second, which I hope to complete today. It is a time-consuming job. Had I known what would be involved, I would never have undertaken to do the work personally - or for the fee we agreed.

I note that I shall probably receive another seven chapters on Friday, and I only hope that I can cope in time. When you see my corrections and queries, I think you will realise that the editing is very necessary. This brings me to the question of whether I should return the edited copy to you chapter by chapter, two or three chapters at a time, or wait until it is all finished. I am sure that the latter is impractical from the point of view of you and your secretary, because there are so many suggested changes.

If I return the material by Fedex or by registered post, security is reasonably guaranteed. Otherwise I shall have to photostat everything before I release it. I could not bear that anything is lost after all the time and effort I am expending on the project, and perhaps I ought to go to the expense of taking a copy anyway. Your advice will be appreciated.

I too wish you well over the fast.







FAX FROM

DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709 Dr. alfred Bale Nov. 1, 1990 Yo Prin. Leggett

To:

Plusse deliver 3pp. to Pr. Boder.

Thank , marilan

P.S. Jeaber - Krym Brithday! P.P.S. Andy Granlenko also formed H.P. wishes.



### LONDON SW1X 9HA

### 071-235 8852

Fax: 071-235 9733

### from Jeffrey Simmons

FAX TO: Alfred Bader

DATE: 1 November 1994

## Dear Alfred

The photographs look superb and your layout is both professional and attractive. I do not think you intended to send a Xerox of Plate 13 and I cannot find 14 and 15, but this will all sort itself out in due course when you deliver the complete pictures and captions. I have a few queries but there is no point in raising them here when we can settle everything quite quickly on the spot in London when we make the final selection.

You ask about 'Mama with me' as against 'Mama with Alfred'. I much prefer 'me'.

You include a note about Marvin suggesting that you delete the story about Uncle Miklos. I am unsure if this requires any action on my part, or even why the letter from Nicholas Serenyi is included among the photo section.

There is no problem about Plates 16 and 17 relating to important literature abnd letters.

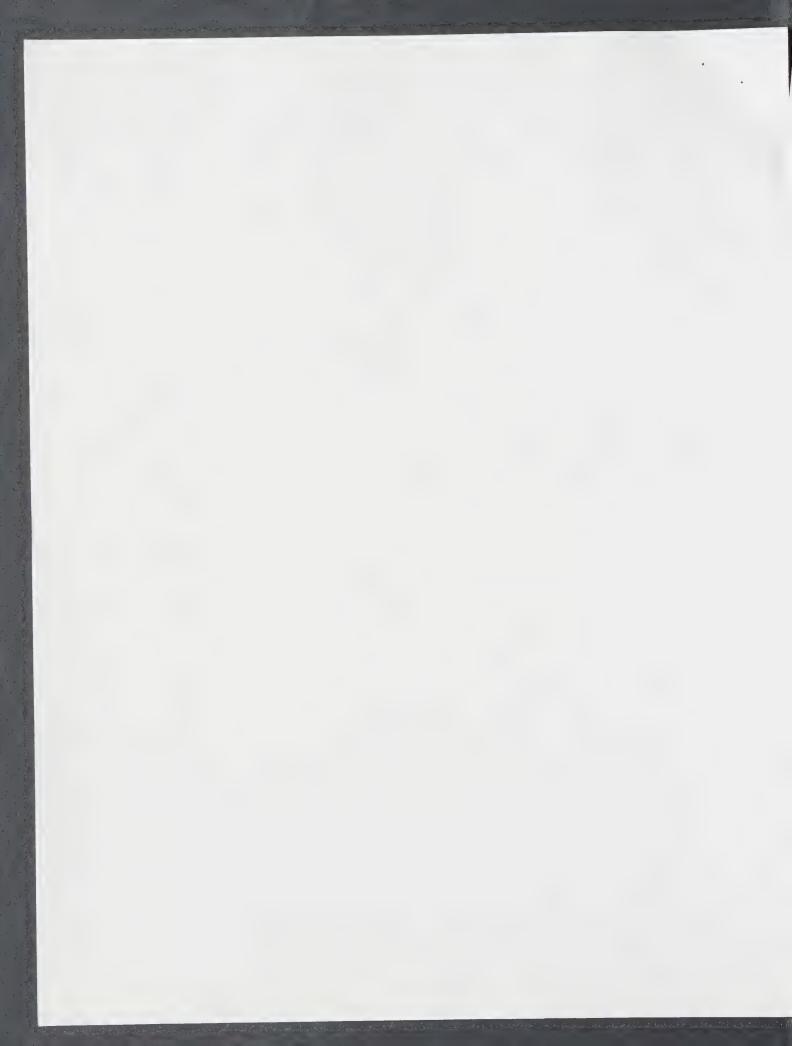
Nor is there any difficulty about the ten plates, each containing four photographs. It is quite a simple matter for the designer to reduce them in size as necessary.

The copies you sent of <u>Aldrichima Acta</u> are most interesting but I think you do not intend them to be reproduced in part in the book. As a matter of fact, the other important thing we must do when we meet in London is to indicate exactly where and what you want to insert in the text as opposed to the art section.

In this connection, I think it will be sensible for Coralie Hepburn to be present at our meeting. We are blessed with an excellent/able/competent and most helpful editor, and she should participate in the selection process.

The problem is that she will be in Moscow until 11 November, so could we re-schedule our meeting for 11am on Monday, the 14th? We can then either meet here or in Weidenfeld's offices. If this is impossible, she could make the 17th or 18th.

Coralie will get as much material together for you as possible which she can show us at this meeting: the preliminary pages, for example, and page designs, if we have not already had them. She confirms that there will be no problem about your having proofs while you are in England.



As to the index, rather than indicate Chapter 6 when referring to Isabel and Danny, I think it is better to put pages 77-90 (or whatever the actual page numbers turn out to be). As to an entry like the Woolf family, I prefer that it reads:

Woolf, family Albert p Bill p Corinne p Zoe p

(Names of course merely as illustration). But I can help you with this in London.

Please advise about a re-scheduled meeting. I am very willing to see you, if you wish, on the 11th but I do not want to have to go through the same process twice.

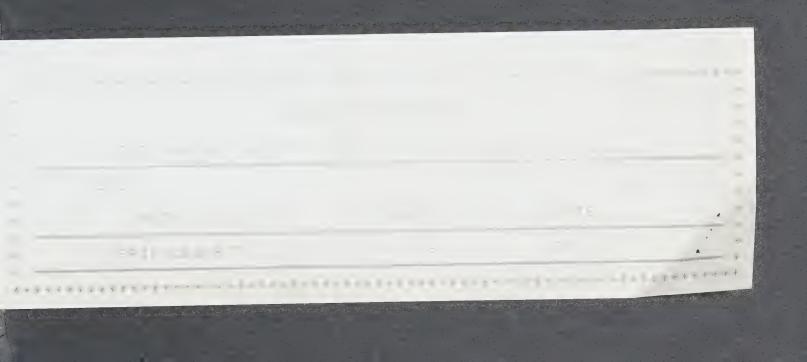
Everything is coming together. It is quite exciting!

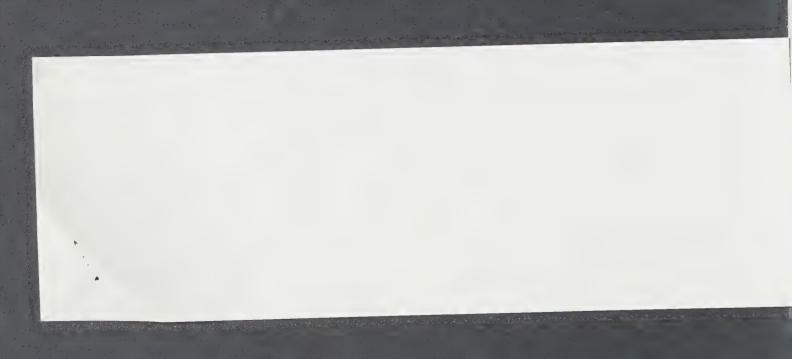
Blest wishes

I ack. for + gove him eyour Travel schedule Nov 12-18.

121







# FAX FROM

DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

May 28, 1994

To: Mr. Jeffrey Simmons FAX 011 44 71 235 9733

Dear Jeffrey,

I much look forward to being with you mid-morning of Thursday, June 9th.

You will recall that you gave me the order of chapters from 1--22, and I am happy to report that they are now more or less complete.

I have sent you all except your No. 15 called "Milwaukee". This is a group of vignettes not unlike the Aldrich vignettes, your No. 8, and I will bring that along with me.

Also, I will bring a complete set of all chapters as corrected to date.

Please bear with me with one problem--you told me to make No. 18 a chapter combining Efim Schapiro and John Whalley. These two are as different as lovers of art can be, and I simply don't know how to put them together. Let's discuss during my visit.

Dear Jeffrey: Best wishes. Note enclosuror. ef compe As always, would pourfer weidenfuld - if Key ever decide. We are leaving for a week in Canada at ] and to-morrow morning, back on May 5, Ken off to England Bert regard on May 7.



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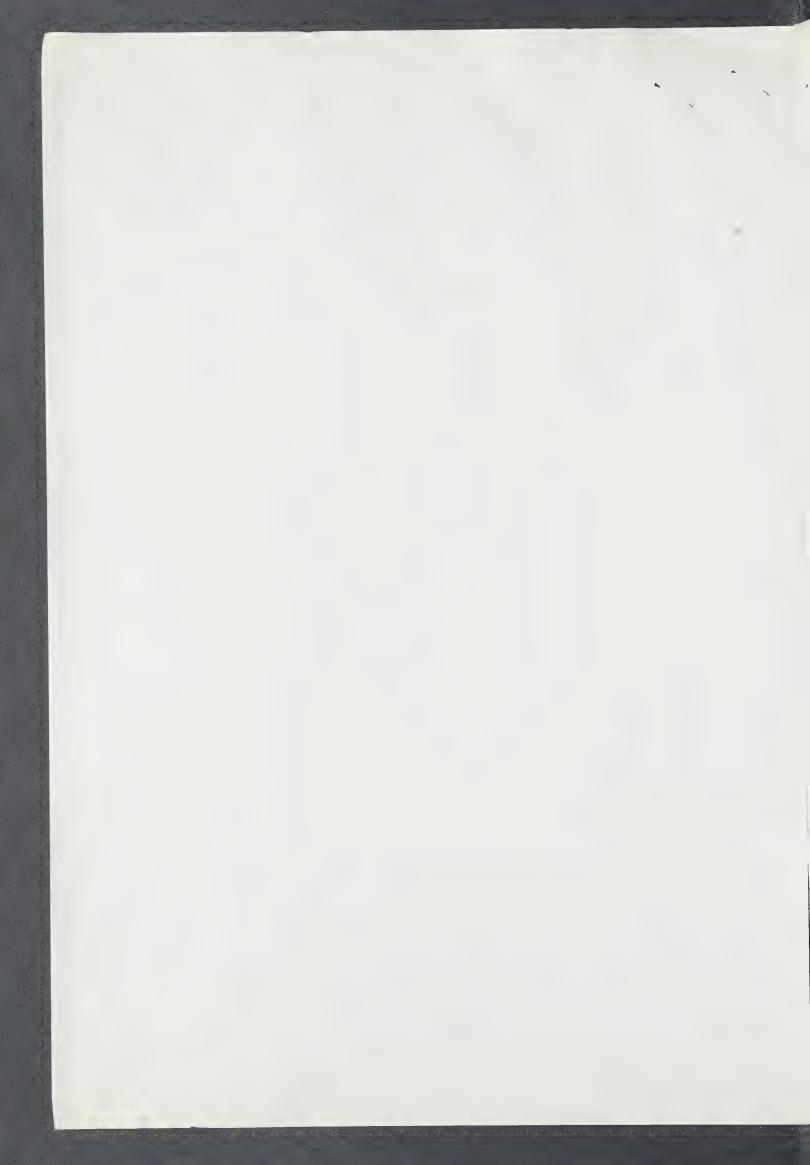
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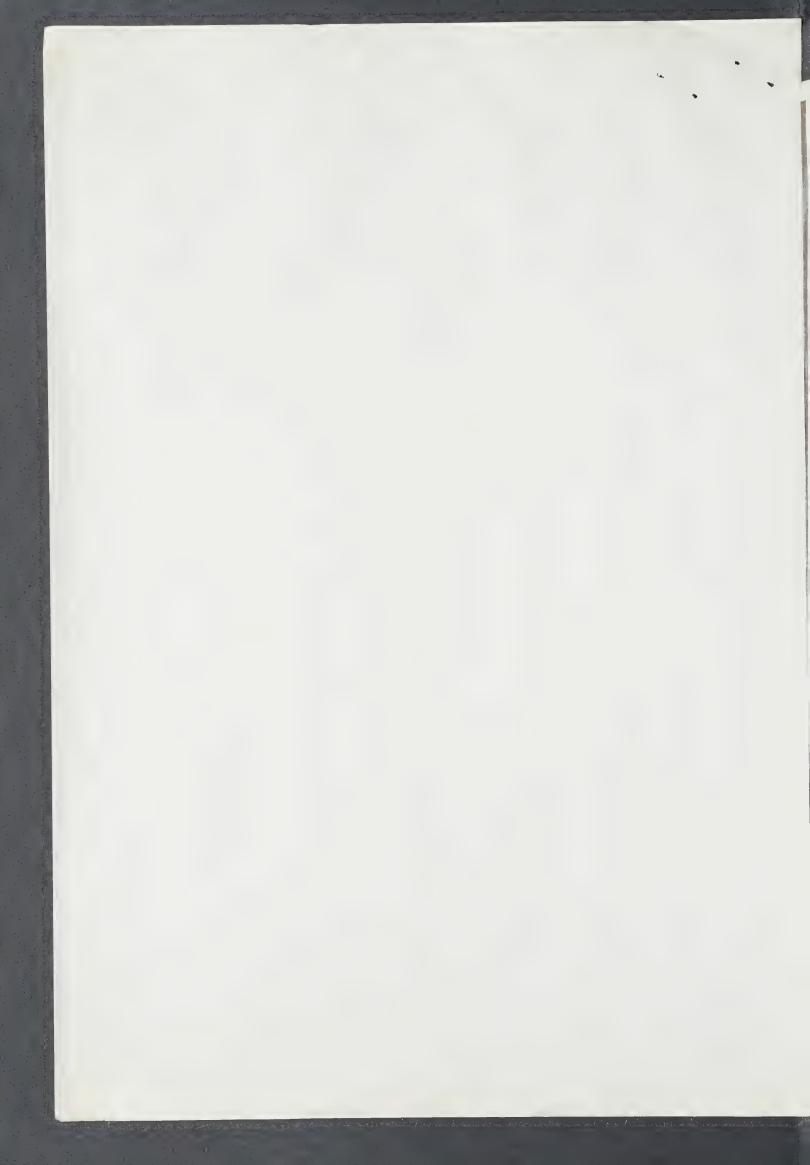
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TO 01014142770709

## from Jeffrey Simmons

TO: Alfred Bader

DATE: 20 October 1994

I am very grateful for your personal remarks in your latest fax. As you realise, I take a pride in my work and it is good when one's efforts are appreciated.

You must be very excited about Danny and Linda's wedding . can understand how overworked and exhausted you must ne, but it is all in a good cause and I note with pleasure that the balance of the book will be despatched late next week

Do not worry about anything. All is in order, and 1 am particularly pleased that you say it is more important to produce a beautiful book rather than rush it for a mathicular deadline. I have no doubt however that subject funce majoure, we are well on target.

low able to confirm that the disk you sent is perfect

Do not bother to include the index names in the text of the next disk. The index can be completed when you have

an leave the plate numbers blank in the text be inserted later when you have made final deciabout the illustrations

There is no difficulty with inserts. The only could arise if one or more of the inserts requires halftone reproduction but Weidenfeld feel that the quality of paper should be good enough. They can examine this pr more carefully when they have the originals.

Everything can be settled in any case when you are in England. Please put your mind at rest.

I have told Weidenfeld to include a simple dedicatio

Weidenfeld are reluctant to produce a production schedule until everything is in their hands but I will press them to do so as soon as I have the text, on the basis that the illustrations will follow very soon thereafter. I do not therefore know when galleys will be available but I have already indicated that it will be convenient and sensible j they are ready while you are in England.



• 7

You ask whether it is better for the Queen's Pevilv to use the Herstmonceux chapter. This is a matter of ominion Personally the Herstmonceux story will be better known to contemp ary students, who may be surprised at your long connection with the University and the way in which you cane chare. My preterence is for the early chapter, but perhaps the editor may want to take a piece from both chariers. T computering the Introduction is really appropriate it a to use something you have written yourself.

denteld's Canadian distributors are Little Brown & Co. Lie Yorkville Avenue, Toronto, Ont MSR 1027 telephone: (418) 11 1088 / Eax: 1416; 967 4591

There are a couple of matters in your fax that I will reply IN ILLENCELY COMERCIA.



The Old Alles Links

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Done hilfred.

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hom Jeffrey Strongen

# FAX THE ALESSED SHIPS

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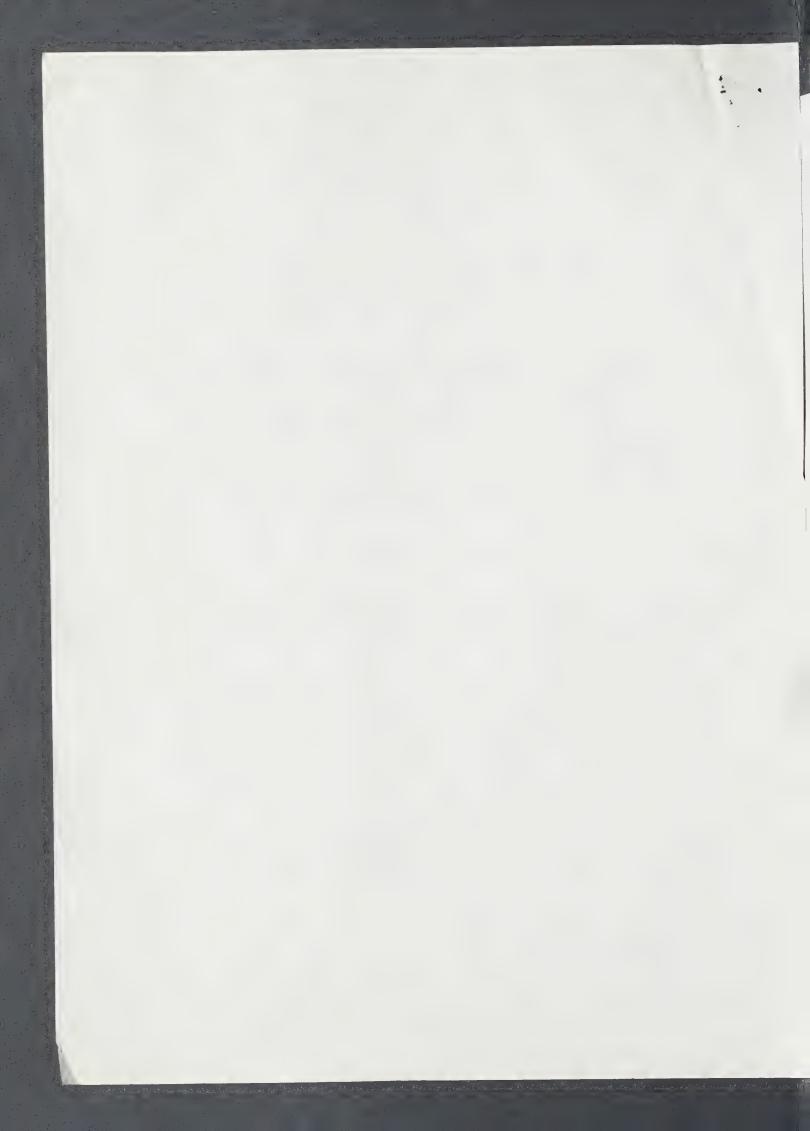
This brings se to the letter iron Unner's. I do not know how the protective the Sevice is out them or when the March-April icous will actually be available their c possibility that the books will not have commed Canada by then. The leature should therefore only a notice, paying that the book is svallable too leading continent. from the University bookshop (i) there is one) of from inner ( address of distributor; alternetively that it all he secialable at lappeoximate cotes: 1 am not sure whether van want to give the forst getail prime to can provid-forther details when I have note intermetion about production schedule.y

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# ALFRED BADER FINE ARTS

DR. ALFRED BADER

October 28, 1994

ESTABLISHED 1961

Via Fax 011 44 71 235 9733

Mr. Jeffrey Simmons 10 Lowndes Square London SW1X 9HA England

Dear Jeffrey:

Today is that great day when we are sending you by Fedex the third disk, together with the hard copy for chapters 13--24 and your original comments.

While I will be in Canada all next week, I will be in touch with Marilyn and so would appreciate your confirming safe receipt, by fax.

We have now been at work putting the photographs together, and I enclose in the Fedex shipment, but not with this fax, the outline of the first 18 or so plates with the captions and Xerox copies of the photographs.

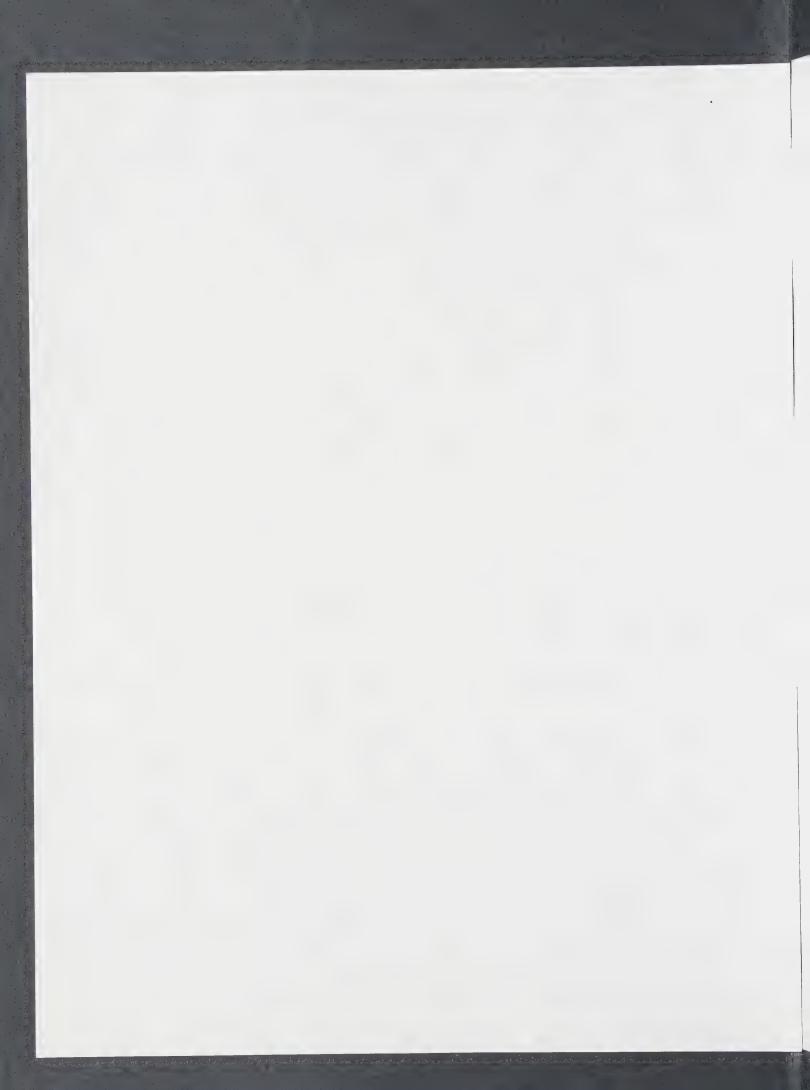
Please guide me whether, for instance, the photograph with my Mama should say "Mama with me" or "Mama with Alfred"? We will also much appreciate your other suggestions which I am sure will be as valuable as always.

You will note that I am proposing to make plates 16 and 17 important literature and letters relating to early Aldrich. Is that all right?

We also plan to have about 10 plates, each of which is to have four photographs of paintings. These photographs will be largely black and white, 8 x 10 inches, but I presume that the printer can take the four photographs and put them onto a large sheet, photograph the sheet and reduce the size. In some instances, I have only color photographs and color transparencies, and I hope they will be sufficient to make good black and white photographs.

In any case, I plan to hand-deliver the large book with all the photographs, with some alternates just in case you think some of the alternates are better.

By Appointment Only ASTOR HOTEL SUITE 622 924 EAST JUNEAU AVENUE MILWAUKEE WISCONSIN USA 53202 TEL 414 277-0730 FAX 414 277-0709





Mr. Jeffrey Simmons October 28, 1994 Page Two

On November 11th, I will also give you the original documents beginning with the receipt from the internment camp and ending with all the correspondence with the directors, etc., which should simply be reproduced photographically.

You will note that the typescript has 387 pages, and I cannot tell how many printed pages that will be. To that, of course, you will have to add the various inserts and 40 pages of photographs. This may, indeed, make the spine as now planned slightly too small, but surely that is a technical matter which can easily be changed.

Also as I have already mentioned, the more I think about it the more I believe that I will opt entirely, or almost entirely, for hardbound copies. I hope we will be able to persuade Weidenfeld to deliver 1000 copies of each to Sussex and 1000 to Milwaukee, freight paid.

