

Alfred Baker Sonds

Correspondence

Organic Chemical Manufacturers
ASSOC
SOCCMA - Synthetic

QUEEN'S UNIVERSITY ARCHIVES	
LOCATOR	5095.5
BOX	6
FILE	11

FAX TRANSMITTAL SHEET

Dr. Alfred Bader
2961 North Shepard Avenue
Milwaukee, Wisconsin 53211
Telephone 414 962 5169
FAX 414 962 8322

January 17, 1995

202 289 8584

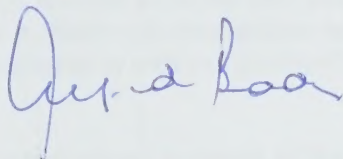
TO: Ms. Kim Fuller
SOCMA

Dear Ms. Fuller:

I met with Miss Ouelette of the Chemical Marketing Reporter in New York last Friday, and we had a pleasant hour discussing how to find sources for custom syntheses in quantities up to ten kilos. Needless to say, I told her that the very first thing I would do was look through the SOCMA directory to locate the likeliest suppliers.

All good wishes.

Sincerely,

A handwritten signature in blue ink, appearing to read "Alfred Bader". The signature is written in a cursive style with a large initial "A".



FAX**Date** 01/12/95 3:15 PM**Number of pages including cover sheet** 1**TO:** Alfred Bader
Guest-St. Mortiz**Phone** 212-755-5800
Fax Phone 202-751-2952**CC:****FROM:** Kim Fuller
Communications Manager
Synthetic Organic
Chemical Manufacturers
Association
1100 New York Avenue,
N.W., Suite 1090
Washington, D.C. 20005**Phone** 202-414-4163
Fax Phone 202-289-8584**REMARKS:** Urgent For your review Reply ASAP Please Comment

Mr. Bader— Thank you for returning my telephone call today. I was calling to alert you to a request that we had from Chemical Marketing Reporter. Helga Tilton, the Editor for Special Reports wanted to speak with you for their Custom Chemical Special Report publication which will be published in conjunction with our trade show, INFORMEX. We thought that you could tie your remarks in with her publication, to give SOCMA a little more exposure.

If you are inclined to speak to her, you can call her directly at (212) 248-4177.

Her article is about trends in american custom chemical market.

Thank you very much for your consideration. If you need to talk with me, you can reach me at the number above.

*Kim**Onelle*

FAX**Date** 01/12/95 3:15 PM**Number of pages including cover sheet** 1**TO:** Alfred Bader
Guest-St. Mortiz**Phone** 212-755-5800**Fax Phone** 212-751-2952**FROM:** Kim Fuller
Communications Manager
Synthetic Organic
Chemical Manufacturers
Association
1100 New York Avenue,
N.W., Suite 1090
Washington, D.C. 20005**Phone** 202-414-4163**Fax Phone** 202-289-8584**CC:****REMARKS:** Urgent For your review Reply ASAP Please Comment

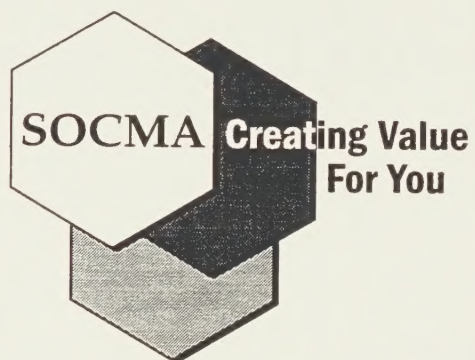
Mr. Bader— Thank you for returning my telephone call today. I was calling to alert you to a request that we had from Chemical Marketing Reporter. Helga Tilton, the Editor for Special Reports wanted to speak with you for their Custom Chemical Special Report publication which will be published in conjunction with our trade show, INFORMEX. We thought that you could tie your remarks in with her publication, to give SOCMA a little more exposure.

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Kim



INFORMATION PACKET

**(includes agenda, educational session backgrounder,
speaker bios, map and attendee list)**

**Nashville Convention Center
Nashville, Tennessee
February 21-23, 1995**

Sponsored by the Synthetic Organic Chemical Manufacturers Association



TABLE OF CONTENTS

INFORMEX Agenda

Educational Session Backgrounder

Speakers' Biographies

Map of Convention Center

Door Prize Information

Attendee List

INFORMEX '96

March Luncheon Notice

SOCMA 1995 Calendar



INFORMEX '95 Schedule of Events



Tuesday, February 21, 1995

- 8:00 a.m. - 5:00 p.m. Exhibitor Set-up (*Exhibit Hall*)
8:00 a.m. - 5:00 p.m. Attendee and Exhibitor Registration (*Exhibit Hall*)
11:00 a.m. - 12:30 p.m. **"The Dynamics of Trade Show Selling"**
Dr. Allen Konopacki President, InComm Center for Research and Sales Training (*Convention Center Rooms 205 & 206*)
1:30 p.m. - 3:30 p.m. Responsible Care® Forum, **"Responsible Care® : Becoming a Preferred Supplier and Enhancing the Link to the Customer;" "Responsible Care® and its Benefits for the Smaller Company;"** and, **"Achieving Outstanding Customer Service through Product Stewardship"**
(*Convention Center Rooms 205 & 206*)
3:30 p.m. - 5:15 p.m. Commercial Development Forum: **"Rethinking the Innovative Process: Doing it Better, Quicker and Smarter"**
(*Convention Center Rooms 205 & 206*)
5:30 p.m. - 6:30 p.m. Keynote Address: **"The Role of a Niche Company in Custom Manufacturing"**
Alfred Bader, Former Chairman, Sigma-Aldrich Chemical
(*Convention Center Rooms 205 & 206*)
6:30 p.m. - 8:00 p.m. Welcome Reception (*Stouffer Hotel Ballroom*)

Wednesday, February 22, 1995

- 7:30 a.m. - 5:00 p.m. Attendee and Exhibitor Registration (*Exhibit Hall*)
7:30 a.m. - 9:00 a.m. Continental Breakfast (*Convention Center Rooms 205 & 206*)
9:00 a.m. Ribbon-cutting Ceremony with **Dan Quayle** (*Exhibit Hall*)
9:10 a.m. Exhibits Open
12:00 p.m. - 2:00 p.m. Lunch in Exhibit Hall
5:00 p.m. - 6:30 p.m. Networking Reception (*Stouffer Hotel Ballroom*)

Thursday, February 23, 1995

- 7:30 a.m. - 12:00 p.m. Attendee and Exhibitor Registration (*Exhibit Hall*)
8:00 a.m. - 9:00 a.m. Bonus Breakfast Session: **"Creative Problem Solving - Turning Problems into Opportunities"**
Ann McGee-Cooper, President, Ann McGee-Cooper & Associates
(*Stouffer Hotel Ballroom*)
9:00 a.m. Exhibits Open
12:00 p.m. - 2:00 p.m. Lunch in Exhibit Hall
2:30 p.m. Door Prize Drawing (*Exhibit Hall*)
3:00 p.m. Exhibits Closed
3:00 p.m. - 9:00 p.m. Exhibits Breakdown



Don't Miss The **INFORMEX '95** Educational Forum

Tuesday, February 21

All sessions at the
Nashville Convention Center

Schedule of Events

1:30pm—3:30pm

RESPONSIBLE CARE® FORUM

**"Becoming a Preferred
Supplier & Enhancing
the Link to the Customer"**

*John Fisher,
Sachem, Inc.*

**"Achieving Outstanding Customer
Service through Product
Stewardship"**

*Dave Hammond,
Occidental Chemical Corporation*

**"Responsible Care® and its
Benefits for the Smaller
Company"**

*Keith Ford
Boehme Filatex, Inc.*

continued on back



COMMERCIAL
DEVELOPMENT
ASSOCIATION

Don't Miss The INFORMEX '95 Educational Forum

All sessions at the Nashville Convention Center

3:45pm-5:15pm **"COMMERCIAL DEVELOPMENT FORUM
Rethinking the Innovation Process:
Doing It Better, Quicker, & Smarter"**

1. Concept Identification & Screening

Scott Borst, Angus Chemical Co.

- Idea Generation
- Framing the Idea
- Preliminary Screening

**2. Business Opportunity
Analysis & Staffing**

*Alan Dankwerth
S.C. Johnson Polymer*

- In-depth Analysis
- Sponsorship
- Choosing Personnel
- Funding

3. The Action Plan

*Norm Christopher,
Lubrizol Performance Products Co.*

- Monitoring
- Revalidating the Concept

5:30pm-6:30pm **KEYNOTE ADDRESS
The Role of the Niche Company
in Customer Manufacturing**
*Alfred Bader, Former Chairman
Sigma-Aldrich Chemical*



Speaker Biographies

Alfred Robert Bader

Mr. Bader went to England in 1938 to escape from the Nazis in his native Austria. In 1940 he was interned by the British government and sent as a prisoner of war to Canada. After his release in 1941 he studied chemistry at Queen's University in Kingston, Ontario and later received his Ph.D. from Harvard. His numerous publications and patents deal with his work in organic chemistry and the fine arts.

