

Alfred Baber Fonds

Correspondence - General

Heven Baber Foundation
1999-2005

QUEEN'S UNIVERSITY ARCHIVES	
LOCATOR	5095.5
BOX	7
FILE	35

Helen Bader Proposal #9913

- Milwaukee's inner city has experienced a grim 30 year period of economic decline. (UWM Center for Economic Development – 12/5/02)
- Milwaukee has the highest black unemployment rate of major cities. 59% of Milwaukee's black males, 16 and older, are unemployed. (Milwaukee Journal/Sentinel – 12/5/04)

These issues and many more impact the lives of poor and working people in Greater Milwaukee. Our desire is to join with other religious and civic leaders to seek creative solutions to these problems. There are currently no broad-based organizations in Greater Milwaukee tackling some of these problems in the ways we envision.

Once the seed money is raised, GMS will hire two professional organizers from within the IAF network of 150 trained organizers. With GMS Board members, the organizers will conduct 3,000 – 5,000 individual relational meetings to identify the leaders and issues which will launch the organization.

The leaders of the new organization will determine the priority of the issues to be addressed. Similar IAF organizations in other cities have accomplished these types of activities:

New York, NY – The East Brooklyn Churches (EBC) was responsible for building over 2,000 units of single family, owner occupied housing for church families with incomes as low as \$25,000. This Nehemiah Housing program has been strongly supported by Catholic and Protestant judicatories in New York and other cities as the effort has now spread across the country. (See May 16, 2004 – New York Times, Real Estate Section)

Baltimore, MD – The BUILD organization developed a temporary employment agency called Solidarity which is a cooperative owned by former alcoholics and drug addicts who provide services to businesses such as light manufacturing, building rehab work, and filling temporary slots at hotels and construction sites. The firm is thriving, expanding and providing much needed jobs to poor people. (See "The Soul of Capitalism", William Greider, pages 69-71)

Fort Worth, TX – The ACT organization developed the Alliance Schools program which significantly raised the achievement levels in an African-American public middle school by organizing parents to engage with the school personnel in the educational strategy. This program has become a state wide school reform program throughout Texas. (See Dry Bone Rattling, Mark Warren, pages 106 and on)

Chicago, IL – United Power for Action and Justice has significantly increased the number of uninsured individuals who are now eligible for health insurance in metropolitan Chicago. (We have met with leaders of United Power.)

These are but four examples of the types of creative organizing efforts which have significantly impacted the lives of the poor and working class people in similar organizations.

Helen Bader Proposal #9913**Budget and Financial Information**

GMS currently has 17 gift commitments for \$173,600 from 9 individuals, the Tellier Foundation, 4 orders of religious women, the Lutheran Church Missouri Synod and a local Presbyterian congregation. There are proposals now being submitted to a variety of organizations. Our long-term viability is dependent on the success of our fundraising ability. GMS Board President, Bob Connolly, is a professional fundraiser who has helped organizations raise over \$600 million in the past 23 years. Bob is donating his time and energy to this project.

GMS started in March of 2004. The organization was incorporated in September of 2004. We received our 501(c)(3) IRS designation in December of 2004. Officers for the Board of Directors were elected in January of 2005.

We are raising \$750,000 in seed money to fund the operating budget of GMS for three years. At the end of the three-year organizing effort, a new powerful organization will emerge made up of 40-60 dues paying units who will fund the operating budget.

For the three-year seed money phase we expect the operating budget to be in the \$250,000 range. Here is a breakdown of first year anticipated expenses:

2005 Program/Project Budgeted Expenses

Salaries (2 Organizers and Administrator)	\$140,000
Benefits/Taxes	\$ 30,000
Professional Fees (IAF consultation)	\$ 30,000
Supplies, Printing, Duplicating	\$ 10,000
Travel	\$ 10,000
Telephone	\$ 5,000
Occupancy	\$ 10,000
Major Property & Equipment Acquisition	\$ 10,000
Other Expenses	\$ 5,000

Total Project/Program Expenses \$250,000

On the revenue side, we have three-year gifts and commitments for \$173,600 from these sources:

Bob & Lynn Connolly (Board member)	\$ 50,000
Tellier Foundation (Bob Chernow, Board Member)	\$ 45,000
Bob Chernow (Board member)	\$ 15,000
LCMS World Relief and Human Care Fund (we will reapply for two more years)	\$ 15,000
Sisters of the Sorrowful Mother (one year commitment, will ask for \$10,000 over subsequent two years)	\$ 5,000
Pastor Volina Cross-Dukes (Board member)	\$ 5,000



Helen Bader Proposal #9913

Kettle Moraine Presbyterian Church	\$ 3,000
Mark Peters (Board member)	\$ 1,500
Rev. Scott Stoner (Friend)	\$ 100
Felician Sisters	\$ 15,000
Pastor David Oliver-Holder (Board member)	\$ 900
Pastor Mary Ann & Mark Moller Gunderson	\$ 5,000
Service Employees International Union (SEIU)	\$ 9,000
Father Bernie Sippel	\$ 1,500
Sisters of St. Agnes	\$ 2,500
(will apply for another \$2,500)	
School Sisters of St. Francis	
(will give, amount decided in April)	
Pastor Tom & Anne Porter	\$ 100

We have or will be submitting proposals to these sources for the three-year period:

Archdiocese of Milwaukee	
Campaign for Human Development	\$30,000
Presbytery of Greater Milwaukee	\$30,000
Brico Fund	\$75,000
United Methodist Foundation	\$30,000
Gesu Catholic Parish	\$75,000
Daughters of Charity	\$15,000
Veatch Unitarian Foundation	\$75,000
Wisconsin Community Fund	\$20,000
Individual Board Members & Friends	\$50,000
Salvatorian Priests and Sisters	\$15,000

We are researching the possibility of submitting proposals to this sample of sources:

Fleck Foundation - Milwaukee
 Racine Dominican Sisters
 Immanuel Presbyterian Church/Wauwatosa Presbyterian Church
 Potawatomi Foundation
 Sinsinawa Dominican Sisters
 Sisters of St. Francis of Assisi
 Several Jewish Community Leaders
 Legacy Bank
 Marquette University
 Several other Milwaukee unions

The Board is committed to the fundraising process until all of the funds are raised which are needed to begin the organizing process. The operating budget will begin when the funds are raised.



Greater Milwaukee Sponsors, Inc.

1034 E. Ogden Avenue
Milwaukee, WI 53202
414-272-0101

TO: Reuben Harpole, Helen Bader Foundation
FROM: Bob Connolly, Greater Milwaukee Sponsors
DATE: August 2, 2005
RE: Updates to Proposal #9913

Since we submitted our proposal on April 4, 2005, we have made significant progress. Here are the updates:

- (1) Fundraising – Attached is an updated progress report. We have received commitments of nearly \$300,000 towards our \$750,000 goal. We have submitted proposals for another \$300,000 including the \$25,000 request to the Helen Bader Foundation. We have another 64 prospective donors with whom we are making contacts.
- (2) Lead Organizer – Given our fund raising success to date, the Greater Milwaukee Sponsors Board, at its May meeting, approved a process for hiring a lead organizer to begin the organizing work. Mark Fraley from Silver Spring, Maryland, an experienced Industrial Areas Foundation (IAF) organizer, has been hired and will begin work for GMS January 1, 2006.
- (3) Operating Budget – Attached is a revised operating budget which reflects the hiring of Mark Fraley. We expect to hire an associate organizer from the Milwaukee area in 2007.

We are very pleased with our progress. Receiving support from the Helen Bader Foundation will help to ensure that this success continues.

Thank you for your consideration and assistance.



**GREATER MILWAUKEE SPONSORS
FUNDRAISING STATUS
9/1/05**

3 Year Goal = \$750,000

First Year Need = \$250,000

	3 year Commitments	Apply Again	Given for 1 st year
Anonymous	\$10,000	\$20,000	\$10,000
Archdiocese of Milwaukee CHD	\$5,000	\$10,000	\$5,000
Bob Chernow	\$15,000		\$5,000
Anne & Jean Beaudoin	\$1,000		\$1,000
Bob & Lynn Connolly	\$50,000		\$20,000
Pastor Cross-Dukes	\$5,000		\$1,500
Daughters of Charity	\$15,000		\$15,000
Episcopal Diocese of Milwaukee	\$500	\$1,000	\$500
Felician Services Inc.	\$15,000		\$5,000
Kettle Moraine Presbyterian	\$3,000		\$1,000
LCMS World Relief	\$15,000	\$30,000	\$15,000
Pastor David Oliver-Holder	\$900		\$300
Mark Peters	\$1,500		\$500
Pastor Tom & Anne Porter	\$100		\$100
Pastors Mary Ann & Mark Moller Gunderson	\$5,000		\$5,000
School Sisters of St. Francis	will give		
Sister Servants of Christ the King	\$500	\$1,000	\$500
Service Employees Union, Local 150	\$9,000		\$3,000
Father Bernie Sippel	\$1,500		\$500
St. Boniface St. Vincent de Paul	\$300		\$300
Sisters of St. Agnes	\$2,500	\$2,500	\$2,500
Sisters of St. Joan Antida	\$5,000	\$10,000	\$5,000
Sisters of Sorrowful Mother	\$5,000	\$10,000	\$5,000
Pastor Scott Stoner	\$100		\$100
Tellier Foundation	\$45,000		\$15,000
Pastor Dick Truitt	\$300		\$300
TOTAL (26)	\$211,200	\$84,500	\$117,100

Proposals Submitted

Board Members	\$15,000
Helen Bader Foundation	\$25,000
Carmelites	\$ 1,500
Good Shepherd Roman Catholic Parish	\$ 3,000
Knights of Columbus	\$ 7,500
Legacy Bank	\$ 8,000
Presbytery of Milwaukee	\$30,000
Racine Dominican Sisters	\$15,000
Rosenberg Foundation	\$30,000
Salvatorian Priests and Sisters	\$15,000
SEIU State Council	\$36,000
Sisters of St. Francis of Assisi	\$15,000
United Methodist Foundation	\$20,000
Veatch Unitarian Foundation	\$75,000
Wheaton Franciscan Sisters	\$15,000
Wisconsin Community Fund	\$30,000
TOTAL	\$341,000





Dr. Alfred Bader
924 East Juneau, Suite 622
Milwaukee, Wisconsin 53202
Phone: 414/277-0730
Fax: 414/277-0709
E-mail: baderfa@execpc.com

A Chemist Helping Chemists

May 26, 2000

Dr. Bernadette Prochaska
Department of English
Marquette University
Coughlin Hall – P.O. Box 1881
Milwaukee, WI 53201-1881

Dear Dr. Prochaska,

Thank you for sending me a copy of your letter of May 25th to the Helen Bader Foundation.