While we are in Canada, Marilyn in Milwaukee and Isabel and I on the trip, will work on the index of names. We will now temporarily relate the names to the manuscript page numbers which should make collation with the galleys relatively easy.

May we refer to members of one family simply, for instance, to "The Wolff Family", rather than referring to each member separately? Also we plan not to reference well-known names from Alexander Kipnis to Hitler. We do plan to include in the index all of the Sigma-Aldrich directors as they will be named in the heading of my last letter to the directors in April 1992. Also, when it comes to the most-mentioned names, like Tom Cori and David Harvey, we will refer to the relevant chapters in toto. Similarly with my sons, we will refer to Chapter 14 and with Isabel and Danny to Chapters 6 and 14. Do you approve?

Isabel has asked me to send you in this Fedex package *Aldrichimica Acta* Volume 10, No. 2. She is asking me to ask you to look at page 32 which shows the super chemist. I am also including *Acta* Volume 20, No. 1 and would ask you to look specifically at page 8. But the rest of the articles might interest you.





Mr. Jeffrey Simmons October 28, 1994 Page Three

This Fedex shipment will hardly have left when the three of us will think another dozen questions we should have asked you, but there is always the next fax.

All good wishes from all of us.

Sincerely,

Enclosures



DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

August 25, 1994

To: Mr. Jeffrey Simmons

Dear Mr. Simmons:

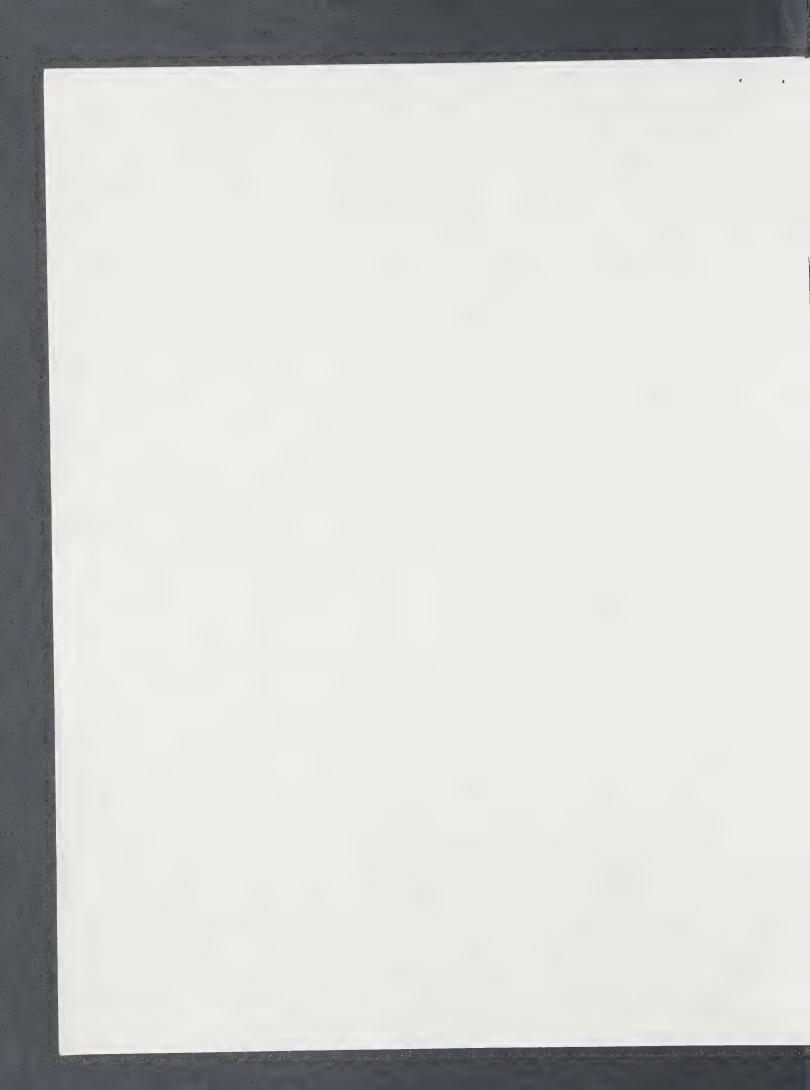
We have now received information regarding copyright for Dr. Bader's autobiography. Dr. Bader, who is now in Spain, has asked me to fax a copy to you, and four (4) pages follow. I will mail a copy to Dr. Bader in Bexhill, and he will, I hope, have it there when he returns to England on the first of September.

Cordially,

La sharen a 111.

Marilyn Hassmann

Enclosure - 4 pp.



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MEMORANDUM

TO: Marvin E. Klitsner

FROM: Ralph H. Lane PHR

DATE: August 23, 1994

RE: <u>Alfred Bader</u>

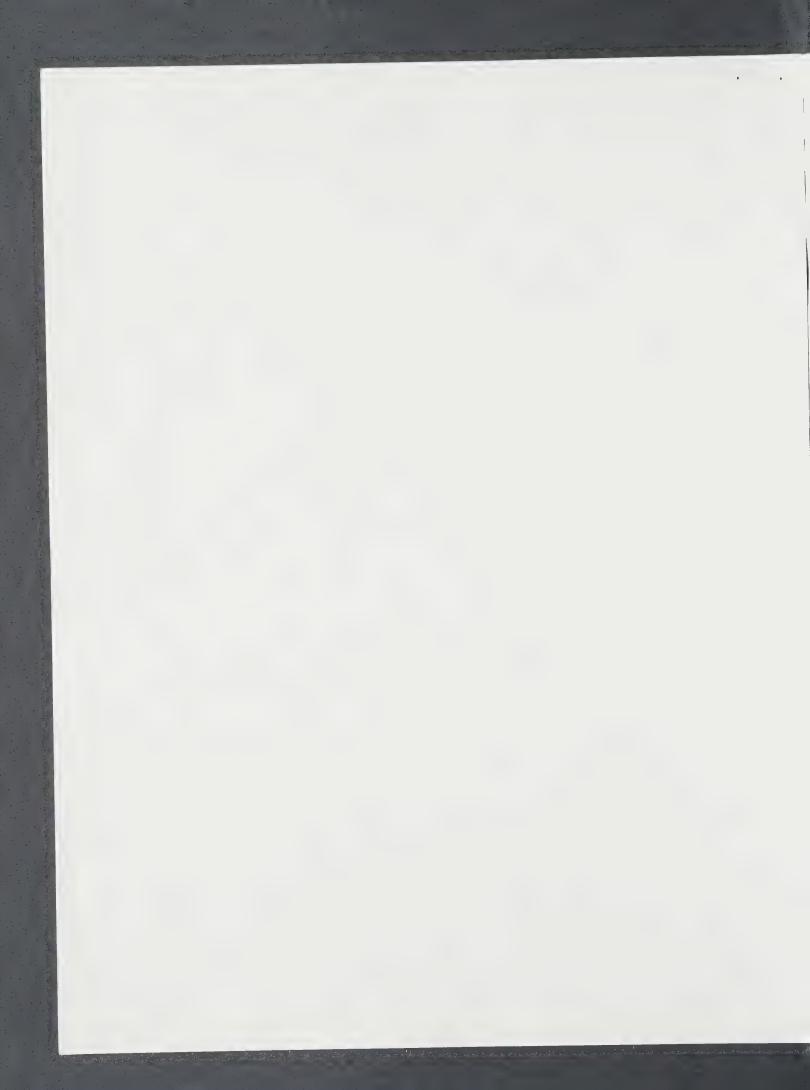
This will respond to your questions on the right of the former CEO of Aldrich Chemical Company to publish, without the company's permission, articles which he wrote for company publications and which were in fact published by the company. You have also posed questions on reproduction and distribution of artwork -- old masters -- which have appeared on the covers of company publications.

Approaching these questions from the standpoint of copyright law, it is important to note that the copyright law changed significantly in many of its provisions as of January 1, 1978. By either version of the law, however, the first question would be whether your client wrote the articles as a part of his duties to the corporation or as an independent endeavor. Some of the tests used to determine the answer are whether they were written on one's own time, in one's own home, and with one's own equipment, rather than during work time, in the office, and with the company's facilities. For example, did his secretary type the manuscripts?

Even if these articles were written for the company and would be considered "works made for hire", there is still the question whether the company obtained copyright and then the further question whether the company maintained its copyright. Here, the date of the first publication will be significant, because of the change in the law.

Before January 1, 1978, obtaining copyright was rather mechanical, and it was very easy to forego copyright by making a simple mistake. To obtain copyright under the old law, the work would have to be "published with notice", that is, distributed to the public with a proper copyright notice ("Copyright" or "Copr." or "©", followed by the year of publication and the name of the copyright holder). Moreover, the copyright notice would have to be placed at the statutorily prescribed place, which would be on the title page of the work or on the back side of the *title page*.

After January 1, 1978, copyright was deemed to exist as soon as the author would lift the pen from the paper; that is, as soon as the work had been created. However, a copyright notice was still required on any publication of the work, to avoid loss of the copyright, with a "saving" provision that would allow correction of



an omission of the notice from a relatively small number of copies to be made within five years after the publication without notice. This requirement for notice under the new Act was relaxed as of March 1, 1989, and since that date, no notice has been required at all -- although its use provides some advantages which are otherwise lost.

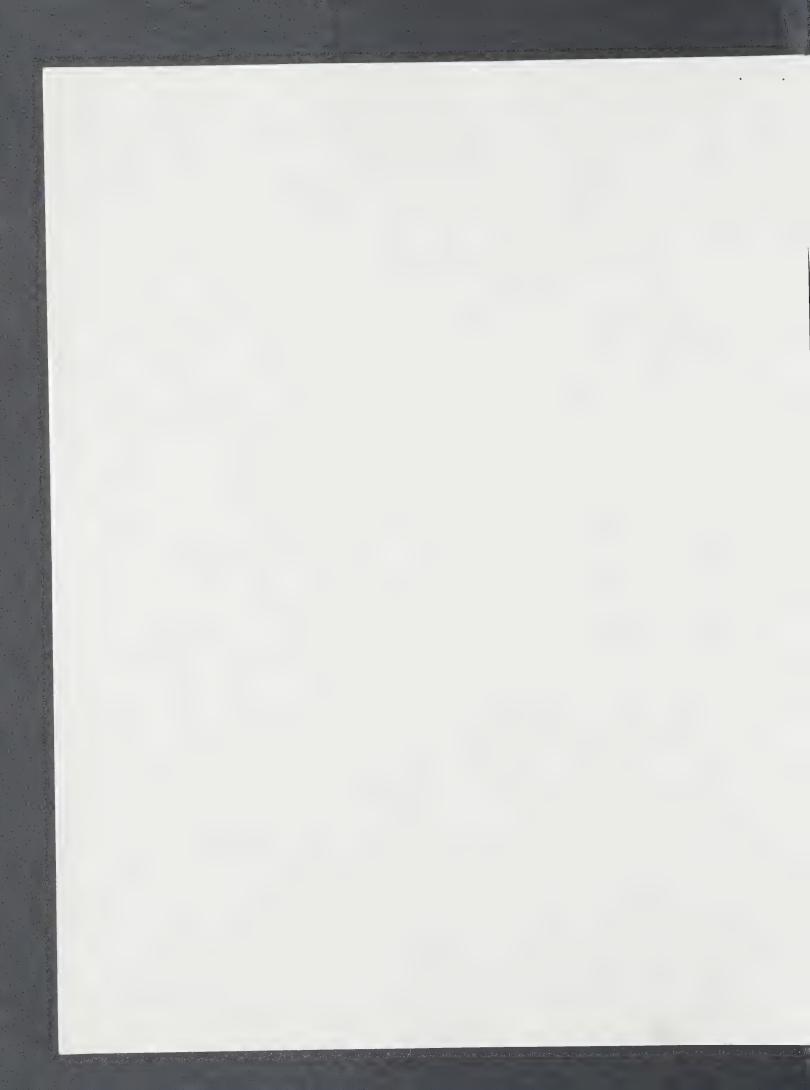
With you, I have inspected a few of the materials that the client wishes to reproduce. We found several facts which are relevant to these rules. In particular, the company's catalogs sometimes carry the copyright notice, and sometimes they do not. From this fact, it can be concluded that the safest course would be to choose for republication those articles which were published prior to January 1, 1978 in publications which bore no copyright notice or which were published before 1984 without a copyright notice (that is, five years before the 1989 abolition of the copyright notice requirement).

To publish any other articles would run the risk of a claim by the company that the works were "works made for hire" and that any new publication would violate the copyright of the company. As you know, the copyright is really a bundle of rights: to make copies, to distribute the copies, to make a derivative work, to display the work publicly, and (for appropriate media) to perform the work publicly. If your client would edit the work, have his edition printed, and distribute the edition publicly, he might thereby have violated three of the rights of the copyright.

Of course, it is often possible for the individual writer to obtain permission from the copyright holder, but uncooperative copyright holders cannot be forced to extend this courtesy.

Even if the company were deemed to be the copyright owner, and if permission to reprint were not requested or were denied, there would still be an opportunity to publish portions of these under the doctrine of "fair use". This doctrine, developed under the common law, has been codified under Section 107 of the Copyright Act of 1976 (the version which went into effect on January 1, 1978). That section requires that, in determining whether the use made of a work in any particular case is a fair use, the factors to be considered shall include:

- 1. the purpose and character of the use, including whether such use is of a commercial nature or is for nonprofit educational purposes;
- 2. the nature of the copyrighted work;
- 3. the amount and substantiality of the portion used in relation to the copyrighted work as a whole; and



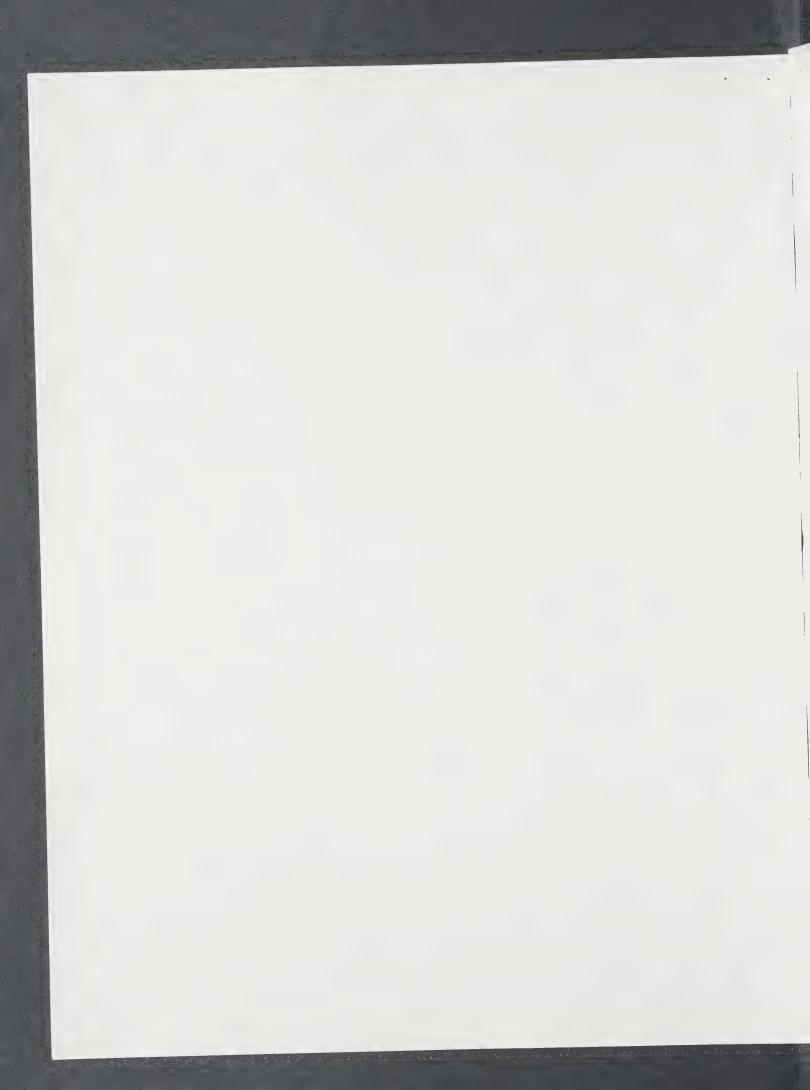
4. the effect of the use upon the potential market for or value of the copyrighted work.

Applying these tests, which essentially all boil down to the single test of depriving the copyright holder of his market for selling his own copies, it would seem that your client would claim "fair use" as a defense to his publication (or republication) of copyrighted works, in view of their educational character in his publication, their educational character in the original publication, and the fact that he would not be depriving the copyright owner of a market for reprints. The argument would become even better for your client if he would severely limit the amount of the article he would reprint, so it would not comprise a substantial portion of the copyrighted work.

The "old master" paintings on the covers of the catalogs present an entirely different issue, and an easy one to resolve. If the old master paintings were in any way altered or combined with other materials, the resulting new work would be considered a "derivative work" and would be subject to a new term of copyright protection. However, inspection of the covers of the catalogs of the company indicates that the master paintings regularly occupied the *entire* surface of the cover. In my view, these were not derivative works and did not enjoy any separate copyright protection.

Is there any other protection which would be available to the covers, in the absence of copyright protection? A theory could be made out that the chemical profession has become accustomed to identifying publications bearing "old master" paintings on the covers as being the publications of the company. By this theory, the presence of an old master work on the cover of a catalog would tend to function as a trademark, indicating its source of origin or, at any rate, distinguishing such catalogs from the catalogs of other companies. No registration would be required to have such trademark rights recognized. However, in my view, it would be difficult for the company to succeed with such an argument, if it were to make it. If a particular painting were used on all of the covers, issue after issue, it would be another matter. However, each cover bore a different artwork, as I understand, and so the company would have to argue for a trademark in a style, rather than in a particular image. In my view, that would be a difficult argument, under the trademark law.

As a refinement to that argument, the company might suggest that the use by another person of its cover style would constitute unfair competition. That law is summarized in the Trademark Act, Section 43(a), which really has nothing to do with trademarks necessarily and serves as a codification of the federal unfair competition law. That section says, in essence, that the use of any word, term, name, symbol, or device that is likely to cause confusion or mistake or deception as to the affiliation,



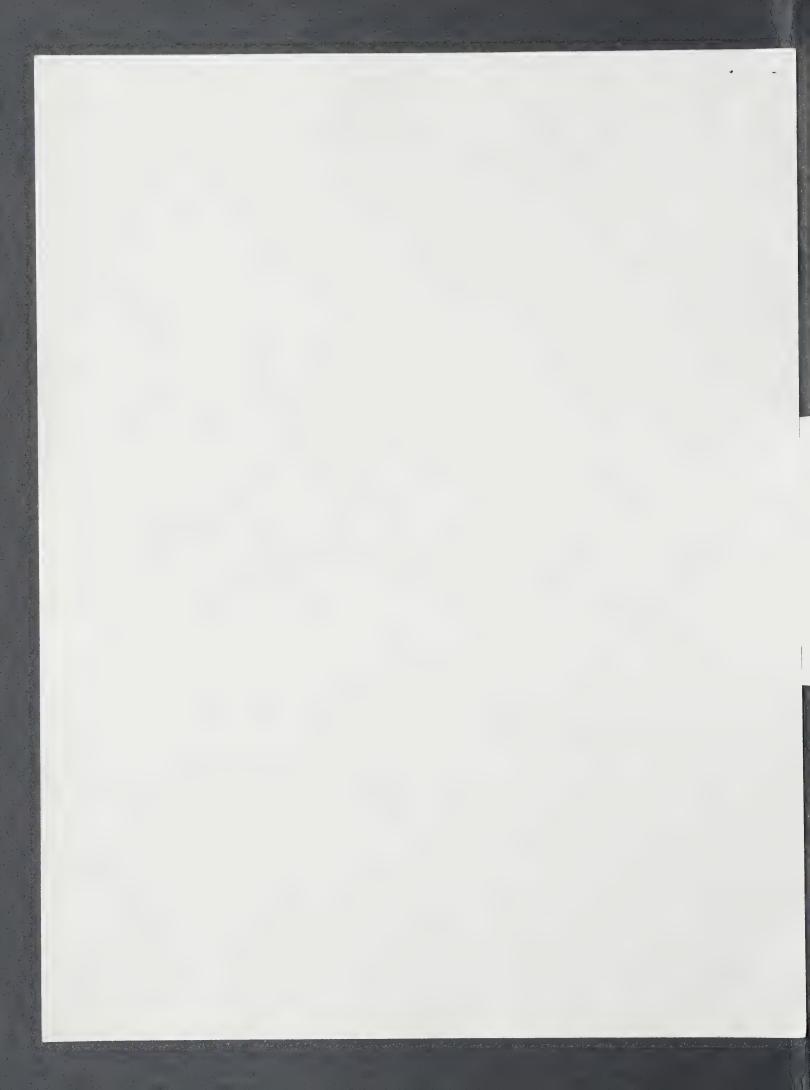
connection, or association of the goods is actionable. Under that standard, the question would be whether the members of the chemical profession, upon seeing the republication, would conclude wrongly, from the appearance of the familiar style of "old master" paintings, that the client's publication came from the company or was otherwise sponsored or approved by the company or affiliated with it.

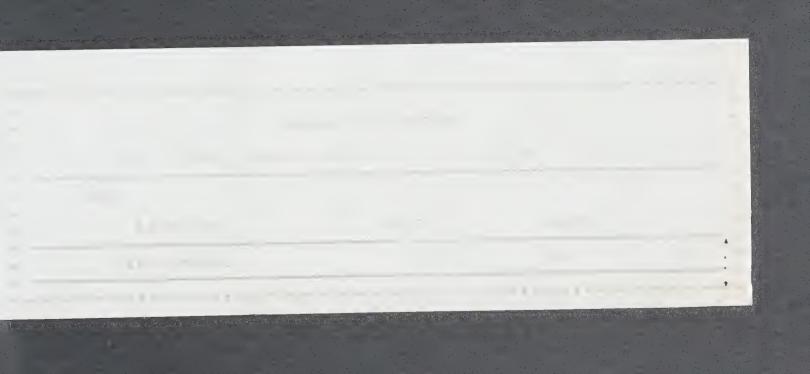
As I understand, the client's use of the covers would be in the context of an autobiography which is clearly his own and which would clarify the circumstances of his publishing it now. In view of the sophistication of the readers and the close attention which they could be expected to pay, even to details in a written text, I should think it would be highly unlikely that a significant portion of his intended readers would be likely to be misled in this regard. Therefore, I do not think that a finding of unfair competition would be likely to arise, merely from the republication of the old master paintings in the context of an autobiography.

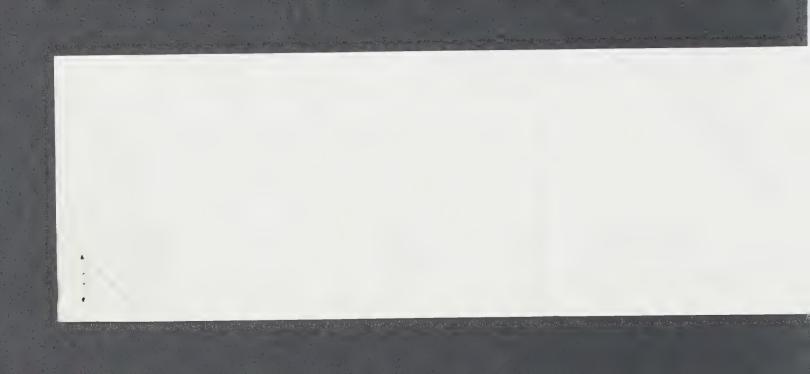
From these observations, I draw these conclusions:

- Republishing the "old master" paintings as illustrations in the autobiography would be acceptable.
- Publishing small excerpts of the articles, or the entire articles in the case of those which were published before March 1, 1984, without copyright notices, would be the safest course.