Mr. Bader founded Aldrich Chemical Company which, in August 1975, merged to form Sigma-Aldrich Chemical Corporation.

Scott W. Borst

Mr. Borst has been involved with different facets of the commercial development process for close to ten years. His professional background includes responsibilities as a Product Development Manager, International Sales Manager, Commercial Development Manager, and Business Director. Mr. Borst is currently the Marketing Director of Derivatives and Biocides for ANGUS Chemical Company. In addition to managing the day-to-day business of ANGUS, he has primary responsibility for developing new markets with existing technology.

Mr. Borst received his M.B.A. degree from Indiana State University and his Bachelor of Science degree in Chemistry from Indiana University.

He is active member of the Commercial Development Association, currently residing on its Board of Directors. He is also a member of the product Development Management Association and the National Paint and Coatings Association.

Carol A. Cooper

Dr. Cooper is currently Senior Consultant with the Corporate Strategic Planning Group of Miles Inc. She is part of a small, hand-picked group that functions as internal consultants to the various Miles business units across North America working with them on a variety of projects. Dr. Cooper joined Miles (formerly Mobay) in 1979 as a New Venture Analyst and since then her responsibilities have ranged from managing the sales of Mobay's domestically produced organic chemicals to screening and evaluating new business opportunities.

Having been an active member of the Commercial Development Association for many years, Cooper is currently President of the Association. Most recently she was involved in the establishment of a not-for-profit Educational Foundation for the Association.

Dr. Cooper earned a Ph.D. in Chemistry from Wayne State University and an MBA from the University of Pennsylvania.

F. Norman Christopher

Mr. Christopher is currently Managing Director for the Business Development Division of The Lubrizol Corporation, whose primary responsibility is to develop and grow new specialty chemical businesses for the corporation. He has 25 years of sales, marketing, commercial development and general management experience in various sectors of the chemical industry.

Alan J. Dankwerth

Mr. Dankwerth is Director of Commercial Development (worldwide) for SC Johnson Polymer and is responsible for new businesses, technologies and global strategic planning. He previously managed the marketing of polymers into the graphic arts industry. In addition, he teaches business and management outreach at the University of Wisconsin. His professional affiliations include the Commercial Development Association, where he serves as a Director, and the Planning Forum.

Mr. Dankwerth received his B.S. in Chemistry from New York University and his M.B.A. in Marketing Management from Pace University.

E. Keith Ford

Mr. Ford is Manager of Environmental and Regulatory Affairs for Boehme Filatex. His responsibilities include managing safety and regulatory issues for all sites and overseeing the quality assurance programs. He is in charge of all permitting, environmental and safety reporting and sets corporate policy on all regulatory issues.

Beginning his career as an Environmental Chemist at Milliken Chemical, Mr. Ford was responsible for plant environmental and safety compliance. He worked at Blackman Uhler from 1985 to 1988 as an Environmental Engineer and was responsible for ensuring compliance with all permits and safety requirements. In 1989 he joined Sandoz Chemicals Corp. as an Environmental Chemist and was in charge of product safety work for business groups within Sandoz.

A member of SOCMA's Responsible Care® Committee since 1991, Mr. Ford has been Vice Chair since 1994. He received his B.S. in Biochemistry from Mississippi State University.

John L. Fisher

Mr. Fisher is currently the Manager of Regulations and Responsible Care for SACHEM located in Austin and Cleburne, TX. He started his career at E.I. DuPont at the Belle, WV site in 1979 and later transferred to DuPont's LaPorte, TX site. While with DuPont, Mr. Fisher held various supervisory roles in the operations, mechanical, safety and health areas.

Mr. Fisher graduated from Marshall University with a business degree in 1975. He is active in many community environmental projects such as the Texas Watch Watershed Monitoring project.

David R. Hammond

Mr. Hammond is corporate Product Stewardship Code Manager for Occidental Chemical Corporation. At OxyChem, he is responsible for the implementation of the Responsible Care® initiative's Product Stewardship Code. Additionally, he manages the corporation's toxicology and product assessment functions. Previously he has held management positions with OxyChem in marketing, purchasing, commercial development and finance.

Mr. Hammond is a member of a number of industry trade association committees. With SOCMA he is a member of the Responsible Care® and Mutual Assistance Committees and Chairs the Product Stewardship Code Subcommittee.

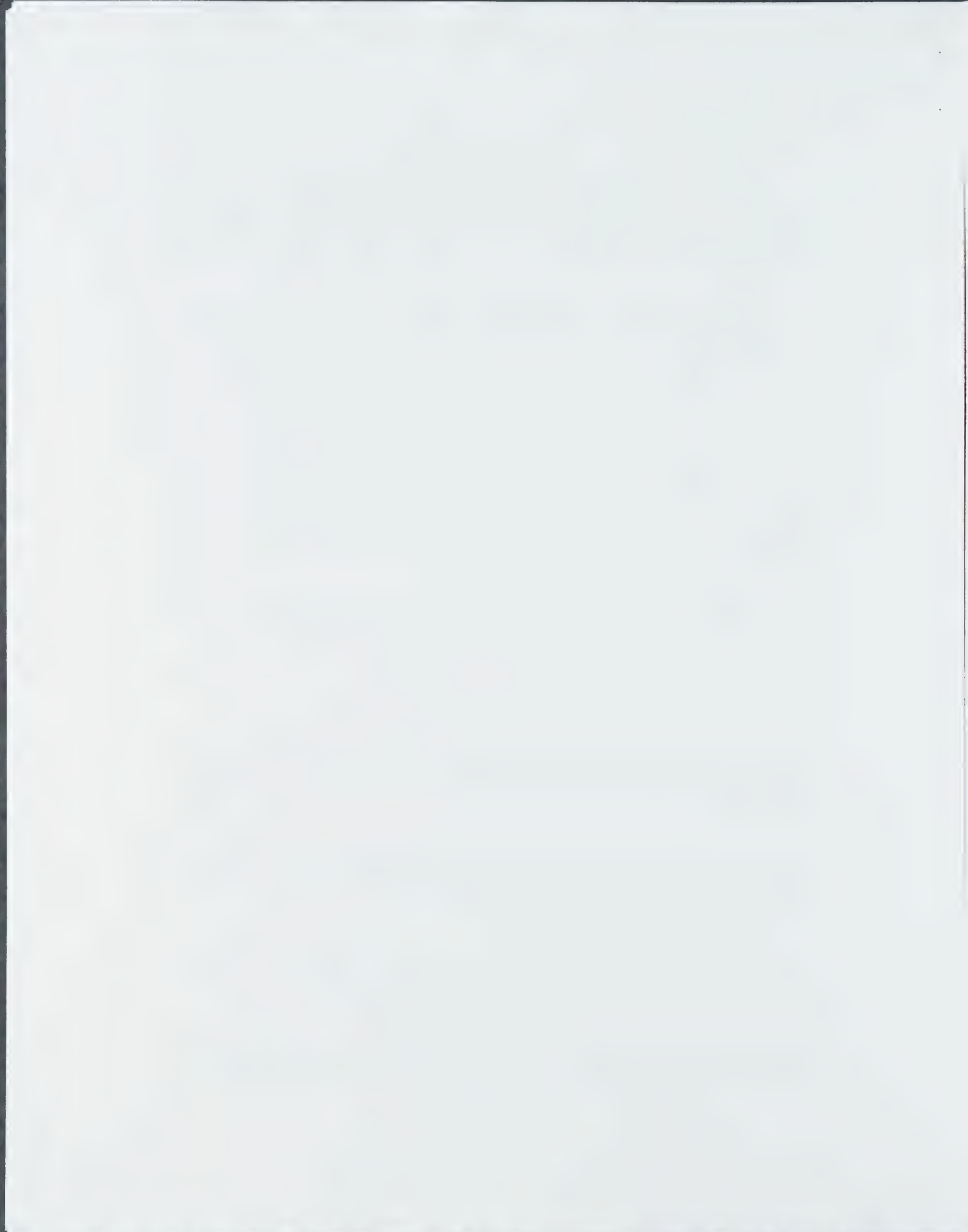
Dan Quayle

Former Vice President Dan Quayle is Chairman of the Competitiveness Center of the Hudson Institute. The Center is a non-partisan, educational institution founded in March, 1993, to help America meet the challenge of global competition, now and into the next century.