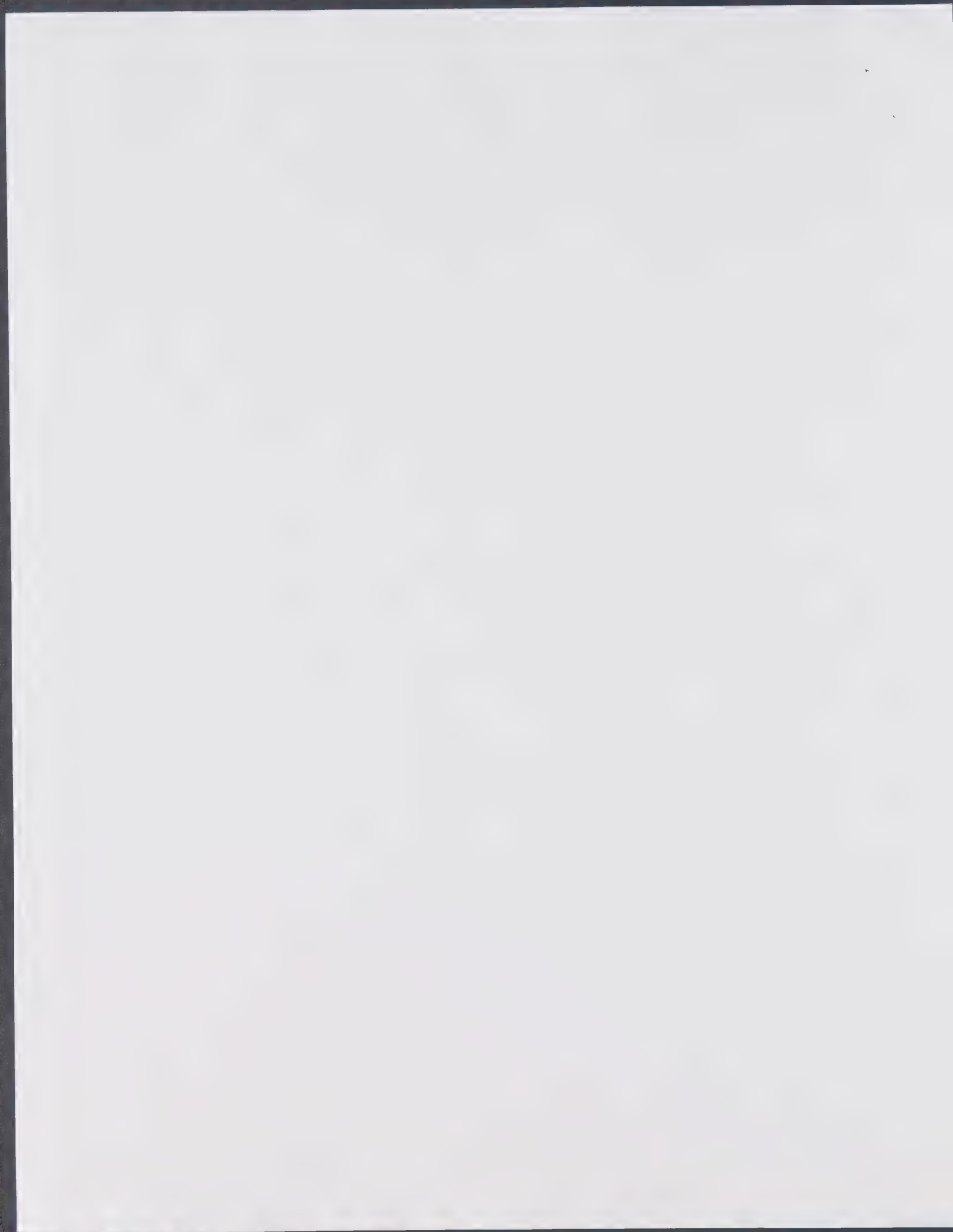
I try very hard not to influence the Helen Bader Foundation in any way, and I know that the Foundation is exceedingly focused in its goals.

Incidentally, we will be in Prague from the 14th to the 18th of June, but we will not be staying at the Husova 18. We will stay at Naprstkova Street No. 10, where the telephone number is 02-22-22 11 44.

With best wishes I remain

Yours sincerely,

Alfred Bader
AB/az
C: Daniel Bader





MARQUETTE
UNIVERSITY

May 25, 2000

Daniel J. Bader, President
Helen Bader Foundation
233 North Water Street, Fourth Floor
Milwaukee, WI 53202

Dear President Bader:

This is in regard to the Proposal submitted by Viterbo College in La Crosse, Wisconsin to the Helen Bader Foundation.

In February when I met with Dr. Alfred Bader, we talked about financial assistance, for Viterbo, especially for the Science wing. He told me to apply to the Helen Bader Foundation, and I felt quite positive in suggesting to Viterbo (I am on the Board of Trustees) to apply to the Helen Bader Foundation.

Last week, Viterbo College received news that the proposal was rejected. Can I please meet with you to discover how the College might formulate a proposal that will meet the criteria of the Helen Bader Foundation? I live here at Marquette University and am free June 1 or 2. There is a little time the next week, but then I leave for Prague to teach English there for the summer. The Baders and I plan to meet there, Husova 18, at the end of June.

Viterbo College (Off Campus) here in Milwaukee (2323 S 109th Street) has a Department of Graduate Studies in Education which impacts Milwaukee Inner City Schools greatly. Presently over 80 individuals, teachers and principals, are in the Viterbo College Graduate Program here in Milwaukee. Certainly, the professional graduate training of Inner City teachers and principals is impacted more by Viterbo than any other Institution. It is a marvelous place to have the participation of the Helen Bader Foundation.

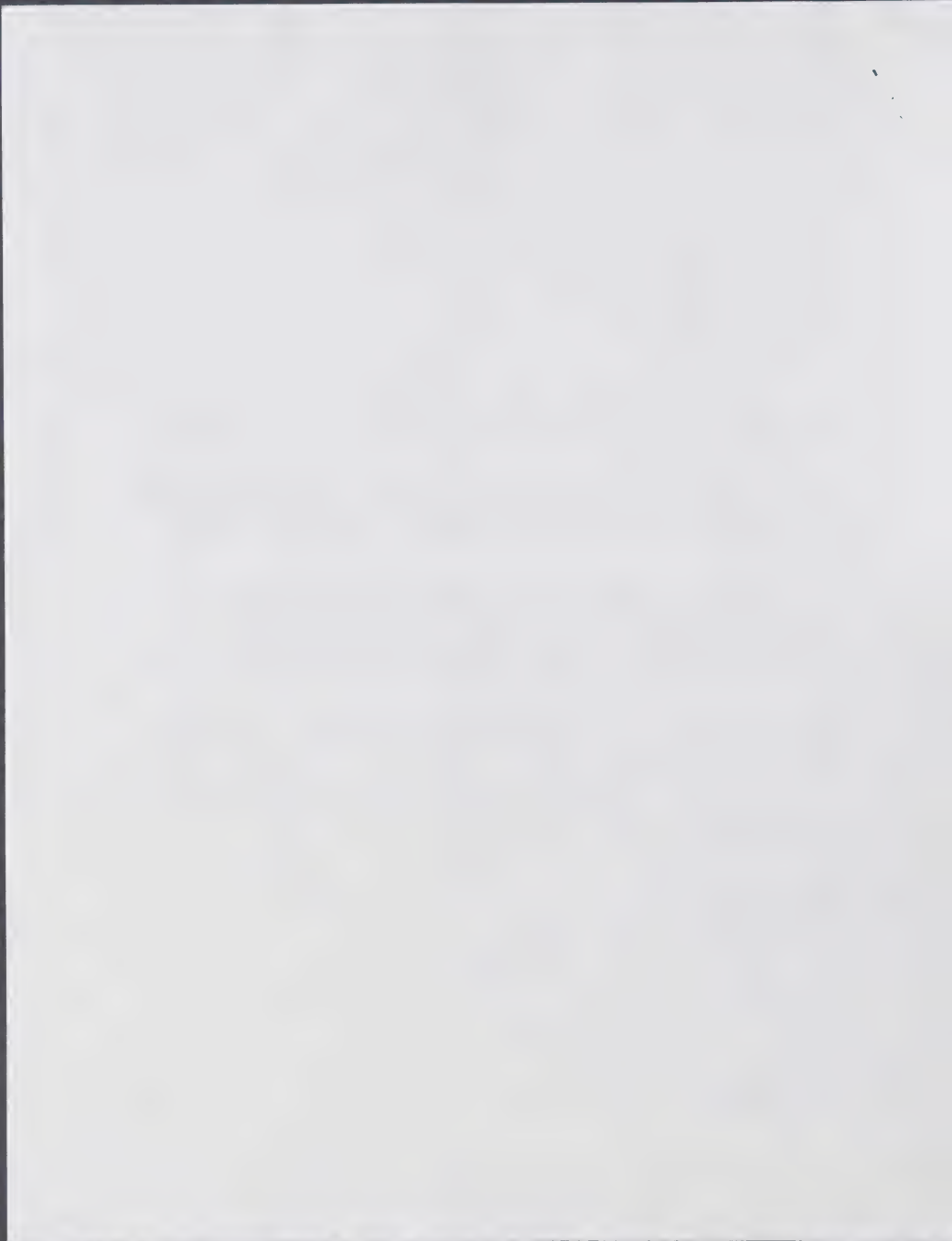
I hope we can meet so those in Viterbo Educational Development can get some assistance in writing applications.

Thank you, and enjoy the glorious spring sunshine we are having.