\RHL\4-06.22|August 23, 1994|35S017







DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

To:

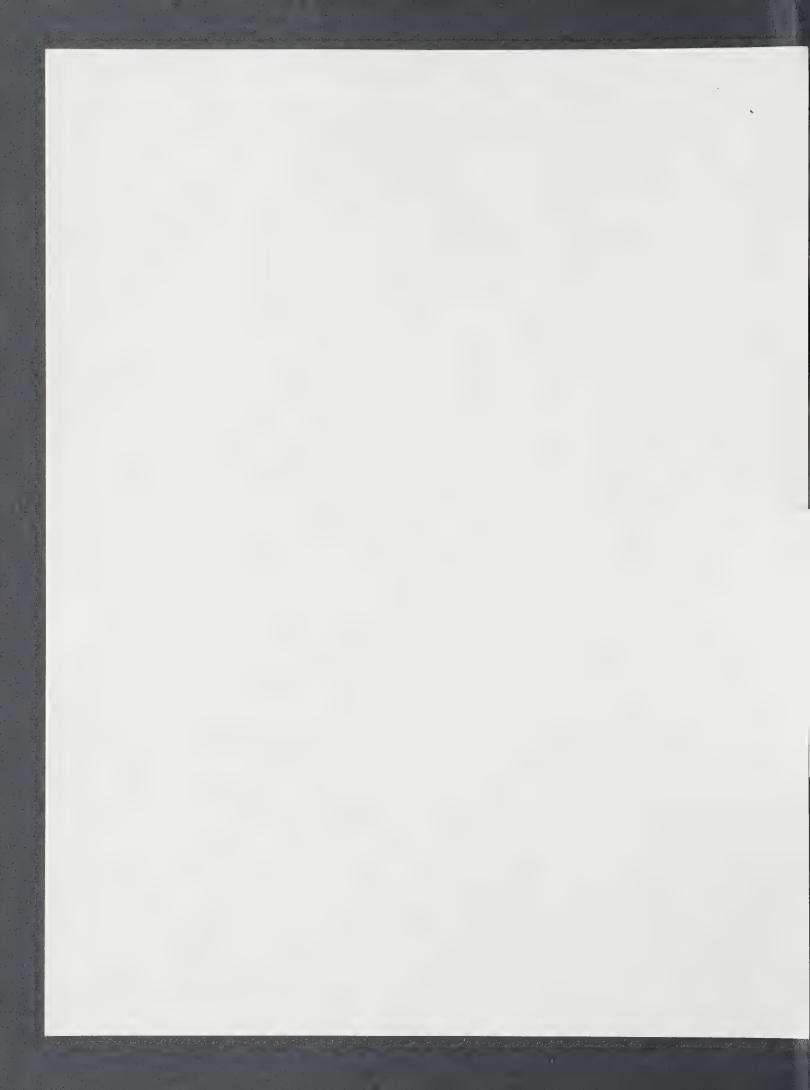
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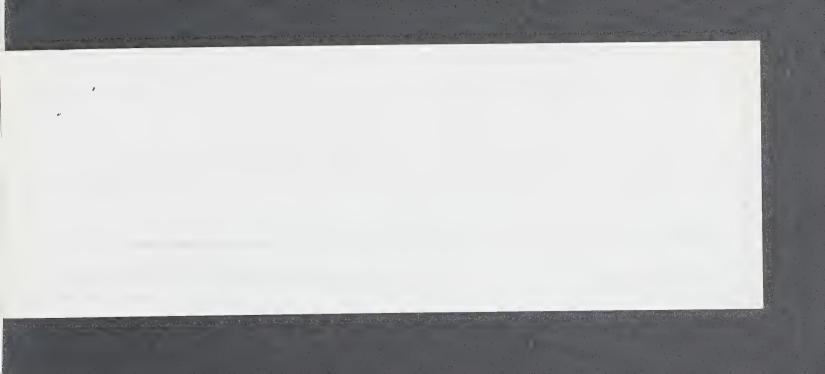
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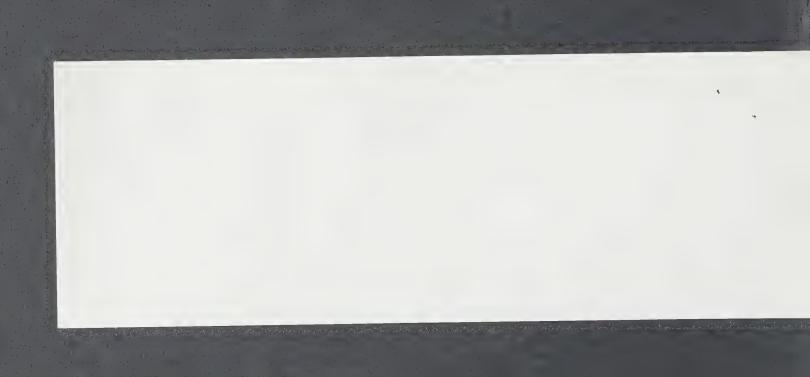
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# ALFRED BADER FINE ARTS

DR. ALFRED BADER

July 26, 1994

ESTABLISHED 1961

Mr. Jeffrey Simmons 10 Lowndes Square London SW1X 9HA England

Dear Jeffrey,

Enclosed please find some color transparencies of photographs taken by Daniel, my son, at the castle.

If they are not useful for the cover, please return them to me as we might want to use them among the 32 plates which will accompany the text.

I am trying to get more transparencies from others who took photographs at the castle.

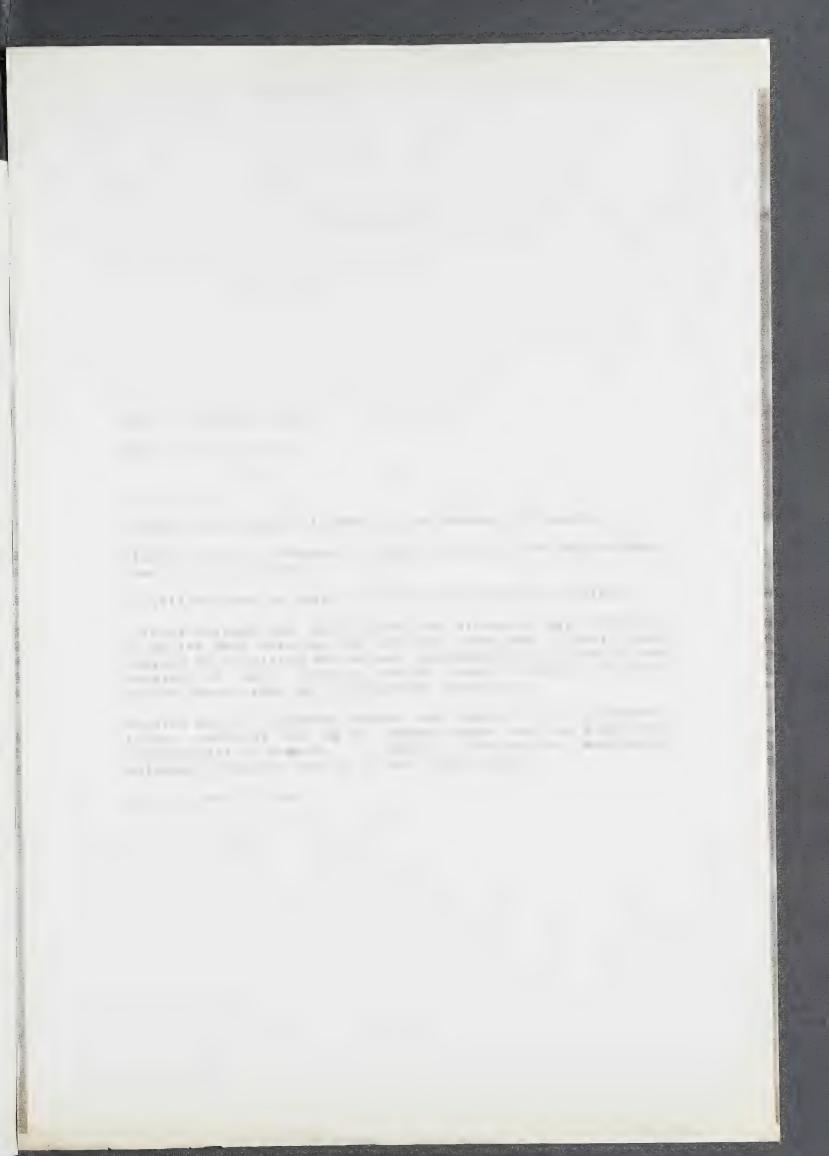
Of course I understand your wanting to rest on Sundays and will not fax you on weekends, again.

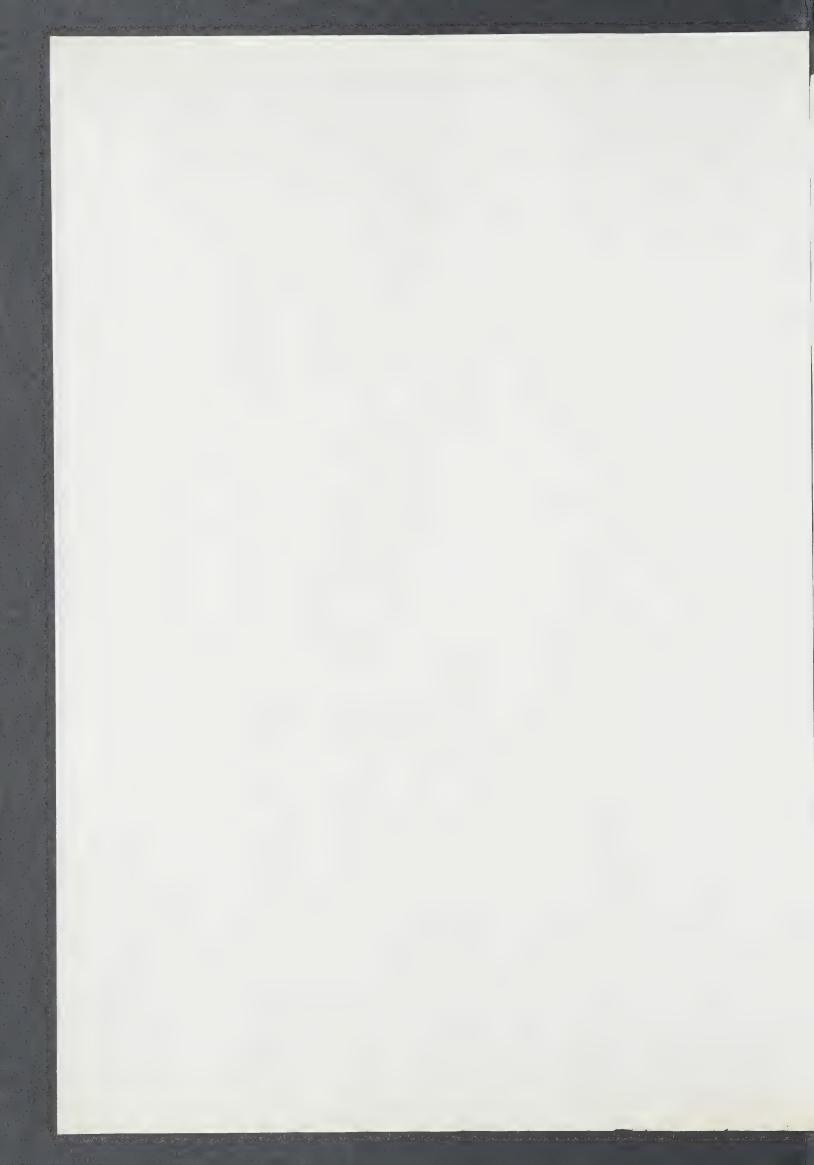
All good wishes,

Enclosures

By Appointment Only astor hotel suite 622 924 East Juneau avenue Milwaukee wisconsin usa 53202 Tel 414 277-0730 Fax 414 277-0709

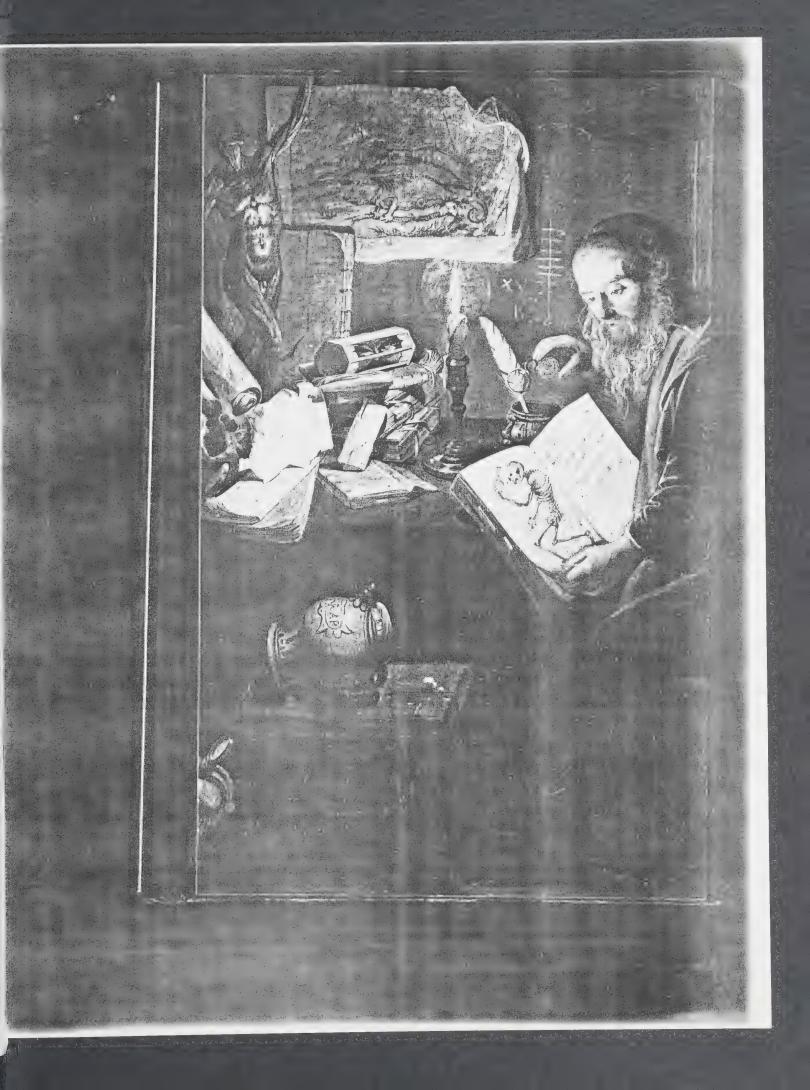




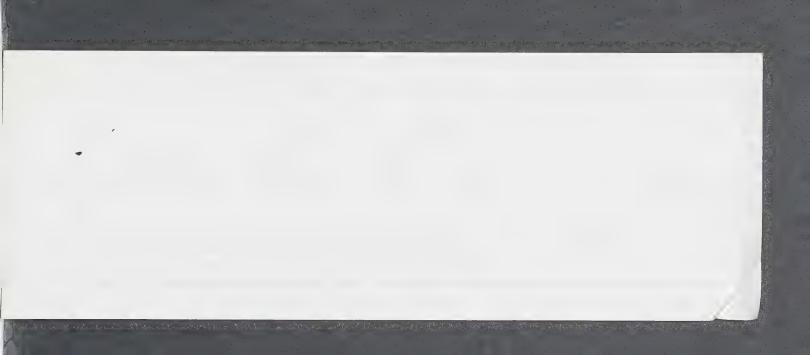


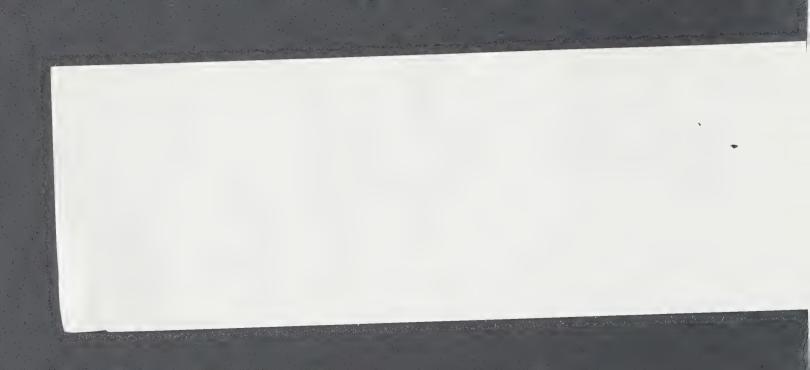
Jung 24 - Just barts from a werter in Parinda. - Bager Near Jeffrey. May I disit you on Tuesday, Quiguest 14 and Peace you For le completed chergeton for you to east ? I could then disit you again on popular l'or à la dépense your recordence. The case is of campe most impactions. please compider ming only the color of Le lass Alanch estaton (Know Sollows) or including it in a colleage I own that alchemical powing and an menneling you a good enland leggeductions Also, use will have to find good negatives at the catter ghato. Bell with for an











DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

July 22, 1994

To:

Mr. Jeffrey Simmons

I am today air-mailing negative of black & white photo which was sent to you. PLEASE BE SURE IT IS RETURNED AFTER USE (or not). Thank you.

Alfred will check on negatives he has next week. He and Isabel are in Canada, returning on Sunday.

Cordially,

M. Hassmann



144 AB-60 7095cont(C2, for



DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

July 15, 1994

#### To: Mr. Jeffrey Simmons FAX 011 44 71 235 9733

Dear Jeffrey,

By Federal Express, I am sending you today five photographs of Isabel and me. Four of them were taken before knights in armor and the 5th (which we like the best) on top of the castle with the Queen's University flag. That last photograph has a photo copyright of Eleanor Bantell.

A friend of ours in Bexhill, Marisa Fulton-Hart has more photographs which we have asked her to send to you.

Also enclosed is another photograph of me identical to that sent to you just a week ago.

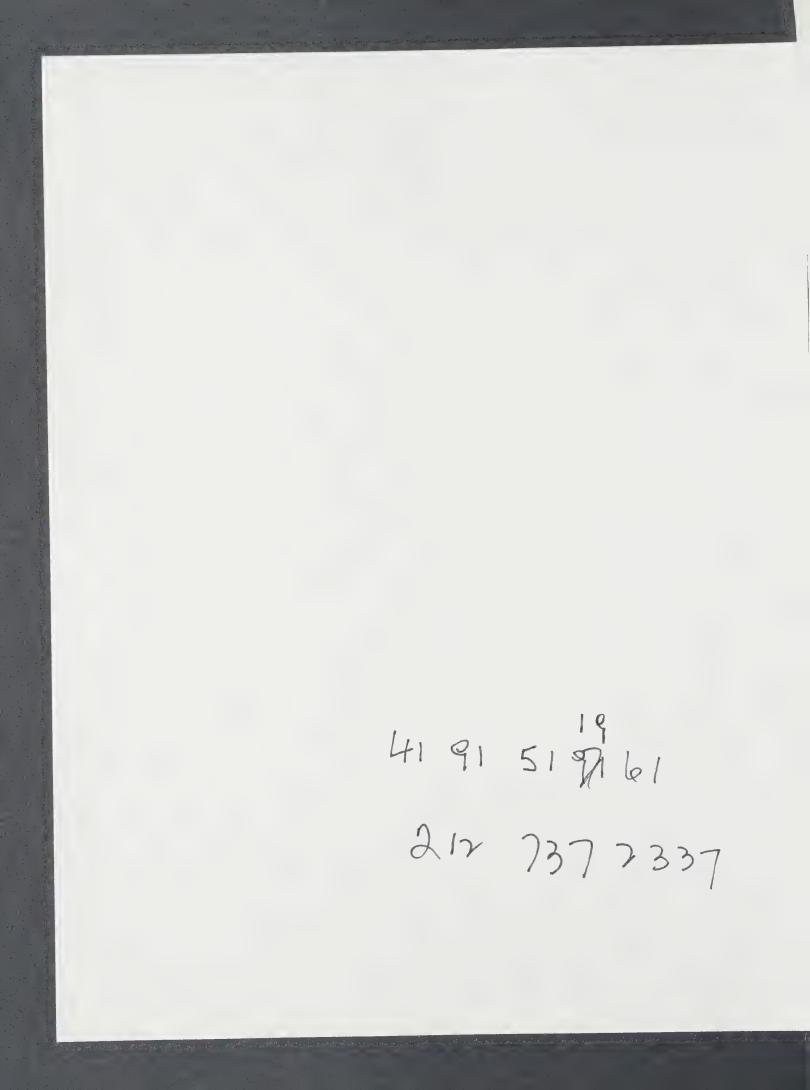
It seems to me that with the blurb for the cover flap "less is more". My working for PPG is really not material to the story and might well be taken out.

Once you have decided which picture to use for the cover, please return the others when next I visit you in London. We may want to use one or two of them on the 32 pages of photographs.

Best regards,

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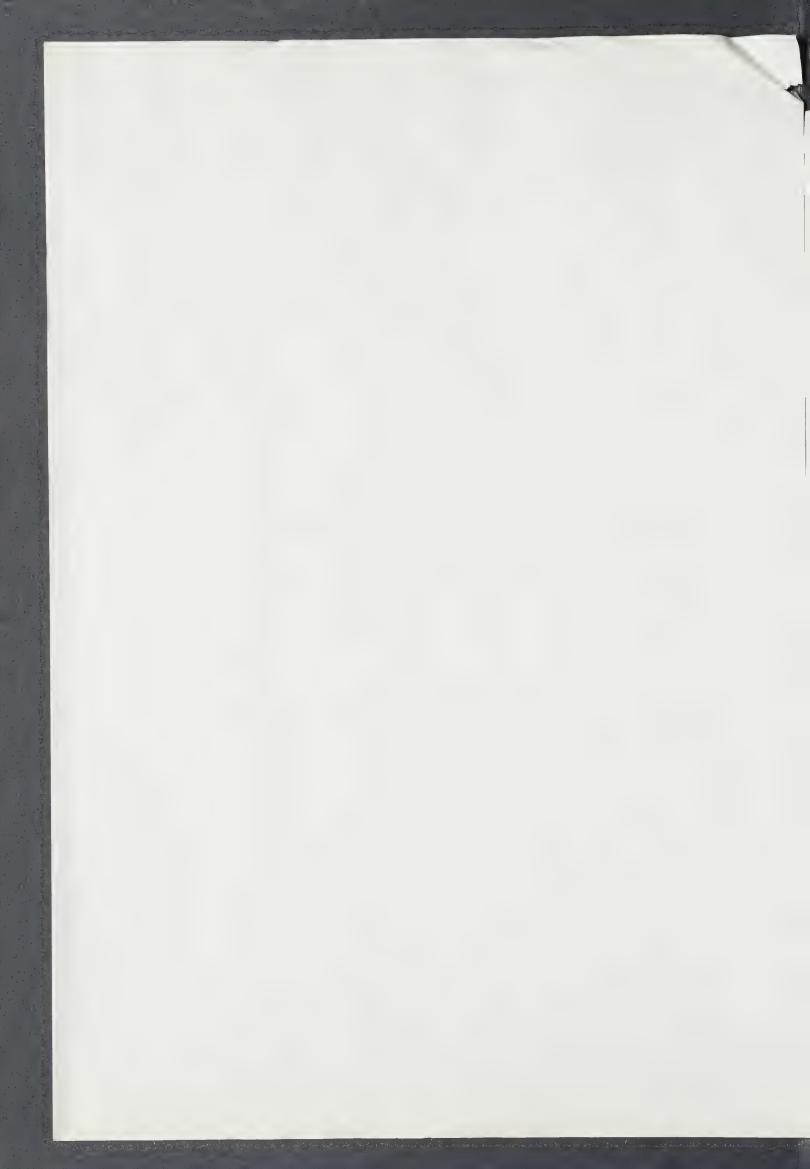
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## FAX FROM

DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

July 14, 1994

#### To: Mr. Jeffrey Simmons FAX 011 44 71 235 9733

Dear Jeffrey,

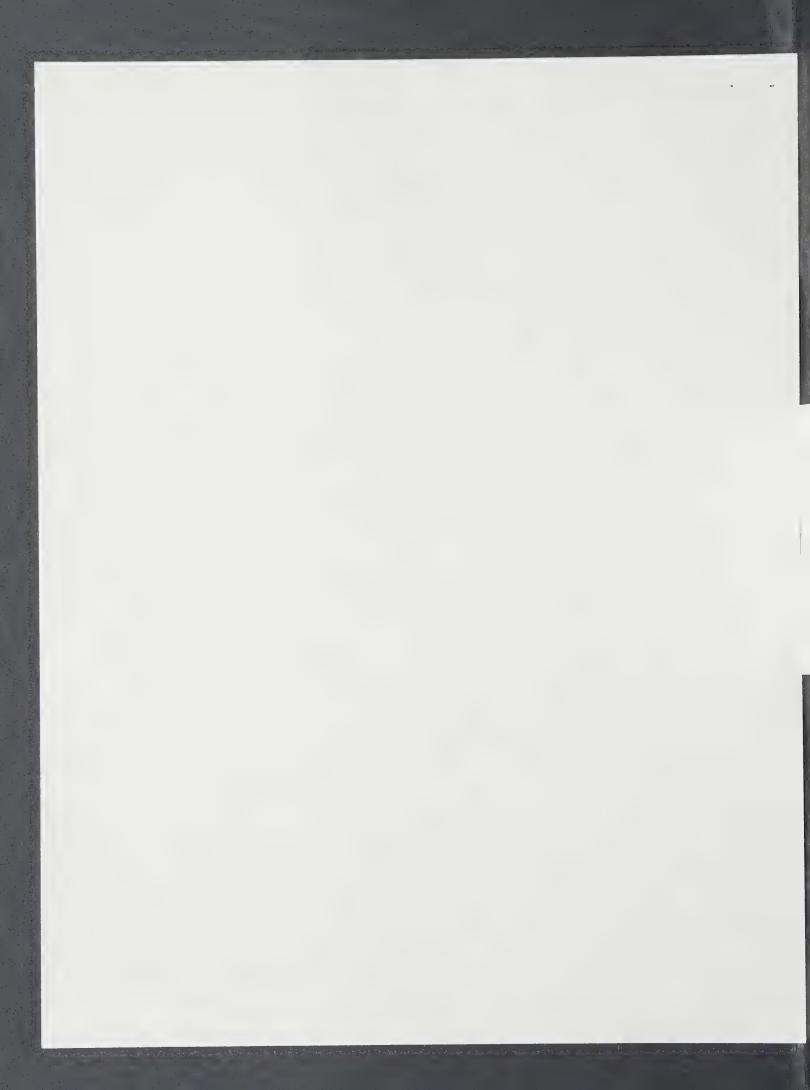
Would, perhaps, a good photograph of Isabel and me standing in front of the castle, flanked by knights in armor, be preferable for the cover?