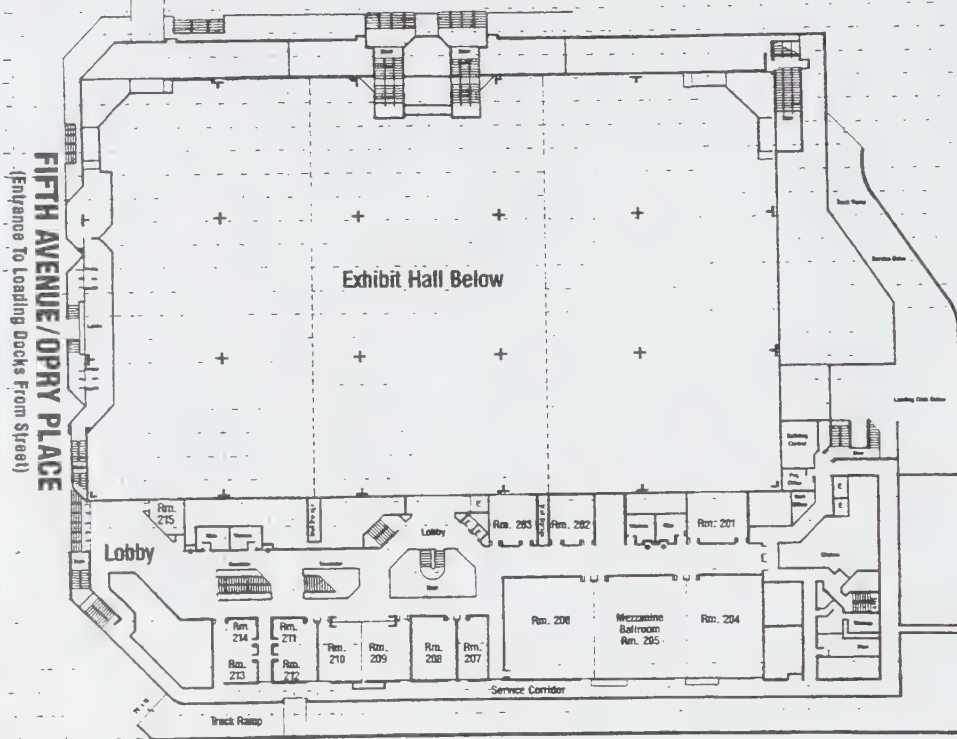
As the 44th Vice President of the United States, Mr. Quayle served as President of the United States Senate. He was also a statutory member of the National Security Council, the first Chairman of the National Space Council and head of the Council on Competitiveness, a post he held throughout his term.

Mr. Quayle's public service began in 1971 as an investigator for the Consumer Protection Division of the Indiana Attorney General's Office. Later that year, he became an Administrative Assistant to Governor Edgar Whitcomb. From 1973 to 1974, he was Director of the Inheritance Tax Division of the Indiana Department of Revenue.

In 1976, Mr. Quayle was elected to Congress from Indiana's Fourth Congressional District, defeating an eight-term incumbent Democrat. He was reelected to the seat in 1978 with the greatest percentage margin achieved to that date in the northeast Indiana district.



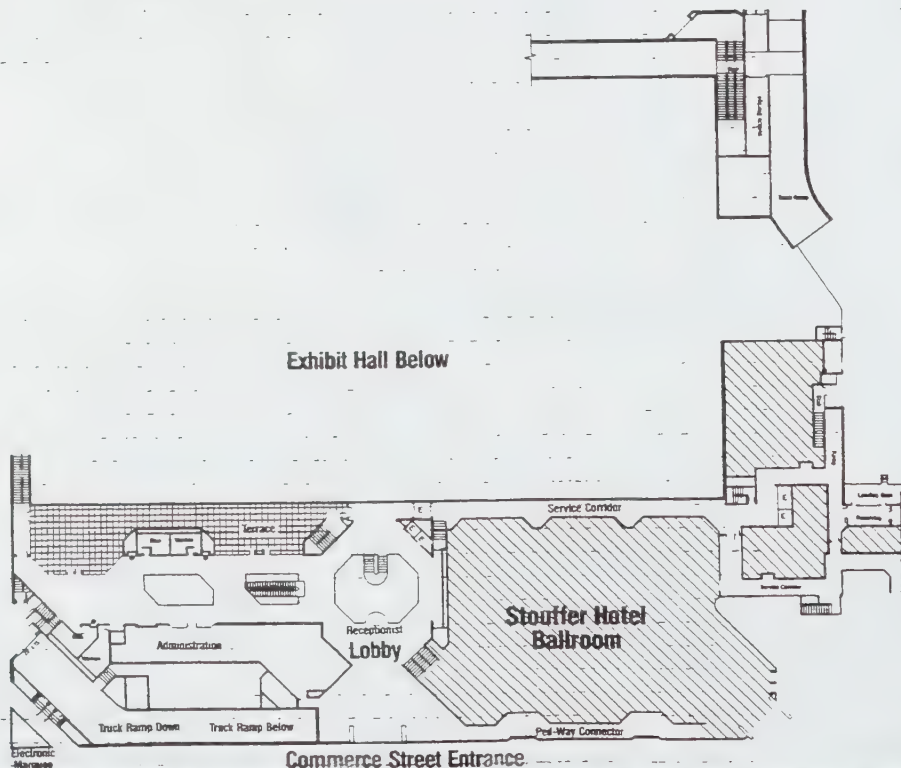
LEVEL TWO



Room	Dimension	Total Square Feet	Ceiling Height	Theater	Classroom	Reception	Hangar	Hollow Square
201	31'x18'	558	10'-8"	62	46	154	80	48
202	27'x31'	879	10'-8"	64	48	158	82	50
203	29'x31'	909	10'-8"	64	48	158	82	50
204	48'x65'	3,120	15'-0"	396	230	430	236	134
205	61'x65'	3,965	15'-0"	396	234	434	238	136
206	41'x65'	2,665	15'-0"	304	184	334	184	102
204-5	100'x65'	6,500	15'-0"	900	484	1,009	520	290
205-6	122'x65'	7,930	15'-0"	1,008	528	1,113	608	334
204-6	170'x65'	10,950	15'-0"	1,404	748	1,568	824	450
207	19'x40'	760	10'-8"	74	52	112	60	34
208	29'x40'	1,160	10'-8"	122	72	149	86	48
209	29'x40'	1,129	10'-8"	122	72	149	86	48
210	29'x40'	1,127	10'-8"	122	72	149	86	48
209-10	18'x40'	720	10'-8"	74	52	112	60	34
211	29'x20'	580	10'-8"	43	24	53	32	18
212	29'x20'	576	10'-8"	44	24	53	32	18
211-12	29'x40'	1,124	10'-8"	107	64	146	84	46
213	29'x20'	568	10'-8"	43	24	53	32	18
214	29'x20'	543	10'-8"	44	24	53	32	18
213-14	29'x40'	1,111	10'-8"	107	64	146	84	46
215	See Plan	399	10'-8"	21	16	30	14	8

Room	Total Square Feet	Ceiling Height	Booth 8x8	Booth 10x10	Booth 10x10
204	3,120	15'-0"	24	22	20
205	3,965	15'-0"	31	27	21
206	3,847	15'-0"	31	27	21
204.5	7,065	15'-0"	61	47	41
205-6	7,712	15'-0"	62	48	42
204-6	10,912	15'-0"	88	64	62
West Exhibit Hall	39,930	17'-0"	340	280	230
Center Exhibit Hall	48,775	17'-0"	340	280	230
East Exhibit Hall	29,450	17'-0"	340	280	230
Center & West Hall	78,225	17'-0"	679	560	461
Center & East Hall	78,225	17'-0"	675	540	432
Total Exhibit Hall	118,675	17'-0"	960	765	615
Exhibit Hall Storage 1	2,205				
Exhibit Hall Storage 2	2,411				
Exhibit Hall Storage 3	1,354				

LEVEL THREE





NASHVILLE
CONVENTION CENTER

601 Commerce Street, Nashville, TN 37203 • 615-742-2000 • FAX: 615-742-2014

Revision Date: 6/93

Fabulous Door Prizes

To register to win the Olympic jackets and golf shirts as well as other door prizes:

- * Complete the 2-minute JNFORMEX computerized survey located in booths 240 and 242
- * Drop your validated card into the ticket tumbler located in the center aisle

Good Luck!

Door prize drawing at 2:30 p.m.
on Thursday, February 23



1995 INFORMEX EXHIBITORS

As of 2/16/95

AAI

Martin S. Hunicutt

Abbott Laboratories

Darrell Baginski

Aceto Corporation

Gary J. Conte

Aerojet

David D. Woodman

Air Products & Chemicals, Inc.

Andrea H. Frisch

Albemarle Corporation

John McChesney
Judy Stamper

AlliedSignal

Karen Apperson
Leigh Bolt

Altus Biologics, Incorporated

Jim Lalonde
Peter Lanciano

Ameribrom, Inc.

Ilan Elkan

Ameriport, Inc.

Gennady Rogovsky
Irina Shevchuk

Asahi Glass America, Inc.