Sincerely yours,

Dr. Bernadette

Bernadette Prochaska, FSPA, PhD
c. Dr. Alfred Bader



Hi Dena

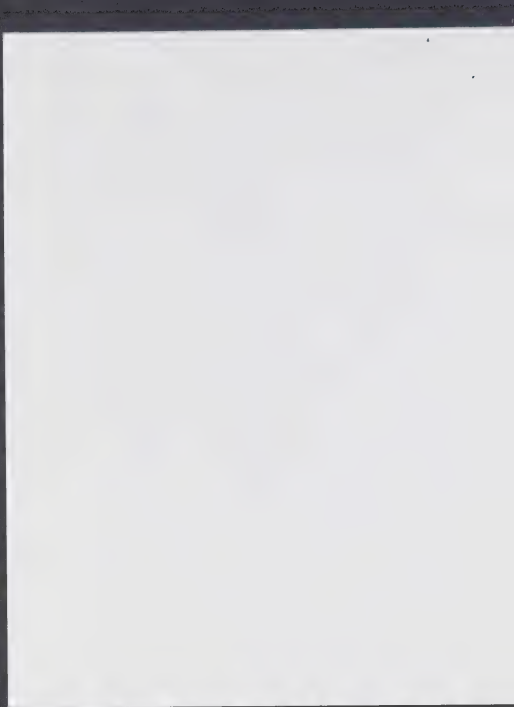
This is a thank
you note to you from
Yad Vashem for donating
my father's book.

Take care



Program Office
Rechov Hillel 18
Suite 10, Second Floor
Jerusalem 94581 Israel

Mailing Address:
P.O. Box 2633
Jerusalem 91026 Israel
Tel 972-2-622-1381
Fax 972-2-622-1384
Email: ds_hbf@netvision.net.il
Website: www.hbf.org



YAD VASHEM



יד ושם

רשות הזיכרון לשואה ולגבורה The Holocaust Martyrs' and Heroes' Remembrance Authority

hader באדר doc

ירושלים, כ"ז אדר תשס"א
22 מרץ, 2001

לכבוד
מר דניאל באדר
ת.ד. 2633
ירושלים 91026.

מר באדר הנכבד,

רוב תודות על שהואלת להעביר לספריית יד ושם עותק מהספר שכתב אביך
מר אלפרד באדר: " *Adventures of a Chemist Collector* ", ואנו מודים
לך על כך מאד.

ספר זה מהווה תרומה רבה לאוספנו, ובטוחים אנו כי ציבור הקוראים
ימצא בו עניין.

בכבוד רב
רחל כהן
עוזרת למנהל הספרייה

RECEIVED

28-03-2011

April 2, 2001

Ms. Hanna Alonim
Director
MIFNE - Alternative Therapy for the Autistic Child and His Family
P.O. Box 112
Rosh Pina 12000
Israel

Dear Ms. Alonim:

Thank you for your preliminary grant application for the *Start-Up of Second Treatment Room* project.

I regret to inform you that your proposal has not been accepted for further consideration. This project is not consistent with the Helen Bader Foundation's current funding strategies in the related program area.

If you have any additional questions regarding this decision, please feel free to contact Zachary Harris of our program staff.

I wish you much luck in your efforts.

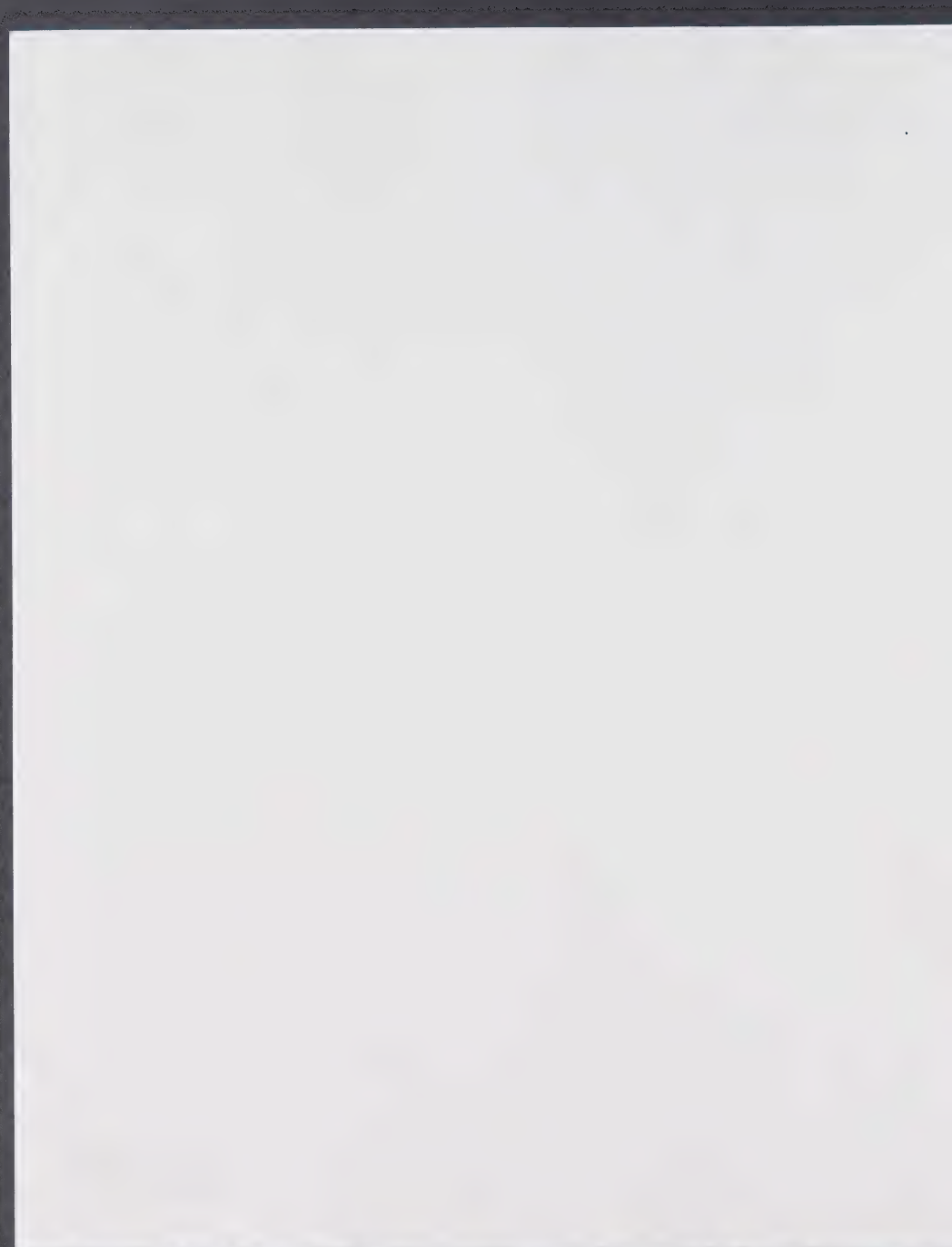
Sincerely,

Daniel J. Bader
President

DJB/rst

HBF #5180

To Ann!
examples of
negative
politeness



April 4, 2001

Mr. Joel Edson
University of Wisconsin-Oshkosh
800 Algoma Boulevard
Oshkosh, WI 54901

Dear Mr. Edson:

Thank you for your preliminary grant application for the *Breaking New Ground--Evaluating an Innovative Nursing Home Setting* project.

I regret to inform you that your proposal has not been accepted for consideration. The Helen Bader Foundation only funds medical and scientific projects in collaboration with, or referred to us by, the National Institute on Aging. We do not solicit or review proposals from individual researchers or research institutions.

Robin Mayrl, of our program staff, is available should you have any additional questions regarding this decision.

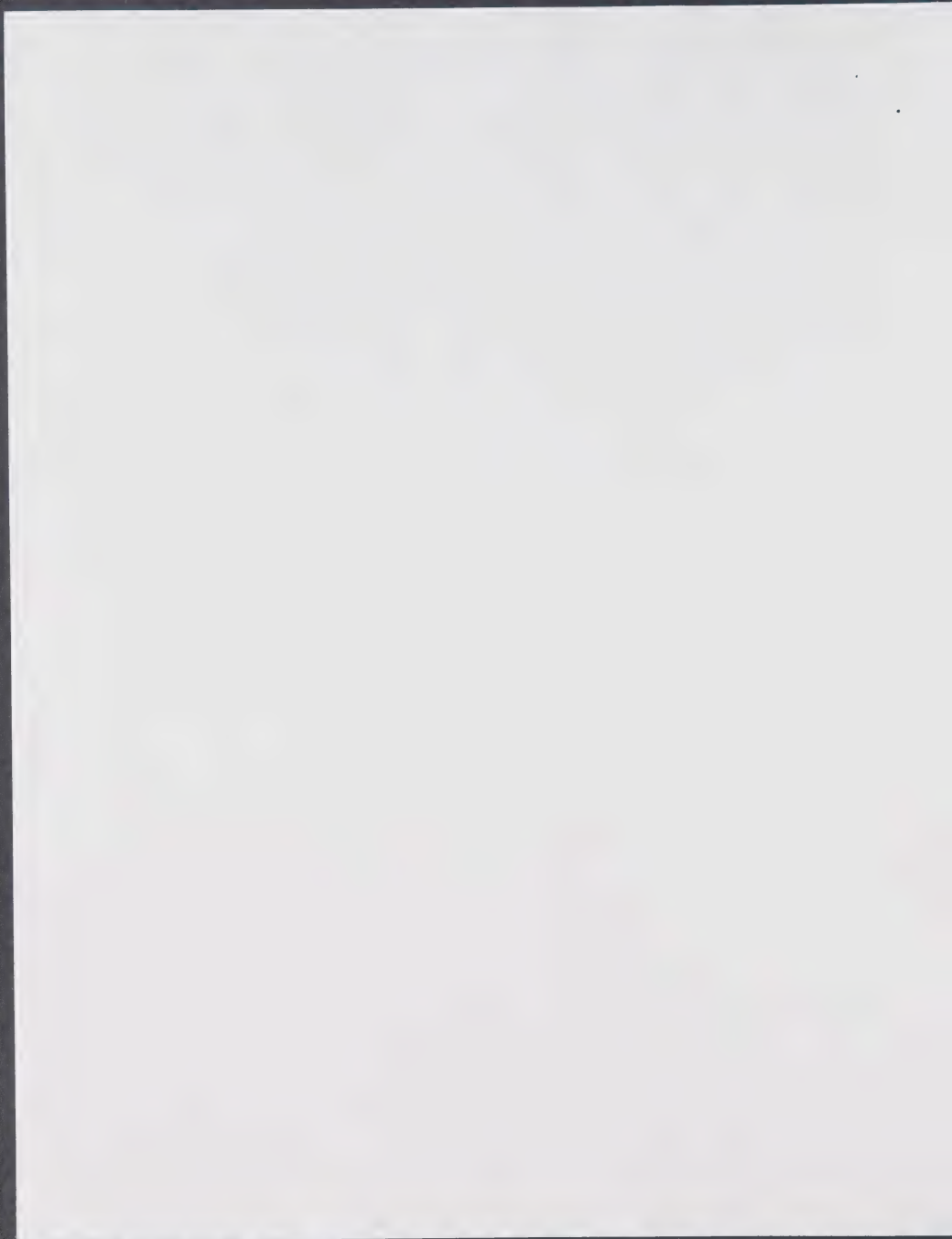
I wish you much luck in your efforts.