Last Friday, Marilyn Hassmann sent you the photograph of me used in the letter to chemists.

You told me, but I am afraid I have forgotten, which companies will sell the book in the United States and Canada. Please let me know.

Also, could you please fax me the copy of the draft for the cover which you submitted to Weidenfeld.

All good wishes,









## ALFRED BADER FINE ARTS

DR. ALFRED BADER

July 13, 1994

ESTABLISHED 1961

Via Fax 011 44 71 235 9733

Mr. Jeffrey Simmons 10 Lowndes Square London SW1X 9HA England

Dear Jeffrey,

Thank you for your fax with the aide memoire from Weidenfeld.

And, of course, many, many thanks for helping me to complete the contract last week.

You requested a brief curriculum vita and that is enclosed.

Of course, the greatest honor I will ever receive will be the Parsons Award next April. Studying the list of previous recipients will make me even more conceited. Just consider the following:

- James Conant President of Harvard U.S. High Commissioner to Germany
- Roger Adams America's ablest chemist and spokesman for chemistry in the middle of this century
- Glenn T. Seaborg Nobel Laureate

Arnold Beckman Founder of Beckman Industries

The second greatest honor I ever received was the symposium in my honor at Harvard University, and I believe I have sent you a description, but enclosed is another copy.

Thank you for your fax of today. I will have some minor suggestions for changes on the cover later today.

By Appointment Only ASTOR HOTEL SUITE 622 924 EAST JUNEAU AVENUI MILWAUKEE WISCONSIN USA 53202 TEL 414 277-0730 Fax 414 277-0709





Mr. Jeffrey Simmons July 13, 1994 Page Two

I gave Queen's six million pounds, about four million of that to pay for the castle and two million to start renovations.

Marilyn Hassmann, my secretary, has been working hard on the index. She wonders how to index the names of people mentioned time and time again, like David and Daniel, Isabel and Danny, Tom Cori and David Harvey, etc. Will it suffice to refer to leading chapters, rather than to individual pages? For instance Tom Cori, can we refer to Sigma-Aldrich I and II?

As you know, Isabel and I are leaving for a week in Canada this coming Saturday, but I will stay in touch with Marilyn from day to day. Please let me know if you need further information.

Sincerely,

1-d

Enclosures



Born in Vienna, Alfred Bader came to England at the age of fourteen, a Jewish refugee from the Nazis, ten months before the outbreak of World War II. In 1940, he was interned, along with other "enemy aliens", and found himself in a Canadian prisoner-of-war camp.

The same Alfred Bader, although hardly know to the public at large, is today one of the most respected men in his field. In this heartwarming book, he tells the fascinating story of how he made good in the land of opportunity, the United States.

It was a case of hard study and hard work. Obtaining his release in 1941, he was accepted at Queen's University in Kingston, Ontario, where he fundious read engineering chemistry, followed by a fellowship in organic chemistry at Harvard. He worked in Milwaukee as a research chemist for the Pittsburgh Plate Glass Company and in 1951 he co-founded Aldrich, which today, as Sigma-Aldrich, is the world's largest supplier of research chemicals.

He spent forty years building Aldrich's distinctive reputation, and the quite extraordinary story of how he was eventually thrown off the board of Sigma-Aldrich will be of key interest to people in the chemical industry worldwide.

After leaving Sigma-Aldrich, he continued a fruitful career as an art collector and dealer, and he has some very pertinent and amusing things to say about his experiences in the art world.

Alfred Bader and his family have earned a reputation as generous benefactors, notably in the fields of chemistry, Jewish interests and education. Bader's personal philanthropy has been particularly directed towards helping students of chemistry and off art history throughout the world. He recently negotiated the purchase of Herstmonceux Castle in Sussex (the home of the old Royal Greenwich Observatory) for Queen's University, which had enabled him to take the first steps on the road to success which he describes so entertainingly in this book.

so entertainingly fin this book. Near Marvin : This is Jeff Jimmen proposal for back yacker. Do you Love Gugan men 1201



# FAX FROM

English tip fice

DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

May 28, 1994

#### To: Mr. Jeffrey Simmons FAX 011 44 71 235 9733

2 Pages

Dear Jeffrey,

I much look forward to being with you mid-morning of Thursday, June 9th.

You will recall that you gave me the order of chapters from 1--22, and I am happy to report that they are now more or less complete.

I have sent you all except your No. 15 called "Milwaukee". This is a group of vignettes not unlike the Aldrich vignettes, your No. 8, and I will bring that along with me.

Also, I will bring a complete set of all chapters as corrected to date.

Please bear with me with one problem--you told me to make No. 18 a chapter combining Efim Schapiro and John Whalley. These two are as different as lovers of art can be, and I simply don't know how to put them together. Let's discuss during my visit.

Best wishes.

As always,

Dear Jeffrey: Note enclosured. ef course ! would poufer weidenfild - if they ever decide. We are leaving for a week in Counda at ] and to-morrow morning, back en May 5, Ken off to England Bert meandy on May 7.







#### 10 LOWNDES SQUARE LONDON SWIX SHA 071-235 8852 Fax: 071-235 9733

from Jeffrey Simmons

FAX TO: Dr Alfred Bader

DATE: 5 May 1994

Dear Alfred

Thank you for your message of today's date. I shall look forward to receiving the material mentioned therein.

I am not surprised that you want to make some changes, as recommended by Marvin Klitsner and your libel expert, but (like all lawyers) they can be over-cautious. Technically you have published the first draft of the book to me and I in turn have published it on your behalf to Weidenfeld, but the chance of anyone at Sigma-Aldrich getting a sight of the text from either me or the publisher in question is virtually nil.

However I will not submit the text to any other publisher until I receive your replacement material.

Michael Dover, with whom I am negotiating at Weidenfeld, is currently away at the Group's sales conference (where I hope he will be talking to their Canadian representative). He will be back on Monday and I have told his secretary that I want to hear from him as soon as he returns and in any case I want the text returned. She has promised to contact me on Tuesday. Please don't worry about this.

Ever your





## ALFRED BADER FINE ARTS

DR. ALFRED BADER

May 5, 1994

ESTABLISHED 1961

Mr. Jeffrey Simmons 10 Lowndes Square London SW1X 9HA England

Dear Jeffrey,

Marvin Klitsner is just leaving Milwaukee for Israel today. During his visit I spent several hours with him and a partner of his who is one of the great experts on libel law, and they urged me to delete a good many bits in the Sigma-Aldrich chapter you have. Also, you urged me to split that chapter into two, and I now enclose the revised chapter, split into two parts.

The two lawyers also urged me to make certain that the original version not be circulated, and so I would like to ask you to retrieve it from the publisher and then give it back to me when I see you next month.

Enclosed please also find the chapter on Loschmidt which I hope you will now find more interesting. Also enclosed is chapter which was originally titled Aldrich II, but which I think would better be called Aldrich Vignettes. This leaves a relatively brief chapter on Milwaukee and a second chapter on individual paintings, and I should have both at least in rough draft form by the time I see you.

I am sure that you realize that I am making changes in almost all of the chapters, but I don't want to burden you with the many revisions as they are made.

All good wishes.

Sincerely,

Enclosures

By Appointment Only ASTOR HOTEL SUITE 622 924 EAST JUNEAU AVENUE MILWAUKEE WISCONSIN USA 53202 TEL 414 277-0730 FAX 414 277-0709



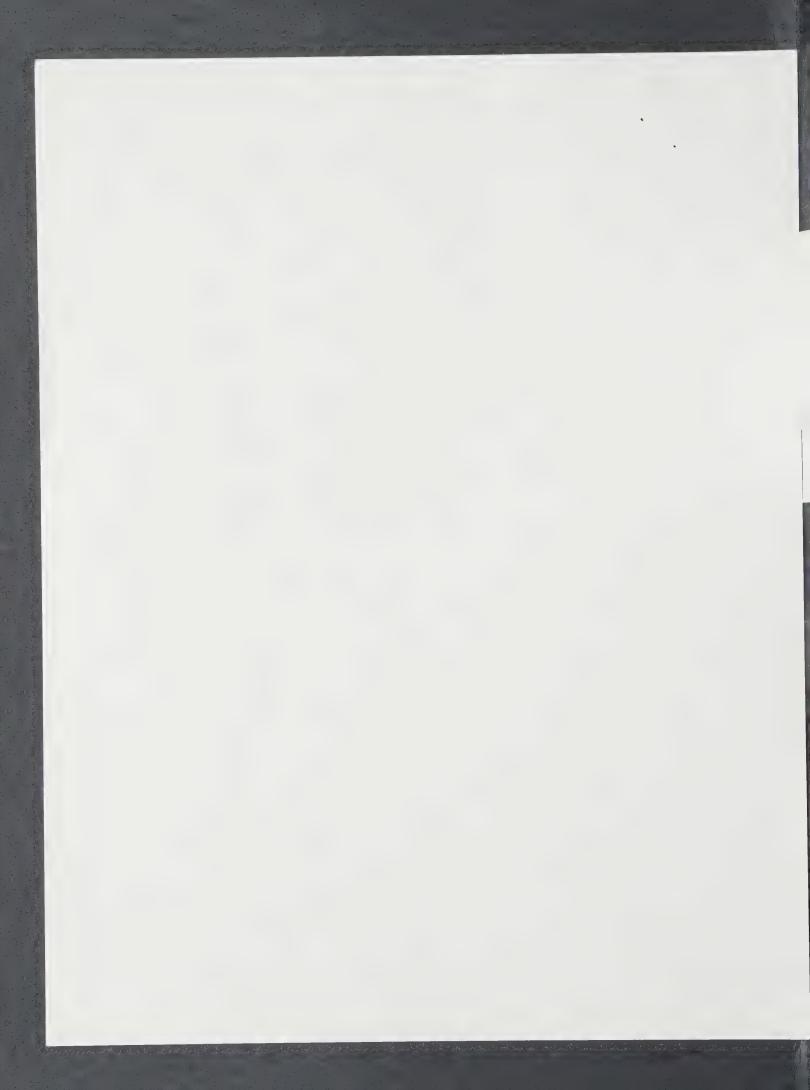
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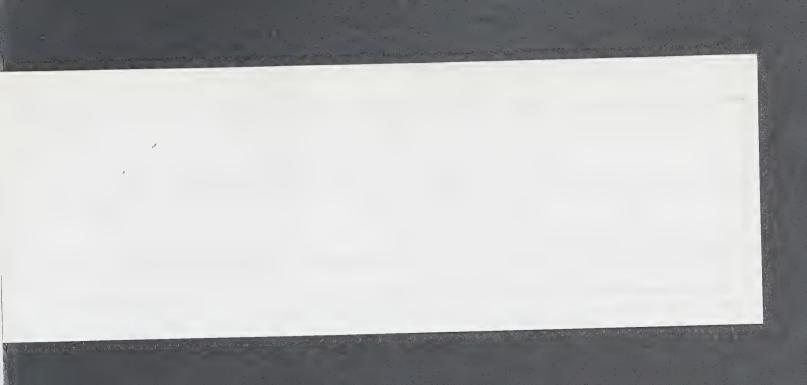


DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

FAX FROM

To: Mr. Jeffrey Dimmens: 28. 1. 94 Thanks for your fax of to- day. I know I am in good hands : yours. Martin has a fax in Jernpolen, Do communication is early Rest wishes iff. adam













# ALFRED BADER FINE ARTS

DR. ALFRED BADER

April 18, 1994

ESTABLISHED 1961

Via Fax 011 44 71 235 9733

Mr. Jeffrey Simmons 10 Lowndes Square London SW1X 9HA, England

Dear Jeffrey,

As you know, I have relied on Marvin Klitsner's advice for many years. He is arriving in Milwaukee from Jerusalem tomorrow and will stay here until the third of May.

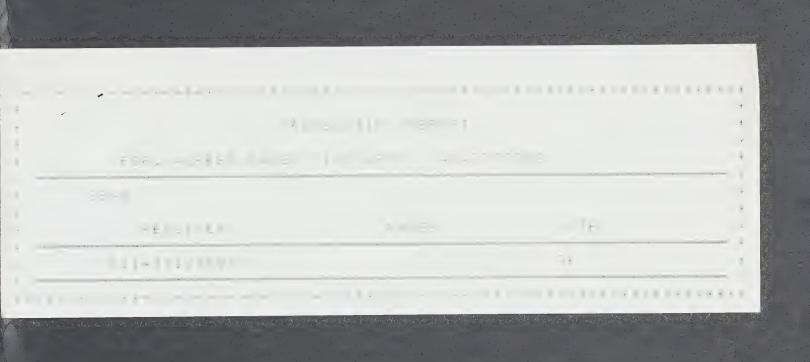
Is there any chance of your sending me an outline of the contract with Weidenfeld which you and they consider reasonable? Then I could discuss it with Marvin and be back to you quickly.

Two more chapters, Aldrich II and Loschmidt, are now practically finished and just need polishing. That leaves only two more chapters, Milwaukee and Paintings II, and I hope to have them completed in May.

All good wishes,

By Appointment Only ASTOR HOTEL SUITE 622 924 EAST JUNEAU AVENUE MILWAUKEE WISCONSIN USA 53202 TEL 114 27 - 500 FAX 414 277-0709









# ALFRED BADER FINE ARTS

DR. ALFRED BADER

April 18, 1994

ESTABLISHED 1961

Via Fax 011 44 71 235 9733

Mr. Jeffrey Simmons 10 Lowndes Square London SW1X 9HA, England

Dear Jeffrey,

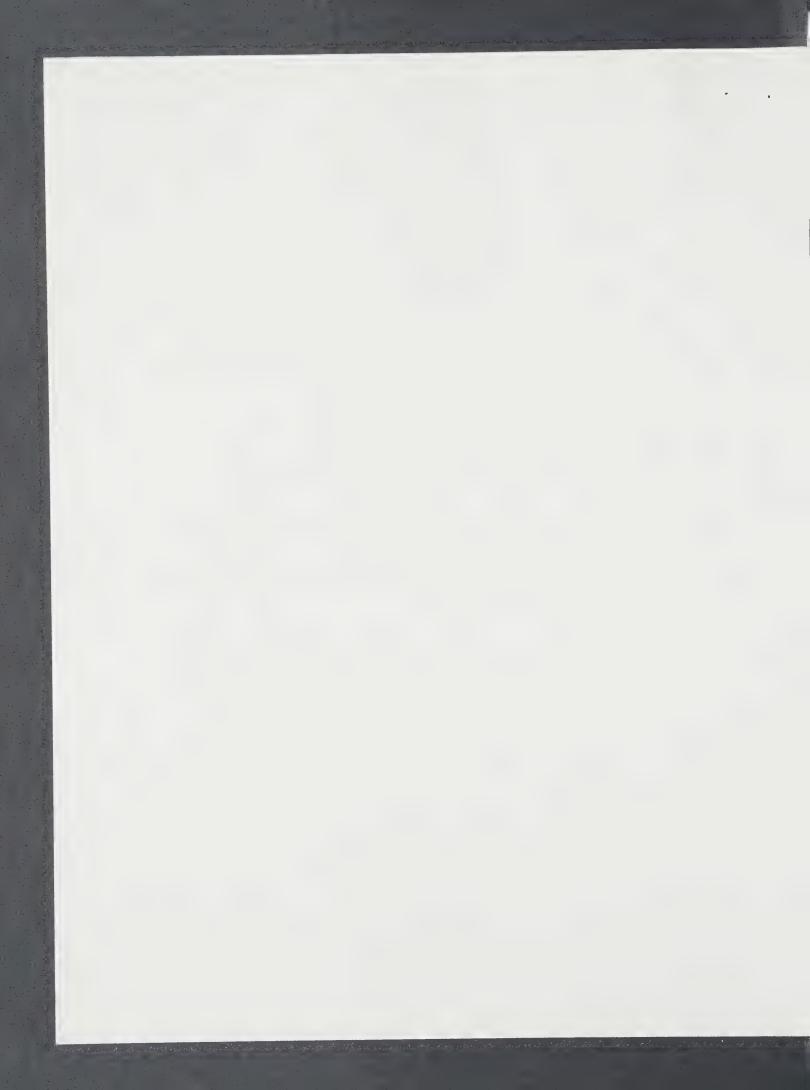
As you know, I have relied on Marvin Klitsner's advice for many years. He is arriving in Milwaukee from Jerusalem tomorrow and will stay here until the third of May.

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All good wishes,

By Appointment Only ASTOR HOTEL SUITE 622 924 EAST JUNEAU AVENUE MILWAUKEE WISCONSIN USA 53202 TEL 414 277-0730 FAX 414 277-0709



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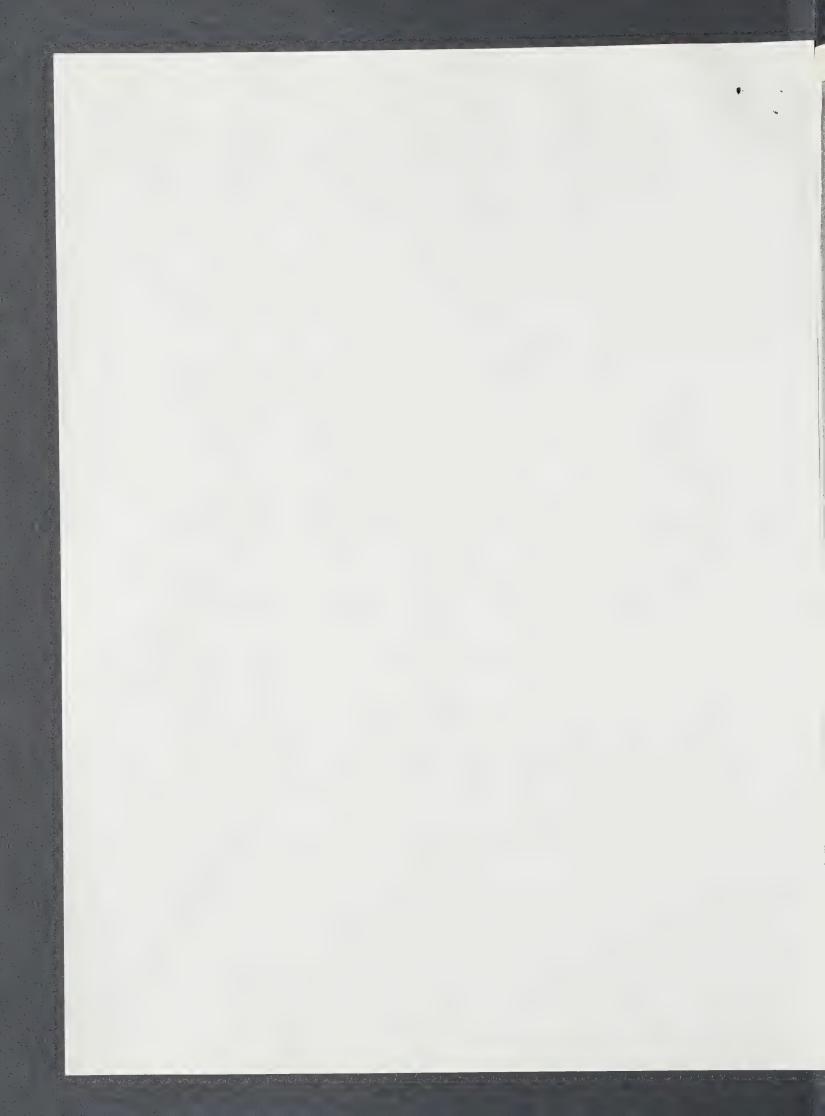
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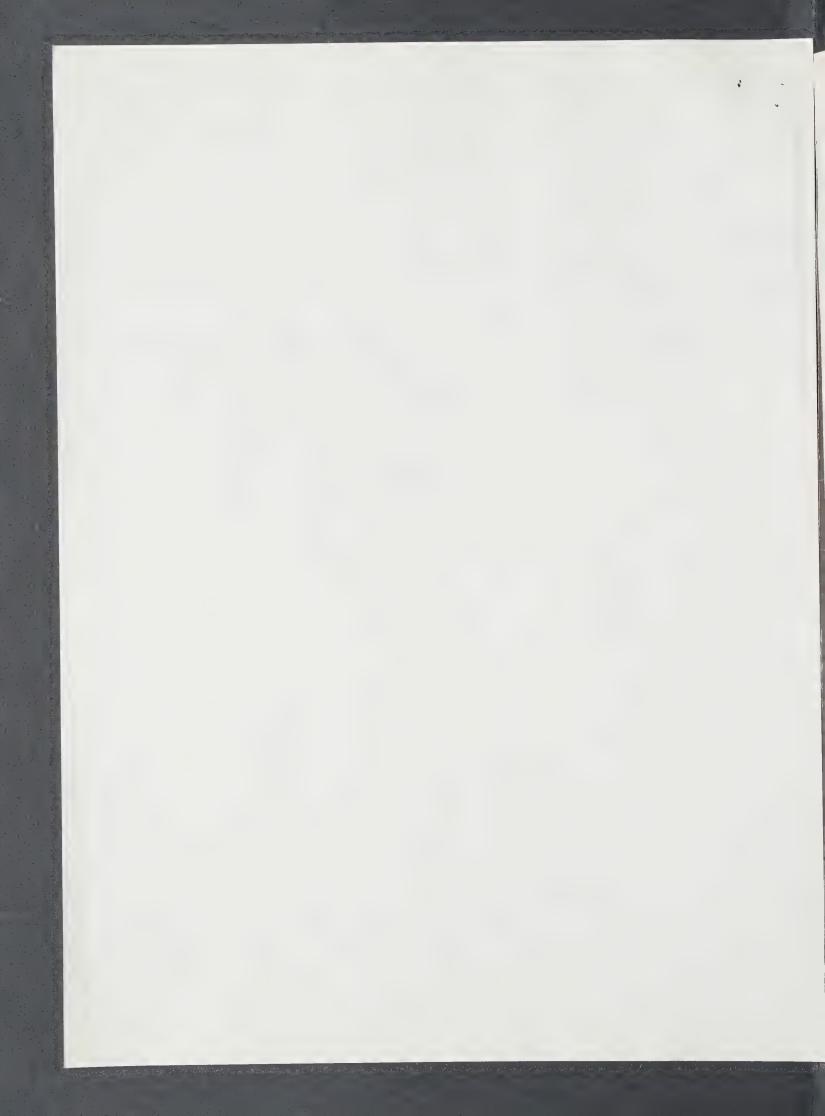
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FROM JEFFREY SIMMONS LIT AGENT TO 01014142770709

10 LOWNDES SQUARS LONDON \$W1X 9HA 071-235 8852 Fax: 071-235 9733

from Jettrey Simmons

a JeffMemo

24 March 1994

Dear Alfred

I enjoyed reading the IRS chapter and will look forward to receiving the final version in due course.

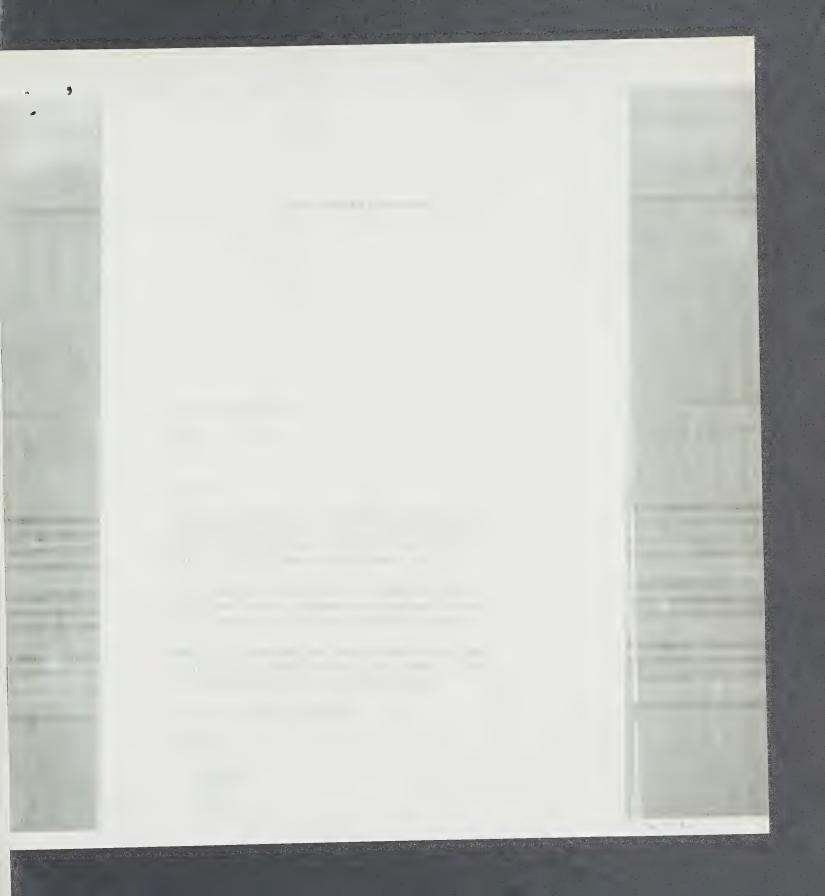
You will be pleased to know that I have opened negotiations with one of this country's largest publishing groups (which includes Weidenfeld) on your behalf.

