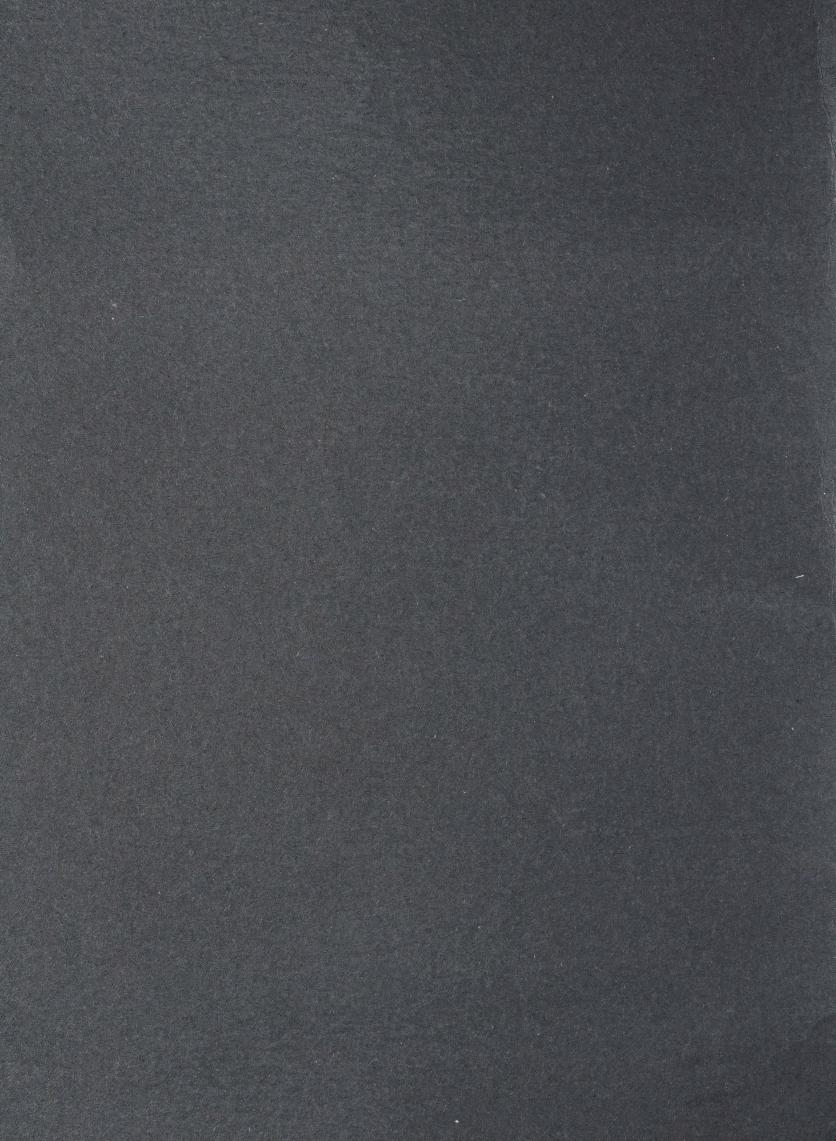
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Dear Carlos,

New Yorkers often pile up while we are away and obviously I do not read them as carefully as you do.

I did not read Shalom Auslander's "Personal History. Playoffs: Things that are prohibited" and would appreciate your sending me a xerox copy by mail. I will then reply.

Alfred Bader Fine Arts gallery is in the Astor Hotel and we have been here since 1992. We still live at home at 2961 North Shepard Avenue where Susana and Carlos will visit us tomorrow. I bought that house in 1957.

Fond regards, Alfred

Carlos Seoane Prado wrote:

Dear Alfred

I am sorry that you both had that stomach flu and very much hope life is back to normal now. You have very good health and it will continue to be so for a long time. I just hope that Carlos and Susana's visit will not be inconvenient for you at this precise time. They very much look forward to meeting you again.

The New Yorker: "Personal History, Playoffs: Things that are prohibited" by Shalom Auslander,

If you cannot find it, please let me know and I will send you a xerox copy. As for your comments about the hotel: do they mean that you have been living there?

All the best

Carlos

---- Original Message ---From: Alfred Bader Fine Arts
To: Carlos Seoane Prado

Sent: Thursday, February 22, 2007 5:48 PM

Subject: Re:

Dear Carlos,

Both Isabel and I were laid low by a terrible stomach flu and that has delayed my thanking you for your e-mail of February 13th.

Of course we very much look forward to Susana and Carlos visiting us at home this coming Saturday.

The New Yorker is very much liked here in our hotel and so as soon as I have finished reading a copy I pass it on to other people here to enjoy. Thus, I cannot easily check which article was on p.38 of the January 15th issue. Could you please tell me?

With all good wishes I remain

Yours sincerely, Alfred

Carlos Seoane Prado wrote:

Dear Alfred.

I am glad to know that Carlos and Susana will soon visit you. I think they will have many thinks to tell you about. We all feel that theirs is, and will be, a good marriage. They relly love each other and fit together very well.

As for Jorge, we will soon have a date for his weeding and will let you know.

On other matters, did you read the peculiar, especiallay so for The New Yorker, on the January 15th issue, page 38 ?. Will a conservative Jew consider it offensive ?

Love from house to house



Transition

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DIRECTOR Sara Zucker May 25, 2000

Dear Friend,

I would like to take the opportunity to share with you some information about the recent and very exciting programming of The Project on Justice in Times of Transition. Enclosed you will find a report of the *Round Table Discussion on Reform of Intelligence and Security Services in Guatemala* that The Project held at Harvard Law School from March 31 to April 2, 2000.

The Project developed this workshop at the request of the new Guatemalan government to bring together four Guatemalan ministers with individuals with relevant expertise from Argentina, Canada, the Czech Republic, South Africa, Spain, and the United States. These meetings allowed for an open exchange of relevant information and provided the Guatemalan ministers with concrete suggestions for possible ways to reorganize Guatemala's intelligence and security apparatus so that they reflect the current needs of the country, uphold the rule of law, and make a successful transition from military to civilian services. Follow-up activities are currently being explored which would build upon the work initiated at the round table discussion. This may include: developing a program in Guatemala which would allow a wider group of Guatemalan officials to meet with leaders from around the world to examine in greater depth issues related to the reform of Guatemalan security and intelligence services; facilitating interaction between the Guatemalan ministers and their South African counterparts; and drafting and translating relevant documents which would assist the Guatemalans in making their reforms.

We are also organizing a number of new programmatic initiatives for the Summer and Fall of 2000. On June 25 and 26 in Gaza, The Project will hold Fortifying the Foundations of a Nation: Strengthening Governance in the Palestinian National Authority, a conference which will bring together distinguished leaders from around the world to share their experiences with 200 Palestinian government officials, civil servants, and community actors, representing a broad cross-section of leaders from Palestinian society. Additionally, The Project plans to hold a week-long session for politicians from Northern Ireland, Great Britain, and the Republic of Ireland at the Kennedy School in September 2000.

In April The Project officially launched its website, so for a more detailed account of our initiatives, please visit our site at www.ksg.harvard.edu/justiceproject/. We will keep you up to date on any future developments, and, as always, welcome your input and ideas. If you have any questions, please don't hesitate to contact us.

Sincerely,

Sara Zucker Director

79 John F. Kennedy Street Cambridge, MA 02138 USA tel: (617) 495-0544 fax: (617) 496-1983 e-mail: justice_project@harvard.edu



Email is truly much faster...

Subject: Email is truly much faster...

Date: Fri, 24 Mar 2000 18:38:24 -0500

From: "Perrin, Tash" <TPerrin@christies.com>

To: "baderfa@execpc.com" <baderfa@execpc.com>

Dear Alfred,

Thank you for your letter dated March 10th. I am thrilled that you have an email address, and I agree that we should communicate through e-mail. It is much faster!

Although I am sorry to hear that you are not keeping the German Calvary for yourself, I of course understand the desire to sell it at Maastricht. I wish you and Otto all the best. Have you been to the fair yet this year? I understand that the quality of the Dutch pictures is exceptional this year.

Thank you for the dates for the opening of the new Art Centre at Queen's. I will definitely try to be there for the special event, and it would be wonderful to see both you and Isabel again.

Take care and I will speak to you again before the weekend of May 5th.

Sincerely, Tash.





Faculty of Arts and Sciences
Department of Chemistry

Chevron Science Center Pittsburgh, Pennsylvanía 15260 412-624-8270 Fax: 412-624-1272 E-mail: daylite+@pitt.edu

Craig S. Wilcox Professor and Chair

October 27, 2000

Mrs. Isabel Bader 924 East Juneau Avenue Astor Hotel - Suite 622 Milwaukee, WI 53202

Dear Isabel,

It was wonderful to meet you and your husband when you visited Pittsburgh in September. I greatly enjoyed our evening together and our conversation at dinner. Thank you so much for your kind words to me after the banquet. I think I will never again hear the phrase "super-dooper" without it bringing a smile to my face and thoughts of you to my mind.

All best wishes,

Yours truly,

Craig Wilcox





Faculty of Arts and Sciences Department of Chemistry

Chevron Science Center Pittsburgh, Pennsylvania 15260 412-624-8270 Fax: 412-624-1272 E-mail: daylite+@pitt.edu

Craig S. Wilcox
Professor and Chair

October 27, 2000

Dr. Alfred Bader 924 East Juneau Avenue Astor Hotel - Suite 622 Milwaukee, WI 53202

Dear Dr. Bader,

It was a delightful experience for me to meet you and your warm and intelligent wife, Isabel. We were all so pleased that you could be present to participate in our celebration of the 125th Anniversary of this Department. Your enlightening lecture on Josef Loschmidt was a highlight of the day and many members of our Industrial Board of Visitors told me how much they enjoyed your evening presentation on the history of the Aldrich Chemical Company. I hope that we will meet again. Please don't fail to contact me if you are planning to visit Pittsburgh.

I am sorry that it took me so long to sit down and write this letter. You and your wife have been in my thoughts often and I wish you both continued health and happiness.

Sincerely yours,

Craig Wilcox



Subject: Re: DRAFT for your approval attached Date: Tue, 29 Feb 2000 17:08:41 -0500

From: "philip pivawer" <p.pivawer@worldnet.att.net> To: <baderfa@execpc.com> Dear Alfred, Thanks for a copy of the redraft. It seems fine to me. Regards, ---- Original Message ----From: Alfred Bader <baderfa@execpc.com> To: Dr. Phil Pivawer <p.pivawer@worldnet.att.net> Sent: Tuesday, February 29, 2000 12:33 PM Subject: Re: DRAFT for your approval attached > Attachment was faxed today. > Alfred Bader wrote: > > Name: Carbolabs Fax 2-28-2000 bcPivawer, Larry Hummel.doc >> Carbolabs Fax 2-28-2000 bcPivawer, Larry Hummel.doc Type: Winword File (application/msword) Encoding: base64 > >





FAX FROM:

Alfred Bader Fine Arts
924 East Juneau Avenue
Astor Hotel -Suite 622
Milwaukee, WI 53202
Ph: (414) 277-0730
Fax: (414) 277-0709
e-mail: baderfa@execpc.com

January 17, 2000

TO:

Dr. Bernadette Prochaska

Page 1 of _1___

FAX #:

288-5433

Dear Dr. Prochaska,

In response to your letter of January 14^{th} , Monday, January 24^{th} , would not be a good day because we have two friends from Germany visiting us. On Friday, January 28^{th} , I will be bidding on some fine paintings in New York. But, morning or afternoon of February 2^{nd} would be good.

Please call me at your convenience.

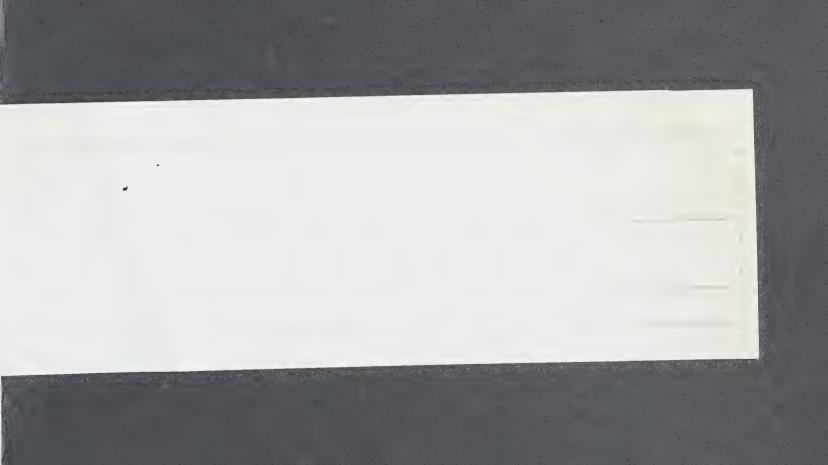
With best wishes I remain

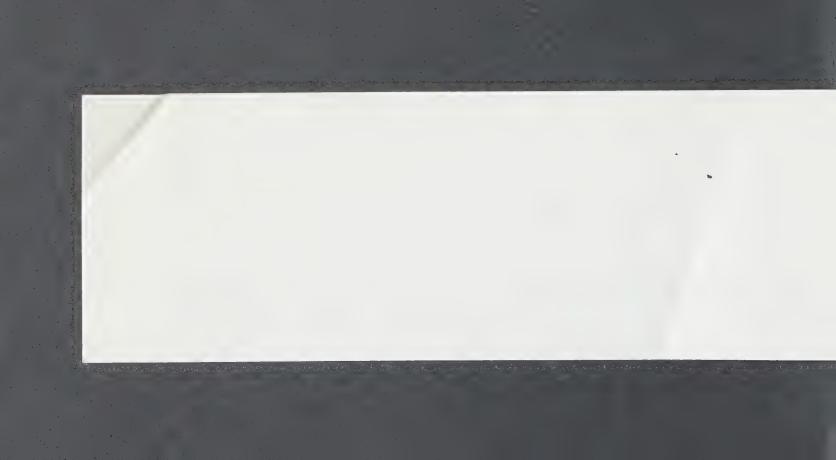
Yours sincerely,

Alfred Bader

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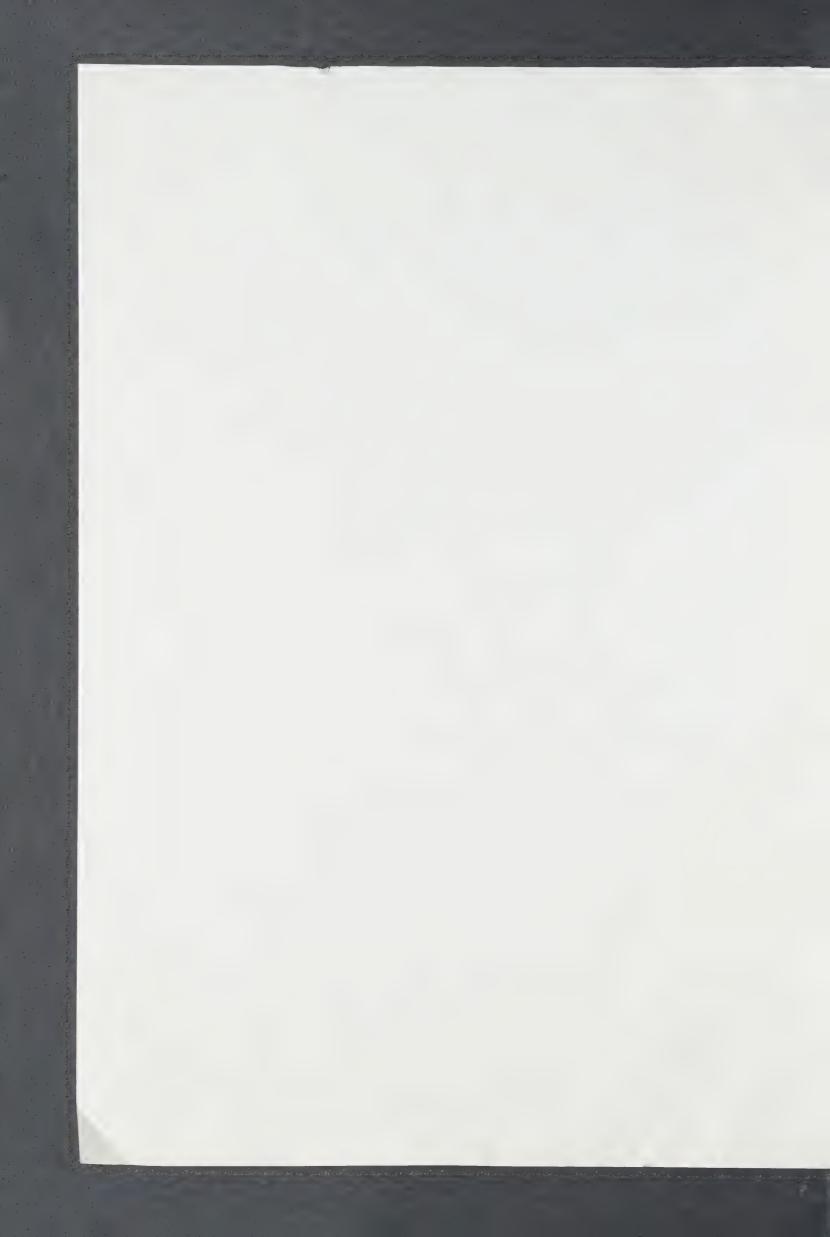
I hope that in spite of the frauma suffered by Americans now and the sympathy tell not little countries, that the eventual response by Naio will be humane and respectful of the mid and turther floor and countries.