Sincerely,

Daniel J. Bader
President

DJB/rst

HBF #1250



April 4, 2001

Dr. Philip D. Sloane, MD, MPH
University of North Carolina at Chapel Hill
Campus Box 7595
15/501 and Manning Dr.
Chapel Hill, NC 27599-7595

Dear Dr. Sloane:

Thank you for your preliminary grant application for the *Training Manual for Nurse Supervisors* project.

I regret to inform you that your proposal has not been accepted for consideration. The project's geographic location is outside the Helen Bader Foundation's highest priority for funding.

If you have any additional questions regarding this decision, please feel free to contact Robin Mayrl of our program staff.

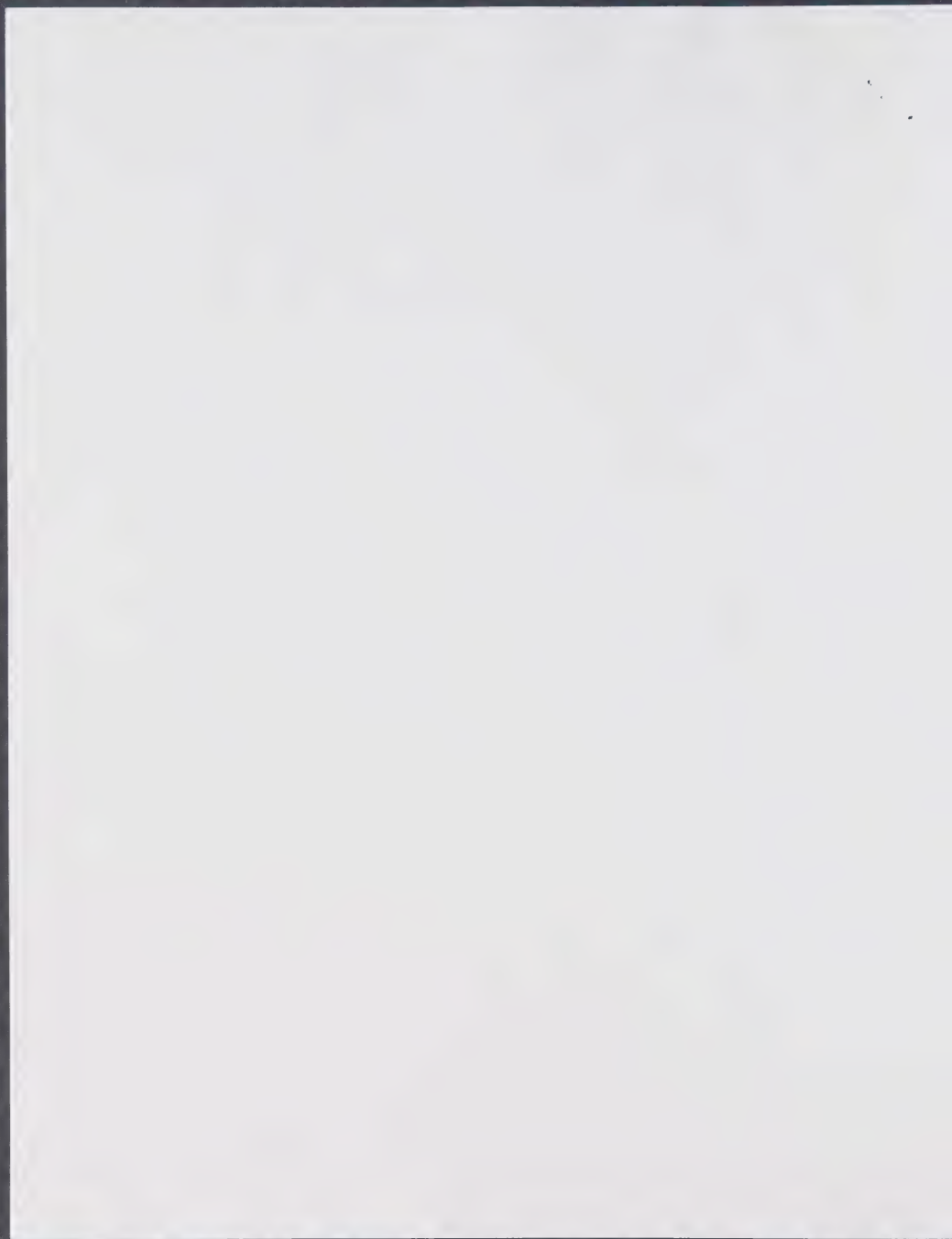
I wish you much luck in your efforts.

Sincerely,

Daniel J. Bader
President

DJB/rst

HBF # 5534



CORDELIA TAYLOR: PUTTING FAITH INTO ACTION

by MARKREIMAN

Bu 8/15

Sell your beautiful family home in the suburbs and move to the toughest part of the inner city? Back to the same block you had worked all those years to escape? It's not uncommon for people to move from the inner city to the suburbs if the opportunity arises. It's not too common to do the exact opposite.

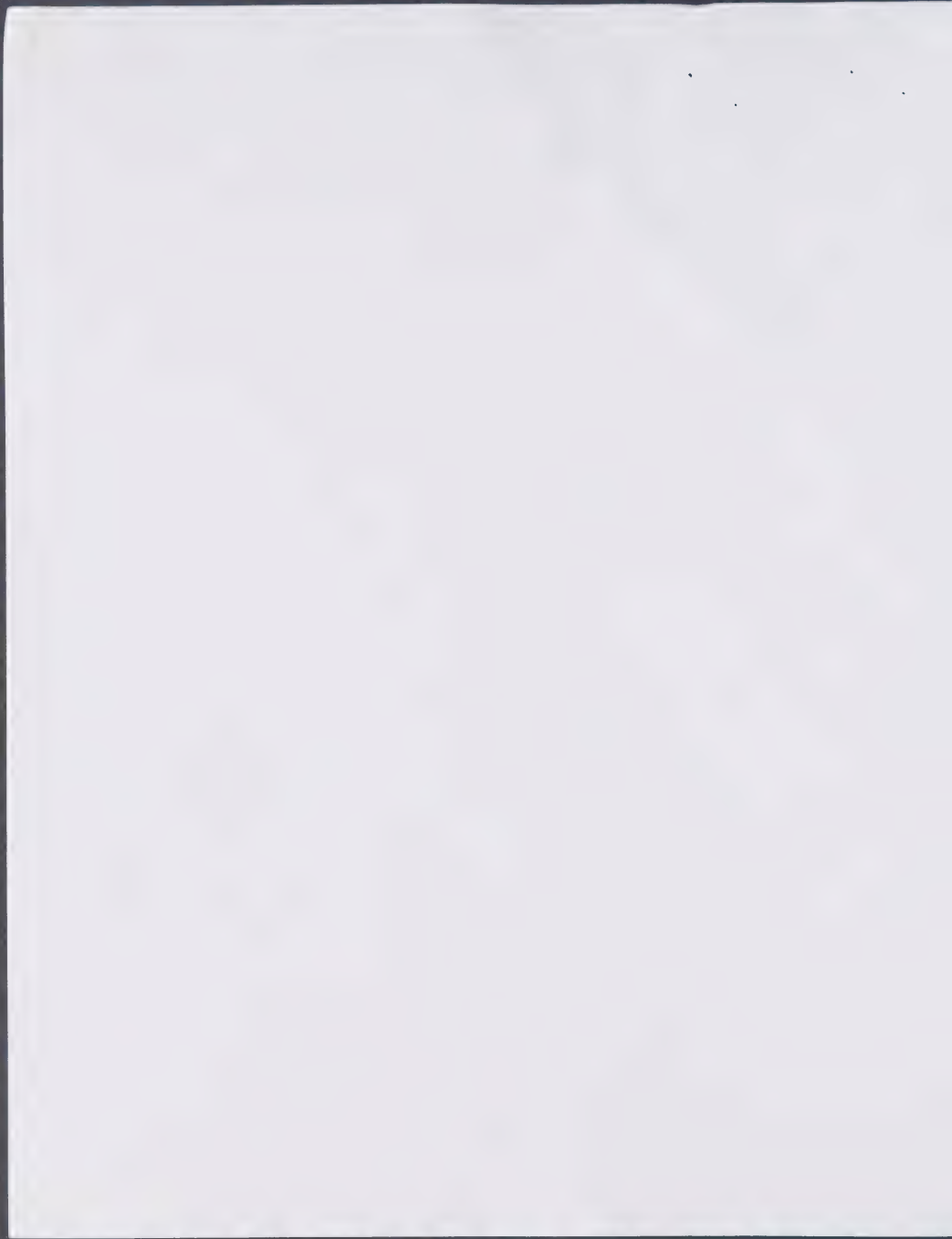


"Well, I've got a lot of faith, but that's about all I've got," chuckles Cordelia Taylor. Armed with that tremendous faith in God and her belief that "things could be different", she set out to put that faith into action.

"We all need to be treated with respect and love as long as we are on the face of this earth."

As a registered nurse for 13 years and nursing home administrator for six years, Taylor was fed up and disillusioned by the decisions of the owners to put profits first and the care of patients second. She had a vision for a long-term care center where a person's need was the only criteria, not the ability to pay, and where care was given in a loving and personal way.

"We all need to be treated with respect and love as long as we are on the face of this earth," Taylor says simply.