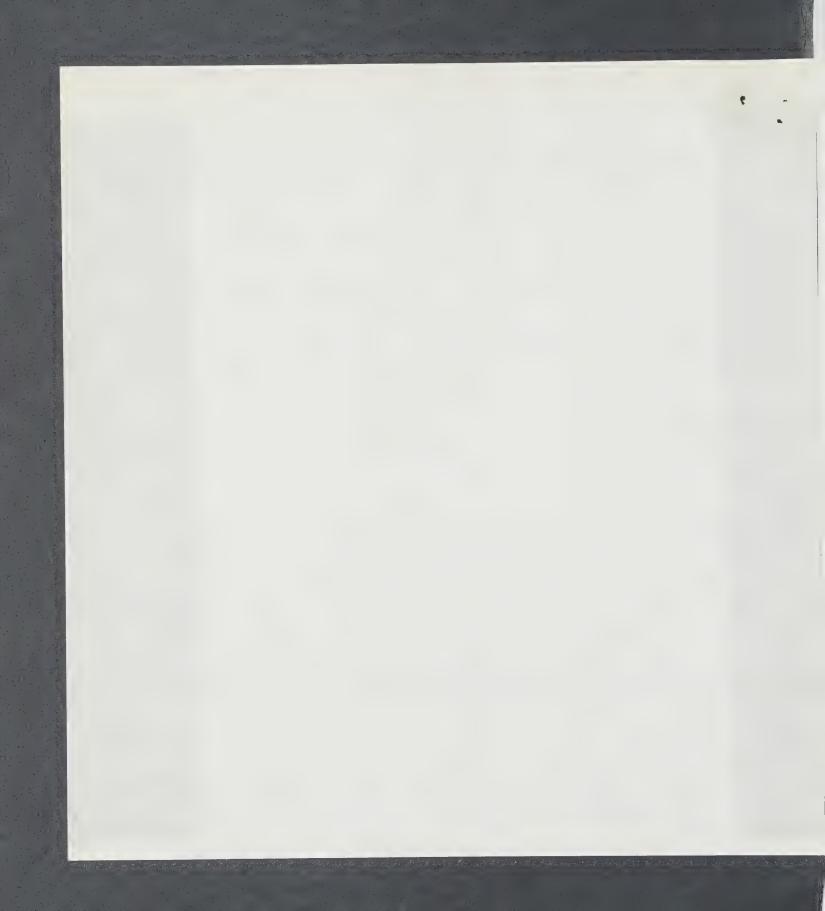
They are interested to talk to me in principle, although they do not anticipate large sales in the normal way.

However, this does not of course mean that I have a deal or that we can agree terms, but at least I am aiming high and the car is on the road.

My very best wishes Fax to: Dr Alfred Bader P.01







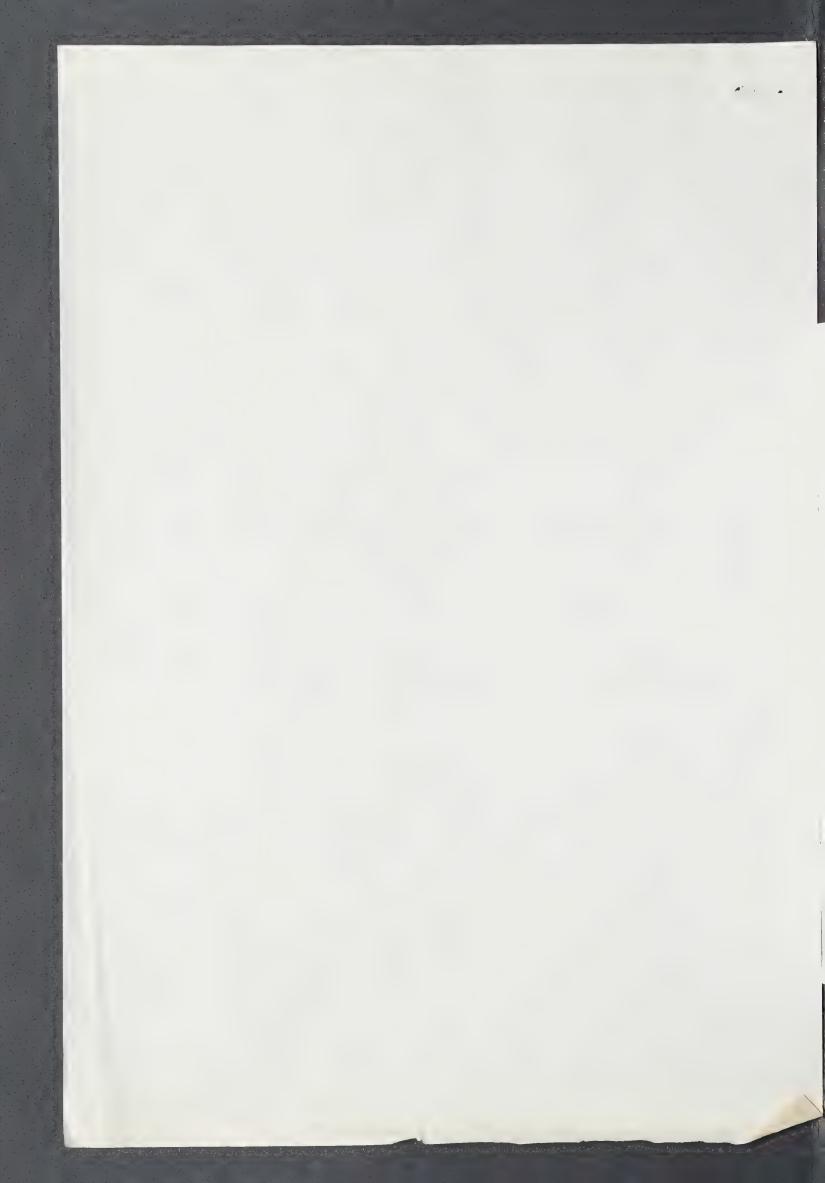


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## FAX FROM

DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

April 8, 1994

To: Mr. Jeffrey Simmons FAX 011 44 71 235 9733

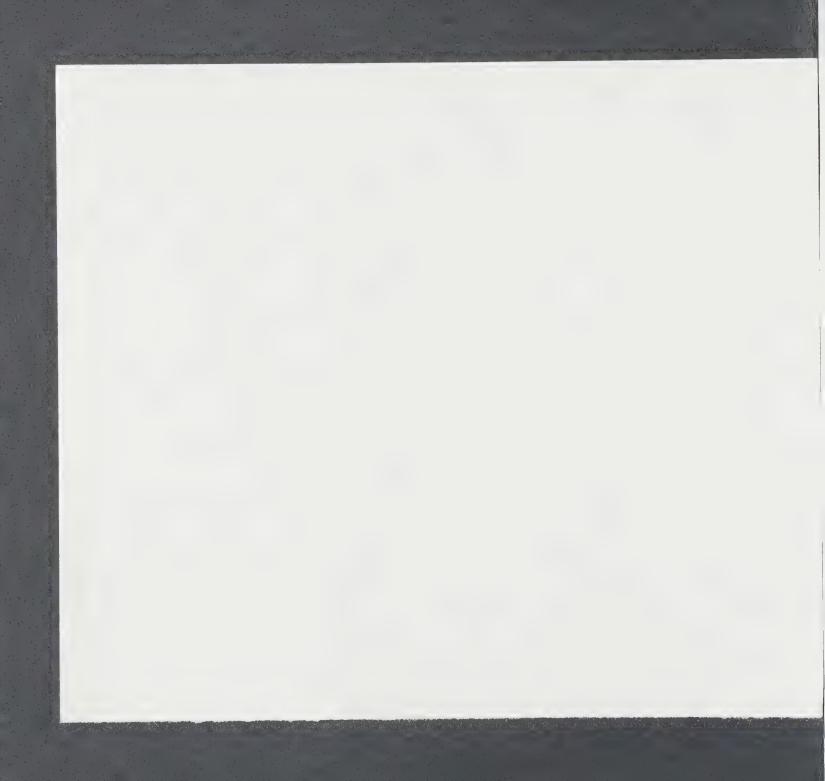
Dear Jeffrey,

him

Of course I will follow the advice in your fax of today and not give the editor of <u>C & E News</u> further chapters. However, I cannot prevent from coming here because he has been asked to write a story in connection with the award that will be announced later this year.

Best wishes,

mon Mundly ay.a





# ALFRED BADER FINE ARTS

DR. ALFRED BADER

April 7, 1994

ESTABLISHED 1961

Via Fax 011 44 71 235 9733

Mr. Jeffrey Simmons 10 Lowndes Square London SW1X 9HA, England

Dear Jeffrey,

I am happy to have your fax of today.

Weidenfeld & Nicolson has a fine reputation; the key to success will be distribution in North America.

Let Phyllis Bronfman have her coffeetable book. I would like to have mine to be a scholarly work in three fields:

- (1) the history of the fine chemical business,
- (2) the history of Sigma-Aldrich, now driven by "management by fear"--perhaps not uncommon in large corporations,
- (3) a history of collecting,

with the story of my life more incidental.

Re Caveat Donor: There are 30 crowns to the dollar, so that 110,000 is only a little above \$3000. Willy Neish's poem is not essential and my personal philosophy can surely be shortened. Can we discuss this in June?

Worldwide Weindenfeld will sell far more than 10,000 copies, even if only 1500 in the U.K.

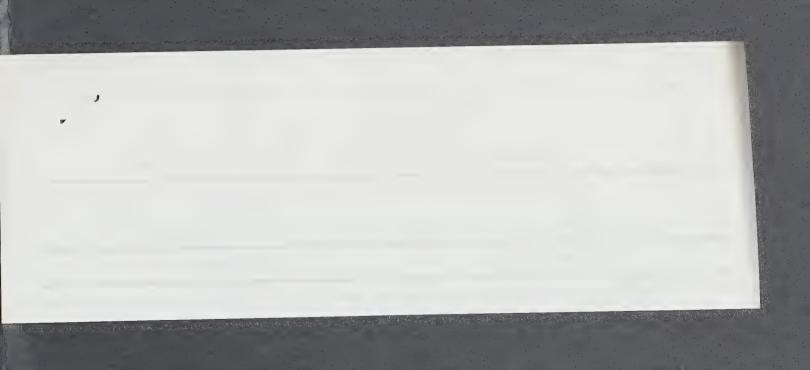
An editor of <u>C & E News</u>, the publication of the American Chemical Society (150,000 copies printed) is flying here on April 20th to do a piece on my life. He has a copy of Aldrich I which was published by <u>ChemTech</u>, another A.C.S. publication. Is it advisable to give him other chapters? If yes, which?

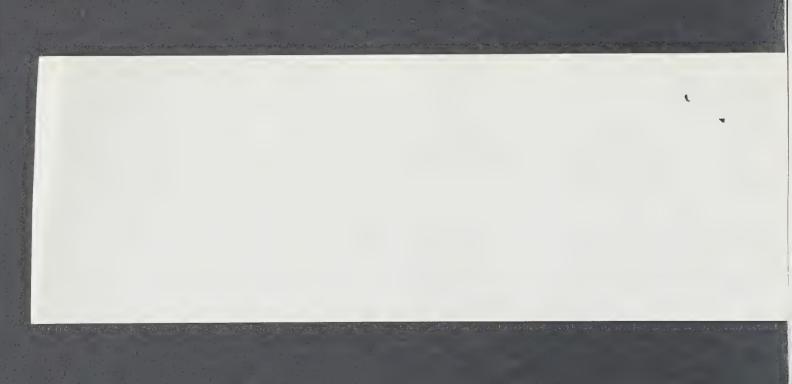
Many thanks, and all good wishes,

My. d

By Appointment Only ASTOR HOTEL SUITE 622 924 EAST JUNEAU AVENUI MILWAUKEE WISCONSIN USA 53202 TEL 414 277-0730 FAX 414 277-0709







### Dear Alfred

I have read the revised version of Chapter 1, which is an improvement, the excellent chapter about David and Daniel, and the interesting chapter Caveat Donor. The book is coming along well, and you will be pleased to know that Michael Dover of Weidenfeld & Nicolson, the publisher to whom I am talking currently, thinks that you write well.

I am not sure that the piece of personal philosophy on page 7 of Caveat Donor and the poem are worth keeping, but that is a matter for you. One tiny query: on page 15 of that chapter there is a reference to 110,00 Czech crowns, and I do not know if this should be 11,000 or 110,000.

I have had a meeting with Michael Dover who I think will happily publish the book if we can agree terms. He says however that sales (apart from specialist areas) are likely to be very small, and he is worried that he might not reach your expectations. I told him that what you wanted was to be published professionally by a leading publisher and that, as long as he did his best in this respect, you would not hold him responsible if the book fails to sell.

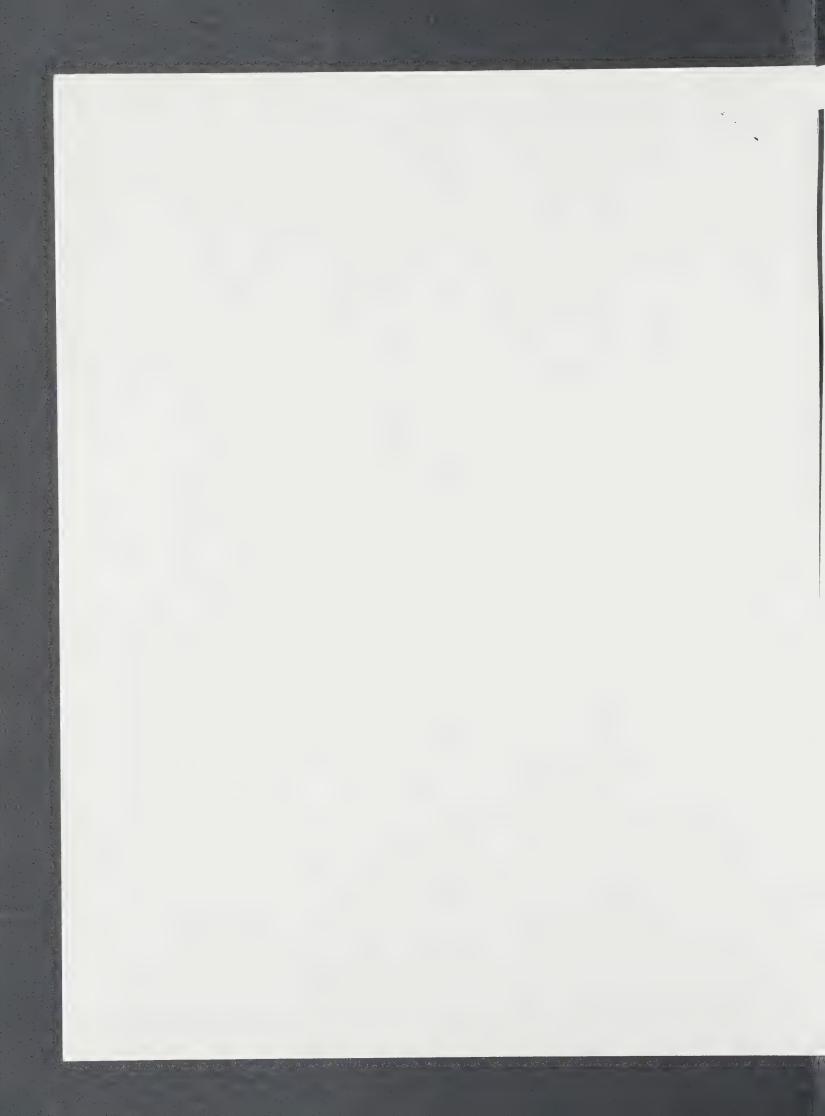
He publishes an average of two subsidised books each year. Among books with a Jewish connection, he showed me a book about Simon Marks (subsidised by Marks & Spencer) and a book about the Ben Ezra Synagogue project subsidised by Phyllis Bronfman. They are both more picture books than yours.

In confidence I can tell you that Phyllis Bronfman is paying total production costs plus a fee of L30,000, and she gets back 70% of all receipts by the publisher (virtually 100% less a figure for overheads).

There are other ways of structuring a deal however but of course the less you pay, the smaller a percentage you can expect to receive.

Michael Dover would be surprised if your book sold more than 1500 copies in England. Sales in USA and Canada might be very much better and you may want to take copies for yourself. I have asked him therefore to prepare costings on printing a) 5000 copies and b) 10,000; and also to provide me with a couple of options regarding your financial contribution.

This begs the question of how to tap the larger market in North America. One possibility is to let Weidenfeld print



the book and do a deal, subject to our approval, with an American publisher. Another is to use Weidenfeld's existing distributors.

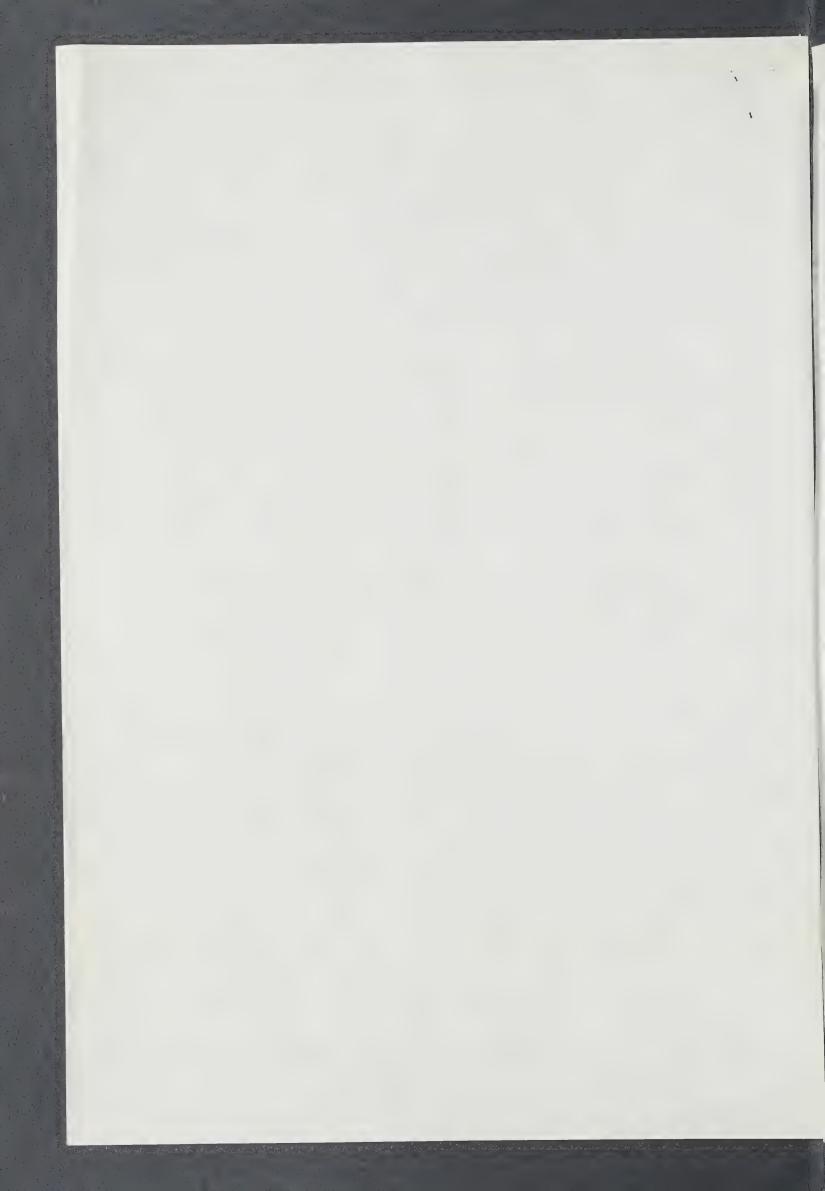
They use Little, Brown in Canada whose representative will be in England at the beginning of May. Their regular US distributor is in Connecticut. They are known to me but I am not at the moment satisfied that they will get a maximum result. I have a couple of very good friends in New York whom I can consult about this, but I will wait until I get some figures from Weidenfeld - in about two weeks.

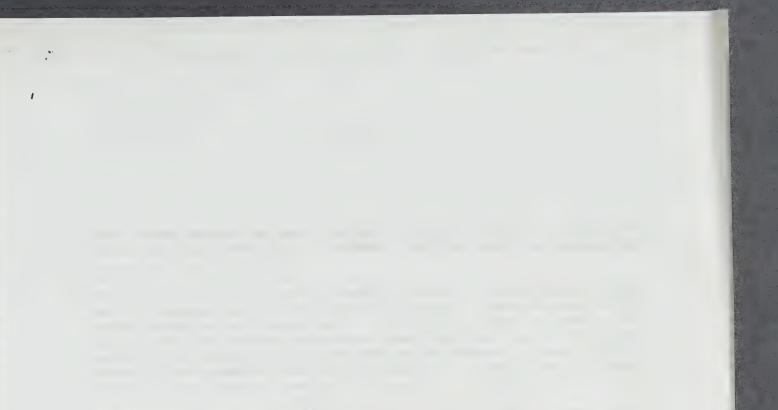
Weidenfeld are one of the best publishers, and they will do a good job for you, but they do not come cheap. There are other people I can go to who may charge less but do a worse I can take stock of the position with you in due job. course.

I thought you would like this interim report.