Following are three records for contributions received to date. I am sending originals by mail but expect that the strong be considerable delay before you receive them. We have actually received your a snowledgen for by email, that you received the February one earlier but if it has been misland no matter because you will now may.

Work continues; to produce an attractive promote accounce for the Observatory project and also to find public funding from whatever sources and account to the end to obtain the raising activity over the next couple of meaning, backed of the recent press and media interest in the scheme.

Le me know if anything further may be required.

Very best wishes,



Dr. John Pires 2930 N. Sheridan Road Apt.1309, Chicago Illinois 60657 U.S.A.

September 10, 2003

Dr. Alfred Bader 2961 North Shepard Avenue Milwaukee, Wisconsin 53211 U.S.A.

Dear Dr. Bader,

It has been a long time since we have last communicated.

I hope everything is well with you.

I have relocated my business in Chicago I am eager to meet with you and get your view points concerning business.

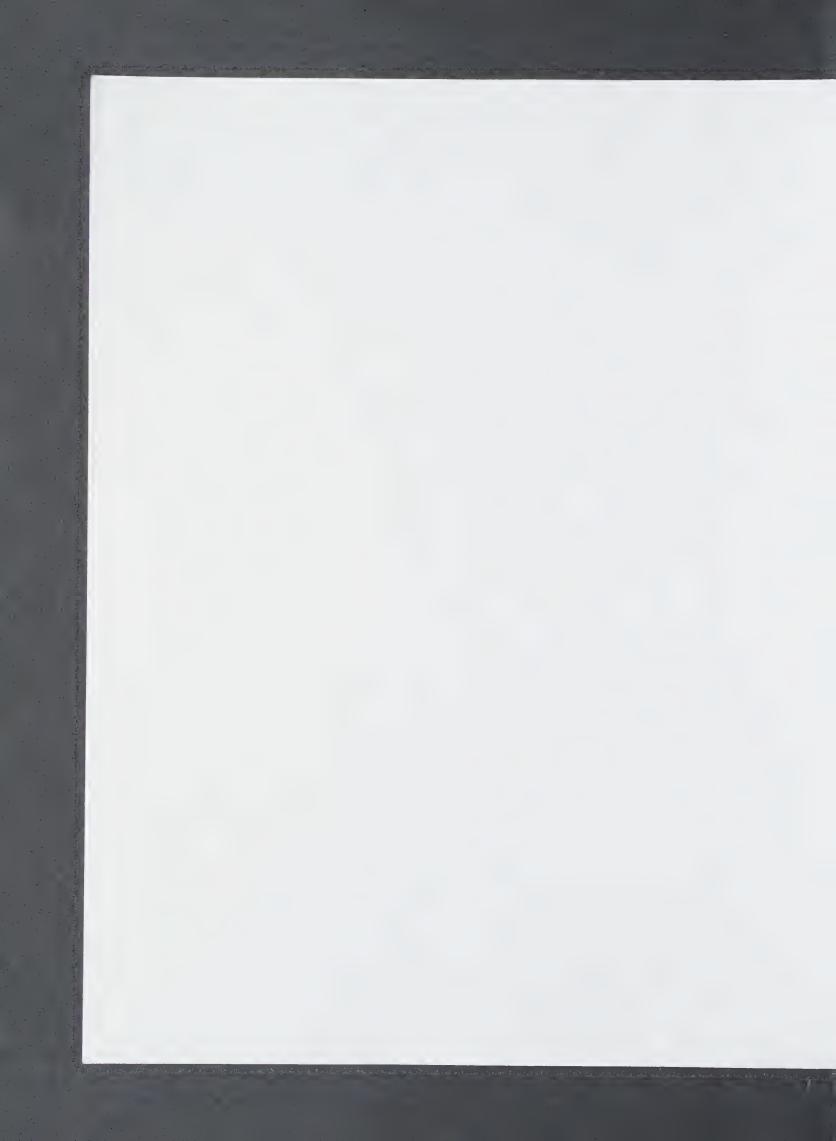
Best wishes.

Sincerely,



Carlos Secane Frado Avda. de El Ferrol, 2 - 9. 1 DOCTOR EN CIENCIAS QUIMICAS CATEDRATICO DE UNIVERSIDAD FAX: -34-1-5433879 28029 Madrid Dr. Alfred Bader 2961 N Shepard Avenue Milwaukee 53211-Wisconsin U.S.A. FAX: 07-1-414-962-8322 8.4.92 Dear Alfred: Not very often in a lifetime does one receive such a deeply engaging letter. A Letter to Chemists that a chemist, husband and father feels compelled to read, disturbed, to his family at the dinner table as a teaching of life. A sad event, very true. But not a sad life. Not many people can show such a full, fruitful and rich life. Not many people can start with nothing, less than nothing, at fourteen and build Aldrich. Not many people can have and deserve thousands of friends around the world, a whole profession indebted to him for his help of decades, to whom send a letter knowing it will be understood. Not many people has created a new concept in his field and is unique in his approach to something. Not many people can show excellence in chemistry, business, art and life. Not many people, deprived from C, can still have A and B as a happy and essential part of an exemplary life. (And let's wait until September to see whether C is there).

Not many people has the privilege of pursuing and enjoying a passion no one on earth can spoil. Not many people can loose so much and keep still more. Not many people has helped two generations in a family and made such a lasting impression in both of them. And, certainly, not many people has a gift named Isabel. A man like that does not have the right to complain. He must be grateful for a life very few people can have. He has the duty to be happy, the duty to Chemistry, to Bible, to Art, to his friends, to his family, and to himself. For us, chemists of the world, as always and forever, a bit of Alfred's soul will pop out every time we open an Aldrich bottle. From now on, it is your turn: Please, bother us. Un abrazo muy fuerte.





Shareholder letter - 2Q 2005

September 9, 2005

My Fellow shareholders:

Although we continue to experience difficulty in raising significant sums of capital, our university-based research activities are progressing very well. In fact, this progress has begun to draw attention from pharmaceutical companies. Management remains dedicated to the commercialization of our promising drug candidate pipeline.

<u>Technology</u> – Our radiotherapy collaborator, Dr. Griffin from the U of Minnesota, and Dr. Mayo have started their four year \$800,000 study. The NIH research grant will study the combined effects of PTX001 and radiation therapy on certain cancers in experimental animals. Dr. Mayo received notice that he has been awarded a separate \$800,000 four year grant on the anti-bacterial product line in conjunction with the bio-defense initiative of the NIH and Pentagon. In August, we received news from the NIH that our original SBIR grant obtained a high funding priority, but because we are a virtual company unable to spend the money in our own laboratory, we did not qualify for funding. Before we can reapply for NIH grants, PepTx would need to invest the capital to set up a lab and hire the appropriate personnel to carry out the research.

<u>Pharmaceutical Collaborations</u> – We recently signed a material transfer agreement (MTA) with a multinational pharmaceutical company for three compounds in our oncology platform. They will test PTX001, our lead peptide and two small molecules PTX008 and PTX009. We expect the testing be concluded in 60-90 days. Any future negotiations will be based on the outcome of their tests.

PepTx's licensing agent is now concentrating his efforts on a early stage Japanese pharmaceutical company. They are well funded and are looking to in- license antimicrobial products. We recently signed a mutual non-disclosure agreement and have sent them our confidential information for their analysis. If they show continued interest, the next step would be to execute a MTA to allow them to test our products in their own labs.

Our licensing discussion with a previous pharma collaborator has been put on hold. They recently made a strategic acquirsition of a specialty pharmaceutical company and because of "business constraints" have put our licensing discussion on hold for at least 6 months. However, they remain very interested in our small molecule oncology compounds and indicated they would like to resume licensing discussions as soon as they digest the recent acquisition.

<u>Pre-Clinical Program</u> —Dr. Griffioen's group concluded additional confirmatory experiments in May, and PepTx has filed provisional patents on the novel PTX001 receptor and a recombinant process for making PTX001 analogs. Additional research is currently underway to determine the receptor(s) for the small molecule drug candidates. Early results have indicated the small anti-cancer molecules do not bind to the PTX001 receptor.

<u>Funding</u> – We have decided to launch a second round of angel financing with the target of \$300-600k. We are planning to fund a small toxicology and pharmacokinetic study on PTX001 at a leading Clinical Research Organization (CRO). With this additional data we will be in a much stronger negotiating position with potential pharma partners and investors. In the meantime, we continue to raise small amounts of money from management and Board members to pay essential expenses.

As always, I am available to discuss PepTx with you at any time. I can be reached at the office at 651-287-1300 or my cell phone at 314-954-6554. Thank you for your continued support.

Sincerely,

Dan

Daniel Fagan, PhD President and CEO



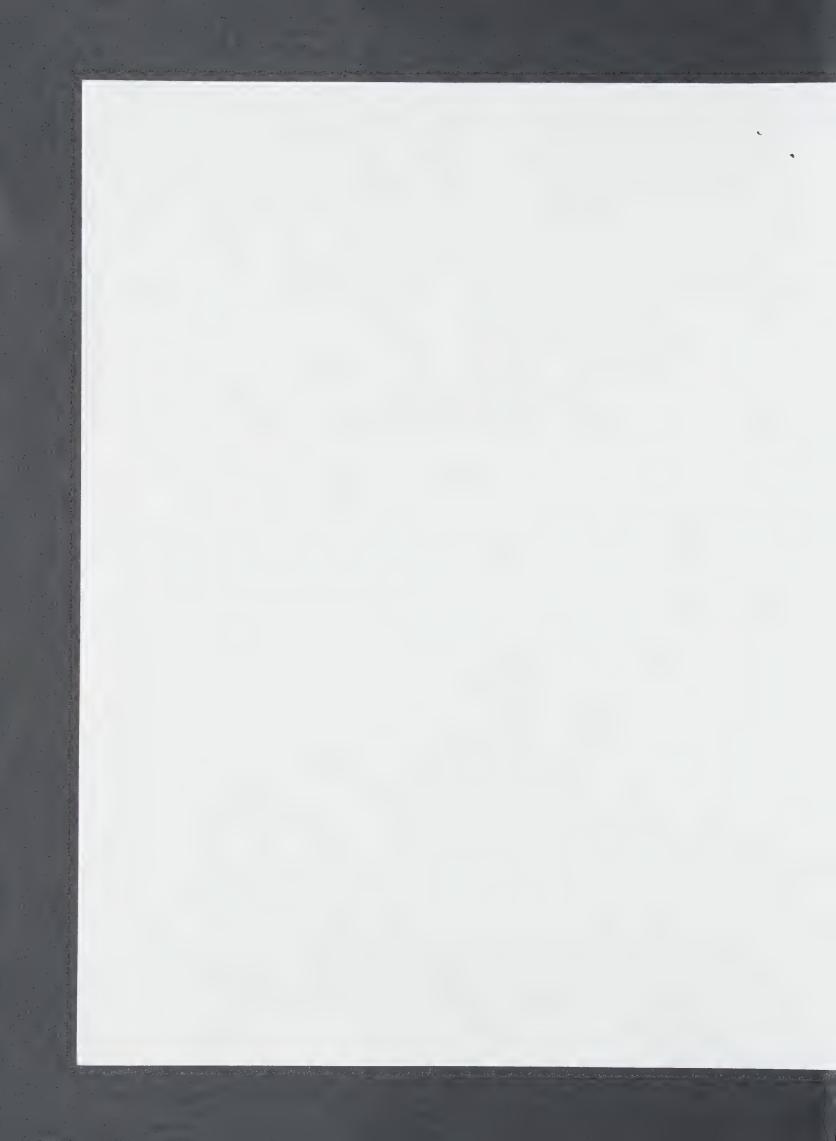
PepTx, Inc Financial Results F2005 - 2 Qtr & 6 Months to Date

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30-Jun	\$ (3,879)	104,191	9,781	\$ 127,843	132,215	278,995 3,850 421,310	, ,	180,000 70,431 1,200,846 (1,744,744) (293,467)	\$ 127,843
Balance Sheet	ASSETS Current Assets Cash & investments Accounts receivable	Inventory Other current assets Total Current Assets	Equipment - net Intangibles - net	TOTAL ASSETS	LIABILITIES Current Liabilities Accounts payable Short term notes	Payroll & related items Accrued liabilities Total Current Liabilities	Long Term Liabilities Notes payable - long term Total Long Term Liabilities	Shareholders Equity Series A Preferred Stock Common stock - par Additional paid-in capital Retained earnings(losses) Total Shareholders Equity	TOTAL LIABILITIES AND SHAREHOLDERS EQUITY

Income Statement	20	6 Months
Revenues	•	•
Cost of Sales	0	0
Gross Margin %	0 W/W#	0 #N/A
Operating Expenses Research & development Clinical & regulatory General & administrative Technology acquisitions	23,537 0 98,742 0	35,312 220 209,486 0
Total Operating Expenses	122,279	245,018
Operating Income (Loss)	(122,279)	(245,018)
Total Other Income (Expense)	0	0
Income (Loss) Before Taxes	(122,279)	(245,018)
Provision for income taxes	•	1
Net Income (Loss)	\$ (122,279) #N/A	(245,018) #N/A

all statements unaudited

Cash Flow Recap		20	6 Mo	6 Months
Cash at Begining of Period	49	1,435	\$	4,549
Funds Provded (Used) by Operations Net Income Depreciation & Amortization Other Non-cash Adjustments Sub-total		(122,429) 1,527 (120,902)	3 (245)	3,018
Changes in Working Capital Accounts Receivable Inventories Other Current Assets Accounts Payable Other Accrued Expenses Sub-total		38,776 72,963	30 53 141 226	30,811 53,885 141,758 226,454
Capital Investments Purchase Equipment Additions to Patents/Intangibles Sub-totals		(2,433)	(2)	(7,982) (7,982)
Net incr(Decr) by Financing Financing Activites S/T Notes (net) L/T Notes		(173,750)	(173	(173,750)
Sale of Stock (net of capital costs) Sub-total Net Increase/(Decrease) in Cash		6,250	2 2	15,250
Cash at End of Period	40	(3,879)	<u>م</u>	(3,879)



Subject: Re: Several

From: Carlos Seoane Prado <seoane@quim.ucm.es>

Date: Wed, 21 Sep 2005 16:45:09 +0200

To: Alfred Bader Fine Arts <baderfa@execpc.com>

Dear Alfred,

Thank you for your message.

The Rembrandthuis sonds like a good home for Minerva. Let's hope they can raise the funds. Please, let me know if they do.