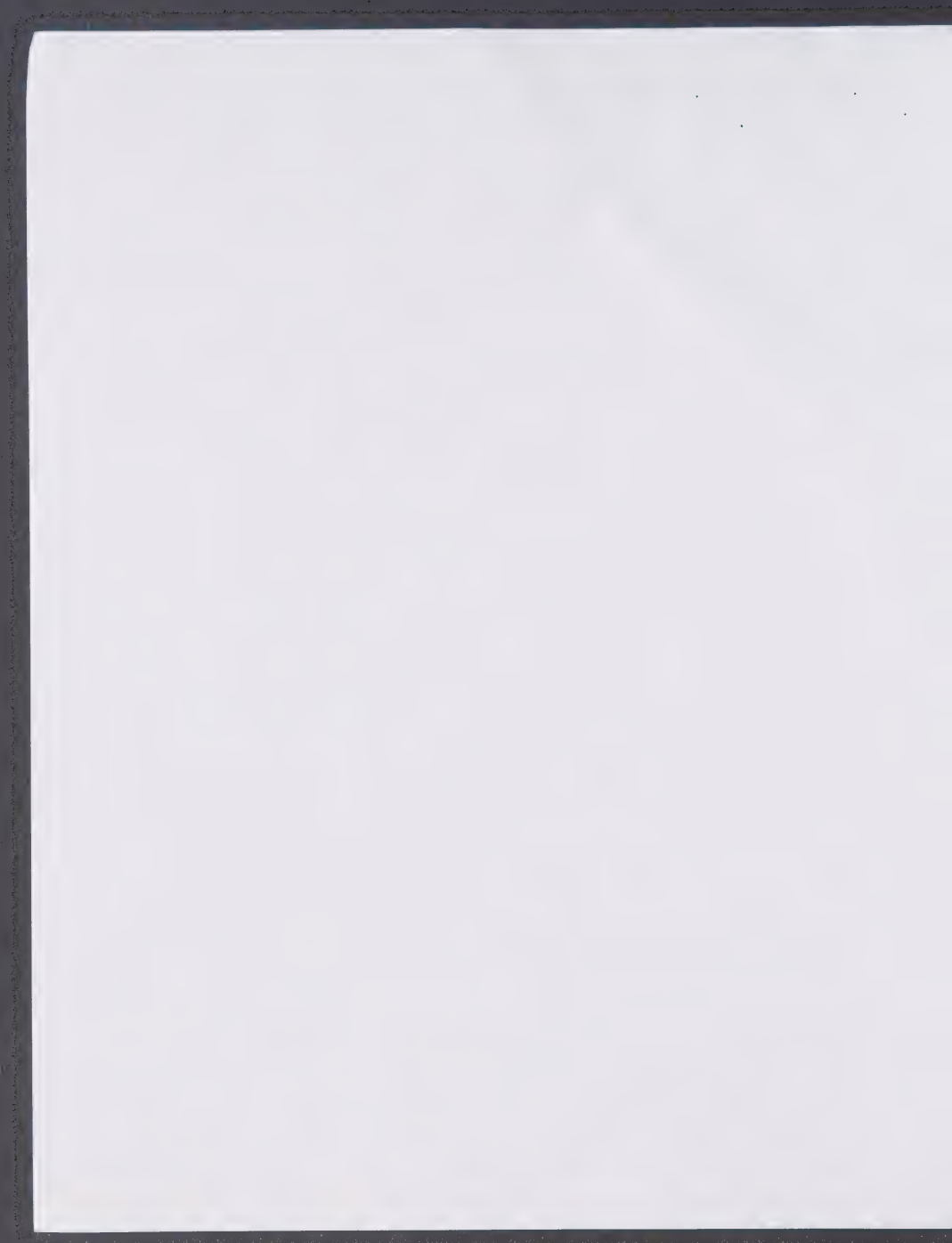


In 1989 Cordelia and her husband decided to sell their home in an affluent Milwaukee suburb and renovate the old duplex where they had raised their children. With all the necessary permits in hand they welcomed 8 new senior citizen residents to a home where earlier years they had raised 8 children. Family House had begun.

This is now the 10th Anniversary year for Family House although, "...we've been too busy working to get around to" having a party, Cordelia says. And while her agenda remains the same, Family House has grown. 8 residents (not patients!) have grown to become 41. One renovated house has expanded to eight plus the grocery store at the end of the block. Building and renovating continues with a potential in the near future for an additional 27 residents. Family House now employs 27 people (including six of Taylor's eight children) and has an annual operating budget of \$750,000.

Cordelia Taylor's faith was put into often put into action again in a very practical way in mid-June. Family House chooses to operate without the aid of federal, state, or public city funds. Faith-based groups and foundations provide the resources necessary to operate. But because most of the annual grant monies are not released until August and September, the budget is stretched thin, then thinner in May, June, and July. Taylor was facing a \$5,000 shortfall with employee's salaries coming due.

Family House had always paid their employees on time. Many are young women who have come off the welfare roles and depend totally on the money they make at Family House to support their family. Taylor didn't know how she was going to meet her payroll obligations the following Tuesday and she fervently prayed that God would help provide an answer. Friday morning an envelope arrived from a company that Family House provided services for. When she opened the envelope it was a check for \$9,000, paid two weeks before it was due. In all the years of doing business, this company had never paid their Family House bills early...but this month they did.



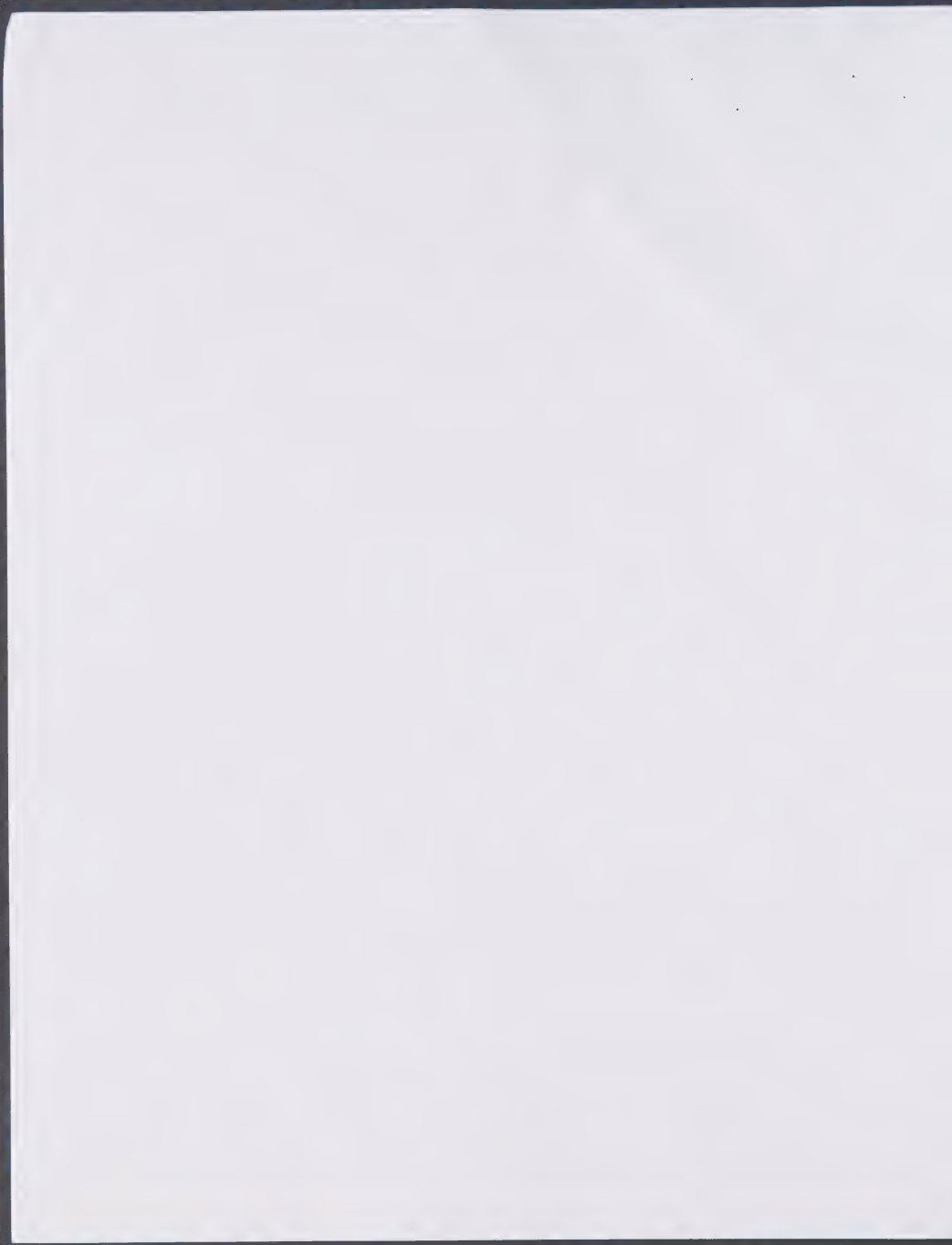
"They have never paid early. It was all about faith and prayer," says Cordelia.

Family House provides long-term care for the poorest of the poor in Milwaukee's inner city. The only criteria for residents are that they must be 55 or older, not violent, and not using drugs or alcohol. "If they meet those criteria and we have room, we take them," says Taylor. "Lack of money is never a stumbling block. Many have been living on the street or living in an abandoned house. Any type of displaced person. Most have no source of income."

With the significant needs of her "flock" so apparent, Cordelia is not just a nurse, the chief financial officer, and even floor mopper when necessary. She has also become an effective grant writer and lobbyist with state and city governments, as well as charitable foundations. Taylor has found she has a knack for helping others see the good things that are happening at Family House and want to do something to help.

Virtually all of the people Family House employs live in the immediate vicinity and before long, their children were coming in after school for a snack and to get help with their homework. As Taylor got to know the kids and their families better it became apparent that there were still more important needs to meet. These same families almost never have medical insurance and their medical treatment was almost entirely provided in hospital emergency rooms. With the help of volunteers, both skilled and unskilled, Family House renovated the abandoned grocery store at the end of the block and opened their own Family House Medical Clinic. Where do the doctors come from? Cordelia, once again filled with plenty of both faith and action, approached the Medical College of Wisconsin, which now provides volunteer physicians for 1/2 day, 5 days per week. And as you might suspect, rules regarding who can receive care are quite simple.

"Anyone who walks through the doors and needs medical treatment can have it whether they have money or not," states Cordelia. I never had a doubt.



A clothing bank helps kids and residents alike have the clothes they need. A food pantry has been developed because many in the neighborhood do not have much food. And what is next? "There are two houses on the block that we don't own but, when he's ready to sell, the owner has promised to sell them to us. We could serve a lot more people with two more houses," Taylor says.

What was once a block filled with drug dealing, gang violence, abandoned houses covered with graffiti, and a few frightened residents has become a sanctuary of comparative peace.