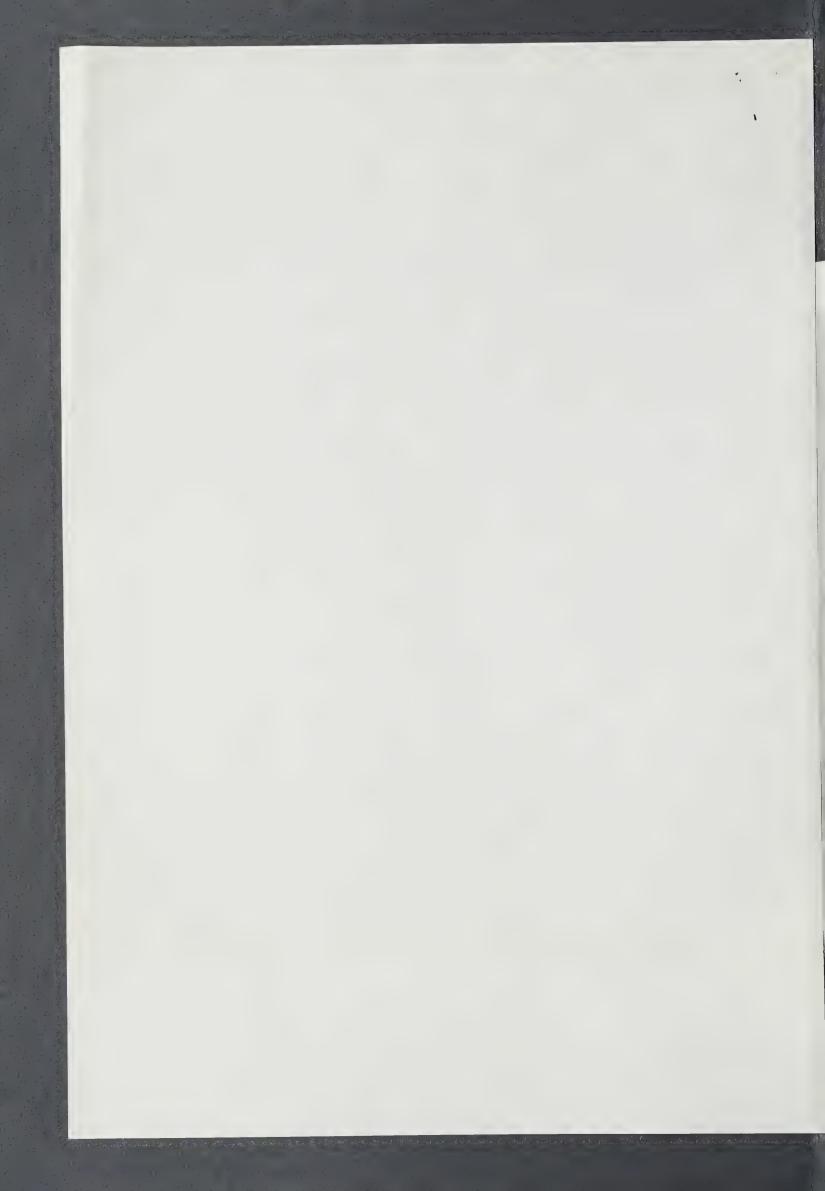
Yours sincerely

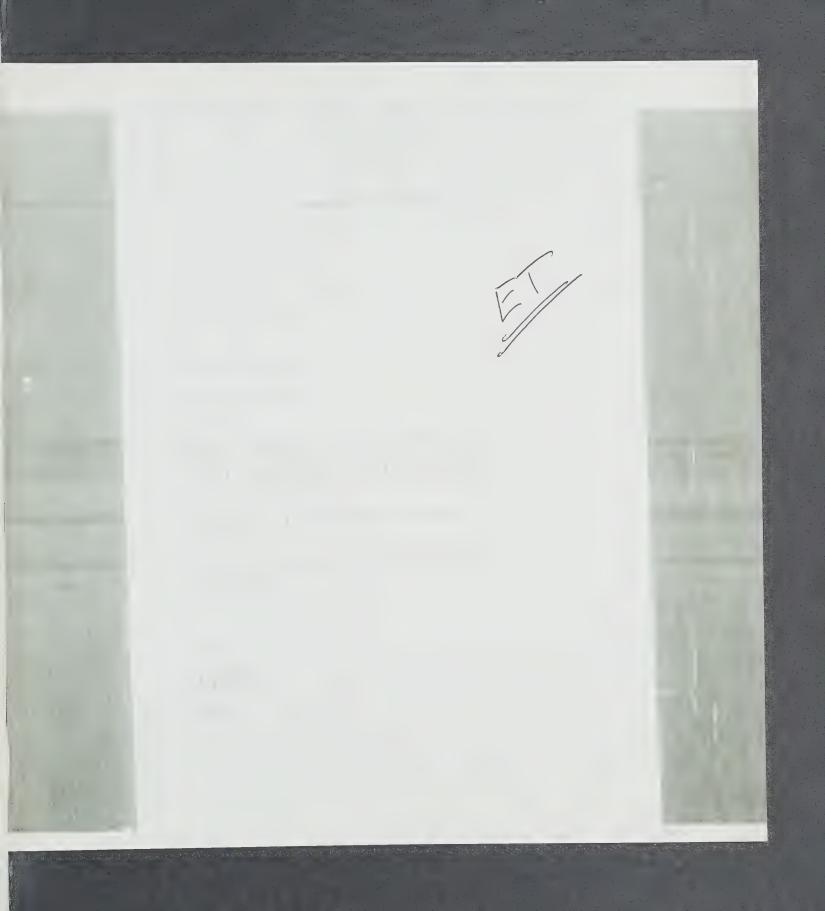


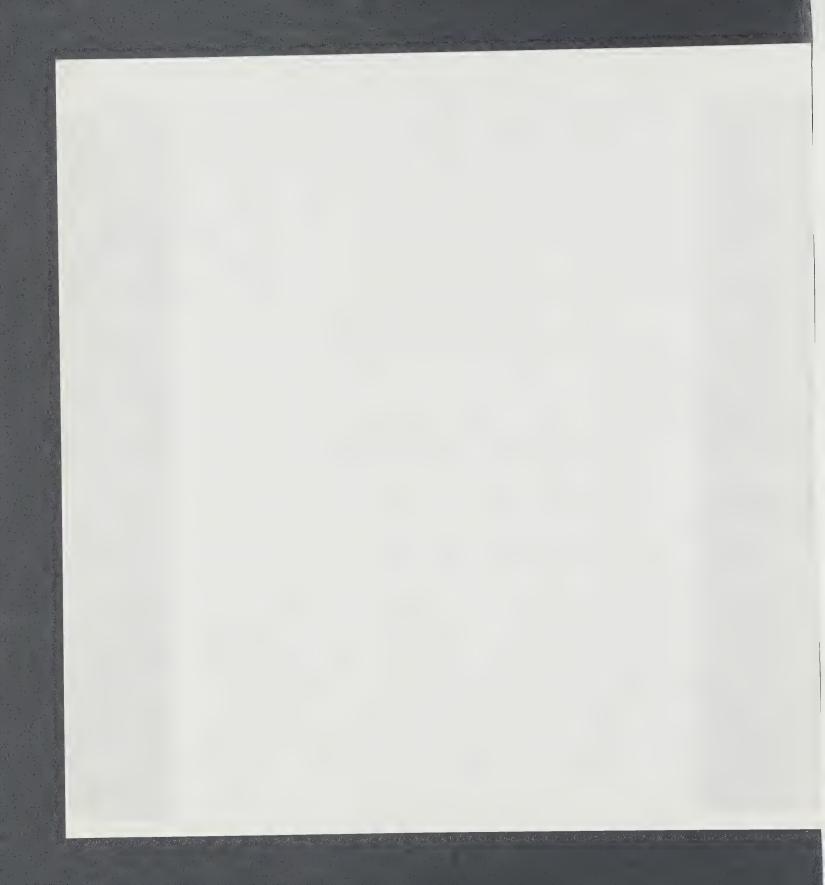












Dr. Alfred Bader 2961 North Shepard Avenue Milwaukee, Wisconsin 53211

March 28, 1994

Mr. Jeffrey Simmons 10 Lowndes Square London SW1X 9HA England

Dear Jeffrey:

Of the chapters you have not seen, the ones on Caveat Donor and David & Daniel were the most difficult to write, so I started with them and the rough drafts are now enclosed. Also enclosed is the rewritten chapter on childhood and hope you will find it less confusing.

That leaves only three relatively simple chapters to write; namely, Aldrich II, Josef Loschmidt and Milwaukee. I hope to complete these chapters in April.

Then, there are two more chapters with substantial additions; namely, Isabel & Danny and Paintings. These will be done in May.

Of course, I am mindful of the rearrangements, specifically Joint Ventures, to incorporate H. C. Brown and the splitting of Sigma-Aldrich into two chapters, Nos. 11 and 12. These are simple and I hope to have all completed when I see you in June.

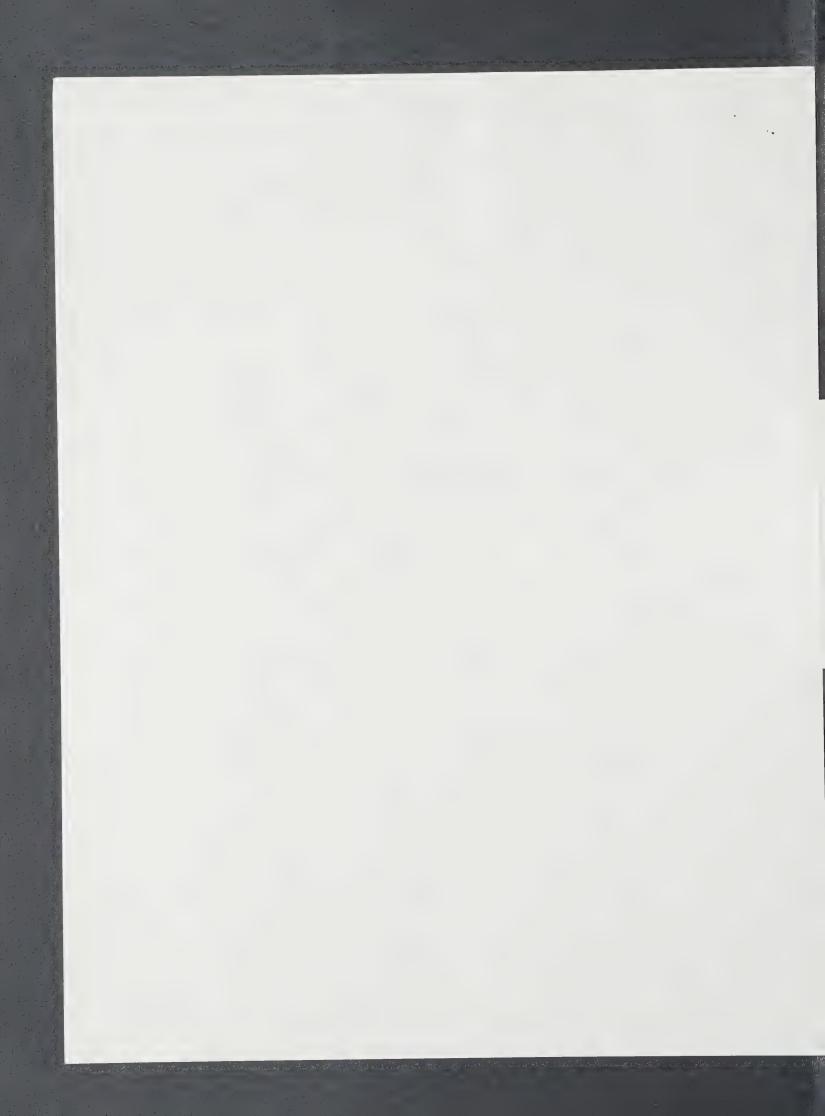
We plan to arrive in Gatwick on Wednesday morning, June 8th, and if convenient to you I would like to visit you on Thursday morning, the 9th of June.

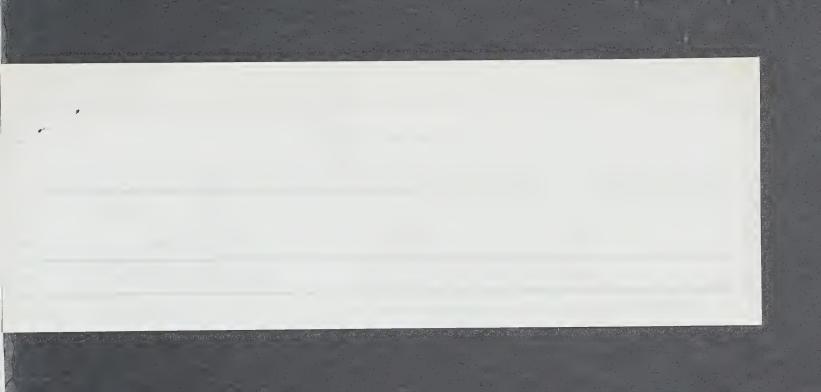
I much look forward to hearing from you.

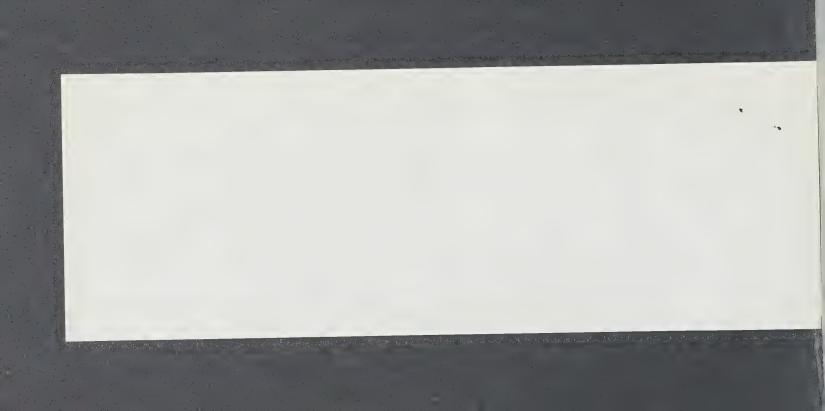
Best wishes,

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## FAX FROM

DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

March 24, 1994

To: Mr. Jeffrey Simmons

Dear Jeff,

Thanks for your good news. The chapter on childhood is rewritten and clarified; the chapters on David & Daniel and Caveat Donor are completed.

Plans call for all the chapters to be completed by the end of May, to hand to you when I come to London early in June.

Do you want to see the three completed chapters now?

Keep the car on the road, and have a good Passover.

Best wishes,

ly-a



10 LOWNDES SQUARE LONDON SWIX 9HA 071-235 8852 Fax: 071-235 9733

from Jeffrey Simmons

a JeffMemo

24 March 1994

Dear Alfred

I enjoyed reading the IRS chapter and will look forward to receiving the final version in due course.

You will be pleased to know that I have opened negotiations with one of this country's largest publishing groups (which includes Weidenfeld) on your behalf.

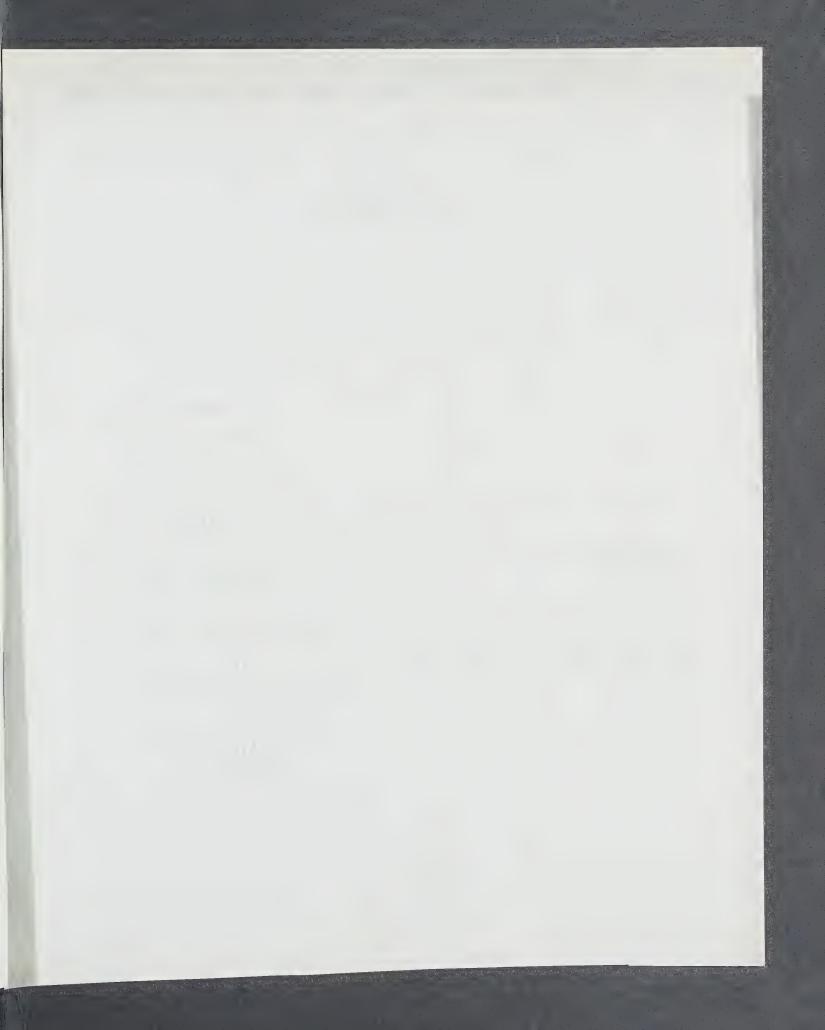
They are interested to talk to me in principle, although they do not anticipate large sales in the normal way.

However, this does not of course mean that I have a deal or that we can agree terms, but at least I am aiming high and the car is on the road.

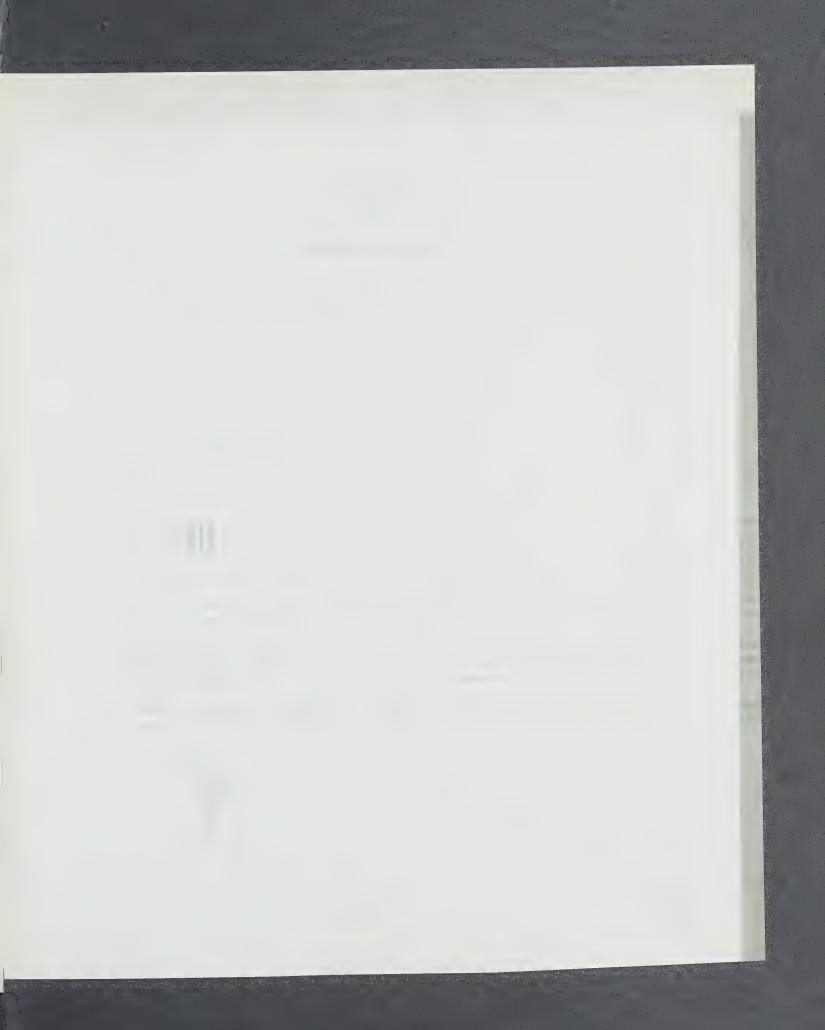
My very best wishes Dr Alfred Bader Fax to:

P.01













## ALFRED BADER FINE ARTS

DR. ALFRED BADER

ESTABLISHED 1961

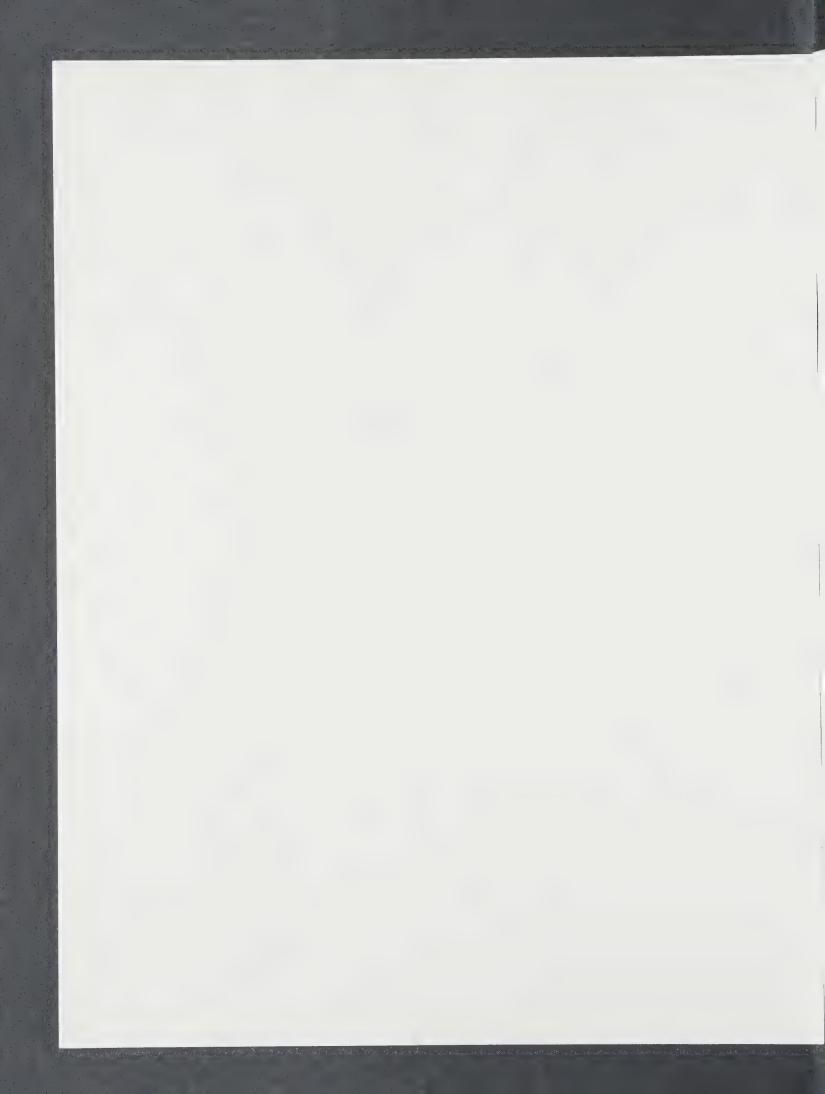
1 promount Mean Jeffrey: Thank you for your letter of confirmation exactly my under Nanding also. Isabel & I have litered to the tage with your comments pereal times and found it most intractive. I had not realized how often I interrugt - purily annoying to you and now also to me. And I too old to leake ? IRS chapter is encloped. We are now working en yen progestions, beginning with Childhood.

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By Appointment Only ASTOR HOTEL SUITE 622 924 EAST JUNEAU AVENUE MILWAUKI E WISCONSIN USV 53222 TEL 414 277-0730 Fax 414 277-0709





# ALFRED BADER FINE ARTS

DR. ALFRED BADER

March 9, 1994

ESTABLISHED 1961

Via Fax 011 44 71 235 9733

Mr. Jeffrey Simmons 10 Lowndes Square London SW1X 9HA England

Dear Jeffrey,

You will have realized how much I enjoyed our discussions last Wednesday and Sunday and appreciated your help.

Of course I hope that you will find the right publisher soon.

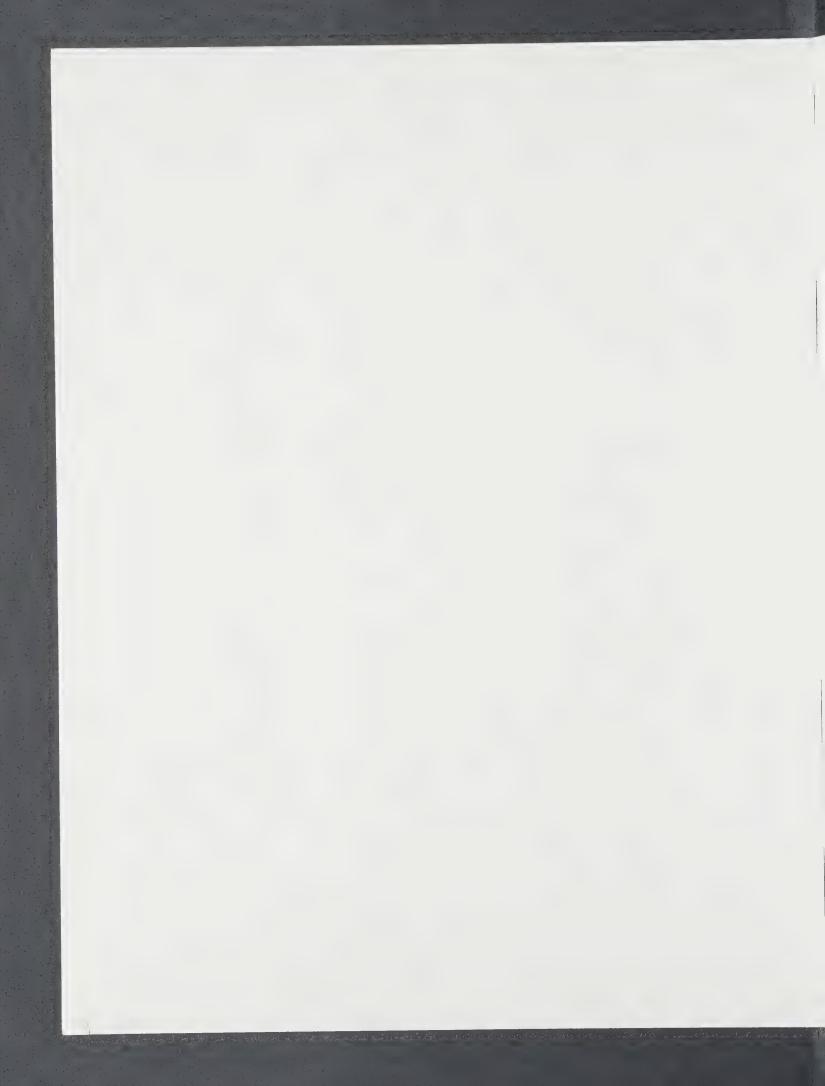
I am sending you by air parcel post another set of the chapters you have read, as yet without changes except for the omission of the duplicate reference to the girl from Ottawa.

Now I will make most or all of the changes you suggested and try very hard to have everything completed by the summer.

Last Sunday <u>The Milwaukee Journal</u> carried a feature article on Danny, Daniel and the Helen Bader Foundation, written very sympathetically. I am sending you a copy with the chapters.

Best regards,

By Appointment Only ASTOR HOTEL SUITE 622 924 EAST JUNEAU AVENUE MILWAUKEE WISCONSIN USA 53202 TEL 414 277-0730 FAX 414 277-0709





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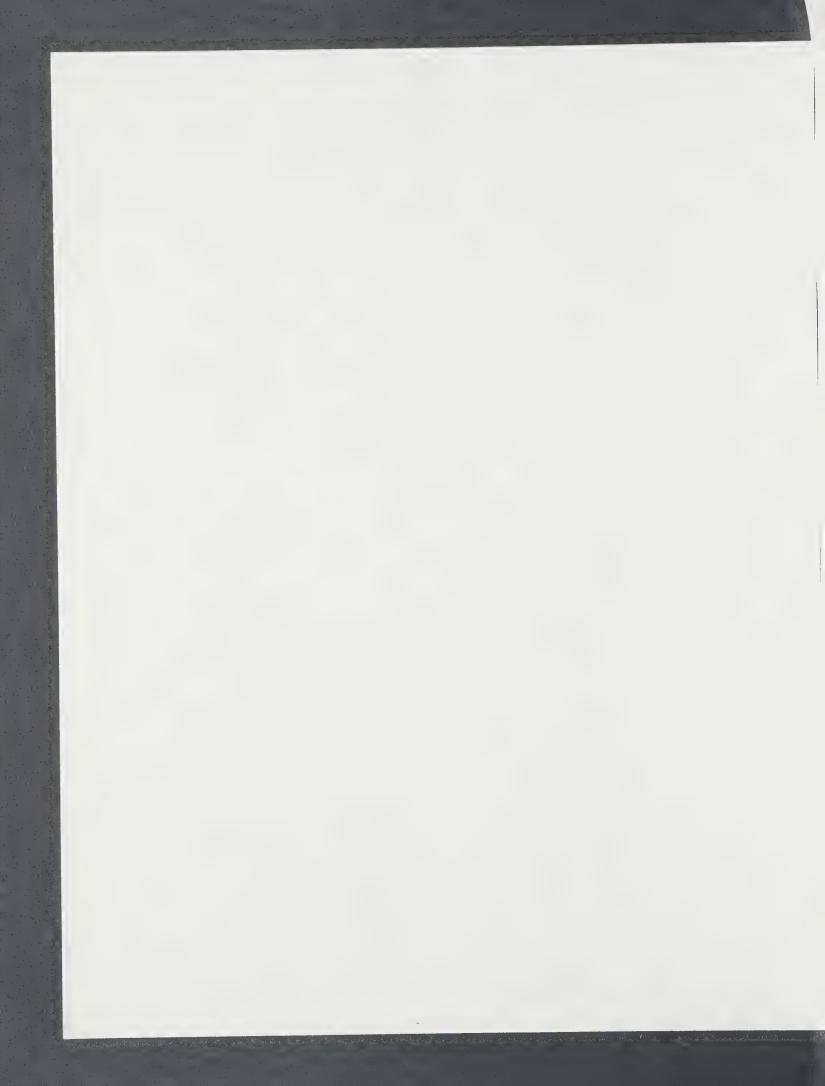
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Best regards,

By Appointment Only ASTOR HOTEL SUITE 622 924 EAST JUNEAU AVENUE MILWAUKEE WISCONSIN USA 53202 TEL 414 277-0730 FAX 414 277-0709



10 LOWNDES SQUARE LONDON SW1X 9HA 071-235 8852 Fax: 071-235 9733

from Jeffrey Simmons

Dr Alfred R Bader Suite 622 924 East Juneau Avenue Milwaukee Wisconsin 53202 <u>USA</u> 7 March 1994

Dear Alfred

It was a great pleasure to meet you twice last week.