We are so sorry to hear that your may not be able to come to Carlos and Susana's weeding. But we keep our hope that circumstances may change and you can eventually come. Please, do try.

All the best to you both

Carlos

---- Original Message -----From: Alfred Bader Fine Arts

To: Carlos Seoane

Sent: Thursday, September 08, 2005 6:35 PM

Subject: Several

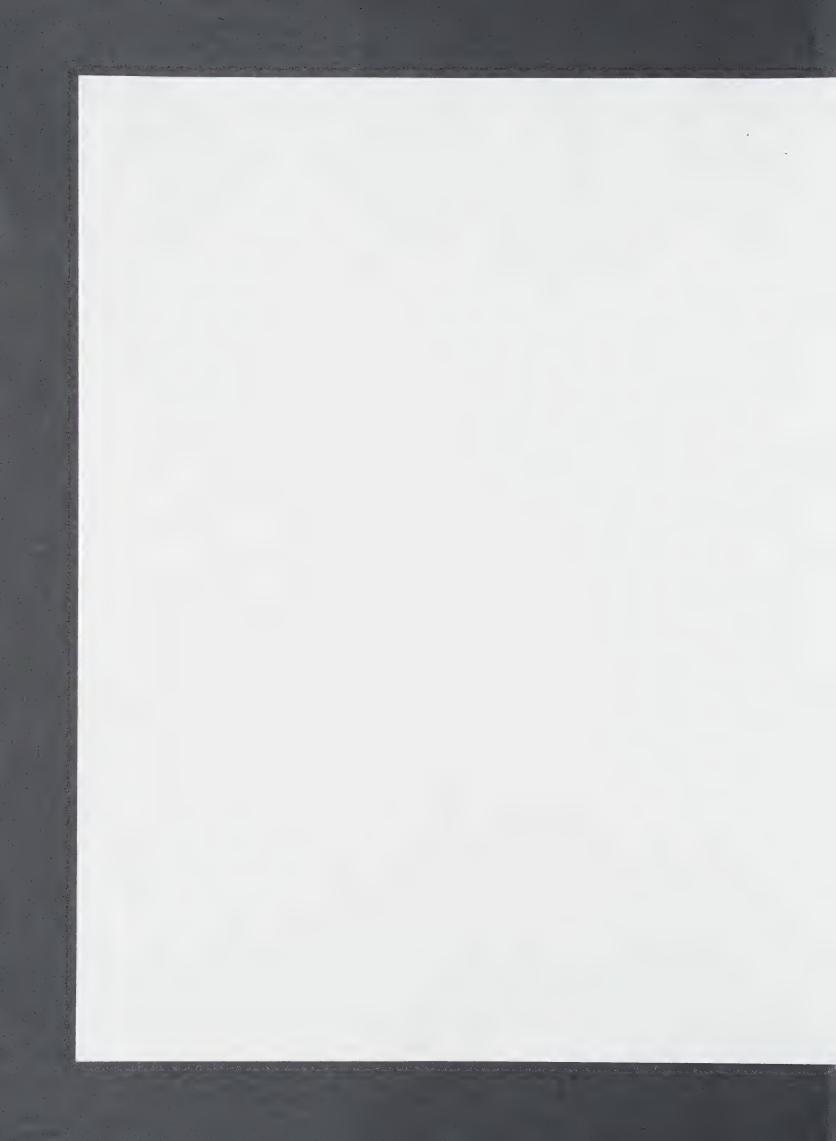
Dear Carlos.

Thank you for your e-mail.

I also found the article about the Duccio in the New Yorker very interesting, though I would certainly have not spent \$45-50 million to acquire this tiny masterpiece. For that price the Metropolitan could have purchased the last great historical Rembrandt, the *Minerva*, which belongs to me and which is now at the Rembrandthuis in Amsterdam. There they are trying to raise the funds for this.

Unfortunately I do not think that Isabel and I will be able to come to Spain next July but of course we home to see Susanna and Carlos in Milwaukee both before and after the wedding.

Fond regards from house to house,



Re: Several

Alfred

This message scanned for viruses by $\underline{\mathsf{CoreComm}}$



From: Carlos Seoane Prado <seoane@quim.ucm.es>

Date: Thu, 01 Sep 2005 19:21:40 +0200

To: Alfred Bader Fine Arts <baderfa@execpc.com>

Dear Alfred,

Thanks for the newspaper clipping about Medina Azahara. It is indeed an interesting place.

As for your question, I would certainly put the entire place off limits to any development, but then you would not have Bush (re)elected and America did!. One man is not enough!.

Now, as far as I could learn it seems that construction has all but stopped and the houses already built are really on the fringes of the real archeological site. And Bush cannot be re-elected for a third time! As Mrs. Tatcher said during the Falklands War: Rejoice!!!

By the way, Medina Azahara y very close to Cordoba. As you may remember, we ha a stop over in Cordoba when we drove together to Andalucia in 1992 (I can't believe that was almost 14 years ago). Now, in July 2006 we all go to Al Andalus to Carlos and Susana's weeding. Visiting Medina Azahara on the way to see by yourself is a possibilty to consider.

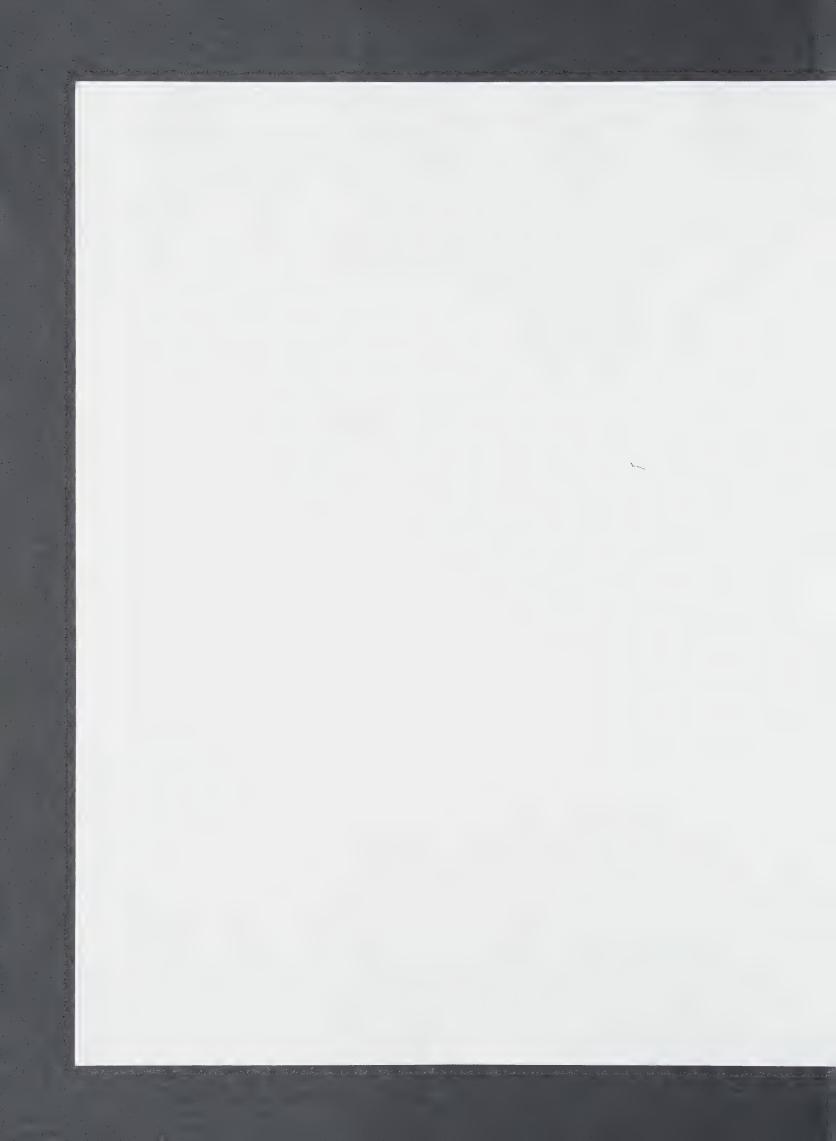
On other matters, I very much enjoyed the recent article in the New Yorker about The Missing Madonna by Duccio de Buonasegna, bought by the Metropolitan. I could just imagine you doing the research and the deal!

All the best to you and Isabel.

Carlos

PS: Did you receive my notice about the change of the date for the weeding to July 7th?

This message scanned for viruses by <a>CoreComm



Dear Stephen,

Of course I do want to continue to pay the L 10,000 which the Science Centre pays to the ISC. I am meeting with my good friend from the Joint in Prague on June 15th and will then give him my check and the Joint will send you the L 10,000.

We look forward to seeing you at the end of June.

Best wishes, Alfred Bader

Stephen Pizzey wrote:

Dear Dr Bader,

We are preparing our forecasts for the new financial year and I would be grateful if you would advise on the situation regarding payment towards the rent this year. The rent allowance that your trust kindly provides is most benificial as it our only source of revenue funding after receipts from visitors.

Work is almost completed on the Heritage Lottery funded work and we are pleased that the public appreciate what has been done. This final has been the exciting part for me as I have been involved in setting up the telescopes for use. We have been awarde some further funding from the Millennium Commission subject to our own success in raising matching funds.

I look forward to welcoming you and Mrs. Bader to the Observatory on your next visit.

Yours sincerely,

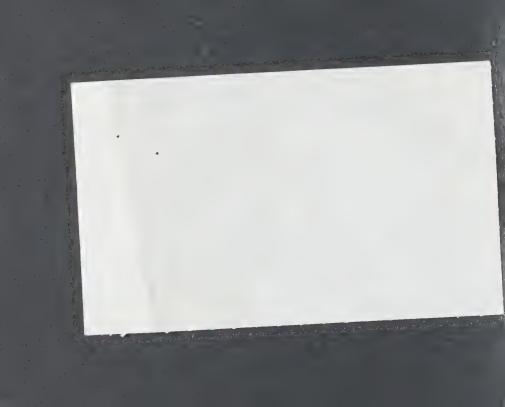
Stephen Pizzey

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PLEASE PHONE			
Adams 8603	SIGNED		



Subject: Protarga

From: RJPariza@aol.com

Date: Thu, 11 Sep 2003 14:30:38 EDT

To: BaderFA@execpc.com

Tel 9/14 No

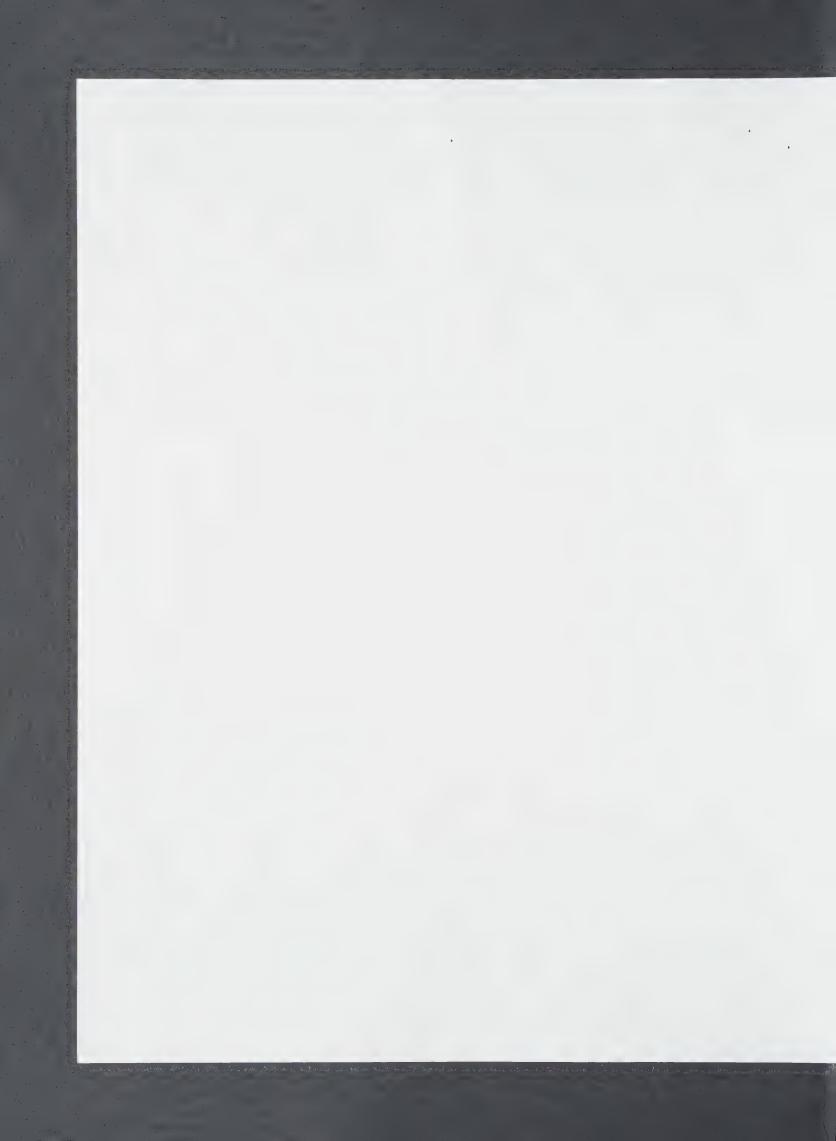
Dear Alfred:

Thank you for your letter of August 28. I think I understand your hesitation to invest in Protarga. Please forgive me for not giving up quite yet, however. I agonized over responding because I didn't want to bother you, but then I remembered your famous ads asking to be bothered, and how you, like Churchill, never give up! I really think this is an opportunity we should not let slip by. I am putting together some other investors who are willing to put more money into the new company, and buy some your equity, at a profit to you, very soon. With all the fraud and greed in the business world, wouldn't it be fun to work with someone you know and trust?

The situation is not as complex as it might seem. What we would be buying is not really a company, with all the accompanying difficulties, but just the intellectual property of Protarga: the patents, technology, the rights to Taxoprexin and the clinical data. My ideas are quite straightforward. I am afraid that other bidders may make some of the same mistakes that Protarga's current management has made, and that this drug, which could help so many desperately sick people, may not be properly developed. The potential is enormous, and the risks are clearly defined. We need to make a bid by September 26, and then attend the auction on Monday, September 29, and increase the bid to about \$4-5 million. If the other bidders go beyond a limit we set for ourselves, and we fail to win the auction, your money would be returned to you. If we were to be successful in buying these assets, our new company would need about \$1-2 million to cover the expenses for the first year if we focus only on the development of Taxoprexin. I have found a Canadian company (Bioxel Pharma, Inc.; Trading Symbol: BIP on the TSX Venture exchange; www.bioxelpharma.com) that is willing to provide us with a letter of intent to invest at least \$1 million in the new company within 30-60 days of the auction. They are in the process of closing on some funding, so they cannot meet the auction deadline by themselves. They would then put additional funds into the new company early next year when certain milestones are reached, and trade some of your stock for theirs, at a premium for you. They are a publicly traded company basic in the production of paclitaxel, the key ingredient of Taxoprexin. They would agree to supply crude paclitaxel to Cedarburg Pharmaceuticals for purification and synthesis of Taxoprexin. This would be of immense importance to Cedarburg in having a long-term supply agreement. Such an agreement could also be used to demonstrate to the pharmaceutical industry that Cedarburg is a reliable supplier of API's. I am attaching a simple draft of a term sheet I prepared that Bioxel is considering. If given a chance I think I can easily explain this and the clinical data to you and Daniel, and how we could proceed.