Jian Ma

Austin Chemical Company, Incorporated

Michael S. Phillips
Pascal Tuchmuntz
Pierre Francois Bouvier

BACHEM Bioscience, Inc.

Catherine Scandone

Baker Performance Chemicals Inc.

Robert O. Stearns

Biddle Sawyer Corporation

William G. Thonack

Blackman-Uhler Chemical Company

Jeter J. Starnes

Boehringer Ingelheim Kg.

Ernst Gunther

Borregaard Fine Chemicals A. S.

Pal Romberg

Boulder Scientific Company

John M. Birmingham

CM Chemical Products, Inc.

Werner Krauss
Margrit Martin

CPhI

Astrid Ventevogel

CT Specialties Corporation

Melvin E. Miller

Cabot Corporation

Robert E. Kerper, Jr.

Calgene Chemical

Edward J. Trauth

Callaway Chemical Company

Joseph M. Sandri

1995 INFORMEX EXHIBITORS

As of 2/16/95

Cambrex Corporation

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Susan Z. Poff
Stuart E. Needleman

Cambrex Limited

Claes Glassell
Monika Lekander
Paolo Russolo

CarboGen Laboratories AG

Beer Dieter

Carbotek, Incorporated

Christian W. Knudsen

Catalytica Fine Chemicals

Dale Hartough

Cedar Chemical Corporation

Geoffrey L. Pratt

Celgene Corporation

John D. Peck

Charkit Chemical Corporation

Charles A. Hinnant

ChemBridge Corporation

Eugene F. Vaisberg

ChemDesign Corporation

George V. Austin, II
Eckhard Muhlhauser

Chemi Spa

Francesco Autuori

Chemical & Engineering News

John Lucas

Chemical Manufacturers Association

Tim Butters

Chemical Marketing Reporter

Robert L. Yocom

Chemical Week Magazine

Elizabeth Katz

Chemicals Incorporated

Ashok K. Moza

Chemie Linz North America, Inc.

David A. Doles

Chemsyn Science Laboratories

Robert J. Ostler

Chiral Technologies, Inc.

James Cochran

Chiroscience Limited

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Joe Carey

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Claude E. Clark

Conatus Corporation

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Harry Zafran

Dakota Gasification Company

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Anthony Delprete

Degussa Corporation Chemical Group

Karl H. Griessmann
Raimund Pieter

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Noel Richard

Diaz Chemical Corporation

Stanley J. Chiras

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Dishman

Pharmaceuticals&Chemicals PVT.

Bina Ramani

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Kenny Soejoto

EMS Dottikon AG

August Hochrainer

Eastman Fine Chemicals

Jan Stokes
James Sales

Elf Atochem North America

Theresa Wallace

Esprit Chemical Company

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Chuck Hinton

Evode-Tanner Industries

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F.I.S. Fabbrica Italiana Sintetici S.p.A

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John Cochran

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Findett Corporation

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Patrick Bigot

GE Specialty Chemicals

Kief Hess

GFS Chemicals, Inc.

J. Steel Hutchinson

The GNI Group

Jeff Baker

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Generichem Corporation
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Thomas Slater

Girindus Corporation
M. Stacey Thomson

Grant Chemical Division
Ron McLemore

Great Lakes Chemical Corporation
Peter J. Balling
Ron R. Cox

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Daniel Mercadier

Hickson Danchem Corporation
R. Lee Wayland, Jr.
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Hilton Davis Company
Paul J. Schmidt

Hoechst Celanese Corporation
Christine Miles

Hokko Chemical Industry Co., Ltd.
Akio Suzuki

Hovione S.A.
Guy Villax

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Division**
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Brian O'Sullivan

Hydrite Chemical Co.
Charles Terry

IMS Global Services
Harvey Benson

INSPEC Group plc
Rob Cracknell

ISP Fine Chemicals, Inc.
Jon M. Amdursky

InChem Corporation
Joseph G. Mancini
Ken Schofield

Interchem Corporation
Arnaud Eman
Robert Golle
Roland Lau
Hargovind Rathore
Bruno Stockhem

1995 INFORMEX EXHIBITORS

As of 2/16/95

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Inc.**

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James River Specialty Chemicals

Jim Dyches

Jarchem Industries, Inc.

Stephen Winer

Johnson Matthey

Geroge B. Cominsky

K-I Chemical U.S.A. Incorporated

Yutaka Oishi

KMCO, Inc.

David Layton

KMTEX

Roberto J. Fernandez

Kemira Agro Oy

Ulf Bjorkquist
Risto Keranen

King's Laboratory, Inc.

Al Montgomery

Lancaster Synthesis, Inc.

Woody Fischbach

Laporte Organics

Matthew Colomb

Lobeco Products, Inc.

John M. Meeks

Lomac, Inc.

Richard E. DelGiorno

Lonza Incorporated

Raimund Miller

MFG Chemical, Inc.

J. Woodson Mader

MacFarlan Smith Ltd.

Norman Ellis

Miles, Inc./Bayer

George Austin
Mary Calisto
Mary Greenway
Hans-George Schmitt

Mitchell Cotts Chemicals Ltd.

Malcolm Taylor

**Mitsubishi International
Corporation**

Megumi Taniguchi
Michael Staff

**Molecular Separation Laboratories,
Inc.**

John R. Palmer

Morflex, Inc.

Alan C. Pryzgod

Morre-Tec Industries, Inc.

George F. Burdick, Jr.

Morton International, Inc.

George Medding

NIPA Hardwicke Inc.

Robert W. Titus

Nagase Chemicals, Ltd.

Ken Sato

Nagase Fine Chemicals

Kazmasa Ohba

1995 INFORMEX EXHIBITORS

As of 2/16/95

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James Dobson

Newport Data Associates
Jean Hoffman

Newport Synthesis Limited
Neil Walker

Noramco, Incorporated
Daniel E. Aultz

Nova Molecular Technologies, Inc.
Michael Clumpner

The NutraSweet Company
Andrew Pauls
Sunil Srivastava

Optima Chemicals, Incorporated
Steven K. McDonald

Oregon Freeze Dry, Incorporated
Jim Baglien

Ortec, Incorporated
Louis Steed

Oxford Asymmetry Ltd
Eva-Lotta Allan

P.C.A.S.
Beruard Goyau
Andre Galigne

PCR, Inc.
Diana McMillan

PPG Industries, Incorporated
Patrick Kelly

PROCOS SpA
Riccardo Marzagora

PYOSA, S.A. DE C.V.
Jesus Cantu

Parish Chemical Company
Vance A. Lyon

Performance Chemicals
Ken Walford

Phillips Petroleum Company
Ron Nikkel

Pierce Chemical Company
Katherine Brennan

Pisgah Labs, Incorporated
Roger Frisbee

Pressure Chemical Company
Robert Dollinger

Pro Cyte Corporation
Jim Thomas

ProChem Chemicals Incorporated
Wayne C. Smith

Quality Chemicals Incorporated
Bill Arnold
Mike Chew
Jack Pagendarm

Quest Separation Technologies, Inc.
Elizabeth A. Ruth

R.S.A. Corporation
Stephanie Weber

R.W. Greeff & Co., Inc.
G. Peter Filipiak

Raschig Corporation
Ed Donohoe

1995 INFORMEX EXHIBITORS

As of 2/16/95

Recordati Corporation

James Alexander

Regis Technologies

Glenn Norley

Rhone-Poulenc Inc.

Lionel O. Wells

Ricerca, Incorporated

John A. Resetar
Walter E. Stalzer

Richman Chemical Incorporated

Edward Richman, Ph.D.

Ruetgers-Nease Corporation

John C. Wetzel

S.S.T. Corporation

Dwight E. Raff, II
Art Fabian

SACHEM, Incorporated

Chris Hale

SAF Bulk Chemicals

Greg Hahn

SKW Chemicals

Karl Zirzow

SNPE North America, Incorporated

Daniel M. Slick
Bernard Roussel

SYNKEM

Dominique Boucher

Schott Process Systems

John J. Jaworski

Sekhsaria Chemicals LTD.

Autar Gantu
N. Chodankar

Sepracor Incorporated

Roger B. Pettman

Seres Laboratories, Incorporated

Kathryn M. MacLeod

Silar Laboratories, Division Wright Corp.

Jim C. Barker

Sipsy Chemical Company

James R. Bruno

Sithean Corporation

Paul R. Harris

Sloss Industries Corporation

David R. Minchin

Solvay Interox

David Karohl

Solvay Performance Chemicals

Rudi Feist

Sugai America, Incorporated

Sam Noma

Sulzer Chemtech

Nick P. Wynn

Sybron Chemicals Incorporated

Gary Dowell

SynTec GmbH

Andreas M. Richter

Synthetech, Incorporated

M. Sreenivasan

1995 INFORMEX EXHIBITORS

As of 2/16/95

TCI America

Wynne Perryman

**Tennessee Valley Performance
Products**

Frank S. LaMonica

Thomas Swan & Company, Ltd.