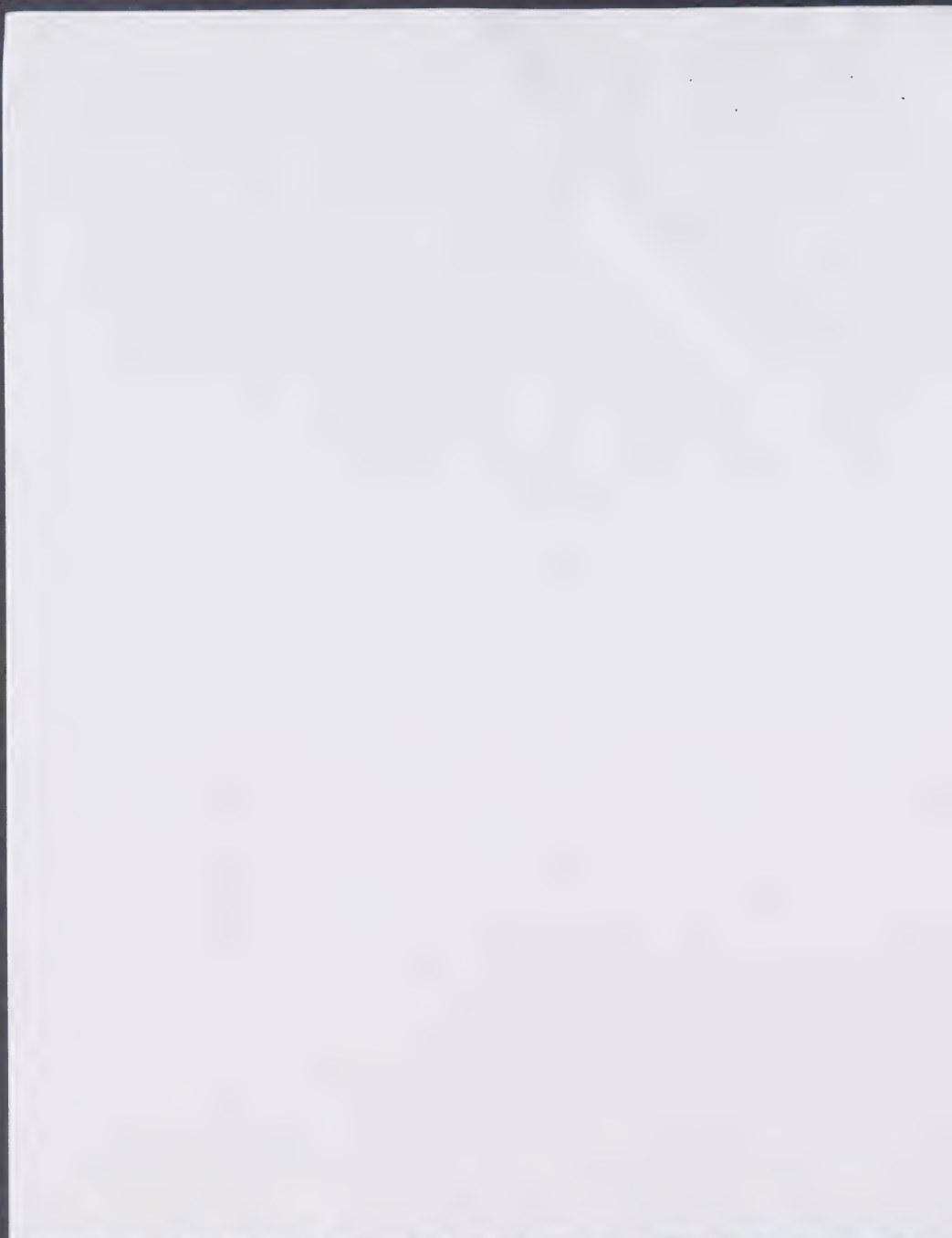
Cordelia says with obvious pride, "There is no graffiti. We've never had a broken window. We have huge flower and vegetable gardens that are not bothered. Even drug dealers respect what we are doing and stay away."

Taylor points to her grandfather as her greatest inspiration. While growing up in a small Tennessee town, Taylor's father was murdered by two white men in the 1940's. No one was ever brought to justice for that tragic crime and Taylor says that she grew up as a very angry teenager. It was here that, Joe Thompson, the father of Cordelia's own murdered father, made a tremendous and lasting impact on her life.

"My grandfather constantly taught me that love is the way to go...forgiveness is the way to go. He taught me that if you carry hatred, it would harm you more than the person you were hating. It took a long time to get that down into my heart and understand that he was right."

It is Cordelia Taylor's faith, her personal relationship with Jesus Christ, that she credits with healing the hate and the deep hurt and eventually bringing about forgiveness. As Taylor so often does, she puts it quite simply, "My grandfather was my hero."

When Taylor thinks about what she wants others to see and learn from her life and work with Family House she says, "All of us have gifts. If we put our gifts to work, and have faith in God, we can make changes not only in our own



lives, but in the people's lives around us. Also, money is so often the prime motivator in our world. What I'd like people to know is that money is nice to have, but it's only nice to have to use for what you need it for. There are many things that are so much more self gratifying, our world would be a lot better."

Cordelia has been praying for something else for two years. Her husband has been in kidney failure and needed dialysis every other day for two years. On Father's Day, June 20th, two days after the \$9,000 check had unexpectedly arrived, the hospital called. At 10 a.m. he received a new kidney.

Faith, all by itself, isn't enough. And there are times when your own best efforts fall short. Cordelia Taylor has put them together and it seems to be working.



Mark Reiman is the Editor-In-Chief of Incredible People. You can contact him at mark@IncrediblePeople.com



The Helen Bader Foundation
request for

Family House/Medical College of Wisconsin Clinic

Family House is
a wonderful inner-city
based healthcare
organization.

HB

Project Summary

The Medical College of Wisconsin requests the support of The Helen Bader Foundation through a \$90,000 three-year award to support the operation of the Family House/Medical College of Wisconsin Clinic. Located at 3300 N. 11th Street, the Clinic's 4 part-time Medical College faculty physicians would provide clinical care to 1,000 patients each year, including Family House's 44 elderly residents and the central city community that Family House serves.

The Helen Bader Foundation award would provide "bridge" funding to enable the clinic to operate until the Medical College of Wisconsin might realize long term operational support from the proceeds of an anticipated gift from Blue Cross/Blue Shield United of Wisconsin. The cost to operate the Clinic over 3 years is anticipated to be \$713,707 while expected revenue is \$323,036 or 45%. The Medical College of Wisconsin has secured funding of \$30,000 from The Chipstone Foundation, \$40,000 from The Faye McBeath Foundation, and a verbal commitment from the Vine and Branches Foundation. The College anticipates approaching other local foundations for support of the remaining \$390,670. Those include: The Lynde and Harry Bradley Foundation and the Helfaer Foundation.

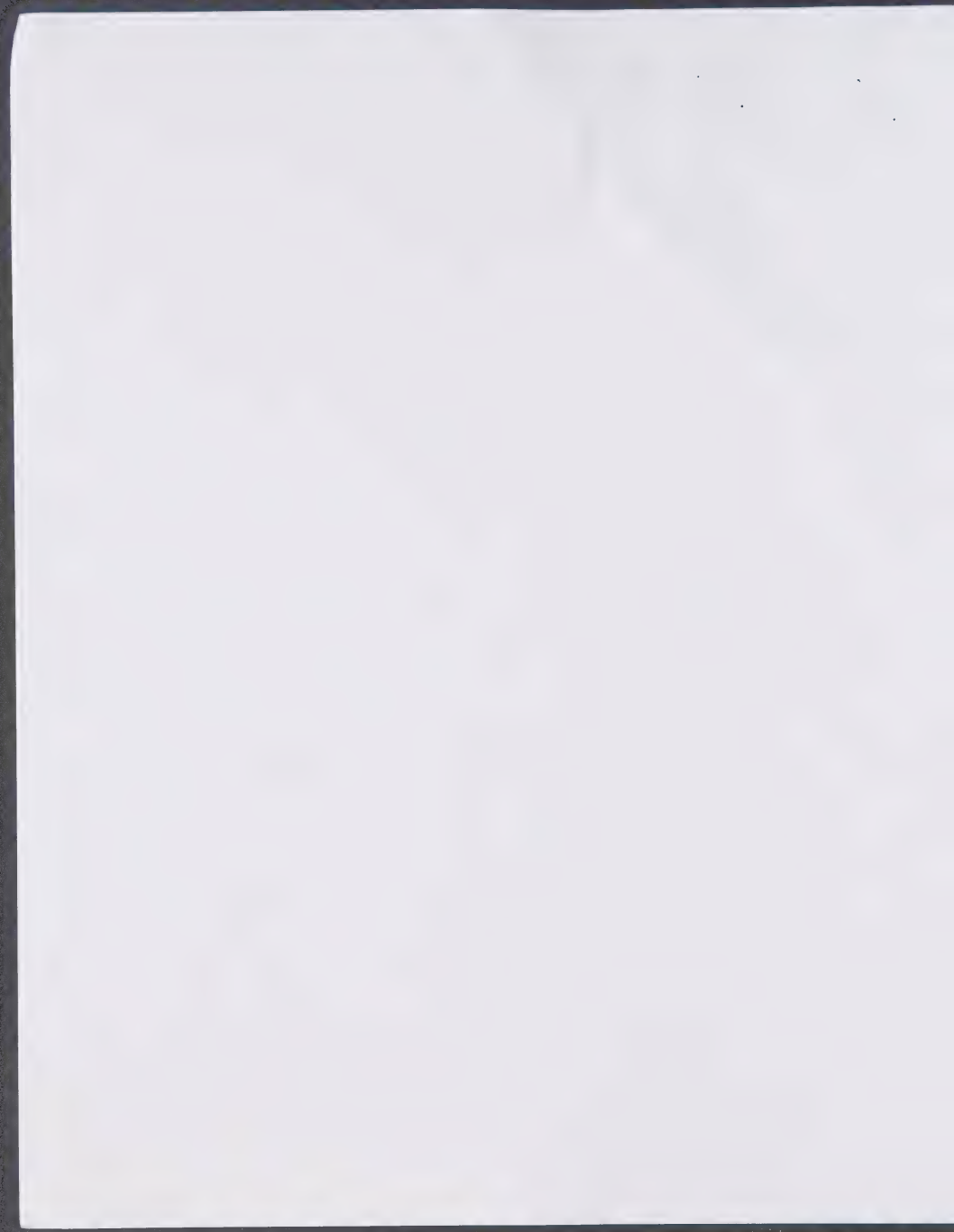
Organization Information

The Medical College of Wisconsin is a private academic institution dedicated to leadership and excellence in education, research, patient care and community service. As the only academic medical center in southeastern Wisconsin, the Medical College's 3,618 faculty and staff annually educate 1,516 students, conduct more than \$66 million in leading-edge research, and care for more than 200,000 patients.