I certainly remember when we walked in Lake Park and discussed new compounds for Aldrich. I always brimmed with ideas and the excitement of Willow Brook working with you. Your encouragement, however, was always undermined by my lack of resources. I have never been able to follow through on so many of the ideas that I had then, or, unfortunately, now. As we recently discussed about genius and talent in artists, there is a similar nexus between ideas and resources in scientists. Even now at Cedarburg, as at Willow Brook, I am frustrated by having many more ideas than resources. Right now Jim cannot afford to provide me with the analytical equipment I need, nor even an office or a decent computer with essential programs. I have been working second shift, staying until late at night by myself in order to have at least some available lab equipment, and I have no hope of getting any assistants until much more money is raised. He cannot make me a permanent employee until further stock sales close. I am willing to do these things for you and Cedarburg, but I could do so much more. Yesterday, Jim showed me the financial projections, and the situation should be better next year. I have now started on the THC project, and am finishing the Exemestane project. I already have ideas for a novel, patentable THC synthesis. Agreements between the new Taxoprexin company and Cedarburg could be of great help in raising funds for Cedarburg, with minimal dilution.

I want you to know that I appreciate your offer to sell me a portion of your Cedarburg stock at very attractive terms. Regardless of the outcome of the Protarga opportunity, I would like to work with Cedarburg to assure and enhance its success. I would finally be doing what I should have been doing many years ago, working for you!

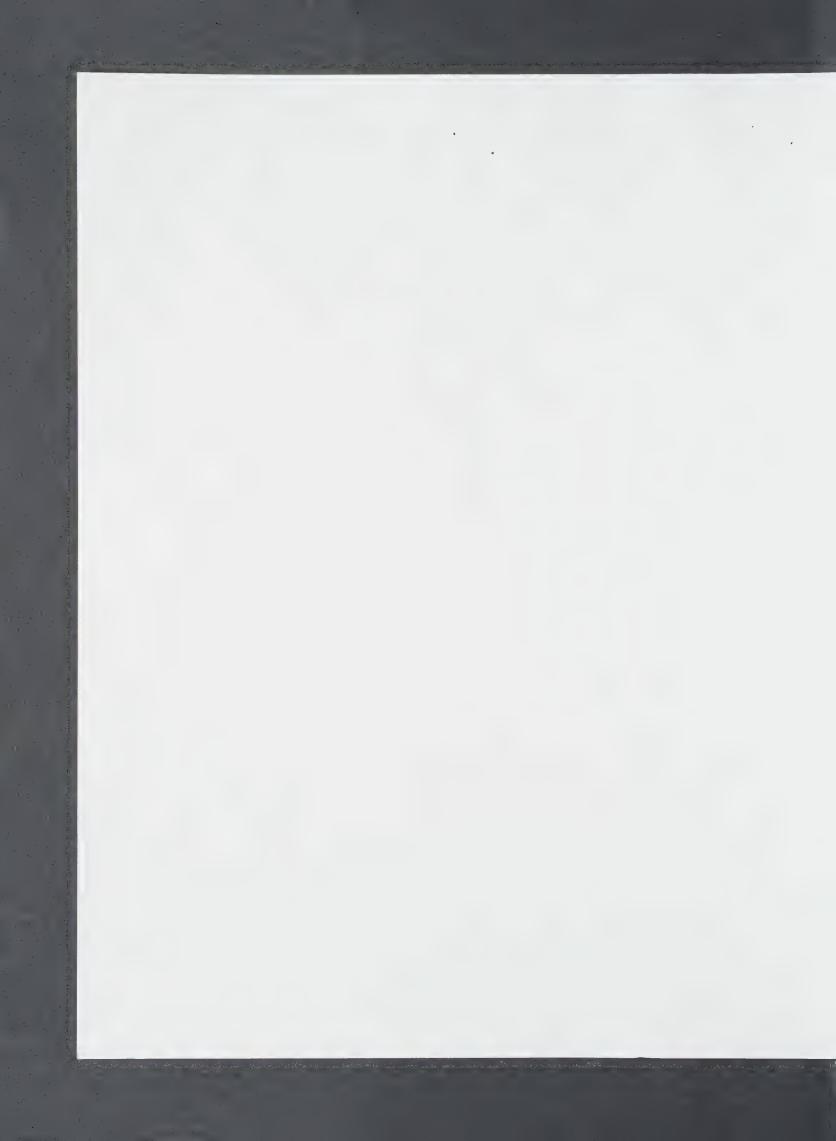


Please let me know if you care to discuss these matters further. Best personal regards to you and Isabel.

Richard

Richard J. Pariza, Ph.D. 43323 N. Oakcrest Lane Zion, IL 60099-9413 Phone: (847) 872-6925 Cell Phone: (847) 682-4703 Fax: (847) 872-6920

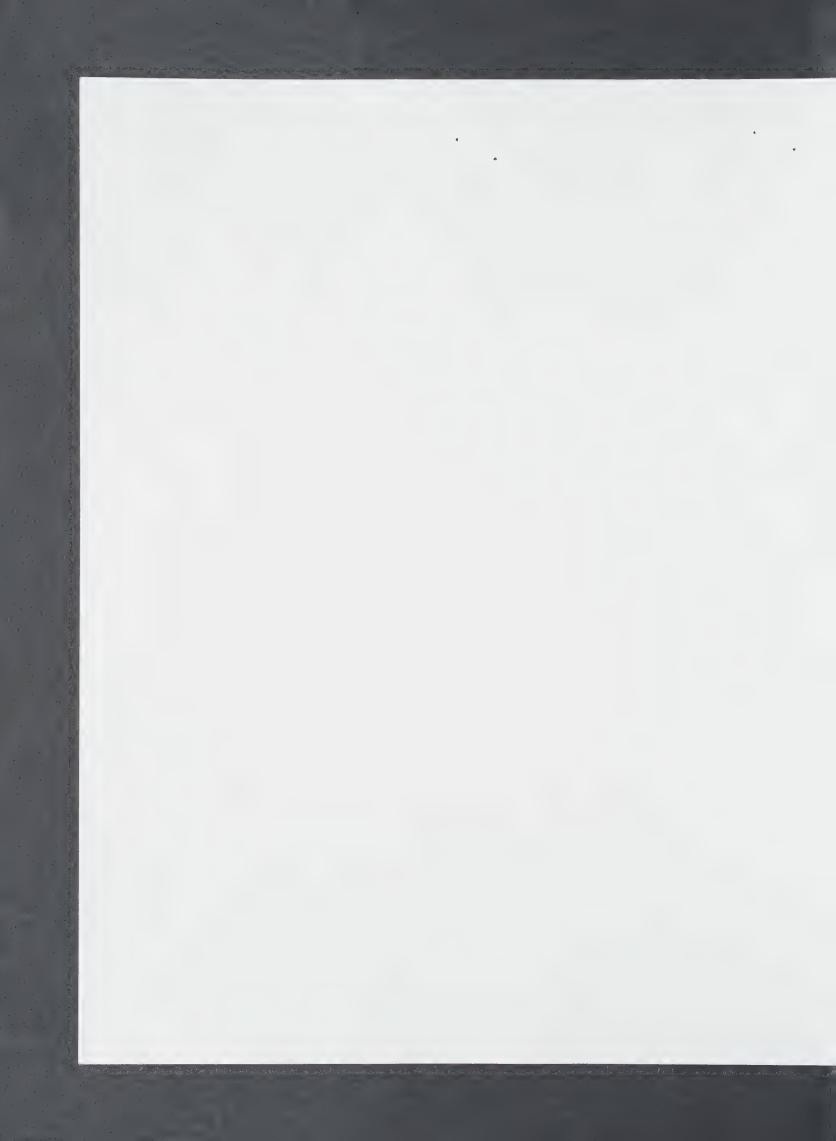
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Proposed Term Sheet

(September 11, 2003)

- 1) A new company, "Newco," would raise money from a private investor and bid for the assets of Protarga, Inc. The purchase price is expected to be about \$4-5 million, with some royalties to be paid later.
- 2) If the purchase is successful, Newco would continue the development of Taxoprexin with the current studies and one or two new clinical studies, such as restarting Dr. Julie Brahmer's study at Johns Hopkins using Taxoprexin in combination with Gemzar (gemcitabine) for pancreatic cancer, and a non-small cell lung cancer study as a single agent or in combination with Navelbine (vinorelbine). A budget of \$1-2 million would be needed for the first year.
- 3) Within 30-60 days of completing the auction, Bioxel would agree to invest \$1 million (US) in Newco in exchange for stock, proportional to the initial investment by the private investor. Bioxel would further offer to exchange Bioxel common stock for a portion of the private investor's stock in Newco, at an exchange rate favorable to the private investor.
- 4) During the 6-12 month period of the first year of Newco, when certain milestones are achieved in the development of Taxoprexin, Bioxel would agree to purchase with cash additional Newco stock, at a predetermined price, and exchange additional shares of Bioxel common stock for more of the private investor's stock in Newco, at his option.
- 5) Bioxel would receive from Newco a long-term supply agreement for paclitaxel, that would be shipped to Cedarburg Pharmaceuticals in either final, purified form, or at some intermediate stage of purification, where Cedarburg Pharmaceuticals would produce Taxoprexin API. Cedarburg Pharmaceuticals would retain the exclusive rights for the production of Taxoprexin API, and could purchase addition supplies of paclitaxel from other companies if Bioxel is unable to meet its obligations. A fixed price for the



paclitaxel, plus a royalty based on the sales of Taxoprexin, would be agreed to between Newco and Bioxel.



FAX FROM

DR. ALFRED R. BADER Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

9/15

Dr. Phil Pidawe To:

> Please talk to Dr. OHO NAUMANN Qhone 212 734 4443 fax 212 535 0617

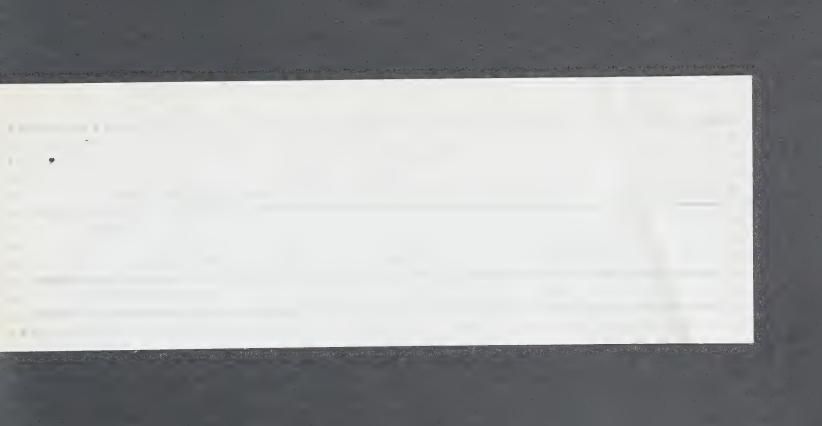
about pharing tickers.

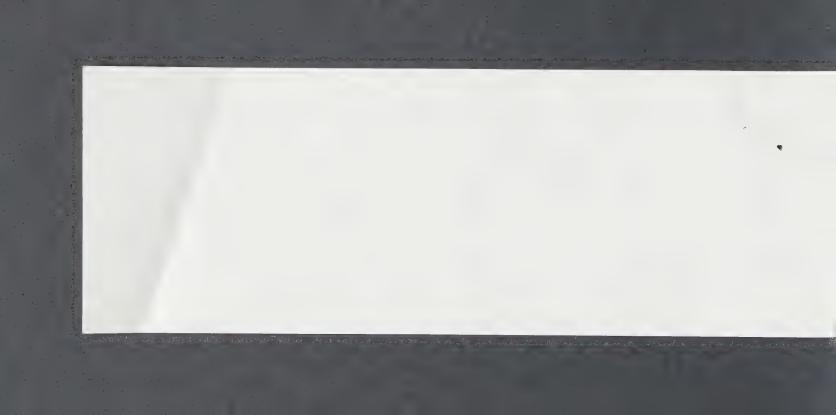
We look forward to peeing you in our home after dinner on Mounday October 18.

Happy Dew Year

Cyrp-d







Carlos Sevane Prado Avda. de El Ferrol, 2 - 9.º 1 Belefina DOCTOR EN CIENCIAS QUIMICAS CATEDRATICO DE UNIVERSIDAD 1-5433879 28029 Madrid Dr. Alfred Bader 2961 N Shepard Avenue Milwaukee 53211-Wisconsin U.S.A. FAX: 07-1-414-962-8322 8.4.92 Dear Alfred: Not very often in a lifetime does one receive deeply engaging letter. A Letter to Chemists that a chemist, husband and father feels compelled to read, disturbed, to his family at the dinner table as a teaching of life. A sad event, very true. But not a sad life. Not many people can show such a full, fruitful and rich life. Not many people can start with nothing, less than nothing, at fourteen and build Aldrich. Not many people can have and deserve thousands of friends around the world, a whole profession indebted to him for his help of decades, to whom send a letter knowing it will be understood. Not many people has created a new concept in his field and is unique in his approach to something. Not many people can show excellence in chemistry, business, art and life. Not many people, deprived from C, can still have A and B as a happy and essential part of an exemplary life. (And let's wait until September to see whether C is there). Not many people has the privilege of pursuing and enjoying a passion no one on earth can spoil. Not many people can loose so much and keep still more. Not many people has helped two generations in a family and made such a lasting impression in both of them.

And, certainly, not many people has a gift named Isabel.

A man like that does not have the right to complain. He must be grateful for a life very few people can have. He has the duty to be happy, the duty to Chemistry, to Bible, to Art, to his friends, to his family, and to himself.

For us, chemists of the world, as always and forever, a bit of Alfred's soul will pop out every time we open an Aldrich bottle.

From now on, it is your turn: Please, bother us.

Un abrazo muy fuerte.



PHILIP M. PIVAWER 58 CHAUNCEY ROAD HAMDEN, CONNECTICUT 06514

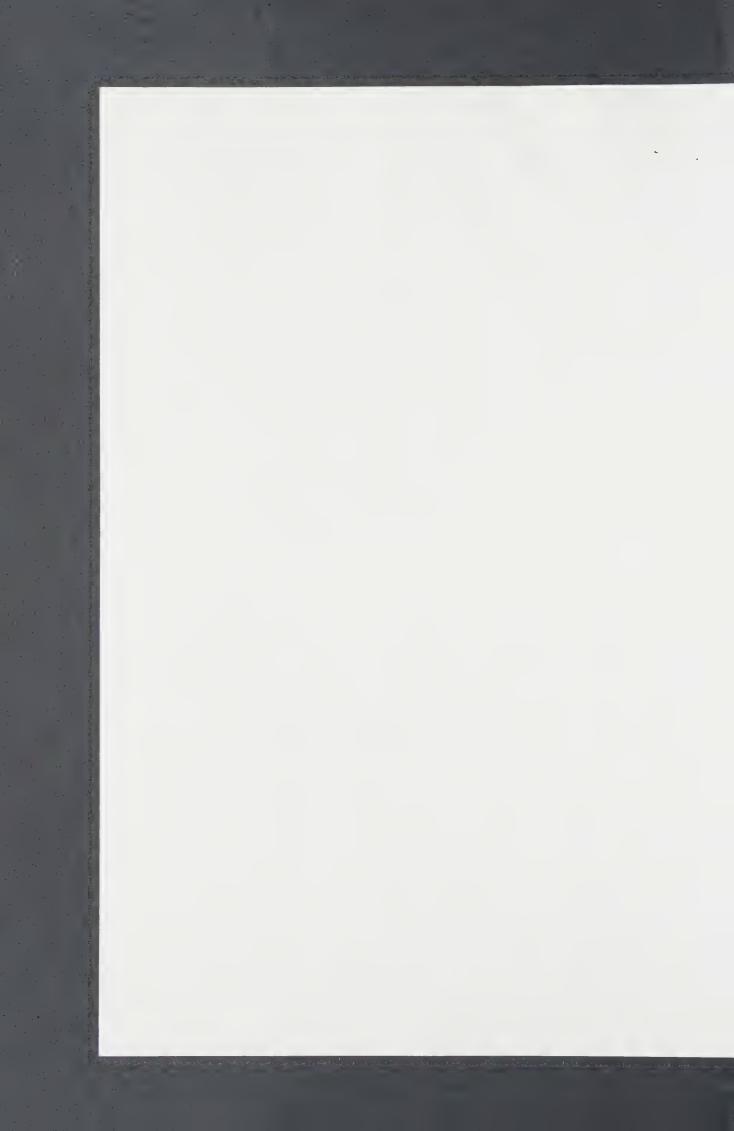
-- + 17 , 1995

Dec., Alexand visiting with you organ Throat you for your host tollty. I consider the chair meeting to your host tollty. I consider the chair meeting to the same of my previous visits.