I take this opportunity to acknowledge receipt of your cheque for L1,000 (one thousand pounds) on account of my earnings in connection with the sale of your book, as per our previous correspondence.

We have agreed that in the event that I fail in my endeavours, I shall be entitled to keep this sum as recompense for my work.

I shall spare no effort to bring this matter to a satisfactory conclusion for you and I shall report to you further as soon as possible.

I attach a copy of a new contents list I have prepared in accordance wioth our discussion.

Yours sincerely

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DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

February 21, 1994

To: Mr. Jeffrey Simmons FAX 011 44 71 235 9733

Dear Jeffrey,

Thanks for your fax.

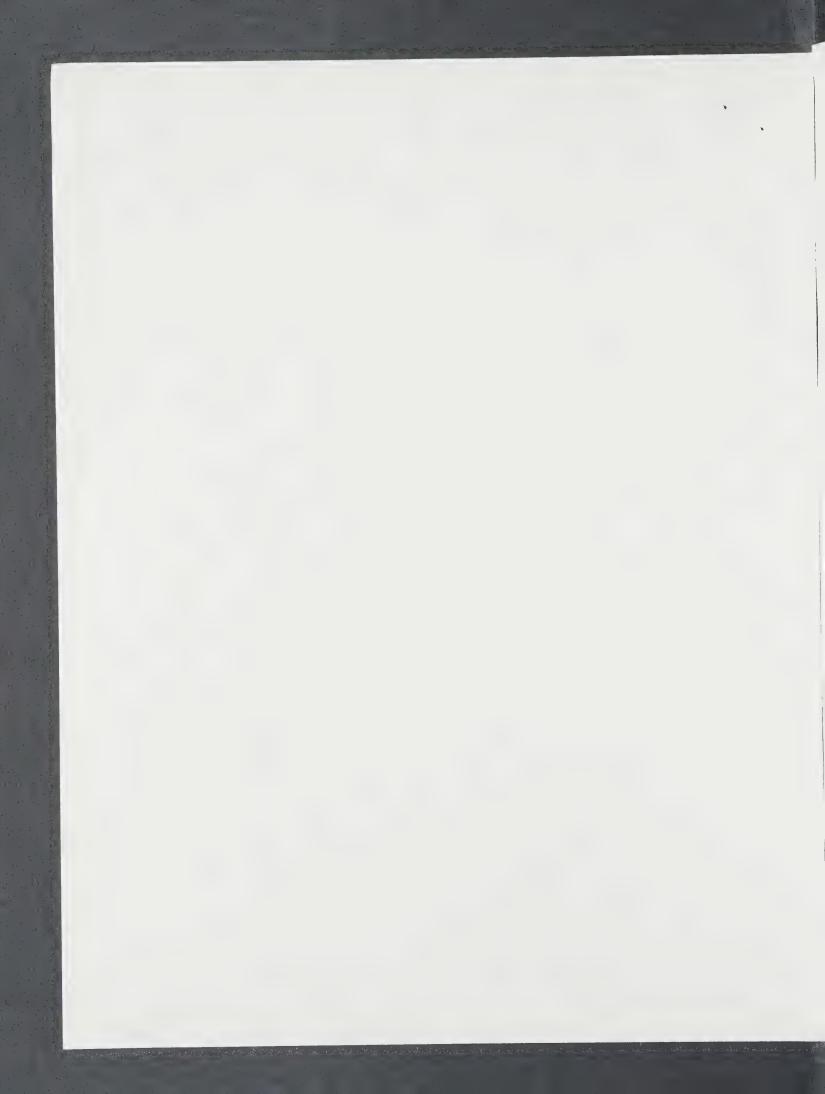
I look forward to seeing you in London next week and delivering 15 chapters of my autobiography on Wednesday, March 2, around 11:30 a.m.

I have found the task more difficult that anticipated and 4-5 chapters remain to be written. However, I do hope that the chapters you will receive will encourage you to become my agent and then to find the right publisher. I will certainly be able to complete the work by this summer.

Isabel has urged me to read J. A. Michener's <u>The Novel</u>. Have you read it? Are editors at publishing houses really as helpful to authors as described there? It has been clear to you since we first met that I am not a professional writer and that my English needs polishing--will the publishing house help?

Probably the main problem with my manuscript is that parts appeal mainly to one audience and not to others:

- 1. History of fine chemical business between 1950 and 1994; of limited interest to general public.
- 2. My chemical research; again of limited general interest.
- 3. The growth of Aldrich and Sigma-Aldrich and the politics of my dismissal. The crucial chapter is the one on Sigma-Aldrich, probably of great interest to chemists and students of business administration.
- 4. The history of collecting and dealing in art. The audience for this is quite different from that for 1--3, and much more general.



Mr. Jeffrey Simmons February 21, 1994 Page Two

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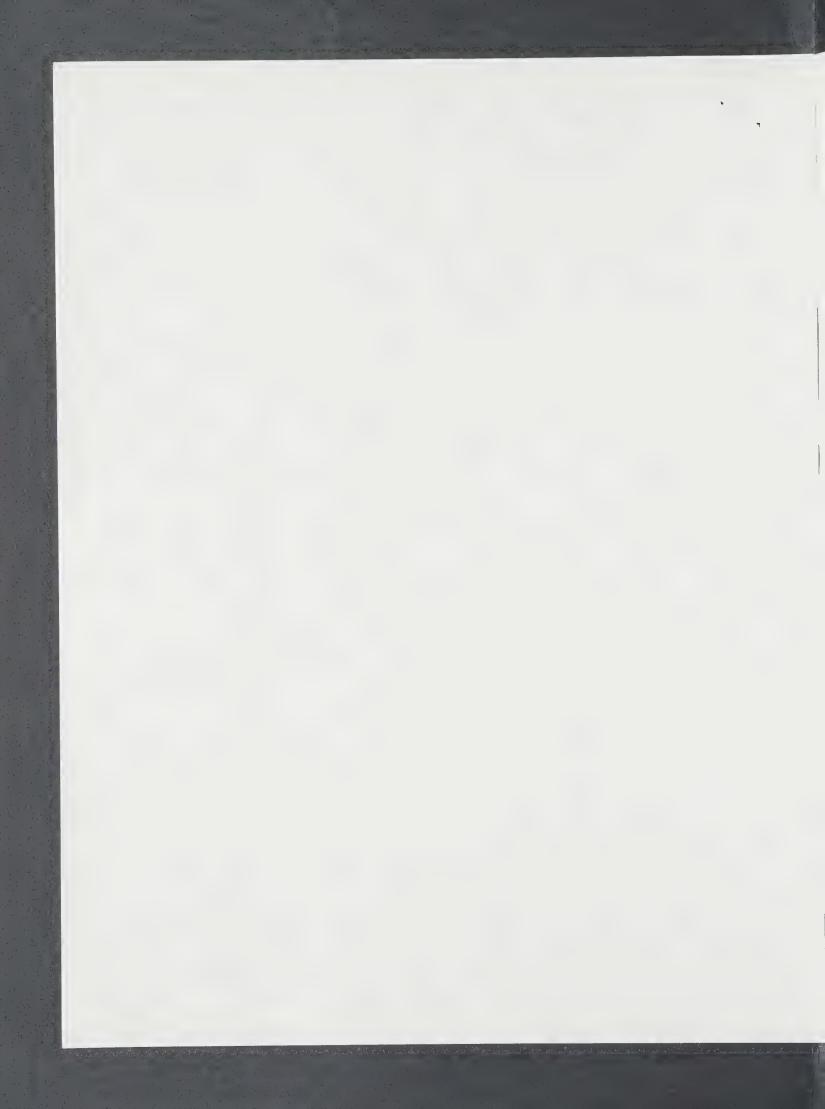
- 5. My personal history. By itself, it would be of little interest.
- 6. Chapters of special interest to Canadians--internment in Canada, Queen's University and Herstmonceux Castle.

If I were an editor at a publishing house, I would ask whether this should be divided into (a) chemistry and (b) everything else, but this is really difficult to do.

We will leave England on Sunday, March 6, and if possible I would like to have a chance at discussion before we leave--if your schedule permits. Would any time from March 3 to 5 be convenient to you? Please tell me when I see you on March 2.

Best wishes,

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DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

February 18, 1994

To: Mr. Jeffrey Simmons FAX 011 44 71 235 9733

Dear Jeff,

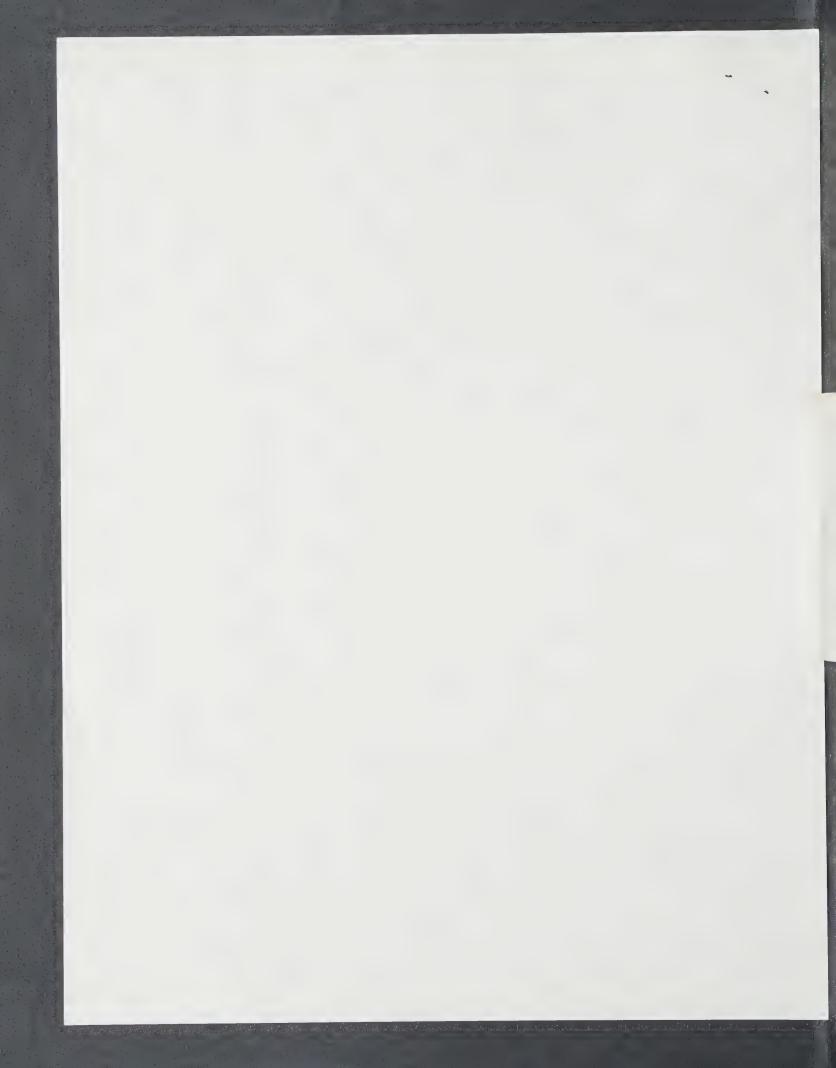
May I visit you on Tuesday, March 1, or Wednesday morning, March 2, to hand you the completed chapters of my autobiography, and perhaps later that week to discuss your views.<sup>V</sup>

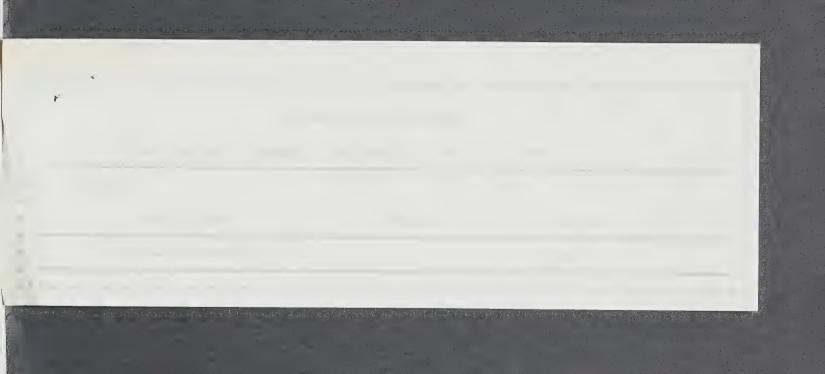
Isabel and I plan to arrive at Gatwick on Tuesday morning the first and to leave for Milwaukee on March 6.

Best wishes.

Sincerely,

y.a







DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

January 18, 1994

#### To: Mr. Jeffrey Simmons FAX 011 44 71 235 9733

Dear Jeffrey,

Thank you for your fax of today. Of the four concerns you cite, (1) textual alterations suggested by you to which I might not agree, (2) offer which I regard as inadequate, (3) conditions to offer not acceptable to me, and (4) you might not find a publisher, I worry most about (1). I don't want to split the book and leave out some chapters. The title <u>Adventures of a Chemist Collector</u> points to <u>all sorts</u> of adventures.

Concern (2) is, I believe, totally unfounded. I do want the book published and will leave it largely to you to ascertain fair terms.

Concern (3) is probably also unfounded. Of course I will listen very carefully to your advice.

You are, I believe, correct in thinking of yourself as one of the best agents. Hence, I think that concern (4) is unfounded, also.

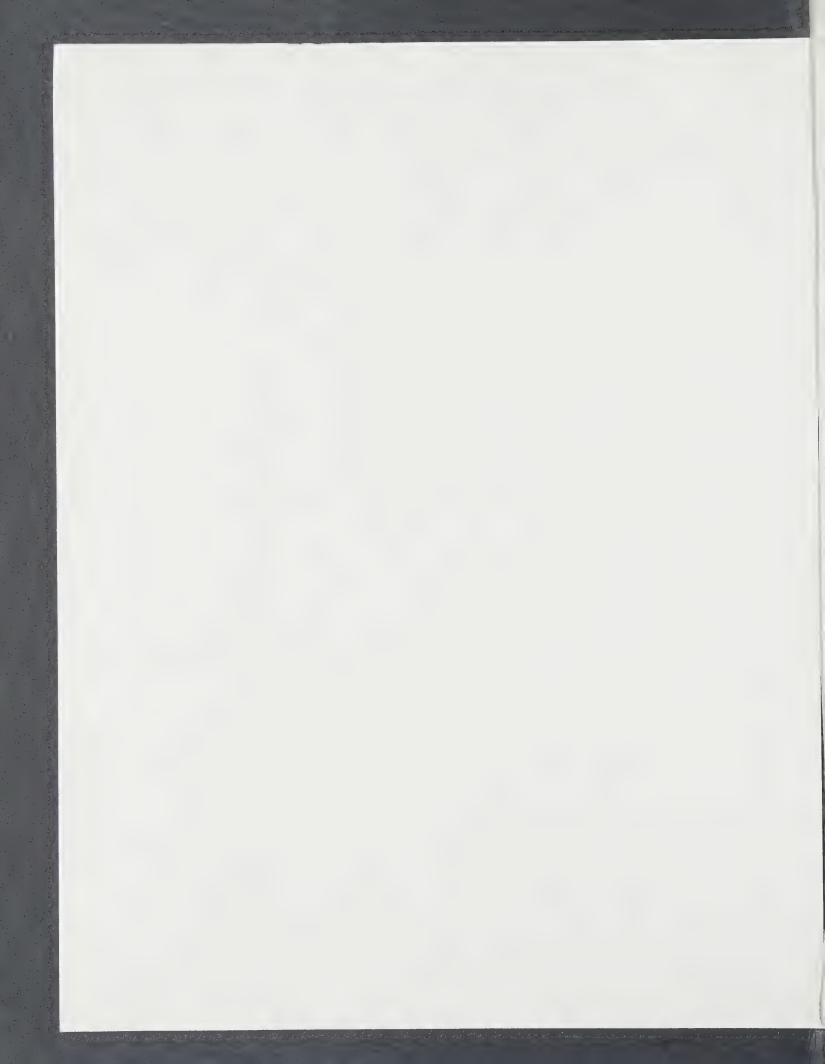
To point out to you the difference between the compensation to a solicitor and an agent is like carrying coals to Newcastle. My solicitor also charges me a lot for advice about entering a business venture, for instance. But it is a one-time charge, not an on-going percentage of the profits.

As you say, we both hope that this is entirely academic. You will know more when you have read the entire manuscript.

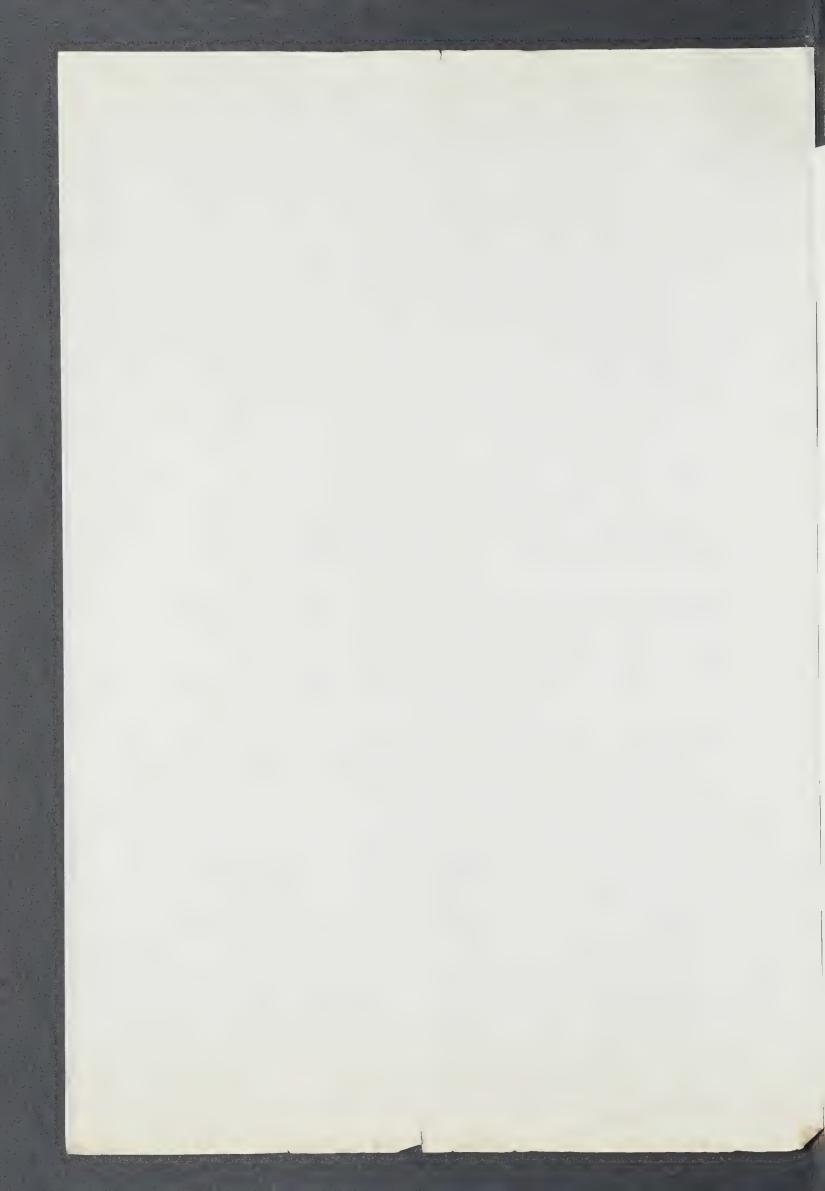
It will probably be easier if I send all the chapters together.

Best regards,

My not







DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

January 17, 1994

### To: Mr. Jeffrey Simmons FAX 011 44 71 235 9733

Dear Jeffrey,

Isabel and I spent last week in New York to attend the old master sales and that delayed my replying to your fax of January 10th. To reply, paragraph by paragraph:

1. If the delay of a month inconveniences you, then I would send about half of the chapters at the end of January and the rest about a month later.

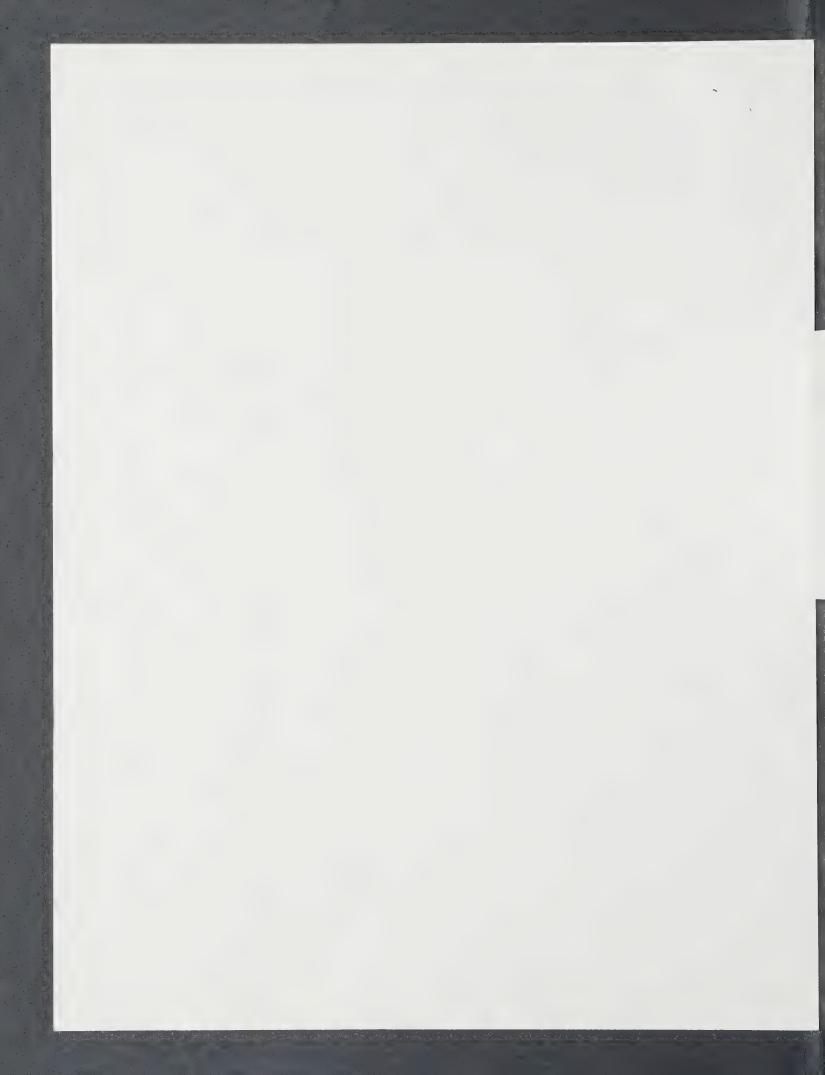
Usually we spend two weeks in January in Florida, and I had planned to do this also this year, and spend that time polishing the chapters. However, we had to change plans and will go to Florida in February.