Begun in 1989, Family House is an urban community-based care facility for senior citizens living in Milwaukee's central city. It provides long-term care for individuals aged 55 or more irrespective of financial resources, provided they are not violent, and do not utilize drugs or alcohol. Family House currently houses 44 residents with expansion plans for an additional 15 individuals expected to be added in the next two years. Ms. Cordelia Taylor, RN, is the CEO of Family House.

Program Description

Family House is an integral and vibrant focal point within the central city neighborhood which it serves. The Family House Clinic began as a natural expansion of Ms. Cordelia Taylor's vision for Family House as a comprehensive community care center. As a



registered nurse for 13 years and a nursing home administrator for 6 years, Ms. Taylor established the Family House Clinic to provide primary care, preventive medicine and personal community health education services to neighborhood and Family House residents. It was promulgated in October of 1998 when Family House entered into a partnership service agreement with the Medical College of Wisconsin to provide physician services on a gratis basis. The Family House - Medical College partnership enabled the Clinic to open four days a week from 10:00 am - 4:00 pm and to provide 24-hour answering service during nights, weekends and holidays. Though the Medical College donated its physician services, the Family House Clinic could not achieve financial stability. A survey of the payor mix from July 1999 to January 2000 serves as Appendix A. As the Clinic began to drain resources from Family House, Ms. Cordelia Taylor requested that the Medical College assume operations of the Clinic effective January 2000. The Clinic will remain located at Family House, 3300 N. 11th Street, in the heart of the city.

The Medical College of Wisconsin operated Clinic will continue to provide care to the neighborhood network established by Family House. The Clinic will continue to operate with 4 faculty physicians, two internal medicine physicians and two pediatricians, to respond to the diverse needs of the community. The physicians will provide patient care to the Family House residents and approximately 1,000 patients from the immediate neighborhood on an annual basis. An estimate of the racial makeup of the patient base suggests that 99% are minority: 94% African-American and 5% Hispanic. An age and gender breakout is appended based on available information as Appendix B. All staff will remain on site at the Family House Clinic and will become Medical College employees with full benefits. If full funding is secured, the Medical College physicians will be able to continue to staff the Clinic 4 days a week and provide 24-hour answering service.

It is anticipated that the Clinic will continue to provide routine medical care and referral services for emergencies. Parents may have their children immunized and receive school required physicals. Women may receive obstetrics and gynecological services and pregnancy follow-up care. The elderly may get medical attention for common diseases such as hypertension, diabetes, arthritis and foot care. Educational classes offered through the Family House/Medical College of Wisconsin Clinic will include: parenting; wellness; nutrition; abuse prevention; and drug and alcohol counseling. The Family House also provides non-medical related classes on money management, identifies job opportunities, and provides clothes and toys as a part of its comprehensive care mission.

The Clinic will be evaluated on an annual basis to ensure that it is responsive to the needs and interests of the Family House residents, and the neighborhood that it serves. Monthly financial statements will also serve as an evaluative mechanism to determine what types of services have been provided and to ensure there is adequate physician coverage to respond to the community's needs.



Capacity to Carry Out Program

Each institution brings expertise to the year-old project, ensuring the Clinic's capacity to provide compassionate patient care in a cost-effective fashion. The collaboration of two dedicated and focused organizations, with a history of accomplishment in serving the needs of this central city neighborhood, provides the foundation for a strong partnership.

Please see Appendix C for an article on Cordelia Taylor, and *MCW World's* article on the collaborative endeavor with Family House.

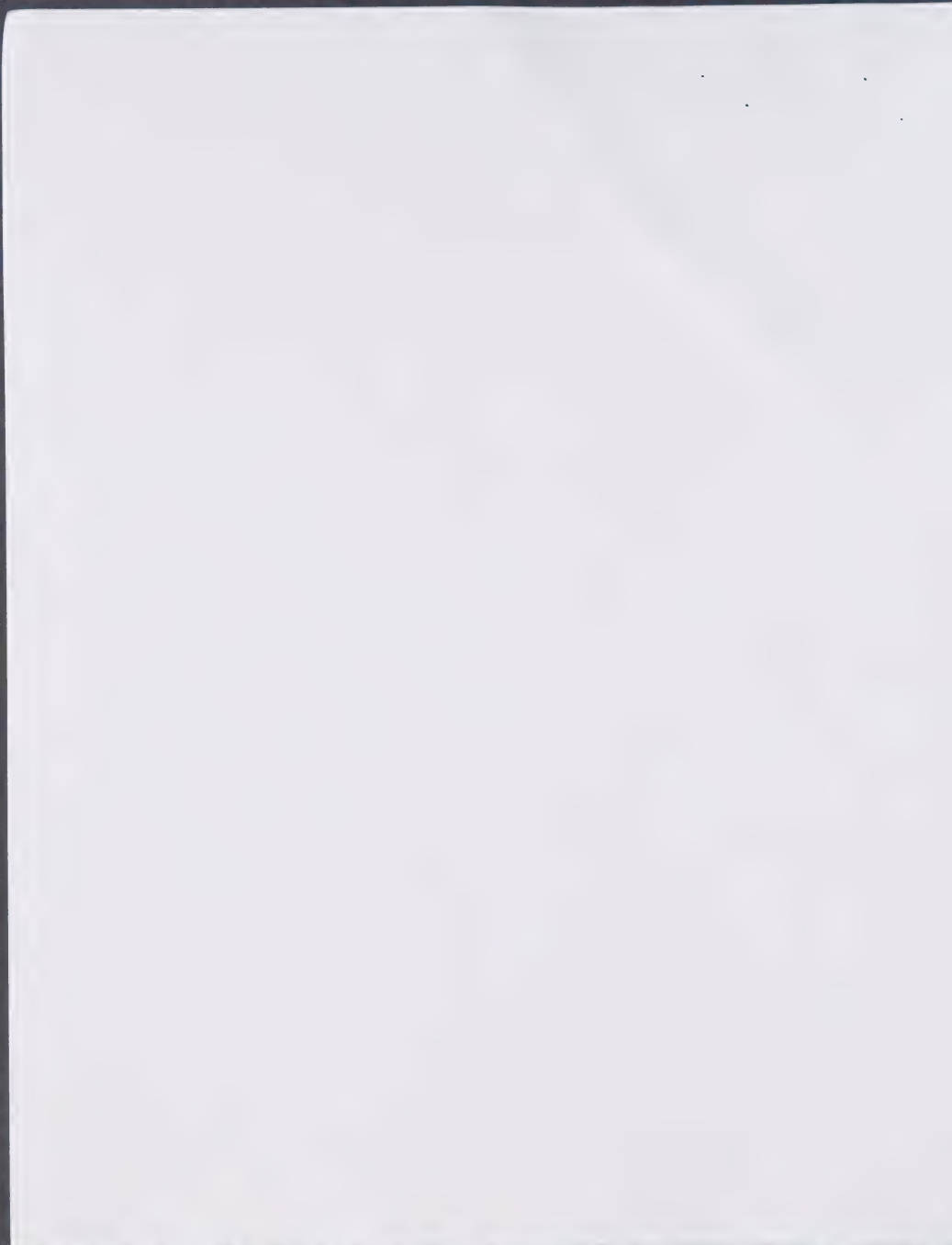
Funding Considerations

The Helen Bader Foundation award would provide "bridge" funding to enable the clinic to operate until the Medical College of Wisconsin might realize long term operational support from the proceeds of an anticipated gift from Blue Cross/Blue Shield United of Wisconsin. When realized, funding from Blue Cross/Blue Shield will be dedicated toward enhancing the public health of the people of Wisconsin.

The cost to operate the Clinic over 3 years is anticipated to be \$713,707 while expected revenue is \$323,036 or 45% of operational expenses. See the appended budget.

The Medical College of Wisconsin anticipates approaching other local foundations for support of the remaining \$390,670 over three years including the following:

	Committed	Pending	In Process
1. Chipstone Foundation	\$ 30,000		
2. Vine & Branches Foundation	\$ 30,000 (verbal)		
3. Faye McBeath Foundation	\$ 40,000		
4. Lynde and Harry Bradley Foundation		\$120,000	
5. Helen Bader Foundation		\$ 90,000	
6. Helfaer Foundation			<u>X</u>
	<u>\$100,000</u>	<u>\$210,000</u>	<u>\$ 80,670</u>