Thank you hattred for looking over the cities that I received from meeting over the cities that I received from meeting booking over the cities that I received from meeting booking over the cities that I received from meeting booking over the cities that I make the meeting that there is not the contract of the cities that the contract of the cities that the cities that the cities the cities that the cities that the cities that the cities that the cities the cities that the cities that the cities that the cities the cities that the cities that

Warney to Conne

film!



PHILIP M. PIVAWER 58 CHAUNCEY ROAD HAMDEN, CONNECTICUT 06514

Oct 17, 1995

Deux Alfred & Eschel,

It was nice Visiting with you again. Thank you

for your hospitality. I enjoyed the chance meeting

with your son I his wife - I had met him briefly

many years ago on one of my previous visits.

Thank you. Alfred for looking over the offer that I

received from Van de Mark. I will let you know

how things work out.

I hope that your travels will bring you into our

area sometime during the next year. Please shop by

and visit with us if you are in our area.

Warmest regards

Chil

	PHILIP M. PIVAWER BARBARA O. PIVAWER 58 CHAUNCEY RD HAMDEN, CT 06514	·· 6450
PAY TO THE ORDER OF	Alfred Bader Fine Three Hundred	Arts \$ 300.00
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FAX FROM

DR. ALFRED BADER'S OFFICE

Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone: 414/277-0730

Fax: 414/277-0709

September 5, 1995

To:

DR. PHIL PIVAWER

Fax:

203/393-2437

Dear Dr. Pivawer:

We would like to ship the books you ordered via UPS, but the only address I can find on file is a P.O. box.

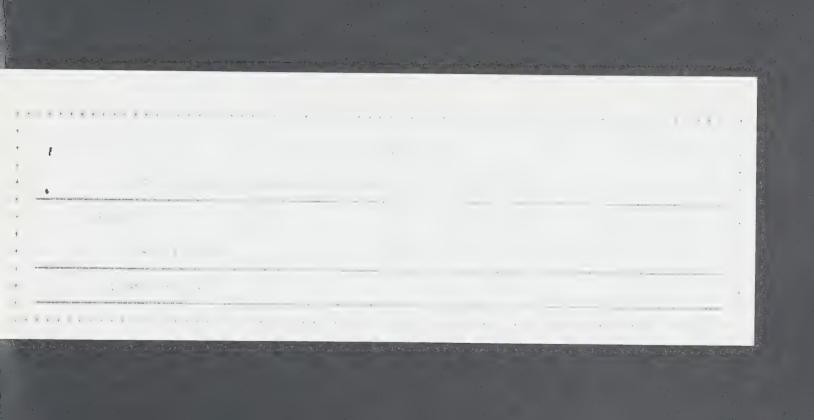
Would you please reply with the address to which you would like the books shipped?

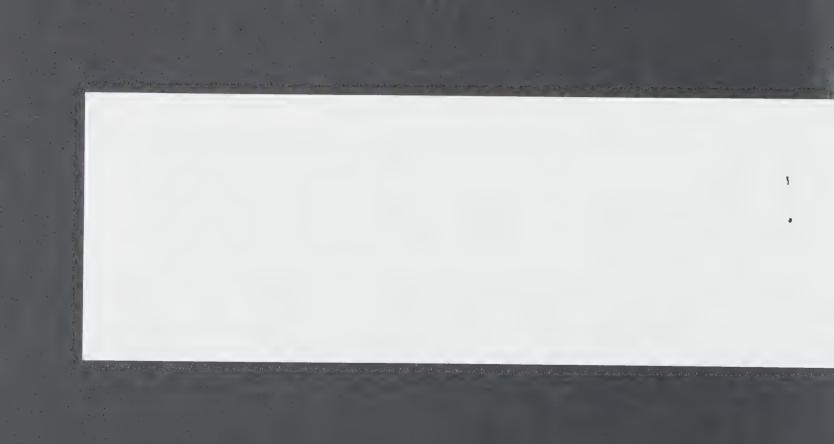
With many thanks,

(Keryl Weiss

Cheryl Weiss Office Manager









ALFRED BADER FINE ARTS

DR. ALFRED BADER

ESTABLISHED 1961

May 23, 1995

Mr. Burke Paterson 53 Fraser Avenue Studio #310 Toronto, Ontario M6K 1Y7 Canada

Dear Mr. Paterson:

It seems to me that an artists' residency project at Herstmonceux might be excellent. just as was (and I hope still is) a writer's residency and a musician's might be.

Please keep in mind, however, that I do not know your and Michèle Fenniak's work and - more importantly - I'm certainly no expert on modern art of any kind. But as Queen's graduates, your work will be known there, and so the decision must be made there.

With all good wishes, I remain,

Yours sincerely,

AB/cw

bc: Principal William Leggett
 Professor David McTavish

By Appointment Only
ASTOR HOTEL SUITE 622
924 EAST JUNEAU AVENUE
MILWAUKEE WISCONSIN USA 53202
TEL 414 277-0730 FAX 414 277-0709



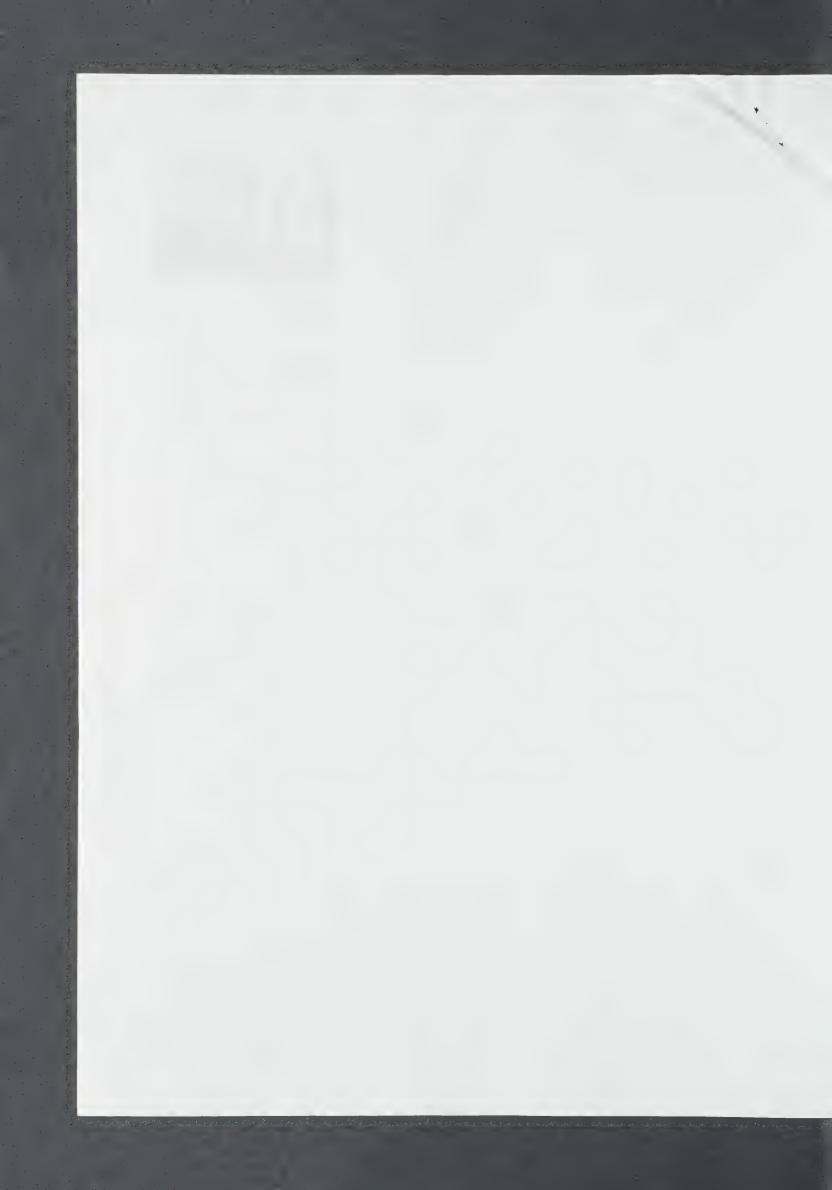


The Michael Contract

DEAR DR. BADER JUNE 15 11"

WANK YOU FOR YOUR LETTER RE HEREIN FIX MICHELL AND I WILL KEEP WIN MILIPPIPE THINGS PROBRES

WOULD BE GREATLY AMPRICIALLE IT YOU COULD REID THE FULLER AND CONTENT ... CAN USE IT AGAIN IN THE FUTURE





ALFRED BADER FINE ARTS

DR. ALFRED BADER

ESTABLISHED 1961

April 26, 1995

Mrs. Stephen Benkovic c/o Professor Stephen Benkovic Department of Chemistry Pennsylvania State University 319 Chandlee Laboratory University Park, PA 16802

Dear Mrs. Benkovic:

I still remember with such pleasure chatting with you in Anaheim.

I hope that you received a copy of that beautiful photograph taken of Professor Benkovic and me during the award ceremony. If perchance you did not receive it, I could have a copy made here to send to you.

You may recall that you told me that you would like a print of the first painting I ever bought, The Man Surprised, and that is enclosed.

With all good wishes, I remain,

Yours sincerely, "

AB/cw

Enclosure

bc: Dr. Mark Drezdzon

By Appointment Only
ASTOR HOTEL SUITE 622
924 EAST JUNEAU AVENUE
MILWAUKEE WISCONSIN USA 53202
TEL 414 277-0730 FAX 414 277-0709





ALFRED BADER FINE ARTS

DR. ALFRED BADER

ESTABLISHED 1961

May 19, 1995

General Manager
Park Plaza Hotel
4 Avenue Road
Toronto, Ontario M5R 2E8
Canada

Dear Sir or Madam:

My wife and I stayed at your hotel this week, checking in Wednesday, May 17th and departing this morning, May 19th. We were in Toronto to visit Victoria University, which conferred an honorary doctorate upon my wife.

Upon my return to my office, my secretary asked me if I had handled an important matter, details of which she had faxed to me on Wednesday afternoon, marked "URGENT". I did not receive this fax, even though I specifically asked if I had any faxes or messages. Proof of the fax from Milwaukee to you is enclosed.

I find this lack of service quite unacceptable, especially in light of the fact that your hotel had been recommended by the staff at Victoria University. I feel this matter should be brought to your attention, so that you can remedy this problem.

With best regards, I remain,

Yours sincerely,

AB/cw

Enclosure

By Appointment Only
ASTOR HOTEL SUITE 622
924 EAST JUNEAU AVENUE
MILWAUKEE WISCONSIN USA 53202
TEL 414 277-0730 FAX 414 277-0709



FAX FROM

DR. ALFRED R. BADER

Suite 622 924 East Juneau Avenue Milwaukee, Wisconsin 53202 Telephone 414-277-0730 Fax No. 414-277-0709

May 17, 1995

URGENT - Please insure delivery today! Thank you!

To:

DR. ALFRED BADER

Guest, Park Plaza Hotel

Fax:

416/924-4933

From:

Cheryl

I called Peter Sutton to convey your bid instructions, and he asked me to inform you that the sellers have changed their minds. (Peter also asked me to relay his <u>profuse</u> apologies; the sellers are being very uncooperative with Peter.)

The revised offer of terms is: 3 equal installments at 30/60/90, with interest on the 2nd and 3rd payments (60 days and 90 days).

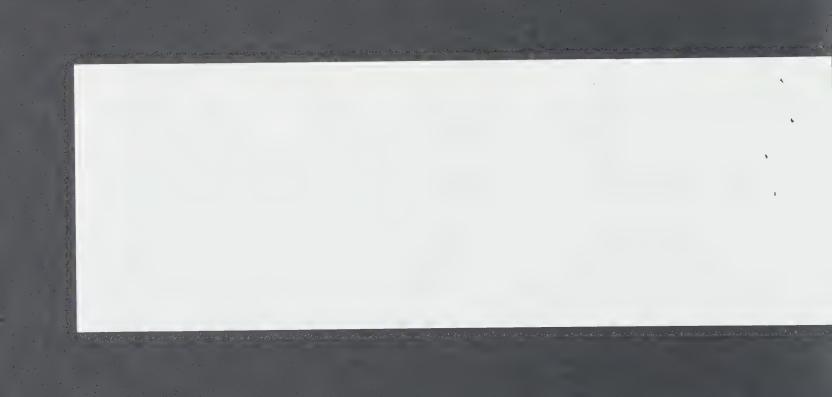
Are you still interested? Peter assures you that it is a great picture.

Peter says you may leave him a voice-mail message (at any hour) at his direct number of 212/702-5495, or you may call him at home either late tonight or early tomorrow morning at 914/241-7423. (As I am sure you recall, the sale starts at 10:00 a.m. tomorrow.)

On another topic, Peter would like a copy of your book and would like to have one shipped to him (with a bill, of course). How can we arrange this? (I presume this can wait till Friday.)







UNIVERSITY OF WASHINGTON

Seattle, Washington 98195-1700

Yeshayau Pocker, Professor Department of Chemistry Box 351700 Phone (206) 543-1672 FAX # (206) 685-8665

February 28, 1995

Dr. Alfred R. Bader 2961 North Shepard Avenue Milwaukee, WI 53211

Dear Dr. Bader:

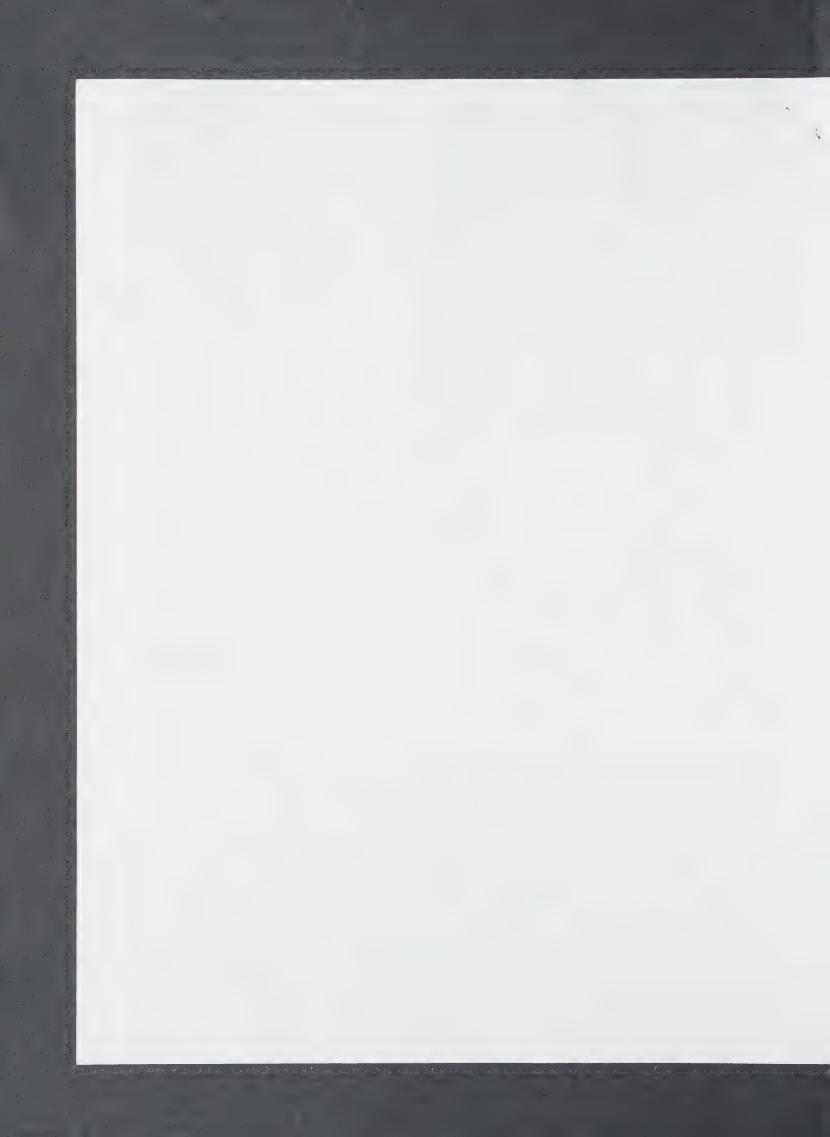
Thank you for your kind letter of January 6, 1995 and the deep interest you expressed in my research relating to Alzheimer's disease. As you know, this disease is one of today's most painful and costly afflictions in individual, social, and economic terms, affecting over 4 million Americans and costing over \$50 billion annually. In spite of intensive and prolonged research into the nature and etiology of this condition, neither a cure nor a consistently effective treatment is as yet available. In the case of such an illness, which is so very burdensome to the individual, the affected family, and society, even palliative measures with no permanent curative properties would be of great importance, especially in view of the demonstrated correlations between the severity of a case and the hardship and expense endured by both afflicted and caregivers.