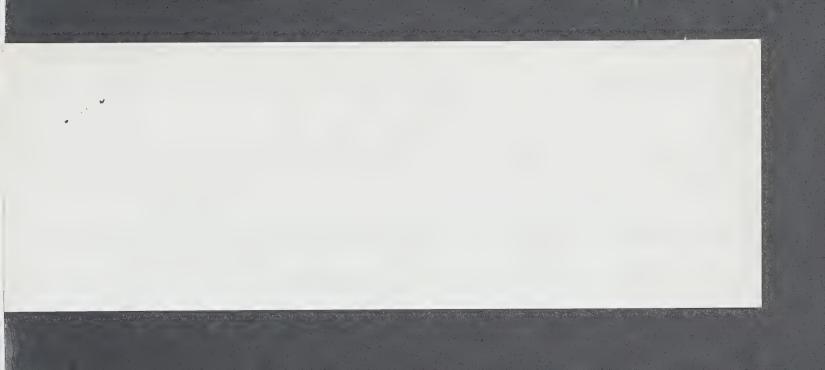
- 2. You have explained your caveat before, and I understand it. I think that you will like the book, but will point out that it addresses such diverse audiences: organic chemists, chemical industrialists, art collectors, and art historians. I cannot expect you to understand the first two, yet there will be much publicity for the book in chemical magazines, and hence sales.
- 3. I have not addressed your question about payment if you fail to make a satisfactory arrangement, because I don't understand your question. If it means that I should pay you if you do not like the book, then my answer is no. But I don't think you mean that.

If you like the book, then surely you will find a publisher, and I have already agreed to pay you a sumyou suggested between £1000 and £2500--on account of your 15% of my royalties. That payment is to be made to you when I sign the first binding contract with a publisher.

Hence, please clarify your question.

Best wishes,







10-01-1994 12:51 FROM JEFFREY SIMMONS LIT AGENT TO 01014142770709

10 LOWNDES SQUARE LONDON SW1X 9HA 071-235 8852 Fax: 071-235 9733

#### from Jeffrey Simmons

Mr Alfred Bader Astor Hotel Suite 622 924 East Juneau Avenue Milwaukee Wisconsin USA 53202

10 January 1994

BY TELEFAX

Dear Alfred

Thank you for your letter dated 3 January, from which I note that there will be a month's delay in getting the book to me.

One small caveat - I have not positively committed myself to handling the book. I can only do this if, having read it, I am satisfied that it is something that I can reasonably offer for publication. I am however not too worried on this account.

There is only one point you have not addressed, namely how I shall be paid for my time and efforts if at the end of the day I fail to make a satisfactory arrangement, but we can leave this until such time as I have read the full text.

My best wishes to you.

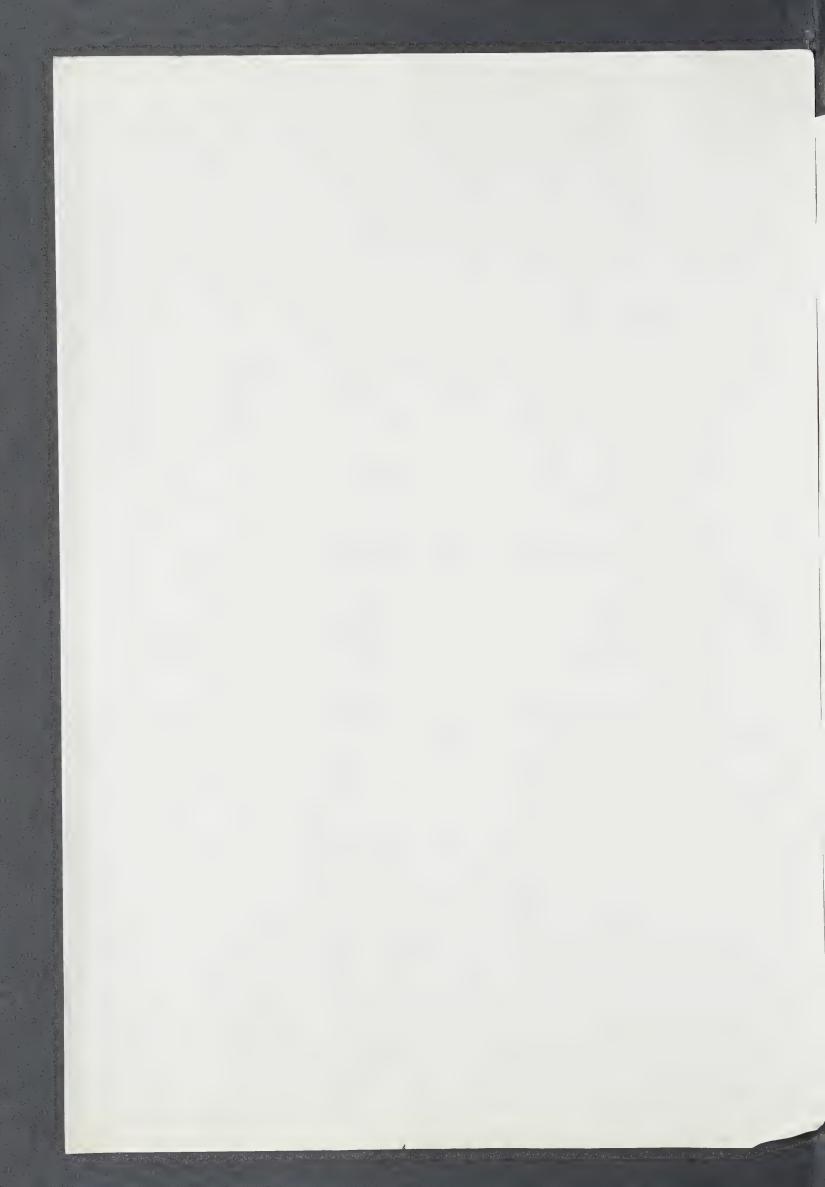
Yours sincerely



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# ALFRED BADER FINE ARTS

DR. ALFRED BADER

January 3, 1994

ESTABLISHED 1961

Via Fax 011 44 71 235 9733

Mr. Jeffrey Simmons 10 Lowndes Square London SW1X 9HA England

Dear Jeffrey,

Thank you for your fax of December 27th. To answer point by point:

I have not thought of translating my work into German. I could, of course, but I think my time is spent better with paintings and chemists.

Of course your fee of 15% is agreeable to me.

Also, I am willing to make an upfront payment on account, this to be deducted from your 15% commission. The upfront payment is to be made by me to you when the first publishing contract has been signed.

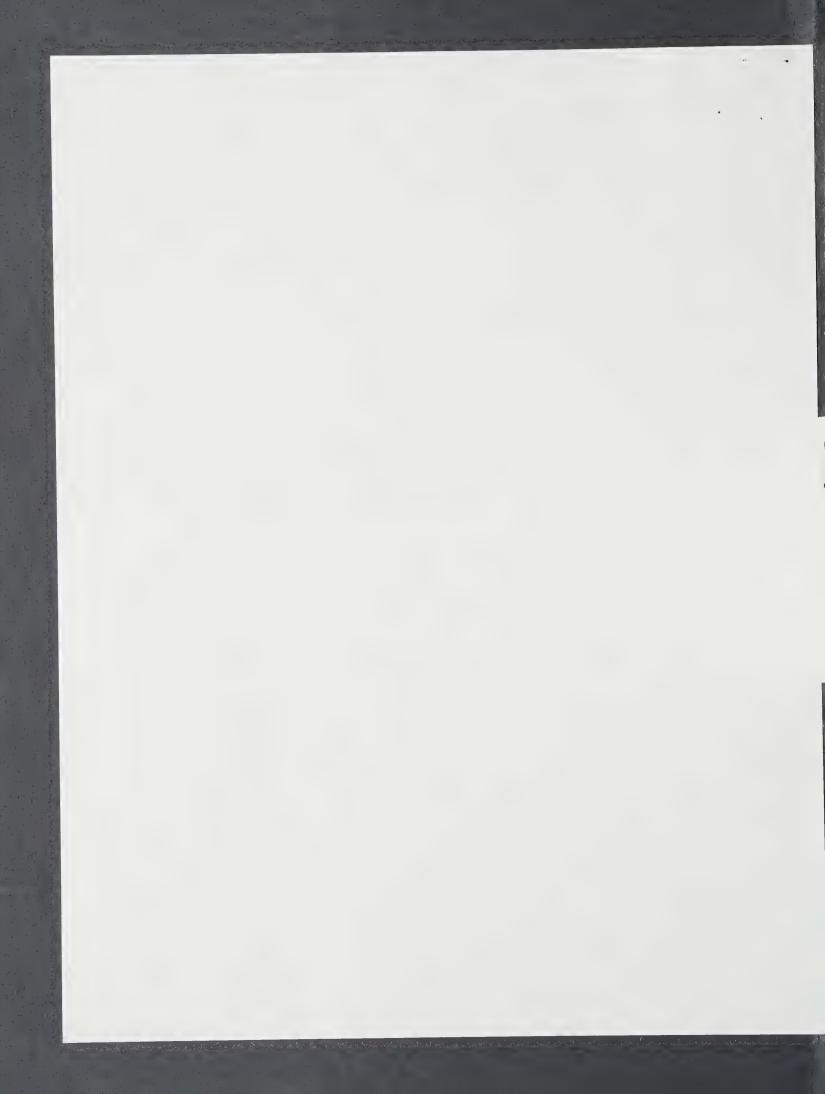
Isabel and I plan to take a vacation in Florida during the first two weeks of February and then to polish most of the chapters. Please don't mind the one-month delay.

When talking to prospective publishers, do stress that several chemical trade magazines and also some art historical magazines are bound to review the book--surely fine advertising, free.

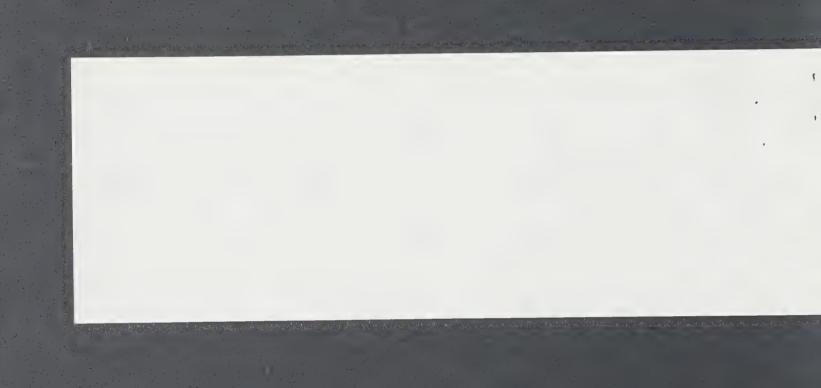
Best wishes for 1994.

Sincerely,

By Appointment Only ASTOR HOTEL SUITE 622 924 EAST JUNEAU AVENUE MILWAUKEE WISCONSIN USA 53202 TEL 414 277-0730 FAX 414 277-0709







10 LOWNDES SQUARE LONDON SW1X 9HA 071-235 8852 Frx: 071-235 9733

### from Jeffrey Simmons

27 December 1993

Dr Alfred Bader Astor Hotel Suite 622 924 East Juneau Avenue Milwaukee Wis 53202 USA

BY FAX Hard copy by post

Dear Alfred

I confirm that I have agreed to act as your exclusive agent to try to organize worldwide publication of your autobiography.

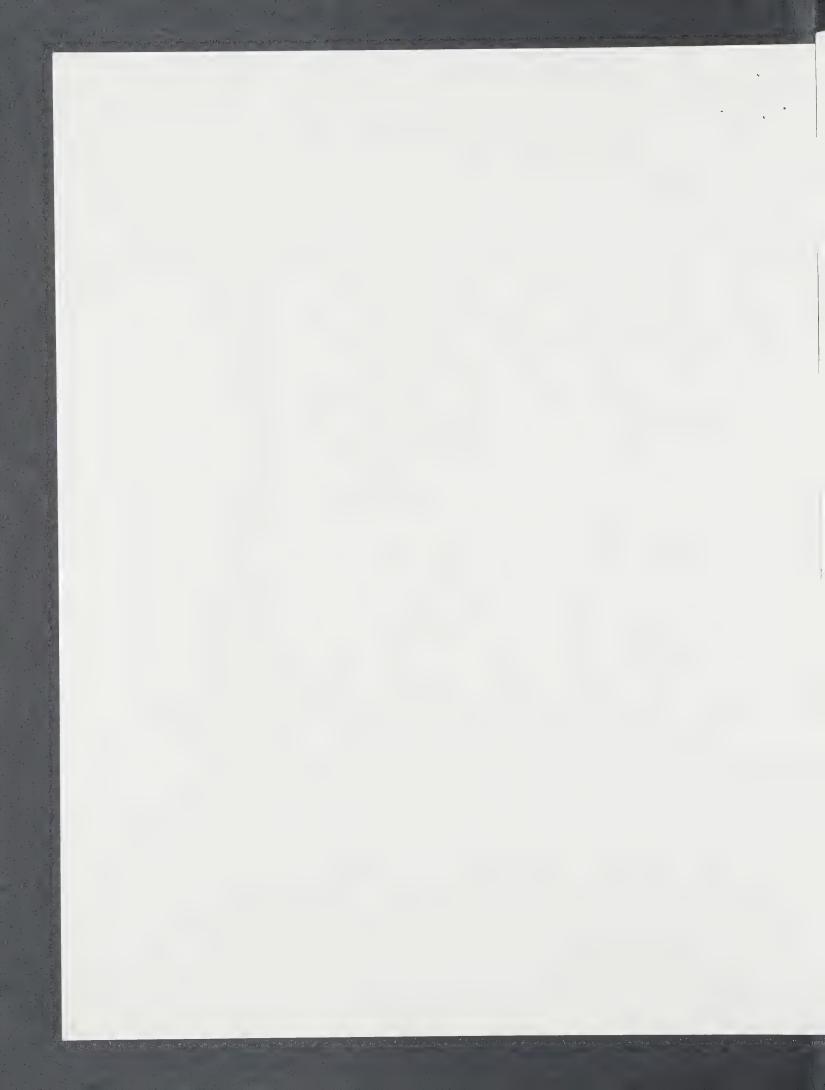
My endeavour will be to place the book with a good publisher or publishers in this country and the United States, and perhaps also in Germany. (In this connection, will you be able to provide a German translation?) I understand the importance of the Canadian market, which is normally serviced either from London or New York, so I will take this into account in whatever arrangement I am able to recommend to you.

My fee will be 15% (fifteen per centum) of your net earnings, ie: actual monies received by me on your behalf, or received by you direct according to how the contract or contracts are structured. (For example, I use an agent in Germany who takes 10% off the top, so that I actually receive 90% less bank charges from a German sale.)

I shall however require a payment from you on account upfront which shall be not less than L1,000 (one thousand pounds) and not more than L2,500, such payment to be made at a date to be agreed but in any case no later than the establishment of a first publishing contract.

The question arises of what, if anything, I should be paid in the event that I fail to make a sale, because of course I cannot guarantee success. I feel that I should be due something for my work and to cover my expenses in any case, but I will probably leave this to you. I shall have a better chance of assessing my chances when I have read the substantial part of the book that you are hoping to send me by the end of January.

As you know, I am already talking confidentially to a leading publisher to see what sort of proposal I may be able to put to you, subject to the text being satisfactory (about which I have little doubt). You will understand that there will have to be an element of underwriting of the project on your behalf, if only to the extent of your purchasing an agreed number of copies at a low price.



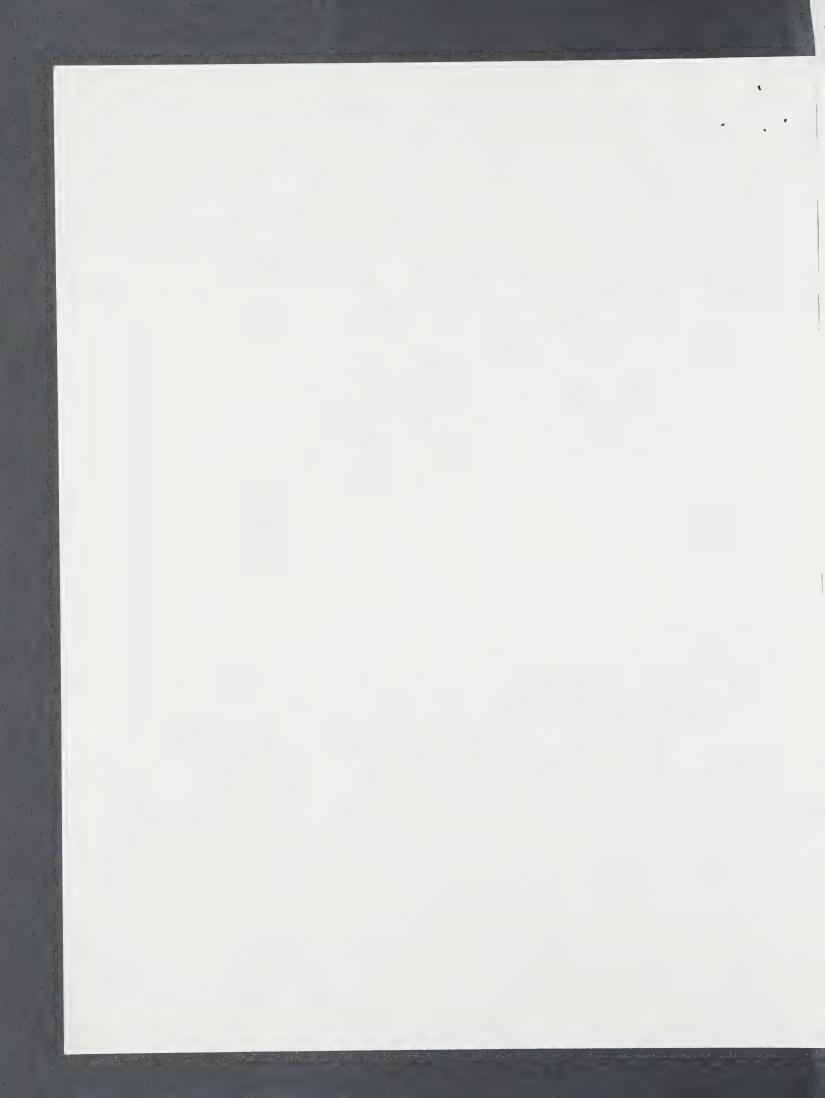
Of course no arrangement can or will be made without your approval. Indeed you will have to sign the contracts.

I have tried to cover all matters that have occured to me, so that there is no possible misunderstanding between us; but if you are in any doubt about the above, you will of course let me know. We are dealing with each other in good faith.

It has been a pleasure to make your acquaintance and I hope that our meetings will lead to a happy result.

Yours sincerely

They



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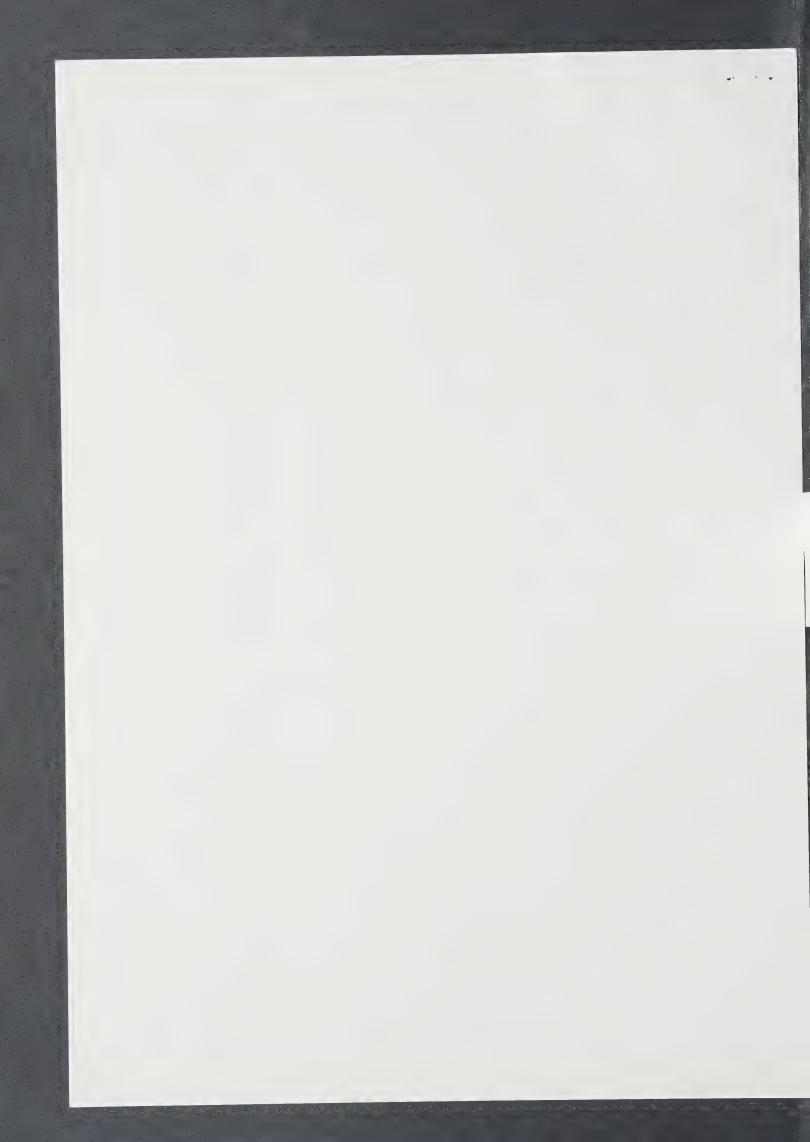
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Yours sincerely

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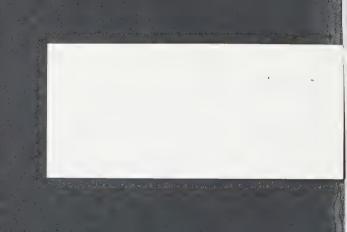
#### JEFFREY SIMMONS

#### LITERARY CONSULTANT

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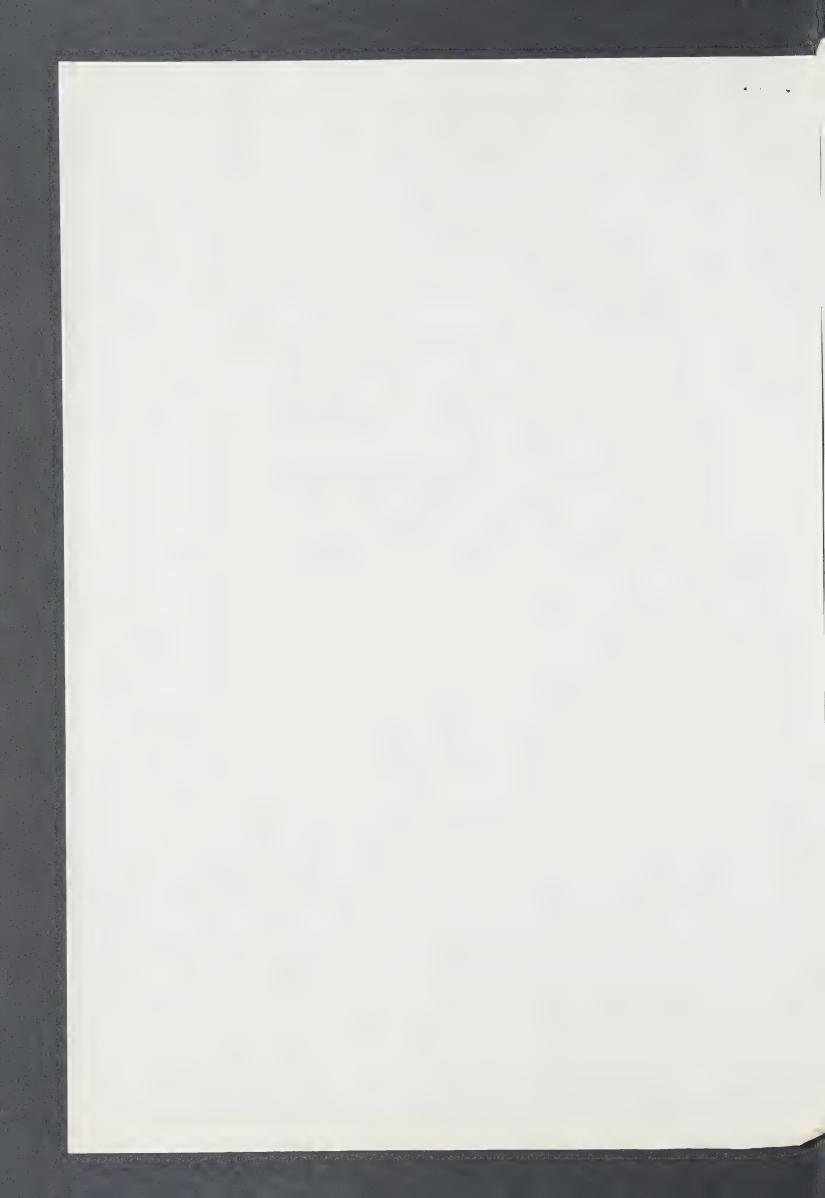
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which ' have set is the stand of the set of vour nex-16, it chill to the extent of the partner. Du Acteed Dumper of Correct & Low Frice.



Of course no arrangement can or will be made without your approval. Indeed you will have to sign the contracts.

I have tried to cover all matters that have occured to me, so that there is no possible misunderstanding between us; but if you are in any doubt about the above, you will of course let me know. We are dealing with each other in good faith.

It has been a pleasure to make your acquaintance and I hope that our meetings will lead to a happy result.

Yours sincerely

DR ALFRED BADER 52 WICKHAM AVENUE BEXHILL-ON-SEA EAST SUSSEX TN39 3ER

Tel. CH24 222223.

D/a Jeppen Dimmons 10 Loundes Aquare London.

Nec. 11 1993

ilear of. Dimenous : I en gegra meeting you and last forward to pering you again next Thursday, December 14 ne 7.30 gur. Please color the enclopure them. Best regards

Cur a Bady