Bryan Davies

Torcan-Delmar

Jan Oudenes

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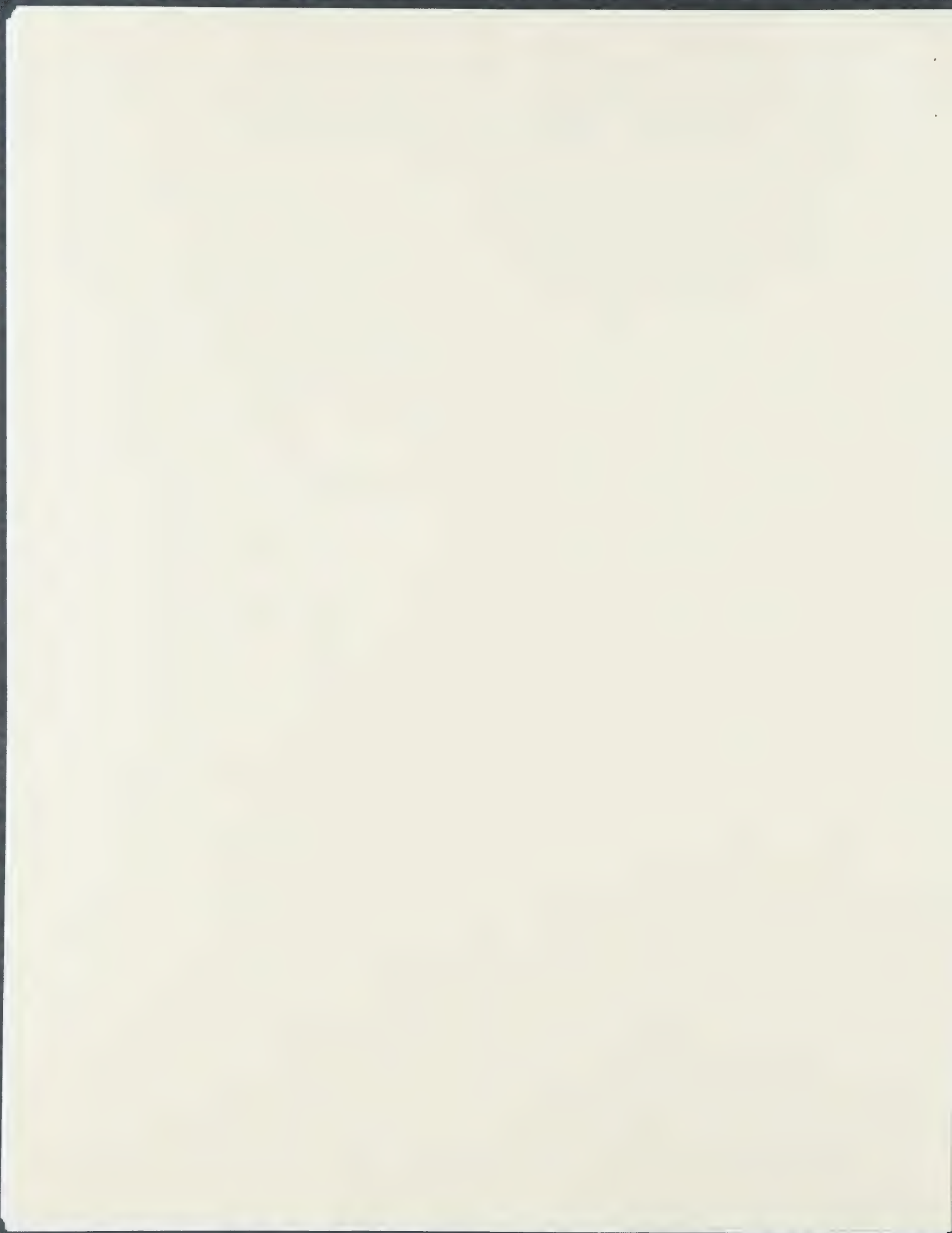
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Sumitomo Chemical America, Incorporated

Takayukii Higashii
Kazuyoshi Osako
Paul Oyama
Mariam R. Oyama

Summit Specialty Chemicals Corporation

Jeffrey J. Slocum

Sun Chemical Corporation

Richard Gulick
Peter Prew
Stephen Schmidt

Sybron Chemicals Incorporated

Robert Copeland
Jefre Millwood

Syntex Agribusiness, Incorporated

Patrick J. Lee

T&G Associates

Wim Heusdens
Michelle Wolfson

TCI America

Masatoshi Isono

Takasago International Corporation

Clay Hamby
Shiro Takemasa

Technology Catalyst

Ajay Rastogi

Tennessee Valley Performance Products

Banister R. Bailey

TereCon Corporation

Joseph Concordia
Terry Concordia

The C.P. Hall Company

Randy Kobat

The GNI Group

Gary Blankenship
Rick Cochrane
Christina Ell
Keith Nathan
Cliff Rademaker
Carl Rush
David A. Swallow

The NutraSweet Company

Ron Bray
Thomas Brinkley
Jim Clark
Mike Cleary
Bob Cornick
Scott Jenkins
Mark Johnson
David Pantaleone
Larry Sorich
Steven P. Townshend
Mike Trione

The Upjohn Company

Kenneth F. Ball
Robert V. Costello
Jeffery W. Frazier
Klaus D. Schumacher
Raymond Sortman

Thomas Swan & Company, Ltd.

Nate Feinman
Dai Hayward

Tiefenbacher

Gerhard Schneider

1995 INFORMEX ATTENDEES As of 2/15/95

Tomah Products, Incorporated

Stuart Auerbach
Thomas J. Daly

Tosoh U.S.A. Incorporated

Akira Nakanishi
Richard Stockel
Hiro Uchida

Tribble & Richardson, Inc.

Roger Morse
Anita Stevens

UGARIT chimie

Jean D. Hine

UOP

William M. Baumann

Union Carbide Corporation

Gary W. Childers

Uniroyal Chemical Company, Inc.

Alex Dzialo

VIS FARMACEUTICI S.p.A.

Paolo Romagnoli

Valent USA Corporation

Lawrence Coburn - Eleanor
Coburn

**VanDeMark Chemical Company,
Inc.**

James W. Cheasty
Robert Liguori
David McNulty

Vertex Pharmaceuticals Inc.

David Rosa
Alfred Vaz

Vinchem, Inc.

Paul F. Ursino
Vincent P. Ursino, Sr.

W. M. Barr & Company, Inc.

Ned Boyer
Charles Glover
Tom Herd
Tony Mauro
Wesley Tilmon

Wacker Chemicals (USA), Inc.

Hans Pommerening, Ph.D.

Wiley Organics, Inc.

Bill Betz
Jack Etheridge
Jane Etheridge

Wyeth Ayerst

Christina Ayllon
Harald Fechner

Yokkaichi Chemical Industries, Ltd.

Haruo Morita

Zambon Group S.p.A.

Laura Coppi

Zeeland Chemicals, Inc.