The interest in acetylcholinesterase inhibitors as therapeutic agents came recently into focus with the approval of 1,2,3,4-tetrahydro-9-aminoacridine (Tacrine; Cognex) by the FDA as a longacting inhibitor which easily penetrates the blood-brain barrier after systemic administration. Our recent studies provide valuable information about acetylcholinesterase via two channels.

First, due to the difficulties involved in the clinical monitoring of this enzyme, we decided to develop a much simpler assay. Our method is based on the enzymatic hydrolysis of pnitrophenylacetate and provides an excellent introduction into laboratory courses designed to emphasize neurodegenerative diseases of the Alzheimer type [see reprint].

Second, we have developed a quantitative model of inhibition of acetylcholinesterase by Tacrine [see accompanying manuscript]. The competitive and noncompetitive components of drug inhibition, as well as substrate inhibition are all seen to occur at the enzyme's active site and to respond to the same charge relay network. Furthermore, recent molecular dynamics simulations utilizing the x-ray structure of the enzyme support our conclusions by showing that Tacrine is involved in π -stacking interactions with tryptophan residues located within the active site.

Tacrine has improved memory function in up to 33% of patients involved in clinical trials and is the first drug to be licensed by the FDA specifically for the treatment of Alzheimer's disease.



However, medical studies indicate that with prolonged treatment some patients suffer some degree of liver damage. Consequently, if funding permits, we propose to design, synthesize and study novel Tacrine derivatives that are less toxic to the liver, especially those containing hydroxyl groups.

Although many of the presenting symptoms of Alzheimer's disease are well known, such as progressive loss of memory, cognitive dementia, and specific behavioral abnormalities, the defining characteristics of Alzheimer's disease are histological and are frequently identified or confirmed only after the death of the patient. The two abnormal tissue morphologies most often seen in the brains of patients are neurofibrillary tangles and senile plaques. The composition of the plaques includes the so-called $\beta A4$ peptide, a specific fragment of the amyloid precursor protein (APP). The invariable presence of these plaques in the brains of patients, together with genetic evidence that the APP is etiologically important, implicate the plaques as either probable causative or aggravating agents. However, the connection between the plaques and cell death or other events resulting in dementia is as yet unknown. Consequently, we initiated in depth studies of aggregation of the β -amyloid peptides under a variety of conditions. The three specific areas we hope to address in greater detail are: (a) the rate of spontaneous aggregation as a function of pH and ionic strength; (b) the effect of metal ions, especially aluminum and zinc, on the rate and mode of β -amyloid aggregation; and (c) the effect of sulfated proteoglycans on the rate and mode of β -amyloid aggregation.

The delicate nature of the aggregation process, and its sensitivity to environmental factors, require a level of skill found only in well trained postdoctoral research associates. If funding continues, these studies will allow us to deduce the events that enhance self-aggregation to dimers, to hexamers, to higher oligomers, and eventually to plaque formation. Our earlier experience with insulin self-association [*Biochemistry* 19, 5043-5049 (1980), 20, 4354-4361 (1981)] gives us an important advantage in delineating the kinetics of amyloid aggregation.

Needless to say, we are most grateful to the Helen Bader Charitable Trusts for their past support and would like to apply for continued funding of these two projects but are unsure as to whether the Foundation accepts grant requests for basic research on Alzheimer's disease. Your comments and suggestions in this matter would be very much appreciated.

Sincerely,

Y. Pocker Yeshayau Pocker

YP:ks





ALFRED BADER FINE ARTS

DR. ALFRED BADER

ESTABLISHED 1961

July 15, 1994

Mr. Matt Pliszka Creative Publishing Inc. P.O. Box 93444 Milwaukee, Wisconsin 53203

Dear Mr. Pliszka:

A long trip to Europe has delayed my thanking you for your interesting letter of May 26th.

Obviously you are doing a good job, publishing books which educate children about science, but I don't think I could be involved in supporting this financially.

Thank you for thinking of me.

Sincerely,

By Appointment Only
ASTOR HOTEL SUITE 622
924 EAST JUNEAU AVENUE
MILWAUKEE WISCONSIN USA 53202
TEL 414 277-0730 FAX 414 277-0709





ALFRED BADER FINE ARTS

DR. ALFRED BADER

ESTABLISHED 1961

June 8, 1994

bc: Daniel Bader

DANIEL: Is this of any interest to you?

Mr. Matt Pliszka Creative Publishing Inc. P.O. Box 93344 Milwaukee, Wisconsin 53203

Dear Mr. Pliszka:

Thank you for your letter of May 26th.

Dr. Bader is presently in Europe and will return on July 11th. I will then bring your letter to his attention.

Cordially,

Marilyn Hassmann Secretary to Dr. Bader

By Appointment Only
ASTOR HOTEL SUITE 622
924 EAST JUNEAU AVENUE
MILWAUKEE WISCONSIN USA 53202
TEL 414 277-0730 FAX 414 277-0709





Creative Publishing, Inc. P.O. Box 93344 Milwaukee, WI 53203 Tel. (414) 963-8844 Fax (414) 963-1053

Mr. Alfred Bader Astor Hotel 924 E. Juneau Milwaukee, WI 53202

May 26, 1994

Dear Mr. Bader:

Congratulations on recieving the Charles Lathrop Parsons Award recently. I was reading about it in a recent edition of the *Chemical and Engineering News*. It is always nice to read about a fellow chemist in Milwaukee, especially one that shares my zeal for promoting chemistry in everyday life. Someday I hope my contributions to science and society as a whole will be as noteworthy.

I wanted to share with you a project that I have been working on for four years. The Lemonade Mystery is the first volume in an educational series that is trying to improve the way chemistry and physics are taught to very young children. Everyday examples are used to illustrate complex chemical and physical principles, thus removing the fear that is usually associated with those subjects. The Lemonade Mystery deals with the concept of solid to liquid solubility by using the example of making a pitcher of lemonade. It introduces terms such as crystals and dissolving. Each book has an exiperiment that can be done at home and includes a packet of lemonade. In order to help adults that may not have a background in science, there is a Teaching Guide that contains information to increase their comfort level and anticipate the types of questions that kids will ask. After numerous unsuccessful attempts to get an audience with publishers, I decided that in order for me to perpetuate this project properly, I needed to do it myself. I started my own publishing company and published the book myself with the help of many wonderful people. The book has been selling at Teacher's Pet stores, Schwartz Bookshops, and the Discovery World Museum gift shop.

Mr. Bader, I financed this book completely on my own the first time. It is in essence a prototype that has proven itself viable in the marketplace based on the science alone. Now I need to invest in world class graphics to really perpetuate this book in educational markets. The second book will come out in a couple of months. It will answer the question of "Why do I skin my knee when I fall off my bike?" and discuss friction, force and material science.

I realize that you are a very busy man these days, but would it be possible to get together for lunch to discuss this further? I am searching for monetary support of this project so that I can continue to pursue it. It would be an honor to meet someone that has done so much for the field of chemistry. It is my dream to do the same someday.

I appreciate your time and consideration, and look forward to hearing from you.

Sincerely;

Matt Pliszka



THE MILWAUKEE JOURNAL Monday, January 31, 1994

Book makes science fun, enlightening

By LOIS BLINKHORN of The Journal staff

ATT PLISZKA'S little book, "The Lemonade Mystery," started with

a question.

Why is it that kids, born full

Why is it that kids, born full of wonder about how the world works, grow up to hate (or fear) science?

"About four years ago I was working as a chemist for a company," says Pliszka, 28, who now works as a chemical consultant. "I was doing a lot of Mr. Wizard-

"I was doing a lot of Mr. Wizard-type demonstrations for den meetings and in schools for friends who had kids. I'd do the demonstration and ask the kids. 'How do you think it works?' "

The youngsters surprised Pliszka with their insights. "They were so close to the answer in their own terms." he says. "I thought. 'What happens' Every-one seems to be born with this interest in the unknown, but as interest in the unknown, but as they become older, science becomes a bad thing.

FEW CAN EXPLAIN

His theory is that very few parents and elementary school teachers know enough about science themselves to explain the world around them in simple terms that children understand. As a result, children give up and wit selving guesting and

quit asking questions.
"The Lemonade Mystery," self-financed and self-published, is Pliszka's attempt to help kids and adults learn about science in a hands-on, everyday way. It is written for children from kindergarten through third grade.

His paperback coloring book tells the story of a monkey named Moppy who wants to be a scientist when he grows up.

When Moppy makes lemonade for his friend, Ribbons, she asks: for his friend, Ribbons, she asks:
"What happens to the lemonade
when you stir the water? It seems
to go away. Where does it go?"
This is Moppy's big chance to
play the scientist and explain

crystals and the concept of solu-

crystals and the concept of solubility.

"Solubility" sounds like pretty dull stuff. But Pliszka hopes to hook young readers with his hands-on lure: A package of Wyler's lemonade mix and a packet of crayons ("Moppy's Science Stix") come with the book. This gives his readers a chance to Stix") come with the book. This gives his readers a chance to actually make lemonade, watch the crystals dissolve and color the storybook, which reinforces the concepts in the story. A teaching guide at the end of the book helps parents anticipate

FINDS BIG GAP

"I believe if I show you the right example, you can understand almost anything," Pliszka

In researching his project. Pliszka checked out bookstores What he found convinced him that there was a big gap to be filled. When he couldn't drum up any interest from publishers. a graphic artist friend convinced him he could go the desk-top

him he could go the desk-top publishing route.

Before he jumped in, Pliszka sent his text to grade-school teachers, librarians and scientists. "A lot of wonderful people did critiques," he says.

One of those people was Candee Kolb, buyer for the four Teacher's Pet stores, which sell educational supplies. (Pliszka's book is carried at Teacher's Pet.) book is carried at Teacher's Pet.)



Maπ Pliszka tries to make science easier for children — and adults — to grasp.

"I gave him some input." Kolb says. "I suggested what customers look for and so on. I think he's making an attempt at something that has been needed. People are intimidated by science. He's bringing it down to a level where we can understand

it. I applaud him for that."

The energetic Pliszka has more ideas on the back burner.

His next book, which he hopes to publish this spring, will answer the question, "Why do I skin my knee when I fall off my bike?" The answer, in words kids will understand, explains the concept of friction and force.

After that, Pliszka will take on thermodynamics with the ques-tion, "Why does ice cream



Dr. Alfred Bader 2961 North Shepard Avenue Milwaukee, Wisconsin 53211

April 22, 1993

Mrs. Mary Albon Associate Director Pubwatch 35 West 67th Street New York, New York 10023

Dear Mrs. Albon:

Thank you so much for your thoughtful letter of April 6th.

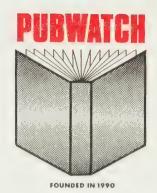
While we only met once at Charter 77 Foundation, I realized what a good job you were doing there, and very much hope that the good work of Charter 77 Foundation will continue. When next we go to New York, we will try to visit with Mr. Lauren Stone.

Please accept good wishes from Isabel and me in your new work.

Best regards.

Sincerely,





Promoting Western assistance to the book sector in Central and Eastern Europe and the newly independent states.

April 6, 1993

Dr. and Mrs. Alfred Bader 924 East Juneau Avenue Milwaukee, WI 53202

Dear Dr. and Mrs. Bader:

After two exciting and gratifying years as Program Officer at the Charter 77 Foundation - New York, I decided to accept the offer to become Associate Director of PUBWATCH, a non-profit organization that coordinates Western aid to publishers and booksellers in Eastern Europe and the former Soviet Union.

I am proud to see the Charter 77 Foundation - New York move on to a new stage in its development, knowing that I have made a contribution to its consolidation and growth. At the same time, I am excited about undertaking new challenges at PUBWATCH.

My replacement at the Foundation will be Ms. Lauren Stone, formerly of USIA and currently on a fellowship in Germany. She will start in early June.

It has been a pleasure working with you over the past year, and I hope that perhaps I will have the opportunity to work with you again in the future.

With all best regards.

Sincerely,

Mary Albon

Mary an

Associate Director

enclosure: "About PUBWATCH"





Promoting Western assistance to the book sector in Central and Eastern Europe and the newly independent states.

About PUBWATCH

PUBWATCH was established in May 1990 to promote and coordinate Western assistance to book publishers and booksellers in Central and Eastern Europe. Since the dissolution of the Soviet Union in 1991, PUBWATCH has extended its activities to support independent publishing in the Baltic countries and the Commonwealth of Independent States. PUBWATCH is the only American non-profit organization promoting assistance to the book sector in Eastern Europe and the former Soviet Union.

PUBWATCH sponsors, designs and conducts professional seminars, workshops and training schools throughout Central and Eastern Europe and the former Soviet Union. Educational and informational programs include seminars conducted by leading figures in American and West European publishing on the business of book publishing in a market economy; workshops on printing and distribution reform; training schools for booksellers; and the establishment of publishing research libraries in Central and Eastern Europe.

PUBWATCH publishes a quarterly newsletter, PUBWATCH Update, which describes assistance programs available to publishers and booksellers in Eastern Europe and the former Soviet Union and publicizes their needs in the West. PUBWATCH Update is distributed widely throughout the region at no charge, thanks to the generous support of the Miriam and Ira D. Wallach Foundation and the Rockefeller Family & Associates. PUBWATCH also sponsors the translation and copublication in Eastern Europe of important Western guidebooks on practical and professional aspects of book publishing.