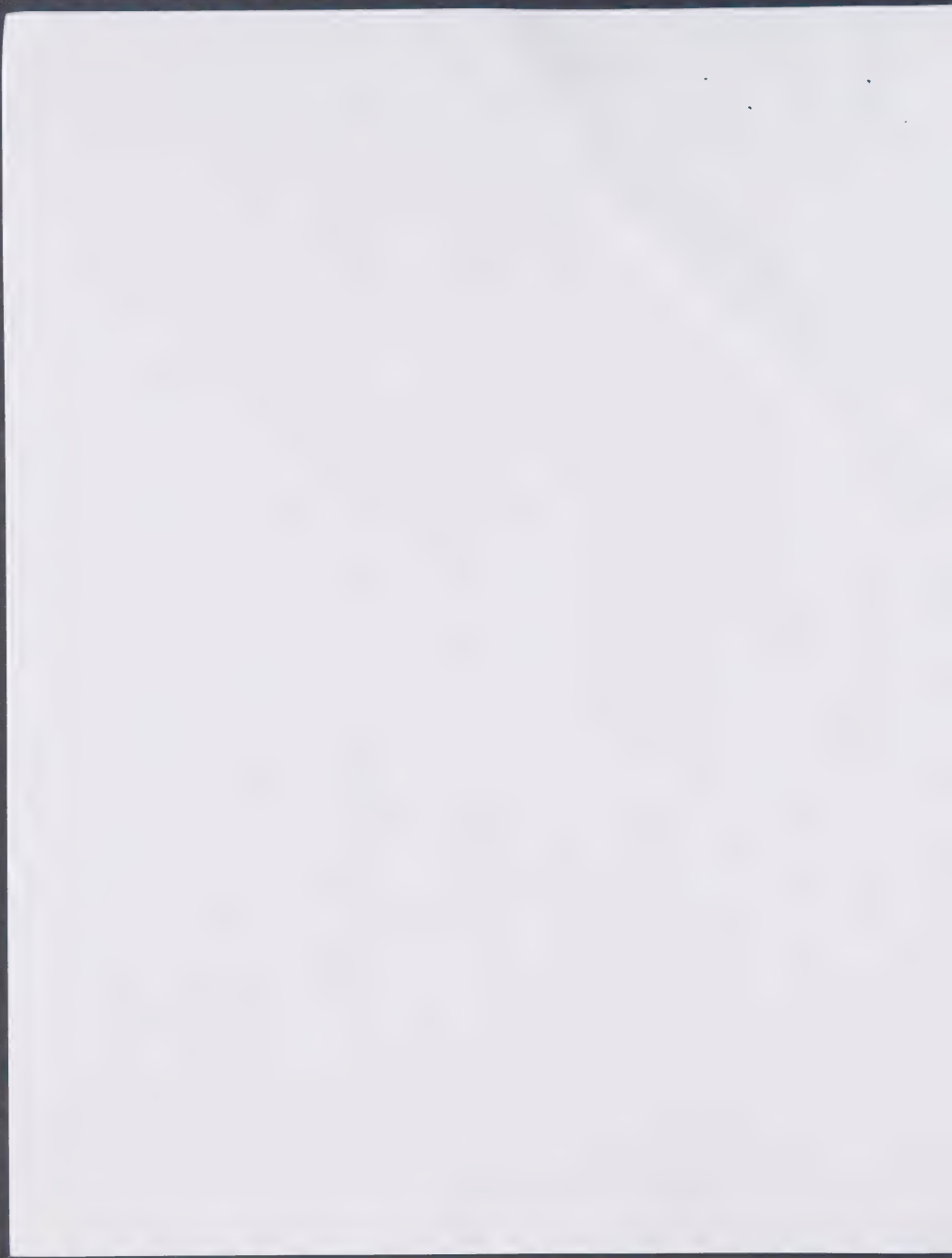


**Medical College of Wisconsin
Family House Annual Budget**

			Year 1	Year 2 3% Inflation	Year 3 3% Inflation	3 Year Total
REVENUE						
CPG Assessment & Indirect Costs 20%			130,640	134,559	138,596	403,795
Net Revenue			<u>26,128</u>	<u>26,912</u>	<u>27,719</u>	<u>80,759</u>
			<u>104,512</u>	<u>107,647</u>	<u>110,877</u>	<u>323,036</u>
EXPENSES						
Providers	% Effort					
Internal Medicine						
Dr. Schiederemayer	10%		12,000	12,360	12,731	37,091
Dr. Lamb	10%		10,700	11,021	11,352	33,073
Physician Assistant - Ann Nohl, PA	40%		24,000	24,720	25,462	74,182
Pediatrics						
Dr. Rainge	5%		5,000	5,150	5,305	15,455
Dr. Marcelle	5%		4,750	4,893	5,039	14,682
Total - Providers	70%		56,450	58,144	59,888	174,481
Staff						
RN 1	50%		18,720	19,282	19,860	57,862
Senior Clinical Assistant	50%		14,560	14,997	15,447	45,004
Patient Scheduler	100%		18,833	19,398	19,980	58,211
Billing Specialist I	100%		25,230	25,987	26,767	77,985
Total - Staff	300%		77,343	79,664	82,054	239,061
Total Salary			133,793	137,807	141,941	413,542
Fringe 24%			32,110	33,074	34,066	99,250
TOTAL Salary and Fringe			165,904	170,881	176,007	512,792
Supplies						
Medical and Office Supplies	\$6.00 Visit	\$	19,596	\$ 20,184	\$ 20,789	\$ 60,569
Telephone Costs	\$600 / Month		7,200	7,416	7,638	22,254
Lease Family House*	\$19 per sq ft		28,500	29,355	30,236	88,091
Clinic Management Fee (Mrs. Taylor)			10,000	10,000	10,000	30,000
Total Other Costs			65,296	66,955	68,664	200,914
Grand TOTAL - Expenses			231,200	237,836	244,671	713,707
Operating Loss			(126,688)	(130,188)	(133,794)	(390,670)

***Lease Family House:**

includes rent for space and furnishings, utilities (excluding phones), cleaning and maintenance, hazardous waste removal, facilities and groundskeeping, cleaning supplies, facility repairs and upkeep, property insurance, security and property tax.



Payor Mix FY 99/00

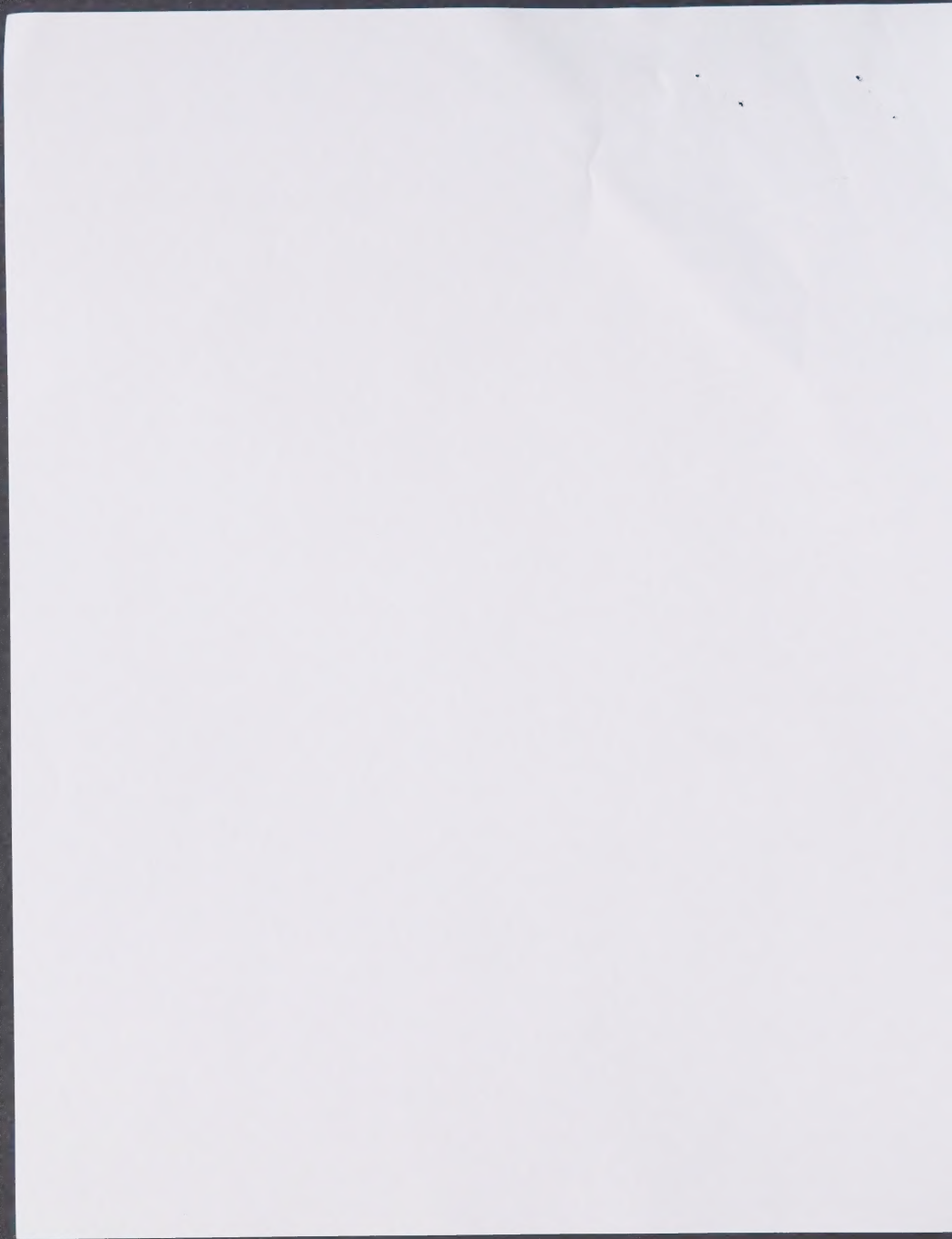
<i>FSC Category</i>	<i>Family House</i>	
<i>COMMERCIAL</i>	\$480.00	3.5%
<i>G.A.M.P.</i>	\$3,904.00	28.2%
<i>HMO COMMERCIAL</i>	\$220.00	1.6%
<i>HMO/AFDC</i>	\$1,072.00	7.7%
<i>LEGAL/OTHER</i>	\$632.00	4.6%
<i>MEDICAID</i>	\$1,448.00	10.5%
<i>MEDICARE</i>	\$690.00	5.0%
<i>PPO COMMERCIAL</i>	\$517.00	3.7%
<i>PRIMECARE COMMERCIAL</i>	\$50.00	0.4%
<i>SELF PAY/COLLECTIONS</i>	\$460.00	3.3%
<i>SELF PAY/NO INSURANCE</i>	\$4,304.00	31.1%
<i>WORKERS COMPENSATION</i>	\$60.00	0.4%
Totals	\$13,837.00	

*Data based on patient's original invoice FSC.

**FY 99/00 = YTD (July 1999-January 2000), based on posting period.

Wednesday, February 16, 2000

SMH/Access: Pcidata/Payor mix FH-8

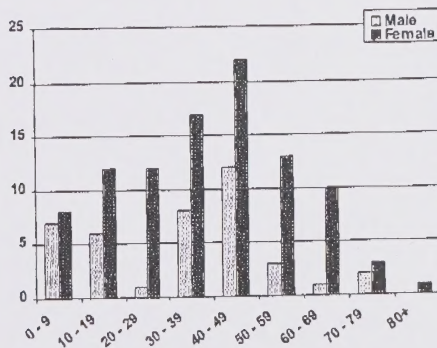
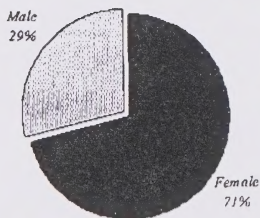


Location Patient Base FY 98/99 - 99/00

Family House

Patient Age

	0-9	10-19	20-29	30-39	40-49	50-59	60-69	70-79	80+	Totals
<i>Female</i>	8	12	12	17	22	13	10	3	1	98
<i>Male</i>	7	6	1	8	12	3	1	2	0	40
	15	18	13	25	34	16	11	5	1	138



*All patients represented have had billing activity within the current or prior fiscal year.