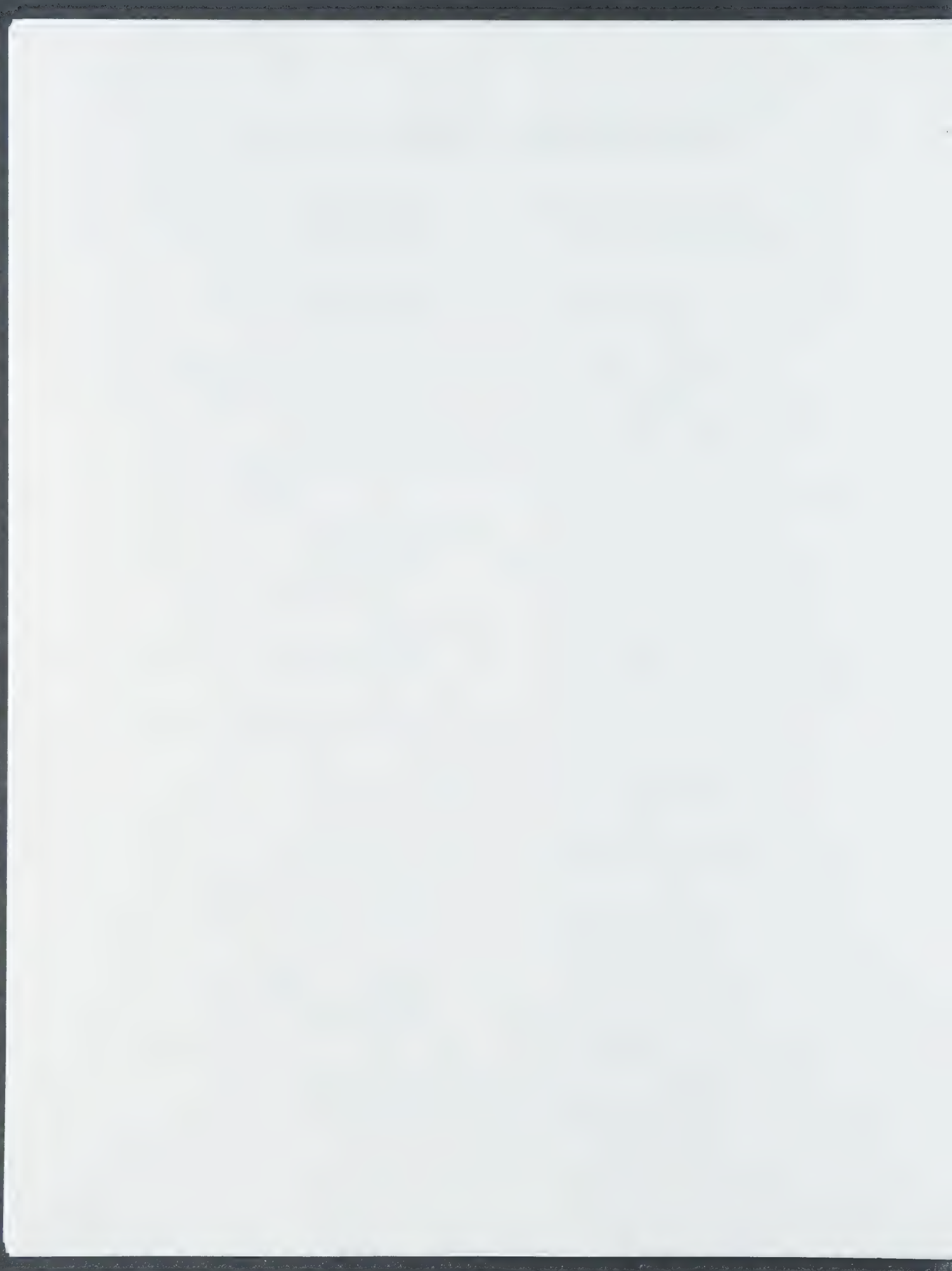
James K. Datson
James Davis
Robert Parlman

Zeneca Inc.

Donald J. Gosciniak
Francis G. Maloney

INDIVIDUALS

Darrel Campbell
William Higgins



ONE WORLD. ONE INFORMEX.

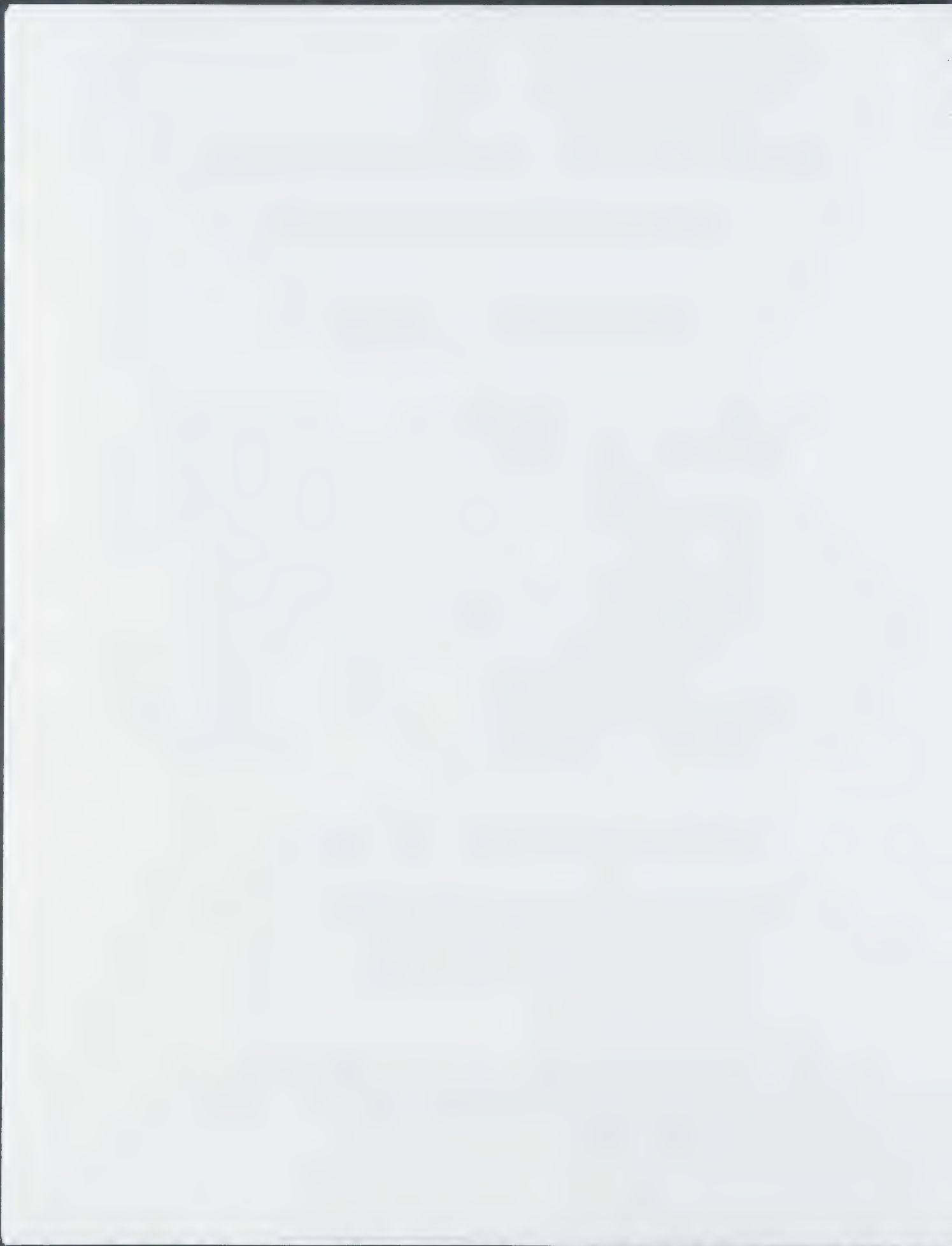
INFORMEX '96

JANUARY 29-31



**ERNEST N. MORIAL
CONVENTION CENTER
NEW ORLEANS, LA**

*EXHIBITORS: RESERVE YOUR 1996 BOOTHS
STARTING THURSDAY, FEBRUARY 23, IN THE
REGISTRATION AREA.*



SOCMA's MARCH LUNCHEON

*"The Separation of Cytec
Industries from American Cyanamid"*

*Darryl Fry
Chairman, President & CEO
Cytec Industries*

**THURSDAY, MARCH 9
GRAND HYATT NEW YORK
NOON - 2:00**

(see other side for registration details)



SOCMA MARCH LUNCHEON REGISTRATION FORM

THURSDAY, MARCH 9, 1995

Reception: Noon - 12:30 p.m.

Lunch: 12:30 - 1:30 p.m.

Speaker: 1:30 - 2:00 p.m.

GRAND HYATT NEW YORK

Park Avenue at Grand Central Station

New York, New York 10017

(212) 883-1234

Please register the following individuals:

Name: _____ Title: _____ Badge Name: _____

Name: _____ Title: _____ Badge Name: _____

Company: _____ Telephone: _____ Fax: _____

Address: _____

Guest Name: _____ Company: _____ Badge Name: _____

Registration fees for the luncheon are:

	PAID IN ADVANCE	AT DOOR
MEMBERS:	\$55	\$65
NON-MEMBERS:	\$70	\$80

Check is enclosed

Pay at the door

MasterCard/Visa

American Express

Expiration Date: _____ Card Number: _____

Print Name as it appears on card: _____

Card Holder's Signature: _____

LOCATION:

The Grand Hyatt is located in Midtown Manhattan between Lexington and Park Avenue at E. 42nd Street.

ACCOMMODATIONS:

If you require accommodations at the Grand Hyatt New York, please call the hotel directly at (212) 883-1234 by **February 15** and mention the SOCMA meeting to receive the preferential rate of \$175 single/double.

CANCELLATION POLICY:

For cancellations received by **March 2**, a full refund will be made. To cancel, you must call SOCMA and receive a cancellation number. **No refunds or invoice adjustments will be made for cancellations received after March 2, 1995.**

2 EASY WAYS TO REGISTER:

MAIL FORM WITH PAYMENT TO:

SOCMA

P.O. Box 79106

Baltimore, MD 21279-0106

FAX:

(202) 289-8584

Attn: Amanda Frederick

**PLEASE MAKE ALL CHECKS PAYABLE TO SOCMA*

Questions ??? Call Amanda Frederick at (202) 414-4188



Look What's Planned at SOCMA in '95!

March 1

Health, Safety & Environment Forum ❖ Capitol Hill Club ❖ Washington, D.C.