PUBWATCH works closely with numerous American and West European professional organizations and aid agencies to bring assistance programs to Eastern Europe and the former Soviet Union. These partners include:

- the Library of Congress Center for the Book
- the U.S. Information Agency Books Programs Division
- the Council of Europe Division of Culture, Education and Sport
- the Kennan Institute for Advanced Russian Studies
- the Soros Foundations
- the Association of American Publishers
- the British Council
- the American Booksellers Association
- the Association of American University Presses
- the British Publishers Association



PUBWATCH also cooperates with numerous organizations in Eastern and Central Europe and the former Soviet Union, including:

the Czech Republic: the Czech Literary Fund

the Czech Ministry of Culture

the Czech Association of Publishers and Booksellers

the Charter 77 Foundation - New York

the Open Society Fund - Prague

Slovakia: the Union of Slovak Publishers and Booksellers

the Open Society Fund - Bratislava the Ministry of Culture of Slovakia

Hungary: the Hungarian Association of Publishers and Booksellers

the Soros Foundation - Hungary

the Hungarian Ministry of Culture and Education

Poland: the Polish Chamber of the Book

the Stefan Batory Foundation the Association of the Free Word

the Polish Ministry of Culture and Fine Arts

Russia: Knizhnoe obozrenie ("Book Review")

the Cultural Initiative Foundation - Moscow the Task Force Against Piracy in Russia

Ukraine: the Ukrainian Renaissance Foundation

the Ministry of Publishing and Information

Belarus: the Soros Foundation - Belarus

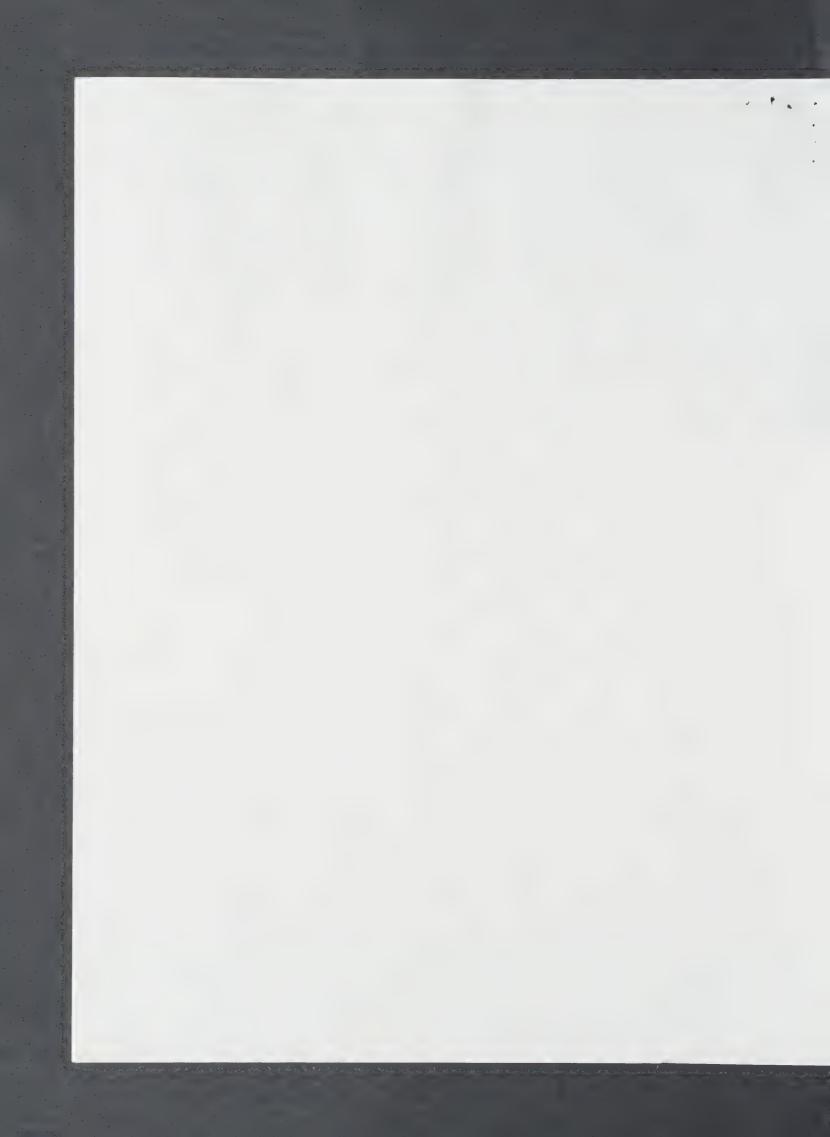
Estonia: the Open Society Fund - Estonia

Latvia: the Open Society Fund - Latvia

Lithuania: the Open Society Fund - Lithuania

Major supporters include the Miriam and Ira D. Wallach Foundation, the Soros Foundations, the Rockefeller Family & Associates, the U.S. Information Agency, the Conanima Foundation, the British Publishers Association and the East West Education Development Foundation.

Peter B. Kaufman, President and Executive Director Mary Albon, Associate Director







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Alisa Yehros-Levona Succah Panel #5
Painted silk 8 ft. by 4 ft. 1992

This panel was created for "Succah by the Water"
a celebration for women sponsored by the
New Israel Fund of Canada.
Funds raised from these cards support vital women's projects in Israel.

The New Israel Fund is an international partnership dedicated to strengthening democracy and advancing social justice in Israel.

Photographer Isaac Applebaum Printer Bill Patience & Co Art reproduced by generous permission of the artist

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ALFRED BADER FINE ARTS

DR. ALFRED BADER

ESTABLISHED 1961

January 25, 1995

Mrs. Barbara Peltz 7917 - 19th Avenue Kenosha, Wisconsin 53143

Dear Barbara,

Your fax to Dr. Bader was received while he is out of the office. He will return from England on February 5th, well after the date by which you need a donation/contribution.

Good luck with the auction.

Cordially,

Marilyn Hassmann Secretary to Dr. Bader

By Appointment Only
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MILWAUKEE WISCONSIN USA 53202
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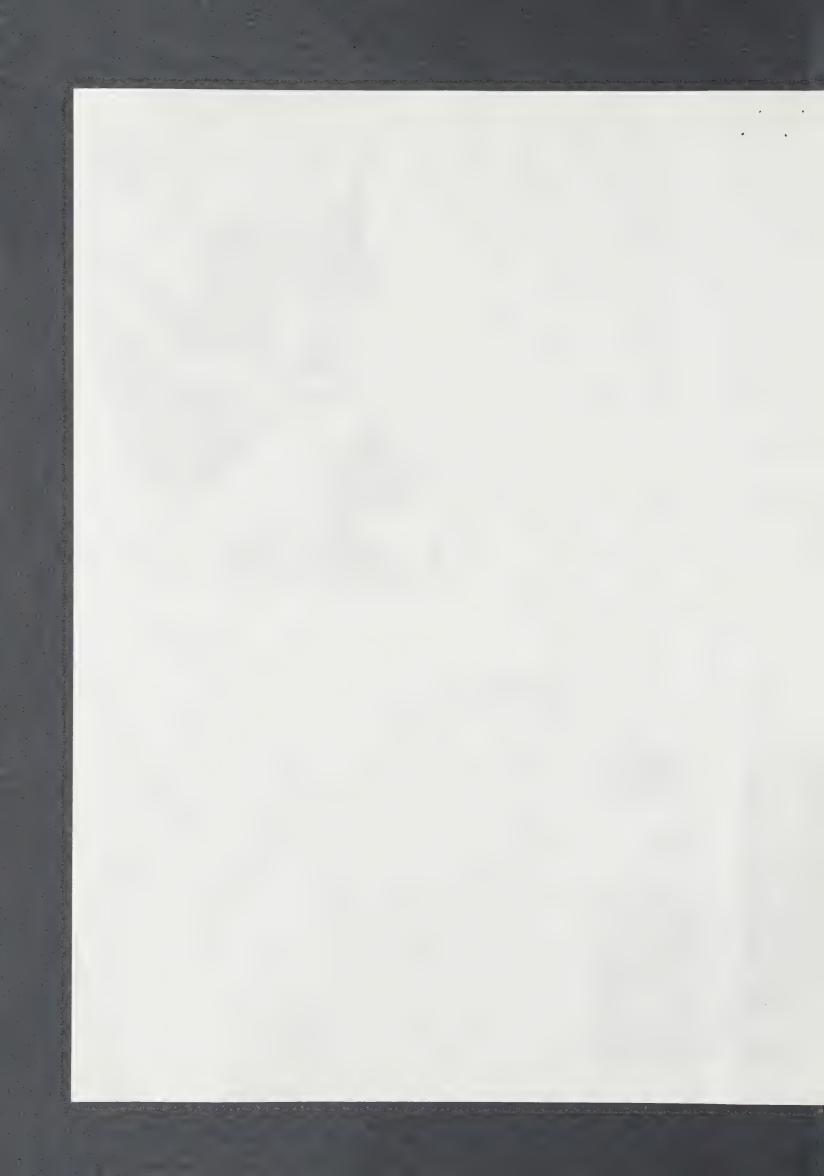


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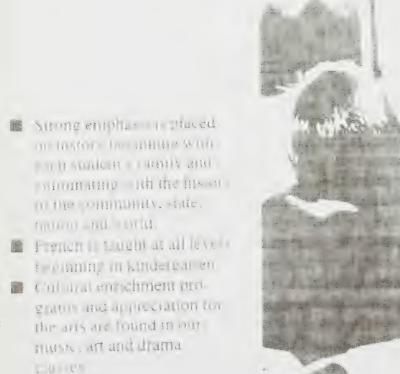




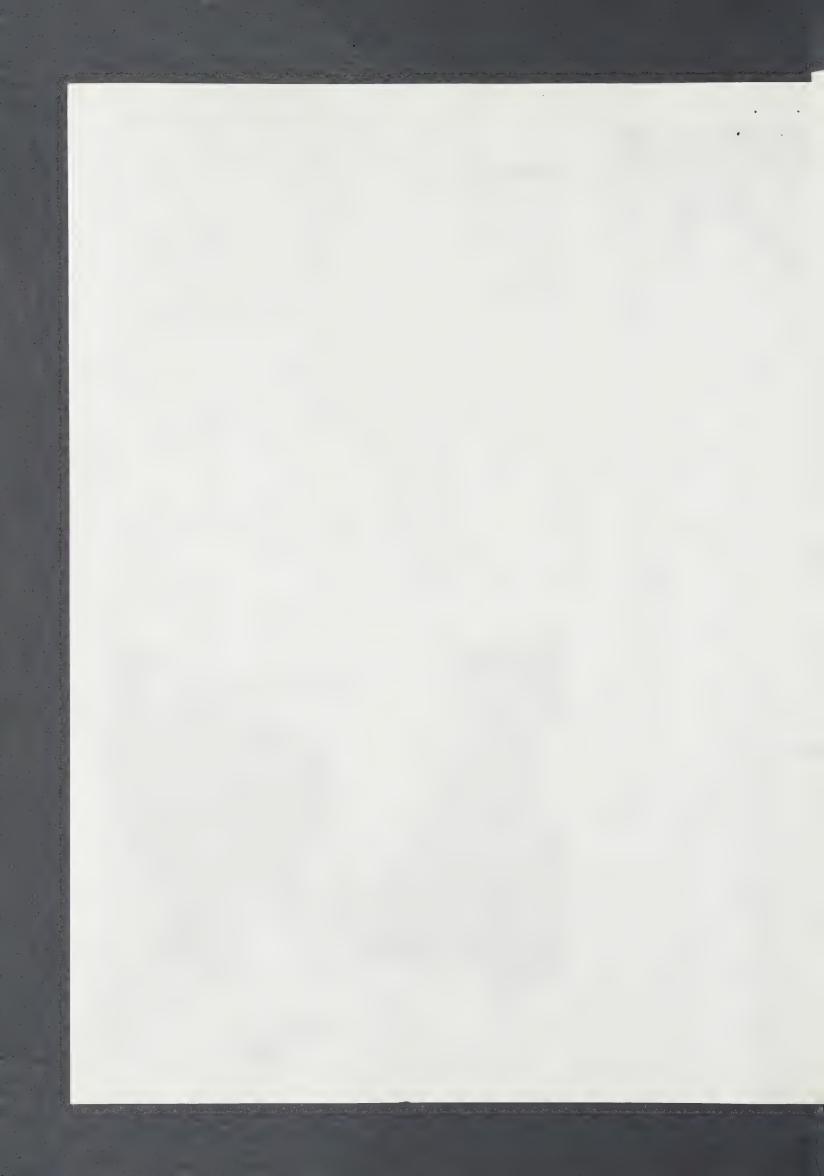
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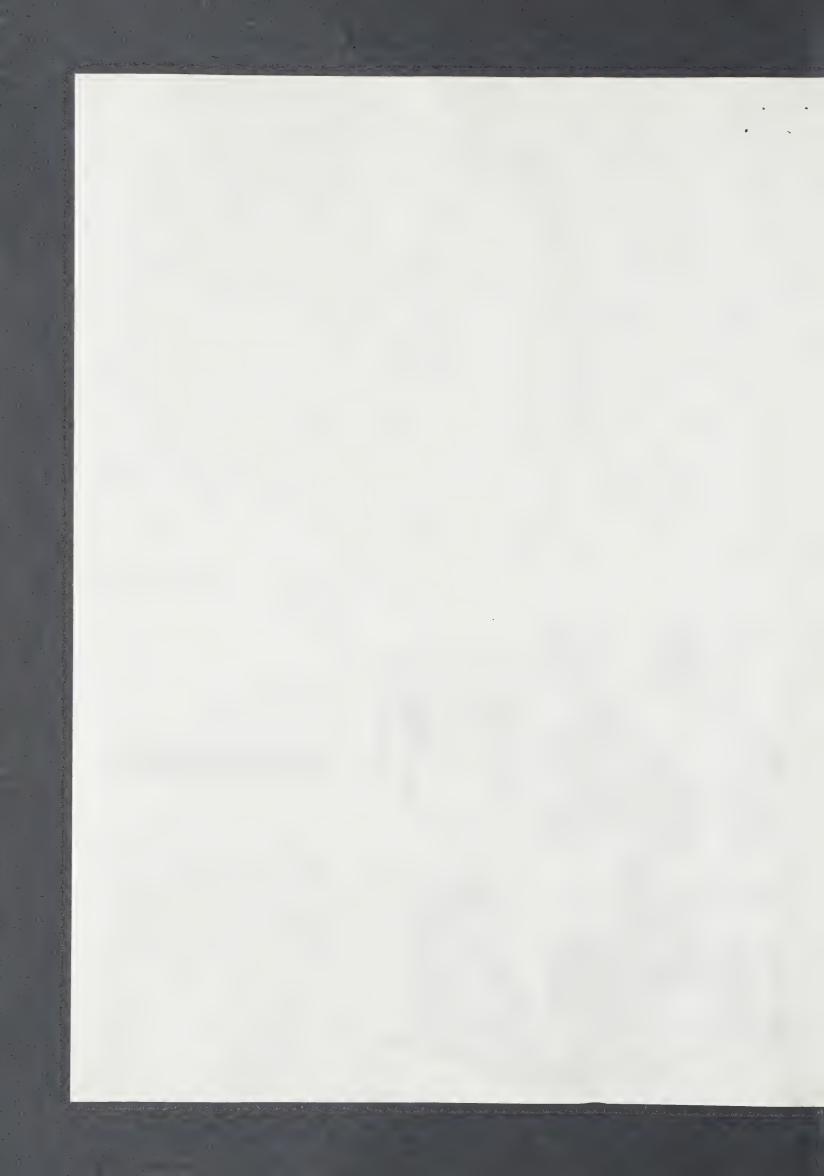
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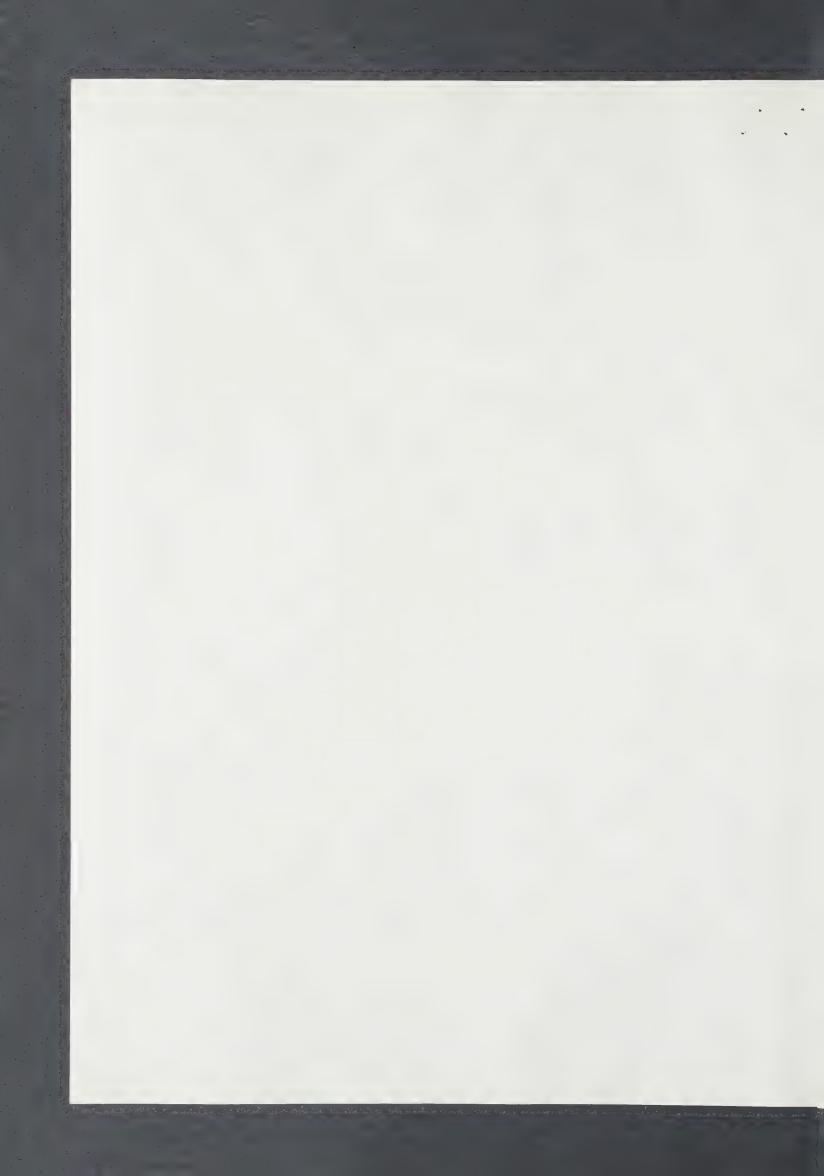
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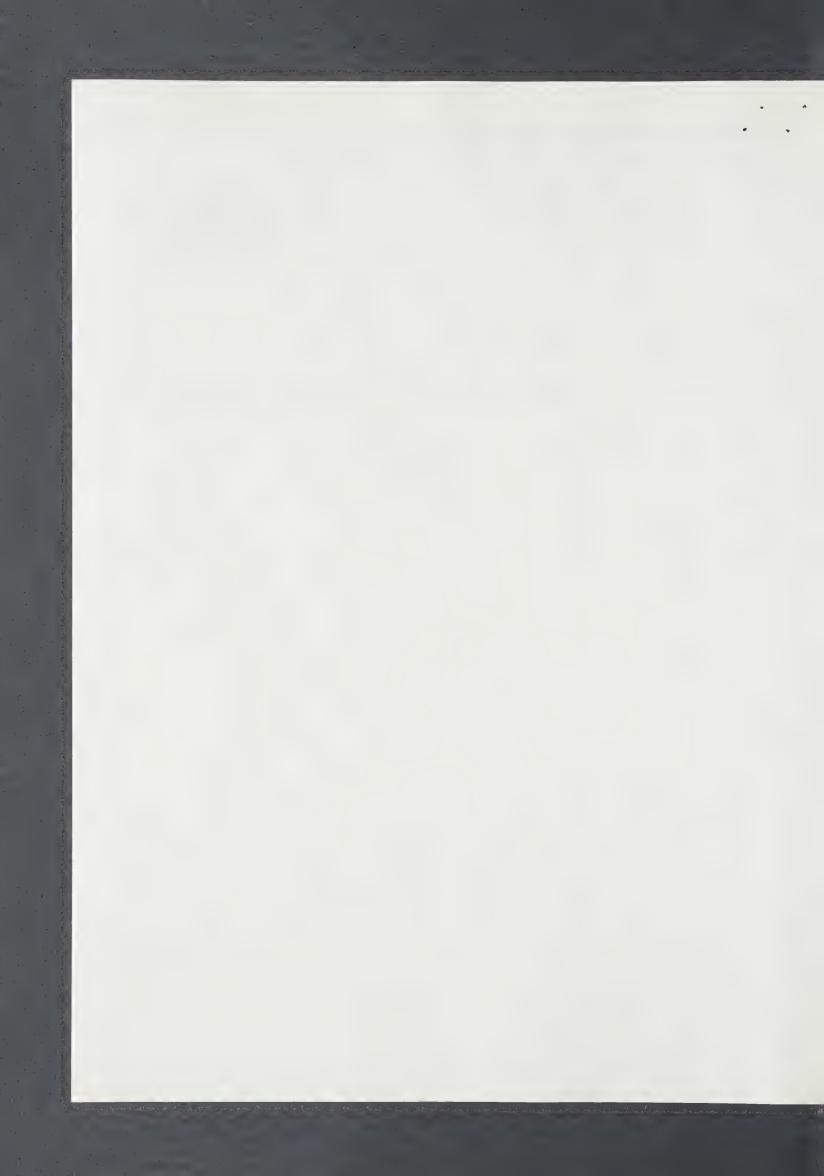
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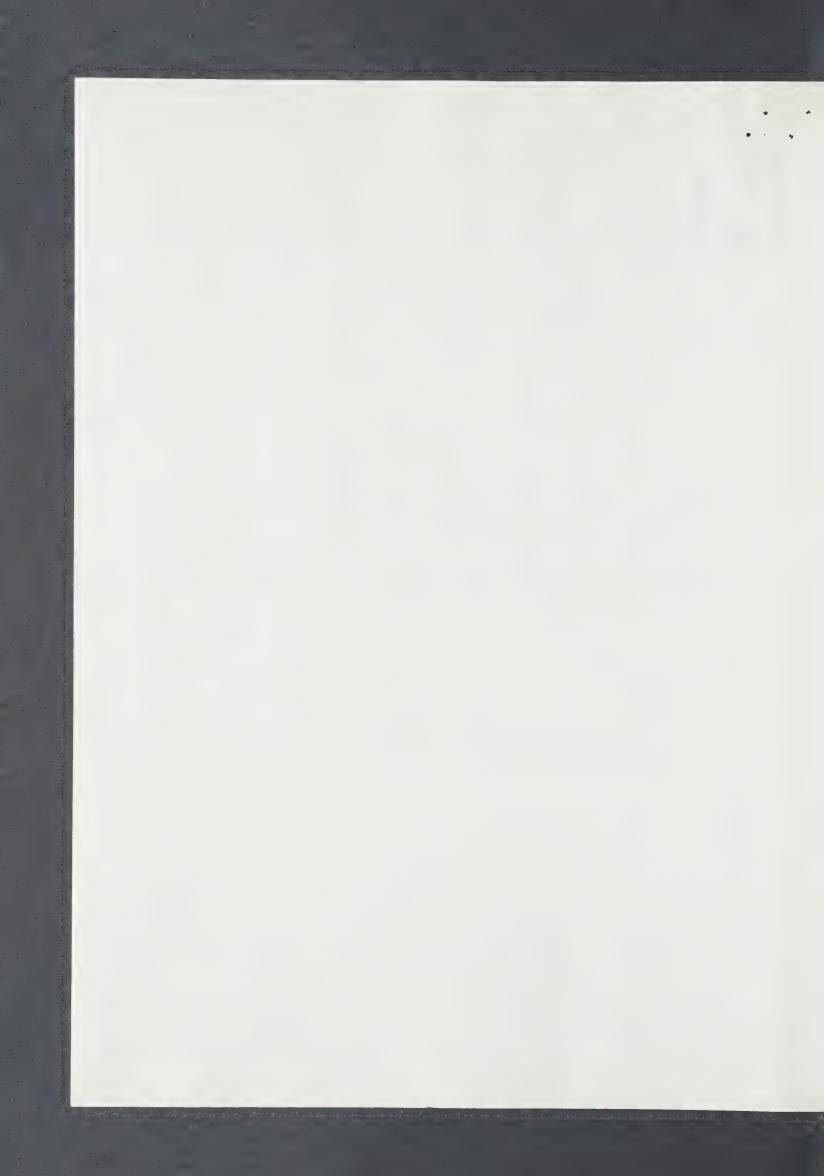
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ALFRED BADER FINE ARTS