March 9

"March Luncheon" ❖ Grand Hyatt ❖ New York City

April 4

TSCA Compliance Fundamentals Workshop ❖ Hotel Sofitel ❖ Houston, Texas

May 7-10

"Annual Meeting" ❖ Hilton Resort ❖ Hilton Head, South Carolina

June 15

"Networking Reception" ❖ Hotel TBA ❖ Newark, New Jersey

November 9

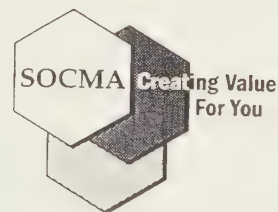
"Houston Membership Meeting" ❖ Ritz-Carlton ❖ Houston, Texas

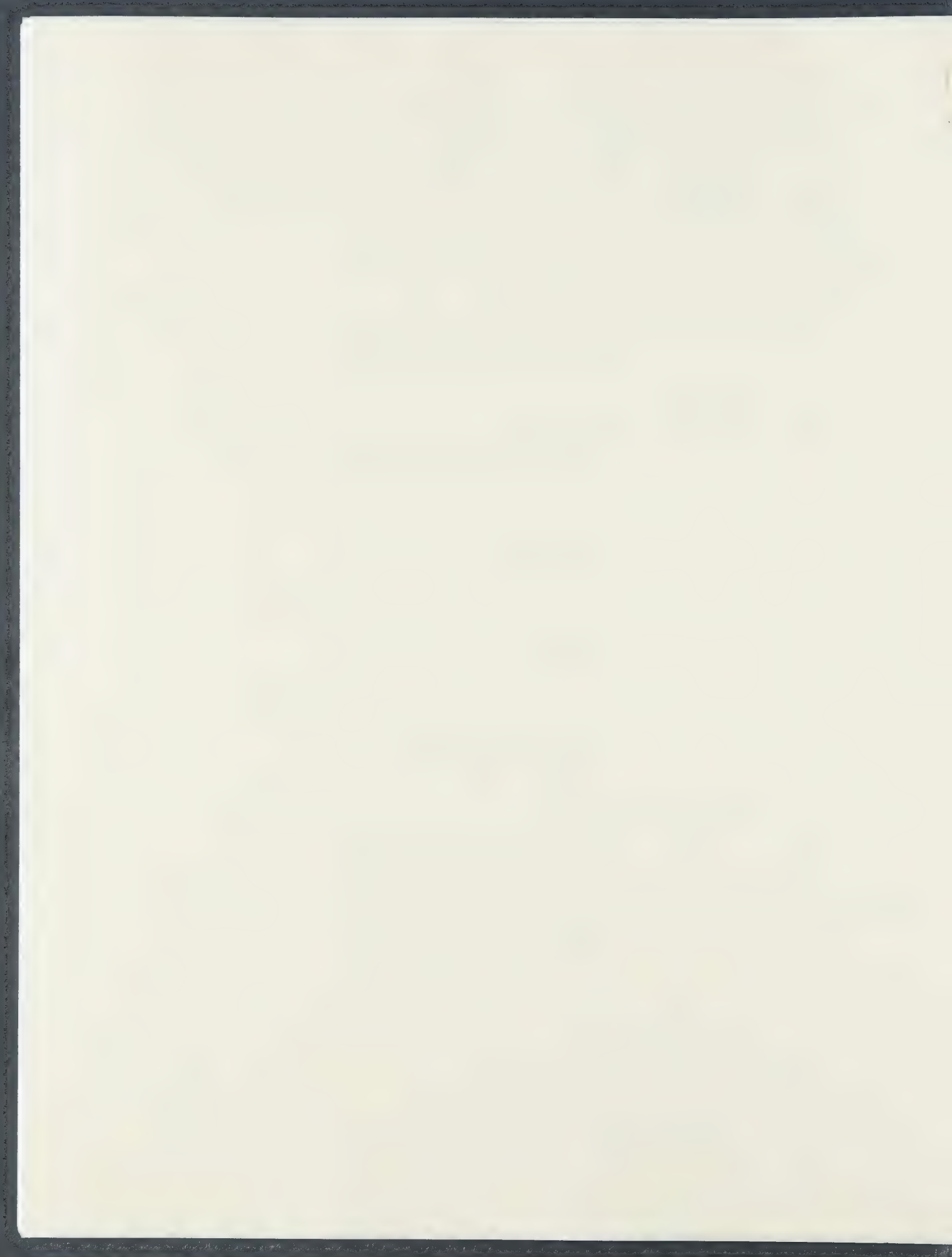
December 4

"Annual Dinner" ❖ Marriott Marquis ❖ New York City

To register, contact Amanda Frederick at (202) 414-4188

Synthetic Organic Chemical Manufacturers Association







SYNTHETIC ORGANIC CHEMICAL MANUFACTURERS ASSOCIATION, INC.
 1100 New York Avenue, N.W., Suite 1090, Washington, D.C. 20005
 (202) 414-4100 • Fax: (202) 289-8584

VIA FAX

To Mr. Bruce Cannon

February 14, 1995

Dear Mr. Bader:

Vicki Pyszka referred your call to me since she is out of the office today. Per your request, I have reserved an overhead projector for your use during your presentation. For your convenience, we will have a speakers' lounge available (Rm. 201) where you can review your transparencies beforehand. I'll be glad to help you with the turning of the transparencies if you so desire. Please give me a call at (202) 414-4177 if you would like to discuss.

Sincerely,

Bruce R. Cannon

Bruce R. Cannon
 Marketing Coordinator

cc: Diane McMahon
 Vicki Pyszka

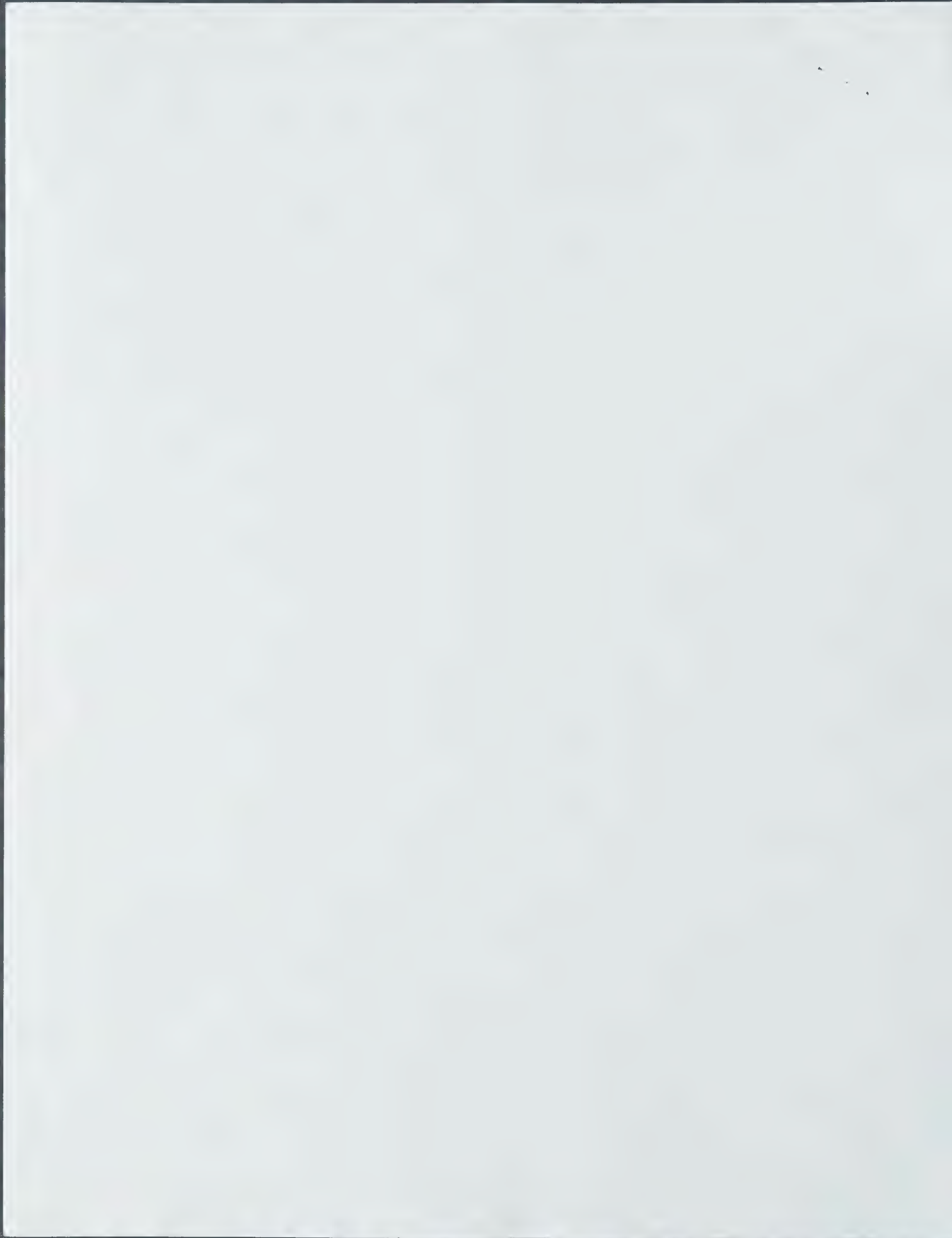
*Dear Mr. Cannon:
 Many thanks.
 My wife, Isabel, will help
 with the transparencies, and we
 will test the transparencies in Room 201
 earlier in the afternoon.*