DR. ALFRED BADER

ESTABLISHED 1961

August 29, 1995

Dr. Rosemary A. Stevens
Dean and Professor
School of Arts and Sciences
University of Pennsylvania
116 College Hall
Philadelphia, PA 19104-6377

Dear Professor Stevens:

In response to your thoughtful letter of August 21st, I am sorry to have to tell you that I will not be able to join you at your inaugural dinner on November 2nd because of prior commitments.

Of course, our thoughts and good wishes will be with you.

With many thanks, I remain,

Yours sincerely,

AB/cw

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UNIVERSITY of PENNSYLVANIA School of Arts and Sciences Rosemary A. Stevens Dean and Thomas S. Gates Professor Office of the Dean 116 College Hall Philadelphia, PA 19104-6377 August 21, 1995 215-898-7320 Dr. Alfred Bader 2961 N. Shepard Avenue Milwaukee, WI 53211-3435 Dear Dr. Bader: I am writing to request that you hold the date of Thursday, November 2 for a very special celebration for the School of Arts and Sciences. That evening, in conjunction with the fall meeting of the School's Board of Overseers, I am hosting a dinner to inaugurate the Society of Arts and Sciences. This group is being created to recognize the individuals who have made a commitment to enhance the excellence of the School of Arts and Sciences. In particular, we are celebrating the generous participation of our alumni and friends in the \$251 million liberal arts component of the recently-completed Campaign for Penn. During the program, we will present for the first time the School of Arts and Sciences Distinguished Alumni Awards for achievement in the sciences and the humanities. This honor has been created to recognize our graduates for extraordinary professional accomplishments and promote the value of liberal arts education. In advance of the formal invitation you will receive next month, I cordially invite you to be part of this inaugural event on November 2. The dinner will be held at the University Museum, beginning with cocktails at 6:00 p.m. Please plan to join us for this momentous occasion. With best wishes, Rosemary A. Stevens RAS/rbh



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The Unfair Trade Practices of Book Wholesalers

Introduction

In the July 1991 issue of the COSMEP Newsletter, John Huenefeld declared war against the distribution discrimination of the two major bookstore chains and the top national trade wholesaler. While there are no specific numbers available, it has been estimated that as much as 40 or 50% of all bookstore sales are made via these three outlets and a few other major wholesalers.

The problem for smaller publishers is that most of these major buyers will not order direct from a smaller publisher. Instead, they insist on obtaining the books they want from a select list of small press distributors. While this saves these outlets many hassles with fulfillment and payments, it places a huge penalty on all small presses who want to do business with them.

While major publishers can sell direct to these outlets at 46% to 50% discounts, smaller publishers must sell through wholesalers (at a 50 to 55% discount) or through a distributor (at effective discounts of 60 to 72%). Some smaller publishers are paying as much as a 22% penalty just to sell to these outlets.

While Huenefeld's major recommendation was to sell direct to the bookstores (by developing a customer base over a period of years), he also recommended selling direct to the major national and regional wholesalers rather than going through an exclusive distributor.

The Problem

The problem with this solution is that most major wholesalers are now requiring new small publishers to sign contracts with them that give them a 55% discount, free freight, and consignment terms (they pay 60 to 90 days after the sale).

Among the companies that are now requiring such contracts from new vendors are the two major national wholesalers, Baker & Taylor (for bookstore sales) and Ingram, as well as many regional wholesalers, including the distributors (of South Bend) and Pacific Pipeline (for a sample of their contract, see page 30). Indeed, Baker & Taylor is now asking for a blanket 55% discount from any new publisher who wants to sell to bookstores through them. B&T then buys all books at that discount, even those intended for libraries which normally get only a minimum discount from B&T.

The fact of the matter is that these same wholesalers do not require similar terms from the major New York publishers. Most wholesalers buy from these publishers at discounts ranging between 46 and 50%. In effect, smaller publishers end up subsidizing the larger publishers.

One Small Publisher Fights Back

At the ABA Convention in June I spoke with one growing publisher who had decided to leave their distributor and sell direct to bookstores, chains, and wholesalers. While one of the major national wholesalers had been buying their books for years at a 50% discount (through the publisher's distributor), the wholesaler now required this publisher to offer them a 55% discount.

Well, this small publisher fought back. They refused to buckle under, but it was "a bloody battle." Eventually the wholesaler agreed to take this publisher into their system at the old 50% discount. But the only reason this wholesaler agreed to such terms is that they wanted and needed the publisher's line of books. Why? Because the bookstore demand for the books was so great.

The Solution

The problem, of course, is that new publishers do not have a line of books with a long history of sales that the bookstores demand. As a result, if new publishers want to sell to these major wholesalers, they are forced to agree to these unfair and discriminatory terms.

What is the solution? I'm not sure I have one. To be quite honest, I don't mind accepting these terms—but only if the wholesaler earns them. I cladly sell books to Quality Books and <u>Unique Books under these terms but both of these library distributors earn their keep by selling books direct to the libraries. Plus, even more important, they treat all vendors equally.</u>

The wholesalers, on the other hand, are relatively passive order takers. Furthermore, they don't require such terms from the larger publishers. That's discrimination And it's untair. More horribly, it has the effect of denying the reading public many of the best books now being published—those published by small publishers.

What to do? Stand up and he counted. Write to me with your suggestions. Write now!



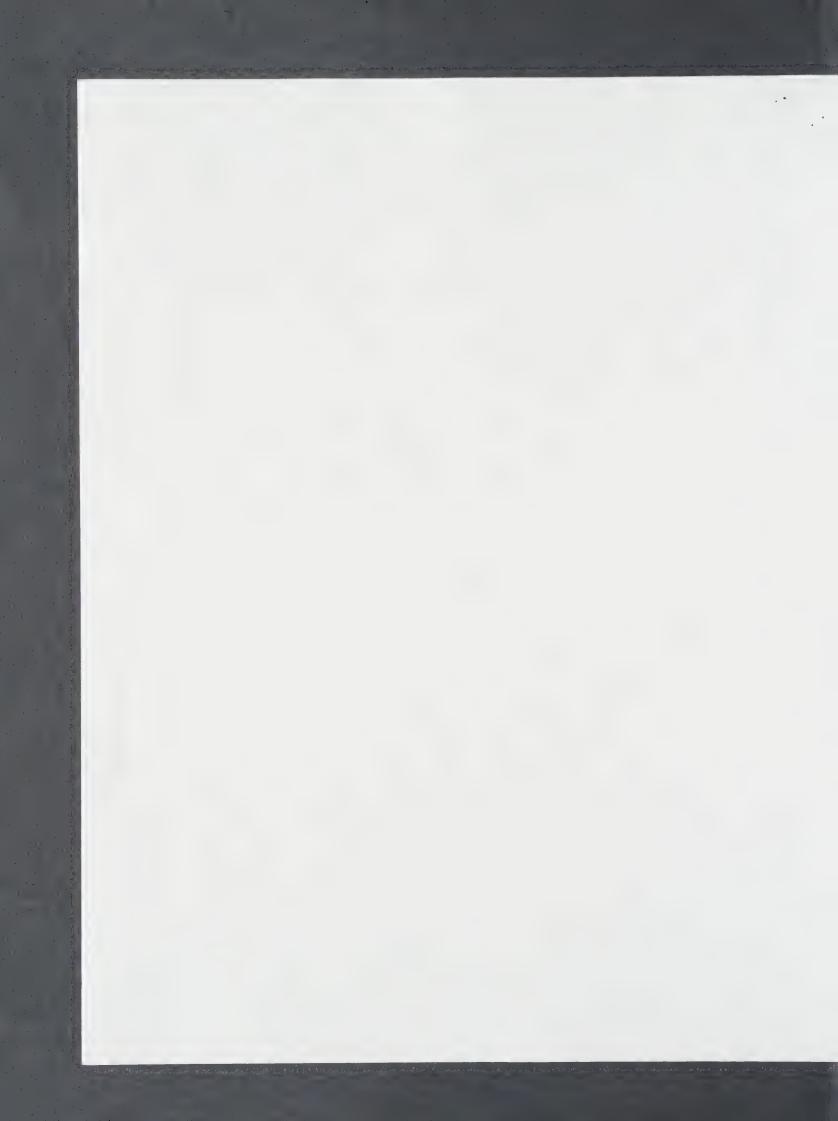


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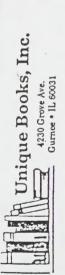
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