Best regards to you & Ms. Pyszka

Alfred Bauer

SOCMA		# of pages ▶	1
To	ALFRED BAUER	From	Bruce Cannon
Co.		TDX Phone Code:	220
Date:	2-14-95	Phone #	202-414-4177
Fax #	414-277-0709	Fax #	202-289-8584

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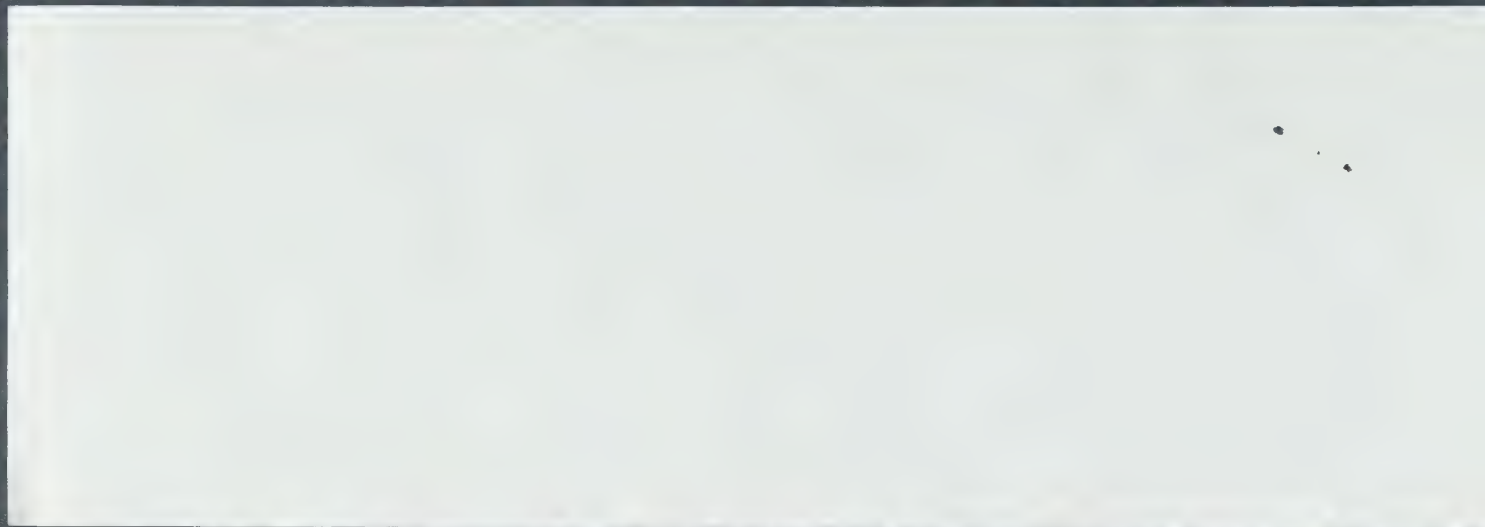
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Dr. Alfred Bader
2961 North Shepard Avenue
Milwaukee, Wisconsin 53211

February 23, 1995

Mr. Bruce Cannon
Marketing Coordinator
SOCMA
1100 New York Avenue, N.W.
Suite 1090
Washington, D.C. 20055

Dear Mr. Cannon:

When Isabel and I were leaving Informex yesterday I said to her that we have never been to an exhibition that compact, informative and well organized.

I just hope that the audience enjoyed my talk as much as I enjoyed giving it.

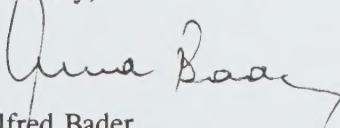
Enclosed please find the details of our travel expenses totaling \$1,038.47. When I looked at this I was rather aghast how high the travel expenses are.

My travel agent told me that the airline ticket would have cost much more if we had not stayed in Memphis over a Saturday, and we were able to stay in Memphis with friends, at no cost. Also flying from Memphis to Nashville and back is more expensive for two people than renting a car.

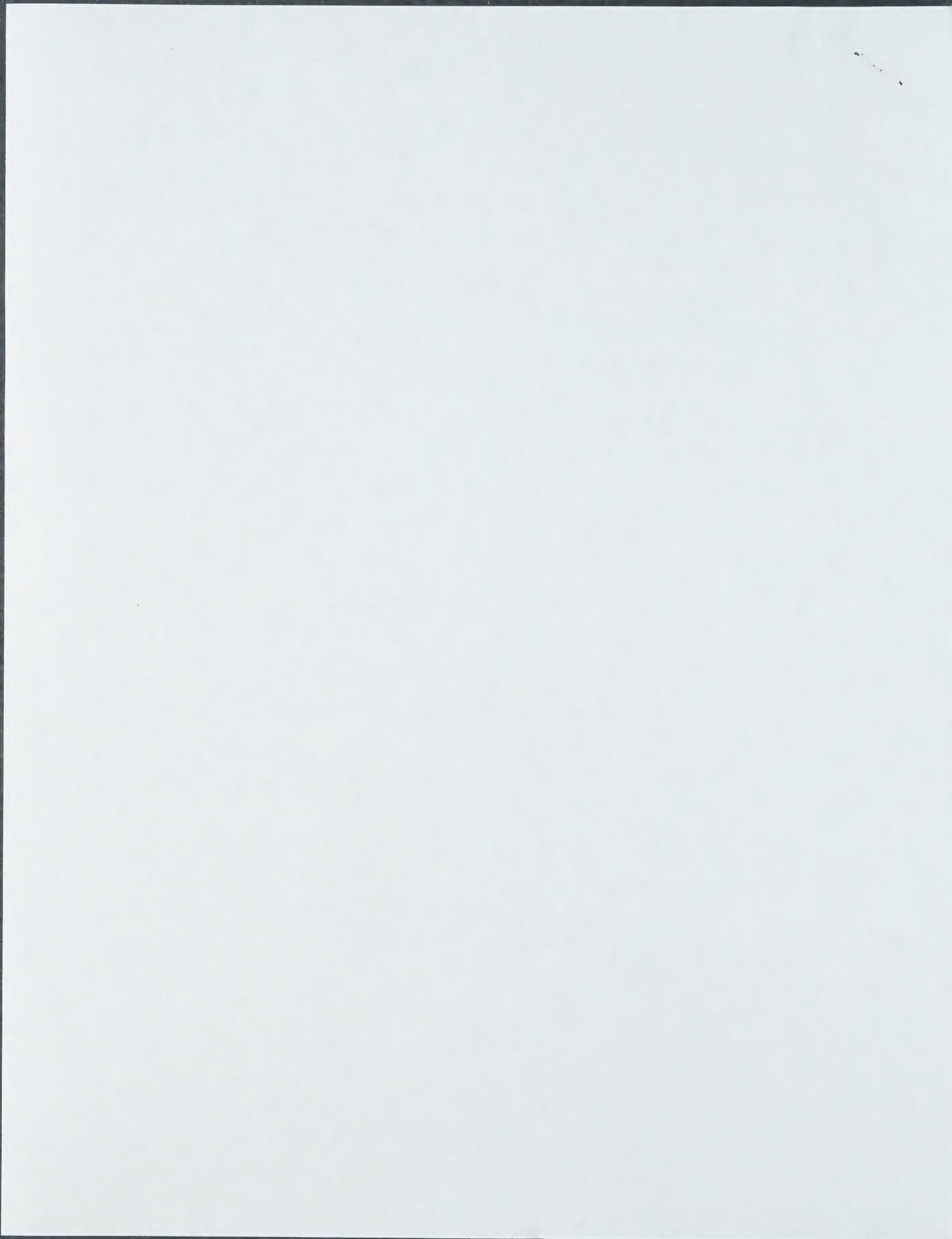
To come back to Informex: For the organic chemist it is much more interesting than Chemspec and of course much more compact than the Achema.

With many thanks for your care and best regards. I remain yours,

Sincerely,


Alfred Bader

AB/df
Enclosure



Airline, NW return	AB	294.60
	1LB	294.60
Car rental, Budget		217.74
Hotel Sunday night		47.47
" Monday night		66.75
Gas		17.20
"		11.11
Meals		68.—
Taxis in Milwaukee		20.00
Misc.		6.—
		<hr/>
		1038.47

